

Public information should be made public.

*Public information refers to everything that explains our citizenship. **Public** means everything that we agree should be available to the body politic.*

*Making information **public** is somewhat less generic. This **public** means presenting, designing & structuring this information so that it is accessible, available, understandable & free.*

***Public** means that the simple basic questions in the minds of the American people are easily, readily & clearly answerable. It is our right to question & get answers.*

*This book is a celebration
& a visual demonstration of
questions & answers leading to
understanding.*

*This book demonstrates the power
inherent in understanding & the
notion that understanding is power.*

*In 1975 I began preparing for a
gathering of five thousand architects
in Philadelphia the following year to
coincide with the 200th anniversary
of the founding of the United States in
that same city.*

*As national chairman of the AIA convo-
cation, I entitled it the **Architecture of
Information** & began to call myself an
Information Architect.*

*This field is a three-way marriage among
the information technology corporations,
the talent of great American graphic
designers & the abilities of researchers
& librarians to focus on making the
complex clear.*

*Now in the year 2000, the focus of this
book is on the power of understanding. I
hope readers will develop their own intri-
cate road maps of follow-up questions to
address our leaders, would-be leaders,
each other, parents, friends & children.*

*The word **public** shares the same root as
publication. So it is fitting to publish this
book for the public. The idea has been
part of my recurring vocabulary every
four years over the past twelve years.
Circumstances happily conspired to put
off its birth until now—the millennium
year.*

*Why is this moment a good one besides
the symbolic three zeros?*

*For the first time, this is a moment in his-
tory when messages, content & dynamic
images can be sent to hundreds of mil-
lions of people with seemingly less effort
than scribing a page in a 13th Century*

*book of hours. Information technology
has gained muscles & maturity. It has
gone from **look at me, look at me** & the
show off of **boys with their toys** to **why
are we doing all this?***

*The next great American business is the
learning business. This business is the
child of entertainment & information
technology using information architecture
as its guidebook.*

UNDERSTANDING is a concept that
addresses a special moment in history.
The advent of the millennium has result-
ed in considerable & excellent media
analysis focused on historical milestones
& prognostications.

*This book however looks at **now**—the
beginning of what is a new year, a new
president, a new decade, a new century, a
new millennium & a new field of human
endeavor. So by definition it is already
out of date. However, it clearly presents
the big picture that makes the complex
clear & reveals a number of issues about
the ownership of information. Certain
segments of valuable up-to-date statistics
were proprietary & therefore not avail-
able to us. It also reveals the crying need
for standardization of selected modes of
display. This would enable us to under-
stand information comparatively.*

*We are at an amazing moment of a
Gutenberg-level event, with electronic
wings able to fly through understandable
information of our own choosing. With
Velcro claws we collect all the data that
warm & answer our inherent curiosity &
questions.*

*I dream of asking a question, a simple
childlike question & receiving an answer.
What a dream!*

The dream is here.

*We are at the cusp of the marriage of
information technology & information
architecture. Our extraordinary ability to
store & transmit data will make this
dream a **waking dream**.*

*Louis Kahn said **beginnings, beginnings,
beginnings, beginnings—I love begin-
nings**.*

*This is such a beginning—the primitive
formation of a new era.*

*This is the Romanesque before the
Gothic.*

*This is the temples at Paestum before the
Parthenon.*

*This is Cimabué & Giotto before Piero
della Francesca.*

*As the child of the 20th Century's infor-
mation technology industry, the
Information Architect shall become a
mature, even robust, player in the
21st Century.*

*Conversation is the most natural,
effective, yet most complex mode
of human connection. The goal of
conversation is understanding
between the participants.*

*Successful visual communication
design can be defined as frozen
conversation much as wonderful
architecture is referred to as frozen
music.*

Understanding information is power.

A frog found himself on a lily pad surrounded by alligators. If only I could hop far enough to clear the alligators and land on the next lily pad, he cried.

Why don't you just take off and fly? said a voice. The frog looked up and saw a wise old owl sitting on a branch overhead. Just fly to the next lily pad, advised the owl.

The frog got a running start, flapped his legs and came down right in the middle of the alligators. Stupid owl, he shouted, trying frantically to escape the hungry alligators, frogs can't fly!

That's an implementation issue, said the owl. I just deal in concepts.

As we go through life simply trying to clear the alligators and land on the next lily pad, we are forced to confront our share of issues every day. We don't have the owl's luxury of dealing only in concepts. Concepts are abstract. Issues are concrete. They have consequences, as the frog quickly discovered. While both concepts and issues require thought and imagination, issues also demand involvement, action, and resolution. Concepts are born of ideas. Issues are born of exigencies. Concepts live in an environment of wonderment and what ifs while issues exist in an atmosphere of urgency.

Concepts are pondered; issues are decided. Concepts are like Sunday drives in the country. Issues are like rush hour traffic in a big city.

Issues can be personal or public. They can involve making decisions that affect only one person or multitudes. And, while some can be decided quickly, others take years to resolve. But regardless of their scope, issues inherently involve elements of conflict, choice, and consequence. Let me offer two extreme examples.

Deciding on an anniversary gift for my wife is an issue for me (though forgetting it would be an even bigger one) because

I've thought of several possibilities. This is a very personal issue. Its resolution will affect only my wife and me, and I can decide quickly without a great deal of consternation or consultation with other people.

Deciding on the best way to ensure the long-term solvency of **Social Security** is a much more complex and public issue. We will be able to pay only 75 percent of full benefits after 2032, so there is a driving need to figure out how to make up the other 25 percent. Conflict emerges because a number of alternatives are being proposed, ranging from modest adjustments, to alternative forms of investing **Social Security** surpluses, to scrapping the current system. Each alternative has consequences. **Congress** and the **President** will need to choose among the various options (or some combination of them), and that choice will have consequences, both for the people who need and benefit from **Social Security** and for the elected representatives who have to make the decision.

While these two examples are at opposite ends of the issue spectrum, they both get resolved through a process of persuasion and perception.

With so much information available to people today, the challenge of how to build and understand persuasive arguments that help people understand issues and become involved in resolving them, will determine whether we land on the next lily pad or in the stomach of the alligators.

Horace Deets has been **Executive Director** of the **American Association of Retired Persons (AARP)** since 1988.

An ant makes its way across the lawn. It has no idea what lies beyond the blades of grass in front of it.

We are like ants when we look at numbers. We might understand what we can see, but the rest of our garden is a mysterious jungle. Yet America defines itself with numbers: from the #1 superpower, past the million men marching and the billions of burgers sold, to the trillions of our national debt. The mysterious jungle starts somewhere between a million and a billion. Million, billion, trillion; such little changes in the words hide huge differences in the quantities. If we define ourselves with numbers, shouldn't we try to understand them a little better?

How much bigger than a billion is a trillion? One thousand times. Three zeros bigger. It's a number so big, it needs to be seen in a human context before we can really grasp its size.

So, we might say: It's the year 1, the beginning of the first millennium, and you have a trillion dollars to spend, at the rate of a million dollars a day. At just before three years, you've reached a billion. You keep spending, and now you are in the year 2000. You still have 737 years to go, spending a million every day, before you reach the end of your trillion dollar pile.

We can see that in our minds because we know the length of a day, we can imagine spending a million dollars and we know all about millenniums at the moment. The elements of this word picture are ones we recognize.

The charts in **UNDERSTANDING** are pictures of numbers. Pictures help us to see numbers and to begin to understand what they mean. In these pages information architects have made pictures of time, money, distance, storage capacity, bandwidth by examining the numbers, and making them visible.

Not only are some of these numbers big, but sometimes one set of statistics about a certain subject will disagree with a second set about the same subject. Round numbers are always false wrote Samuel Johnson. Today, round numbers are often more believable, even though we may have the computing power to state any number right down to the last insignificant digit. Right now (exactly 12:24 PM EDT on 28 July 1999) the U.S. Census home page tells me that the population of the U.S. is 273,103,725. The precision of those last three numbers is astonishing! How do they know that? They guess—they call it making a projection—based on a formula of how many people are being born and how many are dying in a given time period.

A mouse click away at the U.N. Population website, that too-precise guess of America's population by the Census Bureau has risen to 274,028,000. (At least they admit the guess by rounding off the last three numbers.) The U.N. number is a difference of enough people to populate a city the size of Detroit, currently the 10th largest in the country.

To understand numbers we must ask questions: What's the source? Is it impartial? What would Planned Parenthood's population number be?

Some scientists say that ants do not sleep. If they don't sleep, they don't dream. And if they don't dream, they have no imagination.

Understanding numbers is part imagination, part skepticism, part wonder. Read on, you'll understand.

Nigel Holmes has designed maps, charts and diagrams for most major American publications including **Time** where he was **Graphics Director**.

Public opinion polls play an increasingly influential role in American society.

This year Presidential candidates will spend millions on polling and virtually every congressional and gubernatorial candidate in a competitive race will hire a pollster. The news media conducts its own polls, as do foundations, university research centers, special interest groups and just about any organization with a stake in public opinion and the wherewithal to fund surveys.

*Opinion surveys have proliferated because they are effective tools for their various constituencies. To successfully run an expensive media race, a candidate for high office must use polling to help guide the huge sums spent on these campaigns. Surveys are used to identify voter concerns, assess candidate images and test the effectiveness of advertising decisions. For editorial purposes news media surveys provide a systematic and independent overview of public opinion which is far more reliable than pundit judgements of **what Americans think** or **man on the street** interviews. The credibility of these polls is based upon a generally good record of predicting elections. (The published national polls had an average error of 1.9 percentage points for their final estimate of the Presidential vote in 1996.)*

Special interest groups use polls to draw attention to issues or as lobbying tools and academics take readings of public opinion for scholarly purposes. In all of these realms, polling renders relatively crude and often unidimensional portrayals of public opinion, but these are far superior to the alternative of depending on pundits or other subjective descriptions of public opinion.

More often than not polling provides a corrective to the characterizations of public opinion by the media and political

*elites which was certainly true during the **Lewinsky** scandal and **President Clinton's** impeachment. National surveys that found consistent support for the President and little indications of expected big **Democratic** losses in the midterm election frustrated, and ultimately up-ended the assertions of the pundits and the chattering class.*

Nonetheless, the criticism that surveys convert leaders into followers is a continuing one.

***Bill Clinton** in particular has been charged as offering poll-driven policies. Perhaps the best defense of the **President** and of the role of polling came from historian **Gary Wills** who pointed out in a **New York Times Magazine** article that complaints about lack of leadership are common in every period of history; and that accusing leaders of being followers because they watch polls is an oversimplification.*

*He describes leadership as a balancing act, with polls **showing good leaders how to juggle conflicting demands, and how to walk through the mine fields... It seems obscurantist to say so. The great leader uses every kind of knowledge that can be had.***

As a pollster, the public's will often appears inchoate and inconsistent on specific questions about national policy that the people prefer to delegate to elected leaders. But on the big questions about the leadership and direction of the country, the public is usually quite clear and polls, when conducted in a non-partisan objective manner, are generally right.

*Preeminent pollster **Andrew Kohut** has been the **Director** of the **Pew Research Center** since 1993.*

ANDREW KOHUT

Remarkable people create remarkable work.

The pages of this book are filled with the gifts of talented individuals who share a common passion. Their passion is to make the complex clear, to design understanding and to freeze visually the conversations that go between questions & answers.

This book could only be conceived with the knowledge that these remarkable contributors existed & that naturally attached to the theme of this project are the pheromones necessary to attract the deep financial support that was forthcoming from the best corporations and institutions in the USA.

***America Online Inc.**
www.aol.com*

***General Motors Corporation**
www.gm.com*

***Hearst Communications Inc.**
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***Intel Corporation**
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Loren Barnett Appel receives my deep appreciation for her creativity and invaluable skills in production and design. **Appel** has a **BFA** in Graphic Design from **Ohio University**. Early work for magazines sparked an interest in the business of publishing and led her to the **University of Baltimore's** MBA program. Over the years, she has been involved with every phase of publishing through positions with various magazines and associations. **Appel** is currently the Director of **TOP** a company engaged in the research, writing, design and publishing of a library of books focused on finance, health and well-being. E-mail: lappel@edgenet.net.

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Andrew Kohut is Director of the **Pew Research Center for The People & The Press** (formerly the **Times Mirror Center for the People & the Press**) in Washington, DC.

Kohut is a frequent press commentator on the meaning and interpretation of opinion poll results. In recent national elections he has served as a public opinion consultant and analyst for **National Public Radio**. He is a regular contributor to the **NewsHour** with **Jim Lehrer** and is the co-author of **The People, The Press and Politics** and **Estranged Friends? The Transatlantic Consequences of Societal Change**. **Kohut** received an A.B. degree from **Seton Hall University** in 1964 and studied graduate sociology at **Rutgers**, the **State University**, from 1964 to 1966.

For their help researching most of the web sites that appear here & the extensive bibliographical information that will appear in our future web site www.understandingusa.com.

John Shuler is an Associate Professor and Department Head/Documents Librarian at the **University of Illinois of Chicago**. Since receiving his **MLS** from the **University of California**, Los Angeles in 1983, **Prof. Shuler** has been a faculty member and documents librarian at universities in Oregon and New York. He has written, taught, and lectured on information policy issues, political analyses of the **U.S. Government Printing Office**, and its system of depository libraries.

Cynthia Etkin is currently with the **Government Printing Office's Library Programs Service** as a depository library inspector. She came to the **GPO** in September 1997 with nearly twenty years of government documents and law library experience. **Cynthia** has authored book chapters including **Fulfilling the GPO Access Mandate: The Federal Bulletin Board Service** and the **GPO Locator in Government Information on the Internet** (**John Maxymuk**, ed. 1995).

Eliot Christian has pursued issues of data and information management primarily from the perspective of environment and earth science at the interagency and international levels. He joined the **United States Geological Survey** in 1986, as a manager of data and information systems with a focus on strategic planning, standards, and new technologies.

Bert Chapman is Government Publications Coordinator/Assistant Professor of Library Science at **Purdue University**. He received his **B.A.** in history and political science from **Taylor University**, an **M.A.** in history from the **University of Toledo**, and an **M.S.L.S.** from the **University of Kentucky**. He has had articles published in **Reference Services Review**, **Serials Review**, **Government Information Quarterly**, and **Journal of Government Information**.

Sarah Maximiek is the Government Documents/Reference Librarian at **Elmira College** in Elmira, NY. Her education includes a **BA** in History from **SUNY College at Fredonia** and an **MLS** from the **University at Albany** (NY).

Ruth T. Kinnersley is Coordinator, Access Services at **Western Kentucky University Libraries**. She has an **M.A.Ed.** from **Olivet Nazarene University** and an **M.S.L.S.** from the **University of Illinois at Urbana Champaign**. She has had articles published on the topics of management and Internet resources for teachers related to reading and children's literature.

Jerry Stephens is Branch Library Manager and Research Coordinator, U.S. Court of Appeals, Oklahoma City, Oklahoma. He has a **B.A.** (Political Science & History), **University of Oklahoma**, 1967; **M.L.Sc.** (Library Science & Political Science), **University of Oklahoma**, 1968; **J.D.**, **University of Kansas School of Law**, 1976.

Geoffrey Swindells is Government Documents Coordinator at the **University of Missouri Columbia**. He received his **A.B.** in the History of Political and Social Thought from the **University of California at Berkeley**, and his **M.S.** in Library Service from **Columbia University**.

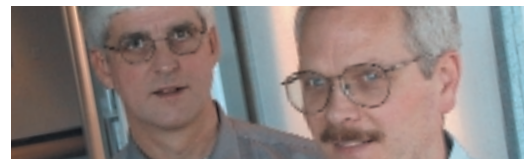
Victoria Packard Texas is Reference/ Government Documents/Map Librarian at **A&M University-Kingsville's James C. Jernigan Library**. Her particular research interests are in education and geographic information systems.



Special thanks for her major collaboration on the first chapter.

Meredith Bagby is the author of **The Annual Report of the United States of America**, a yearly financial, political, and social account of the state of the nation modeled after a corporation's annual report. She is also the author of **Rational Exuberance, How Generation X is creating a New American Economy**; was the "Generation X" reporter for **CNN** in New York; and has testified before Congress several times on issues affecting young adults. She was a financial analyst for **Morgan Stanley, Dean Witter & Company** and her education includes **Harvard College** and **Columbia Law School**.

Throughout the book this symbol designates web sites and their descriptions provided by the team of federal librarians put together by **John Shuler** which will be hot-linked from our new web site www.understandingusa.com.



Reed Agnew and **Don Moyer**, with **Grant Smith**, founded **Agnew Moyer Smith Inc.** in 1980 after working together at the **Westinghouse Corporate Design Center**. The firm, now with nearly 70 people, has six areas of design practice—information architecture, branding and identity, interaction design, packaging, environmental graphics, and marketing support. Clients include corporations, governments, agencies, and institutions both in the U.S. and abroad. **Steelcase, McDonald's, Westinghouse, Rockwell Automation, and Fisher Scientific** are a few notable clients.

Reed received a **B.S.** in engineering from **Lehigh University** along with honor awards in both writing and painting. Headed toward a career in architecture, he detoured to the **Westinghouse Design Center** where he was deeply influenced by consultants **Eliot Noyes, Paul Rand** and **Charles Eames**, and introduced to the broader possibilities that other design disciplines presented.

Don Moyer received a **B.F.A.** in Graphic Design from the **Philadelphia College of Art** (now the **University of the Arts**) and later an **M.F.A.** from **Yale University**. He worked as a designer in Philadelphia and Toronto before joining the **Westinghouse Corporate Design Center** in 1976.

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E-mail: reed@amsite.com / don@amsite.com.



Hani Rashid and **Lise Anne Couture** are the principals of **Asymptote Architecture**, an award-winning New York-based design firm.

Hani Rashid received a **Master of Architecture** from the **Cranbrook Academy of Art** in 1985. Since 1989 he has been a professor at the **Columbia University Graduate School of Architecture**. He has been leading architectural research and experimentation with respect to digital technologies since the inception of the School's **Advanced Digital Design** program. A book dedicated to his research will be published in late 1999.

Lise Anne Couture received her **Master of Architecture** degree from **Yale University** in 1986. She currently teaches at the **Columbia University Graduate School of Architecture** as well as at **Parsons School of Design** where she has been a professor in the **Department of Architecture** since 1990.

Asymptote's work is at the forefront of the design of interactive three dimensional architectural environments intended for the space of the computer. Their commissions include the **Guggenheim Virtual Museum** and their design of a virtual environment for the **New York Stock Exchange**. **Asymptote** has also been commissioned for a new **Advanced Command Center** on the **NYSE** trading floor. This space will not only display their virtual project on a large scale for Operations' purposes but will also become a new backdrop for media reporting from the Exchange floor.

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E-mail: info@asymptote.net.
Web site: www.asymptote.net.

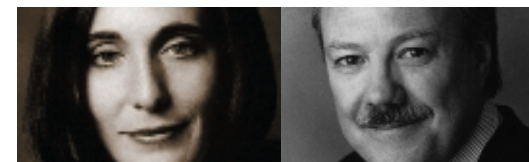


Michael Bierut studied graphic design at the **University of Cincinnati's College of Design, Architecture, Art and Planning**. Prior to joining the New York office of the international design consultancy **Pentagram** as a partner in 1990, he was vice president of graphic design at **Vignelli Associates**. His clients at **Pentagram** have included **Mohawk Paper Mills, The Rock and Roll Hall of Fame and Museum, The Brooklyn Academy of Music, The Walt Disney Company, Princeton University, and the Minnesota Children's Museum**.

He has won many design awards and his work is represented in the permanent collections of museums in New York, Washington D.C. and Montreal. He has served as president of the New York Chapter of the **AIGA**, and is currently the **AIGA's** national president. He is a vice president of the **Architectural League** of New York and a member of the **AGI**. He writes frequently about design and is a contributing editor to **I.D. magazine**; he is a coeditor of the **Looking Closer** anthologies of design criticism and designed and coedited the recent monograph **Tibor Kalman: Perverse Optimist**. He is also a visiting critic in **Graphic Design** at the **Yale School of Art**.

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E-mail: bierut@pentagram.com.
Web site: www.pentagram.com.



Nancye Green and **Michael Donovan** are founding partners of **Donovan and Green**, now part of **USWeb / CKS**.

Ms. Green began her career with a degree in Political Science from **Newcomb College of Tulane University**, and then from **Parsons School of Design**. Her recent work includes the design of places where people come to be informed and entertained.

Ms. Green serves on the **Board of Hallmark Cards** and is Past President of both the **AIGA** and the **International Design Conference** in Aspen. She received an **Honorary Doctor of Fine Arts** from the **Corcoran School of Art** in 1998 and is currently an **Executive Partner** at **USWeb / CKS**.

Michael Donovan is a **Designer and Information Architect** with a passion for making the complex understandable. He holds degrees from **Iowa State University** and **Parsons School of Design**.

Mr. Donovan has taught **Environmental Design** at **Parsons School of Design** and **Exhibition Design** at **Pratt Institute**. He serves on several boards including those of **AIGA, Society of Environmental Graphic Designers, College of Design at Iowa State** and **Parson's School of Design**.

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E-mail: ngreen@uswebcks.com / mdonovan@uswebcks.com.
Web site: www.uswebcks.com

INFORMATION ARCHITECTS



Robert M. Greenberg is Chairman and CEO of **R/GA Digital Studios**, a design and production company well known for pioneering new media and the creative integration of film, video and computer-imaging techniques. **Bob** has forged a unique interdisciplinary approach to media, and along the way has won almost every industry award for creativity, including the **Academy Award**, **Clio**s and **Cannes Lions**.

Bob has been presented with numerous awards and honors, including honorary **Doctor of Fine Arts** degrees from **The University of the Arts/Philadelphia College of Art** and **Otis College of Art and Design**, the prestigious **Fuji Medal**, conferred by unanimous vote of the **Society of Motion Picture & Television Engineers' Board of Governors**, the **New York City Mayor's Crystal Apple Award** and the **DaimlerChrysler Design Award**, which was accompanied by a show of **R/GA's** work at **San Francisco MoMA**.

He is an active member of many professional groups including the **AGI**; the **Academy of Motion Picture Arts & Sciences**; the **Technology Board of the National Academy of Television Arts & Sciences**; **Brooklyn Academy of Music Board of Trustees**; the **Board of Advisors for TED9**; the **Board of Governors of the Association of Independent Commercial Producers**; the **Board of the Ross Institute**; the **Advisory Board for the Newark Museum**; the **New York City Mayor's Subcommittee for Film, Theatre & Broadcasting**; the **Board of Trustees of the Studio School of Art** and the **Dean's Council Advisory Board of Tisch School of the Arts**.

E-mail: bobg@rga.com. Web site: www.rga.com.



Kit Hinrichs studied at the **Art Center College of Design** in Los Angeles, California and began his career doing both illustration and design in several New York design offices. Later, he formed an independent design consultancy with **Anthony Russell**. In 1976, Kit and his wife Linda moved to San Francisco and formed a national partnership called **Jonson, Pedersen, Hinrichs & Shakery**. In 1986, the San Francisco office merged with **Pentagram**.

Kit's accumulated design experience incorporates a wide range of projects. At **Pentagram** he leads a graphic design team with expertise in corporate communications and promotion, packaging, editorial and exhibition design.

He has been an instructor at the **School of Visual Arts** in New York, the **California College of Arts and Crafts** in San Francisco and at the **Academy of Art** in San Francisco. He has been a guest lecturer at the **Stanford Design Conference**, **AIGA National Conferences**, and numerous other design associations and universities.

Kit's work has been honored and published widely, and several of his pieces are part of the permanent collection of the **Museum of Modern Art**. He is co-author of three books, **Vegetables**, **Stars & Stripes**, and **Typewise**. **Kit** is an **AIGA Fellow** and past executive board member and a member of the **AGI**. Currently, he is a trustee of **Art Center College of Design**, a board member of the **San Jose Museum of Art**, and serves on the **Accessions Design and Architecture Committee** at the **San Francisco Museum of Modern Art**.

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E-mail: hinrichs@sf.pentagram.com.
Web site: www.sf.pentagram.com.



Nigel Holmes does explanation graphics. In 1966, he graduated from **The Royal College of Art** in London, and ran his own graphic design studio in England until 1978 when **Walter Bernard** hired him to work at **Time Magazine** in New York.

As **Graphics Director of Time**, his pictorial explanations of complex subjects gained him notoriety, many imitators and a few academic enemies.

After 16 years, **Time** gave him a sabbatical, and he never went back. Now he has his own company, which tries to explain things to and for a wide variety of clients, including **Apple**, **Encyclopaedia Britannica**, **GE**, **Kodak**, **The Natural Resources Defense Council**, **Sony** and **Visa**, and he continues to do explanatory diagrams for publications such as **Attaché**, **Discover**, **Esquire**, **Golf Digest**, **Modern Maturity**, **Navigator**, **Sports Illustrated**, **The New Yorker**, **The New York Times**, **Wired** and various divisions of **Time**.

He has written four books on aspects of information design, and a book you can put in your pocket that explains the Internet to busy people. It is based on lectures he gave to **Fortune 500** executives (really busy people), and is now in its 4th U.S. edition and has been translated into Danish.

He has lectured in India, Japan, Brazil and all over Europe and the United States, at times attempting live performances of statistics, and at other singing about them (not very well) during the lecture.

E-mail: nigel@netaxis.com.



Joel Katz is **President of Joel Katz design associates**, an information design, wayfinding, and interpretation design firm whose work spans the corporate, institutional, and public sectors. The firm has a special expertise in diagrammatic cartography and the visualization of complex process and statistics.

Katz holds a **BA Scholar of the House with Exceptional Distinction** and **BFA** and **MFA** degrees in graphic design from **Yale**. He has taught at **Yale**, **Rhode Island School of Design**, and the **University of the Arts**, and is the co-author of two books. He was made an honorary life member of the **International Paediatric Nephrology Association** for his work on developing a graphic notation for visualizing infants' kidney function.

Projects include: illustrative diagrams of monoclonal antibody function using a **Star Wars** metaphor; **Walk!Philadelphia**, a pedestrian wayfinding system featuring heads-up diskmaps; and interpretive graphics for **Independence Mall**.

Katz writes and lectures widely; his diagrammatic and cartographic work has been featured in numerous publications, including **Information Architects** by **Richard Saul Wurman** and **The Best in Diagrammatic Graphics** by **Nigel Holmes**. **Katz** was the first president of **AIGA/Philadelphia**, and a director and vice president for chapters of **AIGA National**.

Collaborators: **David E. Schpok**, designer, is an **Associate of JKda**; **Monique Boujean Williams**, researcher, is a third-year **Ph.D.** candidate in **Demography** at the **University of Pennsylvania**; **Jennifer Long** and **Mary Torrieri** are designers at **JKda**.

E-mail: jkatz@mapfarm.com.
Web site: www.joelkatzdesign.com.

INFORMATION ARCHITECTS



Krzysztof Lenk holds an **MFA** degree from the **Academy of Fine Arts** in Cracow (Poland) and was an **IBM** fellow at the **IDCA Conference** in 1983. Since 1982 he has been a professor at **Rhode Island School of Design**.

Paul Kahn has an English Literature degree from **Kenyon College**. He began working with text processing systems at **Harvard University** in 1977 as an analyst and production editor. He was an application specialist for communication software for **Atear, Inc.** In 1985 he moved into hypertext research at **Brown University's Institute for Research in Information and Scholarship (IRIS)** serving as **Director** from 1990-94. He teaches at **Rhode Island School of Design**.

Krzysztof Lenk is **Director of Design** and **Paul Kahn** is **President of Dynamic Diagrams**, an information design firm specializing in the mapping of knowledge and the presentation of information on the computer screen. Since its founding in 1991, **d/D** has worked with major companies in the fields of hardware (**IBM**, **Silicon Graphics Inc.**, **Sun Microsystems**) and software (**Microsoft**, **Netscape Communications**), publishing (**Encyclopaedia Britannica**, **Nature**, **McGraw-Hill**, **Verlagsgruppe Georg von Holtzbrinck**), and financial services (**Merrill Lynch**), creating visualizations of information collections, and web site architecture and design. **Dynamic Diagrams** became part of **Cadmus Communications** in 1999.

Acknowledgement: **Ryutaro Sakai**. Born and educated as a designer in Japan, **Ryutaro** is now a Graduate Program student at **Rhode Island School of Design**.

E-mail: lenk@dynamicdiagrams.com / kahn@dynamicdiagrams.com. Web site: www.dynamicdiagrams.com.



Ramana Rao, a founder of **Inright Software, Inc.**, leads its charge to build next-generation interface and information software products for the ever growing community of Internet users.

Throughout his career, **Ramana** has pursued the goal of building interactive systems that enable people to perform much better on various knowledge tasks. **Ramana** is the designer and co-inventor of **Hyperbolic Tree** and **Table Lens**, two innovative techniques for effectively interacting with large amounts of information.

In a ten year stint at **Xerox's Palo Alto Research Center [PARC]**, **Ramana** was a key member of the team that pioneered the field of information visualization. His work includes 25 patent filings and numerous research papers.

Ramana has been a noted speaker at many conferences and is frequently quoted by the media on topics ranging from interactive design to corporate innovation.

Ramana received **BS** and **MS** degrees from **Massachusetts Institute of Technology** in computer science and engineering. He resides in California with his wife and two quickly growing daughters.

Acknowledgements: **Ramana's** "architecture" would have been left to stock molding and white paint, except for collaborations with several talented people. **Jean Orlebeke** generously contributed her talent on all aspects of the chapter's design and execution. **Karen Theisen** designed most data graphics and many spread elements. **Erik Adigard** and **M.A.D.** provided design advice throughout. **Stere Kearsley** contributed illustrations and **Gabriella Rossi** provided production assistance.

E-mail: rao@inright.com.
Web site: www.inright.com.



Clement Mok joined **Sapient** in August 1998 with the acquisition of **Studio Archetype**. Since 1988 **Clement** has been helping establish clients' digital presence using interactive media and, more recently, the Internet. As **Chief Creative Officer at Sapient**, **Clement** plays a crucial role in helping to make **Sapient** synonymous with interactive design. Both an advocate and thought leader for the design industry, he has received hundreds of awards from numerous professional organizations and publications. **Clement** is uniquely qualified to oversee the multi-disciplined creative community at **Sapient**.

Clement began his design career in New York, where he developed print, broadcast graphics and exhibition projects for clients such as **Rockefeller Center**, **Republic National Bank**, and **CBS**. Prior to forming his own agency, **Studio Archetype**, he spent five years as a creative director at **Apple Computer**.

Mok is also founder of two other successful software companies. **CMCD's Visual Symbol Library** was the industry's first CD-ROM title company that provided royalty-free silhouetted images for digital manipulation. **NetObjects**, one of **Fortune's** 1996 Top 25 Coolest Technology Companies, develops Web site authoring software. **Clement** also holds patents to the company's award-winning software **NetObjects Fusion**.

Clement is the author of **Designing Business: Multiple Media**, **Multiple Disciplines** from **Adobe Press** and sits on the **Board of Trustees at The Art Center College of Design** and the **Board of Directors of AIGA**. He is on the advisory boards of numerous technology companies and colleges.

E-mail: cmok@sapient.com. Web site: www.sapient.com.



Tom Wood develops comprehensive, long-term communications programs for a select group of clients, specializing in information design for print and interactive media, corporate identity and literature systems.

Tom's primary concern is making information clear, effective and intriguing. He believes that skillful design is essential to business, and information design should be intuitive, poetic and experimental as well as an organizational and intellectual framework for understanding.

His designs for architecture, technology, publishing, medicine, energy and arts organizations encompass many disciplines including print, web sites, signage, and exhibition design. For ten years, he has directed the communications program for **Louis Dreyfus**, an international group of diversified businesses that is one of the largest privately held companies in the world. **Tom** began his career working with such diverse talents as **Richard Saul Wurman**, **Massimo Vignelli** and **Tibor Kalman**.

He has worked for **SOM Architects** and with **Nicholson NY**, where he developed one of the first interactive CD-ROM yellow page products.

His projects have appeared in numerous publications and exhibitions, including the **American Center for Design**, **AIGA**, **Communication Arts**, **Graphic Design NY** and **Graphis**. He served as treasurer for **AIGA/NY** and co-chaired **Hands-On Business**, an educational program on practical issues of design management. He graduated from the **University of Cincinnati's School of Design, Architecture and Art**.

Acknowledgements: **Clint Bottoni** and **Mary Anne Costello** for your hard work and dedication.

E-mail: wood@interport.net.

RICHARD SAUL WURMAN



Reven Wurman

With the publication of his first book in 1962 at the age of 26, **Richard Saul Wurman** began the singular passion of his life: that of making information understandable. In his best-selling book, **Information Anxiety**, in 1990, he developed an overview of the motivating principles found in his previous works. **Follow the Yellow Brick Road** is the second of this series. Each of his books focuses on some subject or idea that he personally had difficulty understanding. They all stem from his desire to know rather than from already knowing, from his ignorance rather than his knowledge, from his inability rather than his ability.

Along the way, **Richard Saul Wurman** has received both **M. Arch.** & **B. Arch.** degrees from the **University of Pennsylvania**. In 1959 he was graduated with the highest honors and awarded the **Arthur Spayd Brookes Gold Medal**. He established a deep personal & professional relationship with the architect **Louis I. Kahn**. He is a fellow of the **American Institute of Architects (FAIA)**, and a former member of **AGI (Alliance Graphique Internationale)**.

He has been awarded several grants from the **National Endowment for the Arts**, a **Guggenheim Fellowship**, two **Graham Fellowships** & two **Chandler Fellowships**. In 1991, **Richard Saul Wurman** received the **Kevin Lynch Award** from MIT for his creation of the **ACCESS** travel guides & was honored by a retrospective exhibition of his work at the **AXIS Design Gallery** in Tokyo, Japan on the occasion of their 10th Anniversary. In 1996, the **Pacific Design Center** awarded him their **Stars of Design** lifetime achievement award. The same year, he received the **DaimlerChrysler Design Award**. In 1993/1997 he was appointed a **Visiting Scholar** at MIT in the **Department of Architecture & Planning**. In 1994, he was named a **Fellow of the World Economic Forum** in Davos, Switzerland & awarded a **Doctorate of Fine Arts** by the **University of the Arts** in Philadelphia, PA. In 1995, he received an **Honorary Doctor of Letters** from **Art Center College of Design** & was **Chairman of Graphic Design & Product/Industrial Design** of the 1995 **Presidential Design Awards**. He created an annual design competition for the **AIGA** in 1995, **The Design of Understanding** & chaired the first jury. In 1998, he was named one of the 100 elite of the technology industry by **Upside Magazine** and in 1999 he received an **Honorary Doctorate of Fine Arts** from the **Art Institute of Boston**.

His career has spanned from a 13-year architectural partnership in Philadelphia, a **Director of GEE! – Group for Environmental Education**, to teaching at **Cambridge University**, England; **CCNY**; **UCLA**; **USC**; **Washington University**, **St. Louis** & **Princeton University**. In 1958 he was a member of the initial year of exploration at **Tikal**, Guatemala. He is also the CEO of **TOP Publishing Group** and is on the **Editorial Board** of **Novartis Magazine**.

Richard Saul Wurman continues to be a regular consultant to major corporations in matters relating to the design & understanding of information. He is married to novelist **Gloria Nagy**, has four children (**Tony**, **Vanessa**, **Reven** and **Josh**) and lives in **Newport**, Rhode Island.

E-mail: wurman@ted.com. Web site: www.ted.com.

Conferences Chaired:

International Design Conference in Aspen
The Invisible City '72
First Federal Design Assembly (Co-Chairman) '73
AIA National Convention, Architecture of Information '76
TED (10) '84-'00
TEDEMED (2) '95 & '98
TEDESELL '96
TEDENYC '97
TEDECITY Toronto '00

A selection of RSW titles:

1960's
Cities: A Comparison of Form and Scale
The Notebook and Drawings of Louis I. Kahn
Urban Atlas: 20 American Cities
(with **Joseph Passonneau**)
Various Dwellings Described in a Comparative Manner

1970's
Aspen Visible
Guidebook to Guidebooks
Making the City Observable
Man Made Philadelphia (with **J.A. Gallery**)
The Nature of Recreation (with **Alan Levy** & **Joel Katz**)
Our Man Made Environment Book 7 (with **Alan Levy**)
What-If, Could-Be: An Historic Fable of the Future
Yellow Pages Career Library (12 volumes)
Yellow Pages of Learning Resources

1980's
Baseball Access **Olympic Access**
Dog Access **Paris Access**
Football Access **Polaroid Access**
Hawaii Access **Rome Access**
Las Vegas Access **SF Access**
London Access **Summer Games Access**
LA Access **Tokyo Access**
Medical Access **Winter Games Access**
New Orleans Access
NYC Access
Hats
Information Anxiety
Wall Street Journal Guide to Understanding
Money & Markets
Wash DC Access
What Will Be Has Always Been, The Words of
Louis I. Kahn

1990's
Barcelona Access
Boston Access
C, The Charleston Guide
California Wine Country Access
Chicago Access
Danny Goodman's Macintosh Handbook (Danny Goodman)
Florence/Venice/Milan Access
Follow the Yellow Brick Road (with **Loring Leifer**)
Fortune Guide to Investing in the 90's
Information Architects (with **Peter Bradford**)
N, The Newport Guide
On Time, Airline Guide to North America
Office Access
San Diego Access
Twin Peaks Access (with **David Lynch**)
USAtlas

Robert Greenberg

Gambling

How much do Americans spend on gambling?

Substance Abuse

How many Americans use drugs?

Bankruptcy

How many Americans are filing for bankruptcy?

Privacy

Do we have a right to privacy?

Weapons

What impact do guns have on America's crime problem?

Crime

Which cities are most victimized by crime?

Property Crime

Are property crime rates increasing or decreasing?

Violence

If the crime rate is dropping, why do Americans feel more threatened by crime?

Juvenile Crime

How much do juveniles contribute to America's crime problem?

Punishment

Are incarceration rates increasing or decreasing?

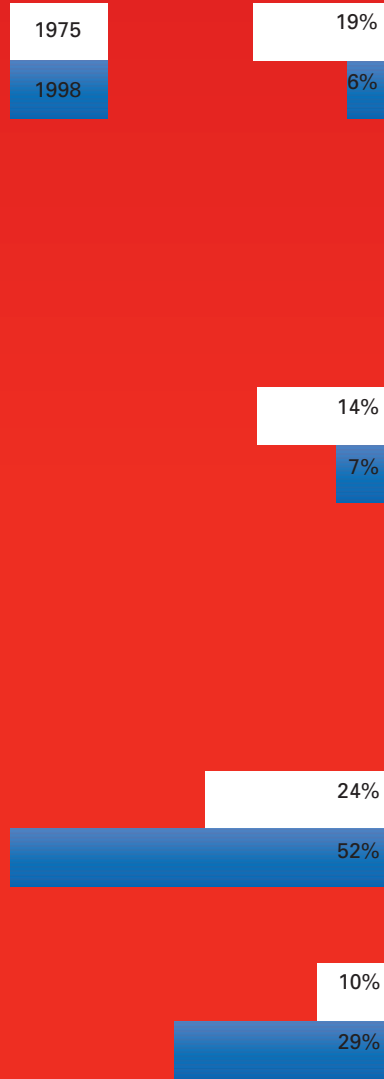
Death Penalty

Is capital punishment a deterrent to murder?



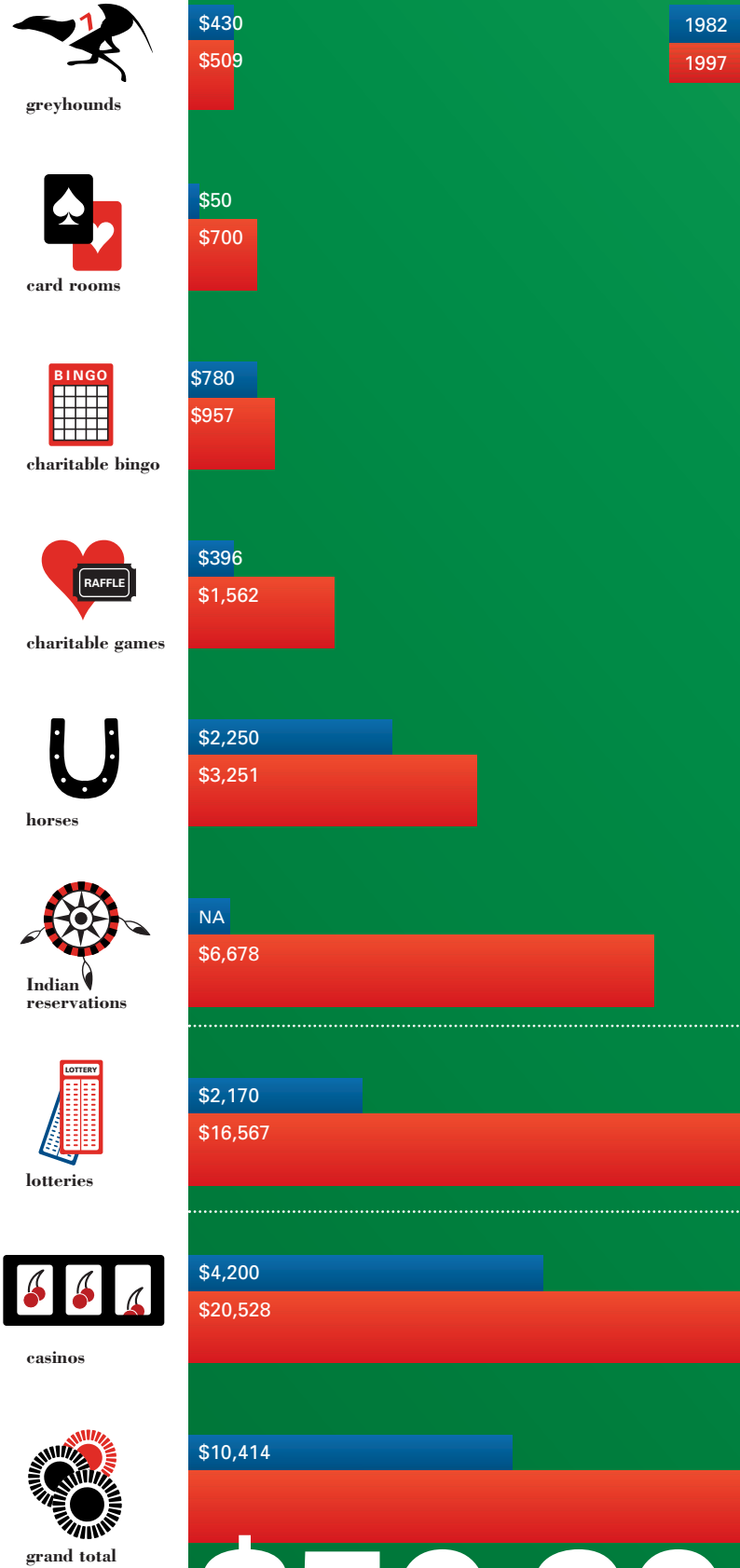
Percentage of Americans who have played these games in the years 1975 and 1998.

SOURCE: NATIONAL GAMBLING IMPACT STUDY COMMISSION



Gambling Revenues

in millions of dollars



\$50,900,000,000

SOURCE: INTERNATIONAL GAMING & WAGERING BUSINESS

1997 GRAND TOTAL GAMBLING REVENUES: \$51 BILLION

Americans will spend \$700 billion in legal wagers this year.

Revenues from legal betting have increased by 1,600% in the past 25 years. And the average percentage of personal income devoted to gambling has more than doubled.

SOURCE: THE ATLANTA JOURNAL-CONSTITUTION, 1999



38 gambling establishments are owned and run by Native American tribes.

Per capita income for each tribe member:

\$1,300



38 states currently operate lotteries.

Top Lottery Prize States (in billions)

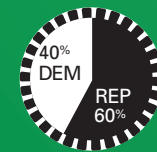
- \$1.7** Massachusetts
- \$1.6** Texas
- \$1.0** Ohio
- \$1.0** Florida

Gambling

How much do Americans spend on gambling?



Gambling interests contributed \$5 million to national political races in '97 and '98.



Fun and Games?

More than 5% of all adults develop a gambling problem at some time. There are approximately 40 gambling treatment programs located in 24 states.



5,000,000

Americans are problem or pathological gamblers...

15,000,000

are at risk.



1,800,000

Adults are said to exhibit severe pathological gambling behavior each year.



1,100,000

Children between the ages of 12 and 17 exhibit severe pathological gambling behavior each year.

Two out of three children have gambled at least once.

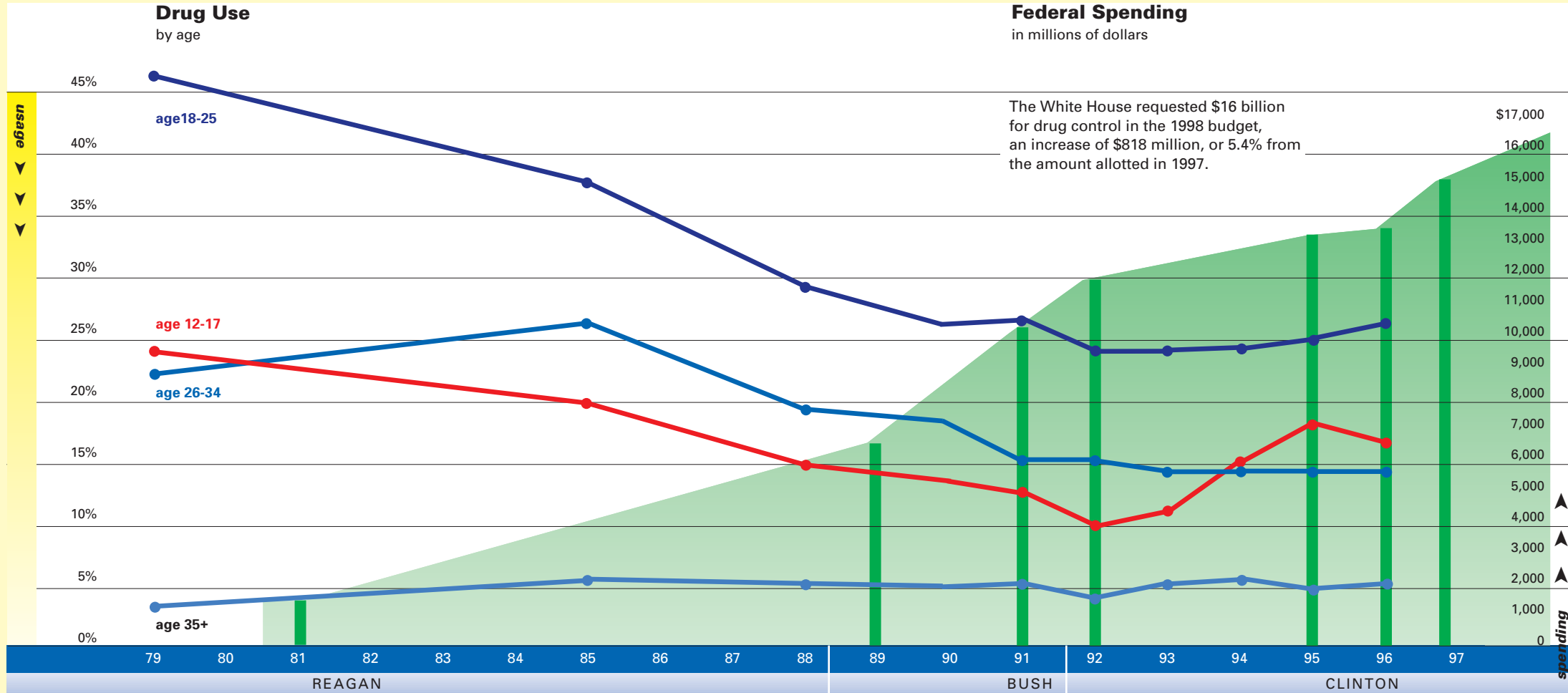
● National Gambling Impact Study Commission www.ngisc.gov
The NGISC was created to study the social and economic impacts of gambling on various levels of government, communities, and social institutions. The Final Report and recommendations of the Commission are the culmination of a two year investigation and they are available on this web site along with subject-focused staff reports.

74 million, or 35% of Americans age 12 and older, reported use of an illicit drug at least once in their lifetime.

Substance Abuse

How many Americans use drugs?

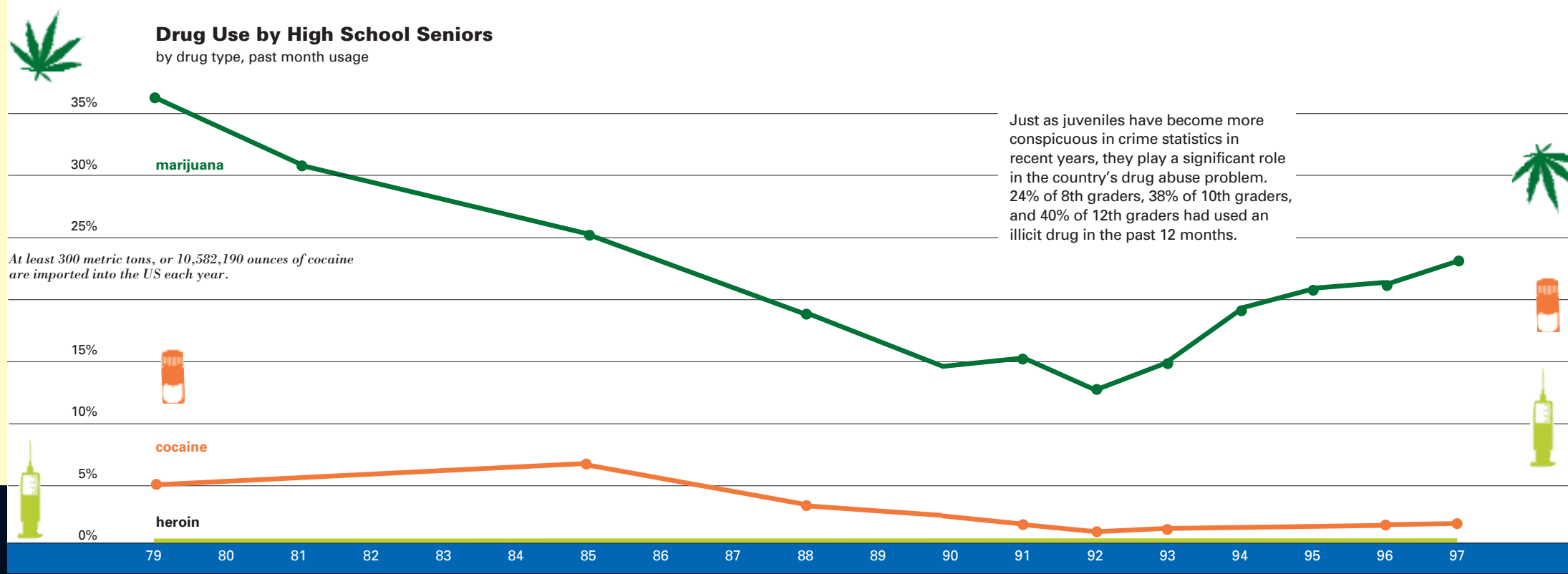
Marijuana is by far the most prevalent illicit drug. In 1996, nearly 5% of the population age 12 and older (over 10 million) used marijuana or hashish.



The FBI reported an estimated 1,506,200 state and local arrests for drug law violations in 1996.

In the same year, the National Institute of Justice's Drug Use Forecasting program found that the percentage of adult male arrestees testing positive for drugs at the time of arrest ranged from 48% in San Jose to 82% in Chicago. Adult female arrestees testing positive ranged from 35% in New Orleans to 83% in Manhattan.

Juvenile male detainees testing positive ranged from 38% in Portland to 67% in D.C.



Reported use of marijuana by high school seniors during the past month peaked in 1978 at 37% and declined to its lowest level in 1992 at 12%. The use of marijuana has increased since then, back up to 24% in 1997.

Reported use of cocaine by high school seniors during the past month increased from 2% to 6% between 1975 and 1981. The highest level was 7% in 1985. In 1997, 2.5% of high school seniors used cocaine.

Heroin use by high school seniors ranged from .2% to a high of .6% in 1985.

● National Clearinghouse for Alcohol and Drug Information. www.health.org/pubs/nhsda/index
The National Clearinghouse for Alcohol and Drug Information brings to the web the annual Household Survey on Drug Abuse dating from 1993.

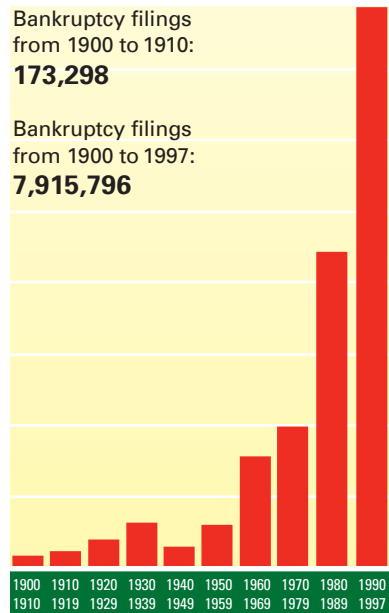
Bankruptcy

How many Americans are filing for bankruptcy?



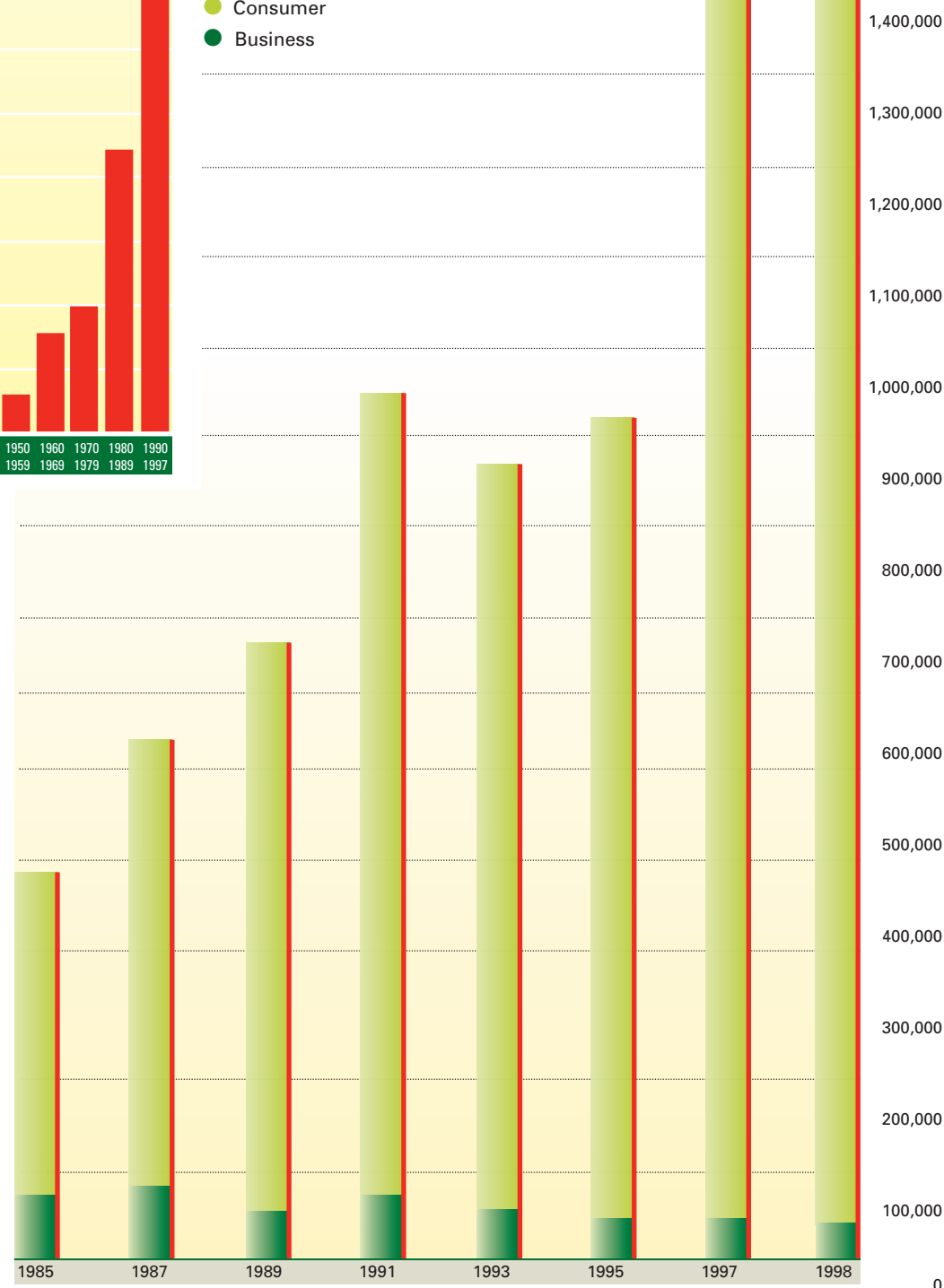
The rise in bankruptcies is due to many factors including easily available credit, the expansion of legalized gambling, the divorce rate, simpler bankruptcy laws, unrecovered medical claims, and widespread advertising by bankruptcy attorneys.

SOURCE: HOUSTON CHRONICLE 7/98



Bankruptcy Filings

- Consumer
- Business



SOURCE: AMERICAN BANKRUPTCY INSTITUTE

1,442,600

bankruptcy filings in 1998

97%

are consumer bankruptcy filings

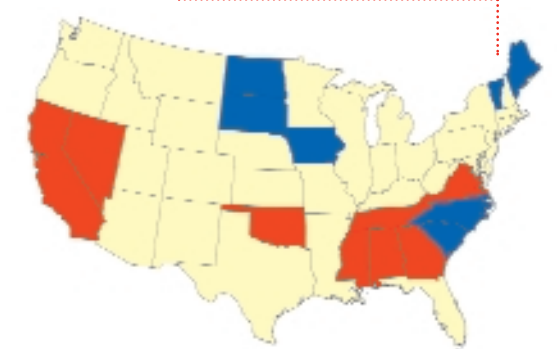
SOURCE: AMERICAN BANKRUPTCY INSTITUTE

Bankruptcy Rate

by state, per 100,000

Highest		Lowest	
TN	983	NC	352
GA	839	IA	345
NV	800	ME	340
AL	791	VT	324
MI	706	SD	320
OK	680	ND	306
CA	649	SC	299
VA	640	AK	225

The greatest increase in bankruptcy filings has occurred in New England. Massachusetts leads all states with a 961% rise from 1984 to 1997.



Two in three American families use credit cards.

About 52% always pay off their balances, 20% sometimes pay them off, and 28% hardly ever pay them off.

The estimated 60 million households with revolving credit card balances carried an average of \$7,000 of credit card debt per household. This costs an average of more than \$1,000 in interest and fees per year, per household.



Credit card debt doubled from 1990 to 1996. By the end of 1997, the total was

\$455,000,000,000



In 1996, 58% of women surveyed said they were very concerned about threats to their privacy, compared to 33% of men.

SOURCE: AMERICAN DEMOGRAPHICS, 1/99

On the Job Surveillance

63% of organizations surveyed practiced at least one form of surveillance. Of these:

26%
video taped employee performance

15%
e-mail stored and reviewed messages

14%
computer files stored and reviewed

10%
voice mail taped and reviewed

5%
telephone conversations taped

Increase in the number of workers under surveillance since 1991:

275%

Data Collection on the Web

A recent study of consumer privacy on the Internet shows that nearly two-thirds of all commercial web sites display some type of warning if they collect personal information.

The study found that 93% collect some type of personal information. A Web vendor can track which pages you visit, what you buy, where you have linked from and where you go after you leave.

Consumer Profiling

The buying and selling of consumers' personal information is big business. Information is gathered from the Web, applications, subscriptions, and credit card purchases.

Posted earnings of one information broker: \$281,000,000

Percentage of Web Sites that Collect Personal Information

TYPE OF WEB SITE	FINANCIAL	CHILDREN	RETAIL	HEALTH
E-mail address	93	96	100	100
Name	73	74	77	53
Postal address	65	49	70	51
Telephone #	59	24	67	47
Fax #	27	26	31	13
Birth date	17	46	7	12
Social Security #	20	1	6	3
Credit card #	7	0	31	8
Gender	4	25	2	8
Occupation	21	3	5	3
Education	6	7	7	2
Income	20	3	3	0
Interests	1	18	5	3
Hobbies	1	9	0	1

People who don't use the Internet frequently cite privacy concerns as their prime reason for staying offline.

The word "privacy" does not appear in the United States Constitution.

The Supreme Court has ruled that there is a limited right to privacy in matters of marriage, procreation, child rearing and education. However, information held by third parties such as financial records or telephone calling records are not protected. New technologies make it ever easier to capture, store, analyze, share and act upon data.

Personal Identification

Three conventional forms of identification are cards (usually with a magnetic strip or photograph), passwords (PIN), and biometrics (fingerprint, voice).

Biometric technology has attained great sophistication and accuracy in recent years, surpassing all other forms of identification:

Chance of mistaken identity via *retinal scanning:*

1 in 1,000,000,000,000,000

Chance of mistaken identity via *fingerprint scanning:*

1 in 1,000

Privacy

Do we have a right to privacy?



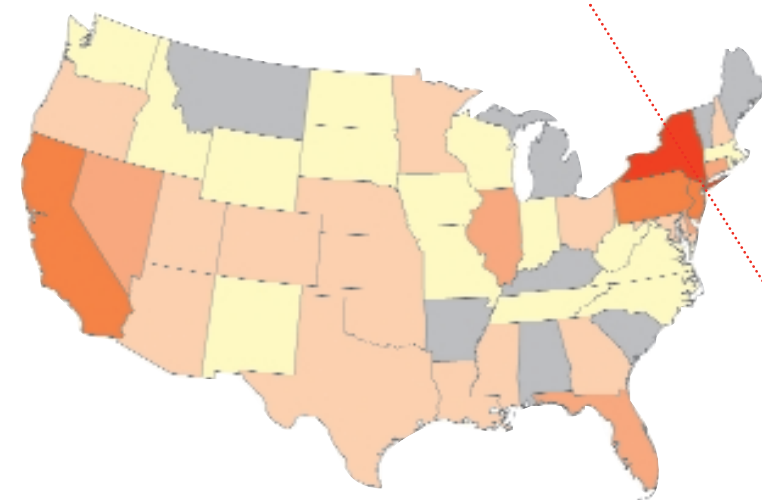
Wiretapping

Wiretaps placed on cell phones, pagers, e-mail and other electronic communication devices nearly tripled last year. Police wiretaps on cell phones and pagers now outnumber wiretaps on telephones connected to conventional phone lines.

In 1998, state and federal judges authorized 1,329 wiretaps, a 12% increase over 1997. State and local drug investigations accounted for the increase; about 75% of all wiretaps were requested in drug cases.

Wiretap investigations conducted in 1998 led to 3,450 arrests and 897 convictions.

The federal government and New York accounted for more than 70% of all wiretaps in 1998.



SOURCE: THE ADMINISTRATIVE OFFICE OF THE U.S. COURTS

- 0 wiretaps
- 1-10 wiretaps
- 10-50 wiretaps
- 50-100 wiretaps
- 100+ wiretaps
- states without wiretap laws

Cost of installing one traffic surveillance camera: \$7,500 to \$12,000

Spent on purchasing surveillance cameras last year: \$1,000,000,000

SOURCE: ELECTRONIC MONITORING & SURVEILLANCE, 1997 AMA SURVEY

*If you don't want to be caller ID'd, dial *67 before making your call.*

Electronic Privacy Information Center www.epic.org/
Established in 1994 to conduct public interest research and advocate privacy and First Amendment rights in an electronic environment. Their web site contains reports and current news on privacy issues.



Weapons

What impact do guns have on America's crime problem?



Gun violence is statistically on the decline. However, after a season of sensational killings, the debate over the place of guns in our society rages on.

Weapons Used in Crimes*

weapon	1980	1990	1996
Guns	101	94	82
Strongarm	95	108	78
Knife	32	30	18
Other	23	25	24

*robbery and property crimes only

SOURCE: FEDERAL BUREAU OF INVESTIGATION

A 1994 study funded by the Centers for Disease Control and Prevention found that two-thirds of the participants in a Seattle gun buy-back program still owned other guns. The 1,700 guns that were turned in accounted for only 1% of guns in Seattle homes.

Between 1979 and 1991, nearly 50,000 children were killed by guns—that's more than the number of Americans killed during our 25 years in Vietnam.

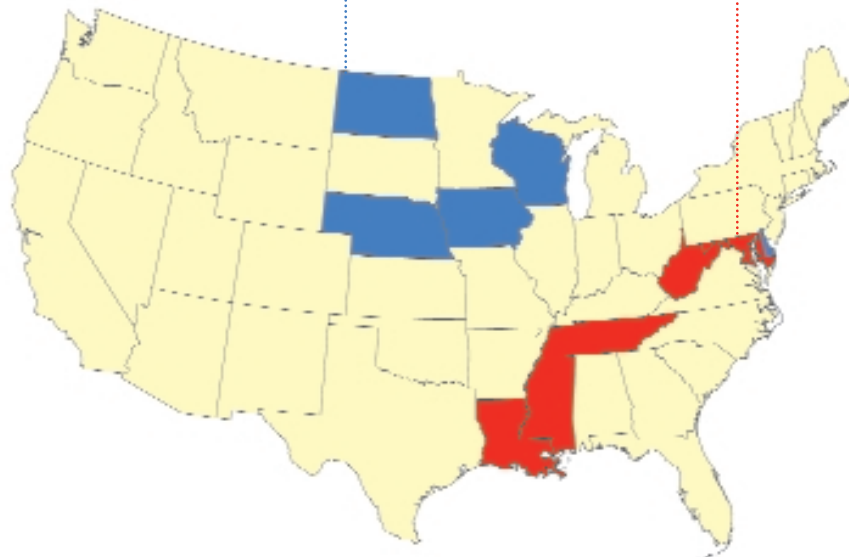
Gun Deaths by State

states with lowest percentage

- North Dakota 17%
- Delaware 31%
- Iowa 31%
- Hawaii 33%
- Wisconsin 42%

states with highest percentage

- District of Columbia 80%
- Mississippi 79%
- Louisiana 78%
- Maryland 78%
- West Virginia 76%
- Tennessee 76%



Gun Deaths by Country

per 100,000 people (selected countries)

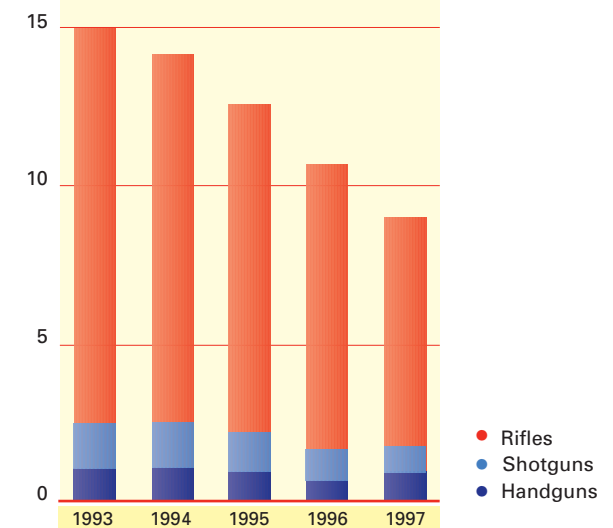
United States	15.25
Brazil	14.00
Mexico	12.00
Finland	6.75
France	6.25
Australia	3.00
Germany	1.50
England/Wales	.50
Japan	.07



The United States and Finland have the two highest rates of per capita gun ownership, and the two highest rates of gun suicide, in the world.

Murders by Guns

in thousands



SOURCE: NEWSWEEK MAGAZINE, 8/99

	Revolvers		Pistols		Rifles	
	Manufactured	Exported	Manufactured	Exported	Manufactured	Exported
1986	734,650	103,900	693,000	16,650	970,550	37,250
1997	370,428	63,656	1,036,000	44,200	1,251,350	76,600

	Shotguns		Machine Guns	
	Manufactured	Exported	Manufactured	Exported
1986	641,500	59,000	41,500	25,000
1997	916,000	86,250	67,900	20,900



According to the Bureau of Alcohol, Tobacco and Firearms, the U.S. manufactured 1,406,505 handguns in 1997, 77,972 less than in 1996, and 316,425 less than in 1995. The U.S. imported 474,182 handguns in 1997—16,372 less than in 1996, and 231,911 less than in 1995.

Policy.com Issue of the Week
 For Week 3/29/99: Gun Control Under Fire
www.policy.com/issuewk/1999/0329_65/index.html
 Policy.com is a nonpartisan policy news and information service that highlights research, opinions, and events relating to public policy issues. This Issue of the Week examines gun control, the Second Amendment, and reform alternatives.

Crime

Which cities are most victimized by crime?



1998
Violent crimes

8,100,000

Property crimes

22,900,000

Total crimes

31,300,000

	Total	Violent Crime					Property Crime			
		total	murder	forcible rape	robbery	aggravated assault	total	burglary	larceny theft	vehicle theft
1996 rate per 100,000 population	5,079	634	7	36	202	388	4,445	943	2,976	526
% change 1986 to 96	-7	3	-14	-5	-10	12.2	-9	-30	-1	3.6
Metropolitan areas	5,512	715	8	38	244	424	4,798	993	3,188	616
Other cities	5,328	461	5	35	72	350	4,867	935	3,695	238
Rural areas	2,050	222	5	24	16	177	1,828	620	1,083	126

Highest Crime Rates

	index	total
Atlanta	17,070	3,316
St. Louis	15,129	2,728
Miami	13,746	3,115
Oklahoma City	12,159	1,130
Baltimore	12,001	2,723
Detroit	11,991	2,319
Washington, DC	11,889	2,470
Kansas City	11,662	1,981
Albuquerque	11,308	1,469
Minneapolis	11,291	1,883
Nashville	11,219	1,890
Memphis	11,127	1,985

In 1998, Americans experienced approximately 31.3 million crimes.

73% were property crimes, 26% were crimes of violence. For every 1,000 persons age 12 and older, there were two rapes or sexual assaults, three assaults with serious injury and four robberies. Murder was the least frequent violent crime—about seven murder victims per 100,000 persons in 1997.

SOURCE: 1998 NATIONAL CRIME VICTIMIZATION SURVEY

SOURCE: U.S. BUREAU OF JUSTICE STATISTICS. CRIMINAL VICTIMIZATION 1996

Highest Crime Rates

Total crimes reported for cities with the highest crime rates, 1996



In surveys of 12 cities in 1998, the percentage of residents who said they were fearful of crime in their neighborhood ranged from 20% in Madison, WI to 48% in Washington, DC.

Violent offenses include

- murder
- non-negligent manslaughter
- rape
- sexual assault
- robbery
- assault
- extortion
- intimidation
- criminal endangerment

Property offenses include

- burglary
- larceny
- motor vehicle theft
- fraud
- possession and selling of stolen property
- destruction of property
- trespassing
- vandalism
- criminal tampering

Drug offenses include

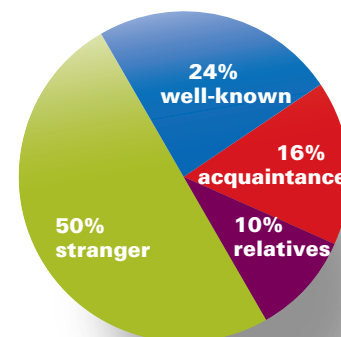
- possession
- manufacturing
- trafficking

Public-order offenses include

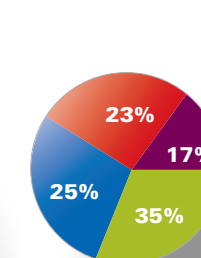
- commercialized prostitution
- morals and decency charges
- liquor law violations
- weapons
- drunk driving
- escape to avoid prosecution
- court offenses
- obstruction

Victim/Offender Relationship

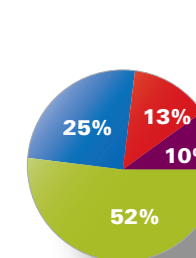
Total



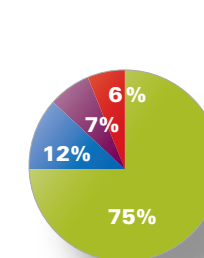
Rape/sexual assault



Aggravated assault



Robbery



One-quarter of all rapes or sexual assaults were committed by nonrelatives well-known to the victim.

- stranger
- relatives
- well-known
- casual acquaintance

● Uniform Crime Reports
Federal Bureau of Investigation
www.fbi.gov/ucr/ucreports.htm
The statistics in the UCR are provided through a national reporting system and the resulting publications provide an overview of crime in the U.S. The web reports date from 1995 and include statistics on murder and manslaughter, forcible rape, robbery, aggravated assault, burglary, larceny theft, auto theft, arson and hate crime.

Property Crime

Are property crime rates increasing or decreasing?



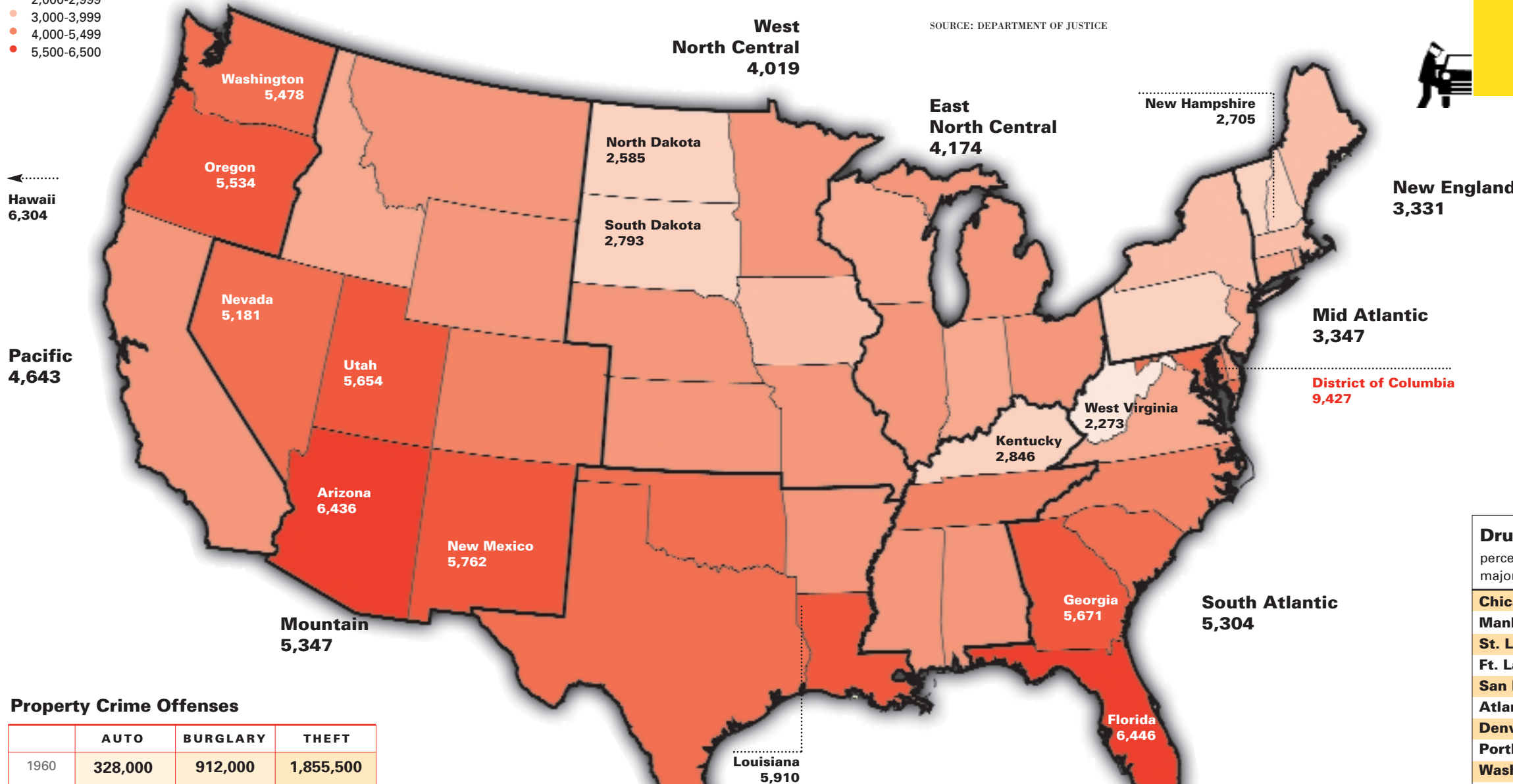
53% of state prison inmates, 74% of jail inmates, and 87% of federal inmates were imprisoned for offenses which involved neither harm, nor the threat of harm, to a victim.

SOURCE: DEPARTMENT OF JUSTICE

Crime Rates

property crime by region per 100,000 population

- 2,000-2,999
- 3,000-3,999
- 4,000-5,499
- 5,500-6,500



Property Crime Offenses

	AUTO	BURGLARY	THEFT
1960	328,000	912,000	1,855,500
1965	497,000	1,282,500	2,572,500
1970	928,500	2,205,000	4,226,000
1975	1,009,500	3,265,500	5,978,000
1980	1,132,000	3,795,000	7,137,000
1985	1,103,000	3,073,500	6,926,600
1990	1,636,000	3,074,000	7,946,000
1991	1,662,000	3,157,000	8,142,000
1992	1,611,000	2,980,000	7,915,000
1993	1,563,000	2,835,000	7,821,000
1994	1,539,000	2,713,000	7,880,000
1995	1,472,500	2,594,000	7,998,000
1996	1,395,000	2,501,500	7,894,500

The Smithsonian displayed George Washington's false teeth until they were stolen in 1981.



In 60% of the 4 million household burglaries in 1998, the burglar gained entry through an unlocked door or window.

Drug Use by Arrestees

percent of males testing positive in major cities for any drug, 1997

Chicago, IL	80%
Manhattan, NY	79%
St. Louis, MO	74%
Ft. Lauderdale, FL	73%
San Diego, CA	73%
Atlanta, GA	72%
Denver, CO	71%
Portland, OR	71%
Washington, DC	69%
Birmingham, AL	67%
New Orleans, LA	67%
Philadelphia, PA	67%
Cleveland, OH	64%
Phoenix, AZ	64%
Dallas, TX	63%
Houston, TX	63%
Indianapolis, IN	63%
Detroit, MI	62%
Omaha, NE	62%
Miami, FL	61%
Los Angeles, CA	59%

SOURCE: US NATIONAL INSTITUTE OF JUSTICE

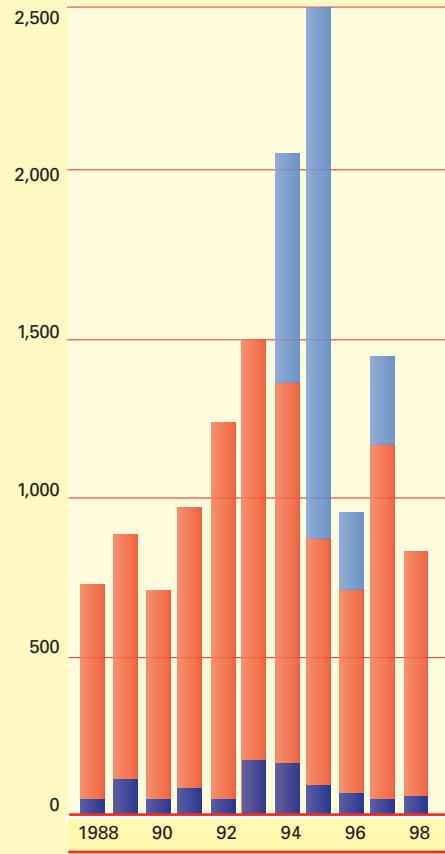
● Drugs and Crime National Institute of Justice. Department of Justice. www.ojp.usdoj.gov/nij/drugdocs.htm The National Institute of Justice makes available via its web site many reports on drug use and crime dating from 1994.

From 1992 to 1996, the number of U.S. homicides declined by 20%, yet the number of murders reported on the ABC, CBS and NBC evening news increased by 721%.

TV Crime Time

minutes on ABC, CBS and NBC

- O.J. case/trial
- All other crime
- Guns/gun control



The PursuitWatch Network, in San Dimas, CA, is a paging service that informs its customers whenever a high-speed chase is televised.

SOURCE: MEDIA STUDIES CENTER

Domestic Violence

Domestic violence is a pattern of assault and coercion, including physical, sexual, and psychological attacks, as well as economic coercion, used against one's intimate partner.

Researchers have long known of the link between domestic violence and child abuse. Each year, more than one million children are confirmed as victims of child abuse and neglect. As a result of this treatment, three children die every day.



95% of assaults on spouses or ex-spouses are committed by men against women.

SOURCE: THE U.S. DEPARTMENT OF JUSTICE

Atheists and agnostics suffered the fewest—only 2—religion-related hate crimes in 1996.

7,947 hate crimes were reported to local authorities in 1995.



Hate Crimes

The largest categories of reported hate crimes included:

Anti-Black	3,945
Anti-White	1,554
Anti-Jewish	1,236
Anti-Male Homosexual	937

The most hate crimes against lesbians and gays reported in 1995 were in:

New York City	625
San Francisco	324
Los Angeles	256
Minneapolis/St. Paul	218

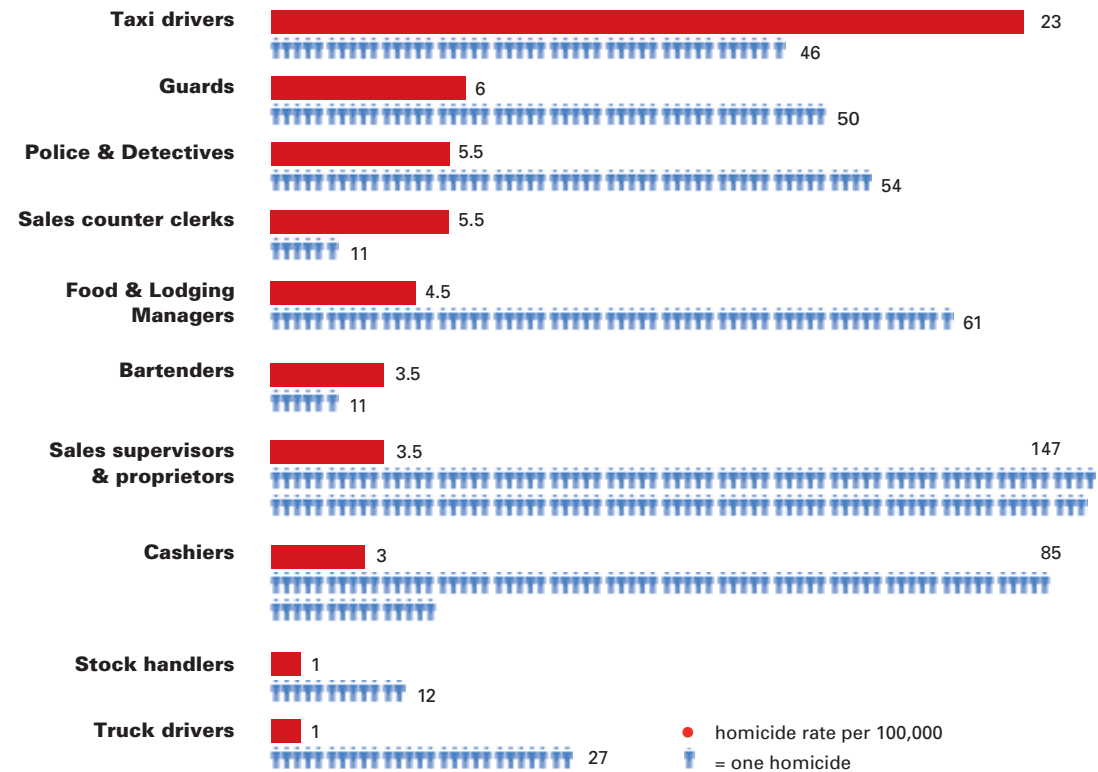
The violent acts in descending frequency were:

Intimidation	4,048
Simple Assault	1,796
Aggravated Assault	1,268
Murder	20
Forcible Rape	12

The FBI claims that 75% of the U.S. population is represented in these data. However, less than half of law enforcement agencies report hate crimes and only 1,150 actually record incidents.

Workplace Violence

Occupations with high risk of work-related homicides, 1996



SOURCE: U.S. BUREAU OF LABOR STATISTICS

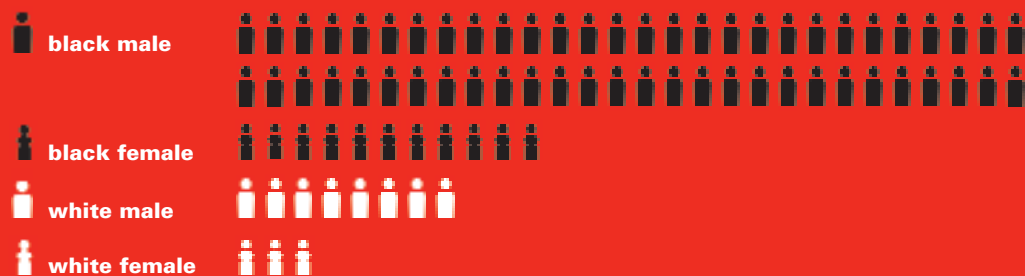
when?
55%
of all violent crimes occur between the hours of 6 am and 6 pm.

where?
40%
of all rapes and/or sexual assaults occur at or near the victim's home or lodging.

how?
91%
of all rapes and/or sexual assaults occur while the offender has no weapons.

Homicide Rate

per 100,000 residents population, 1995



Violence

If the crime rate is dropping, why do Americans feel more threatened by crime?

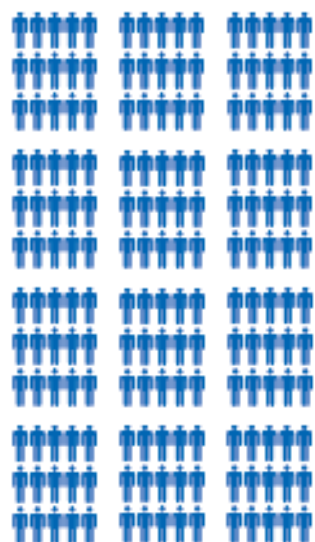


Center for the Study and Prevention of Violence, University of Colorado. www.colorado.edu/cspv/index.html
The Center has a three-fold mission: to collect and make available resources on the causes and prevention of violence, to provide technical assistance in developing and assessing prevention programs, and to conduct research.



Juvenile Crime

How much do juveniles contribute to America's crime problem?



A child is arrested for a violent crime every 5 minutes.

That's 288 arrests per day, 105,000 per year.

SOURCE: THE CHILDREN'S DEFENSE FUND



More than half (27) of the U.S. states have no restrictions for prosecuting juveniles as adults. 42 states have created laws that hold parents responsible for their children's behavior—of those, 17 make parents criminally liable.



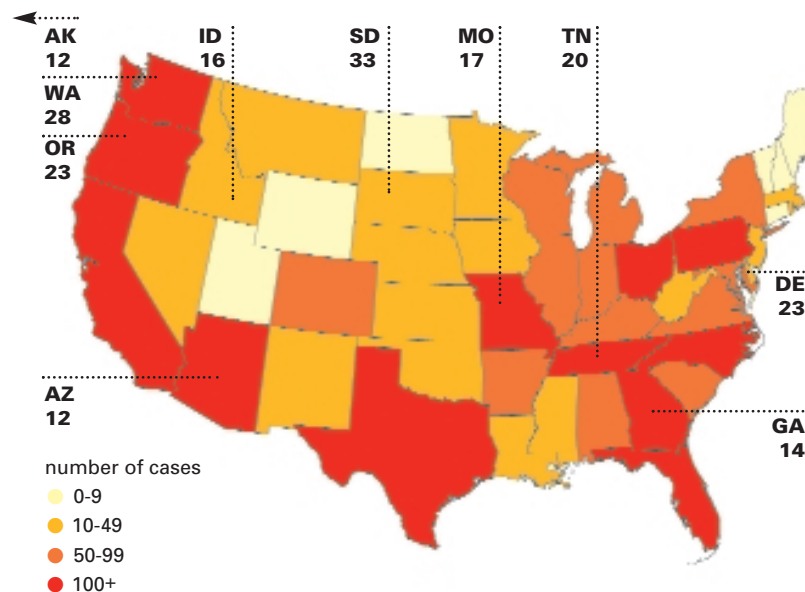
Juvenile Crime

by sex and race, per 1,000 youth

	1986	1995
Male total	72	92
Property Crime	44	47
Violent Crime	12	20
Drug Offenses	5	10
Public Order Offenses	12	17
Female total	18	27
Property Crime	10	14
Violent Crime	3	7
Drug Offenses	1	2
Public Order Offenses	4	5
White total	40	50
Property Crime	25	27
Violent Crime	5	10
Drug Offenses	3	5
Public Order Offenses	7	9
Black total	80	123
Property Crime	44	53
Violent Crime	20	34
Drug Offenses	4	13
Public Order Offenses	12	24
Other races total	30	44
Property Crime	20	26
Violent Crime	4	9
Drug Offenses	2	2
Public Order Offenses	5	7

Student Gun-Related Expulsions

number of students expelled per 100,000 for States with highest rates in 1997-98



3,930 students were expelled during the 1997-98 school year for bringing firearms to school—down about 30% from the previous year.

The main reason given by adolescents for obtaining or carrying guns is self-protection.

SOURCE: NATIONAL CENTER FOR JUVENILE JUSTICE, JUVENILE COURT STATISTICS

Juvenile crime has spiked upward while adult crime rates have remained flat or declined. It is now more likely for a 15-year-old than a 30-year-old to commit a violent crime.

Between 1985 and 1995, the juvenile arrest rate for violent crimes rose 69%; for murders, it rose 96%.

Police made about 2.7 million arrests of juveniles in 1995, 19% of them for violent crimes—murder, forcible rape, armed robbery and aggravated assault. That translates into an arrest for one in every 200 people between the ages of 10 and 17.

Juveniles were involved in 32% of all robbery arrests, 23% of weapons arrests, and 15% of arrests for murder and aggravated assault.

Male youth are at 7.3 times greater risk of fatal firearm injuries and 6.0 times greater risk of nonfatal firearm injuries than female youth.

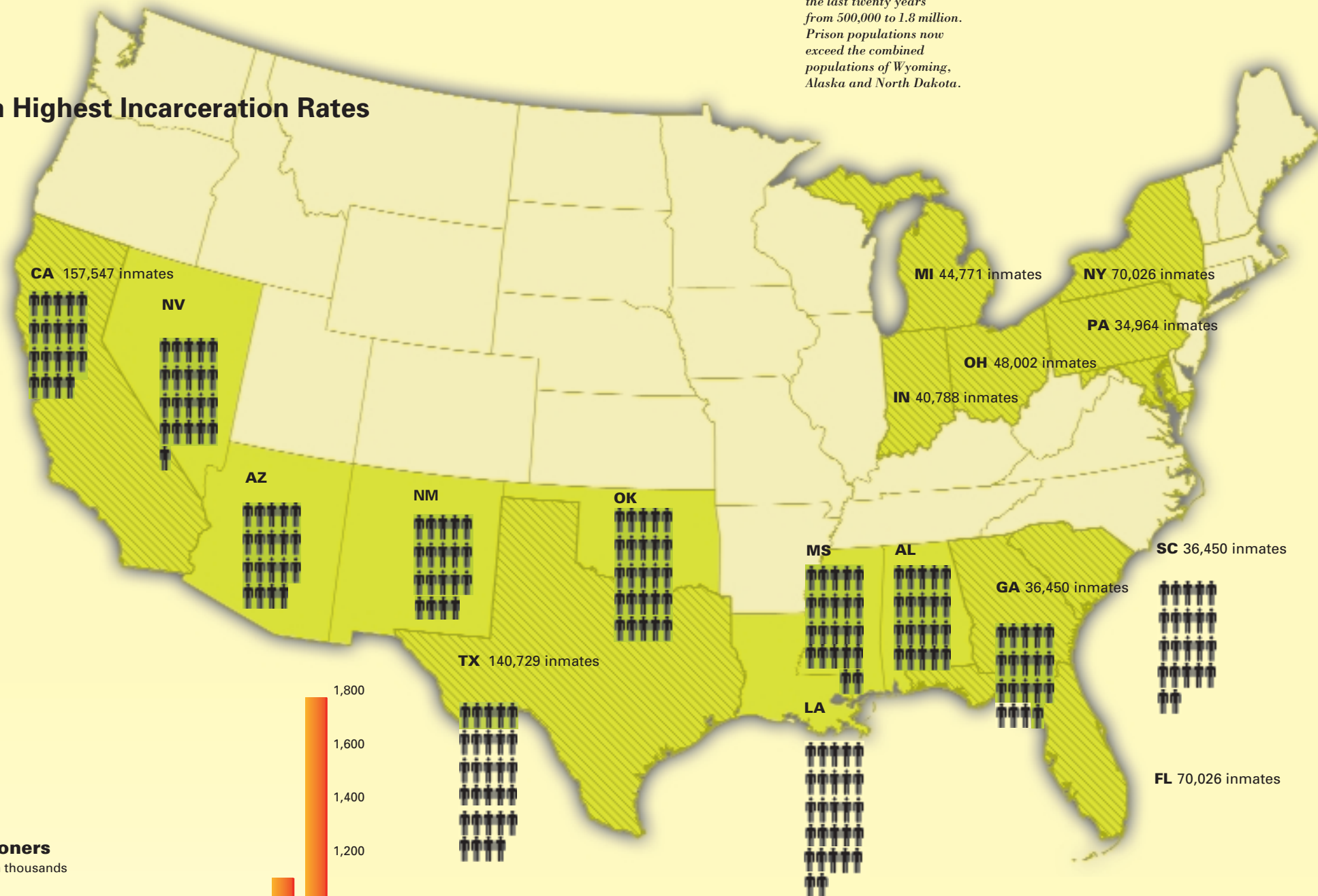


4,223 children were killed by firearms in 1997—that's one child every two hours.

National Criminal Justice Reference Service. Department of Justice. www.ncjrs.org The Justice Information Center is the most extensive clearinghouse of crime, criminal justice, and juvenile justice information in the world. Find reports and statistics online or search the database for government and non-government publications and articles from professional journals.



States With Highest Incarceration Rates

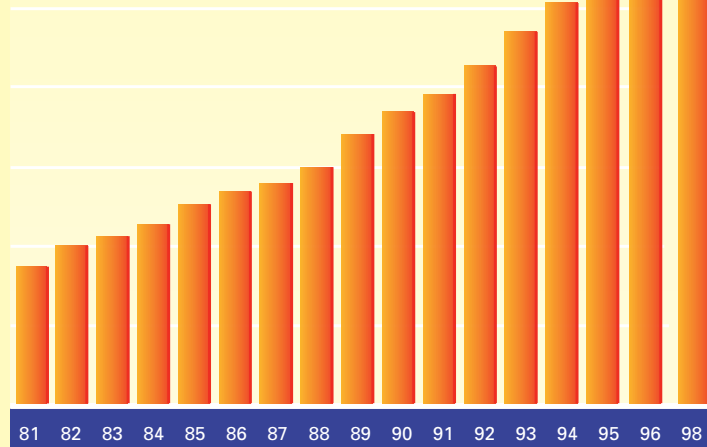


Prisoners per 100,000 residents in the 10 states with the highest incarceration rates
 = 25 prisoners

States with the largest prison population

Sentenced Prisoners

total federal and state, in thousands



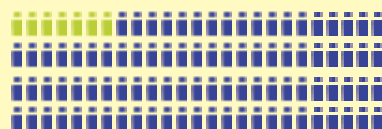
SOURCE: U.S. JUSTICE DEPARTMENT, 1999



7%
are women



93%
are men



The number of prisoners has more than tripled in the last twenty years from 500,000 to 1.8 million. Prison populations now exceed the combined populations of Wyoming, Alaska and North Dakota.

1,800,000

Prison population in 1999

\$20,000-\$40,000

Average annual cost per prisoner

\$31 billion

Combined prison and jail budgets for 1997

Punishment

Are incarceration rates increasing or decreasing?

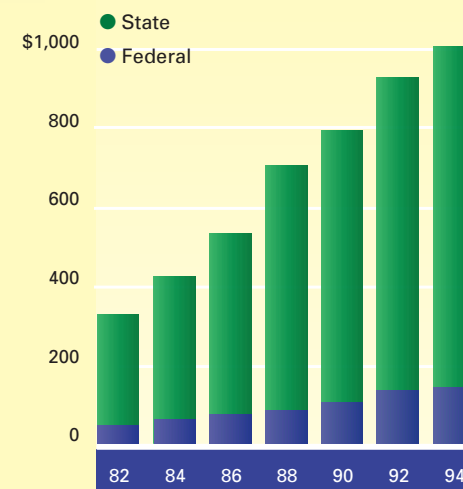


In 1997 a record 5.7 million Americans were under "correctional supervision"—jail, prison, probation, or parole.

SOURCE: BUREAU OF JUSTICE STATISTICS

Justice System Expenditures

in millions of dollars

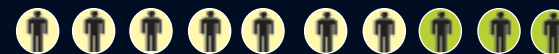


SOURCE: U.S. JUSTICE DEPARTMENT

From 1978 to 1996, the number of violent offenders entering prisons doubled (from 43,733 to 98,672 inmates); the number of nonviolent offenders tripled (from 83,721 to 161,796 inmates) and the number of drug offenders increased sevenfold (from 14,241 to 114,071 inmates).

If incarceration rates remain unchanged, one in every 20 people (5.1%) will serve time in a prison during their lifetime.

More than 7 of every 10 jail inmates had sentences prior to probation or incarceration.



Prison spending increased faster than funding for colleges between 1977 and 1995. Spending growth for prisons was 823% compared to 374% for higher education.

Death Penalty

Is capital punishment a deterrent to murder?



The United States is the only Western industrialized nation that allows capital punishment.

From 1930 to 1996, 4,217 executions were carried out under state or federal authority. 3,859 occurred before 1972, when the Supreme Court ruled capital punishment unconstitutional.

Since the Court reinstated the death penalty in 1976, an additional 566 executions have been carried out; 82 inmates have been exonerated.

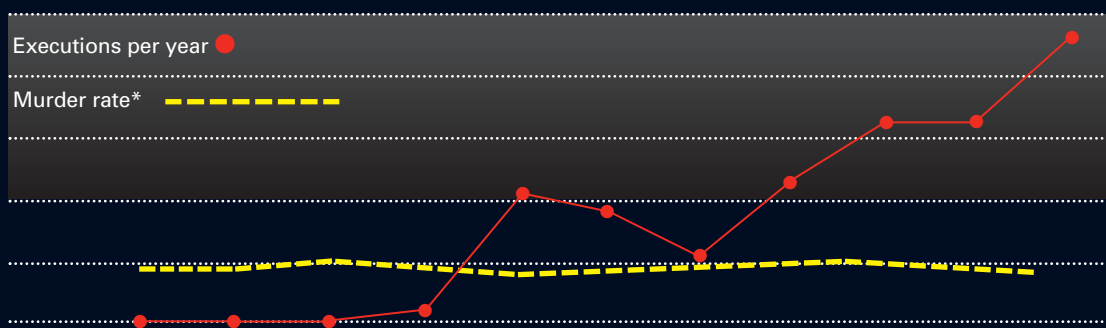
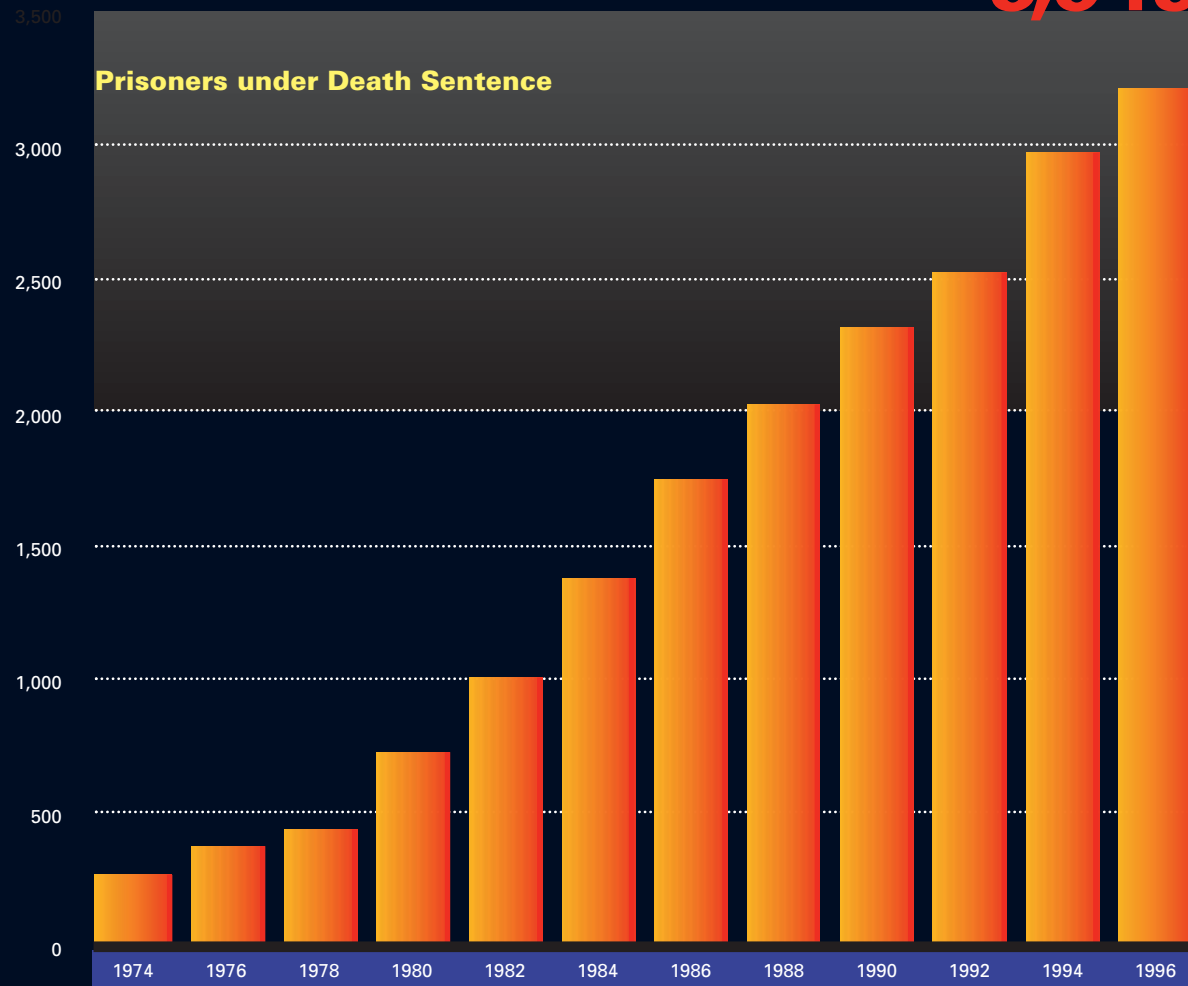


83% of capital cases involve white victims, even though nationally only 50% of murder victims are white.

SOURCE: NAACP LDP DEATH ROW

for 1999: **3,549**

Prisoners under Death Sentence



* per 100,000 population

The number of executions has not affected national murder rates

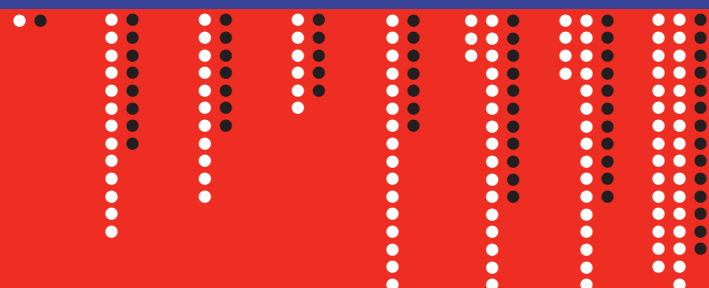
Since the death penalty was reinstated in 1976, the number of executions has substantially increased. During this same period, there is virtually no change in the national murder rate.

SOURCE: FBI UNIFORM CRIME REPORTS



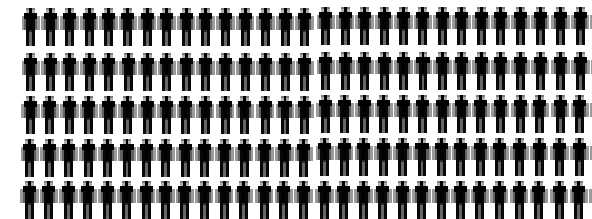
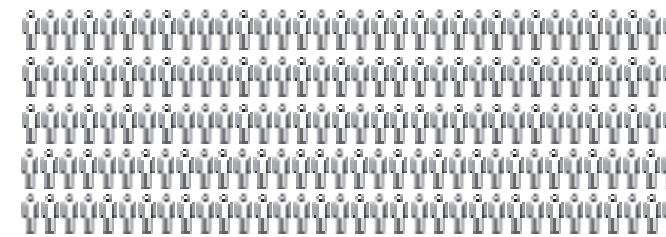
Executions by race

● White
● Black



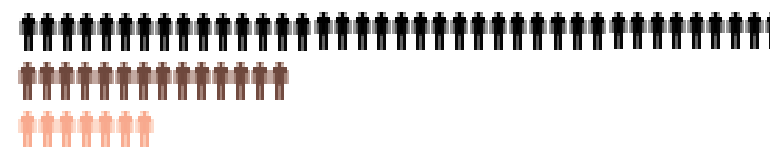
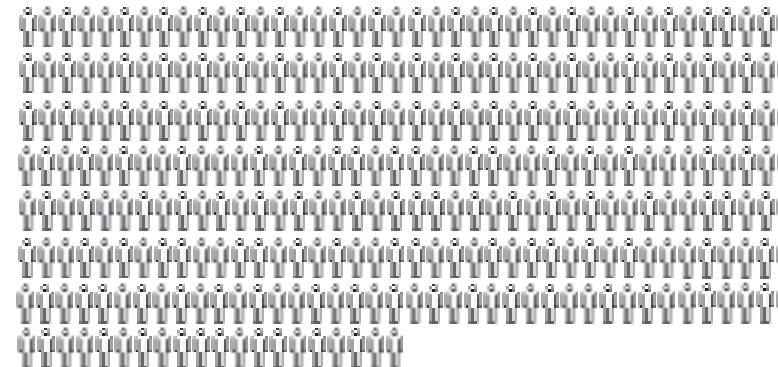
Race of Death Row Inmates

○ White 47% ● Black 42% ● Hispanic 8% ● Other 3%



Race of Victims

○ White 83% ● Black 11% ● Hispanic 4% ● Other 2%



Race of District Attorneys*

22 Hispanic DAs = [icon] 22 Black DAs = [icon]

1,794 White DAs = [icon]



* chief prosecuting official with discretionary power to determine charging levels in death penalty states

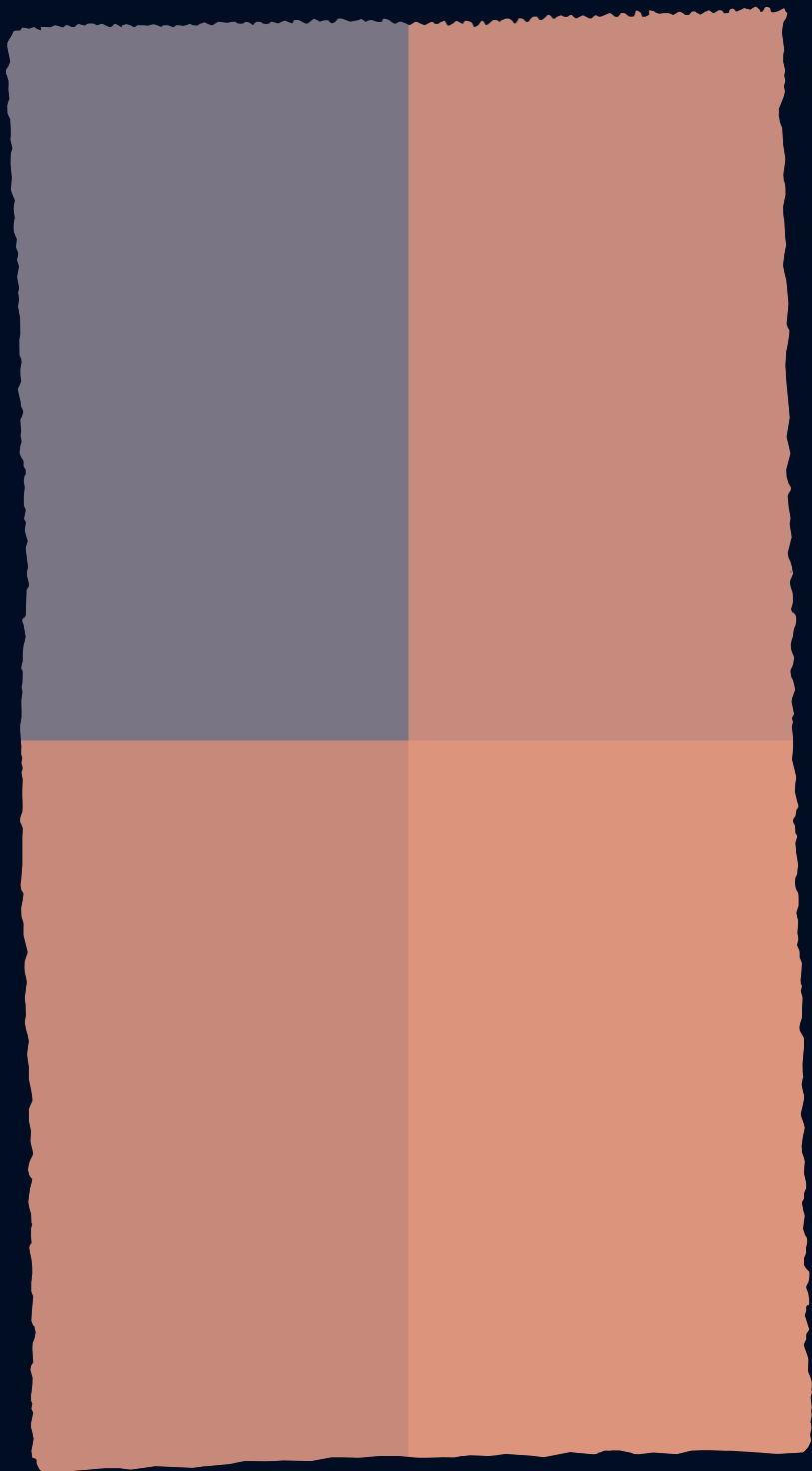
Prisoners executed in 1996 had been on death row for an average of 10 years. A positive aspect of this lengthy wait is that it allows some death row prisoners to prove their innocence before they face execution.

However, 36 of the 38 states that have capital punishment have a statute of limitations for evidence presented after conviction.

SOURCE: DEATH PENALTY INFORMATION CENTER



● Death Penalty Information Center www.essential.org/dpic
This non-profit organization that favors the abolition of the death penalty provides numerous reports on issues surrounding the use of capital punishment.



Crochet and appliqué flag, circa 1920 from the collection of Kit Hinrichs

Kit Hinrichs

War

What are the human and financial costs to the citizens of the United States?

Nuclear Arms

What are the human and economic costs of nuclear weapons, and what is the current threat to the world?

Armaments

The U.S. manufactures, stockpiles and distributes more armaments than any other country. Has it made us more secure? How big is the U.S. arsenal, what kind of weapons does it include and how much does it cost?

National Defense

What are the human and financial costs of national defense to the citizens of the United States?

Terrorism

How has the threat of terrorism changed our view of our international neighbors and ourselves?

Biochemical Weapons

How dangerous are biochemical weapons? Who is at risk? Are we prepared for an attack?

Human Rights

Where does the United States stand in the struggle for human rights internationally and at home?

International Affairs

Is the United States a good global citizen?

Intelligence Community

Is the U.S. getting the most accurate, cost effective, relevant information from its intelligence agencies?

Hunger

How does the U.S. stack up in the fight against domestic and international hunger?

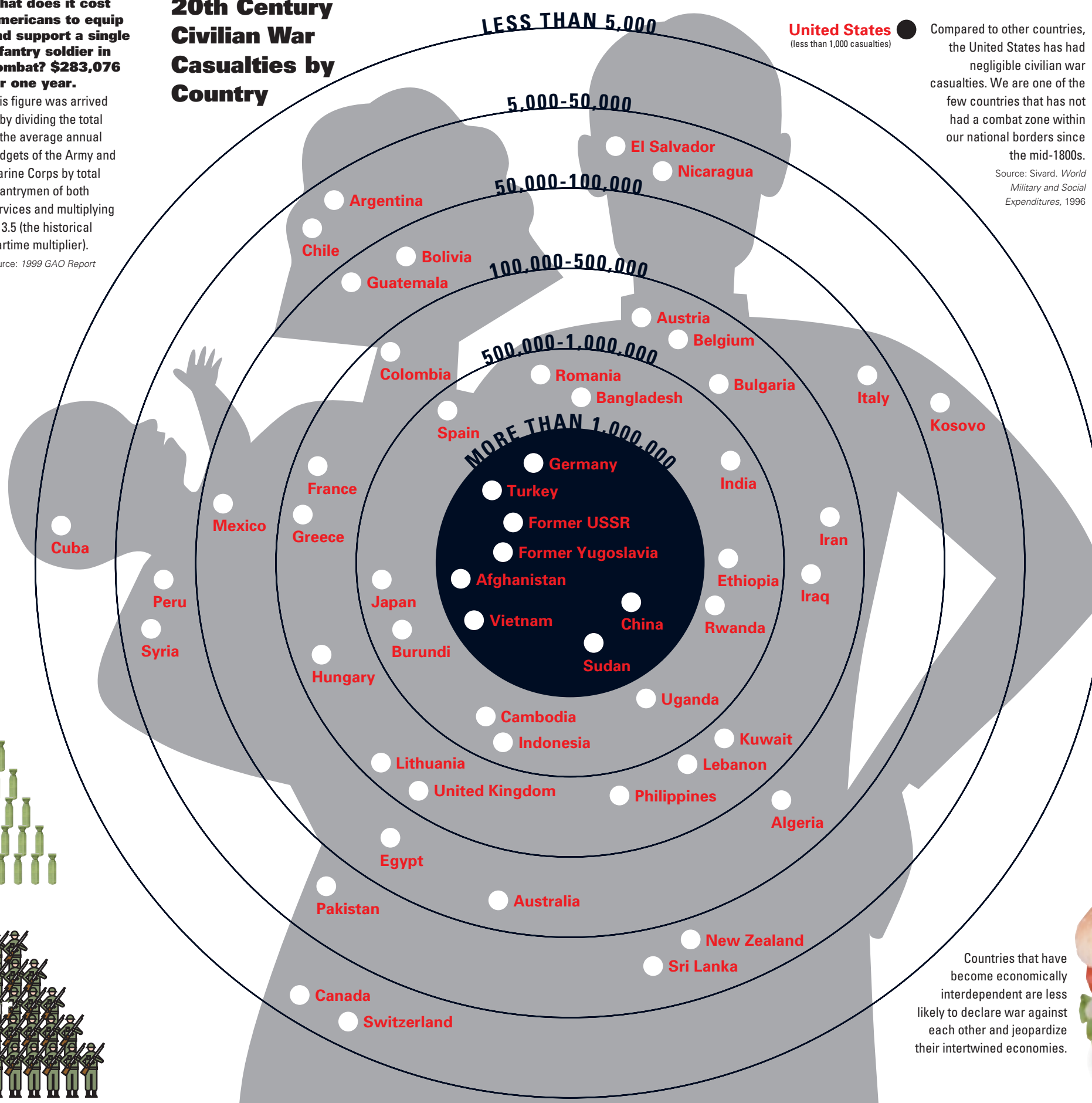


What does it cost Americans to equip and support a single infantry soldier in combat? \$283,076 for one year.

This figure was arrived at by dividing the total of the average annual budgets of the Army and Marine Corps by total infantrymen of both services and multiplying by 3.5 (the historical wartime multiplier).

Source: 1999 GAO Report

20th Century Civilian War Casualties by Country



War

What are the human and financial costs to the citizens of the United States?



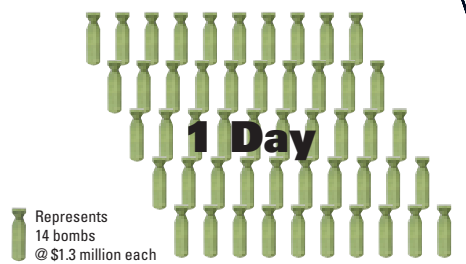
Which countries suffered the worst civilian war casualties during the 20th century?

Increasingly, civilians are the major victims of war. An estimated 62 million civilians were killed worldwide over the past century – more than half of the estimated 110 million war-related deaths.

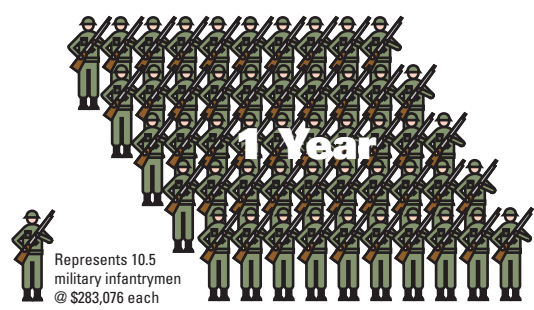
Source: Sivard. *World Military and Social Expenditures*, 1996

The cost of smart bombs used by the U.S. during the first day of the 1991 Gulf War would pay for maintaining a combat battalion for a full year.

Source: 1999 GAO Report



VS.



How many wars have been waged between countries that have at least one McDonald's franchise?

Source: McDonald's Corporation, 1997



Countries that have become economically interdependent are less likely to declare war against each other and jeopardize their intertwined economies.

How does war in the 20th century compare to the 19th century?

There have been six times as many deaths per war in the 20th century. No other century on record equals the 20th in uncivilized violence, number of conflicts waged, hordes of refugees created, or millions killed.

Source: Sivard. *World Military and Social Expenditures*, 1996

The U.S. ranks number one among 160 countries in military expenditures, military technology, worldwide military bases, military aid, combat aircraft, and arms exports.

Source: Sivard. *World Military and Social Expenditures*, 1996

Compared to the same 160 countries the U.S. ranks:

- 39th: Students per teacher
- 39th: Population per physician
- 19th: Contraceptive usage
- 8th: Public education spending per capita

Source: Sivard. *World Military and Social Expenditures*, 1996

Of the 27 major armed conflicts in 1998, only two - between India and Pakistan and between Eritrea and Ethiopia - were between sovereign states. All the others were internal conflicts.

Source: SIPRI *Yearbook 1999* (Stockholm International Peace Research Institute)

World military expenditure in 1998 amounted to roughly \$745 per person.

Source: SIPRI *Yearbook 1999* (Stockholm International Peace Research Institute)

Every region in the world has experienced at least one major armed conflict in the last decade.

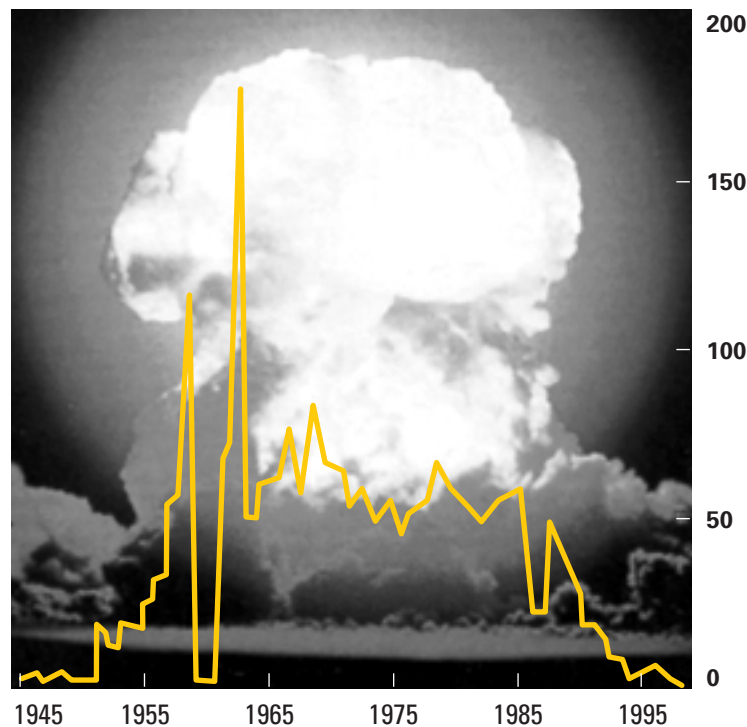
Source: 1999 *Info Please Almanac*

Nuclear Nations

How many nuclear weapons have been detonated worldwide since 1945?

Approximately 2,050 nuclear tests have been conducted since the end of WWII.

Source: The Brookings Institution, 1998



Source: The Brookings Institution, 1998

What is the annual cost per capita of all U.S. nuclear weapons and related programs?

It costs each American approximately \$130 per year for a total of \$35.1 billion.

Estimated spending for 1998.
Source: *World Almanac*, 1999



Since 1940, the United States has spent over \$5.5 trillion on nuclear weapons. That is equivalent to the total national debt in 1998.

Source: The Brookings Institution, 1998

The world stockpile of nuclear weapons, after recent reductions, still represents over 700 times the explosive power used in the 20th Century's three major wars, which killed 44 million people.

Source: Sivard. *World Military and Social Expenditures*, 1998

Total land area occupied by U.S. nuclear weapons bases and facilities: 15,654 square miles.

Total land area of the District of Columbia, Massachusetts and New Jersey: 15,357 square miles.

Sources: *U.S. Nuclear Weapons Cost Study Project*; *Rand McNally Road Atlas and Travel Guide*, 1992



How many nuclear arms are maintained around the world and which countries acknowledge possessing them?

Five nations acknowledge nuclear arsenals: Russia, United States, France, China and the United Kingdom. India and Pakistan are considered "Nuclear Threshold" countries, having tested but not deployed weapons.

Source: National Resources Defense Council; Congressional Budget Office

What is the largest U.S. nuclear explosion to date?

15 megatons on March 1, 1954

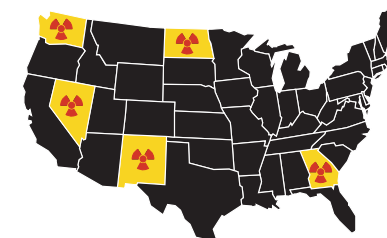
Source: U.S. Department of Energy



Illustration: John Beckwith

Nuclear Arms

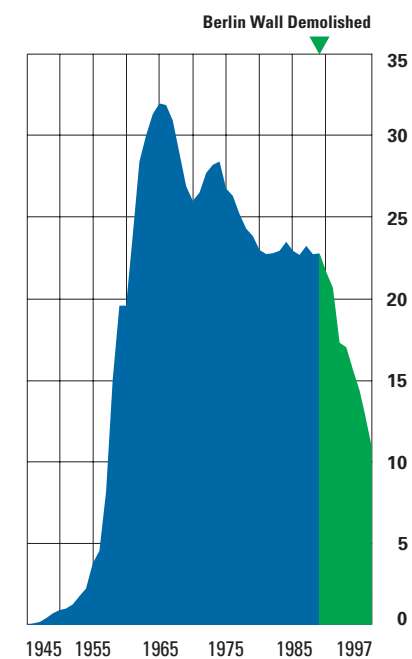
What are the human and economic costs of nuclear weapons, and what is the current threat to the world?



Where does the U.S. store its nuclear arsenal and how many missiles are in each state?

New Mexico	2,450
Georgia	2,000
Washington	1,685
Nevada	1,350
North Dakota	1,140

Source: National Resources Defense Council, 1998



How has the stockpile of nuclear weapons changed since the fall of the Berlin Wall?

There has been a reduction of 4,390 weapons in nuclear stockpiles since 1989.

Source: The Brookings Institution, 1998

11 nuclear weapons have been lost by the U.S. by accident and never recovered.

Source: U.S. Department of Defense; Center for Defense Information; Greenpeace; *Lost Bombs*, Atwood-Keeney Productions, Inc. 1997

Number of nuclear tests in the Pacific: 106. Number of tests in Nevada: 911. Total number of tests in Alaska, Colorado, Mississippi and New Mexico: 10.

Source: Natural Resources Defense Council, *Nuclear Weapons Databook Project*

The U.S. has paid \$802,834,827 to the Marshallese Islanders to compensate them for damages from nuclear testing in 1956.

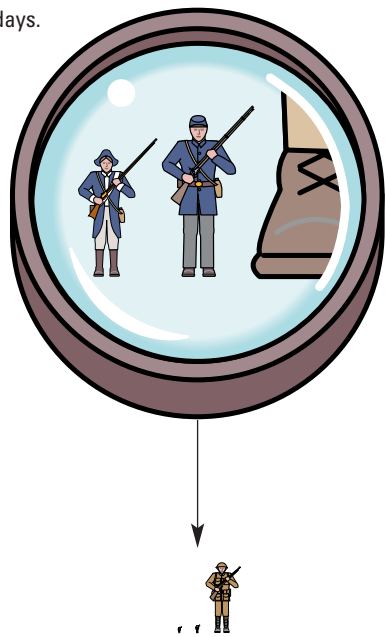
Source: U.S. Department of Justice, Torts Branch, Civil Division

Today's American soldier is the most lethal in U.S. history – with a destructive force over 332 times greater than a Revolutionary War soldier.

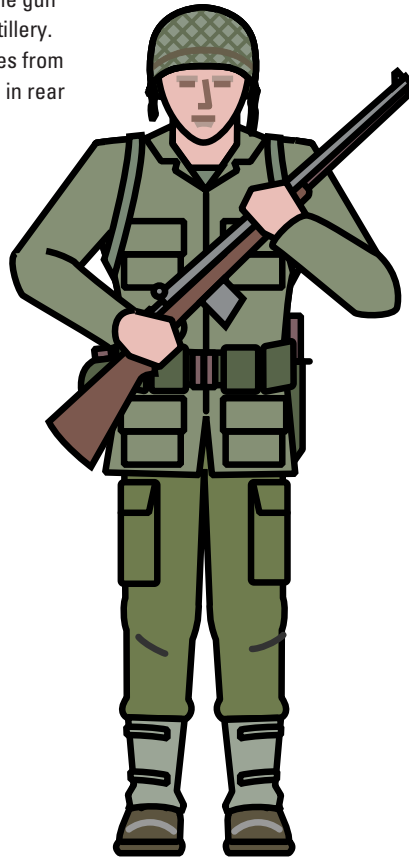
Source: Dupuy, *Evolutions of Weapons and Warfare*, 1987

Equipping America's Fighting Man 1776–1999

Revolutionary War
Musket and support of one cannon per 750 men. Food for 2-3 days.



Civil War
Rifled musket and one cannon per 500 men. Hardtack biscuit, bacon and bread. Supplies for one week.



WWI
Bolt action, breech/magazine loading rifle, grenades, support of machine gun and artillery. Supplies from depots in rear areas.



1970
Automatic rifles, grenades, land mines, machine guns, medium and long-range artillery, rocket artillery, anti-tank guided missiles (ATGMs). Supplies for 2-3 days of intensive combat. Close air support contributes greatly to ground firepower.

1999
Automatic rifles, grenades, land mines, machine guns, artillery, airpower, ATGMs, smart munitions, Individual GPS navigational system, laser targeting systems, infrared night vision devices. Today's soldier can carry supplies for 2 days of combat – the same as a WWII soldier – due to the high rate of fire/rapid ammunition consumption of current weapons. Helicopters and tracked vehicles make it much easier to supply infantrymen.



Infantry Illustrations: Jeffery West

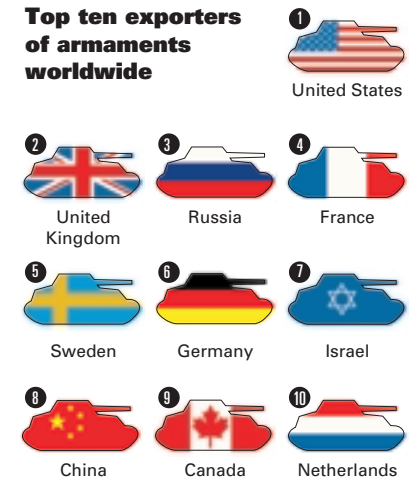
Armaments

The U.S. manufactures, stockpiles and distributes more armaments than any other country. Has it made us more secure?

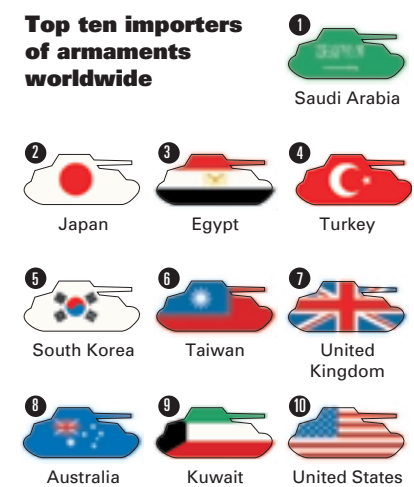


The U.S. is the leading manufacturer and exporter of arms – 4 times greater than its next largest competitor.

Top ten exporters of armaments worldwide



Top ten importers of armaments worldwide



Source: U.S. States Department, WMEAT 1997

During President Clinton's first year in office, U.S. arms sales more than doubled. From 1993 to 1997, the U.S. government sold, approved, or gave away \$190 billion in weapons to virtually every nation on earth.

Source: MoJo Wire (Mother Jones Online) 1999

The U.S. has over 50% of the world arms sales market.

Source: MoJo Wire (Mother Jones Online) 1999

The U.S. has not been shy about arming potential foes in regional conflicts. For example, two of America's biggest arms customers are Greece and Turkey, which have been threatening to go to war with each other for decades over the tiny Mediterranean island of Cyprus.

Source: MoJo Wire (Mother Jones Online) 1999

The Pentagon has been running a giant garage sale to unload its large overstock of dated but still lethal weapons and spare parts. Leading recipients include: Mexico, Colombia, Peru, Egypt, Israel, Jordan, Bahrain and Turkey – all countries where serious political repression and/or human rights violations were reported.

Source: 1999 Federation of American Scientists

24 governments and one insurgent group are ineligible to import any American weapons due to U.N. Security Council-mandated arms embargos.

Source: 1999 Federation of American Scientists; State Department Embargo Reference Chart

In 1996, the United States ranked 39th in the world in military expenditures as a percentage of Gross National Product.

Source: 1999 *Info Please Almanac*

Number of Weapons in the U.S. Arsenal

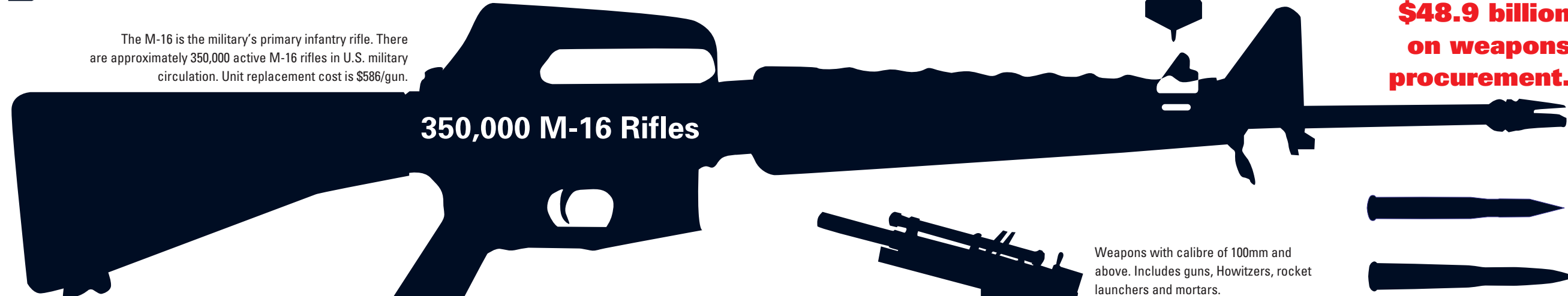
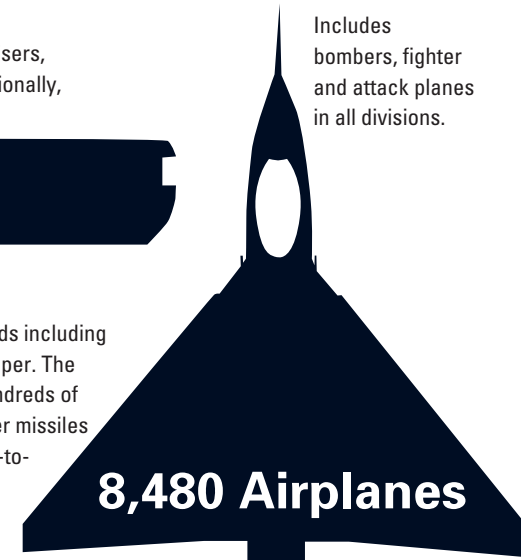


Includes aircraft carriers, cruisers, destroyers and frigates. Additionally, the Navy has 84 submarines.

Includes bombers, fighter and attack planes in all divisions.

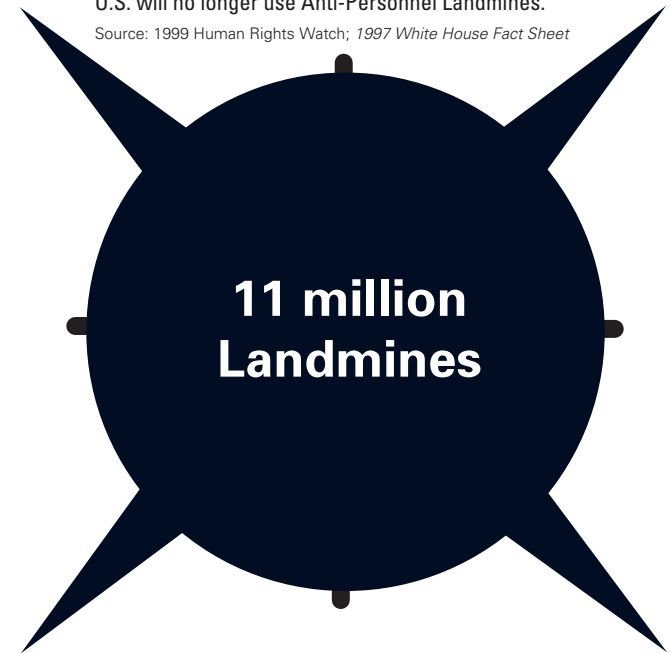


Missiles with nuclear warheads including the Minuteman and Peacekeeper. The U.S. arsenal also contains hundreds of thousands of other missiles (surface-to-surface; surface-to-air; air-to-ground).



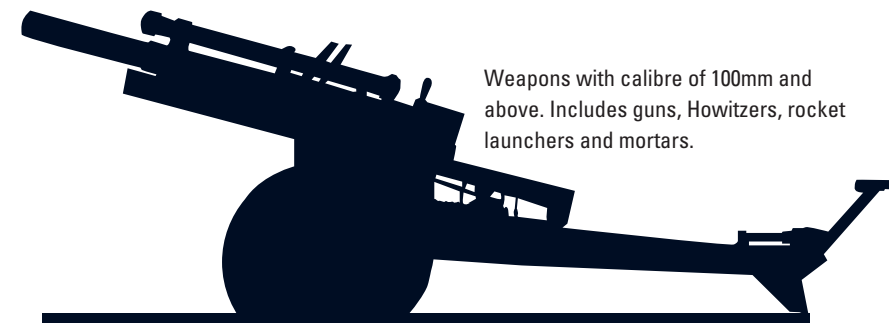
The M-16 is the military's primary infantry rifle. There are approximately 350,000 active M-16 rifles in U.S. military circulation. Unit replacement cost is \$586/gun.

Estimated U.S. stockpile of Anti-Personnel Landmines. In 1997, President Clinton announced that by 2006 the U.S. will no longer use Anti-Personnel Landmines. Source: 1999 Human Rights Watch; 1997 White House Fact Sheet

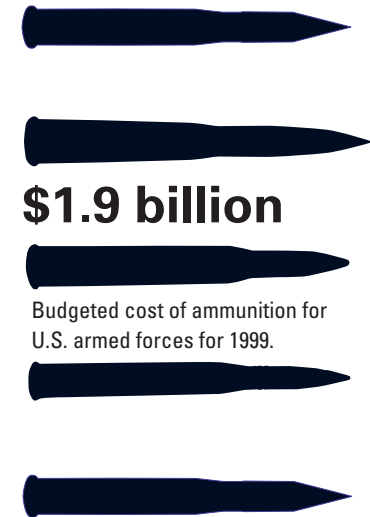


Over 90% of all conflict casualties worldwide are caused by light weapons. Only 3 of the 49 major conflicts in the 1990s have used major weapon systems.

Source: Center for Defense Information



Weapons with calibre of 100mm and above. Includes guns, Howitzers, rocket launchers and mortars.



Budgeted cost of ammunition for U.S. armed forces for 1999.



Includes heavy and light tanks and armored vehicles.

Sources: CDI 1999; 1999 ADR; Department of Defense Budget FY 2000/2001; The Military Balance 1998-1999; FAS 1999

Armaments

How big is the U.S. arsenal, what kind of weapons does it include and how much does it cost?



In 1999, the U.S. Department of Defense spent \$48.9 billion on weapons procurement.

The Navy has requested \$3 billion for the F/A -18 E/F jet in fiscal 2000 though the plane is underperforming and over budget, while veteran's groups estimate that the fiscal 2000 budget is almost \$3 billion less than is needed to adequately address the health care needs of our nation's veterans.

Source: Council for A Livable World

Half the world's governments spent more to guard their citizens against military attack than to protect them against all the enemies of good health.

Source: Sivard. *World Military and Social Expenditures*, 1996

In World War II, a torpedo fired from a submarine could travel a distance of six miles; today's sea-launched cruise missile can hit the bull's eye 1,500 miles away.

Source: Sivard. *World Military and Social Expenditures*, 1996

Unmanned missiles, carrying enough explosive power to destroy a large city, can now reach any point on the globe in less than 30 minutes.

Source: Sivard. *World Military and Social Expenditures*, 1996

\$2.6 billion will buy the following: Three DDG-51 Aegis Destroyers, used in multi-threat environments that include air, surface and sub-surface threats. OR Immunization program with added vaccines and micronutrients for the world's children.

Source: Sivard. *World Military and Social Expenditures*, 1996

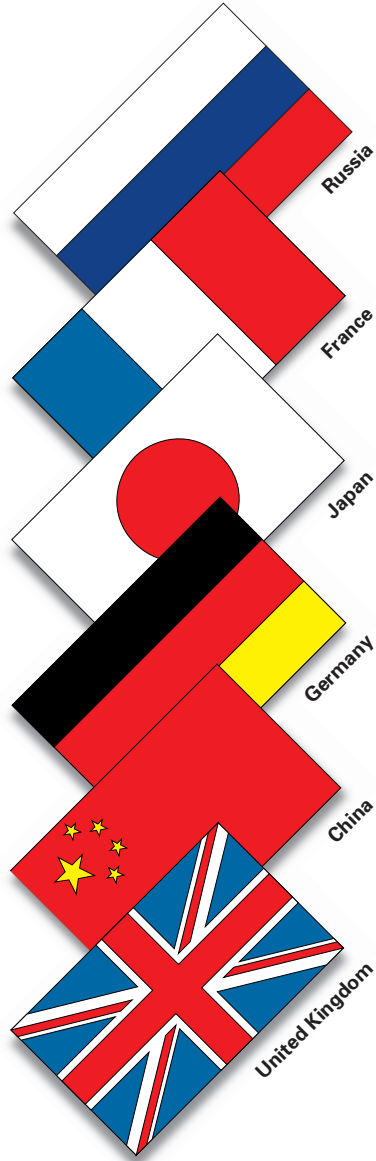
President Clinton approved an increase for the Pentagon of \$112 billion over 6 years, the same amount the General Accounting Office has estimated that it would cost to renovate and upgrade our schools.

Source: Council for a Livable World



United States

VS.



Russia

France

Japan

Germany

China

United Kingdom

How does the U.S. compare to other countries in defense spending?

The annual expenditure of the U.S. defense spending is equal to the combined expenditure of Russia, France, Japan, Germany, China and the United Kingdom.

Source: *The Military Balance*, 1997-98; International Institute for Strategic Studies

Source: *The Military Balance*: 1998/1999; The International Institute for Strategic Studies

How large are the combined active U.S. armed forces?

1,437,600 total military personnel, including the U.S. Coast Guard.

Source: *The Military Balance*: 1998/1999; The International Institute for Strategic Spending



Number of active personnel in the Army: 479,400
Of this, 15% are women.

How much of the U.S. defense dollar does it take to maintain each service?

28 cents for the Army



U.S. ARMY

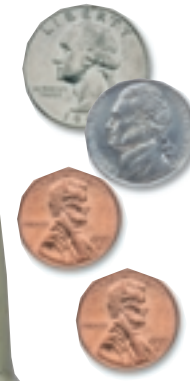
Since the end of the Cold War, active duty troops in the U.S. military have been reduced by about one-third, from 2.1 million in 1987, to 1.4 million in 1997.

Source: Public Agenda 1999



Number of active personnel in the Navy: 380,600
Of this, 14% are women.

32 cents for the Navy



U.S. NAVY



Number of active personnel in the Air Force: 370,300
Of this, 18% are women.

35 cents for the Air Force



U.S. AIR FORCE



Number of active personnel in the Marines: 171,300
Of this, 5% are women.

5 cents for the Marine Corps



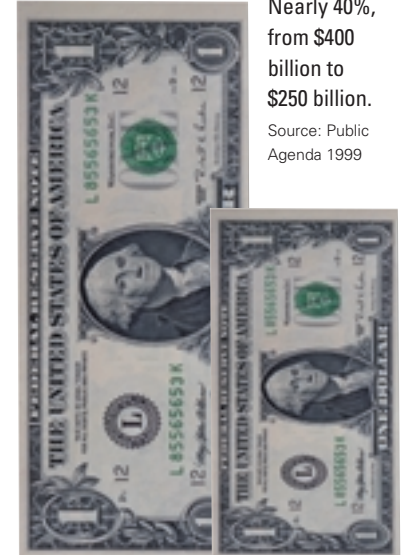
U.S. M.C.

National Defense

What are the human and financial costs of national defense to the citizens of the United States?



Decrease in defense spending since the fall of the Berlin Wall:



Nearly 40%, from \$400 billion to \$250 billion.

Source: Public Agenda 1999

Uncle Sam was Samuel Wilson, an honest, hardworking meat packer from Troy, New York. He supplied meat to the U.S. Army during the war of 1812.

Source: The Lemelson-MIT Awards Program's Invention Dimension website

The American flag was designed by a naval flag designer named Francis Hopkinson, whom the U.S. Government did not compensate for his services. Old Glory has inspired several other flags, including those of Chile, Liberia, Malaysia, and Puerto Rico.

Between 1980 and 1990, the armed forces discharged an average of 1,500 service members annually for being gay.

● United States Institute of Peace www.usip.org/
An independent, nonpartisan federal institution created and funded by Congress to strengthen the nation's capacity to promote the peaceful resolution of international conflict.

● Dept. of State. U.S. www.state.gov/
The lead federal institution for the conduct of American diplomacy.

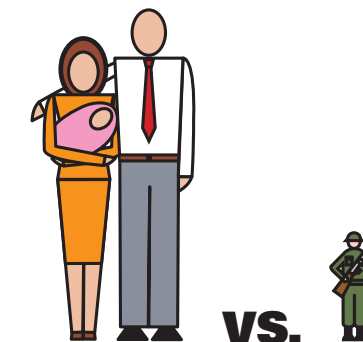
Terrorism

How has the threat of terrorism changed our view of our international neighbors and ourselves?



Terrorist attacks kill more civilians than military personnel by a ratio of 4 to 1.

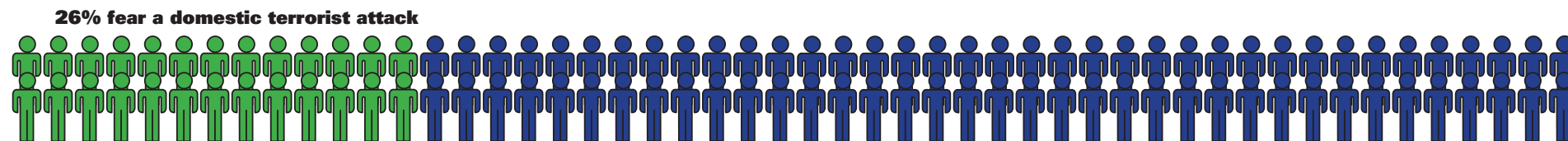
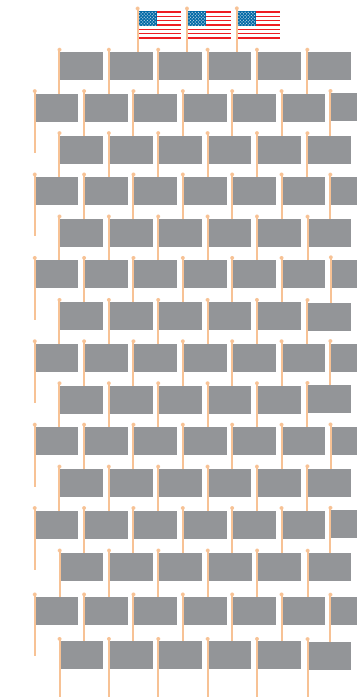
Source: DCI Counterterrorist Center, 1998



Worldwide, what are the odds that an American will be killed in a terrorist attack?

Of the 741 people killed in terrorist attacks in 1998, only 3 percent were Americans.

Source: U.S. State Department, 1998 Report on Global Terrorism



What percentage of the American public fears a foreign-sponsored terrorist attack?

Source: Princeton Survey/Pew Research Center, 9/97

What percentage of the American public fear a domestic terrorist attack?

Source: Princeton Survey/Pew Research Center, 9/97

Between 1982-1994, what percentage of terrorist attacks in the U.S. were domestic?

Source: Federal Bureau of Investigation

In 1998, 40 percent of the 273 terrorist attacks worldwide were directed against U.S. targets.

Source: Brookings Institution, 1998

By percentage, what are the most commonly used weapons in terrorist attacks?

Includes attacks against U.S. facilities and attacks in which U.S. citizens suffered casualties.

Source: 1998 Patterns of Global Terrorism, State Department Report

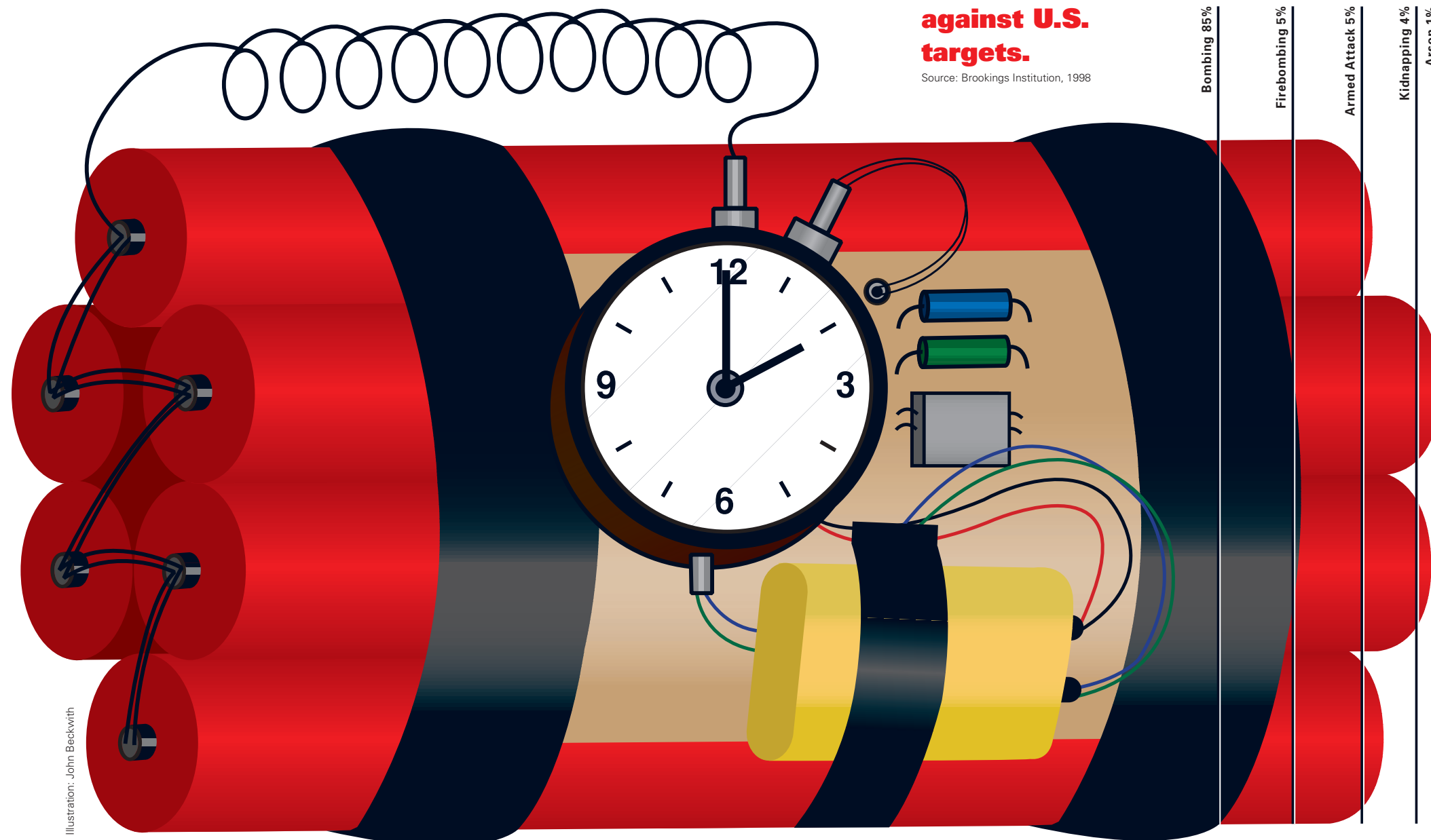


Illustration: John Beckwith

How many acts of terrorism occur each year worldwide?

In 1998, there were 273 international terrorist attacks. Of these, 40 percent were directed against U.S. targets.

Source: U.S. State Department, 1998 Report on Global Terrorism

Cyberterrorism is a threat. The U.S. is at risk of cyberterrorist attacks that could shut down utilities, air traffic control and other services. U.S. law enforcement agencies are 5-10 years behind international criminals in electronic capabilities.

Source: Center for Strategic and International Studies, 1998

How many U.S. cities have received training and equipment in the event of a nuclear, biological or chemical attack?

At the end of 1998, 40 cities had received training. Each city receives \$300,000 in conjunction with training from the Department of Defense for personal protection, decontamination and detection equipment.

Source: Center for Nonproliferation Studies

What percentage of Americans believe that it is likely that terrorists will explode a nuclear bomb within the next ten years in the United States?

Very likely to happen 23%
Fairly likely 27%
Fairly unlikely 24%
Very unlikely 23%

Source: Gallup Organization, 6/98

What regions of the world have the highest incidents of terrorism against the U.S.?

Latin America 87
Western Europe 13
Middle East 5
Africa 3
Eurasia 3

Source: U.S. State Department, 1998 Report on Global Terrorism

The bombing of the Federal Building in Oklahoma City on April 19, 1995, killing 168 people and wounding hundreds, was the largest act of domestic terrorism in U.S. history.

Source: Federal Bureau of Investigation, 1997 Terrorism in the United States

What would it cost to launch a major attack against a civilian population?

It would cost as little as \$1 to disperse a deadly biological agent over 1 square kilometer.



ONE SQUARE KM

As a threat to human life, biological weapons are on a scale comparable to nuclear weapons as a means of mass destruction.

Source: *Crimes of War*, Gutman & Reiff



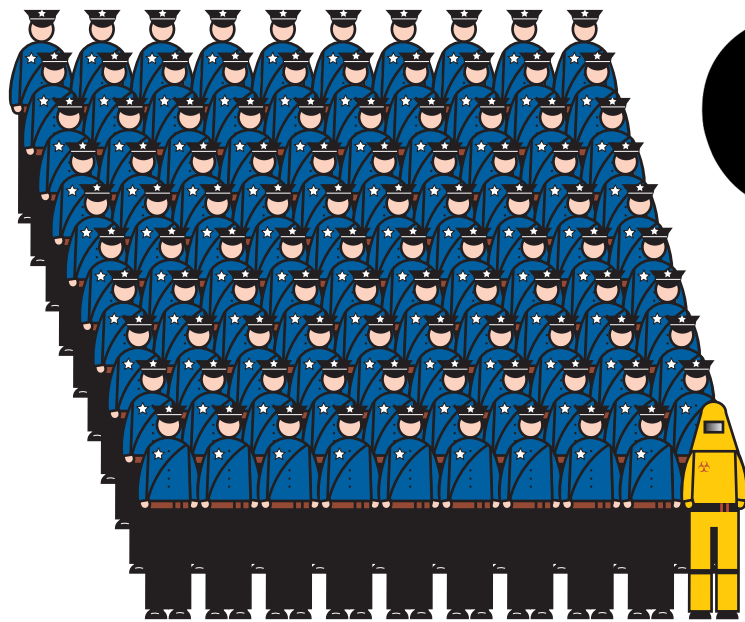
Which nations have stockpiled chemical or biological weapons?

Countries known to possess or to be actively seeking some form of biochemical weapons capability: China, Iran, Iraq, Israel, Libya, North Korea, Russia, South Korea, Syria, Taiwan and the United States.

Source: Center for Defense Information; 1999

Biochemical Weapons

How dangerous are biochemical weapons? Who is at risk? Are we prepared for an attack?



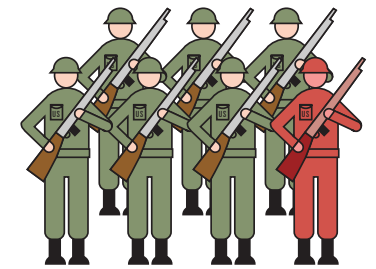
What percentage of police departments nationwide have had training in biological weapon attacks?

A sampling of police departments revealed that only 1.12 percent of police personnel have had biological weapons training.

Source: Center for Nonproliferation Studies, Monterey Institute of International Studies, 1999

What are the deadliest biological agents?

Anthrax, Cholera, Plague, Botulism (Botulinum Toxin), Tularemia, Variola (Smallpox), Ricin (Toxin), Q Fever, Staphylococcal Enterotoxin B (Toxin), Brucellosis, Venezuelan Equine Encephalitis, Tricothecene



What percentage of U.S. ground personnel suffer from the effects of Gulf War Syndrome?

1 in 7. Although the Persian Gulf War ended in 1991, approximately 100,000 American veterans continue to experience unexplained health problems.

Source: CNN Interactive, 1999

Which biological agents pose the greatest threat to the United States?

Anthrax and smallpox are recognized as the agents of choice for terrorists. Anthrax is very durable and persistent in the environment and fatal if inhaled. Smallpox is highly contagious and there is no known medical treatment.

Source: Office of the Surgeon General, U.S. Army, 1977



Source: Biological Agent Information Papers, U.S. Army Institute of Infectious Diseases

Spies and satellites are only marginally helpful for ferreting out biological gear as small as kitchen cookware that is easy to hide and whose purpose can be peaceful (unlike the nuclear arms, bombers, ships, and missiles of the Cold War).

Source: New York Times, *The Threat of Germ Weapons is Rising. Fear, Too.* Broad and Miller, 12/27/98

18 acts of biochemical terrorism were reported to law enforcement officials in the U.S. between 1960-1998.

Source: Center for Nonproliferation Studies, Monterey Institute of International Studies.

The U.S. military is vaccinating all troops against anthrax and has begun a \$322 million program to build stockpiles for 18 other vaccines, including one to combat smallpox.

Source: New York Times, *The Threat of Germ Weapons is Rising. Fear, Too.* Broad and Miller, 12/27/98

What is VX?

The chemical agent VX is one of the deadliest nerve agents known to humankind, especially when applied to the skin. A 10-milligram drop on the skin can kill an adult human in 15 minutes.

Source: *New York Times*

How many arrests are made in America each year for possession or threatened use of biological weapons?

This information is difficult to obtain due to its sensitivity. In 1995, there were 3 arrests made for possession of a biological agent.

Source: FBI Threat Assessment

What percentage of the Pentagon's daily Gulf War records of soldiers' chemical exposure is missing?

76 percent.

Source: Gulf War Research Foundation

Basic Human Rights Performance Ranking by Country

1. Sweden
2. Finland
3. Switzerland
4. Netherlands
5. Norway
6. Denmark
7. Japan
8. Canada
9. West Germany
10. Australia
11. France
12. United Kingdom
13. Belgium
14. Austria
15. Hong Kong
16. Irish Republic
17. New Zealand
18. Spain
19. Greece
- 20. United States**
21. Portugal
22. Israel
23. Italy
24. Uruguay
25. Costa Rica
26. Mauritius
27. Argentina
28. Hungary
29. Venezuela
30. Dominican Republic
31. Trinidad
32. Panama
33. Ecuador
34. Jamaica
35. Botswana
36. East Germany
37. Kuwait
38. Singapore
39. Congo
40. Senegal
41. Gambia
42. Sierra Leone
43. Algeria
44. Czechoslovakia
45. Bulgaria
46. Brazil
47. South Korea
48. Jordan
49. Saudi Arabia
50. Cameroon



Source: World Bank, *World Development Report* (1986); World Bank, *World Tables, 1985-1986*

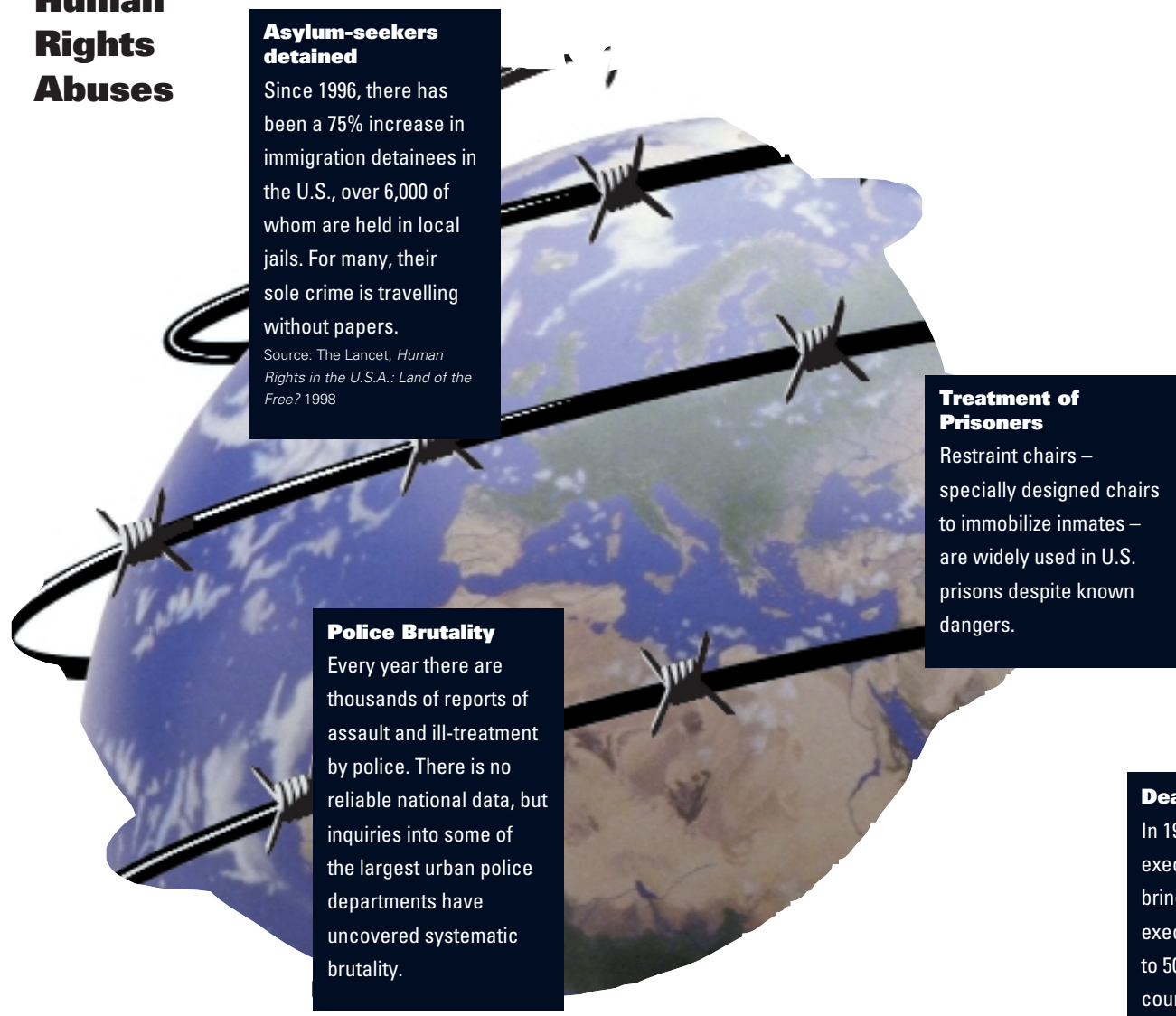
Of 62 foreigners on death-row in the U.S., most were effectively denied access to consular assistance, in violation of the Vienna Convention on Consular Relations.

Source: Amnesty International Report 1998

Cincinnati's human rights ordinance has the nation's only provision forbidding discrimination against Appalachian Americans.

American Friends Service Committee www.afsc.org/
A Quaker organization which includes people of various faiths who are committed to social justice, peace and humanitarian service.

Human Rights Abuses



Asylum-seekers detained

Since 1996, there has been a 75% increase in immigration detainees in the U.S., over 6,000 of whom are held in local jails. For many, their sole crime is travelling without papers.

Source: The Lancet, *Human Rights in the U.S.A.: Land of the Free?* 1998

Police Brutality

Every year there are thousands of reports of assault and ill-treatment by police. There is no reliable national data, but inquiries into some of the largest urban police departments have uncovered systematic brutality.

Treatment of Prisoners

Restraint chairs – specially designed chairs to immobilize inmates – are widely used in U.S. prisons despite known dangers.

Death Penalty

In 1998, 68 people were executed in the U.S., bringing the total number executed since 1977 to 500. More than 100 countries have abolished the death penalty.

Children in Jail

No official statistics are available, but it is believed that at least 3,500 juveniles (18 and under) are being held with the U.S. general prison population.

Amount of annual U.S. trade with countries cited for torture

\$400,000,000,000. Mexico, South Korea and China are among the largest traders cited.

Source: State Department/Statistical Abstract of the United States, Commerce Department



Mexico



South Korea



China

Source: Amnesty International Report, 1999
Illustration: John Beckwith

Human rights abuses are known to occur throughout the world, including in the U.S. However, hard evidence and quantifiable statistics have been difficult to gather, and human rights groups have relied primarily on anecdotal accounts.

Human Rights

Where does the United States stand in the struggle for human rights internationally and at home?



States or districts which have enacted laws banning discrimination on the basis of sexual orientation (listed by date of enactment):

- District of Columbia
- Wisconsin
- Massachusetts
- Connecticut
- Hawaii
- California
- New Jersey
- Vermont
- Minnesota
- Rhode Island
- New Hampshire
- *Maine

*Maine enacted and then rescinded its law.
Source: National Gay and Lesbian Task Force

76% of Black Americans and 61% of White Americans feel that the civil rights movement has had a positive effect on the United States.



Source: Hart and Teeter/NBC News/
Wall Street Journal 12/96

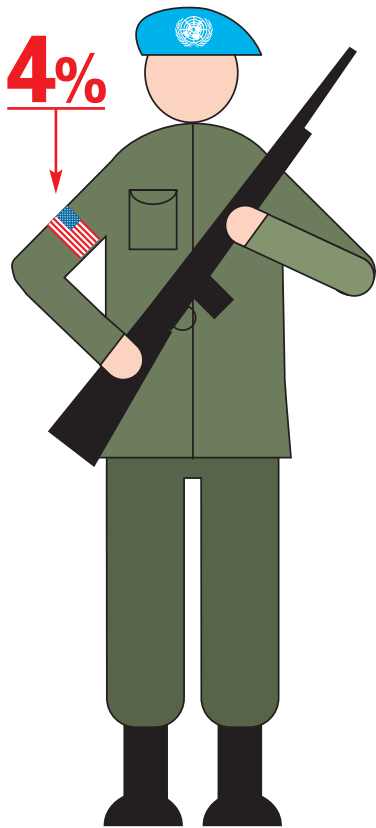
The Federal Government will spend over \$1.7 trillion in 1999. Of that amount, \$19.5 billion (.01% of the total) will go to international affairs.

Source: U.S. Budget for FY 2000 Historical Tables

What percentage of U.N. peacekeeping forces are U.S. military personnel?

Source: United Nations

4%



How many embassies, and consulates does the United States maintain around the world?

155 posts in six regional groupings.

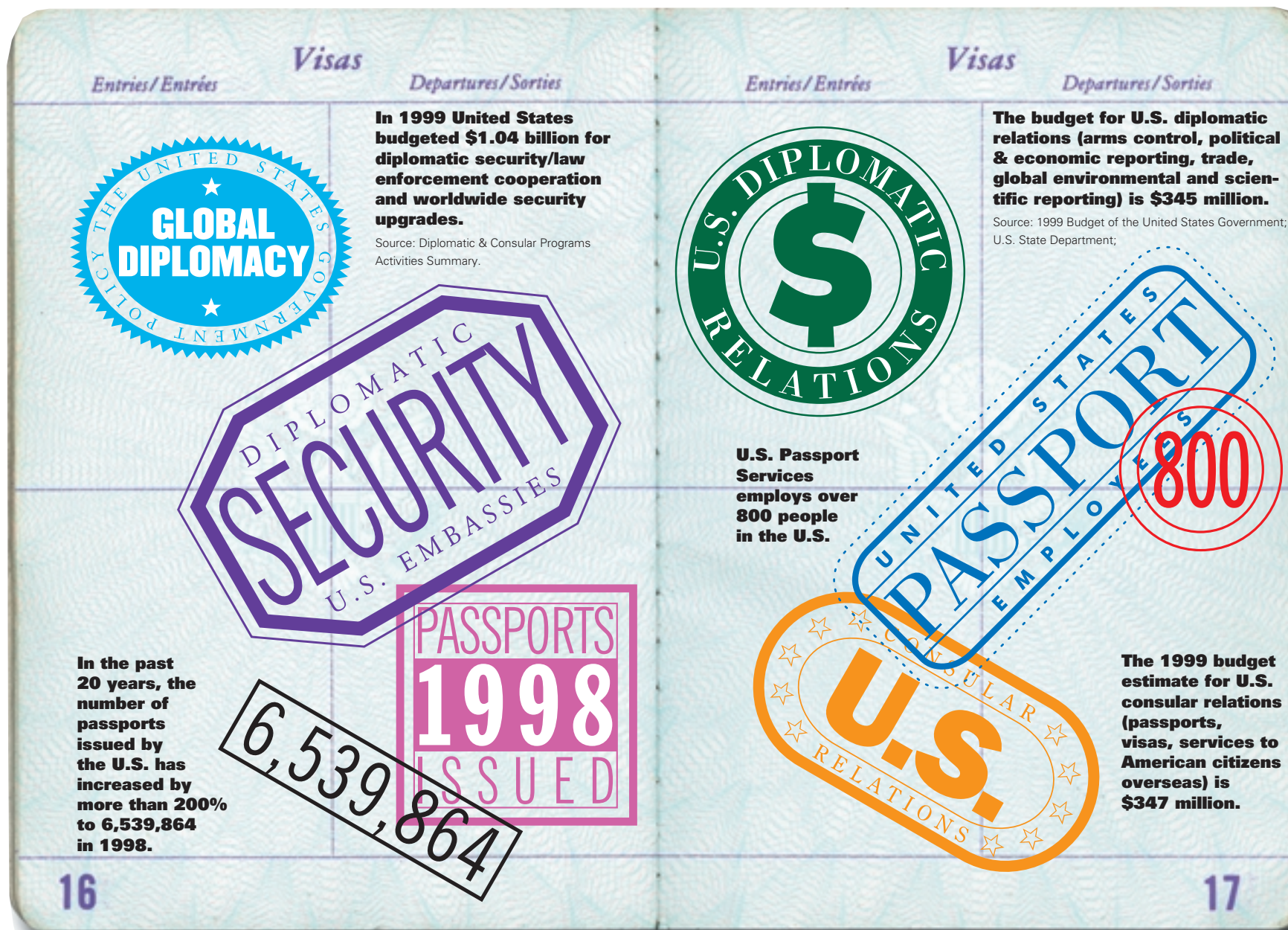
Estimated figure for 1999.
Source: Embassy World, 1999



What percentage of the total annual U.N. budget is assessed to the U.S.?

The United States is only responsible for 25% of the U.N.'s regular peacekeeping budget. To date, the U.S. owes the U.N. over 1.3 billion dollars in dues.

Source: United Nations



In 1999 United States budgeted \$1.04 billion for diplomatic security/law enforcement cooperation and worldwide security upgrades.

Source: Diplomatic & Consular Programs Activities Summary.

The budget for U.S. diplomatic relations (arms control, political & economic reporting, trade, global environmental and scientific reporting) is \$345 million.

Source: 1999 Budget of the United States Government; U.S. State Department;

U.S. Passport Services employs over 800 people in the U.S.

The 1999 budget estimate for U.S. consular relations (passports, visas, services to American citizens overseas) is \$347 million.

In the past 20 years, the number of passports issued by the U.S. has increased by more than 200% to 6,539,864 in 1998.

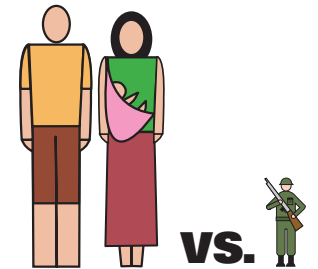
International Affairs

Is the United States a good global citizen?



How much do we spend on worldwide refugees vs. peacekeeping forces?

The U.S. spends \$670 million on refugees and \$231 million on peacekeeping forces, a 3 to 1 ratio.



Estimated figure for 1999. Source: *Where do U.S. Diplomats Work/Summary of Positions*, State Department.

1999 Export-Import Figures



In 50 years of peacekeeping, over 750 military and civilian personnel from 118 countries have served in 49 operations.

Source: *SIPRI Yearbook 1999* (Stockholm International Peace Research Institute)

Over 52 million Americans traveled overseas in 1995.

Source: *1998 Statistical Abstract of the United States*, U.S. Census

Total U.S. payments to the U.N. are less than one-quarter of one percent of the federal budget.

Source: United Nations

● Arms Control and International Security. Dept. of State. U.S. www.acda.gov

The missions of arms control, nonproliferation, and political-military affairs will be under the policy oversight of the Under Secretary of State for Arms Control and International Security.

There are over 85 million fingerprints in the FBI's files that belong to people who have never been convicted of a crime. That is one in every 3 Americans.

Source: Federal Bureau of Investigation



How many years of legal action did it take to get the CIA to release the annual U.S. intelligence budget in 1997?

Source: Tim Weiner, *Blank Check: The Pentagon's Black Budget*, Warner Books/Center for National Security Studies/Central Intelligence Agency



How many CIA informants have been laid off since 1995?

Source: Central Intelligence Agency

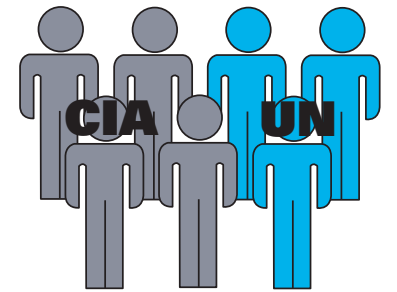
Intelligence Community

Is the U.S. getting the most accurate, cost effective, relevant information from its intelligence agencies?



Ratio of the number of CIA employees to the number of U.N. employees, worldwide: 4 to 3

Source: Jeffrey T. Richelson, *The U.S. Intelligence Community*/United Nations



What was the number of federal wiretap warrants granted for criminal investigations in 1996?

Source: *Legal Times*/Federal Bureau of Investigation



How many warrants were granted for espionage investigations by the U.S. Foreign Intelligence Surveillance Court?

Source: *Legal Times*/Federal Bureau of Investigation



What was the budget for all U.S. government intelligence and intelligence-related activities in 1998?

Source: Central Intelligence Agency

The CIA has requested exemptions for 2 out of 3 documents scheduled to be declassified under the Freedom of Information Act in 2000.

Source: Central Intelligence Agency



How many U.S. government agencies and organizations carry out intelligence activities?

Source: Director of Central Intelligence, 1999



The U.S. intelligence budget in 1998 was roughly equivalent to the gross domestic product of Zimbabwe – a country of 11.1 million inhabitants.

Source: 1999 Central Intelligence Agency Factbook

How many U.S. citizens were officially spied on by the CIA?

Source: Central Intelligence Agency

Number of DNA samples collected from convicted serial criminals: 6,000.

Source: Federal Bureau of Investigation

Estimated number of federal fugitives eligible for the FBI's Ten Most Wanted list is more than 6,000.

Source: Federal Bureau of Investigation



Click a button on the **UN Hunger Site** and somewhere in the world a hungry person gets a meal. The food is paid for by corporate sponsors.

Source: www.thehungersite.com

Worldwide, every three seconds a child dies of hunger.

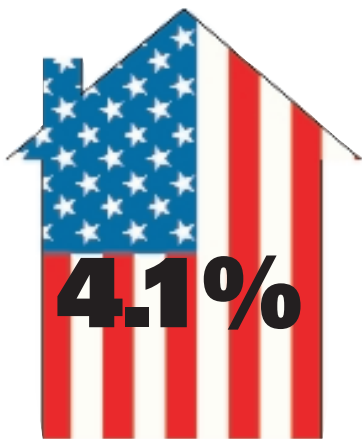
That's equivalent to a Hiroshima-sized bomb being dropped on the world's children every three to four days.

Source: *Hunger In America*; Freedom from Hunger website

Number of U.S. households that experience hunger:

In 1995, hunger existed in 4.2 million households, or 4.1% of all households

Source: *Could There Be Hunger*



It is impossible to talk about hunger without talking about poverty. More than 36 million Americans are poor; most of them are children.

Source: *Hunger in America*

Inequality exists not only between countries, but also within countries between the wealthy and poor. In the U.S., 29% of children are hungry or at risk of hunger, and the child poverty rate is double that of any other industrial country.

Source: World Socialist Website, 1997

12 percent of the world is starving.

Source: P. Singer, *Practical Ethics* 1994; United Nations



54 percent of Americans are overweight and more than 20 percent are obese.

Science Magazine: "Environmental Contributions to the Obesity Epidemic" Hill & Peters, 29 May 1998

4.4 billion people live in developing countries and one third survive on less than \$1 per day.

Source: *The State of Food Insecurity in the World*, 1998; 1998 BBC News

The 6 billion people of the world today have, on average, 15% more food per person than the global population of 4 billion had 20 years ago.

Source: *Report of the Inter-sessional Working Group of the Committee on World Food Security*, 1996

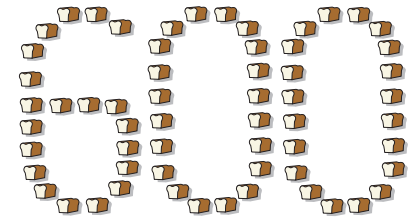
If all the world's undernourished people were gathered together (into a new country), it would be the third most populous nation just behind China and India.

Source: *The State of Food Insecurity in the World*, 1998; 1998 BBC News

● Food Assistance in Disaster Situations: Frequently Asked Questions. Dept. of Agriculture. U.S. www.fns.usda.gov/fdd/menu/administration/disaster/disaster.htm As part of the Federal Emergency Response Plan, FNS's Food Distribution Division has the primary responsibility of supplying food to disaster relief organizations for mass feeding or household distribution.

Hunger

How does the U.S. stack up in the fight against domestic and international hunger?



U.S. shipments of surplus food abroad include more than 2 million metric tons of bread and flour yearly, enough to bake about 600 loaves of bread a year for every hungry child in the United States.

Source: *World Hunger: 12 Myths*, Lappe, Collins, Rosset, 1998



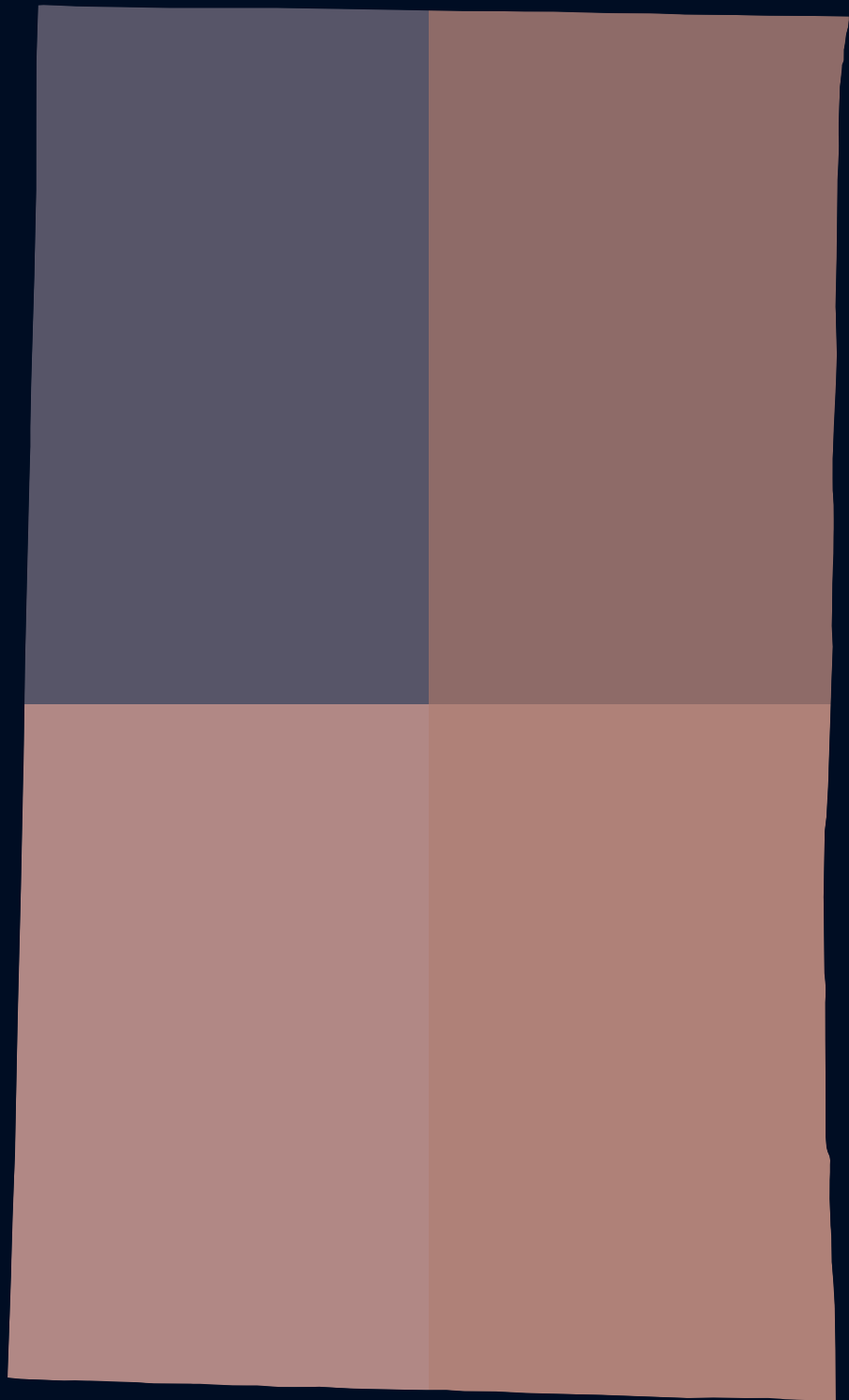
51% are children and seniors

What percentage of food bank clients are children and seniors?

About half of the U.S. households that report experiencing hunger receive food assistance from the federal government. 51% of food bank clients are children and seniors.

Source: *Could There Be Hunger*

● Food for Peace Program. Agency for International Development. U.S. gaia.info.usaid.gov/hum_response/ffp/ The U.S. federal government agency that implements America's foreign economic and humanitarian assistance programs.



Civil War flag, circa 1865 from the collection of Kit Hinrichs

Michael Bierut

Disease & Illness

What kills us? Can diseases be eradicated?

Cancer

*Who gets it? What kinds are there?
Are we winning the fight against it?*

AIDS

Where is it? Who has it? What are the trends?

Disability

Who's disabled? How? How do the disabled support themselves?

Alternative Medicine

How popular is it? Is it for real?

Genetic Engineering

What is it? Where will it lead? What do we think about it?

Physical Fitness

How fat are we? How much exercise do we get?

Mental Health

*What problems and effects are found in older Americans?
What are we doing about it?*

The Cost of Health

Who pays? How much? Where does the money go?

The Business of Health

How much do doctors earn? What do we spend on hospitals?

Insurance

Who's covered? Who's not? Why?

2,900,000

people died from Tuberculosis in 1997.

Year of the virus

1977
Ebola Virus
1983
AIDS
1989
Hepatitis C

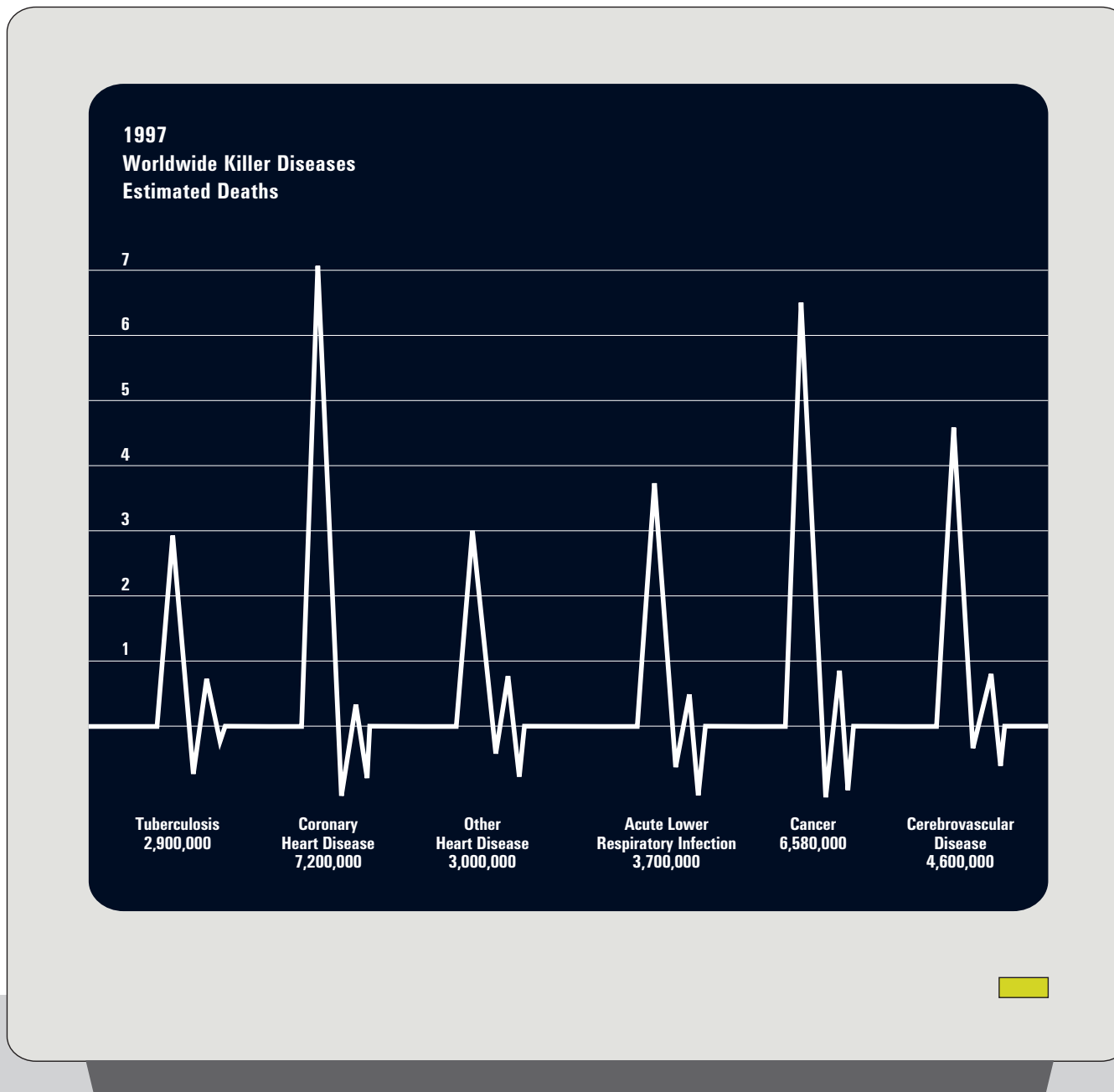
Disease & Illness

What kills us?
Can diseases be eradicated?



Most common worldwide...

1. AIDS
2. Lyme Disease
3. Meningococcal infections
4. Escherichia Coli (E-Coli)
5. Malaria



3

Killers

According to the table at left, these three diseases killed the most people worldwide in 1997.

Coronary Heart Disease
7.2 million

Cancer
6.58 million

Cerebrovascular Disease
4.6 million

We're back!

Diseases once considered outdated are making a comeback.

Cholera:
Caused by a bacterium spread principally through food and drinking water contaminated with human feces.

Malaria:
Caused by a parasite transmitted by the anopheles mosquito. Malaria has risen steadily during the 80s and 90s. Globally, about 300 to 500 million cases occur annually.

Tuberculosis:
This bacterial disease was predicted to be eliminated from the U.S. by the end of the century. According to the World Health Organization, Tuberculosis is the "world's most neglected health crisis."

Heart disease: The number one killer in the U.S.

The facts

Men who have suffered clinical depression are more than twice as likely to develop heart disease as those who haven't.

Black smokers inhale more nicotine per cigarette than do white smokers. This may explain why they are 30% more likely to develop lung cancer.

Diesel exhaust fumes may pose a significant cancer risk even in low-level exposure, according to a draft EPA report.

Between the periods 1976-80 and 1988-94, hypertension among adults age 20-74 declined sharply from 30 percent to 23 percent after remaining relatively stable over the previous 20 years.

Mortality from HIV infection declined 48 percent in 1997 following a 29 percent decline in 1996. This 2-year decline contrasts sharply with the period 1987-1994 when HIV mortality increased at an average rate of 16 percent per year.

● MEDLINEplus. National Library of Medicine. National Institutes of Health. Dept of Health and Human Services. U.S. www.nlm.nih.gov/medlineplus/
The National Library of Medicine brings MEDLINEplus to the web as a source of information for health care professionals and consumers. Resources include databases, publications, links to health organizations, directories of doctors and hospitals, and a dictionary of medical terms.

1. Heart disease 2. Cancer 3. Stroke

A disease characterized by the unrestrained growth of cells, Cancer remains the second leading cause of death in the United States. In 1996, 539,533 deaths resulted from this disease.

Cancer afflicts people of all ages, races, and genders. It varies greatly in cause, symptoms, response to treatment, and possibility of cure.

1 in 2 men

A U.S. male has a 1 in 2 probability of developing invasive Cancer at some time during his life.

Cancer

Who gets it?
What kinds are there?
Are we winning the fight against it?

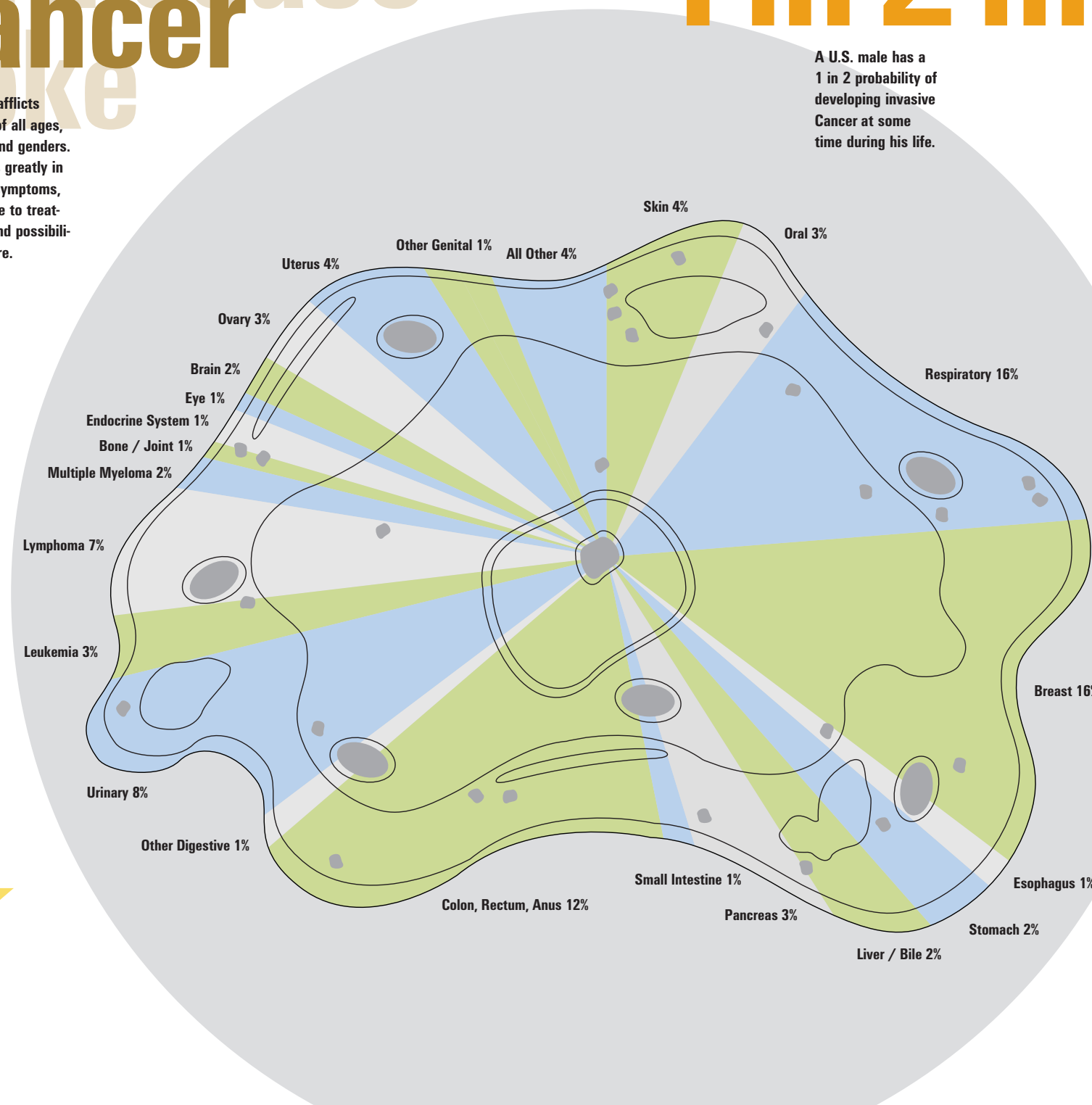
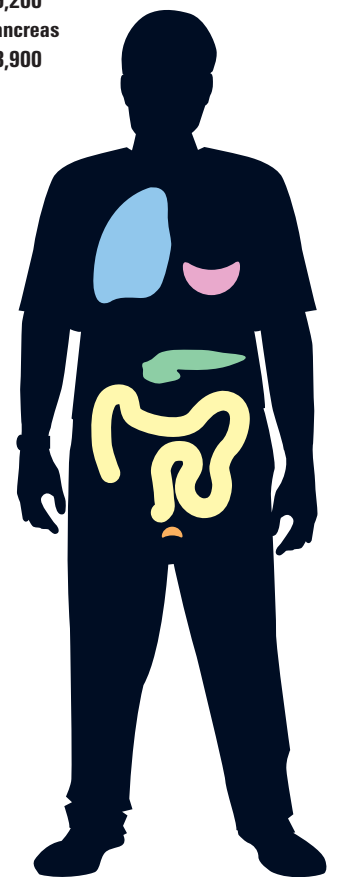


5

Most common

The five leading types of Cancer and resulting deaths from each:

1. lung/bronchus 160,000
2. colon/rectum 56,500
3. breast (female) 43,900
4. prostate (male) 39,200
5. pancreas 28,900



1998

1998 marked the first drop in the number of new cancer cases in almost sixty years. In the 1930s, only one in four American cancer patients survived at least five years after diagnosis. In contrast, four out of ten who get cancer now will survive the five years following diagnosis.

1,500 Americans die daily

The facts

Common Cancers include blood and bone marrow, bone, lymph nodes, brain, sympathetic nervous system, kidneys and soft tissue.

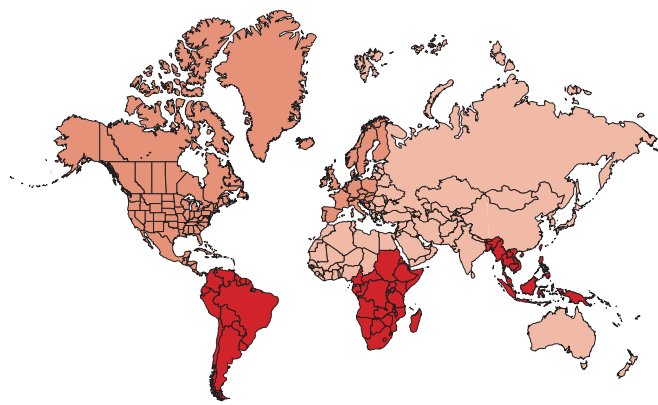
In the U.S. 1 out of 4 deaths is due to Cancer. In 1999, about 1,221,800 new cancer cases are expected to be diagnosed.

As a childhood disease, Cancer is rare.

● CancerNet™. National Cancer Institute. National Institutes of Health. Dept of Health and Human Services. U.S. www.cancer.net/nci.nih.gov/ CancerNet provides information, reviewed by oncologists, on cancer treatments, prevention, screening, and clinical trials for patients, health care professionals, basic researchers and the public.

Cancer is treated by surgery, radiation, chemotherapy, hormones and immunotherapy.

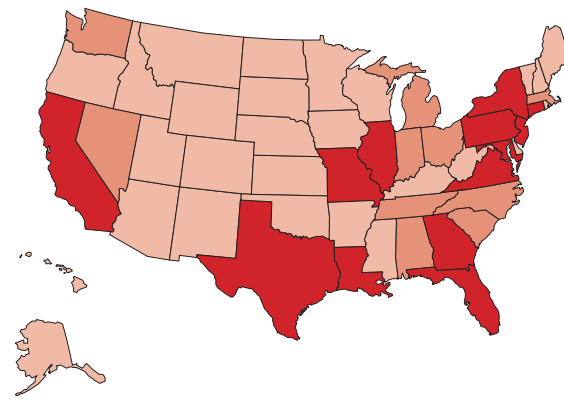
The National Institutes of Health estimate overall annual costs for cancer at 107 billion.



In the world

30 million people are estimated to be infected with AIDS worldwide, the largest number of them residing in sub-saharan Africa.

- Red areas of the map show regions of the world with the highest number of adults and children living with the virus.
- Pink areas indicate lesser numbers of infected.



In America

- Red areas of the map to the left indicate 1,000 to 14,000 AIDS cases reported in the state.
- Dark pink areas indicate 500 to 1,000 cases reported.
- Light pink areas indicate 0 to 500 reported cases of the virus.

AIDS

*Where is it?
Who has it?
What are the trends?*



30.6 million

Infected

30.6 million people are estimated to be infected with AIDS worldwide. 860,000 are in North America.

27,000

Black Americans are HIV positive.

10,394

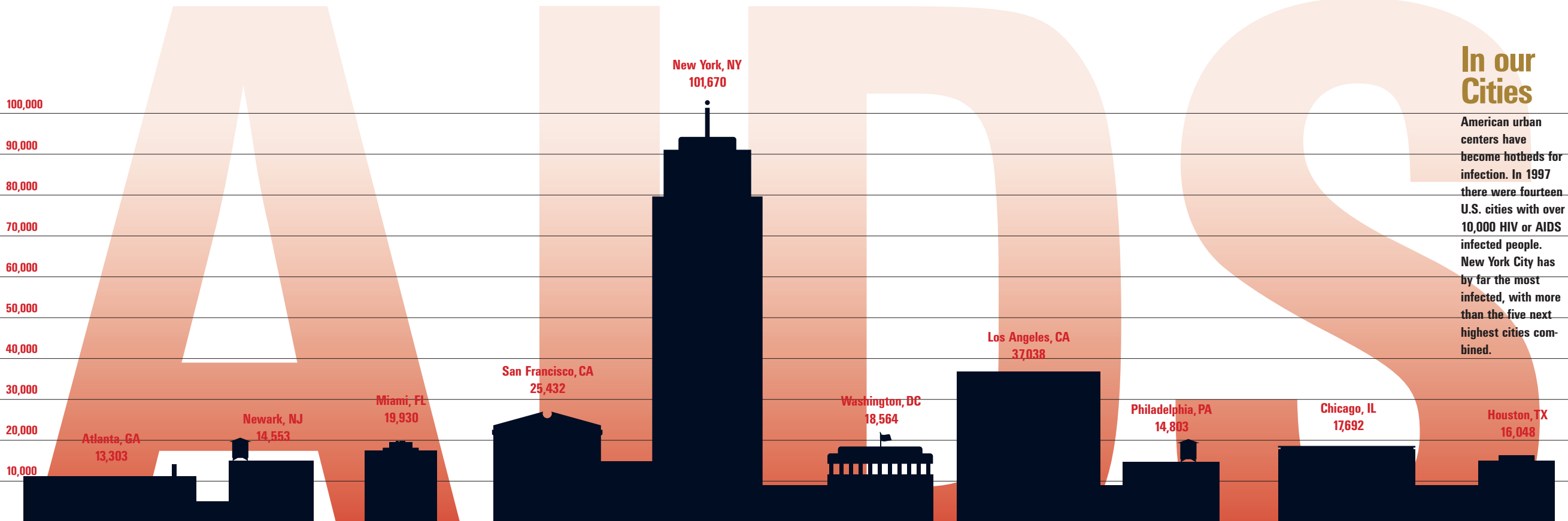
Hispanic Americans are HIV positive.

20,188

White Americans are HIV positive.

In our Cities

American urban centers have become hotbeds for infection. In 1997 there were fourteen U.S. cities with over 10,000 HIV or AIDS infected people. New York City has by far the most infected, with more than the five next highest cities combined.



The facts

It takes an average of nine years for HIV to progress to AIDS.

A well-known 1987 study in Rwanda showed that a woman had a 9 percent chance of infection if her husband was a farmer, a 22 percent chance

if he was a soldier, a 32 percent chance if he was a white collar worker and a 38 percent chance if he was a government official.

● HIV/AIDS Information Center. Journal of the American Medical Association. American Medical Association. www.ama-assn.org/special/hiv/hivhome.htm This site maintained by the editors and staff of the Journal of the American Medical Association, provides peer-reviewed resources on treatments, prevention, support, professional literature, and the latest news about AIDS and HIV.

An estimated 250,000 Americans do not know they are infected with the AIDS virus.

An analysis of a blood sample preserved since 1959 from the oldest documented case of infection with the AIDS virus called HIV-1 shows

that the first such infections probably occurred in people in the late 1940's or early 1950's.

Worldwide, **859,000,000** people have some sort of disability. In the U.S. **54,000,000** people live with a disability, making them the single largest minority group in the country.

54 million Americans

Of the millions of people limited in their activities by long term disability, **73%** are heads of households, **48%** are principal shoppers, **46%** are married, and **58%** own their own homes.

1 in 5 homes has a disabled person living there.



The facts

More than 7 million people employ mobility devices such as crutches, canes, walkers, wheelchairs and scooters.

It is estimated that at least one half of all non disabled adults have a disabled spouse, child, parent or friend.

About a third of adults with disabilities go to a restaurant at least once a week.

● National Institute on Disability and Rehabilitation Research. Office of Special Education. Dept. of Education. U.S. www.ed.gov/offices/OSERS/NIDRR/ Under the auspices of the Education Department, the National Institute on Disability and Rehabilitation Research coordinates research programs that aim to fully integrate and provide independent living for the disabled. Through their Doorways web site, consumers can access research results.

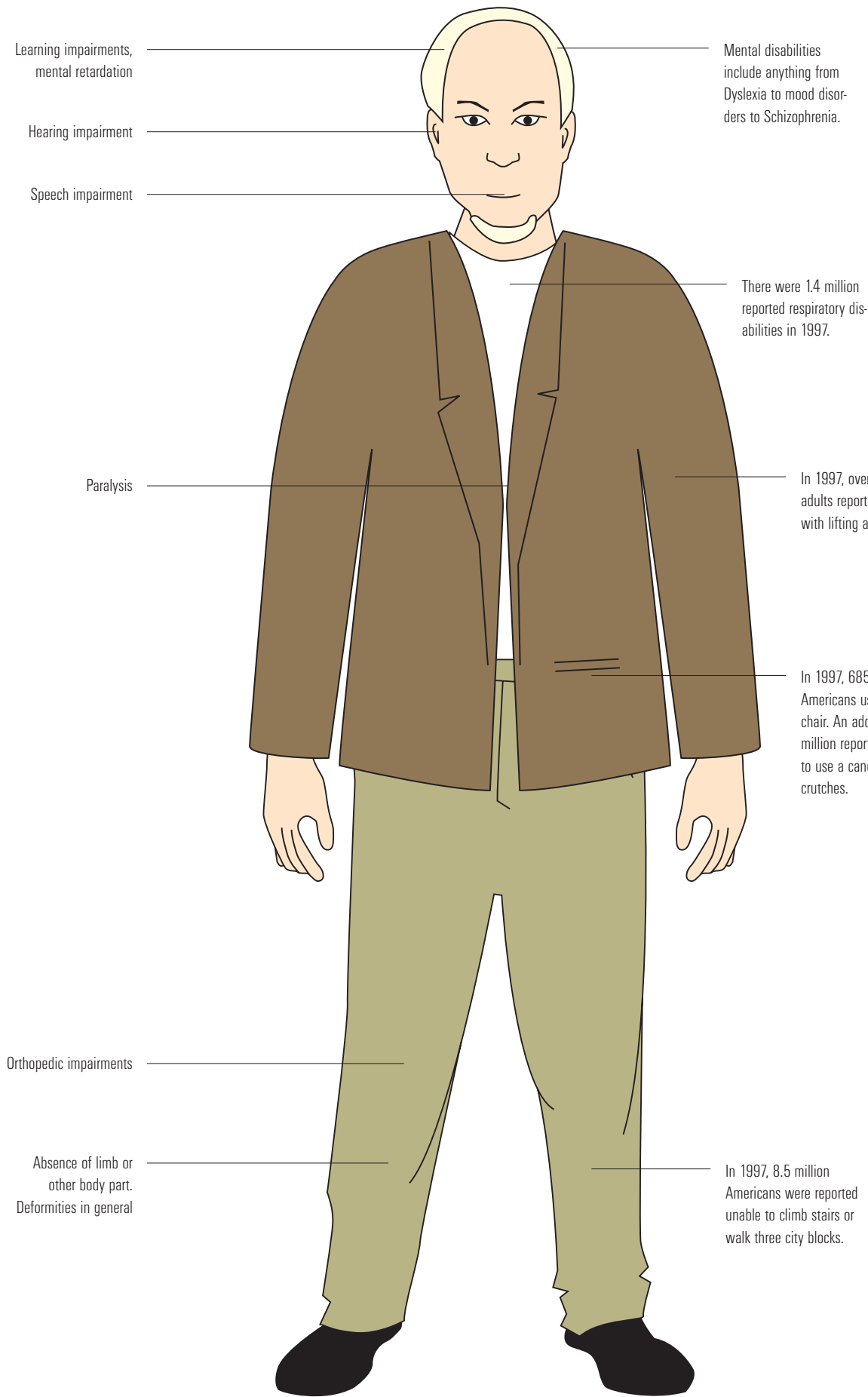
The Americans with Disabilities Act gives civil rights protections to individuals with disabilities similar to those provided on the basis of race, color,

sex, national origin, age, and religion. It guarantees equal opportunity for individuals with disabilities in public accommodations, employment, trans-

portation, State and local government services and telecommunications.

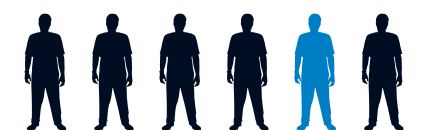
Disability

Who's disabled? How? How do the disabled support themselves?



The pay scale

For persons without a disability, the employment rate is 80.5%. For those with a severe functional limitation, however, the employment rate is only 27.6%. The average monthly income for a non-disabled person is \$2,446. For a person with a non-severe disability it is \$2,006. A person with a severe disability only averages \$1,562 per month.



1 in 6 people

One in every six Americans will be disabled some-time in his or her lifetime.



Doctor or "Doctor"

Worldwide, only about 10 to 30% of health care is provided by conventional practitioners; the remaining 70 to 90% involves combinations with alternative practices. In the U.S. over 50% of all physicians use or refer patients to alternative treatments. 1 in 3 Americans uses some form of alternative medicine. 40% of Dutch physicians use homeopathy; 70% of German pain clinics use acupuncture.

80% of students in medical schools would like further training in alternative medicine. Currently, over 32 medical schools offer courses in complementary, alternative and unconventional medicine.

Often it is not the "magic bullets" developed in pharmacology, but combination approaches, that prove most useful for problems with complex causes. Usually these have fewer direct toxic side effects and may, if successful, cost less and therefore be preferable to patients.

80%

80% of medical students would like further training in alternative medicine.

Over 50% of conventional physicians use some sort of alternative medicine.

50%

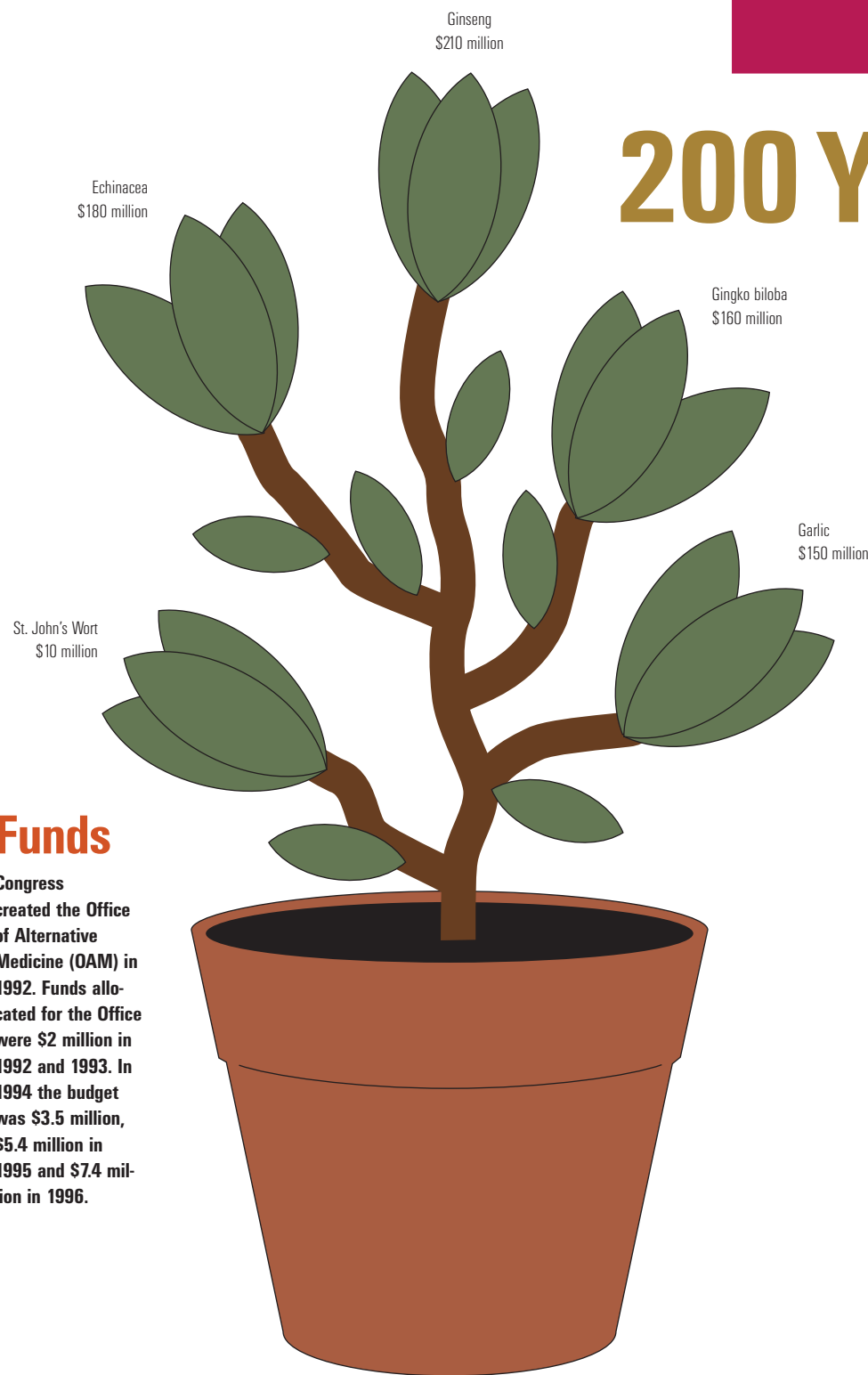
42% of all adults reported using some type of alternative medical therapy in 1997.

42%

Medicinal herb sales in the U.S.

The U.S. herbal medicine industry is exploding. The graphic below shows total dollar amounts for specific medicinal herbs in 1997.

In addition to these, another \$2.4 billion was spent on all other types of medicinal herbs.



Funds

Congress created the Office of Alternative Medicine (OAM) in 1992. Funds allocated for the Office were \$2 million in 1992 and 1993. In 1994 the budget was \$3.5 million, \$5.4 million in 1995 and \$7.4 million in 1996.

Alternative Medicine

How popular is it?
Is it for real?



200 Years

Homeopathy has essentially continued unchanged for over 200 years. In general, the history of alternative medicine is quite long. Acupuncture has been practiced for more than 2000 years and prayer, spiritualism, and shamanism have an estimated 20,000 year history.

Different strokes

Various U.S. alternative health services and the number of licensed practitioners in 1996.

Acupuncture	8,000
Chiropractic	55,000
Homeopathy	1,000
Massage Therapy	200,000
Naturopathy	1,500
Osteopathy	41,600

The facts

Alternative medicine comprises a wide variety of healing philosophies, approaches and therapies. It includes treatments and health care

practices not widely taught in medical schools, not generally used in hospitals, and not usually reimbursed by health insurance companies.

● healthfinder®, Dept. of Health and Human Services, U.S. www.healthfinder.gov healthfinder® is a gateway to consumer health information from various Federal Government agencies.

● Health Topics A-Z. Centers for Disease Control and Prevention, Dept. of Health and Human Services, U.S. www.cdc.gov/health/diseases.htm An alphabetical approach, from Acute Care to Zoster, to finding information on diseases and other health topics is provided on this web site from the Centers for Disease Control and Prevention.

The OAM averages over a thousand inquiries per month about alternative and complementary medical practice and research.

Approximately one million Americans spend \$500 million a year on acupuncture.

40%

According to a March of Dimes survey, more than 40% of Americans think it would be okay to make their children more attractive or more intelligent.

Genetics may account for about 20% of the U.S. Gross Domestic Product, or roughly \$2 trillion, by the year 2025.

10%

10% of the U.S. population agrees that using gene therapy to prevent a child from becoming homosexual would be a good idea.

5%

5% of Americans would use gene therapy to make a child more physically attractive.

18%

18% of Americans believe it would be okay to use gene therapy to alter a child's aggression level or remove a disposition to alcoholism.

Where will it lead?

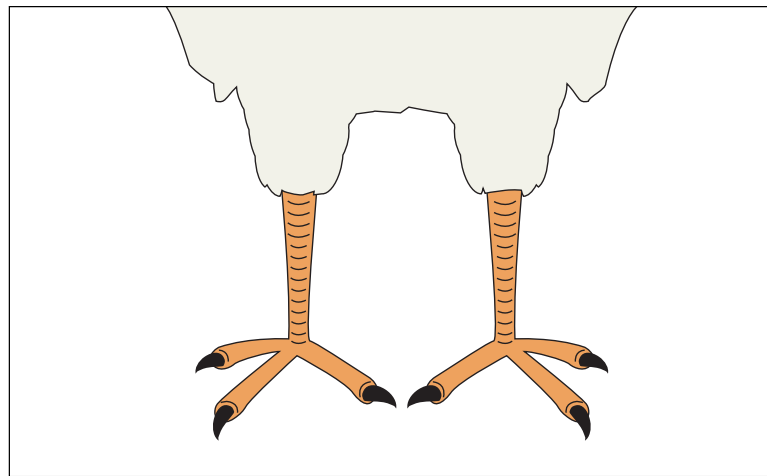
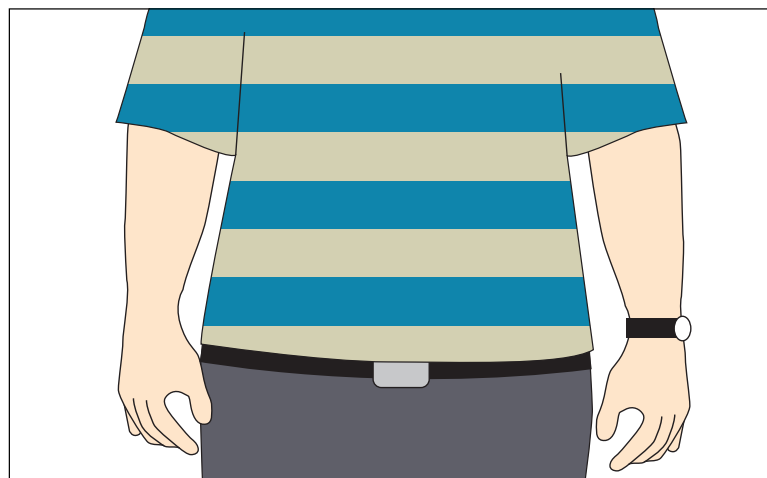
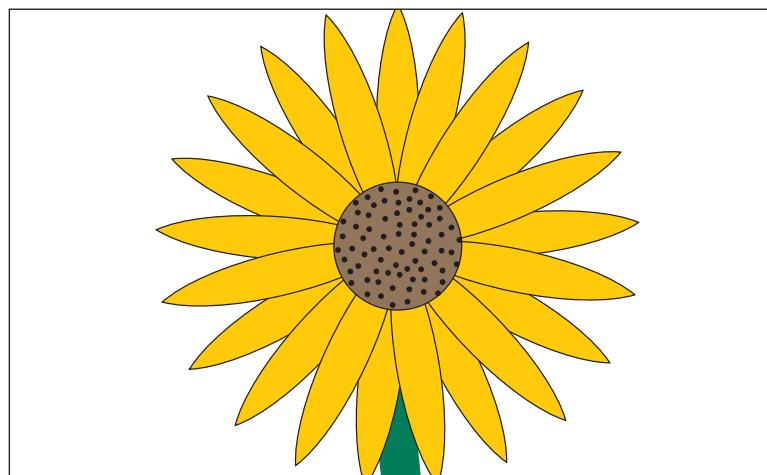
Plastic surgery was originally developed to correct facial deformities caused by war injuries, but was soon used as a means of esthetic perfection. Breast implants were developed to

reconstruct breasts in women who lost theirs to mastectomy. Soon after they were inserted in women who simply wanted a larger cup size. Gene therapists foresee a time when something similar will happen with their technology too.

Few people question the value of correcting a gene for Sickle-Cell Anemia, Cystic Fibrosis, Alzheimer's, Heart Disease, or Cancer.

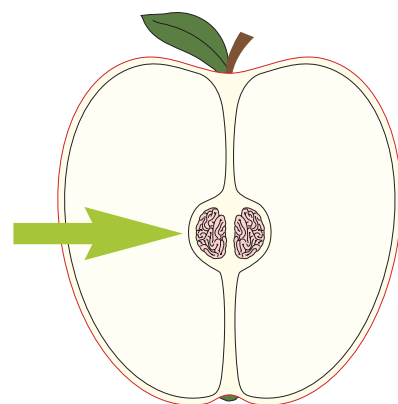
But altering genes for the sake of appearance requires much thought, debate, and ethical discussion.

Genetic Crossover



Smart!

Plants will give higher yields and natural processes such as ripening will be enhanced and controlled.



Genetic Engineering

What is it?
Where will it lead?
What do we think about it?



Plants

Soon, by means of genetic engineering, pheromones will be bred into plants as a means of pest control by luring insects and other pests away from their intended victims.

Humans

It is very possible that by the time our grandchildren reach adulthood, they could have almost complete control over exactly how their babies will look, think, and act.

Animals

Routine genetic programs will be used to enhance animals for food production, recreation, and even as pets.

The facts

Several companies are working on developing pigs with human genes in order to facilitate the use of the organs in humans. One day you may be

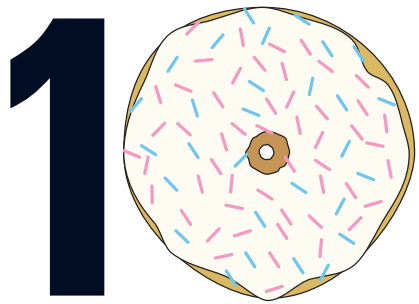
able to own your own personal organ donor pig with your genes implanted. When one of your organs gives out, you have a back-up.

● Human Genome Project Information. Dept. of Energy and National Institutes of Health. U.S. www.ornl.gov/hgmis The 13-year Human Genome Project aims to identify the more than 80,000 human genes and determine the sequences of some 3 billion DNA subunits and make them available for biological study. Publications on the research, ethical and social issues, and more on genetics is found at this site.

Genetic Engineering technology poses a great danger because genetic mistakes can never be recalled.

Fertility clinics are the wild card in genetic engineering. They are among the most advanced, and least regulated, biotech research centers in the country.

Genetic engineering has been compared to the invention of the printing press, the steam engine, the splitting of the atom and the computer.



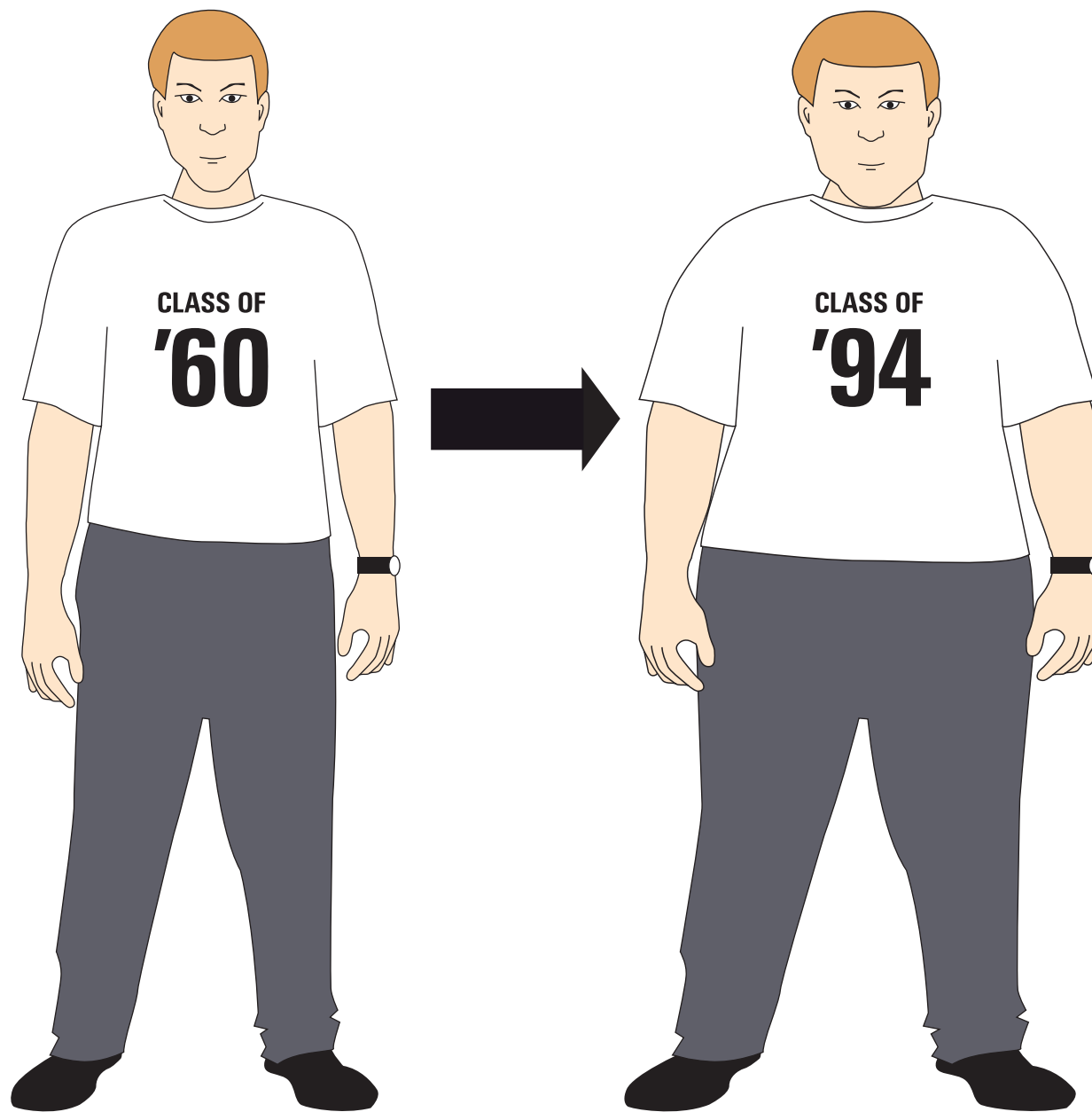
Fattest Cities:

- New Orleans 37%
- Norfolk 34%
- San Antonio 33%
- Kansas City 32%
- Cleveland 32%
- Detroit 31%
- Columbus 31%
- Cincinnati 31%
- Pittsburgh 30%
- Houston 29%

The list to the left shows the country's fattest cities with the percentage of overweight Americans residing in each. According to the Federal Obesity Guidelines, assessment of overweight involves evaluation of three key measures: body mass index (BMI), waist circumference, and a patient's risk factors for diseases and conditions associated with obesity. Overweight is defined as having a BMI of 25 to 29.9 and obesity as a BMI of 30 and above, which is consistent with the definitions used in many other countries.

Weight gain...

Between 1960 and 1994, the prevalence of obesity increased from nearly 13% to 22.5% of the U.S. adult population, with most of the increase occurring in the 1990's.



\$33 billion

spent on the diet industry annually

DiETING is big business in America. Between fitness videos, multivitamin drinks, and prescription medication, the decision to lose weight has become a largely financial one.

Physical Fitness

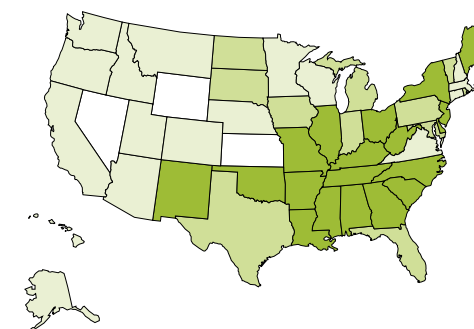
*How fat are we?
How much exercise do we get?*



The average American woman is 5'4" tall and weighs 142 lbs. But she'd like to be 5'6" and weigh 129. The average man is 5'10" tall and weighs 180. He'd like to be 5'11" and weigh 171.

The average woman who considers herself overweight is 28 lbs. over her ideal weight. The average overweight man is 24 lbs. too heavy.

Couch Potatoes



- In the dark green areas, 30% of the population reported no regular exercise or physical activity.
- The lighter green areas were slightly more active.

50% of all Americans are too fat.

The facts

Even though more than half of Americans want to lose weight, fewer than one in five is on a diet. 62% of women want to lose weight, and only

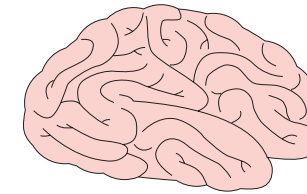
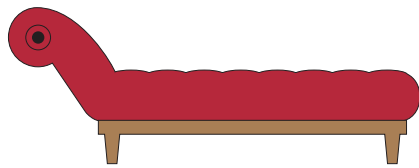
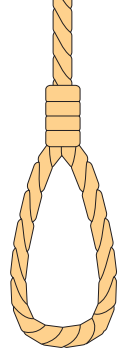
3% want to gain, leaving only about 1/3 of all women happy with their weight. Men are slightly happier: only 42% of men would like to lose

weight, and 10% would like to gain. That leaves almost half of adult men happy with their weight.

● Physical Activity and Health: A Report of the Surgeon General. Public Health Service. Dept. of Health and Human Services. U.S. www.cdc.gov/nccdphp/sgr/sgr.htm
This report summarizes research on physical activity from physiologists, doctors, and behavioral scientists and concludes that exercise and physical activity can improve the quality of life and improve one's health.

Individuals who exercise regularly are less likely to develop:

- Heart disease
- Diabetes
- High blood pressure
- High cholesterol
- Certain Cancers
- Osteoporosis



Mental Health

What problems and effects are found in older Americans?
What are we doing about it?



Almost one in six elderly Americans suffer from serious, persistent symptoms of depression, and many have major clinical depression, an immobilizing disorder that can lead to

suicide. Depression increases the likelihood that a serious physical illness will develop or get worse and without treatment, greatly impacts the lives of the elderly as well as their families.

From 1980 to 1992, suicide rates rose by 9% among all Americans 65 and older, and by 35% among those aged 80 to 84. Only a small percentage of those deaths are believed to rep-

resent a calculated escape from an incurable illness. 40% of elderly suicide victims visit their doctors the week before. Rarely do the doctors detect the potential for suicide.

When the Utah division of Kennecott Copper Corporation provided mental health counseling for employees, its hospital medical and surgical costs decreased 48.9%.

The company claimed that costs dropped nearly 64.2%. In all, for every dollar spent on mental health care, the company saved \$5.78.

For millions of people in the U.S. and around the world, Prozac and similar drugs have delivered freedom from depression and the opportunity for a more productive life. These drugs

have not only helped those who are depressed, but also curbed suicide, hospitalization and mortality rates.

Therapy, in combination with antidepressant drug breakthroughs has yielded a decrease of 48.6% in the number of prescriptions written to senior citizens according to a

recent Kaiser Permanente study. Other decreases included 47.1% in physician office visits, 45.3% in emergency room visits and 66.7% in frequency of hospitalizations.

5 million Americans, age 65 and over, suffer from **serious depression.**

As many as **90%** of depressed elderly Americans are **not receiving treatment.**



The facts

Following are various categories of mental health problems and examples of the types of conditions in each.

Anxiety Disorders:
Panic Disorder
Social Phobia
Obsessive Compulsive Disorder
Acute Stress Disorder

Childhood Disorders:
Conduct Disorder
Attention-Deficit Disorder
Tourettes Disorder
Separation Anxiety Disorder

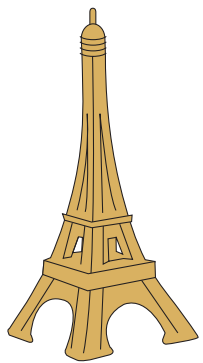
Cognitive Disorders:
Delirium
Dementia

Eating Disorders:
Anorexia
Bulimia

Mood Disorders:
Major Depressive Disorder
Bipolar Disorder

Personality Disorders:
Paranoid Personality
Schizoid Personality
Avoidant personality

Psychotic Disorders:
Schizophrenia
Delusional



In the United States, we spend each year an average of

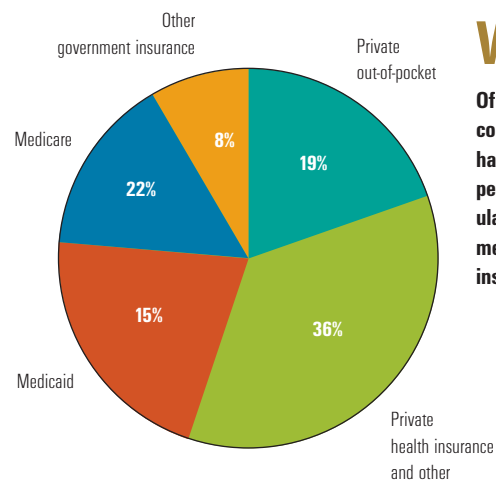
For the same amount we spend on health care, we could buy every man, woman and child in America a first class ticket from New York to Paris.



The average country spends \$1,728 per person per year on health care, 7.5% of the gross domestic product. Turkey spends the least at **\$260**

3,925

per person on health care—the highest in the world.



Who pays?

Of all industrialized countries, the U.S. has the lowest percentage of population with government-assured health insurance.

The Cost of Health

*Who pays?
How much?
Where does the money go?*



Where it goes:

- Hospitals 35%
- Doctors 20%
- Drugs 9%
- Nursing Homes 8%
- Home Care 3%
- Dentists 5%
- Vision Products 1%
- Other 20%

25

Annual U.S. spending on health care now totals over

\$1,100,000,000,000

13.5%

The U.S. also spends a higher percentage of its gross domestic product on health care than any other country, which means it has less to spend on other goods and services.

Health care spending is slowing, but it is still expected to double—to \$2.2 trillion—by 2008.

The facts

Per capita health spending in 1997 ranged from a high of \$3,925 in the United States to a low of \$260 in Turkey.

Switzerland was the second highest at \$2,547 per person.

At \$1,128, the United States had the highest daily hospital expenditures by a wide margin.

● Household Health Expenditure and Population Projections. Medical Expenditure Panel Survey. Agency for Health Care Policy & Research. Dept. of Health and Human Services. U.S. www.meps.ahrp.gov/nmes.htm Papers and data on health care cost trends and projected expenditures to 2005 are provided by the Agency for Health Care Policy and Research.

● Health Care Indicators. Health Care Financing Administration. Dept. of Health and Human Services. U.S. www.hcfa.gov/stats/indicatr/indicatr.htm Current data and analysis of health care spending, employment and prices are found in the Health Care Indicators.

● Health Information. National Institutes of Health Dept. of Health and Human Services. U.S. www.nih.gov/health/ Find consumer health information or conduct a literature search of the MEDLINE database of 11 million references at the Health Information page of the NIH web site.

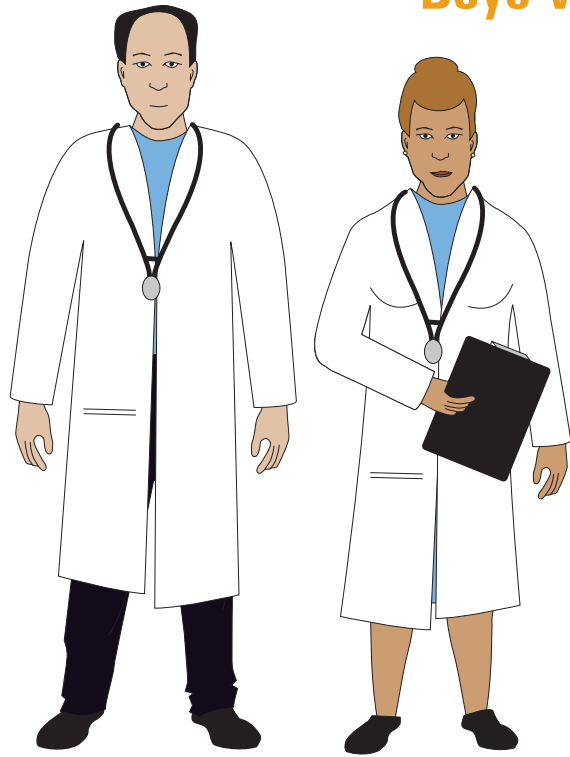
737,764 U.S. Physicians

The Business of Health

How much do doctors earn?
What do we spend on hospitals?



Boys versus girls



In 1996 there were 580,377 practicing male physicians in the United States. There were 157,387 female physicians.

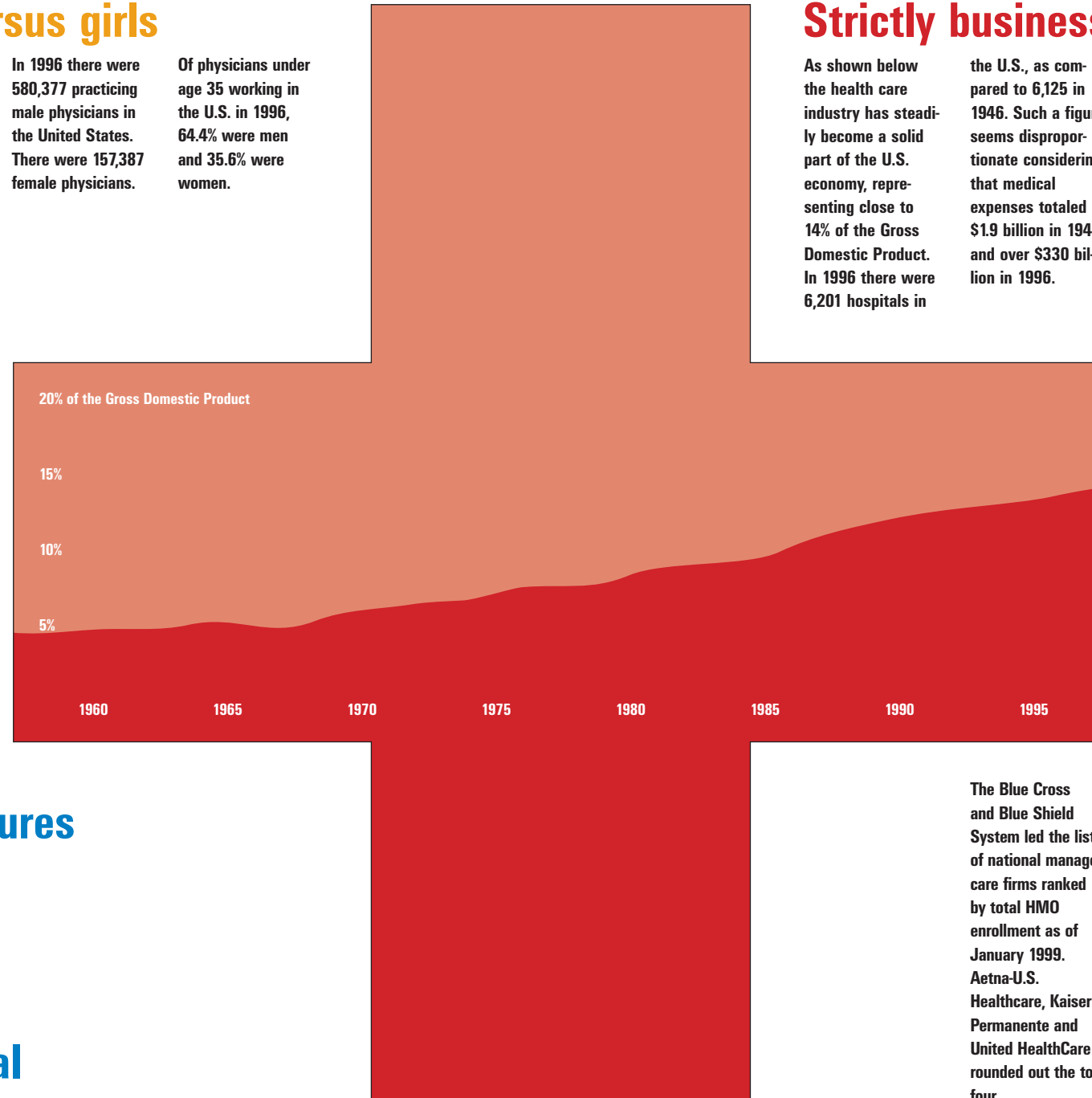
Of physicians under age 35 working in the U.S. in 1996, 64.4% were men and 35.6% were women.

79% 21%

Strictly business

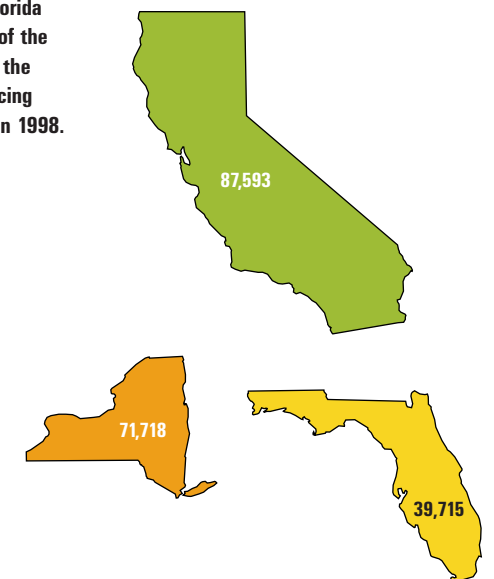
As shown below the health care industry has steadily become a solid part of the U.S. economy, representing close to 14% of the Gross Domestic Product. In 1996 there were 6,201 hospitals in

the U.S., as compared to 6,125 in 1946. Such a figure seems disproportionate considering that medical expenses totaled \$1.9 billion in 1946 and over \$330 billion in 1996.



The states of medicine

California, New York, and Florida led the list of the states with the most practicing physicians in 1998.



Prescription drug expenditures grew at double-digit rates during almost every year since 1980. In contrast, the growth of total national health expenditures actually decreased from 13% in 1980 to less than 5% in 1997.

The Blue Cross and Blue Shield System led the list of national managed care firms ranked by total HMO enrollment as of January 1999. Aetna-U.S. Healthcare, Kaiser Permanente and United HealthCare rounded out the top four.

Big HMO's

A dangerous shortage of nurses

The facts

Median annual incomes for selected medical specialties:	
General / Family	\$130,000
Surgery	\$230,000
Anesthesiology	\$215,000
Internal Medicine	\$150,000
Radiology	\$240,000

The nation's hospitals are experiencing a shortage of registered nurses, especially the specialized, highly trained nurses who staff operating rooms,

intensive care units and pediatric wards for high-risk babies. Driven in part by an aging population and the turmoil in managed care, the shortage began a year

ago in California, and this year it has touched nearly all acute-care hospitals, where patients go with strokes, heart attacks, and major surgery and that

employ nearly two-thirds of all registered nurses.

● Nancy M. Pindus and Ann Greiner. Effects of Health Care Industry Changes on Health Care Workers and Quality Patient Care: Summary of Literature and Research. Urban Institute. www.urban.org/health/pindus.htm This is a review of the literature and research on how the changing workforce and labor market effects the quality of patient care and safety of health care workers and how this information can be used to reform the health care industry.

In 1997,

43,400,000

Americans had no health insurance coverage.

Groups most likely to lack coverage include young adults, persons of Hispanic origin, part-time workers, and foreign-born people.



Covered at work

Employment is the leading source of health coverage for Americans. In 1997, 61.4% of the entire U.S. population had health insurance coverage obtained through an employer. Most people were covered by a private

insurance plan for part or all of the year. Among the general population, 18- to 64-year old workers (both full- and part-time) are more likely to be insured than those who do not work. But, among the poor,

4.8%
were Asian/Pacific Islanders.

16.5%
of the uninsured were Black Non-Hispanic Americans.

53.3%
of the uninsured were Non-Hispanic Whites under the age of 65.

Insurance

Who's covered?
Who's not?
Why?



1.2%
were American Indians.

24.3%
of the uninsured were Hispanic-Americans.

The facts

Among persons under age 65, 18.3% were uninsured in 1997, compared with 14.8% a decade earlier.

Because of Medicare, only 1% of persons ages 65 and older have no health insurance coverage.

● Medicare. Dept. of Health and Human Services. U.S. www.medicare.gov/ Medicare, administered by HCFA, provides health insurance to Americans over 65 and with certain disabilities and is the largest health insurance program in the United States. Their official web site contains reports, current and proposed health plans, contacts, and tips on how to avoid fraud.

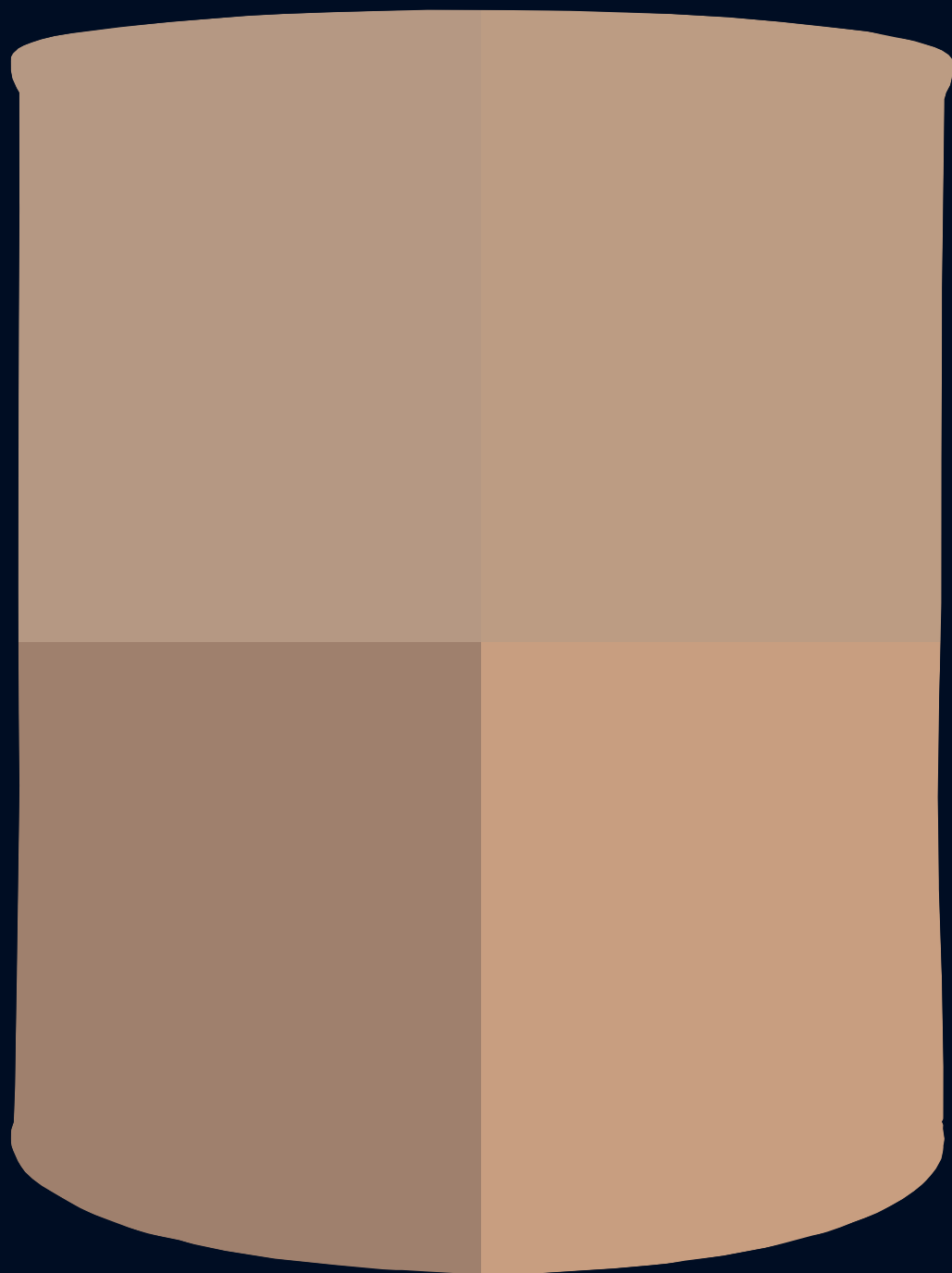
Despite the Medicaid program, about 31.6% of the poor (11.2 million) had no health insurance of any kind during 1997.

Poor people comprised 25.9% of all uninsured people.

Enacted jointly with Medicare in 1965, Medicaid provides federal matching funds to states to help pay the cost of medical care and services for low-

income persons. In 1996, 36.1 million aged, blind, disabled, or poor persons with families received Medicaid benefits at a total cost of \$122 billion.

Almost half of those who are now 65 will eventually need some kind of nursing home care; 40% of them will pay for this service through Medicaid.



Canned fruit label, circa 1930 from the collection of Kit Hinrichs

Joel Katz

Cost of Living

*How much do things really cost and how have costs changed?
Where is it most expensive to live?*

Spending & Saving

*How much more or less are we spending, and on what?
What percentage of our income do we spend, and on what?
How much are we saving and paying in taxes?*

Income & Debt

*What is our income, by race? What kind of debt do we incur,
by age? How is Americans' debt distributed? Who lends us money?*

Investing

*How many mutual funds are there and how do we invest in them?
Who buys stock? Where do we keep our IRA accounts?*

Aging & Retirement

*How long is our retirement becoming? How much are the elderly
increasing? How is the racial makeup of the elderly changing?*

Social Security

*How solvent is the Social Security program? How much
does it cost? What is the ratio of workers to beneficiaries?
Who gets benefits and how much? How have entitlement
programs increased compared to other programs?
How important is Social Security to the elderly?*

Poverty by Age

*How old are the poor? How does the age of the poor compare
with the age of the country? What percentage of each age is
poor? How does education affect income?*

Poverty by Characteristic

*What are our chances of being poor? Where do the poor live?
Of what race and family composition are the poor?*

Housing

*Who owns and who rents? How much does housing cost?
What housing types do we occupy and how many rooms
do we live in?*

Homelessness

*Who are the homeless?
How many of them are there and how are they counted?
How old, what gender, family composition, and race are they?*

Cost of Living

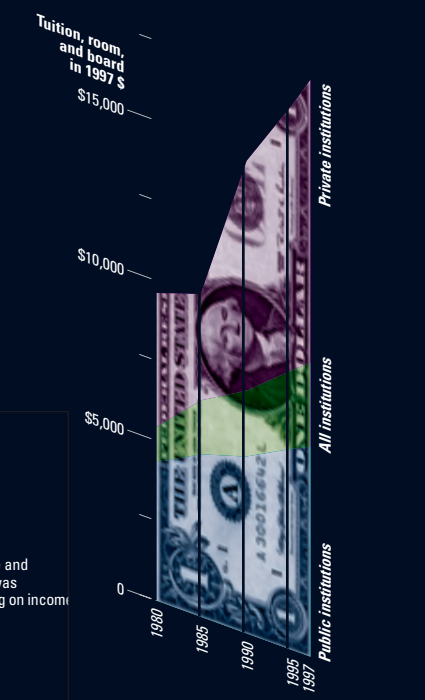
How much do things really cost and how have costs changed? Where is it most expensive to live?



The higher cost of higher education

Since 1980, the costs for higher education have increased faster than for all other goods and services. In current dollars, higher education costs have increased 328%, or 68% more than the cost of living. The greatest increase has been in the costs of private institutions, which have increased 367% in current dollars, or 88% more than the cost of living. These costs are recovered by the increased earnings of college graduates over those without a college degree.

For annual salaries by educational attainment, see Poverty by Age.
To see how much more we are spending on higher education and other goods and services, and to see the percentage of our income that we spend on education, see the following spread.



The cost of a three-pound chicken has risen from \$1.23 in 1919 to \$3.15 in 1997 in current dollars. In constant dollars it has declined to 39¢ (a decrease of 68%). In work time it has declined from 2 hours 37 minutes to just 14 minutes (a decrease of 91%).³

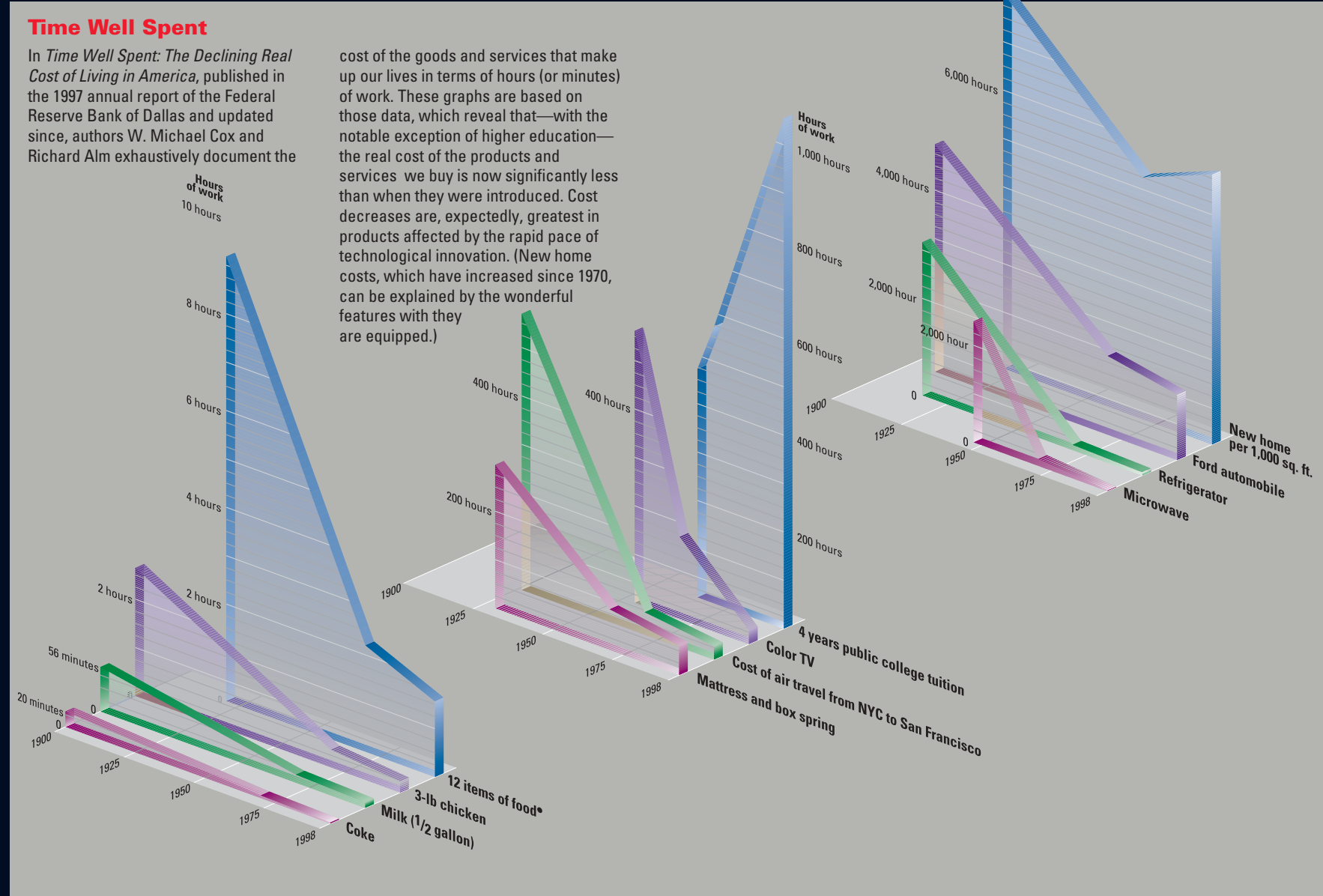
1950:



1997:

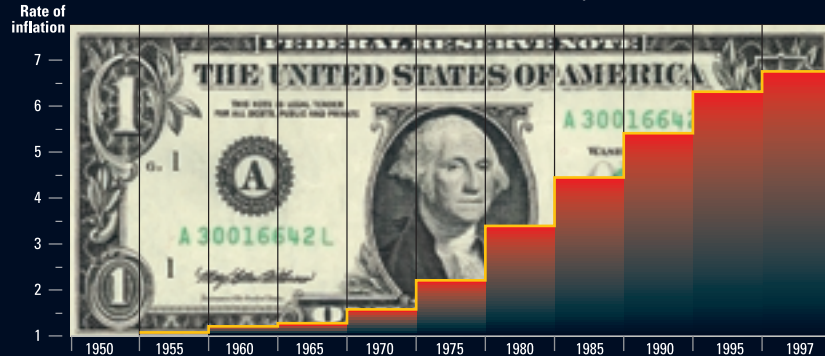


The purchasing power of a 1950 dollar shrank to just under 15¢ by 1997.



The inflation bite

Since 1950, inflation has taken 85¢ from the value of every dollar.



Consumer Price Indexes. Home Page. Labor Statistics Bureau. Dept. of Labor. U.S. stats.bls.gov/cpihome.htm

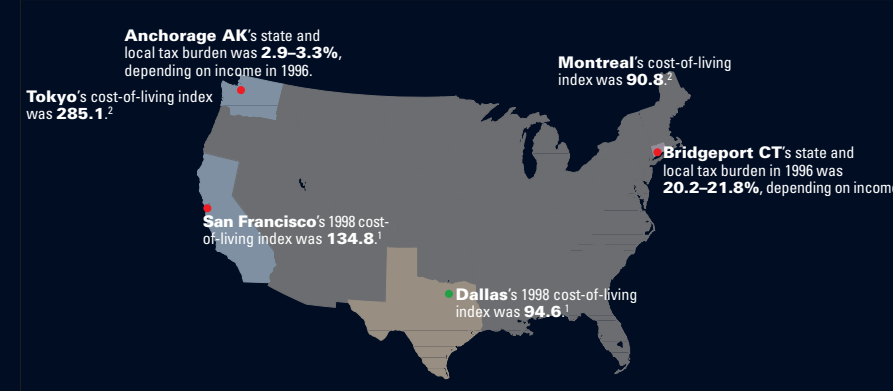
The CPI represents changes in prices of all goods and services purchased for consumption by urban households. User fees (such as water and sewer service) and sales and excise taxes paid by the consumer are also included.

Notes

- The 12-item food basket cited by Cox and Alm includes 3 lbs. of tomatoes, 5 lbs. of sugar, 1 dozen eggs, 1 dozen oranges, 1/2 gallon of milk, and 1 lb. each of bacon, coffee, ground beef, lettuce, beans, bread, and onions.

¹ Based on a family of four with \$60,000 annual income, residing in a 2,200 sq. ft., 8-room, 4-bedroom, 2.5-bath home, and owning two vehicles. Source: Runzheimer International.

The national view



² Based on a U.S. expatriate family of two with a base salary of \$75,000, factoring a combination of housing, transportation, and goods and services.

³ W. Michael Cox and Richard Alm. *Time Well Spent: The Declining Real Cost of Living in America*. 1997 annual report of the Federal Reserve Bank of Dallas. Cox and Alm's calculations use the average hourly wage for production and nonsupervisory workers in manufacturing. In 1977, this wage was less than 15¢ an hour; by 1997 it had climbed to \$13.18.

Sources

- W. Michael Cox and Richard Alm. *Time Well Spent: The Declining Real Cost of Living in America*. 1997 annual report of the Federal Reserve Bank of Dallas.
- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 118th Edition, 1998. Washington DC.
- Wall Street Journal. *The Wall Street Journal Almanac*, 1999. New York.
- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census; U.S. Department of

Housing and Urban Development, Office of Policy Development and Research. *American Housing Survey for the United States in 1995*. Current Housing Reports H150/95RV. Washington DC.

American Chamber of Commerce Researchers Association. *Cost of Living Index: Comparative Data for 329 Urban Areas*, 1998.

American Institute for Economic Research. *Economic Education Bulletin*, Volume XXXVIII, No. 12, 1998.

By the numbers

Percentage change in goods and services between 1990 and 1998 relative to the consumer price index of 29.4%. For example, college tuition and fees have increased 83.6% in current dollars but only (!) 54.2% in real, constant dollars.

+54.2%: college tuition and fees

+42%: butter

+40%: cable television

+34.2%: cigarettes and tobacco products

+25.4%: airfare

+20.7%: physicians' services

+18.6%: legal services

+14.4%: bread

+6.9%: public transportation within cities

+2.9%: motor vehicle maintenance and repair

-0.2%: rent

-4.4%: over-the-counter drugs

-4.8%: poultry

-5.4%: milk

-10.9%: furniture and bedding

-12.8%: new cars

-21.1%: electricity

-28.1%: carbonated drinks

-41.6%: women's dresses

-52.2%: televisions

-89.8%: personal computers and information processing equipment

In 1944, IBM's Mark I mainframe computer cost \$200,000 (1944 dollars; almost \$2,000,000 1997 dollars). It performed 3 calculations a second, which equaled, in work time, 732,681 lifetimes of work per MIPS (millions of instructions per second).³

In 1997, a personal computer cost \$1,000, performed 166 MIPS, and cost 27 minutes of work per MIPS to operate.³

The growth rate of health costs has been significantly higher than the growth rate of wages for the last 30 years.

The elderly spend almost as much on health care (13%) as they do on food (15%); under-25s spend more than six times on food (19%) as on health care (3%).

Since 1986, our percentage of saving, after taxes, has declined by more than two-thirds. In that same period, the percentage of our total income allocated to taxes has increased almost 16%.

The young spend seven times more than the elderly on education; the elderly spend almost five times more than the young on health care.

The young, the old, and Hispanics spend more than they earn. We assume that the young are subsidized by their parents and credit card debt and the old by their savings.

Spending & Saving

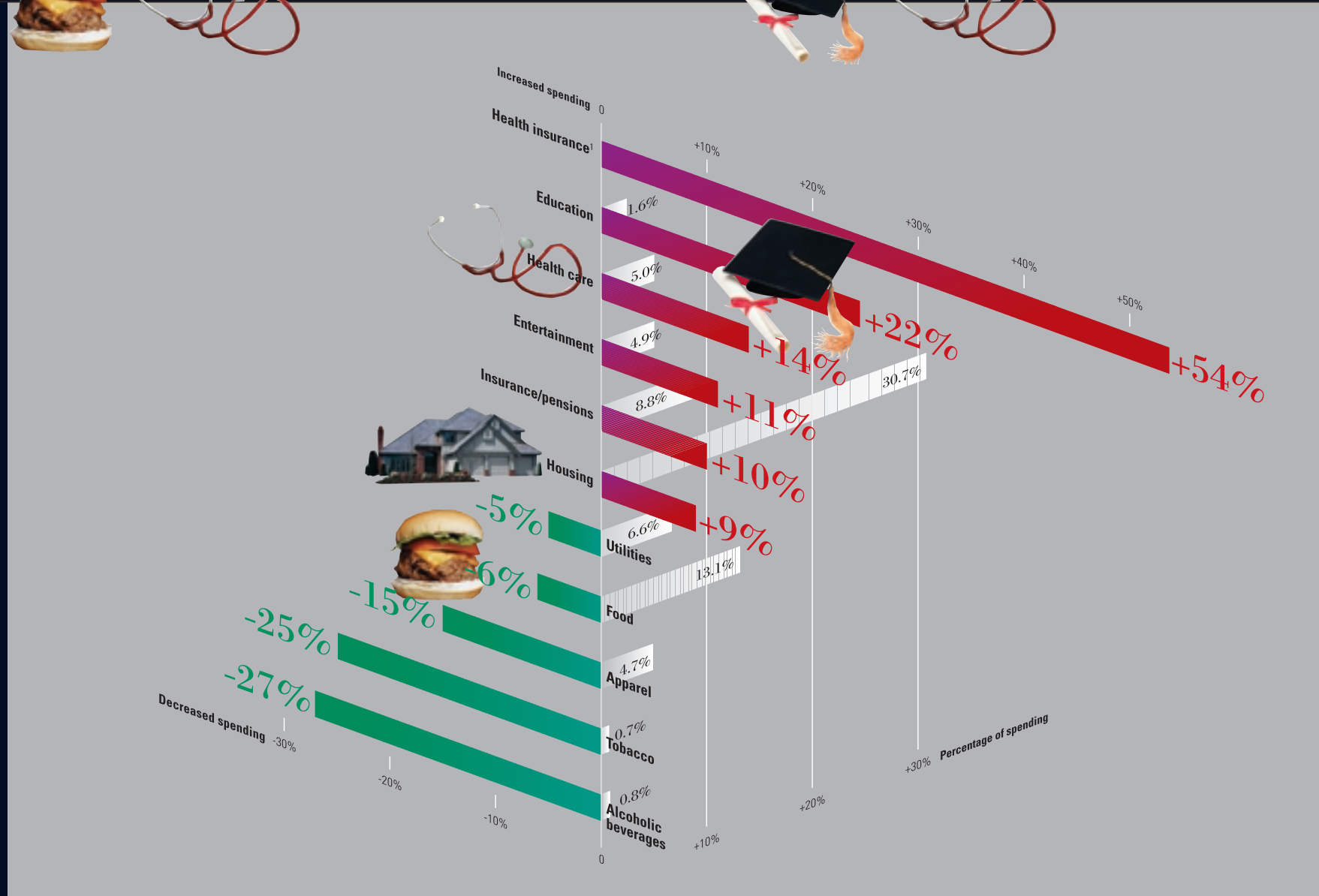
How much more or less are we spending, and on what? What percentage of our income do we spend, and on what? How much are we saving and paying in taxes?



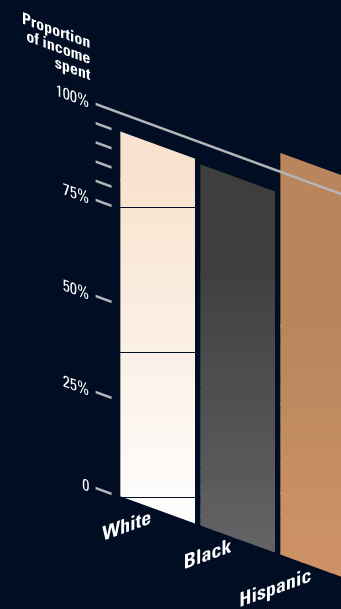
How our spending patterns have changed, and the budget bite

Between 1984 and 1997, the percentage of our income after taxes we spend on many products and services has changed significantly. These changes do not consider the actual cost of these products and services, but only the change in the percentage of our income that we spend on them. The light grey bars show the percentage of our budget that goes to each of these necessities and non-necessities.

To see how the cost of these goods and services has changed, see the preceding spread.

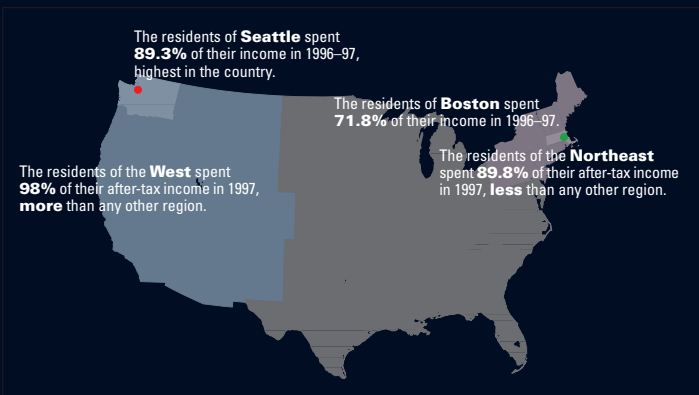


Spending by race



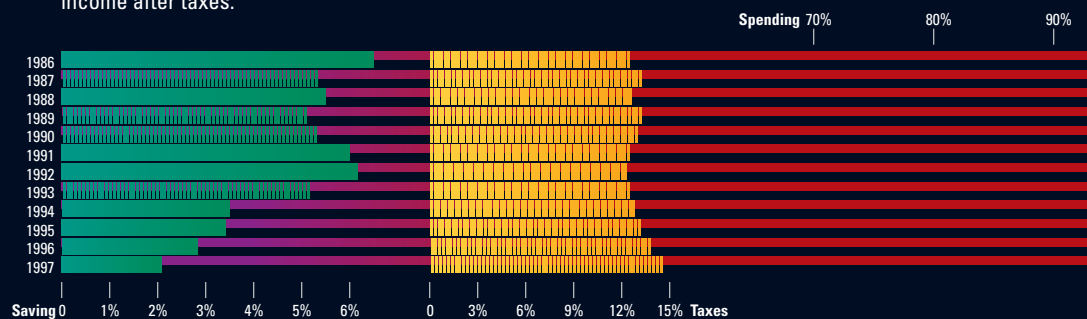
Hispanics may be of any race. For a discussion of racial and ethnic classifications and how data from persons of Hispanic origin influence the data reported for whites, see *Poverty by Characteristic*. It is assumed that the proportion of income spent by Hispanics is inflating the proportion of income spent by whites.

The national view



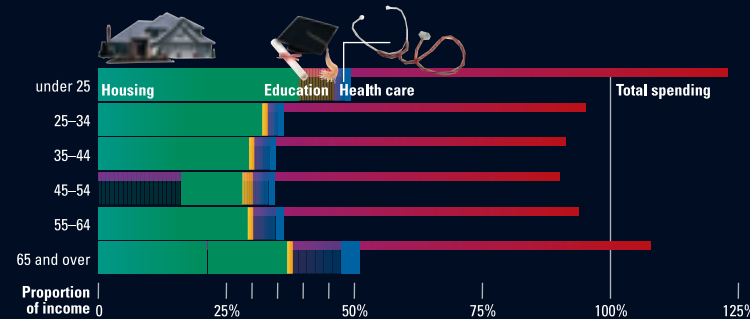
Saving, spending, taxes

As taxes and spending go up, savings go down. Saving as a percentage of disposable personal income after taxes.



Spending by age

Proportion of income spent, overall and for housing, education, and health care.



The Coca-Cola Company has a 44% share of the non-alcoholic beverage market. Private label companies have a 2% share.

The most complaints to the Better Business Bureaus in 1997 were lodged against franchised auto dealers, followed by auto repair shops and home remodeling contractors.

In the fourth quarter of 1998, personal savings as a percentage of income fell to 0.

Notes

1 Health insurance is included in health care and so is not shown as percentage of spending.

Sources

U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 118th Edition, 1998. Washington DC.

Wall Street Journal. *The Wall Street Journal Almanac*, 1999. New York.

U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census; U.S. Department of Housing and Urban Development, Office of Policy Development and Research. *American Housing Survey for the United States in 1995*. Current Housing Reports H150/95RV. Washington DC.

American Chamber of Commerce Researchers Association. *Cost of Living Index: Comparative Data for 329 Urban Areas*, 1998.

U.S. Department of Commerce, Bureau of Economic Analysis. *Consumer Expenditure Survey*, 1997.

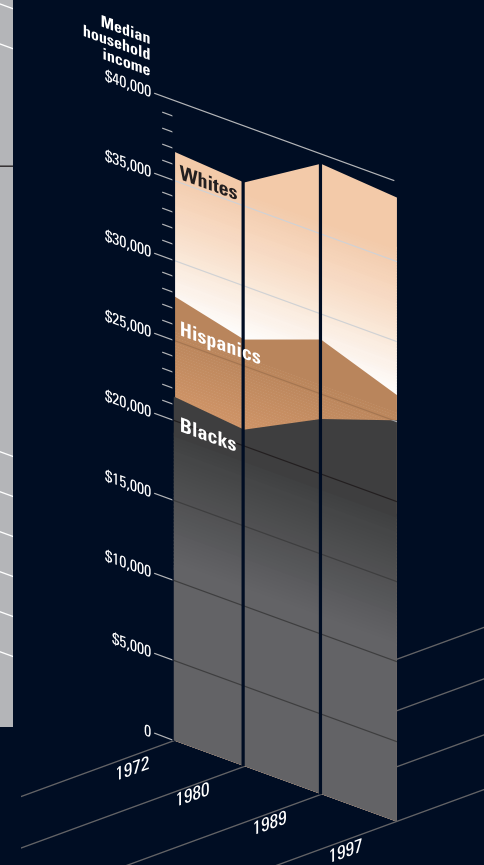
Income & Debt

What is our income, by race? What kind of debt do we incur, by age? How is Americans' debt distributed? Who lends us money?



Income by race

Only Blacks have attained and surpassed the high-income year for other races of 1989. Median household income in 1997 dollars.



Families earning less than \$10,000 annually have the smallest median debt as a percentage of their income, 16%, compared to all families earning between \$10,000 and \$100,000.

The largest percentage of American heads-of-families with debt greater than 40% of their annual income are between the ages of 55 and 64.

By the numbers

47%: families with credit cards in 1995.

3.6%: credit card debt of all family debt in 1995.

\$2,500: median debt of families whose annual income was less than \$10,000 in 1995.

\$118,000: median debt of families whose annual income was greater than \$100,000 in 1995.

9%: families earning less than \$10,000 annually with a mortgage or home equity loan in 1995.

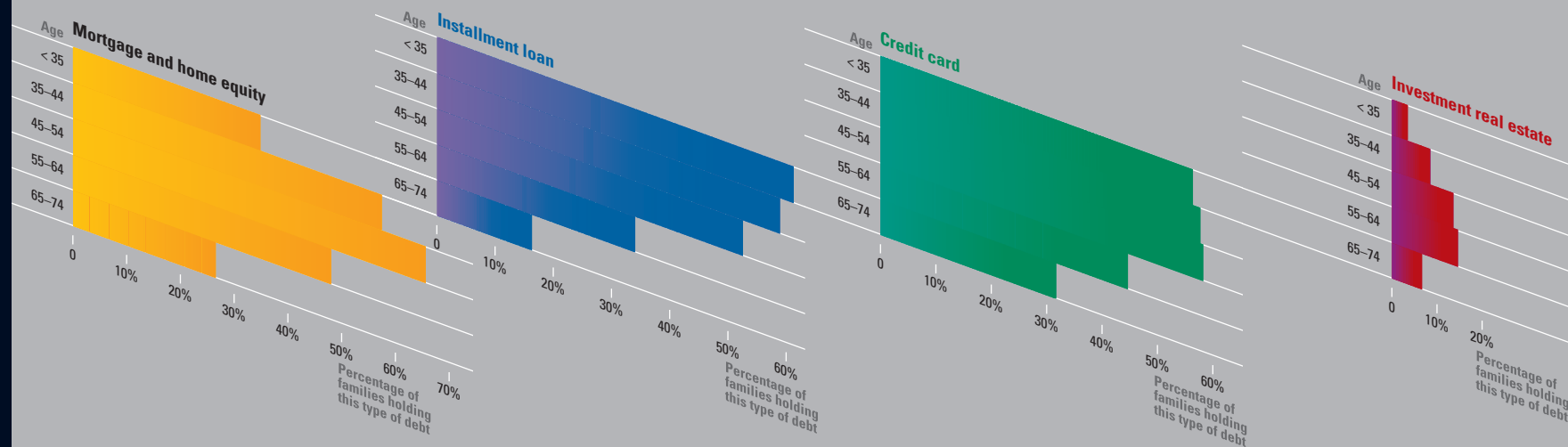
73%: families earning more than \$100,000 annually with a mortgage or home equity loan in 1995.

545%: increase in revolving consumer credit between 1985 and 1999, in current dollars, from \$105.7 billion to \$575.8 billion.

311%: increase in revolving consumer credit between 1985 and 1999, in constant dollars and adjusted for population growth.

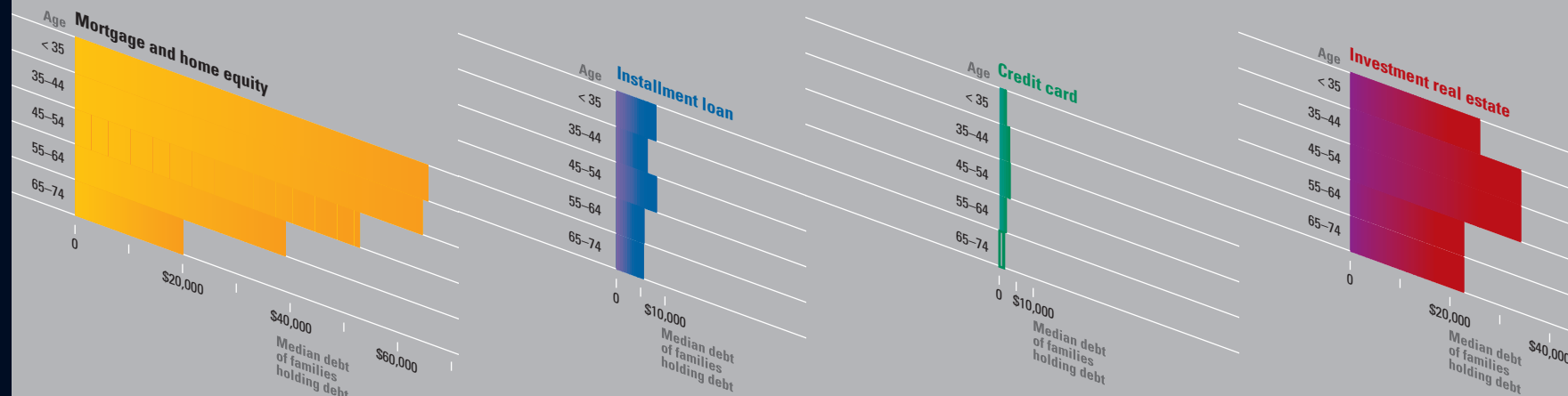
Debt by age: percentage

Percentage of Americans holding one or more of four types of debt in 1997.



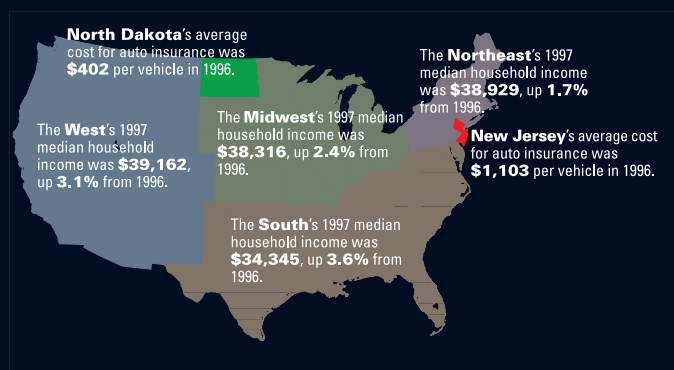
Debt by age: dollars

Median amount of debt for families holding one of four types of debt in 1997.



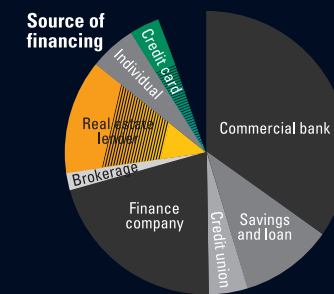
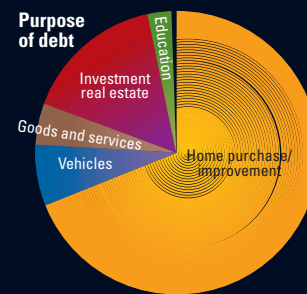
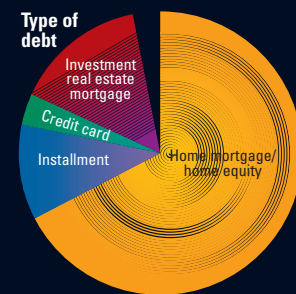
The national view

Income in 1997 dollars



How we use our debt and where we borrow

In 1997, most debt was incurred for home and other real estate purchase and improvement. The largest source for our debt was commercial banks.



The number of ATM transactions increased from 3.6 billion in 1985 to 11.0 billion in 1997.

The number of POS (point-of-sale) transactions increased from 14 million in 1985 to 1.4 billion in 1997.

The number of commercial banks decreased by 37% between 1985 and 1997, from 14,417 to 9,143; the number of branches increased 39%, from 43,293 to 60,320.

The number of savings institutions decreased by 51% between 1985 and 1997, from 3,626 to 1,779; the number of branches decreased 40%, from 20,980 to 12,672.

○ Social Security Administration, U.S. www.ssa.gov Official web site of the agency. Contains information, data, reports and other sources of information about SSA programs and services.

○ Isaac Shapiro and Robert Greenstein. The Widening Income Gulf. Center on Budget and Policy Priorities. www.cbpp.org/9-4-99tax-rep.htm Report that examines Congressional Budget Office data indicating a growing income gap among segments of American society.

Notes

- Based on a family of four with \$60,000 annual income, residing in a 2,200 sq. ft., 8-room, 4-bedroom, 2.5-bath home, and owning two vehicles. Source: Runzheimer International.
- Based on a U.S. expatriate family of two with a base salary of \$75,000, factoring a combination of housing, transportation, and goods and services.

Sources

- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 118th Edition, 1998. Washington DC.
- Wall Street Journal. *The Wall Street Journal Almanac*, 1999. New York.
- American Chamber of Commerce Researchers Association. *Cost of Living Index: Comparative Data for 329 Urban Areas*, 1998.
- Federal Reserve Board of Governors.

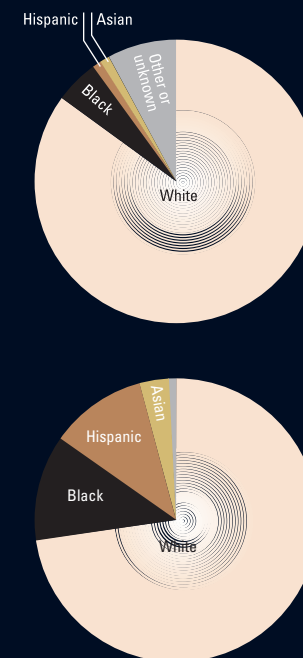
Investing

How many mutual funds are there and how do we invest in them? Who buys stock? Where do we keep our IRA accounts?



Who owns stock

The racial and ethnic composition of stock-owning Americans was much whiter than that of the U.S. population as a whole in 1997. The upper pie shows stock ownership by race; the lower pie shows the racial composition of the country as a whole.



By the numbers

54.5% of 1997's mutual funds investments were by individuals (\$2.5 trillion).

94%: increase in the number of companies listed on the New York Stock Exchange between 1980 and 1997, from 1,570 to 3,047.

49%: decrease in the number of bond issuers listed on the New York Stock Exchange in the same period, from 1,045 to 533.

757%: increase in the market value of securities listed on the New York Stock Exchange between 1980 and 1997, in **current** dollars, from \$1,243 billion to \$9,413 billion.

389%: increase in the market value of securities listed on the New York Stock Exchange between 1980 and 1997, in **constant** dollars.

28%: increase in the percentage of families with stock holdings between 1989 and 1995, from 31.6% to 40.3%.

45%: increase in the percentage of stock holdings among these families' financial assets between 1989 and 1995, from 28.6% to 41.5%.

88%: increase in the percentage of families with income less than \$10,000 owning stock, 3.3% to 6.2%, between 1989 and 1995.

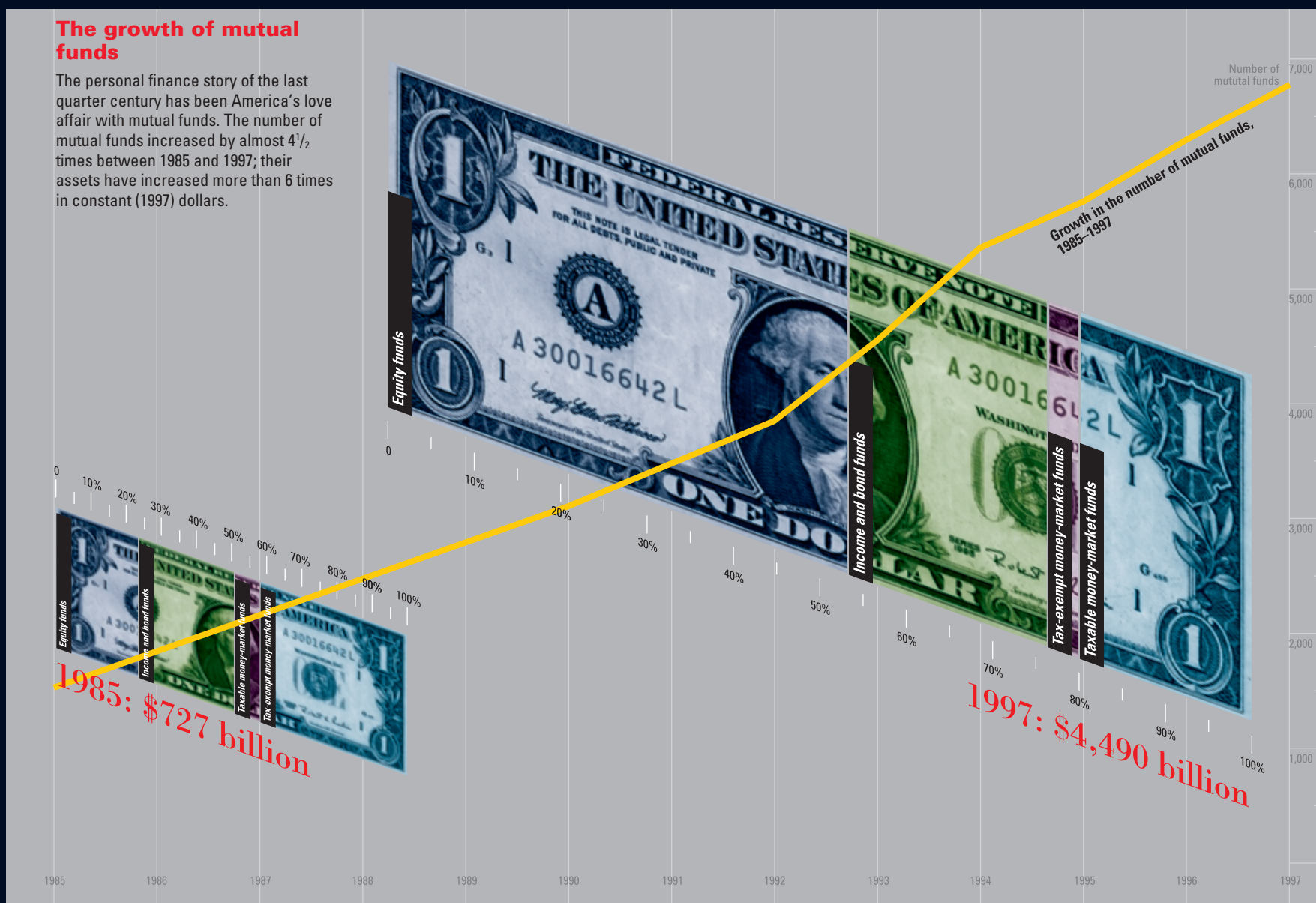
0.7%: decrease in the percentage of families with income greater than \$100,000 owning stock, 81.8% to 81.1%, between 1989 and 1995.

In 1995, the wealthiest 1/2 of 1% of America's households owned 65% of publicly traded stock.

The next wealthiest 1/2 of 1% owned 12% of publicly traded stock.

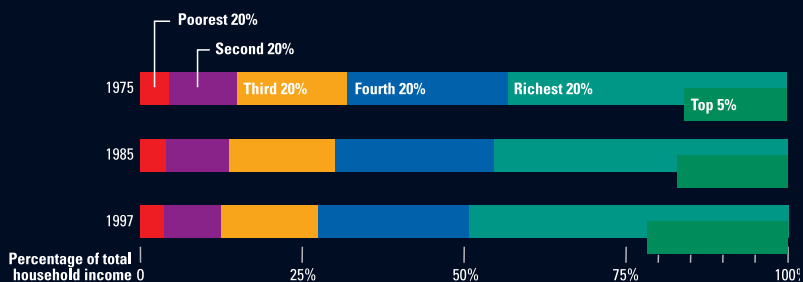
The next wealthiest 4% owned 18% of publicly traded stock.

The next wealthiest 5% owned 3% of publicly traded stock.



The rich get richer

The rich's share of America's wealth keeps getting larger. The richest 20% of Americans is the only group whose percentage of wealth is increasing.



Percentage of total household income 0 25% 50% 75% 100%

The next wealthiest 10% owned 1/2 of 1% of publicly traded stock.

The remaining 80% of Americans owned 0% of publicly traded stock.

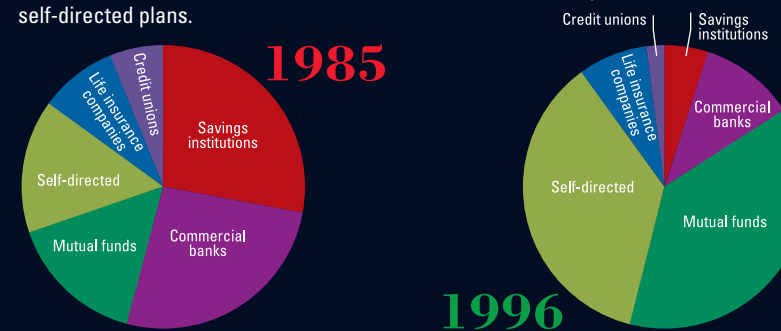
The upper limit of income of the poorest quintile of households in 1997 was \$15,400; for the second quintile, \$29,200; for the third quintile, \$46,000; for the fourth quintile, \$71,500.

The lower limit of income of the top 5% was \$126,550.

In 1997, 65.5 million Americans, in 37.4% of households, owned mutual funds.

Who holds the IRA money

Between 1985 and 1996 IRA holders moved their accounts away from savings institutions and commercial banks in favor of mutual funds companies and self-directed plans.



In 1995, the wealthiest 1/2 of 1% of America's households owned 28% of Americans' net worth.

The next wealthiest 1/2 of 1% owned 7% of Americans' net worth.

The next wealthiest 4% owned 21% of Americans' net worth.

The next wealthiest 5% owned 12% of Americans' net worth.

The next wealthiest 10% owned 12% of Americans' net worth.

The remaining 80% of Americans owned 19% of Americans' net worth.

Sources

U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 118th Edition, 1998. Washington DC.
 Wall Street Journal. *The Wall Street Journal Almanac*, 1999. New York.
 American Chamber of Commerce Researchers Association. *Cost of Living Index: Comparative Data for 329 Urban Areas*, 1998.
Survey of Consumer Finances.
 Federal Reserve Board of Governors.

Aging & Retirement

How long is our retirement becoming? How much are the elderly increasing? How is the racial makeup of the elderly changing?



Retired grandfather, Hartford CT. Photograph © Joel Katz.

Median household income increases up to the age of 54 and then declines.

The cost of health care rises dramatically after age 45.

For every hundred persons aged 50–64, the number of persons 85 and older will increase by 50%, from 10 to 15.

By the numbers

59% of the over-65 population in 1998 were women, but

71% of the over-85 population in 1998 were women.

59% of Americans over 65 are women, but

73% of Americans over 65 living in poverty are women.

40%: mean income of Americans over 65 as percentage of the mean income of those aged 45–54.

24.7%: poverty rate of the elderly in 1970;

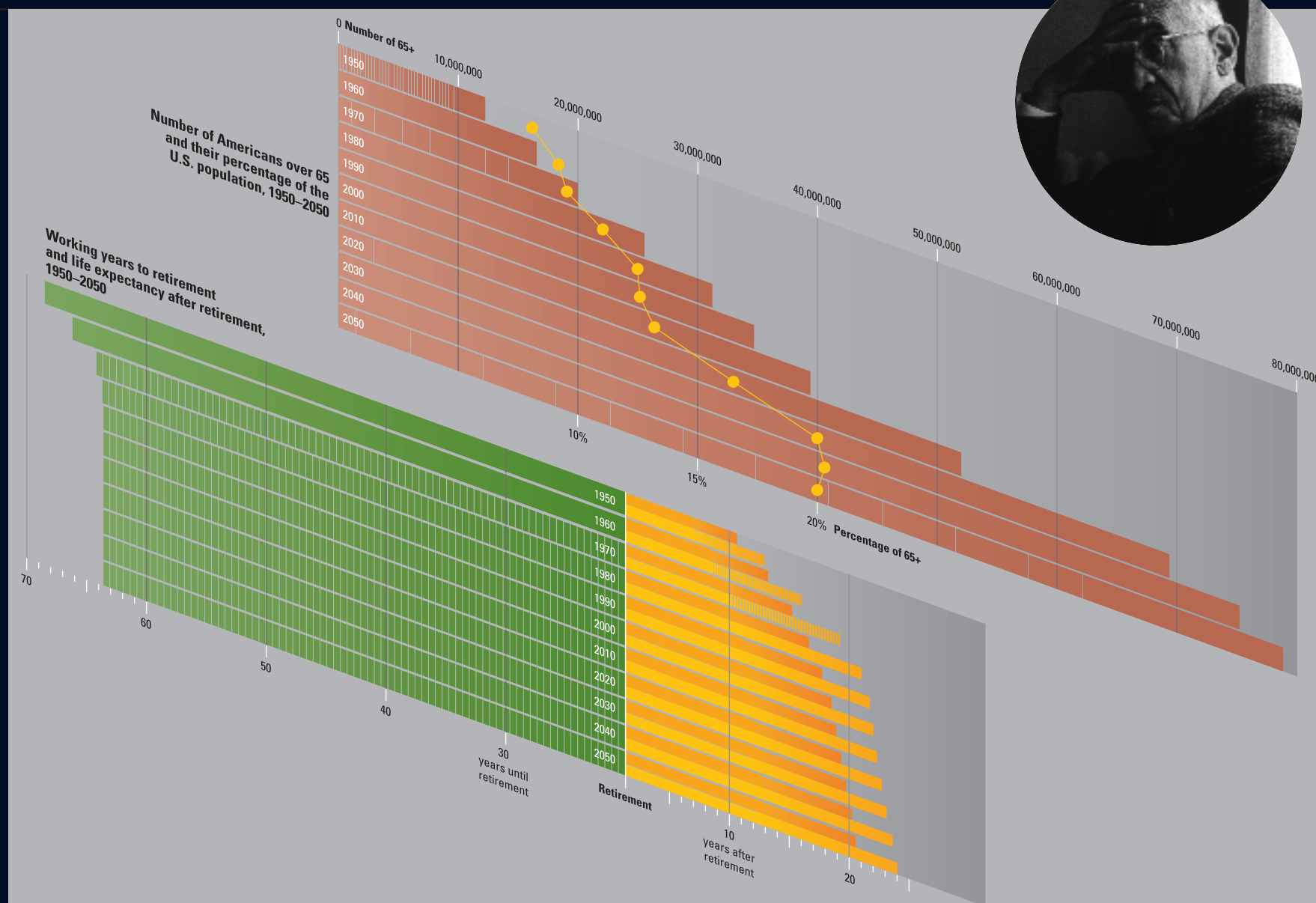
10.8%: poverty rate of the elderly in 1996.

46.4% of men over 65 have pension income, but only

26.4% of women do.

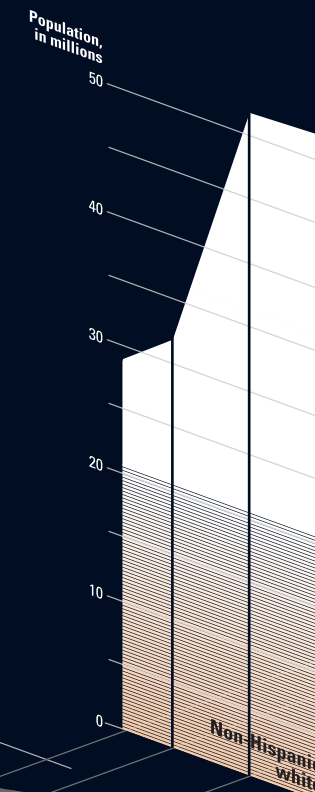
3%: full-time private wage and salary workers with 401(k) plans in 1983;

27%: full-time private wage and salary workers with 401(k) plans in 1993.

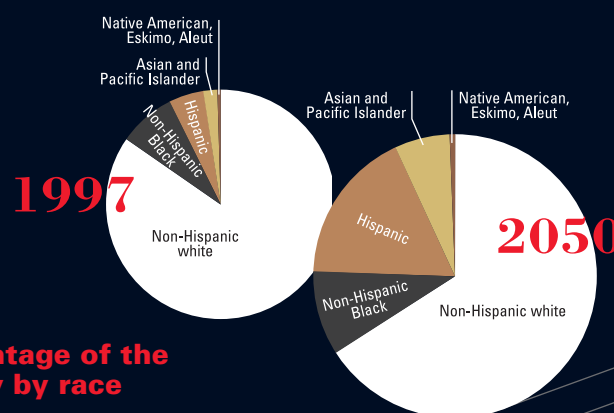
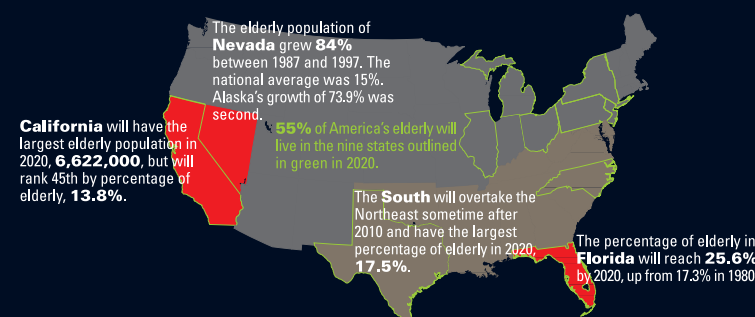


Race and the Elderly

The racial makeup of America's over-65s will be much more diverse in 2050 than in 1997. Non-Hispanic whites will drop from 80.8% of the elderly to **66%**. The percentage of non-Hispanic Blacks will increase from 8% to **9.6%**. The percentage of elderly Hispanics will increase from 4.9% to **17.5%** of the elderly (from 1.7 million to 13.7 million). Asians and Pacific Islanders (too few in numbers to graph) will increase from 2% to **6.3%** of the elderly.



The national view



Percentage of the elderly by race

The percentage of workers 65 and over who worked for less than 12 months increased from 10% in 1987 to 16.1% in 1998.

Of the 80% of Baby Boomer retirees who plan to work during retirement, almost 35% expect to work mainly for interest or enjoyment; almost 23% plan to work mainly for income.

16% plan not to work at all.

39% of Boomers have given a great deal of thought to their retirement years; 15% have not given the subject much thought at all.

84% of Boomers feel that they need more money to live comfortably than their parents' generations; 42% believe that they will have more money when they retire; 31% expect Social Security to meet their needs as well as it met the needs of their parents' generation.

70% of Baby Boomers don't want to depend on their children during retirement; 9% believe that people ought to be able to depend on their family financially during retirement.

Sources

- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 1998.
- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census; U.S. Department of Health and Human Services, National Institutes of Health, National Institute on Aging. *65+ in the United States*. Current Population Reports, Special Studies, P23-190, 1996.

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- AARP/Roper Starch. *Baby Boomers Envision their Retirement: An AARP Segmentation Analysis*, 1999.
- U.S. Department of Commerce. *Money Income in the United States*, 1996.

Social Security 1

How solvent is the Social Security program? How much does it cost? What is the ratio of workers to beneficiaries?



Contributors and beneficiaries

The perpetuation of the Social Security system is predicated on a number of workers to support every beneficiary. As the percentage of workers in the population decreases, and as the number of beneficiaries increases, the necessary ratio of workers to beneficiaries is lost. The number of workers to beneficiaries is projected to decrease from **16.5** in 1950 to **2.1** in 2030, or **87%**. Similarly, the number of beneficiaries per 100 workers is projected to increase from **6** in 1950 to **48** in 2030, an **800%** increase.

By the numbers

28% of Baby Boomers earning less than \$30,000 annually and

7% earning more than \$70,000 annually expect to rely on Social Security for most or all of their retirement income.

36% of Baby Boomers earning more than \$70,000 annually but only

18% earning less than \$30,000 annually feel very optimistic about their retirement years.

12% of Baby Boomers earning more than \$70,000 annually and

44% earning less than \$30,000 annually feel that they won't be able to retire.

The poorest 20% of the elderly get 90% of their income from Social Security; the wealthiest 20% get only 20%.

Without Social Security, the poverty rate would more than quadruple, from 10.8% to 48%.

Two-thirds of Americans over 65 depend on Social Security for at least half of their income.

Running out of time

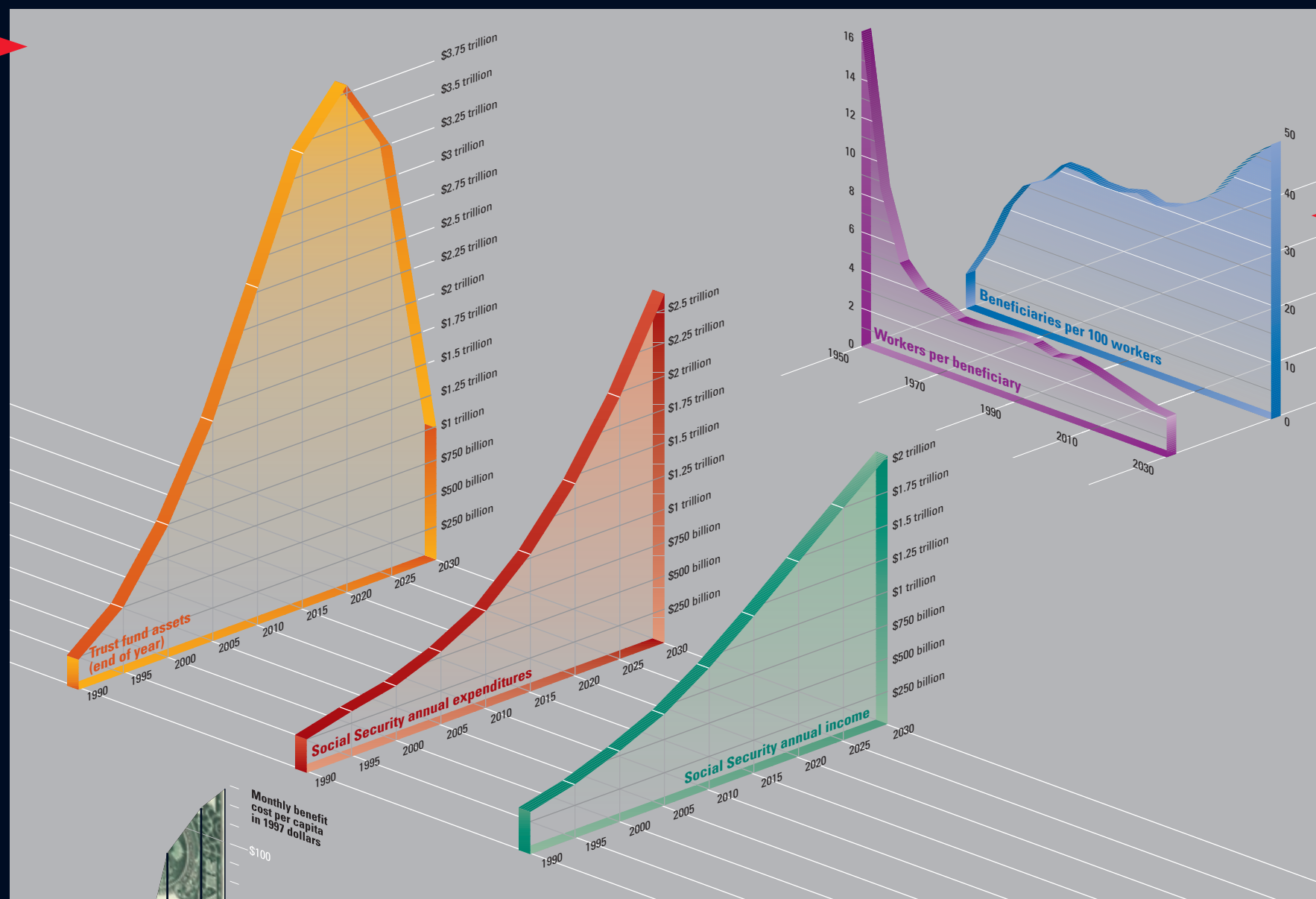
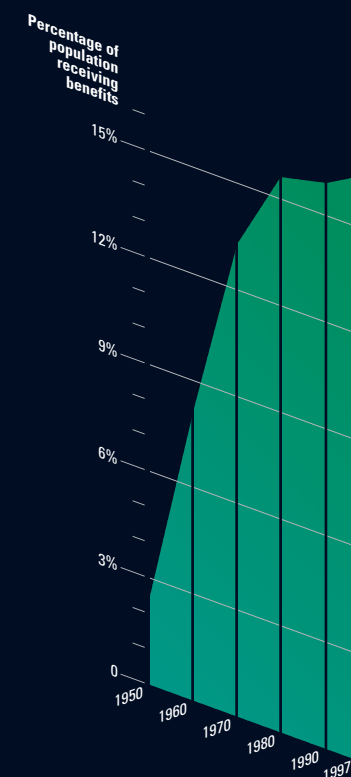
Although the number of workers paying into the Social Security program continues to increase, the aging of America's population and the increasingly lower age of retirees and disabled workers is relentlessly raising the annual cost of benefits faster than the program's annual income. The Social Security Trust Fund is projected to rise until the year 2020, at which point it will begin to fall precipitously. Without significant changes to the program, the Trust Fund is expected to be exhausted in **2032**.

To see the increasing numbers of the elderly and retired, see the preceding spread.

To see the need for Social Security by the elderly and retired, see the following spread.

Increased percentage of Americans receiving Social Security benefits

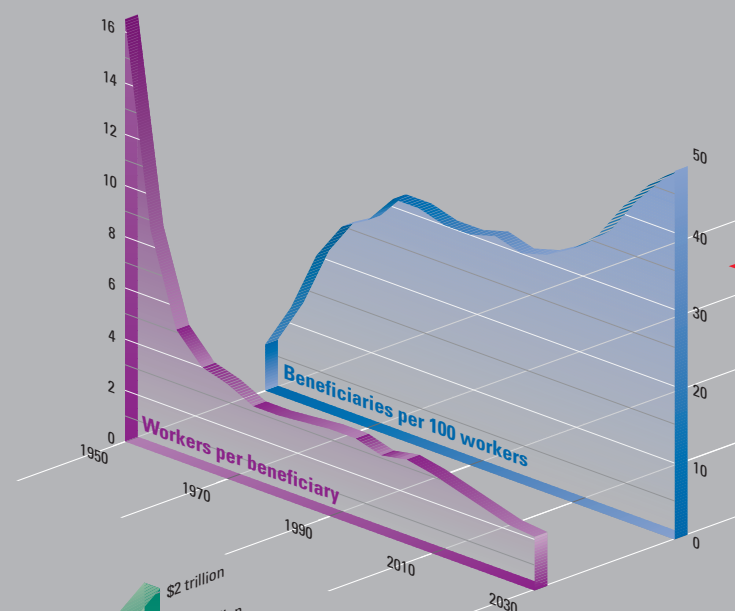
The percentage of Americans receiving Social Security benefits has increased from 2.3% in 1950 to **16.4%** in 1997, and in numbers from 3,477,243 in 1950 to **43,971,086** in 1997.



The cost of supporting Social Security

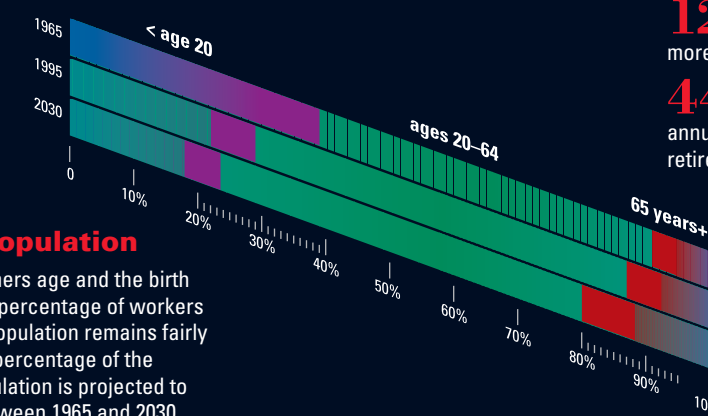
The total monthly benefits paid in 1997 by the Social Security program are the equivalent of **\$113.71** from every American man, woman, and child.

Peter G. Peterson
President, Concord Coalition
21 March 1998



An aging population

As the Baby Boomers age and the birth rate declines, the percentage of workers in the American population remains fairly constant, but the percentage of the elderly in the population is projected to almost double between 1965 and 2030.



73% of the aged poor in 1996 were women.

Only 26% of women had pension income in 1994.

The median income from pensions for Americans 66-84 years old in 2030 will be 5% more than in 1990 (in constant 1990 dollars).

“Between half and two-thirds of [the Baby Boomer] generation is going to need a floor of protection to keep them out of financial hardship—the traditional role of Social Security.”

Sources

- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 1998.
- Social Security Administration. *Annual Statistical Supplement to the Social Security Bulletin*, 1998.
- Social Security Administration, Office of Research, Evaluation and Statistics. *Fast Facts and Figures about Social Security*, 1998.
- Wall Street Journal. *The Wall Street Journal Almanac*, 1999. New York.

- Social Security Administration. *1997 Annual Report of the Board of Trustees of the Federal OASDI Trust Funds*.
- U.S. Census Bureau. *Current Population Survey*, March 1997.
- U.S. Bureau of the Census, Current Population Reports, P60-198. *Poverty in the United States*, 1996.
- ERFI Datebook on Employee Benefits, 4th edition.
- Lewin-VHI. *Baby Boomer Pension Benefits: Will They Be Adequate for the Future?* Research Division, AARP, 1994.
- AARP/Roper Starch. *Baby Boomers Envision their Retirement: An AARP Segmentation Analysis*, 1999.

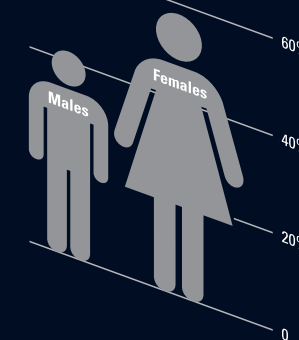
Social Security 2

Who gets benefits and how much? How have entitlement programs increased compared to other programs? How important is Social Security to the elderly?



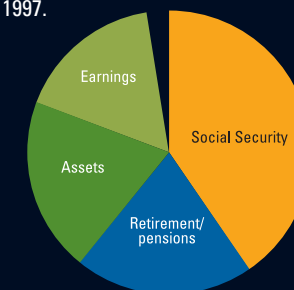
Gender

In 1998, 42% of Americans receiving Social Security benefits were men and 58% were women.



Income sources for the over-65s

Social Security continues to be the largest source of income for the elderly, comprising over 40% of their income in 1997.



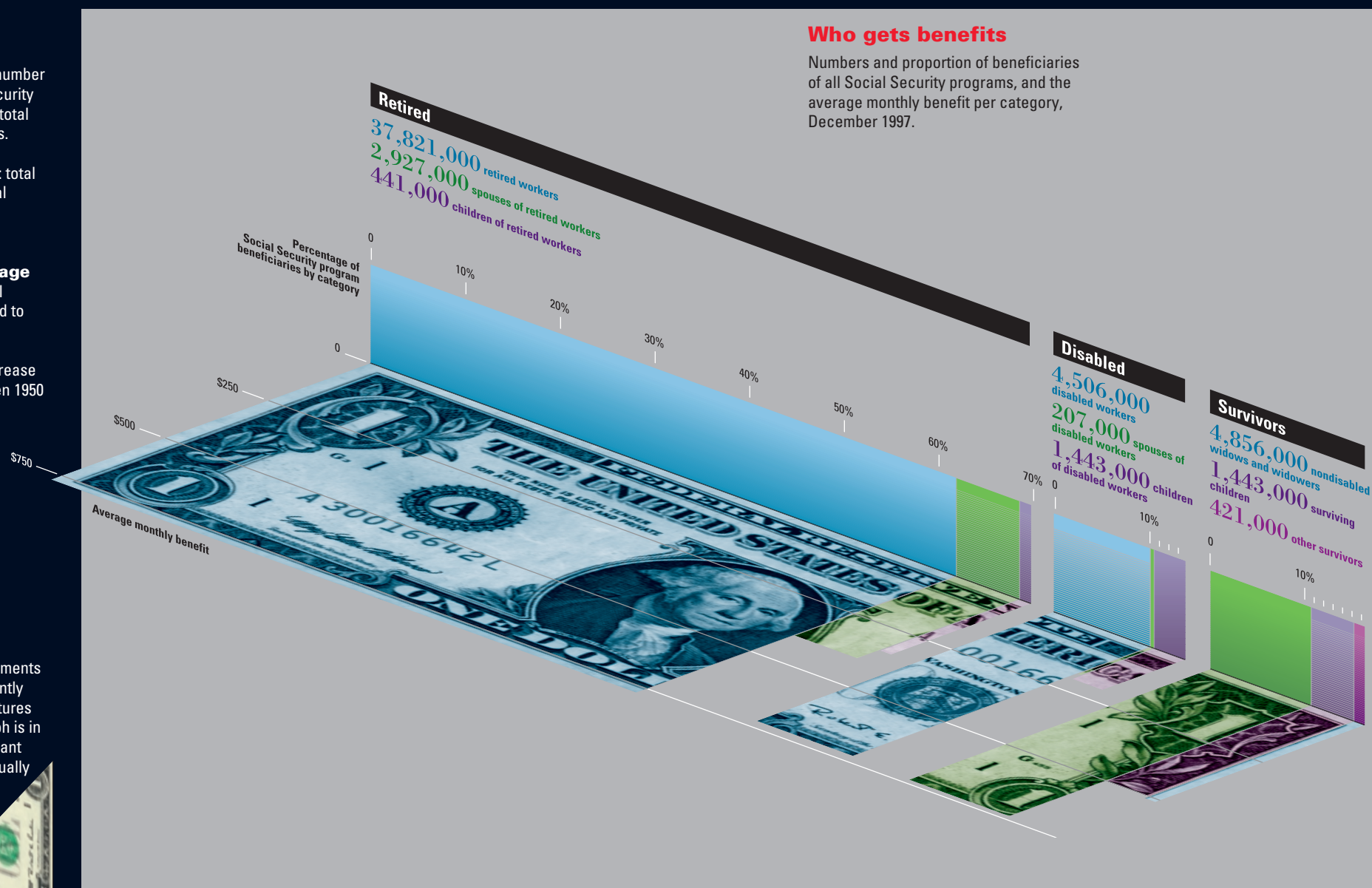
Americans over 65 get 40% of their income from Social Security.

Security during retirement. 15% expect to rely on Social Security for most or all of their retirement income.

By 2030, Baby Boomers will be the largest aged population in American history. 55% of them expect to get their money back from the Social Security system. 48% expect to count on Social

Who gets benefits

Numbers and proportion of beneficiaries of all Social Security programs, and the average monthly benefit per category, December 1997.



By the numbers

43,971,086: number of Americans receiving Social Security benefits in 1997, equivalent to the total population of California and Illinois.

\$30.5 billion: total monthly benefits paid by the Social Security program in 1997.

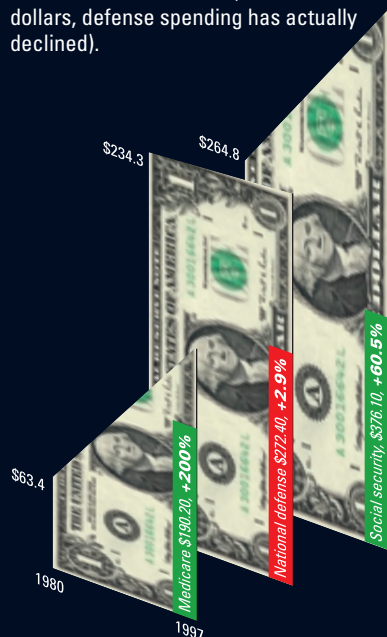
7 times: the percentage of Americans who received Social Security benefits in 1997 compared to 1950.

137 times: the increase in Social Security benefits between 1950 and 1997, in current dollars.

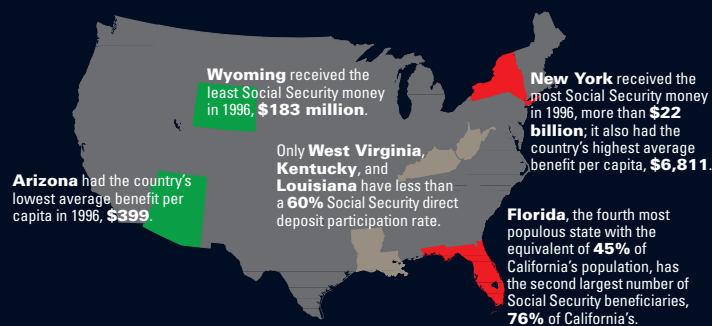
20.5 times: the increase in Social Security benefits between 1950 and 1997, in constant (1997) dollars.

Bread or guns

Social Security and Medicare payments have both increased at a significantly faster pace than defense expenditures between 1980 and 1997. (This graph is in billions of current dollars; in constant dollars, defense spending has actually declined).

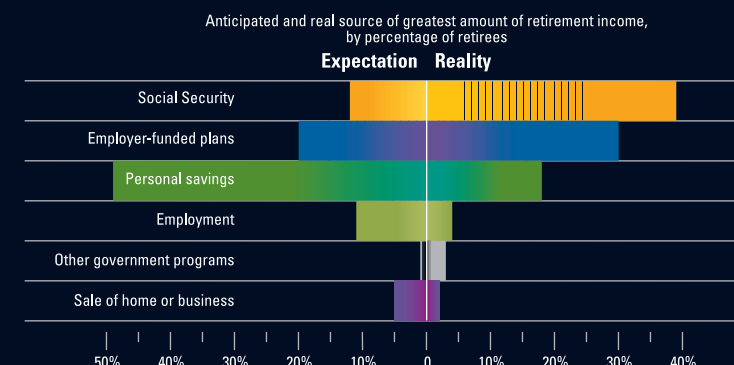


The national view



Expectation and reality

Retirees have optimistic expectations of their retirement income. The greatest percentage expect that their most important source of income will be personal savings; in fact, it will be Social Security.



To see the increasing numbers of the elderly and retired, see Aging and Retirement.

To see the anticipated collapse of the Social Security system, see the preceding spread.

68% of Baby Boomers expect to be able to count on retirement income from an IRA, 401(K), or other retirement savings account; 60% from income or money from savings and investments; 57% from an employer's pension, 48% from Social Security.

"America must make sure that Social Security continues as the foundation of our economic future for our families and that pensions and individual savings and investments supplement, not substitute for, Social Security benefits...."

Margaret A. Dixon
President, AARP, 1996-98
31 July 1997

FinanCenter: Personal Finance & Calculators. FinanCenter, Inc. www.financenter.com
A commercial web site designed to provide information and tools for consumers about home and auto loans, credit cards, and insurance, as well as other financial products.

Sources

- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 1998. Table N^o 26.
- Social Security Administration. *Annual Statistical Supplement to the Social Security Bulletin*, 1998.
- Social Security Administration, Office of Research, Evaluation and Statistics. *Fast Facts and Figures about Social Security*, 1998.
- Social Security Administration. *Income of the Population 55 or Older*, 1996.

AARP/Roper Starch. *Baby Boomers Envision their Retirement: An AARP Segmentation Analysis*, 1999.
U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Population Projections of the United States, 1995-2050*, 1996.

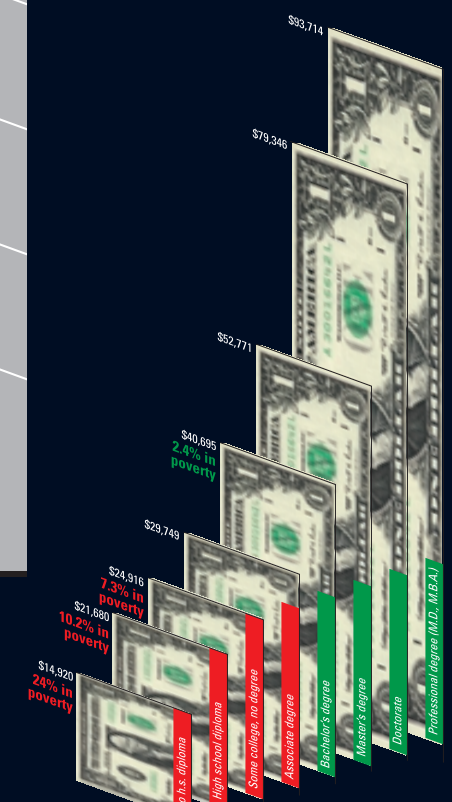
Poverty by Age

How old are the poor? How does the age of the poor compare with the age of the country? What percentage of each age is poor? How does education affect income?



Education and poverty

Not surprisingly, the poverty rate is much higher (actually, 10 times higher) and earnings much lower among high school dropouts compared to those with college and graduate degrees.



Only persons under 24 years old have a greater incidence of poverty than the national average.

The age group with the fewest number of people living in poverty is 55–64; the age group with the lowest rate of poverty is 45–54.

Black and Hispanic children under 18 are more than 3 1/2 times as likely to live in poverty as white children.

A person with a professional degree (MBA, JD, MD) earns more than six times as much as someone without a high school diploma.

By the numbers

20% of Americans under 18 live in poverty,

1.5 times the national average.

14,000,000

Americans under 18 live in poverty,

3 times the number in the next largest group, 25–34, and

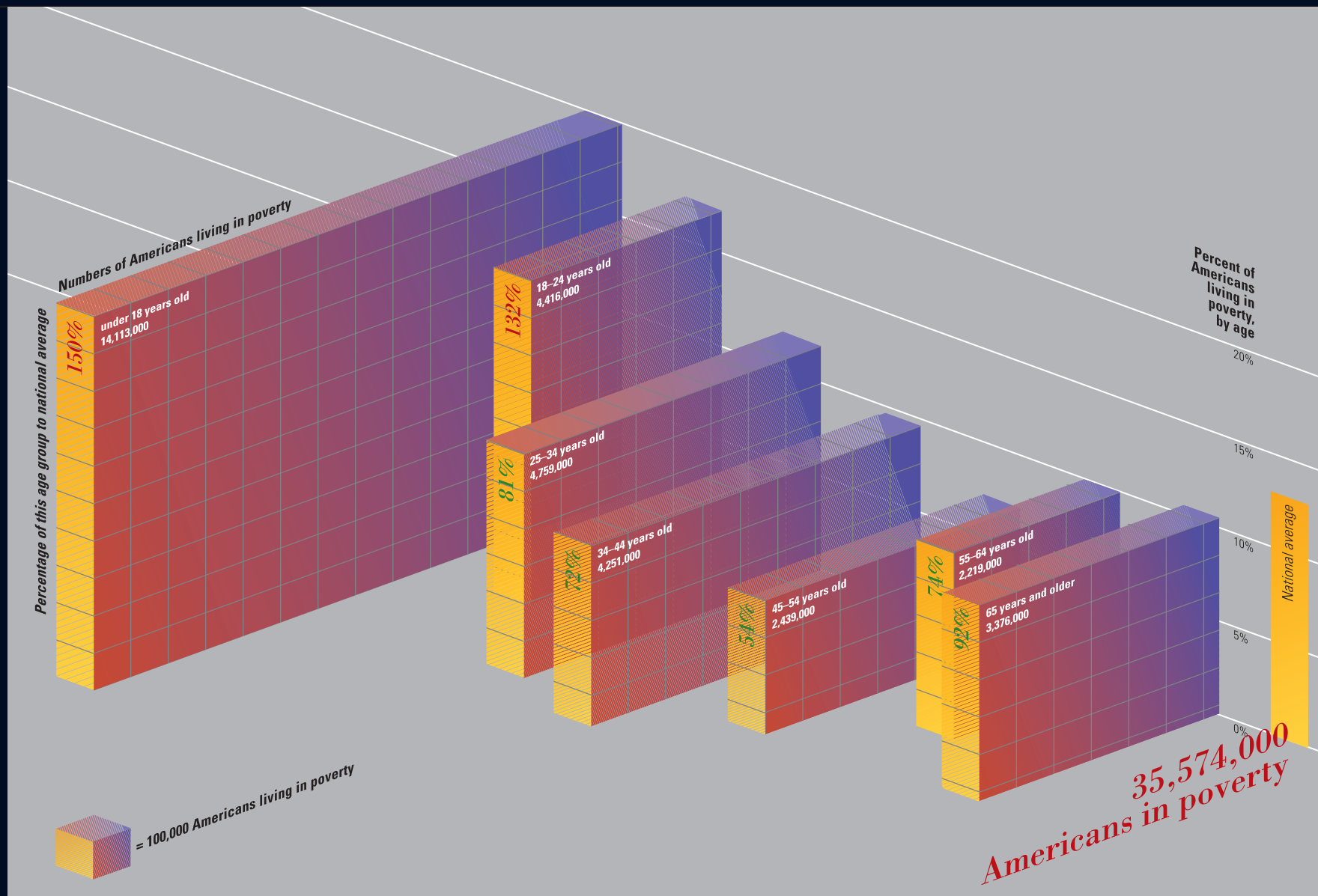
20 times more than Americans between 45 and 54.

Under-18s constitute **40%** of the poor, which is

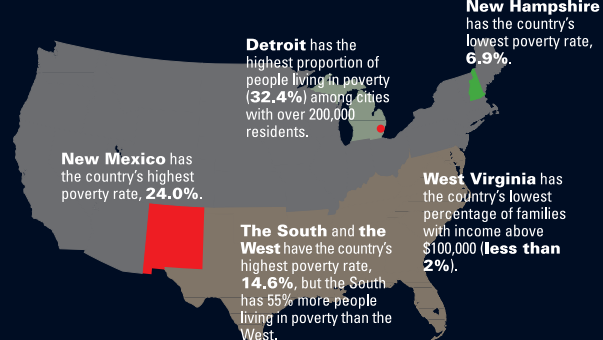
almost **65%** more than their percentage of the population.

23 is the median age of Americans living in poverty.

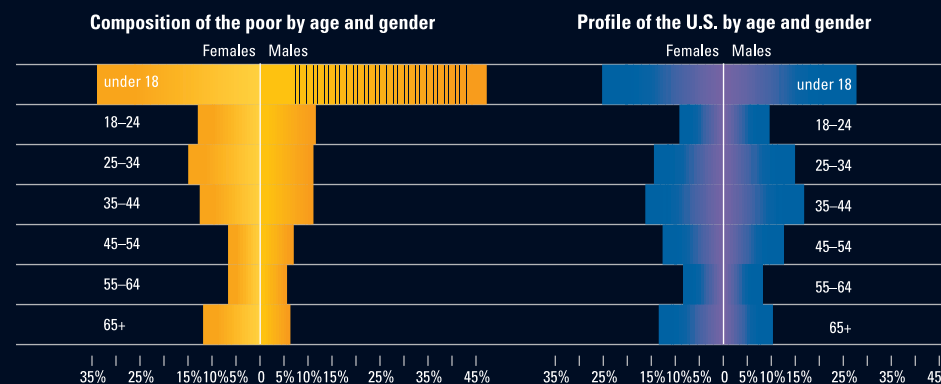
On average, **2** children (and 1.7 adults) live in each poor household.



The national view



Age and gender profiles of the U.S.



22.7% of adults in poor households are full-time workers.

The average annual income of Americans in the lowest income quintile is \$3,200.

Among 18–24-year-old whites, the poverty rate for females is 41% greater than for males.

Among 18–24-year-old Blacks, the poverty rate for females is 88% greater than for males.

Among 18–24-year-old Hispanics, the poverty rate for females is 26% greater than for males.

The number of Americans 65 and older living in poverty has decreased by 10% since 1980. And because America is getting older, the percentage of the poor elderly in the total population has decreased by more than 31%.

○ Poverty. Census Bureau. Dept. of Commerce. U.S. www.census.gov/hhes/www/poverty.html Census data and reports on all aspects of poverty in U.S.

Sources

U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 118th Edition, 1998. Washington DC.

Wall Street Journal. *The Wall Street Journal Almanac*, 1999. New York.

U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census; U.S. Department of Housing and Urban Development, Office of Policy Development and Research. *American Housing Survey for the United States in 1995*. Current Housing Reports H150/95RV. Washington DC.

Dalaker, Joseph and Mary Naifeh. U.S. Bureau of the Census, Current Population Reports, Series P60-201. *Poverty in the United States: 1997*. U.S. Government Printing Office, Washington DC, 1998.

For poverty rates and numbers by family composition, race, ethnicity, gender, geography, and national origin, see the following spread.

The number of whites living in poverty is almost as great as Blacks and Hispanics combined.

The poverty rate is greater outside metropolitan areas than within but more poor live in metropolitan areas than outside.

34% more women live in poverty than men; their risk of poverty is 28% greater.

The poverty rate of foreign-born, naturalized citizens is half that of foreign-born non-citizens and lower than that of the native-born.

Poverty by Characteristic

What are our chances of being poor? Where do the poor live? Of what race and family composition are the poor?



By the numbers

Your chance of being **poor**:

1 in 2 if you are a member of a family headed by a Hispanic woman (no spouse present).



Hispanic mother in Williamstown CT. Photograph © Joel Katz.

1 in 2.7 if you are black, female, and under 18 years old.

1 in 4 if you are Native American.

1 in 5.3 if you live in the center of a city.

1 in 6.7 if you are female, but

1 in 8.6 if you are male.

1 in 7.1 if you are of Asian or Pacific Islander descent.

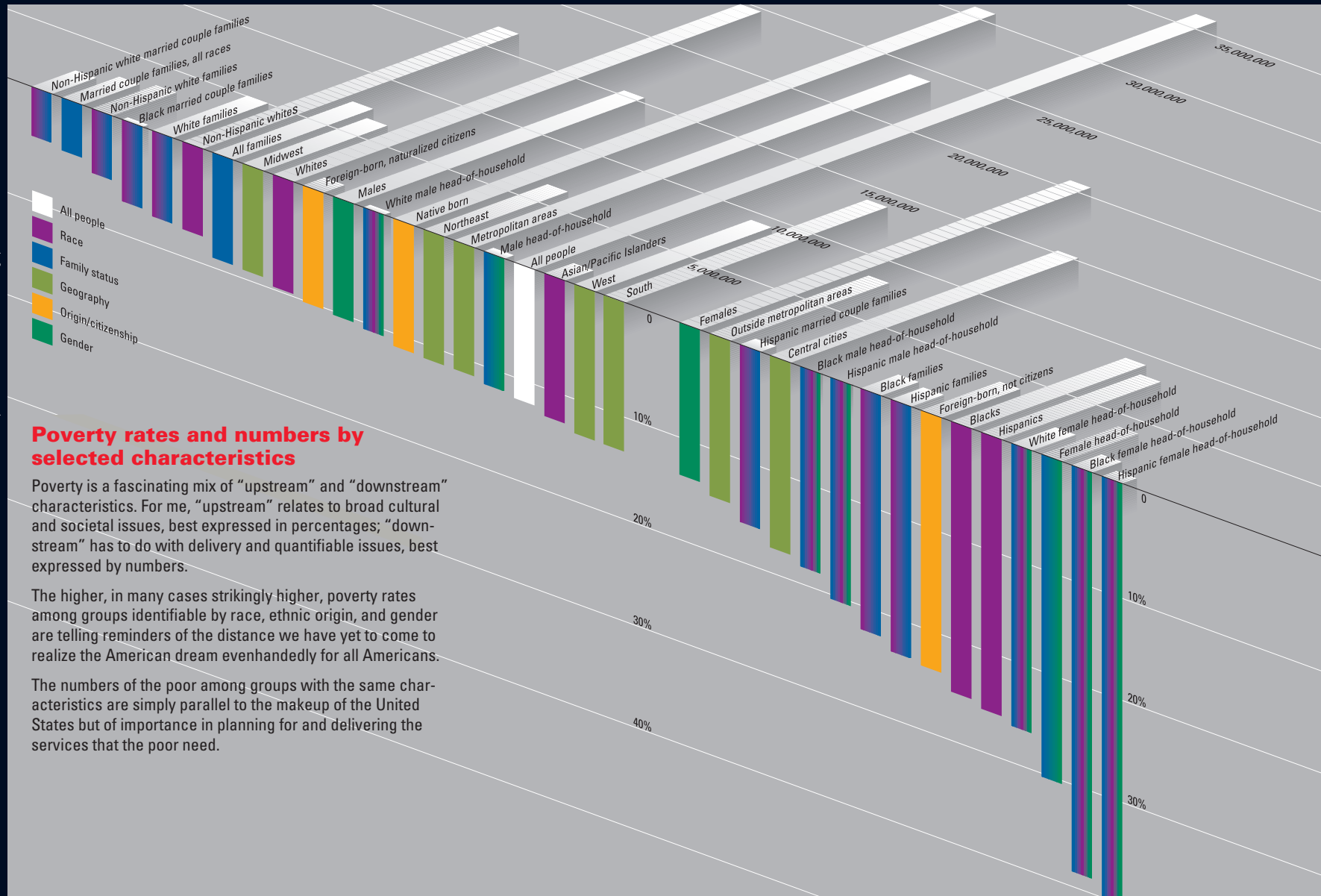
1 in 20.4 if you are a white male aged 54–59.

3.5 times greater if you live in New Mexico than if you live in New Hampshire.

Your chance of being **wealthy**:

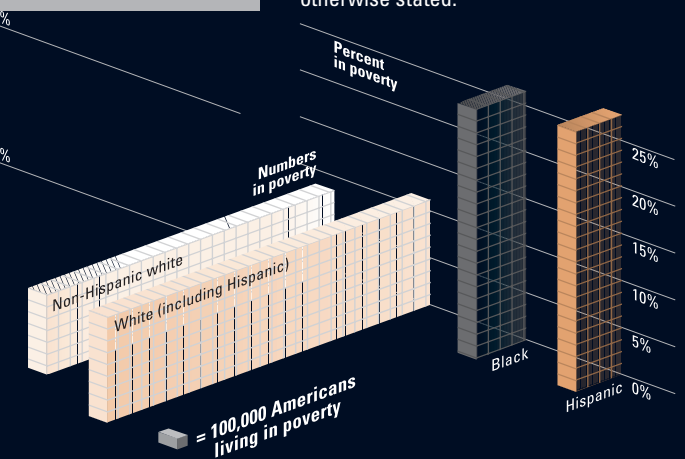
1 in 8.3 if you live in Connecticut and

1 in 50 if you live in West Virginia or Mississippi.



A kinder, gentler nation

Overall, these four types of aid to the poor have increased between 1980 and 1996, with the biggest increase in Medicaid. This graph shows the percentage of households receiving each type of aid and is therefore adjusted for increase in population.



The average poverty thresholds in 1997 were:

- \$ 8,813 for one person
- \$10,743 for two people
- \$12,802 for three people
- \$16,400 for four people
- \$19,380 for five people

The thresholds are lower for individuals and two-person households over 65 years old.

The thresholds generally become lower as the number of children in a household increases.

The number of Black poor decreased 9.4% between 1996 and 1997; their poverty rate decreased 6.7%; their real median income increased 4.3%.

The rate of poverty for Black female heads-of-household decreased between 1996 and 1997 to 39.8% from 43.7%.

For poverty rates and numbers by age, see the preceding spread.

Sources

- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 118th Edition, 1998. Washington DC.
- Wall Street Journal. *The Wall Street Journal Almanac*, 1999. New York.
- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census; U.S. Department of Housing and Urban Development, Office of Policy Development and Research. *American Housing Survey for the United States in 1995*. Current Housing Reports H150/95RV. Washington DC.

Dalaker, Joseph and Mary Naifeh. U.S. Bureau of the Census. Current Population Reports, Series P60-201. *Poverty in the United States: 1997*. U.S. Government Printing Office, Washington DC, 1998.

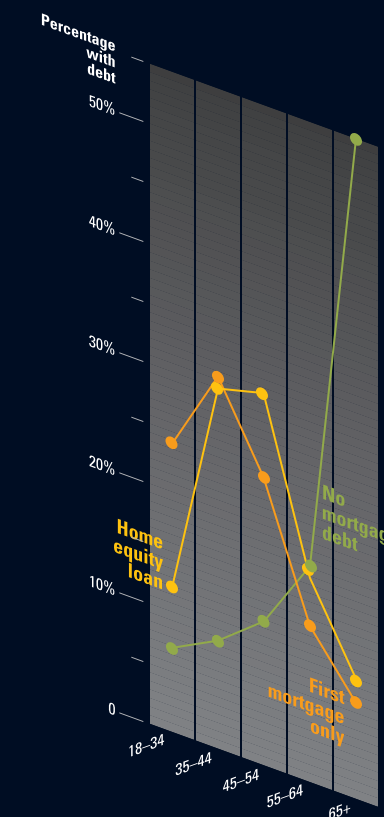
Housing

Who owns and who rents? How much does housing cost? What housing types do we occupy and how many rooms do we live in?



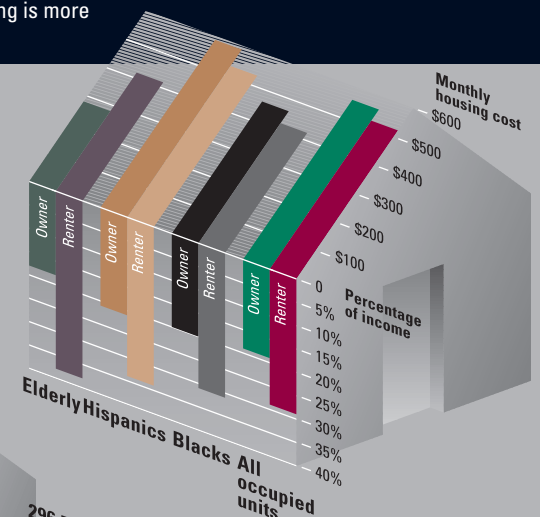
Housing debt by age

Freedom from housing debt increases with age. Mortgage and home equity debt peaks between the ages of 35 and 54 and decreases thereafter.



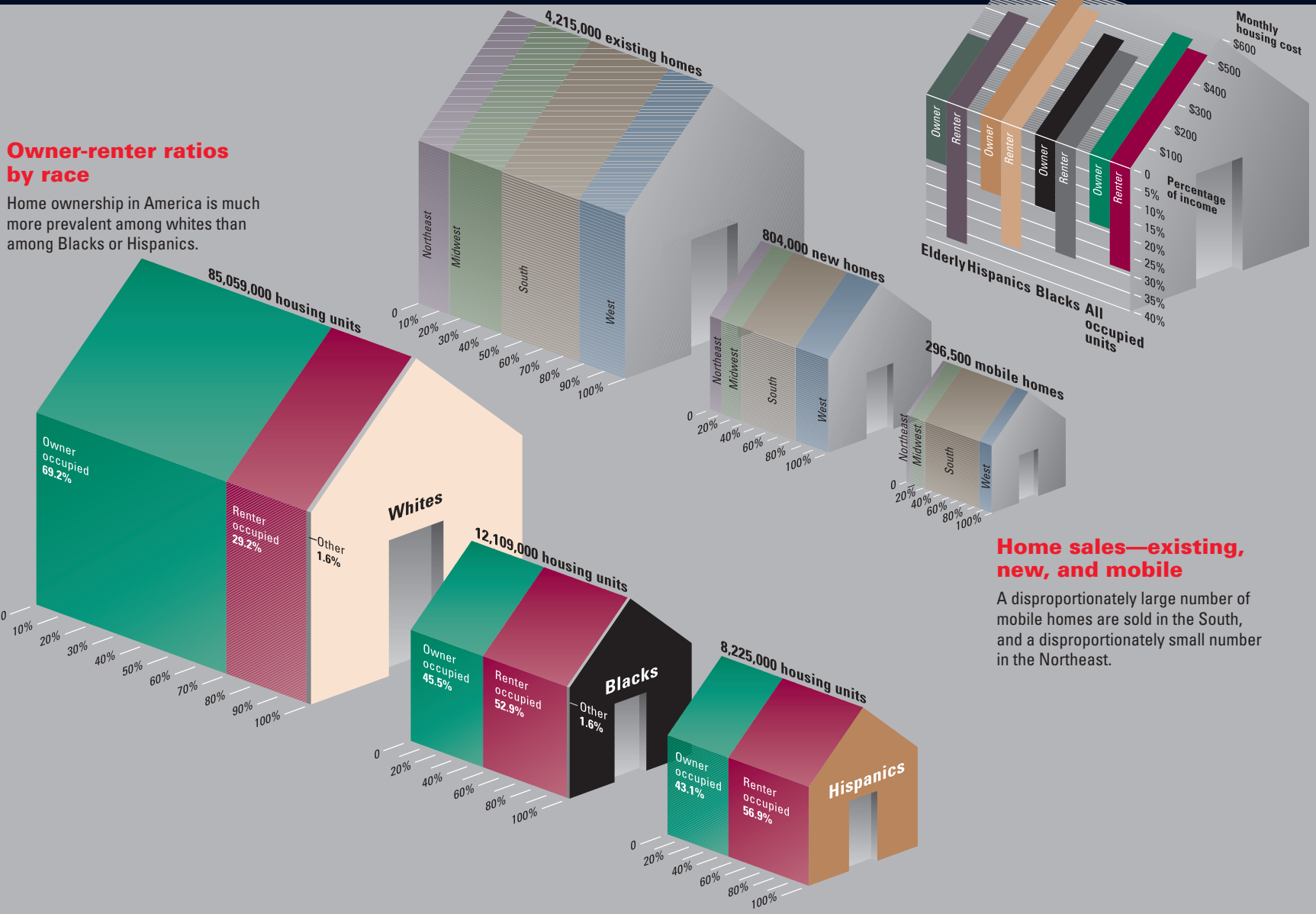
Housing costs, mean in dollars and as percentage of income

Rental housing is more costly as a percentage of income. Except among the elderly, owned housing is more expensive in dollars.



In 1997, 804,000 new, one-family homes were sold with a median price of \$146,000; 4,215,000 existing one-family homes were sold with a median

price of \$124,100; and 296,500 new mobile homes were sold with a median price of \$41,100.



Owner-renter ratios by race

Home ownership in America is much more prevalent among whites than among Blacks or Hispanics.

Home sales—existing, new, and mobile

A disproportionately large number of mobile homes are sold in the South, and a disproportionately small number in the Northeast.

By the numbers

70%: the increase in residential mortgage debt between 1980 and 1997 adjusted for both inflation and population growth.

\$4.36 trillion: residential mortgage debt in 1997 (up from \$1.1 trillion in 1980).

14%: decrease in the residential mortgage delinquency rate between 1980 and 1997;

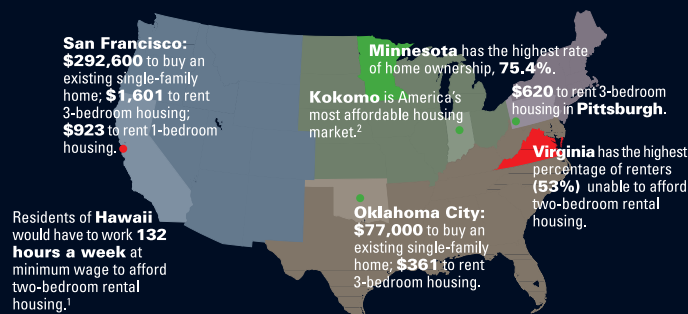
220%: increase in the residential foreclosure rate in the same time period.

The greatest growth in household type, both family and non-family, between 1970 and 1997 has been in **male-headed households**.

137%: increase in the percentage of after-tax income spent to support a home purchase between 1976 (24%) and 1997 (32.8%).

San Francisco: highest median price of home purchased, \$289,700; highest average monthly payment for home purchase, \$1,632; second highest percentage of after-tax income for monthly payment (after New York), 40.1%; longest time to save down payment, 4 years; highest average monthly apartment rent, \$1,542; highest median household income, \$86,600.

The national view



Almost half the housing units in the United States were built between 1950 and 1979. The median age of housing units is 28 years.

The average sales price of a new one-family home is highest in the Northeast; the median sales price is highest in the West.

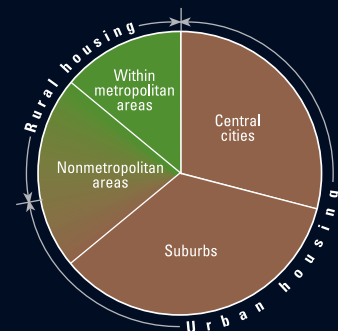
New housing is least expensive in the South; existing housing is least expensive in the Midwest.

2.8% of the total number of housing units in the United States are seasonal; 8% of year-round housing units are vacant. The vacancy rate of rental units is almost five times the rate for homeowner units.

Between 1970 and 1997, the average floor area of new single-family homes has grown from 1,500 to 2,150 square feet and the median floor area, from 1,385 to 1,975 square feet.

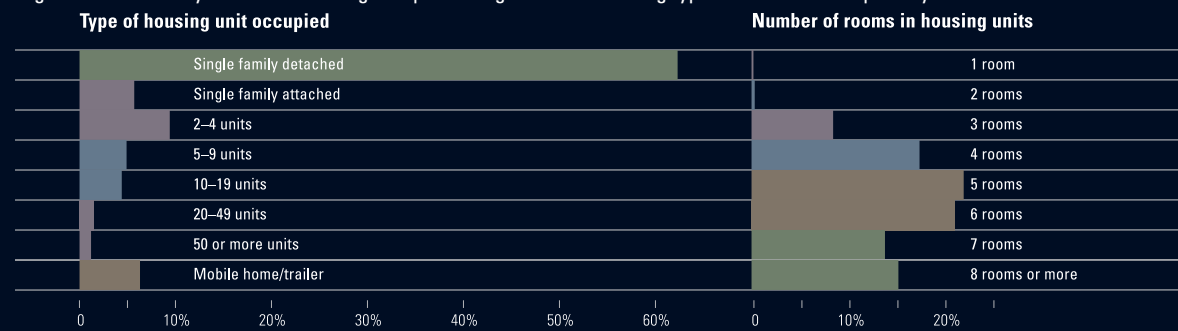
Where do we live?

Mostly in metropolitan areas, and mostly in the suburbs.



Housing unit type and number of rooms per unit

America is a single-family-house country; the mean number of rooms per housing unit is 5.1. The bars are colored to match the region of the country which has the highest percentage of each housing type and each room quantity.



Housing Topics. Census Bureau. Dept. of Commerce. U.S. www.census.gov/hhes/www/housing.html Census data and reports on all aspects of U.S. housing market.

For a discussion of how persons of Hispanic origin are often double counted in many government statistical presentations, see *Poverty by Characteristic*.

For additional information on age-related mortgage debt, see *Income and Debt*.

Notes

- National Low Income Housing Coalition. *Out of Reach Report*, 1999.
- Kokomo's #1 ranking in housing affordability—95.3—means that families earning the Kokomo median income of \$46,900 could have purchased 95.3% of all the homes sold in the fourth quarter of 1997. The median sales price in Kokomo that quarter was \$79,000. Source: National Association of Home Builders. From *The Wall Street Journal Almanac*, 1999.

Sources

- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census. *Statistical Abstract of the United States*, 118th Edition, 1998. Washington DC.
- Wall Street Journal. *The Wall Street Journal Almanac*, 1999. New York.
- U.S. Department of Commerce, Economics and Statistics Administration, Bureau of the Census; U.S. Department of Housing and Urban Development, Office of Policy Development and Research. *American Housing Survey for the United States in 1995*. Current Housing Reports H150/95RV. Washington DC.

Homelessness

Who are the homeless?
How many of them are there
and how are they counted?
How old, what gender,
family composition, and race
are they?



Unseen, Uncounted

The National Coalition for the Homeless, the source of all the data used in this spread, discusses very articulately the difficulty and frustration of defining, and the virtual impossibility of quantifying, homelessness. It concludes that, since homelessness is a temporary condition, an appropriate measure of the problem is the number of people who experience homelessness over time rather than a number of “homeless people.”

Most studies are limited to counting people on the street or in shelters. This can lead to significant underestimates of the magnitude of the problem:

1. In virtually every city, the estimated number of homeless greatly exceeded the capacity of emergency shelter and transitional housing spaces¹¹.
2. There are few or no shelters in rural areas of the U.S., and many people without housing live with relatives or friends in crowded, temporary arrangements and will not be counted.
3. A study of formerly homeless people found that 59.2% of them stayed in vehicles and 24.6% in tents, boxes, caves, or boxcars, and are unlikely to have been counted.

Below are summarized four national estimates of homelessness, none of which can really represent how many people are homeless.

1988¹
500,000–600,000 = .20–.25%

1999²
700,000/night = .26%
2,000,000/year = .73%

1985–1990 averaged³
7,000,000 = 2.9% in 5 years

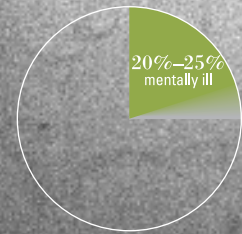
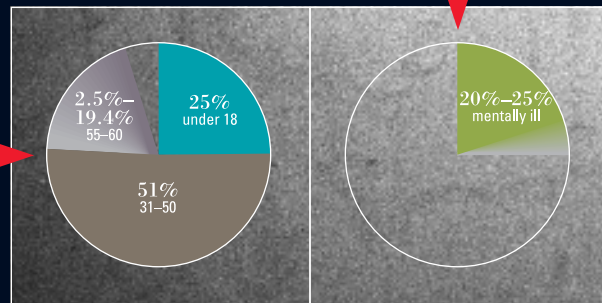
1994⁴
3% = 7,818,000

Principal Source

National Coalition for the Homeless
1012 14th Street NW, Suite 600
Washington DC 20005
202.737.6444
www.nch.ari.net

Mental illness

20–25% of the single adult homeless population suffers from persistent mental illness¹⁰, but only about a quarter of them require institutionalization¹¹.

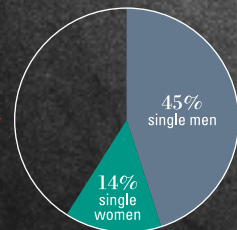


Age

Children under 18 account for 25% of the urban homeless, the same percentage of the young in the general population; unaccompanied minors comprise 3%⁵. 51% of the homeless are 31–50 years old¹. Other studies place the percentage of homeless aged 55–60 at 2.5% to 19.4%⁶.

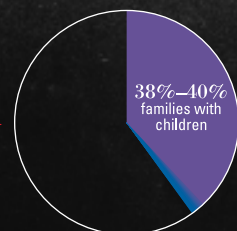
Gender

Single adults are much more likely to be male than female, with single men comprising 45% of the urban homeless population and single women, 14%⁵.



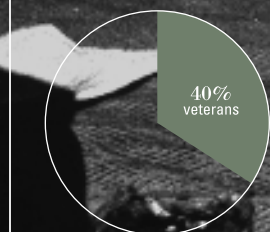
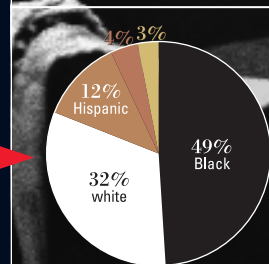
Families

Families with children are considered to be the fastest growing segment of the homeless, comprising 38–40% of the homeless^{5,7}, with higher proportions in rural areas.



Race and ethnicity

The urban homeless population is considered to be 49% Black, 32% white, 12% Hispanic, 4% Native American, and 3% Asian⁵. Not surprisingly, these percentages vary widely with location: the homeless in rural areas are much more likely to be white; homelessness among Native Americans and migrant workers occurs largely in rural areas⁸.



Veterans

40% of homeless men have served in the armed forces, compared with 34% in the general population⁹. In urban areas, 22% of the homeless are veterans⁵.

Housing costs

Declining wages and increasing rental costs have put housing out of the reach of minimum-wage workers. In the median state, a minimum-wage worker would have to work **87** hours a week to afford a two-bedroom apartment at 30% of his or her income, the Federal definition of affordable housing¹².

⁸ For a discussion of how persons of Hispanic origin are often double counted in many government statistical presentations, see *Poverty by Characteristic*.

Notes

¹ Burt, Martha. “Causes of the Growth of Homelessness During the 1980s,” in *Understanding Homelessness: New Policy and Research Perspectives*. Fannie Mae Foundation, 1991, 1997. Available free from the Fannie Mae Foundation, 4000 Wisconsin Avenue, NW, North Tower, Suite 1, Washington DC 20016.2804; 202.274.8074; fmpubs@fanniemaefoundation.org.

² National Law Center on Homelessness and Poverty. *Out of Sight—Out of Mind? A Report on Anti-Homeless Laws, Litigation, and Alternatives in 50 United States Cities*, 1999. Available for \$28 from the National Law Center on Homelessness and Poverty, 918 F Street NW, Suite 412, Washington DC 20004.1406; 202.638.2535.

³ Link, Bruce et al. “Life-Time and Five-Year Prevalence of Homelessness in the United States” in *American Journal of Public Health*, December 1994. Available from Dr. Bruce Link, Columbia University, 100 Haven Avenue, Apt. 31-D, New York NY 10032.2626.

⁴ Culhane, Dennis et al. “Public Shelter Admission Rates in Philadelphia and New York City: Implications of Turnover for Sheltered Population Counts,” in *Housing Policy Debate*, 5(1994)2: 107–140. Available free from the Fannie Mae Office of Housing Research, 3900 Wisconsin Avenue NW, Washington DC 20016; 202.752.7761.

⁵ U.S. Conference of Mayors. *A Status Report on Hunger and Homelessness in America’s Cities: 1998*. Washington DC, 1998.

⁶ Institute of Medicine. *Homelessness, Health, and Human Needs*. Washington DC, National Academy Press, 1998.

Homeless man in New Haven CT shelter. Photograph © Joel Katz.

⁷ Shinn, Marybeth and Beth Weitzman, “Homeless Families Are Different,” in *Homelessness in America*. Washington DC, National Coalition for the Homeless, 1996.

⁸ U.S. Department of Agriculture, Rural Economic and Community Development. *Rural Homelessness: Focusing on the Needs of the Rural Homeless*. Washington DC, 1996.

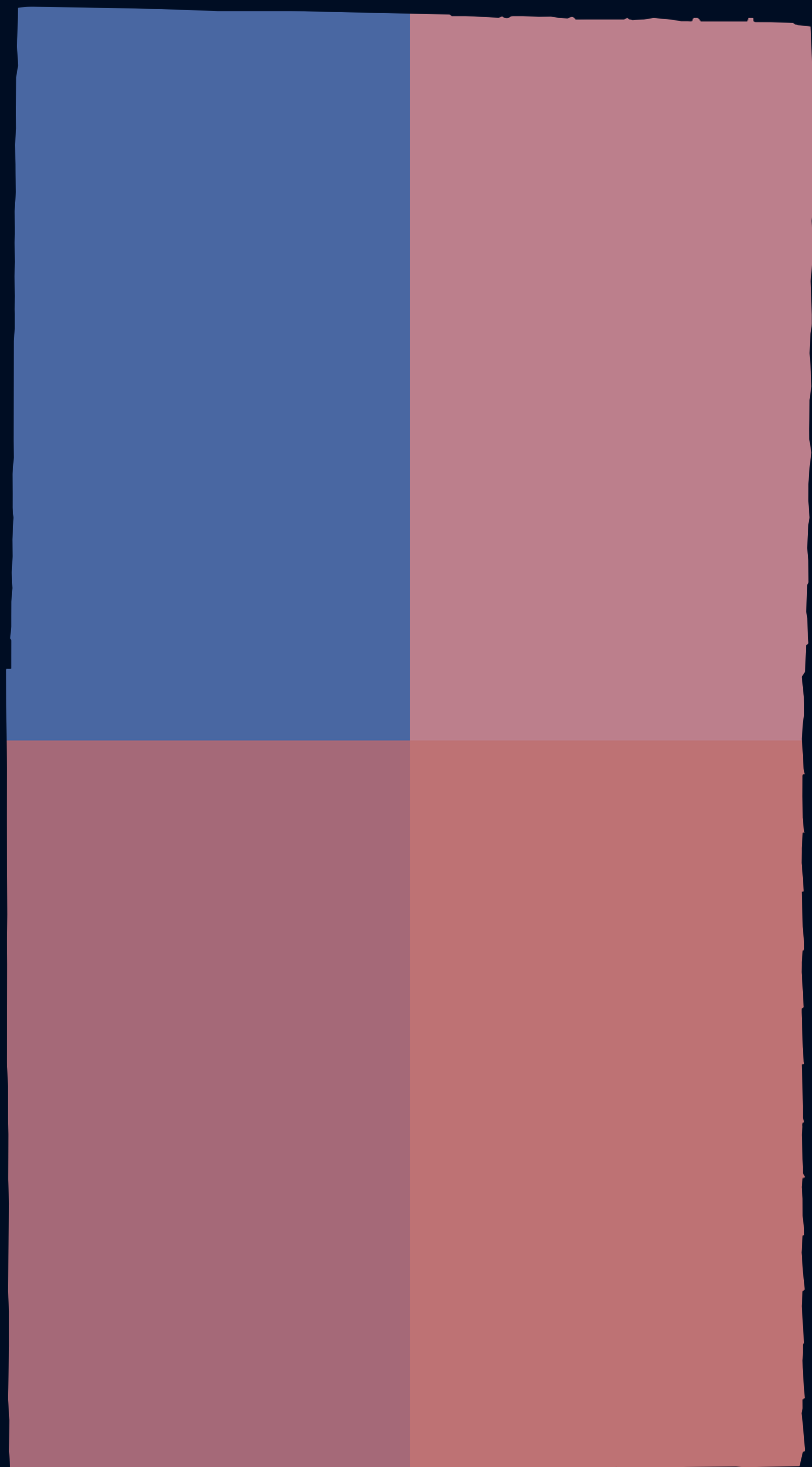
⁹ Rosenheck, Robert et al. “Homeless Veterans,” in *Homelessness in America*. Washington DC, Oreg Press, 1996.

¹⁰ Koegel, Paul et al. “The Causes of Homelessness,” in *Homelessness in America*. Washington DC, Oreg Press, 1996.

¹¹ Federal Task Force on Homelessness and Severe Mental Illness. *Outcasts on Main Street: A Report of the Federal Task Force on Homelessness and Severe Mental Illness*. Delmar NY, National Resource Center on Homelessness and Mental Illness, 1992.

¹² National Coalition for the Homeless, 1012 14th Street NW, Suite 600, Washington DC 20005; 202.737.6444.

Homeless—Other Sources of Information. Dept. of Housing and Urban Development. U.S. www.hud.gov/hml/other.html
HUD programs and policies that attempt to alleviate the problems associated with homelessness.



Folding tissue paper flag, circa 1975 from the collection of Kit Hinrichs

Krzysztof Lenk / Paul Kahn

Business

What is happening as we shift towards a service economy?

Top Companies

Has the computer business affected our world status?

Business Growth

Why do big businesses get bigger?

Mergers & Acquisitions

Why have mergers increased in size and number?

Wages & Earnings

Who earns more money?

Employee Compensation

Why are CEO's incomes increasing faster than average?

Immigration

Where are our immigrants from? Where are they living?

Foreign Trade

What are we gaining and loosing?

Global Trade

Why are we the biggest importer, exporter and deficit holder?

Global Economy

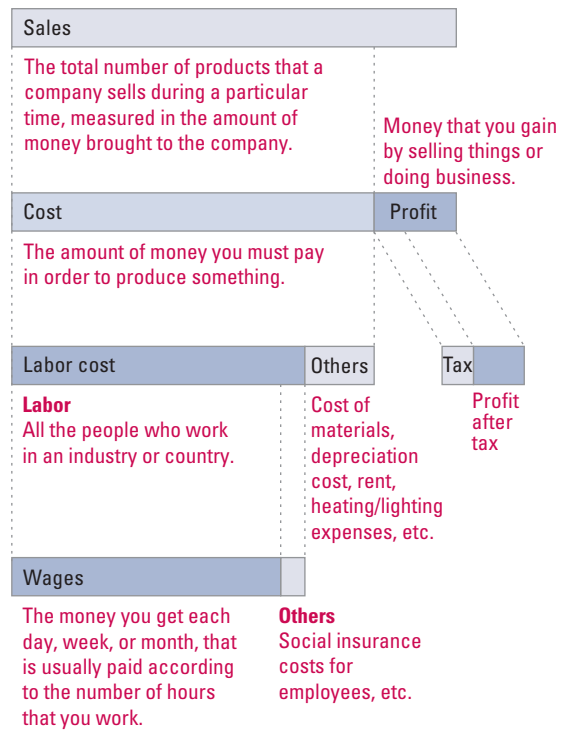
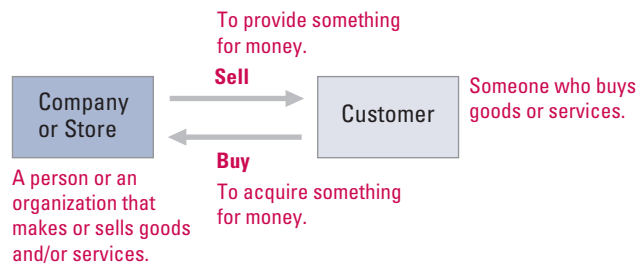
Why does the U.S. not have the highest GNP per capita?

The United Nations

How does it run on such a small budget?

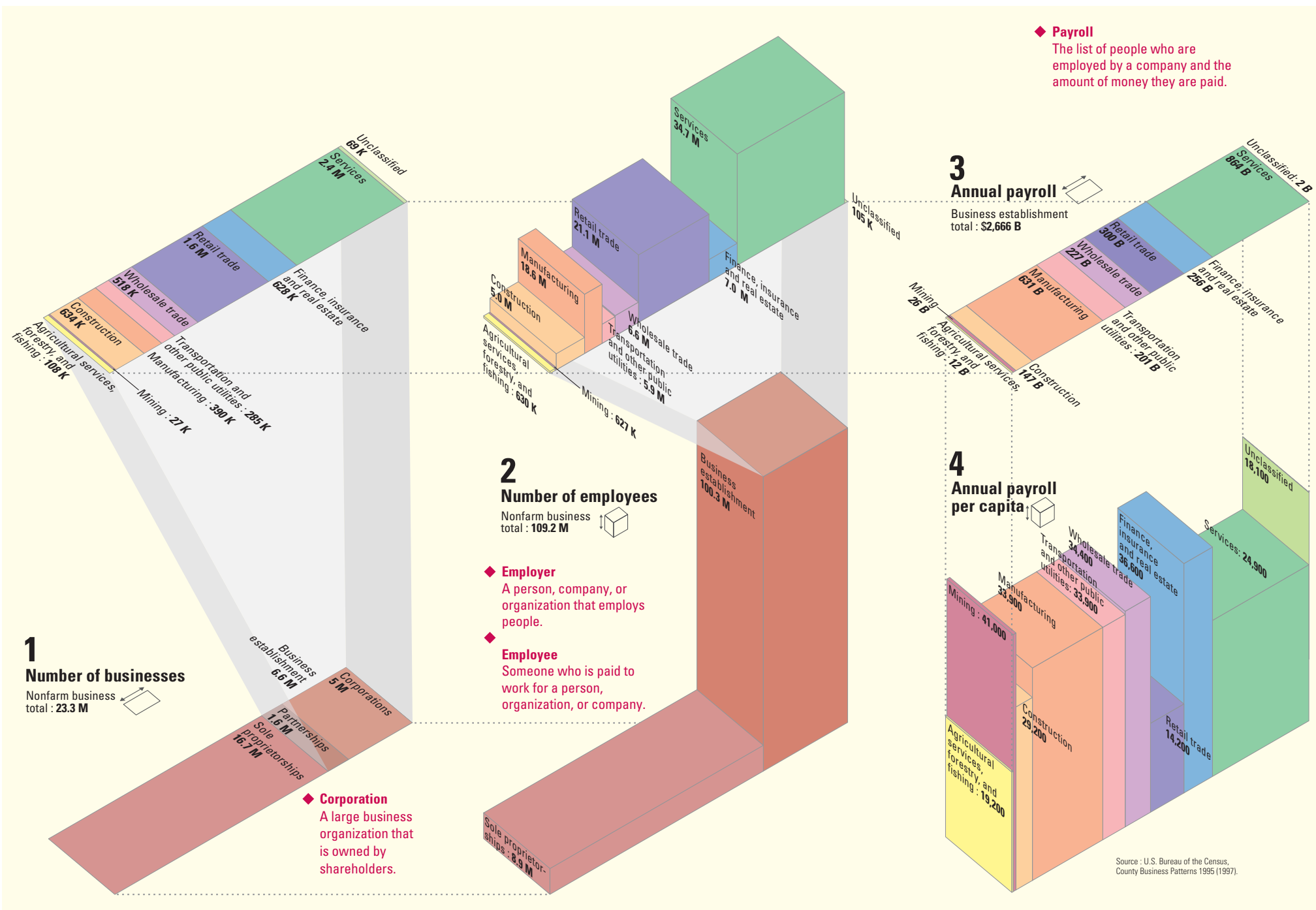
What is BUSINESS?

◆ The activity of buying or selling goods or services. Goods are things that are produced in order to be sold. Services is a business that provides help or does jobs for people rather than produces things.



What is the total volume of American business?

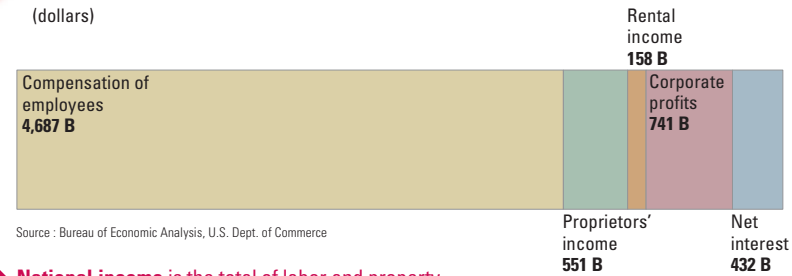
(Excludes most government employees, railroad employees, and self-employed persons.)



U.S. national income, 1997

(dollars)

Total: 6,647 B



Source: Bureau of Economic Analysis, U.S. Dept. of Commerce

◆ **National income** is the total of labor and property earnings from the production of goods and services. It measures the total factor costs of goods and services produced by the economy. Income is measured before deduction of taxes.

◆ Top 3 franchises by number in 1997 are: 1) McDonald's, 15,394; 2) 7-Eleven Convenience Stores, 13,819; 3) Subway, 12,914; 4) Burger King Corp., 8,422; 5) Jani-King, 6,285. (Source: *Entrepreneur*, Jan. 1999)

Business

What is happening as we shift towards a service economy?



◆ **Payroll**
 The list of people who are employed by a company and the amount of money they are paid.

“Corporations have become the dominant institution of our time, occupying the position of the church in the Middle Ages, and the nation-state of the past two centuries,” according to *Fast Company* magazine. Of the 100 largest economies in the world, 51 are corporations. General Motors, for example, is a larger economy than Denmark or Thailand, according to the Institute for Policy Studies.

The nine industrial divisions listed in the U.S. Office of Management and Budget's Standard Industry Classification:
 1) agriculture, forestry and fishing; 2) mining; 3) construction; 4) manufacturing; 5) transportation and public utilities; 6) finance, insurance and real estate; 7) wholesale trade; 8) retail trade; 9) services.

The service sector, which includes government, health, computer and data processing, and child day care services, among others, is responsible for 3/4 of U.S. employment, and is expected to account for 4 of every 5 jobs by 2005.

Small businesses account for 99% of the 23.3 million nonfarm businesses in the United States today, according to the Small Business Administration.

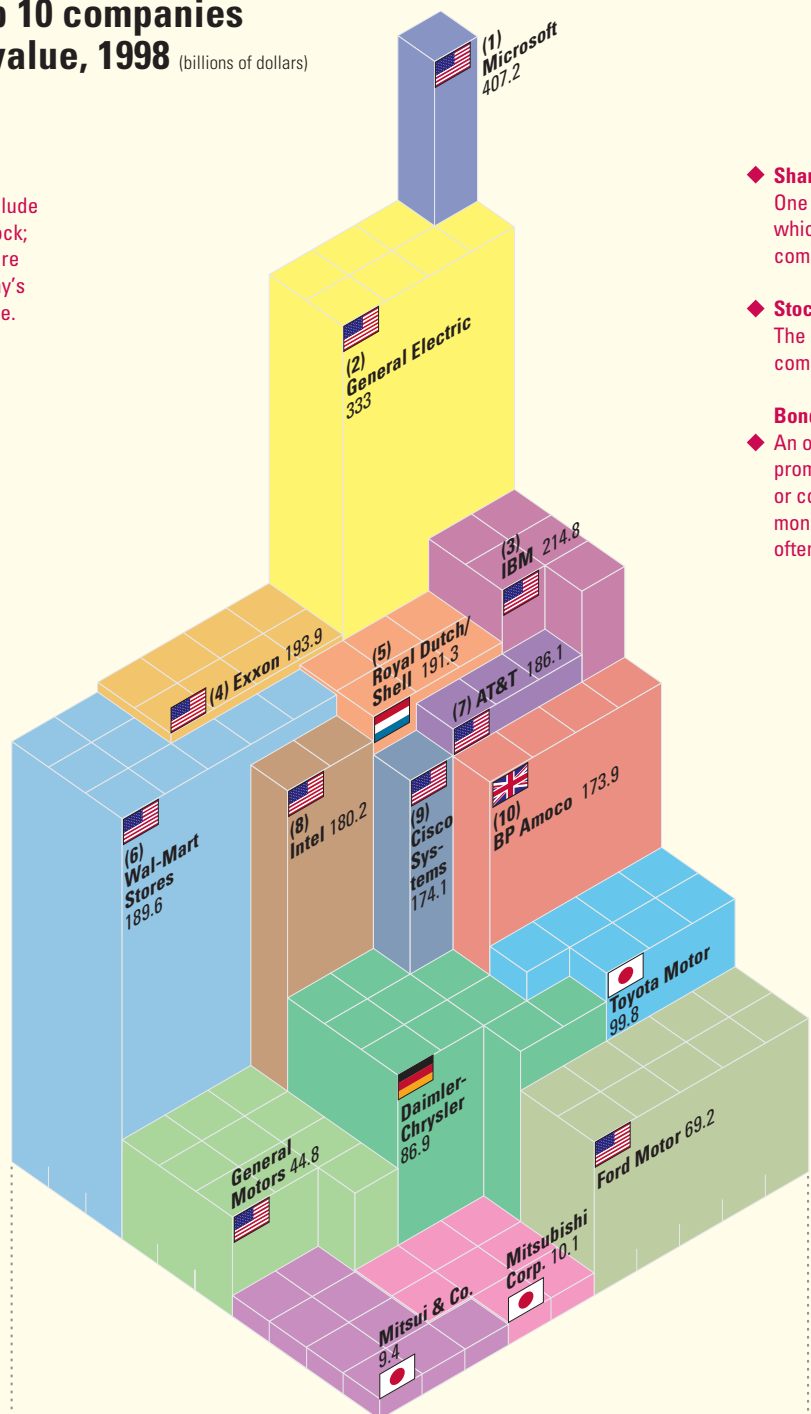
Trade credit: the most often utilized form of short-term business financing, whereby a supplier provides a company with needed materials in exchange for a scheduled later payment, with added interest.

Franchised business represents nearly 40% of all U.S. retail sales. The Department of Commerce estimates that by 2000, franchising will account for more than half of all sales.

World's top 10 companies in market value, 1998

(billions of dollars)

Market value
Market value may include several classes of stock; price and yield data are based on the company's most widely held issue.



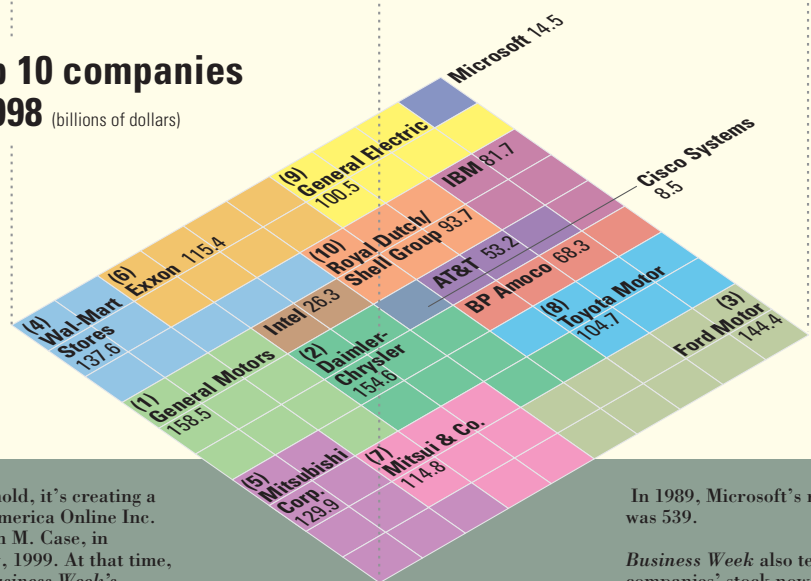
Share
One of the equal parts into which the ownership of a company is divided.

Stock
The number of shares that a company issued.

Bond
An official document promising that a government or company will pay back money that it has borrowed, often with interest.

World's top 10 companies in sales, 1998

(billions of dollars)



Source: Morgan Stanley Capital International Inc., *Business Week*, July 12, 1999

"As the Internet takes hold, it's creating a paradigm shift," said America Online Inc. Chief Executive Stephen M. Case, in *Business Week*, 12 July, 1999. At that time, AOL ranked 20th on *Business Week's* Global 1000 list by market capitalization. One year earlier, it had ranked 229th.

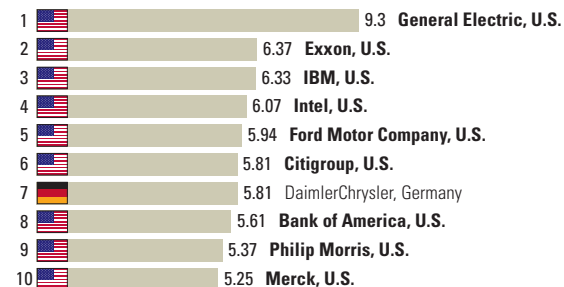
Security and Exchange Commission. U.S. www.sec.gov/
An independent, nonpartisan, quasijudicial regulatory agency with responsibility for administering the federal securities laws.

In 1989, Microsoft's rank on the same list was 539.

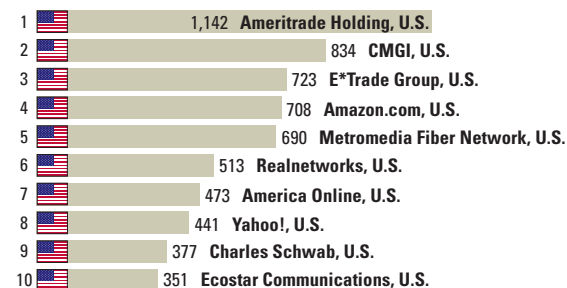
Business Week also tells us that American companies' stock now accounts for 57% of the world's publicly invested capital.

World's top 10 companies by profits, share-price gain, return on equity, 1998

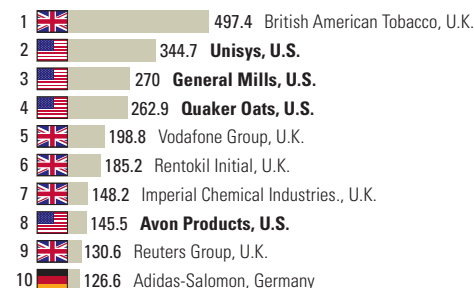
Profits (billions of dollars)



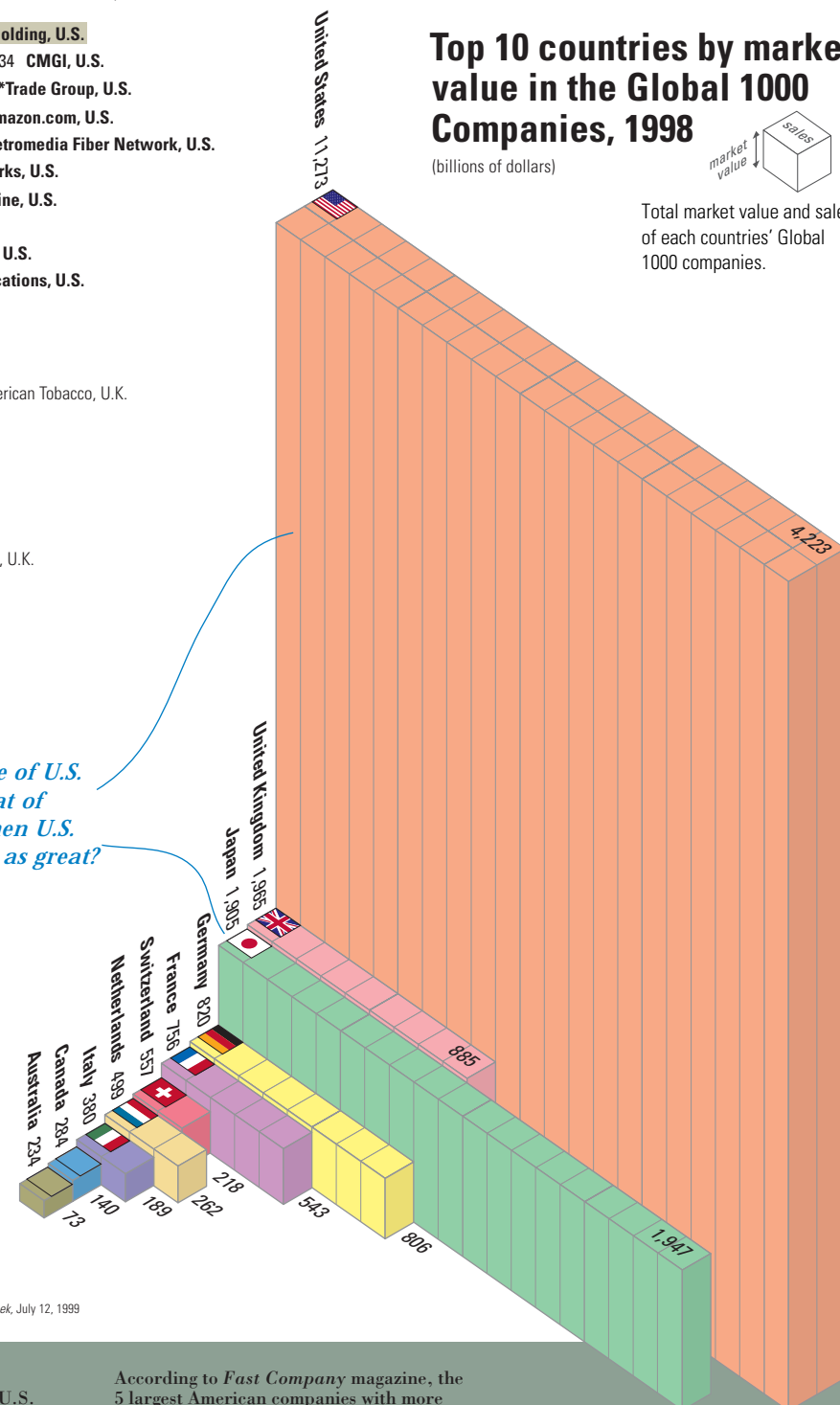
Share-price gain (% change from 1998 in U.S. dollars)



Return on equity (%)



Why is the market value of U.S. companies 5.9 times that of Japanese companies when U.S. sales are only 2.2 times as great?



Source: Morgan Stanley Capital International Inc., *Business Week*, July 12, 1999

The National Center for Employee Ownership reports that 15 million U.S. workers now own about \$500 billion in stock through employee stock ownership plans, 401(k)s, and broad-based stock options.

According to *Fast Company* magazine, the 5 largest American companies with more than 30% employee ownership are United Parcel Service, with 315,000 employees, Kroger Co. (200,000), Publix Supermarkets (95,000), Rockwell International (82,670), and United Airlines (77,900).

The Center for Responsive Politics, a nonprofit research group that collects data regarding money in politics, found that Microsoft's total political campaign contributions increased by 460% between 1991 and 1998.

Top Companies

Has the computer business affected our world status?



Top 10 countries by market value in the Global 1000 Companies, 1998

(billions of dollars)

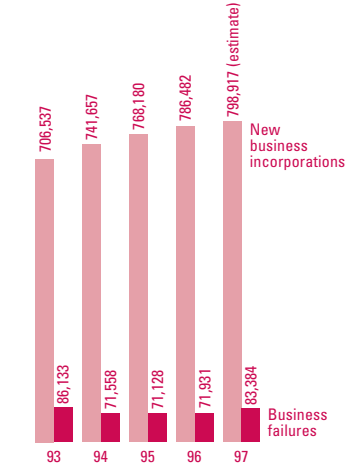


Total market value and sales of each countries' Global 1000 companies.

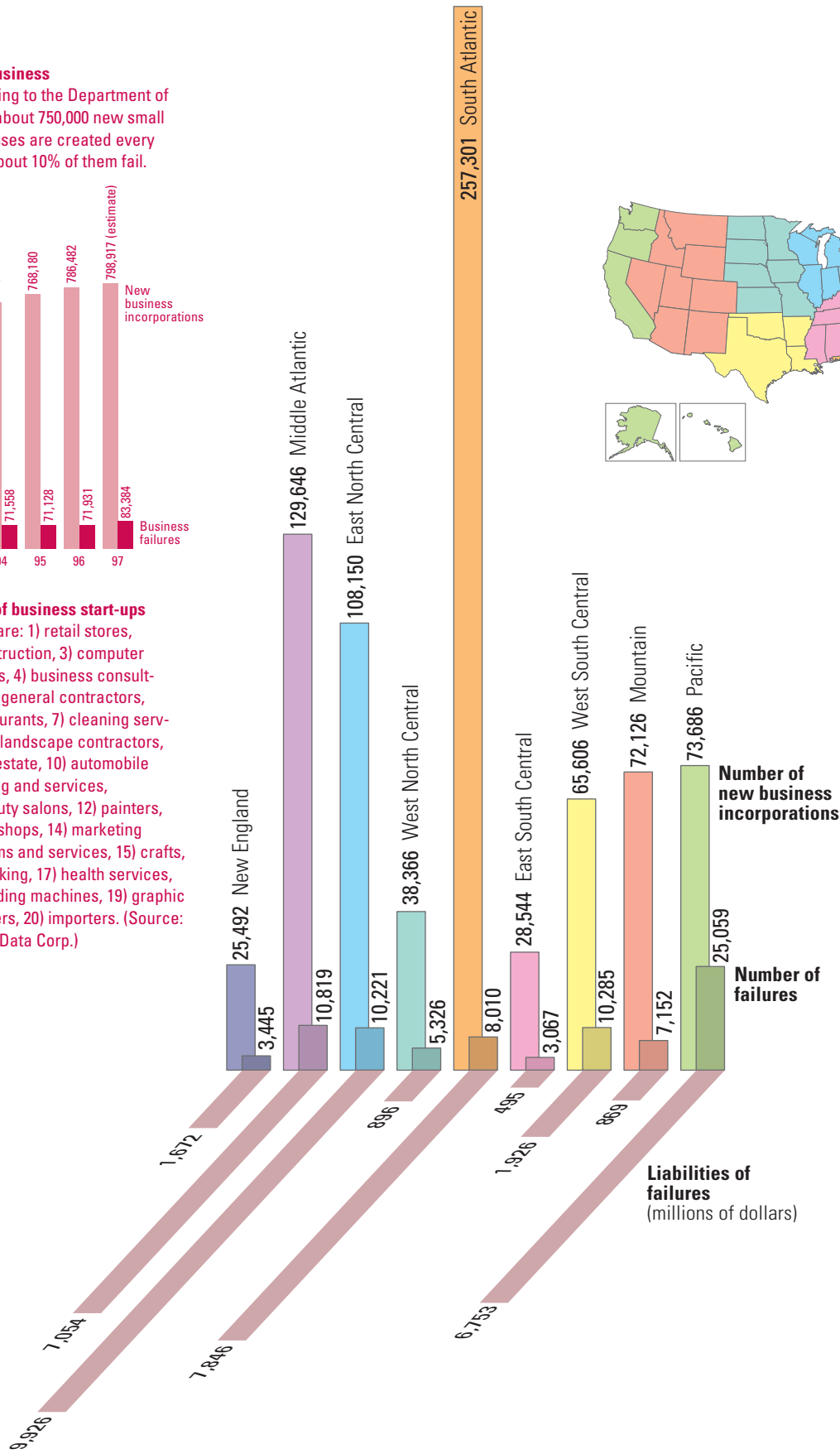
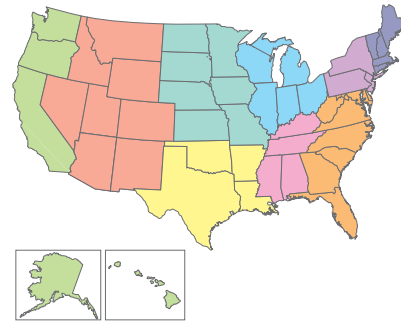
Number of new business incorporations, number and liabilities of business failures by regions, 1997

Source: Dun & Bradstreet

New business
According to the Department of Labor, about 750,000 new small businesses are created every year. About 10% of them fail.

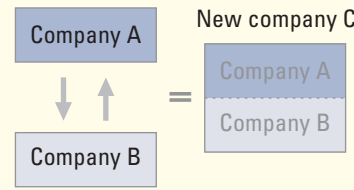


Types of business start-ups
Top 20 are: 1) retail stores, 2) construction, 3) computer services, 4) business consultants, 5) general contractors, 6) restaurants, 7) cleaning services, 8) landscape contractors, 9) real estate, 10) automobile repairing and services, 11) beauty salons, 12) painters, 13) gift shops, 14) marketing programs and services, 15) crafts, 16) trucking, 17) health services, 18) vending machines, 19) graphic designers, 20) importers. (Source: County Data Corp.)

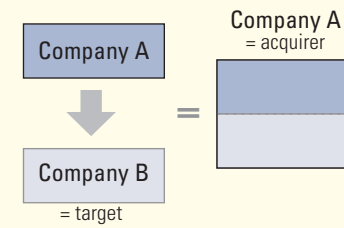


What is a MERGER? An ACQUISITION?

Merger



Acquisition



Business Growth

Why do big businesses get bigger?



Divestiture

Sale of a business, division, or subsidiary by corporate owner to another party.

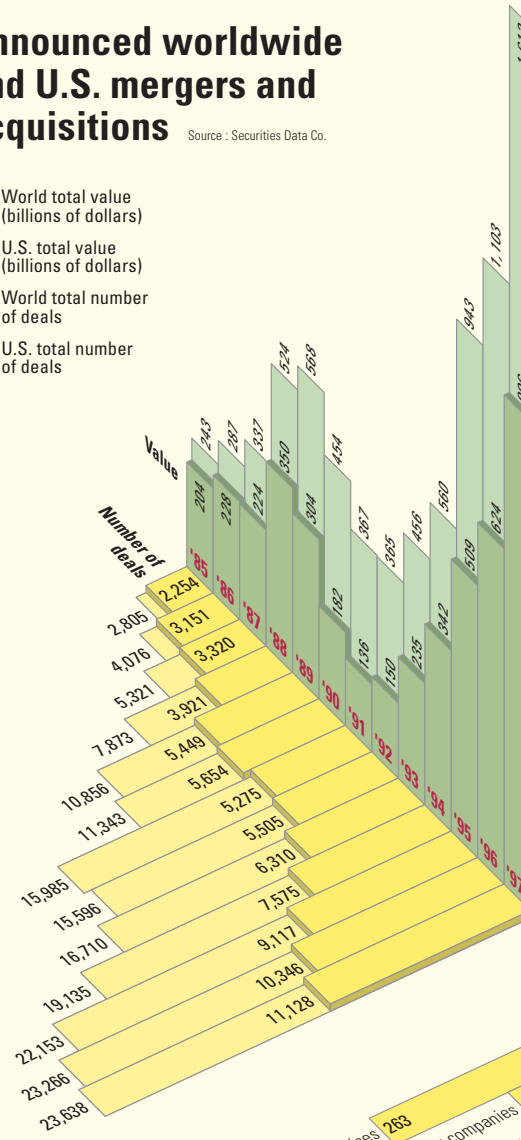
Leveraged buyout

Acquisition of a business in which buyers use mostly borrowed money to finance purchase and incorporate debt into capital structure of business after change in ownership. (Source: Securities Data Co.)

Announced worldwide and U.S. mergers and acquisitions

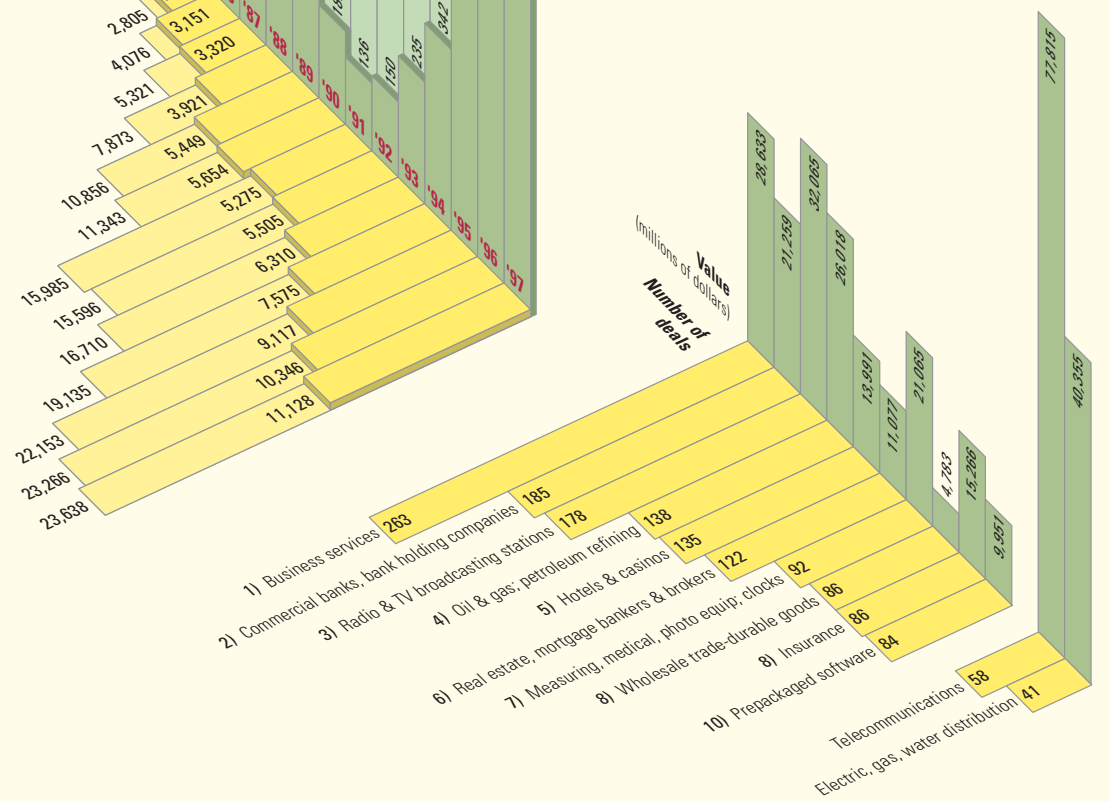
Source: Securities Data Co.

World total value (billions of dollars)
U.S. total value (billions of dollars)
World total number of deals
U.S. total number of deals



Top 10 industries in number of U.S. mergers and acquisitions, 1996

Source: Securities Data Co.



The 5 most stressful American jobs are U.S. President, firefighter, senior corporate executive, Indy-class race car driver, and taxi driver; the 5 least stressful are medical records technician, janitor, forklift operator, musical instrument repairer, and florist, according to the *National Business Employment Weekly Jobs Rated Almanac*.

In 1994, The National Center on Education and the Economy tells us, 1 in 3 newly created jobs required a college degree.

A Census Bureau survey revealed that women owned more than 6.4 million businesses in 1992, generating \$1.6 trillion in revenues.

AntiTrust. Dept. of Justice. U.S. www.usdoj.gov/atr/index.html
The Department promotes and protects the competitive process—and the American economy—through the enforcement of the antitrust laws.

U.S. cities in 1992 with the highest numbers of women-owned firms, in ranking order: Los Angeles, New York, Chicago, Washington DC, Philadelphia.

Those with the most black-owned firms: New York, Washington DC, Los Angeles, Chicago, Atlanta.

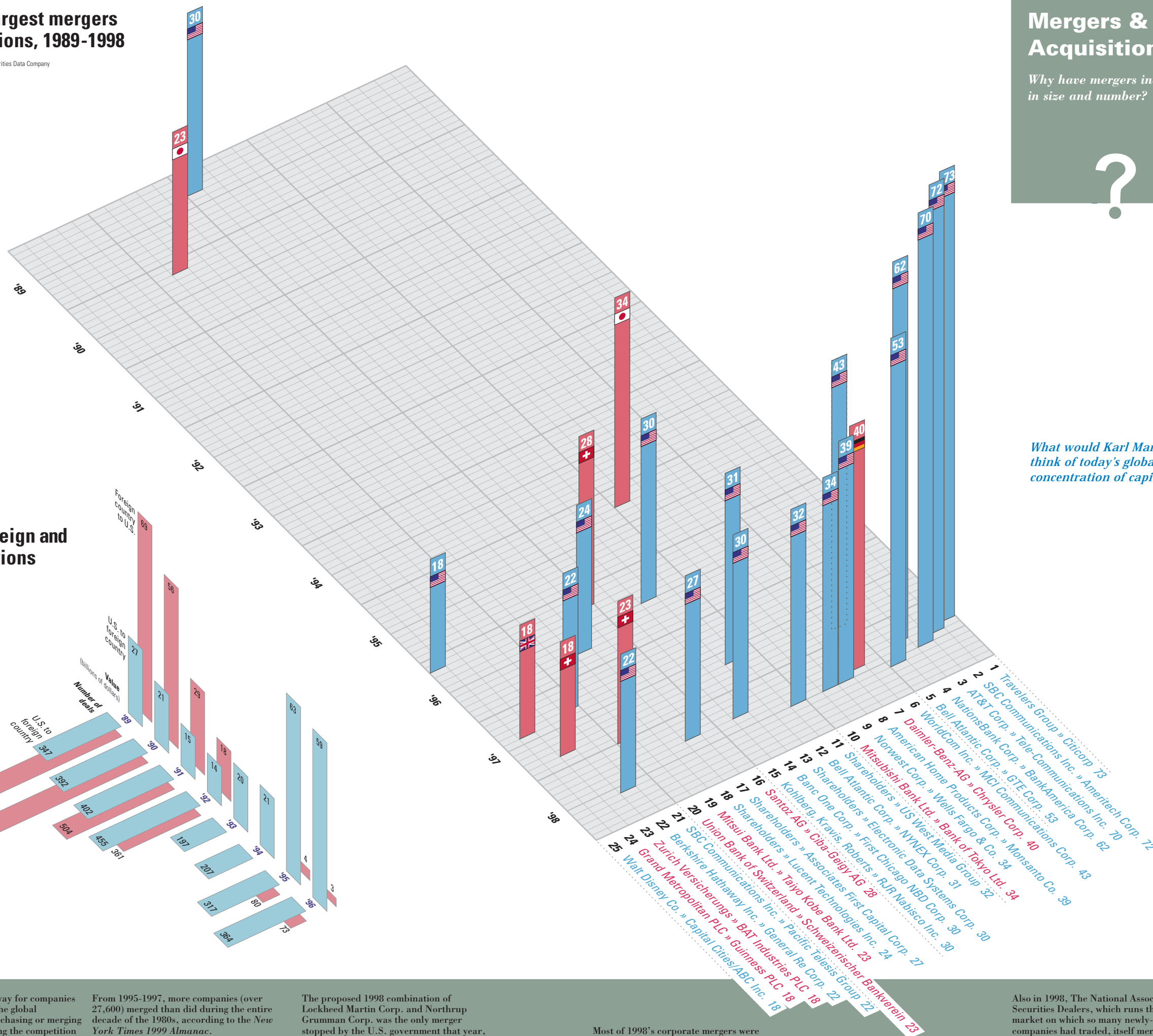
Those with the most Hispanic-owned firms: Los Angeles, Miami, New York, Houston, Riverside-San Bernardino, CA.

1997's top 5 women-controlled businesses, as reported by *Working Woman* magazine: 1) JM Family Enterprises, Deerfield Beach; 2) Fidelity Investments, Boston; 3) Ingram Industries, Nashville; 4) Carlson Cos., Minneapolis; 5) Little Caesar Enterprises, Detroit.

World's 25 largest mergers and acquisitions, 1989-1998

(billions of dollars) Source: Securities Data Company

U.S. acquisition
Foreign acquisition



Mergers & Acquisitions

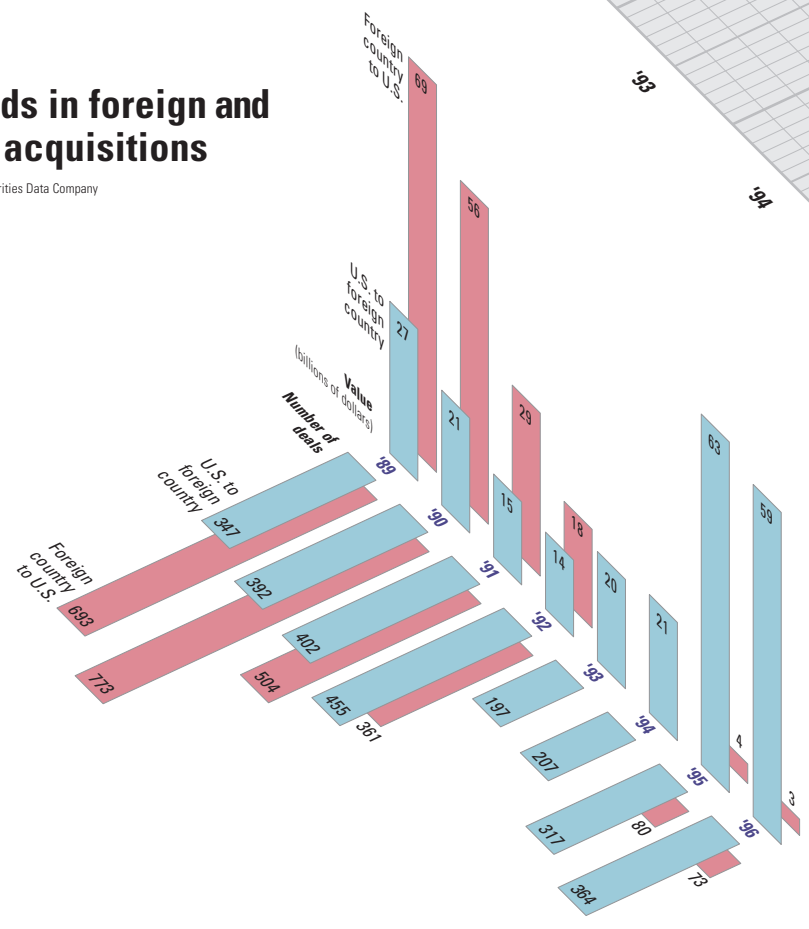
Why have mergers increased in size and number?



What would Karl Marx think of today's global concentration of capital?

Trends in foreign and U.S. acquisitions

Source: Securities Data Company



One increasingly common way for companies to increase their power in the global marketplace is through purchasing or merging with their rivals. Eliminating the competition can keep prices from falling, and thereby protect profitability. What's more, the CEO's who broker such deals enjoy hefty financial bonuses for doing so.

From 1995-1997, more companies (over 27,600) merged than did during the entire decade of the 1980s, according to the *New York Times 1999 Almanac*.

The proposed 1998 combination of Lockheed Martin Corp. and Northrup Grumman Corp. was the only merger stopped by the U.S. government that year, due to Pentagon complaints that defense contractors were better left separate.

Most of 1998's corporate mergers were performed not as outright purchases, but as stock transactions.

When AT&T announced its plans to purchase TCI in June of 1998, the price of AT&T stock actually fell.

Also in 1998, The National Association of Securities Dealers, which runs the Nasdaq market on which so many newly-merging companies had traded, itself merged with the American Stock Exchange to reduce costs and gain a competitive edge on the New York Stock Exchange. Then the Chicago Board Options Exchange followed suit, buying the Pacific Exchange.

Average earnings of year-round full-time workers by age and educational attainment, 1996

(thousands of dollars)

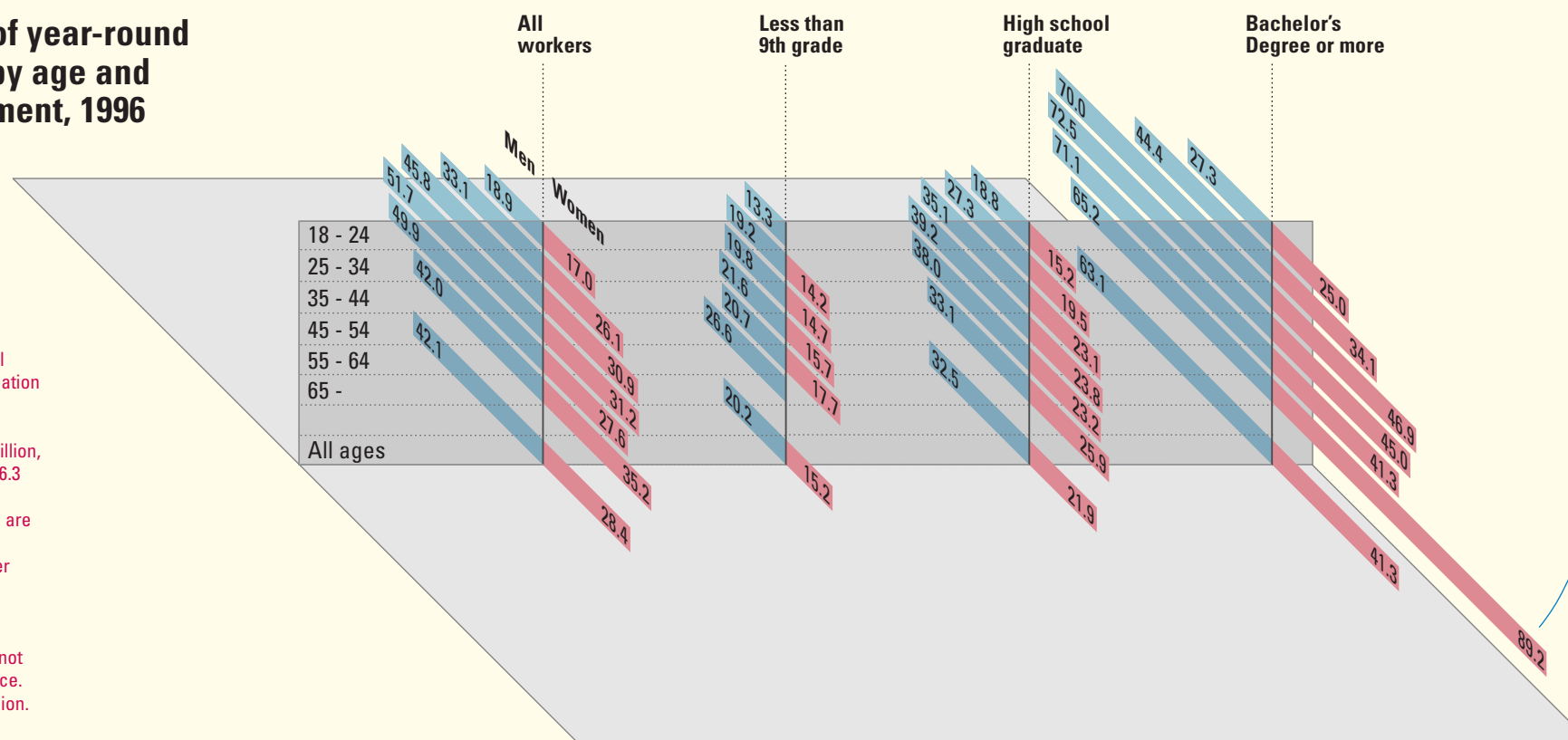
Source: U.S. Bureau of the Census, Current Population Reports

Labor force

The civilian labor force comprises all civilians in the noninstitutional population 16 years and over, classified as "employed" or "unemployed". Among U.S. total population, 266.8 million, the civilian labor force comprises 136.3 million, or 67%. Among the civilian labor force, there are 1.6 million (or 1.2%) minimum wage workers, and 2.8 million (or 2%) under minimum wage workers.

Unemployment rate

is the percentage of unemployed or not seeking work in the civilian labor force. In 1997, the rate was 4.9%, or 6.7 million.



Wages & Earnings

Who earns more money?



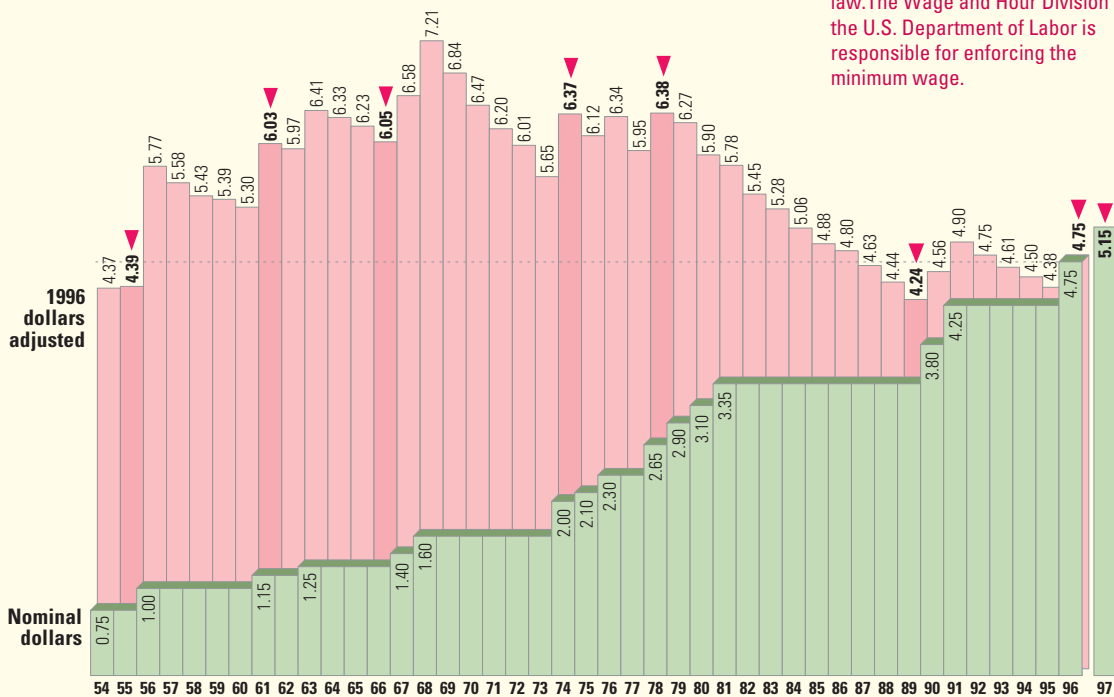
Why do women 65 and over with a college education have the highest average earnings?

Where are the teachers?

Amount of the Federal Minimum Wage, 1954-1996

(hourly wage, dollars) Source: U.S. Bureau of Labor Statistics

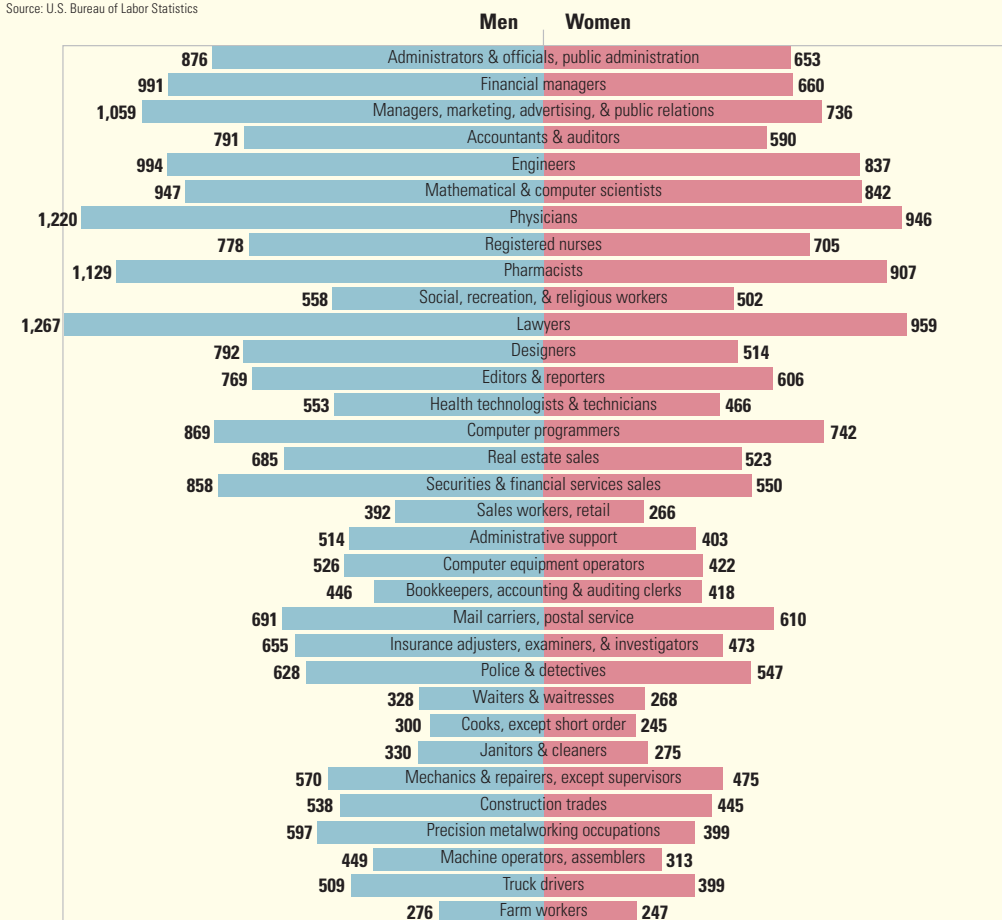
Fair Labor Standards Act's amendment



The federal minimum wage provisions are contained in the Fair Labor Standards Act (FLSA). To increase it, Congress must pass a bill which the President signs into law. The Wage and Hour Division of the U.S. Department of Labor is responsible for enforcing the minimum wage.

Median weekly earnings of full-time workers by occupation, 1997

(dollars) Source: U.S. Bureau of Labor Statistics



The U.S. Bureau of Labor Statistics expects the American labor force to grow to 149 million in 2006. By that time, the median age of the labor force will approach 41, a level not seen in the United States since the 1960s.

The Urban Institute's 1998 "Does Work Pay? An Analysis of the Work Incentives Under TANF" study concluded that when a single parent, two-child family moves from no work and welfare to a part-time minimum wage job, family income "grows dramatically"—by an average of 51% for 20 hours of work per week at \$5.15 per hour.

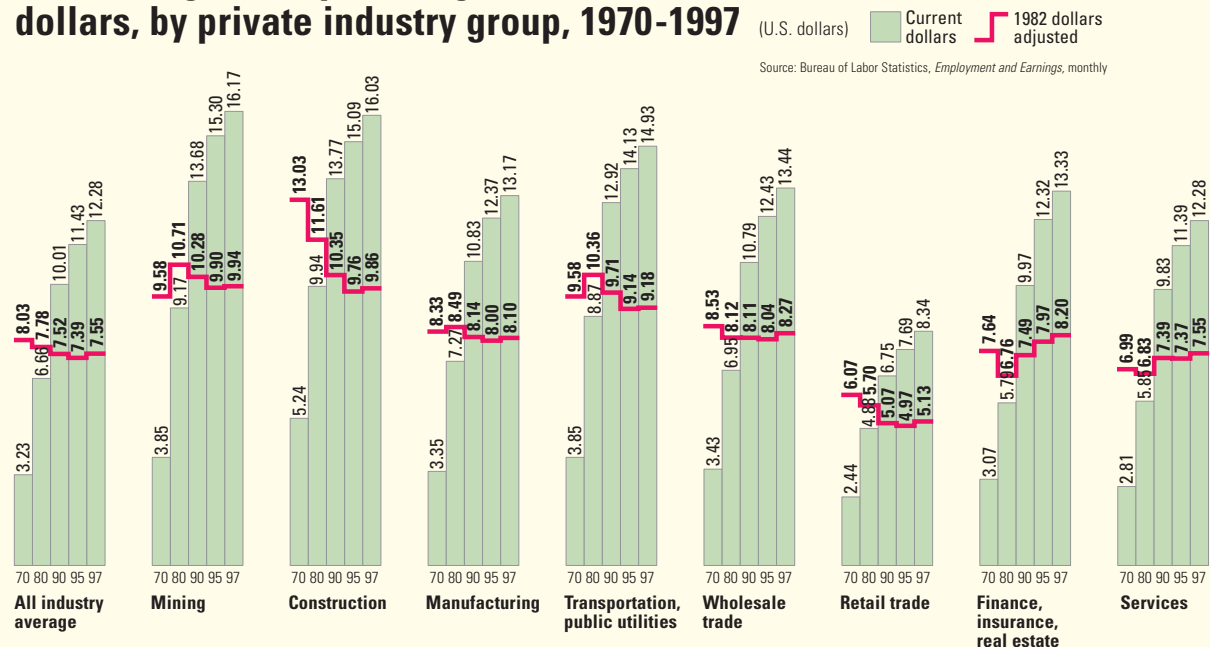
In 1997, a full-time worker (40 hours per week) earning the minimum wage would have monthly wages of \$824.

In 1997, 79% of Americans spoken to by Washington's Peter Hart and Associates said they had "pretty much or most everything" they needed.

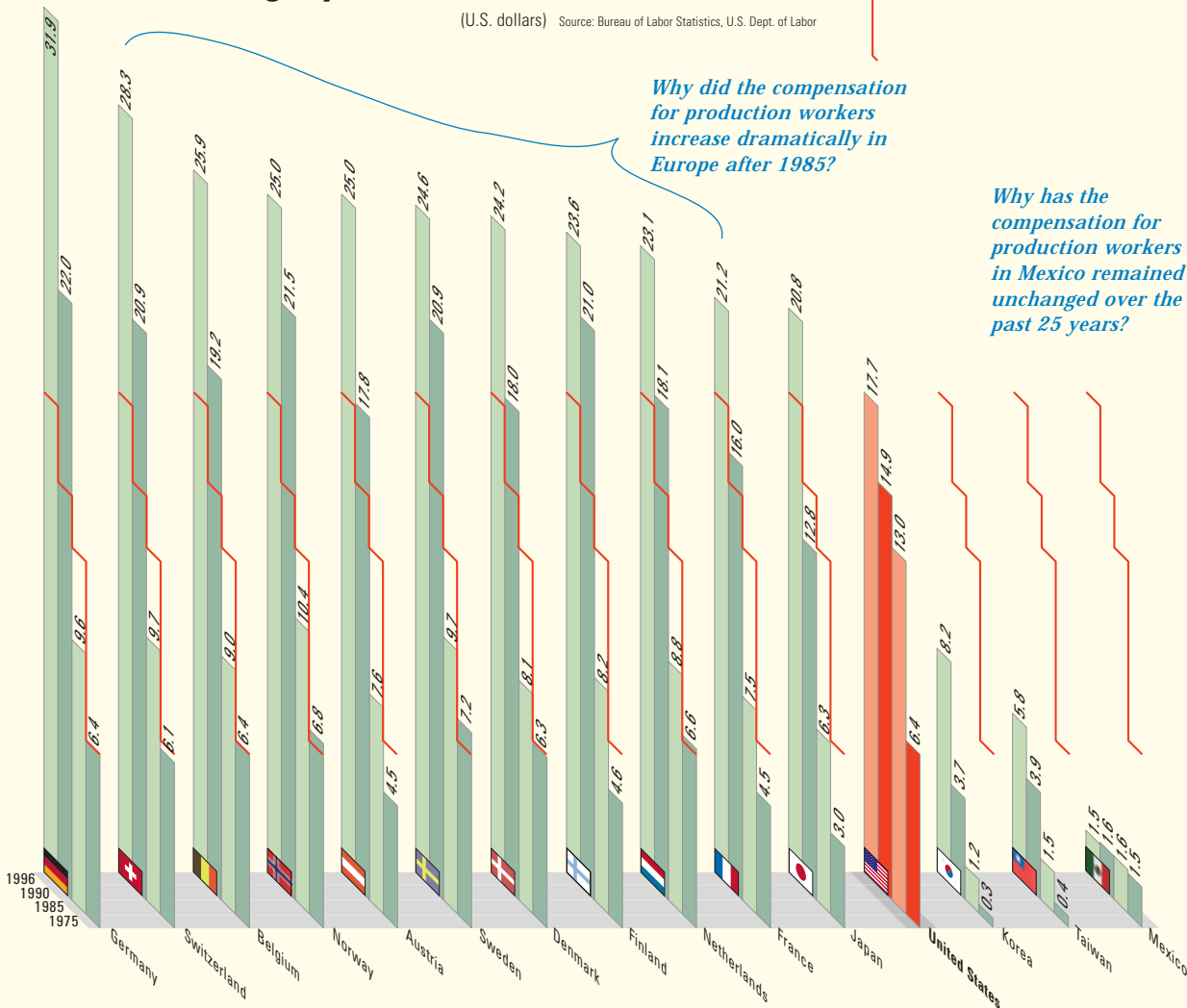
The number of children living in poverty (who have at least one working parent) has increased by 35% since 1989, according to Baltimore's Annie E. Casey Foundation.

From 1979 to 1995, says the U.S. Census Bureau, the median earnings of an American woman with a full-time job increased by \$1,925, in constant dollars. In the same span, the median earnings of an American man with a full time job increased by \$2,816.

U.S. average hourly earnings in current and constant (1982) dollars, by private industry group, 1970-1997



Hourly compensation costs for production workers in manufacturing, by selected countries, 1975-1996



Real wages in 1998 were 13% below what they were in 1974, according to the July/August 1998 *Compensations & Benefits Review*. The average nonsupervisory employee still makes almost \$41 per week less in real terms than he or she did in 1974.

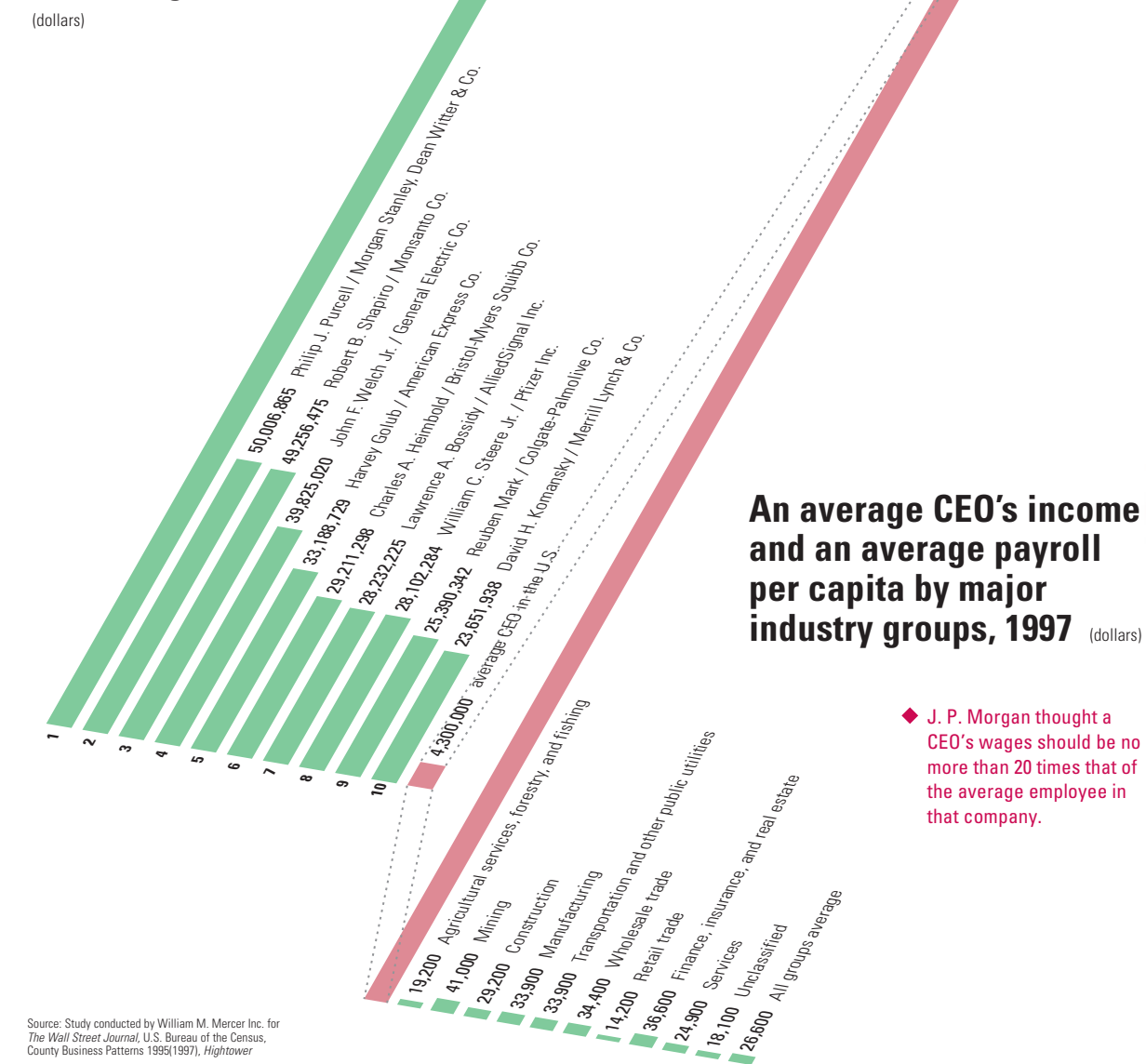
From 1997 to 1998, real wages in the service-producing industries increased 3.9%. Wages in transportation and utilities increased 4%, and wages in finance, 5.4%. Wages in manufacturing, however, only increased by 1.9%.

Productivity in 1997 increased 1.7% in the nonfarm business sector. In manufacturing, productivity increased 4.4% (its largest hike in more than 10 years), especially in the making of durable goods, which saw a dramatic increase of 5.7%.

◆ **1999 highest paid CEO**
Charles B. Wang, CEO of Computer Associates International, got the largest public-company bonanza ever. He raked in stock worth \$670 million when the shares met price targets set in 1995. Computer Associates took a \$675 million after-tax charge for \$1.1 billion in payouts to Wang and other top execs.

◆ **1998 highest paid CEO**
is Michael Eisner, CEO of Walt Disney, with \$575.6 million. In comparison, an average worker's pay is \$22,976. (*Business Week*)

10 highest-paid CEO's direct compensation 1997, and an average CEO's income



Source: Study conducted by William M. Mercer Inc. for *The Wall Street Journal*, U.S. Bureau of the Census, County Business Patterns 1995(1997), *Hightower*

In 1998, computer science graduates received starting salary offers averaging \$40,843—a 9% increase from figures posted in 1997, according to the National Association of Colleges and Employers' April 1998 Salary Survey Report.

A recent study conducted for the Information Technology Association of America by Virginia Polytechnic Institute estimates that 346,000 computer programmer and systems analyst jobs are vacant in U.S. companies with more than 100 employees.

The July/August, 1998 *Compensation and Benefits Review* projected 1998 salary increases:
For executives: 4.2%
For middle managers: 4.1%
For technical and administrative workers: 4.0%

Employee Compensation

Why are CEO's incomes increasing faster than average?

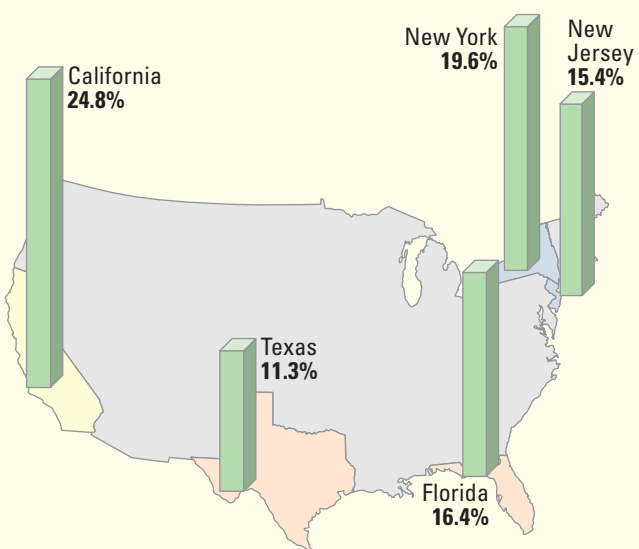


Immigration

Where are our immigrants from? Where are they living?



States with highest foreign-born population percentage



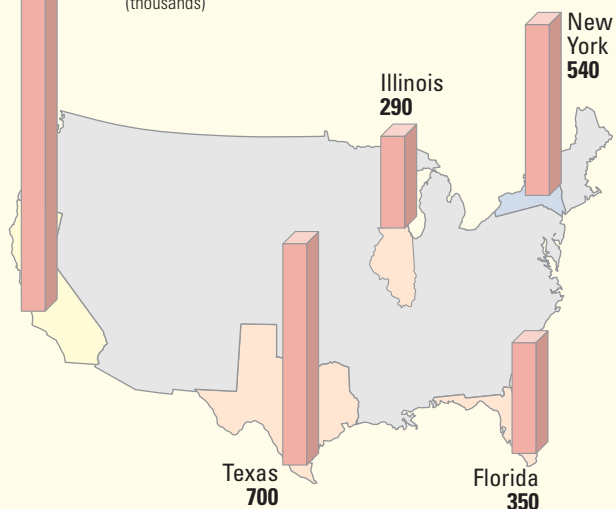
Foreign-born (or immigrant)

Someone who enters another country to live there.

In 1997, the foreign-born population of the U.S. numbered 25.8 million, or 9.7% of the total population. In March 1997, about 35% of the foreign-born were naturalized citizens.

Top 5 states of estimated illegal immigrants' residence

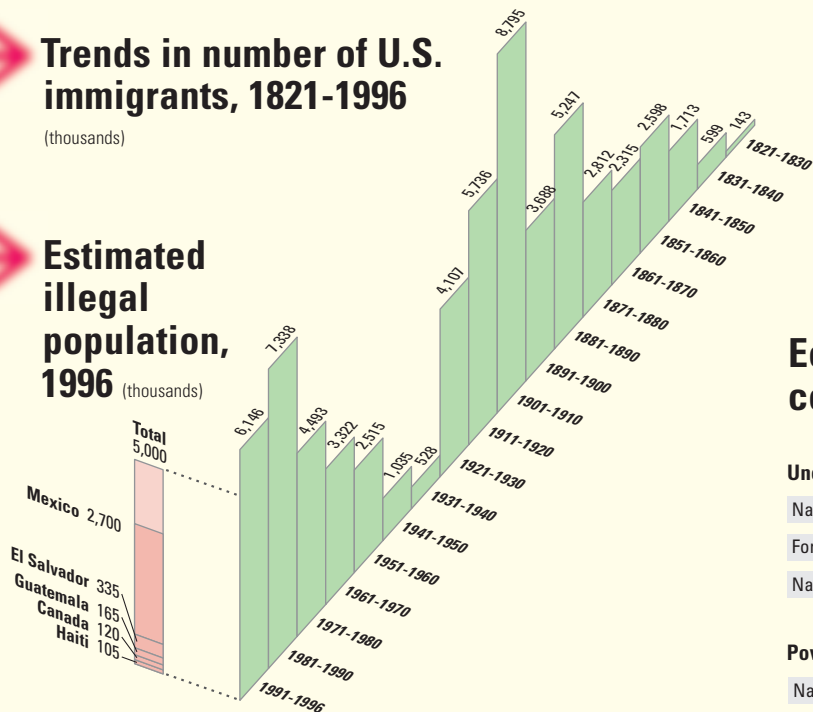
(thousands)



Persons born in Central America, South America, or the Caribbean accounted for 51% of the total foreign-born population (13.1 million). About 27% of the foreign-born are from Asia, and 17% come from Europe.

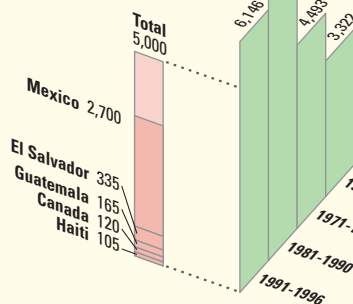
Trends in number of U.S. immigrants, 1821-1996

(thousands)



Estimated illegal population, 1996

(thousands)



Source: U.S. Immigration and Naturalization Service, Wall Street Journal Almanac 1999, p.115

Economical status comparison, 1997

Unemployment rate

Naturalized citizen	4.3%
Foreign-born noncitizen	8.4%
Native-born American	5.4%

Poverty rate

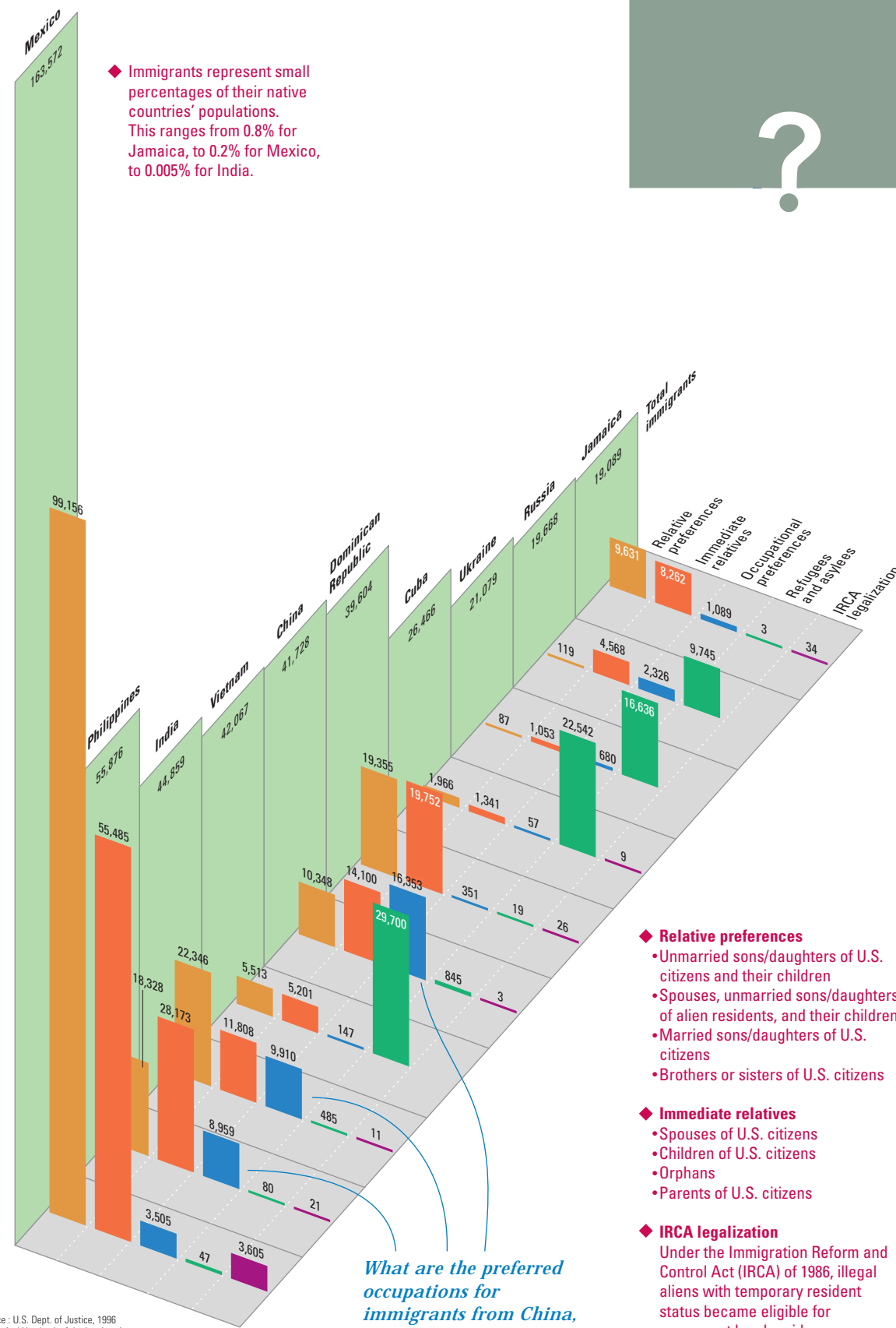
Naturalized citizen	10.4%
Foreign-born noncitizen	26.8%
Native-born American	12.9%

Source: U.S. Bureau of the Census, Current Population Report, March 1998, Wall Street Journal Almanac 1999, p.115

Immigration and Naturalization Service. Dept. of Justice. U.S. www.ins.usdoj.gov/graphics/index.html The Federal agency that administers the nation's immigration laws. You will see that INS mission involves a variety of inter-related functions.

Top 10 countries for U.S. immigrants by categories of admission, 1996

Immigrants represent small percentages of their native countries' populations. This ranges from 0.8% for Jamaica, to 0.2% for Mexico, to 0.005% for India.



Source: U.S. Dept. of Justice, 1996 Statistical Yearbook of the Immigration and Naturalization Service (1997).

What are the preferred occupations for immigrants from China, India and the Philippines?

Relative preferences

- Unmarried sons/daughters of U.S. citizens and their children
- Spouses, unmarried sons/daughters of alien residents, and their children
- Married sons/daughters of U.S. citizens
- Brothers or sisters of U.S. citizens

Immediate relatives

- Spouses of U.S. citizens
- Children of U.S. citizens
- Orphans
- Parents of U.S. citizens

IRCA legalization

Under the Immigration Reform and Control Act (IRCA) of 1986, illegal aliens with temporary resident status became eligible for permanent legal residence.

As the natural increase of the U.S. population slows, immigration has become an increasingly important factor in population and labor-force dynamics.

Although white non-Hispanics are expected to account for by far the largest share of the labor-force in 2006 (73%), their rate of population growth is actually slower than that of black, Asian, and Hispanic groups.

The U.S. Census Bureau ranked Africa highest among continents of origin of the most highly educated immigrants to the U.S. in 1995.

“About 8 million foreigners emigrate to the U.S. legally every year. In addition, the Immigration and Naturalization Service (INS) estimates another 300,000 a year enter illegally or overstay their visas, adding to the 4 million illegal immigrants that already live in the country,” according to the *Annual Report of the United States*.

March, 1998 Census Bureau reports indicate that about 25% of both foreign-born and native-born Americans aged 25 and over had completed four or more years of college. At the same age level, 34.7% of the foreign-born population, and 15.6% of the native-born population had not finished high school.

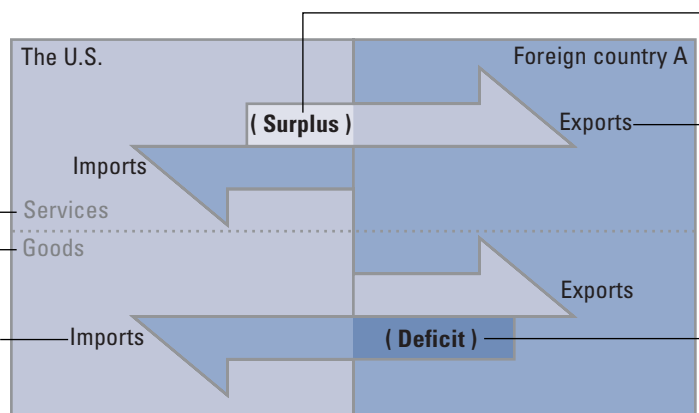
What is FOREIGN TRADE?

◆ The activity of buying, selling, or exchanging goods, between countries.

◆ A business that provides help or does work for people rather than producing things.

◆ Things that are produced in order to be sold.

◆ The business of bringing products into one country from another in order to be sold, or the products that are sold.



◆ The state of having sold more goods to another country than you have bought from it.

◆ The business of selling and sending products to another country, or the products that are sold.

◆ The difference between the amount of money that a country has and the greater amount that it needs.



Exchange Rates

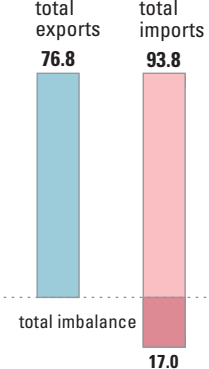
Because countries have their own currencies, trade also involves exchanging or trading currencies. The exchange rate between currencies represents the ratio at which they can be exchanged or the price of one currency in terms of the other.

The exchange rate for almost all world currencies is now determined by the market. The exchange rate of a currency rises or appreciates when the demand for it rises and/or the supply falls. This may happen because foreign buyers want to buy more of a nation's goods or because consumers within the country decide to buy fewer imports. It may also happen because the country reduces its money supply. Countries' central banks can manipulate exchange rates slightly by buying and selling their own and other currencies. (Source: *New York Times Almanac 1999*, p.500)

◆ **The balance of trade** is an important issue because it indicates how a nation's economy changes and, ultimately, about its competitiveness vis-à-vis other countries. A rising balance of trade deficit indicates an economy is unable to sell its goods abroad, and that consumers favor imports over domestically produced goods.

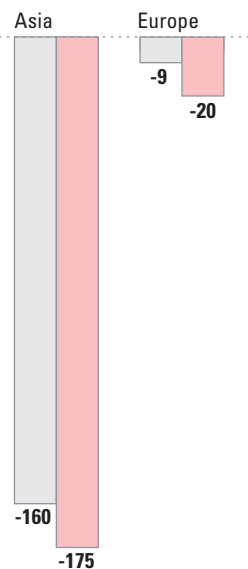
U.S. international trade, Jan. 1999

(billions of dollars)



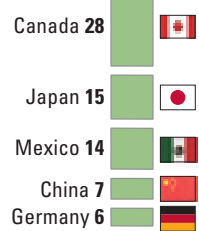
U.S. trade deficit, regional view Jan.1998 / Jan.1999

(year to date at an annual rate, billions of dollars)



Top 5 countries with which the U.S. trades Feb. 1999

(billions of dollars)



Source : U.S. trade in perspective, Department of Commerce, International Trade Administration, Trade development; U.S. Census Bureau.

The fastest growing U.S. export sectors are chemicals, pharmaceuticals, food, and electronic equipment.

Machinery and transport equipment together comprise the largest category within 10 U.S. goods classifications for both imports and exports. Among all the top 10 countries with which the U.S. has a trade surplus, and 7 of the top 10 countries with which it has a trade deficit, machinery and transport equipment are the most often traded goods.

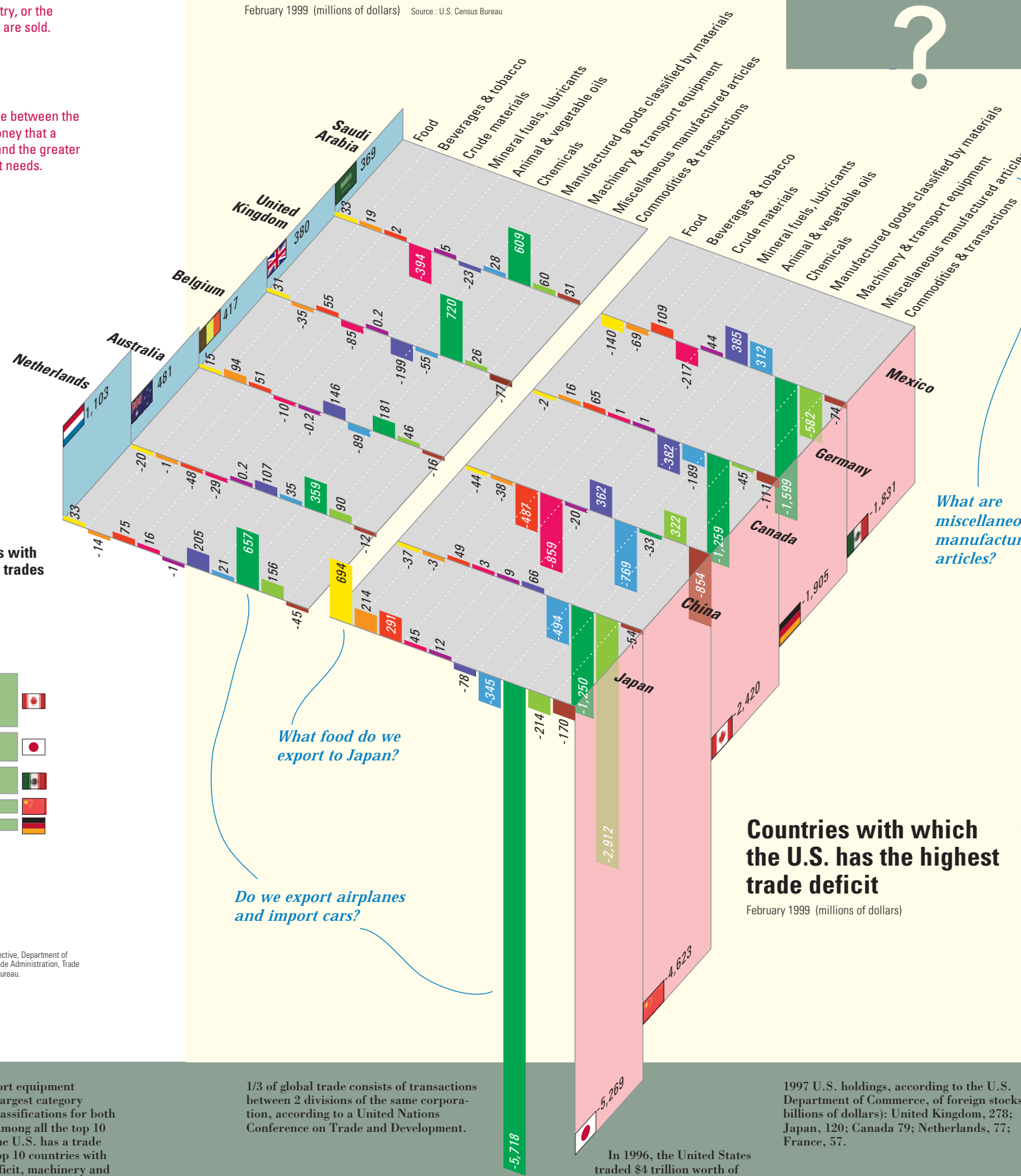
Foreign Trade

What are we gaining and loosing?



Countries with which the U.S. has the highest trade surplus

February 1999 (millions of dollars) Source : U.S. Census Bureau



What are miscellaneous manufactured articles?

What food do we export to Japan?

Do we export airplanes and import cars?

Countries with which the U.S. has the highest trade deficit

February 1999 (millions of dollars)

Foreign Trade. Census Bureau. Dept. of Commerce. U.S. www.census.gov/foreign-trade/www/pub/ftd/msftd.html Census Bureau's latest information on imports, exports, shipping, and customs data.

1/3 of global trade consists of transactions between 2 divisions of the same corporation, according to a United Nations Conference on Trade and Development.

1997 U.S. holdings, according to the U.S. Department of Commerce, of foreign stocks (in billions of dollars): United Kingdom, 278; Japan, 120; Canada 79; Netherlands, 77; France, 57.

In 1996, the United States traded \$4 trillion worth of goods with countries cited by the State Department for torture, among them Mexico, South Korea, and China.

Why are we the biggest importer, exporter and deficit holder?



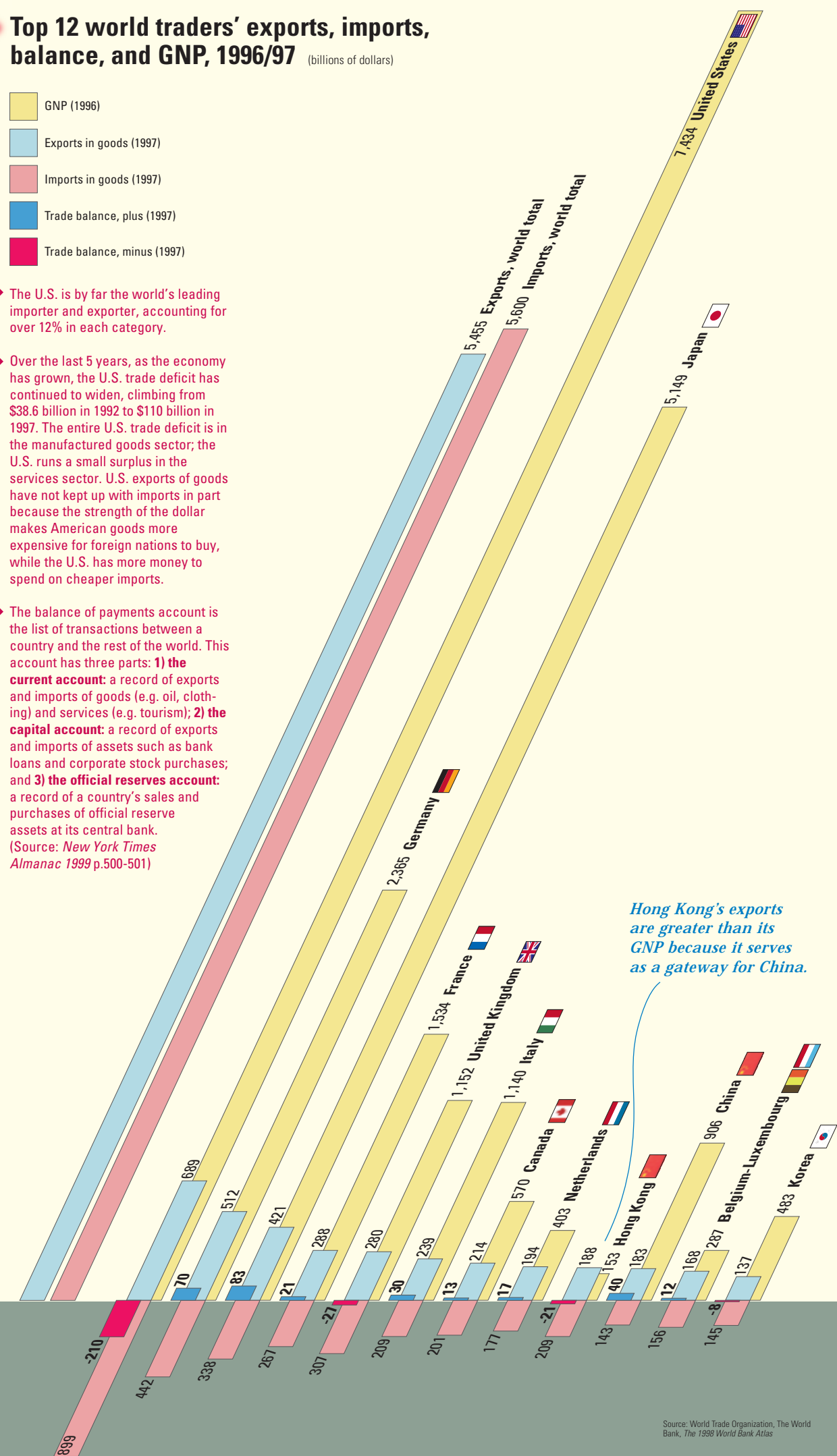
Top 12 world traders' exports, imports, balance, and GNP, 1996/97 (billions of dollars)

- GNP (1996)
- Exports in goods (1997)
- Imports in goods (1997)
- Trade balance, plus (1997)
- Trade balance, minus (1997)

◆ The U.S. is by far the world's leading importer and exporter, accounting for over 12% in each category.

◆ Over the last 5 years, as the economy has grown, the U.S. trade deficit has continued to widen, climbing from \$38.6 billion in 1992 to \$110 billion in 1997. The entire U.S. trade deficit is in the manufactured goods sector; the U.S. runs a small surplus in the services sector. U.S. exports of goods have not kept up with imports in part because the strength of the dollar makes American goods more expensive for foreign nations to buy, while the U.S. has more money to spend on cheaper imports.

◆ The balance of payments account is the list of transactions between a country and the rest of the world. This account has three parts: **1) the current account:** a record of exports and imports of goods (e.g. oil, clothing) and services (e.g. tourism); **2) the capital account:** a record of exports and imports of assets such as bank loans and corporate stock purchases; and **3) the official reserves account:** a record of a country's sales and purchases of official reserve assets at its central bank. (Source: *New York Times Almanac 1999* p.500-501)



Hong Kong's exports are greater than its GNP because it serves as a gateway for China.

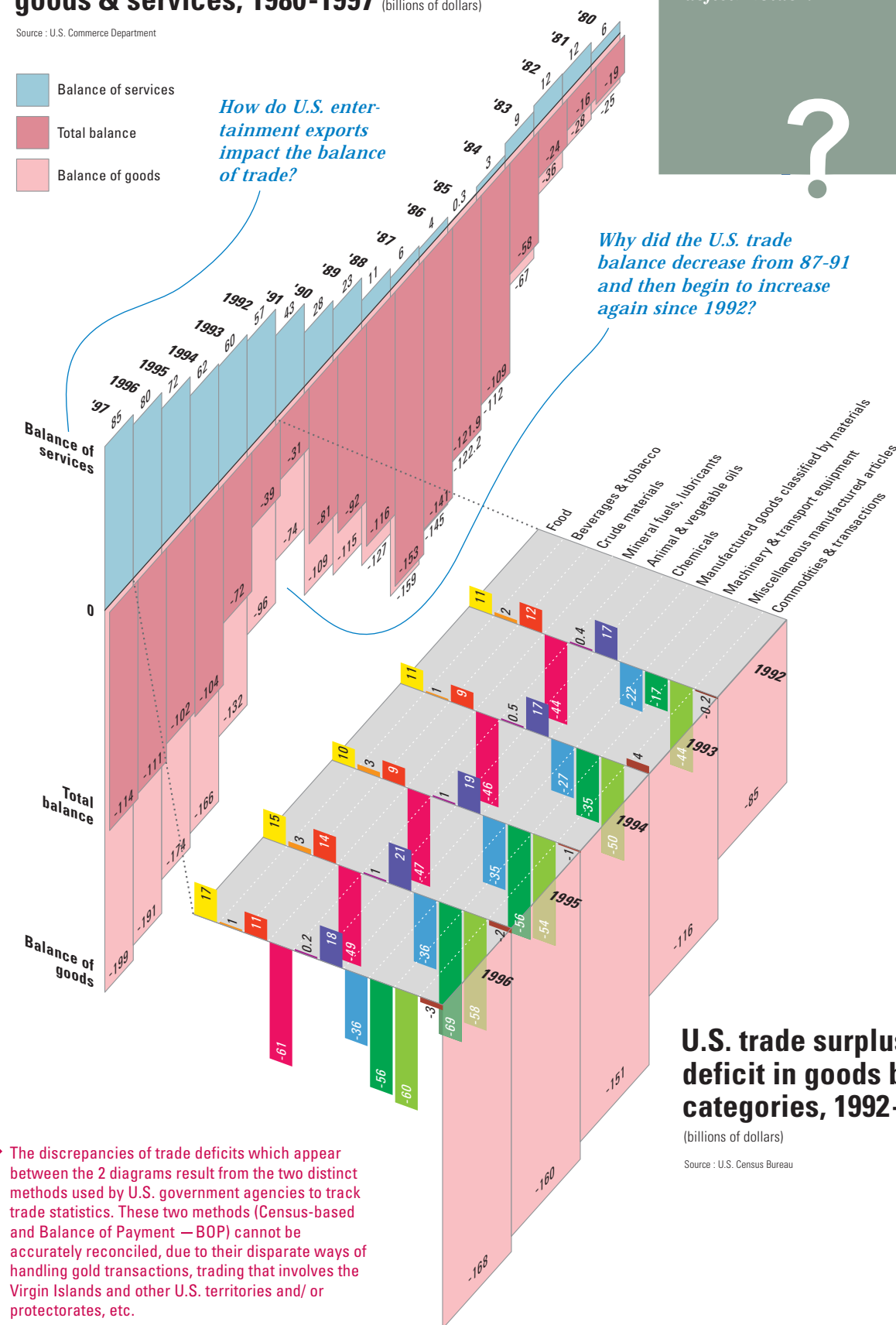
Trends of U.S. trade balance in goods & services, 1980-1997 (billions of dollars)

Source: U.S. Commerce Department

- Balance of services
- Total balance
- Balance of goods

How do U.S. entertainment exports impact the balance of trade?

Why did the U.S. trade balance decrease from 87-91 and then begin to increase again since 1992?



◆ The discrepancies of trade deficits which appear between the 2 diagrams result from the two distinct methods used by U.S. government agencies to track trade statistics. These two methods (Census-based and Balance of Payment — BOP) cannot be accurately reconciled, due to their disparate ways of handling gold transactions, trading that involves the Virgin Islands and other U.S. territories and/or protectorates, etc.

U.S. trade surplus & deficit in goods by categories, 1992-1996 (billions of dollars)

(billions of dollars)

Source: U.S. Census Bureau

The total amount of private capital going from the U.S., Japan, and the European Union to developing countries rose from \$44.4 billion in 1990 to \$243.8 billion in 1996, according to the 1999 *New York Times Almanac*.

Foreign Direct Investment (FDI) is investment by private companies, either through an existing enterprise or the building of new facilities, within the territory of another nation.

The United States accounts for more than 12% of the world's imports and exports, more than any other nation.

Why does the U.S. not have the highest GNP per capita?



What is GNP?

◆ **GNP (Gross National Product)** is the total market value of **final goods and services** (i.e., income) of residents of a country, including income they receive from abroad, but not including payments to foreigners.

◆ **What is final goods and services?** Intermediate goods such as plastic, glass, cotton, etc., are not counted since they are not in their final state. Including only final goods and services prevents double counting and thus avoids an overstatement of GDP (GNP). Final goods include household purchases, since they will not be used to produce other goods and services.

◆ **GDP (Gross Domestic Product)** is the market value for all **final goods and services** produced within a nation in a given time period.

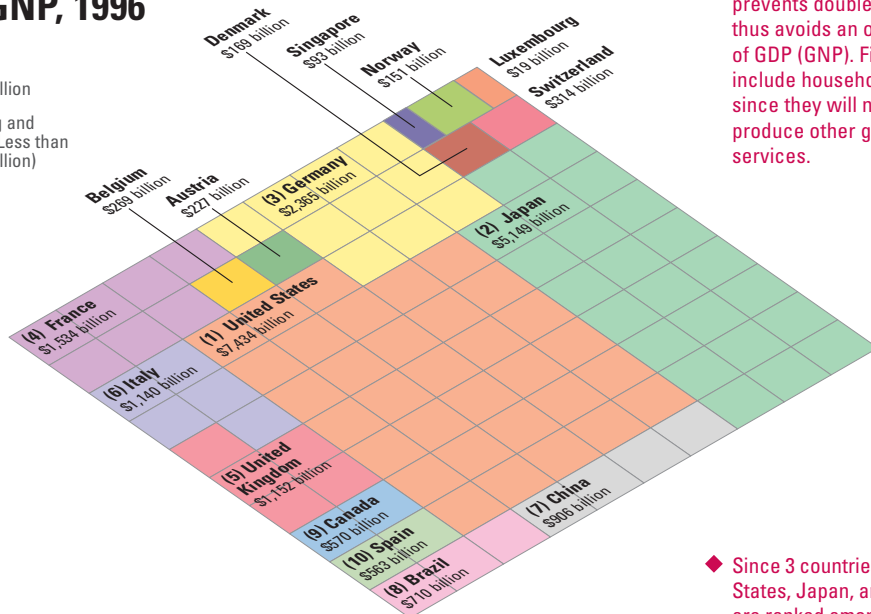
◆ **Economic classification by the World Bank** (based on average annual per capita income)

High-income : \$9,636-	Developing country
Middle-income : \$786-\$9,635	
Low-income : ~\$785	

Countries with highest GNP, 1996

(billions of dollars)

◇ GNP \$228 billion
◇ Luxembourg and Singapore (Less than GNP \$100 billion)

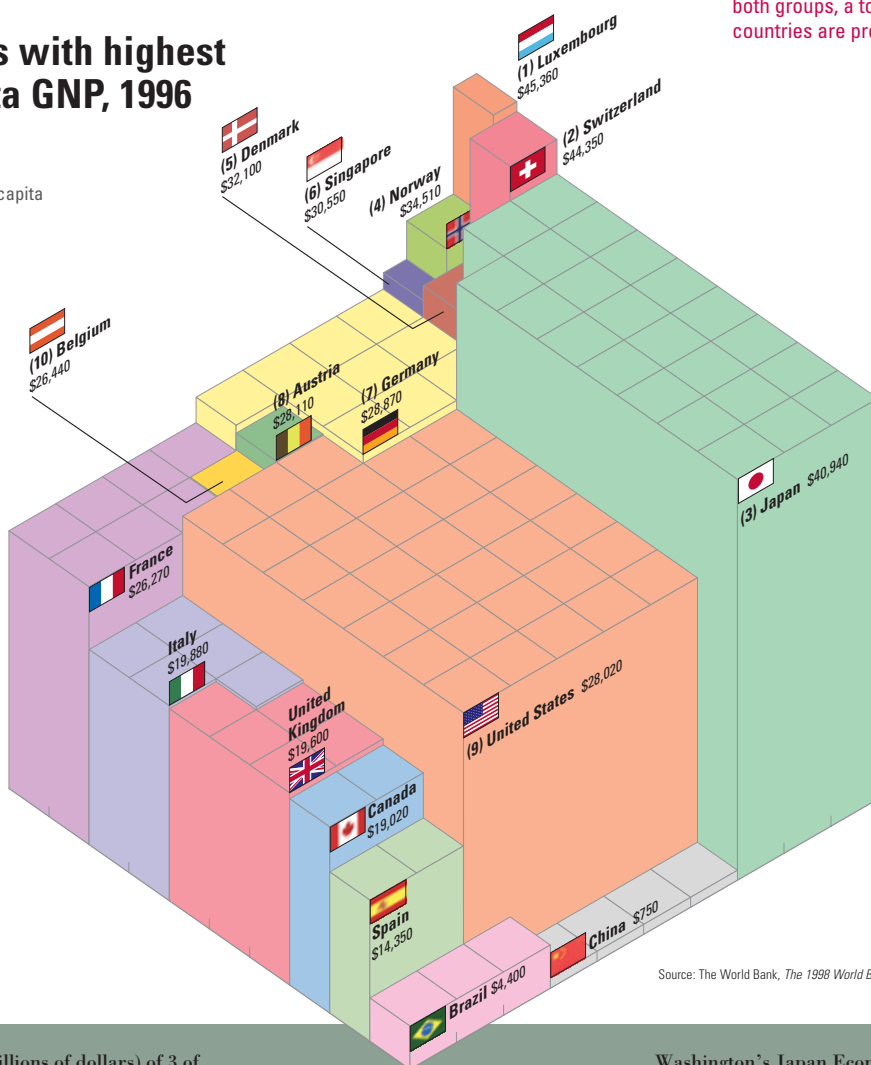


◆ Since 3 countries — the United States, Japan, and Germany — are ranked among the top 10 in both groups, a total of 17 countries are presented.

Countries with highest per capita GNP, 1996

(dollars)

◇ GNP per capita



Source: The World Bank, The 1998 World Bank Atlas

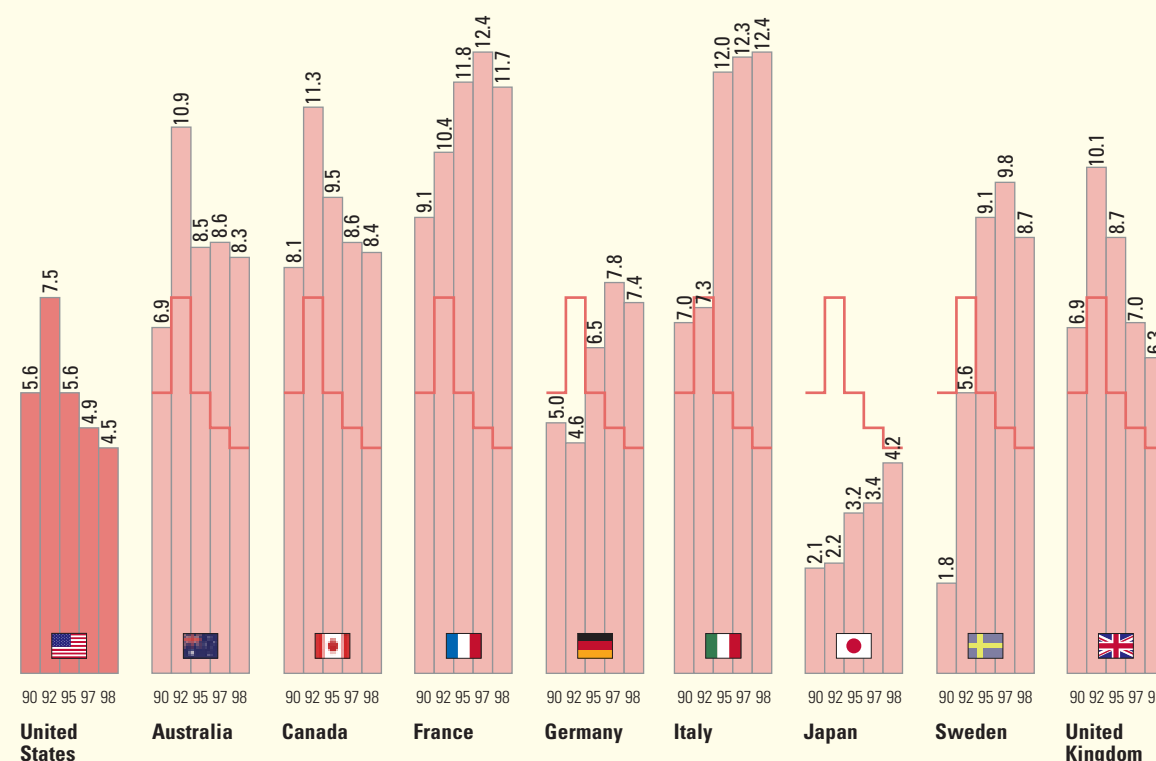
The 1996 GNP (in billions of dollars) of 3 of the world's major economies: United States, 7,434; European Union, 8,469, and Japan, 5,149, according to the World Bank.

The 15 member states of the European Union: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, Sweden, and the United Kingdom.

Washington's Japan Economic Institute reports that Japan estimates the bad debt held by its banks represents 17.5% of that nation's GDP. In 1988, the bad debt held by American S&Ls totaled 3.2% of the U.S. GDP.

Unemployment rate trends, 1990-1998 (%)

Source: U.S. Bureau of Labor Statistics



◆ America's unemployment rate (which count only those people who are both "unemployed" and "currently looking for work") is at a historically low level. Yet each percentage point of unemployment represents more than 1.3 million Americans without paying jobs. What's more, these official unemployment statistics do not include: the "discouraged" job-seeker who has unsuccessfully sought work for so long that he is not currently looking; the worker who received compensation for doing freelance work or odd jobs, etc.; the workers who were "laid off"; or the workers who are too proud to admit being without work, and others. (Source: Hightower)

The Joint Committee on Taxation in Washington recently estimated that multinational corporations legally avoided \$10.1 billion in U.S. taxes by using foreign accounts in 1988.

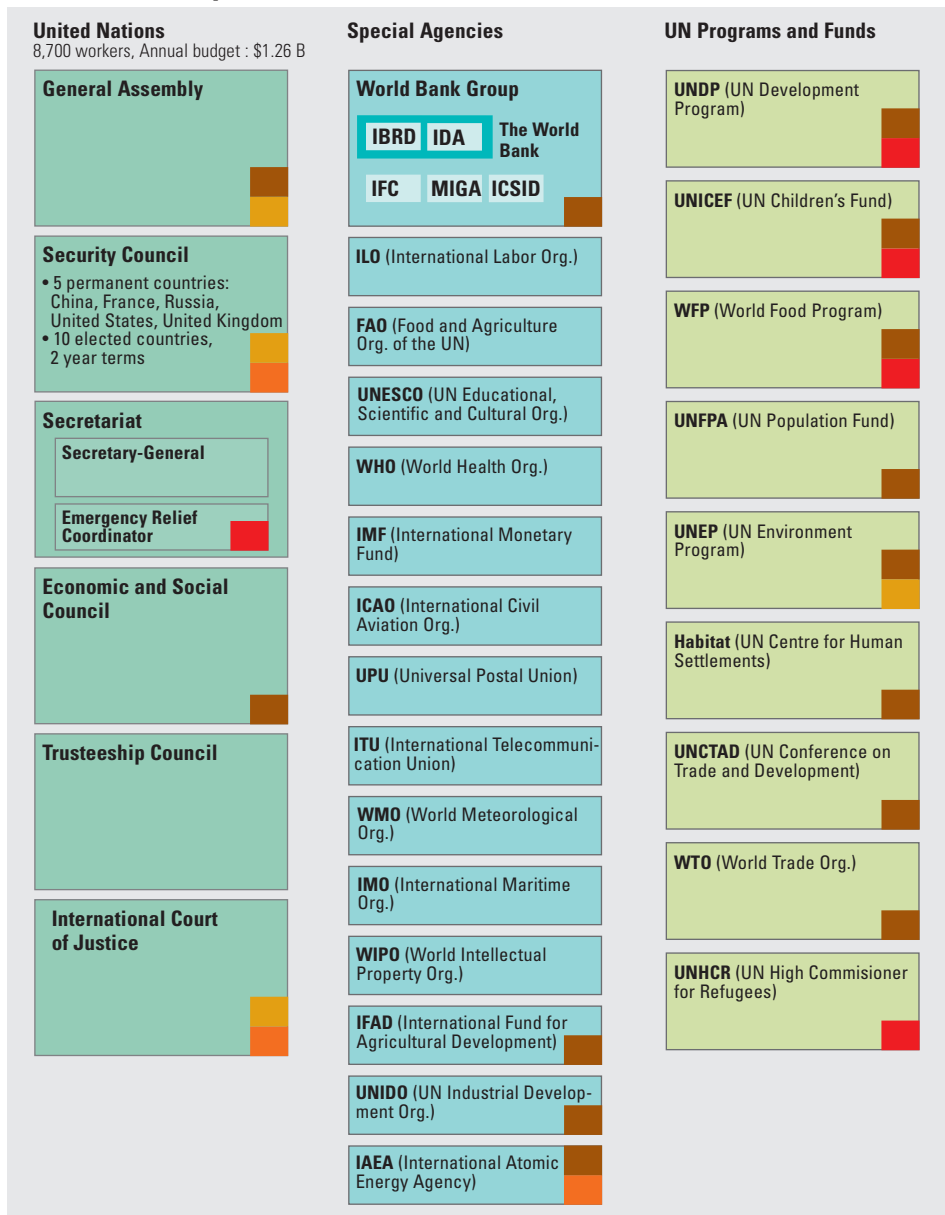
The 1997 Annual Report of the United States specifies, "Currently the future liabilities of the federal government total \$20.7 trillion. This translates to almost \$80,000 owed for every man, woman, and child in the U.S.A."

○ Restoring Global Financial Stability. United States Information Agency. www.usia.gov/regional/ea/asiafin/globefin.htm USIA site designed to highlight American efforts to sustain a rational international financial system.

What is the United Nations?

- Established in 1945. Members: 185 countries; Four purposes
- to maintain international peace and security
- to develop friendly relations among nations
- to cooperate in solving international problems and in promoting respect for human rights
- to be a center for harmonizing the actions of nations.

United Nations System 52,280 workers. Annual cost : \$18.2 B

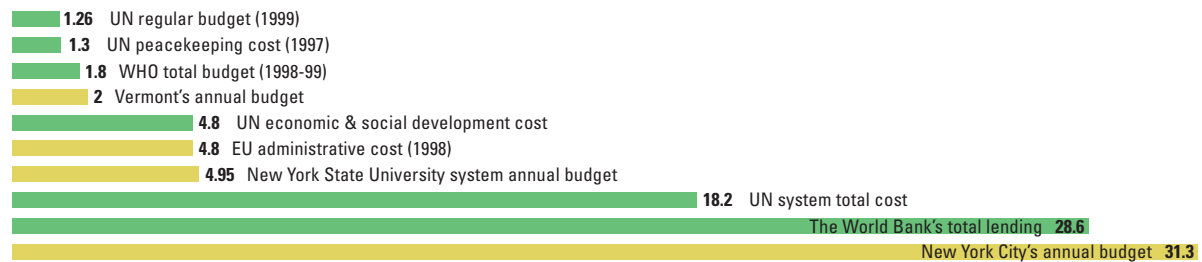


- Peace
 - Justice, human rights and international law
 - Humanitarian assistance
 - Development
- General Assembly**
All UN member states are represented in the General Assembly, a kind of parliament of nations which meets to consider the world's most pressing problems.
 - Security Council**
The UN Charter gives the Security Council primary responsibility for maintaining international peace and security. The Council may convene at any time, day or night, whenever peace is threatened.
 - Economic and Social Council**
The Council plays a key role in fostering international cooperation for development. It also consults with non-governmental organizations (NGOs), thereby maintaining a vital link between the United Nations and civil society.
 - International Court of Justice**
Consisting of 15 judges elected by the General Assembly and the Security Council, the Court decides disputes between countries.

Source : The UN in brief, Facts about the United Nations, www.un.org.

Budget comparison, the UN and other organizations

(billions of dollars) Source : www.un.org, www.worldbank.org



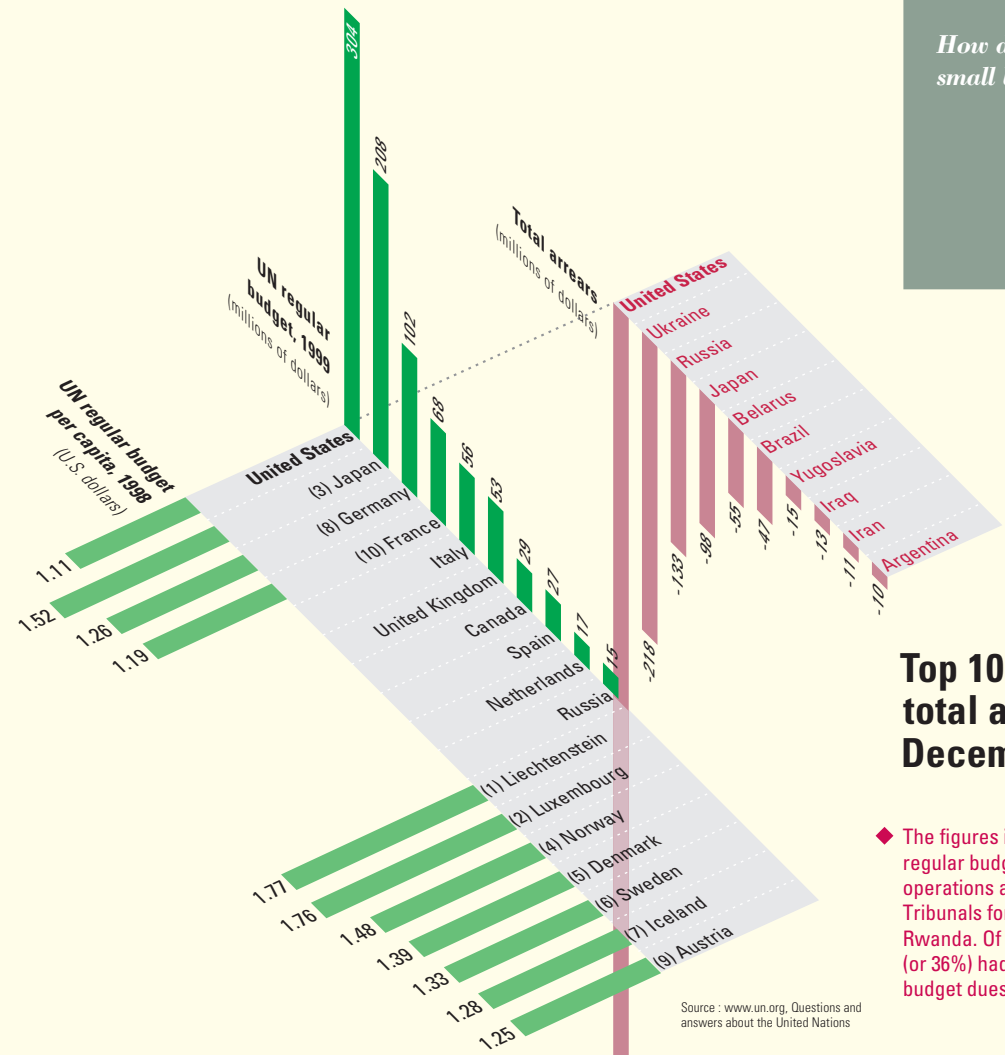
The UN system is a major purchaser of goods and services, totalling nearly \$3 billion a year. UNICEF buys half of the vaccines produced in the world, while the UN Population Fund is the world's largest purchaser of contraceptives.

U.S. companies are consistently the largest sellers of goods and services to the UN. In 1997, U.S. companies secured 59% of procurement done by the UN Headquarters in New York (\$192 million out of \$327.5 million).

The World Health Organization has concluded an agreement with the British pharmaceutical company SmithKline Beecham for a \$1.5 billion, 20-year campaign to eradicate elephantiasis globally.

Information technology companies are providing technical assistance to an automated customs system developed by the UN Conference on Trade and Development.

Top 10 contributors to the UN regular budget, 1998/1999



The United Nations

How does it run on such a small budget?



Top 10 countries in total arrears to the UN, December 1998

- The figures include arrears to the UN regular budget, to UN peacekeeping operations and to the UN International Tribunals for the former Yugoslavia and Rwanda. Of the 185 member states, 68 (or 36%) had not paid their regular budget dues in full.

- The World Bank** is a lending institution whose aim is to help integrate countries into the wider world economy and promote long-term economic growth that reduces poverty in developing countries.

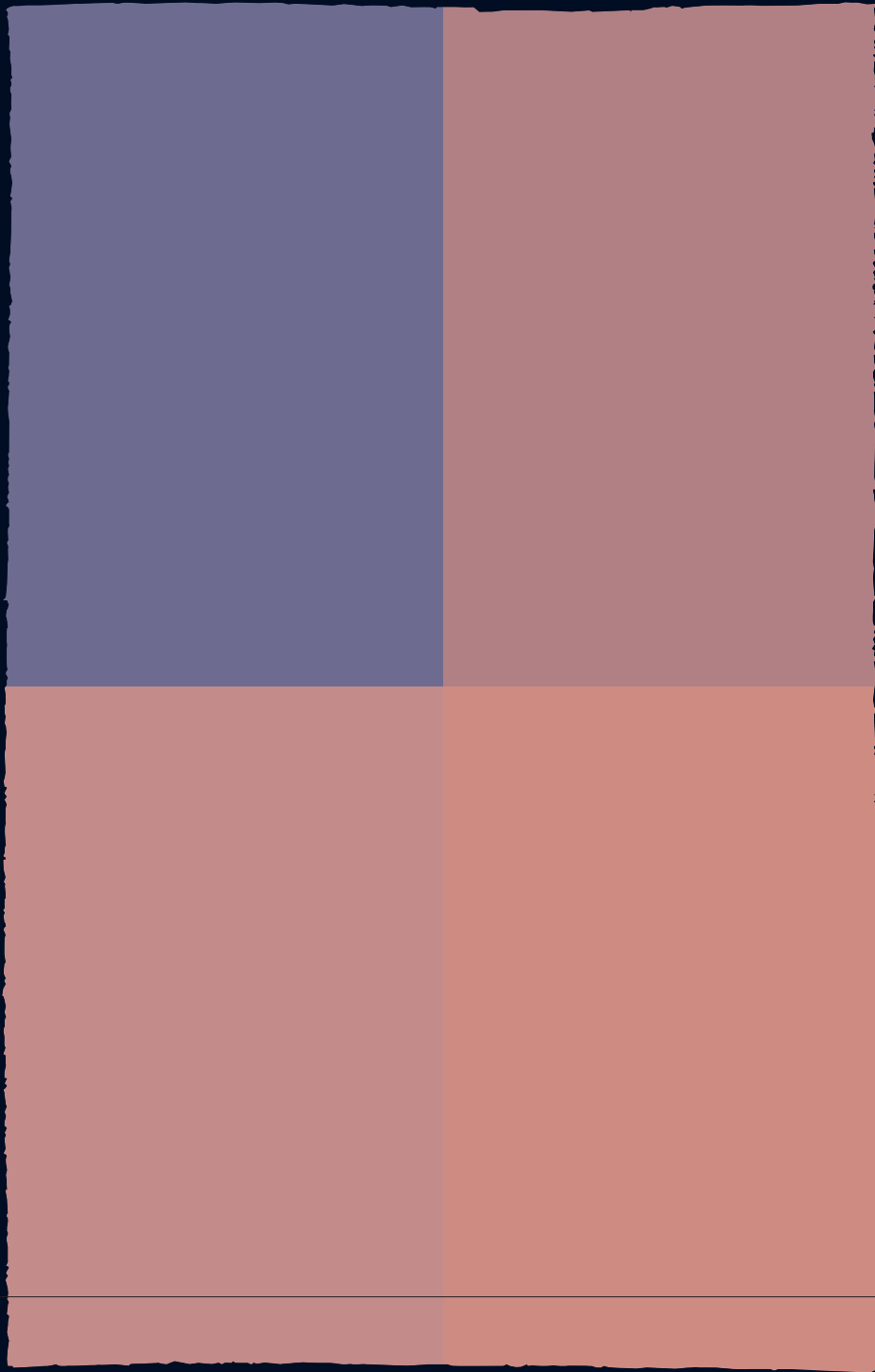
- The International Monetary Fund** acts as a monitor of the world's currencies by helping to maintain an orderly system of payments between all countries, and lends money to members who face serious balance of payments deficits.

- The World Health Organization** coordinates programs aimed at the attainment by all people of the highest possible level of health. It works to solve health problems in areas such as immunization, health education and the provision of essential drugs.

In 1997, Time-Warner co-chairman Ted Turner announced a \$1 billion donation to UN development and assistance programs. The world's Rotary Clubs have given more than \$400 million to WHO's efforts to eradicate polio, and the world's Lions Clubs support many UNICEF programs.

UN appeals raise over \$1 billion a year for emergency assistance to people affected by war and natural disaster.

The U.S. is both the highest-assessed UN member (\$304 million) and the UN member with the greatest debt (\$1.6 billion).



Embroidered flag patch, circa 1986 from the collection of Kit Hinrichs

Clement Mok

Economics of Raising a Child

What are the costs involved in raising a child?

Children at Risk

*What factors influence a child's well-being? Who is at risk?
And where are they?*

Domestic Violence & Child Abuse

How common are these problems?

Baby Boom Echo

What characterizes this generation of teens?

K-12 Schools

*Who attends school? Who completes high school?
And what are the costs associated with it?*

Literacy

What is literacy? And what is its impact?

Affirmative Action

Has affirmative action worked?

Technology in the Classroom

Who has access? How is it being used? Is it effective?

The Cost of Higher Education

Who's educated? And at what cost?

Higher Education

What are people studying?

Suicide

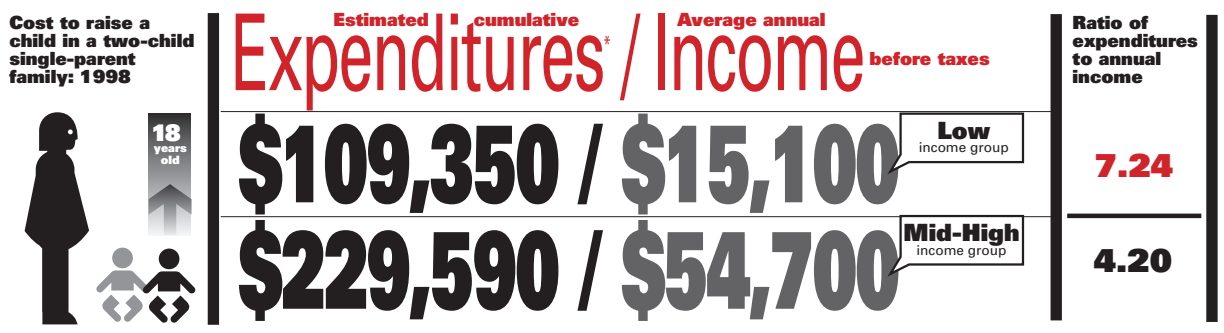
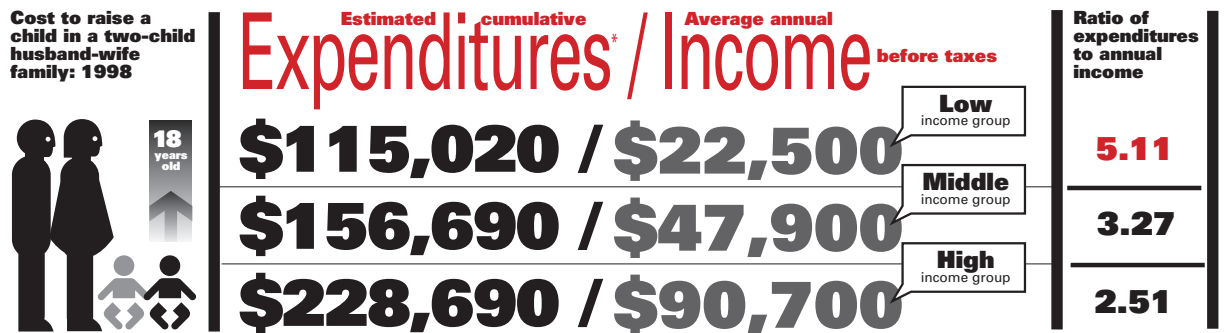
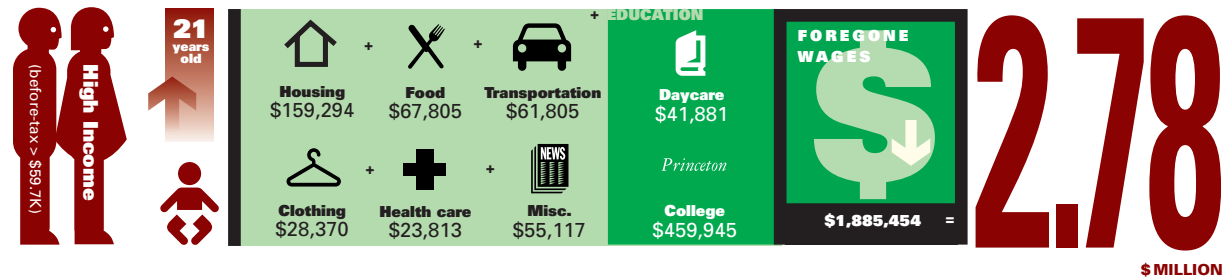
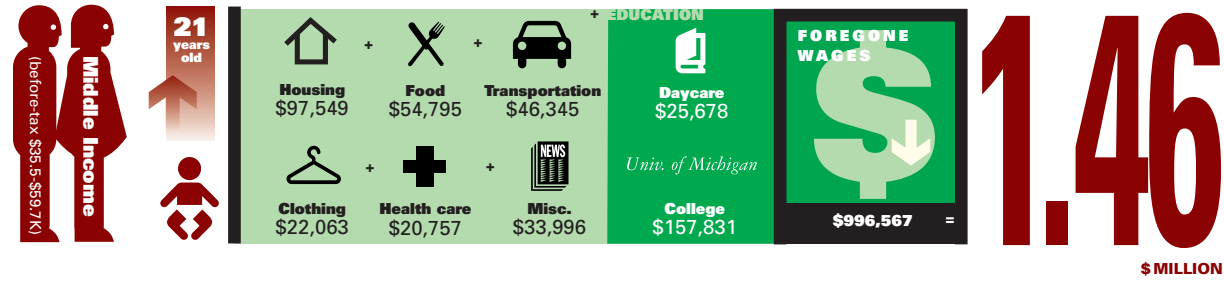
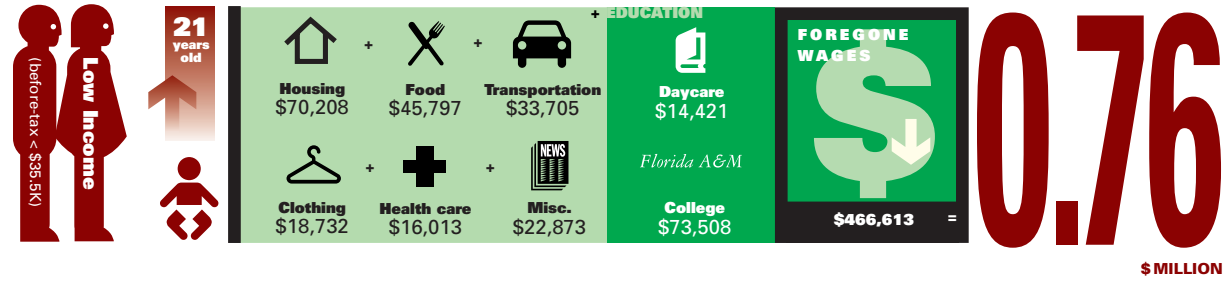
What causes suicide? How frequently does it occur? Who's at risk?

The cost of raising a child born in 1997

What is the cost of educating a child to age 21?

What is the average amount of income a person forgoes while raising a child from birth to age 21?

Estimated Cumulative Expenditures



*Estimates are based on 1990-92 Consumer Expenditure Survey data updated to 1998 dollars using the Consumer Price Index. The figures represent estimated expenditures on the younger

child in a two-child family. Estimates are about the same for the older child. To estimate expenditures for an only child, multiply the total expenditures by 1.24. To estimate expenditures for each

child in a family with three or more children, multiply the total expense for each by approximately 0.77.

Economics of Raising a Child

What are the costs involved in raising a child?



Though statistics indicate that higher income earners can afford children more easily, their level of forgone wages is quite steep. In fact, statistics show that middle-aged women with graduate degrees are over three times more likely to be childless than those who dropped out of high school. Similarly, two-income married couples earning over \$75,000 are 70% more likely to be childless than those earning under \$20,000.



□ According to one government calculation, the direct cost of raising a child to age 18 has risen by 20% since 1960 (adjusted for inflation and changes in family size).

□ Only 19% of all fertility treatments actually produced a take-home baby—averaging \$8,000 a try. It's not uncommon for infertile couples to spend \$50,000 or more in pursuit of pregnancy.

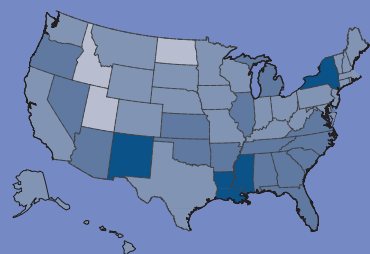
□ According to the March of Dimes, the lifetime health costs of a child born with cerebral palsy, average \$503,000; with Down's syndrome, \$451,000; and with spina bifida, \$294,000.

Compared to the average cost of keeping a middle-class child born in 1997 healthy to age 18, the health costs of a disabled child are 10 to 20 times higher.

32%

of children are being raised by a single parent.

One of the attributes of strong families, time together, is likely to be diminished since the time that a single parent has to nurture, monitor, care for, and guide children is inevitably limited.



19%

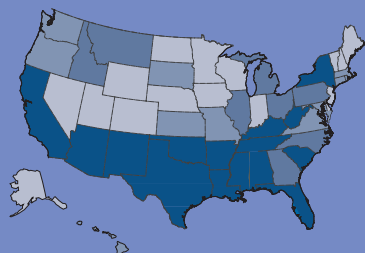
of children are growing up with a head of household who has not graduated from high school.

Studies broadly indicate that the less education a mother has, the less likely that her young child will be read-to at home or be fully ready for school. Children born to a mother who has less than a high school diploma are now twice as likely to drop out of school as the children of a mother who is a high school graduate.

21%

of children are growing up in poverty.

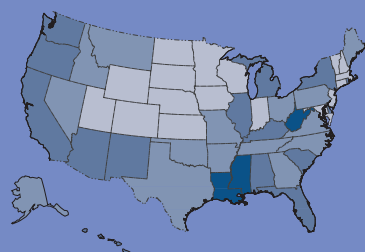
Children who grow up poor are more likely to become teen-age parents, drop out of high school, and be unemployed as young adults. Families with more financial resources are able to give their children a far broader range of experiences, which increases their access to opportunities.



28%

of children are living with parents who do not have full-time, year-round employment.

Working parents serve as influential role models and impart the value of work and earning to their children. Beyond the dignity-enhancing value of work, when a parent has secure employment, children learn earlier and more broadly about the world of work and career and enlarge their own sense of adult possibilities.



Teenage childbearing is problematic because it often diminishes the opportunities of both the child and young mother. Births to teenage mothers under age 18 are particularly troublesome because most of these mothers are unmarried and have not completed high school. Their children are ten times more likely to live in poverty.

12%

of children are growing up in households that rely on public assistance.

Chronic dependence on public assistance has been shown to undermine parental self-esteem and efficacy. Over time, many parents who rely on welfare reveal a diminished sense of control over their own lives and the lives of their children. In some instances, parents begin to feel that there is no alternative to public support, thus accommodating themselves and their children to an expectation of dependence.

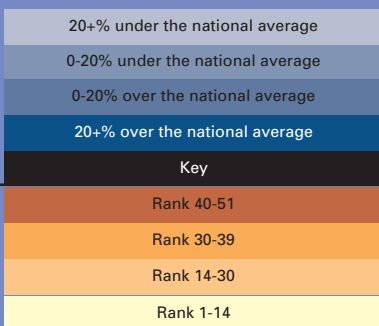
Children who are living in families with four or more risk factors are considered "High Risk."

They represent

13%

of the population of children.

The 1999 National Composite Rank is each state's standing on the condition of children from best(1) to worst (51). The rankings are based on low-birth-weight babies; infant mortality; child deaths; teen deaths by accident; homicide, and suicide; teen birthrate; high school dropout rate; teen unemployment; parental unemployment; children in poverty; and single parent households.



"1999 Kids Count Data Book," The Annie F. Casey Foundation

● America's Children at Risk. Census Brief. Dept. of Commerce. Census Bureau. U.S. www.census.gov/prod/3/97pubs/cb-9702.pdf Brief Census report on the variety of risks facing children in the United States. Includes social, education and economic factors.

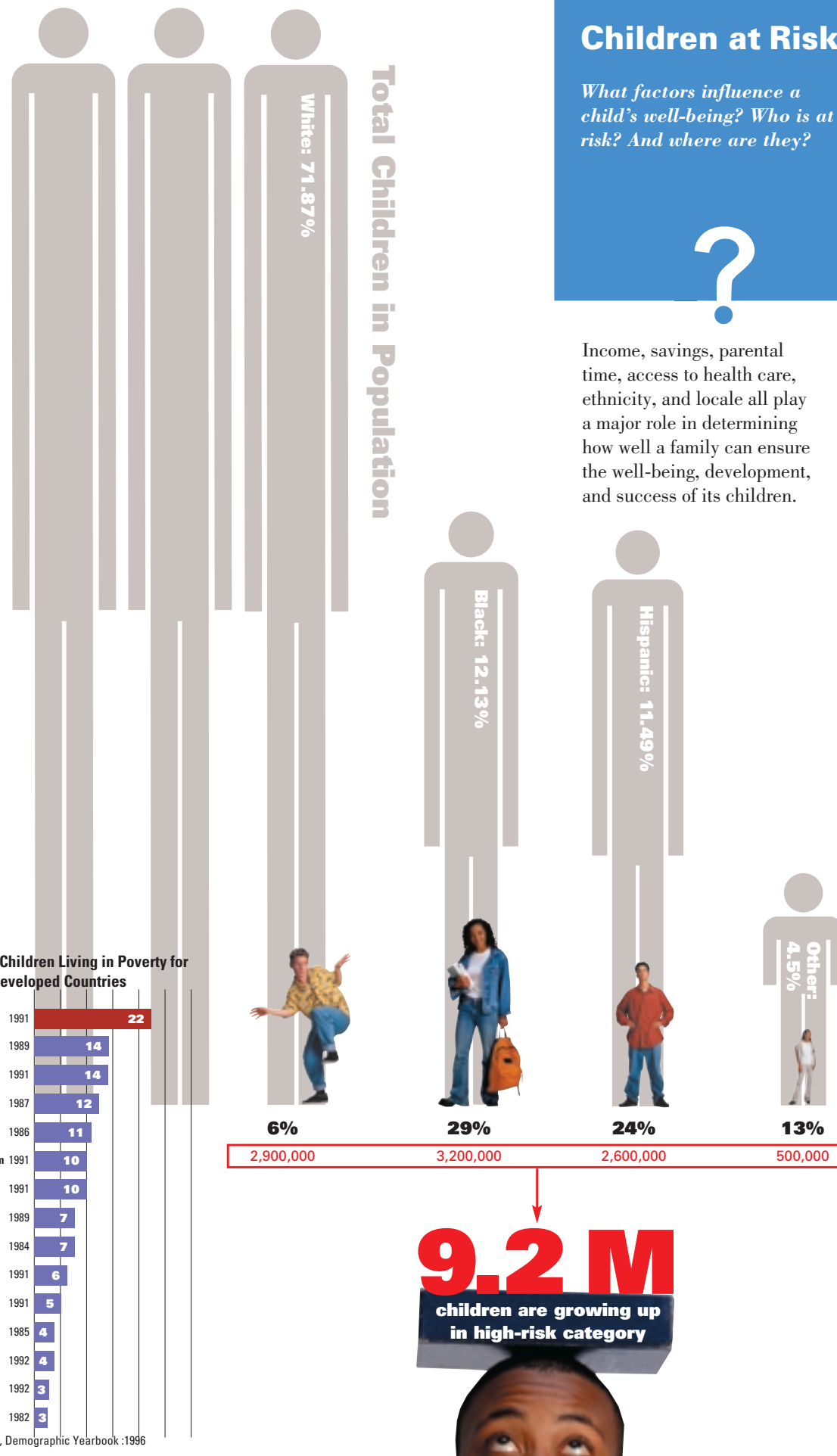


Children at Risk

What factors influence a child's well-being? Who is at risk? And where are they?



Income, savings, parental time, access to health care, ethnicity, and locale all play a major role in determining how well a family can ensure the well-being, development, and success of its children.



□ Only 17% or 1.5 million of California's children are vulnerable, while 39% of children living in the District of Columbia are in the high-risk category.

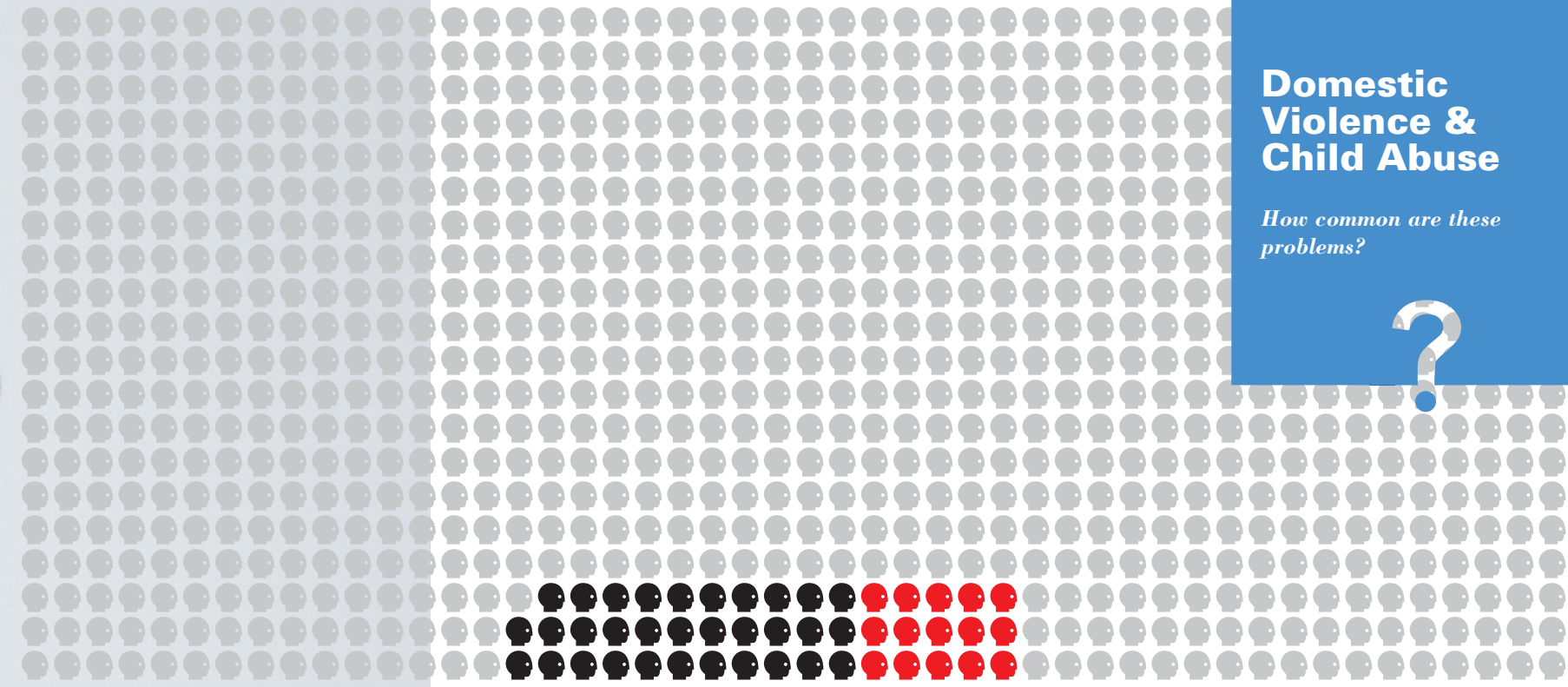
□ The percentage of children in poverty is perhaps the most global and widely used indicator of child well-being. Despite the enormous wealth in the U.S., our child poverty

rate is the highest among 17 developed countries. Our poverty rate is 50% higher than the next highest rate.



Domestic Violence & Child Abuse

How common are these problems?



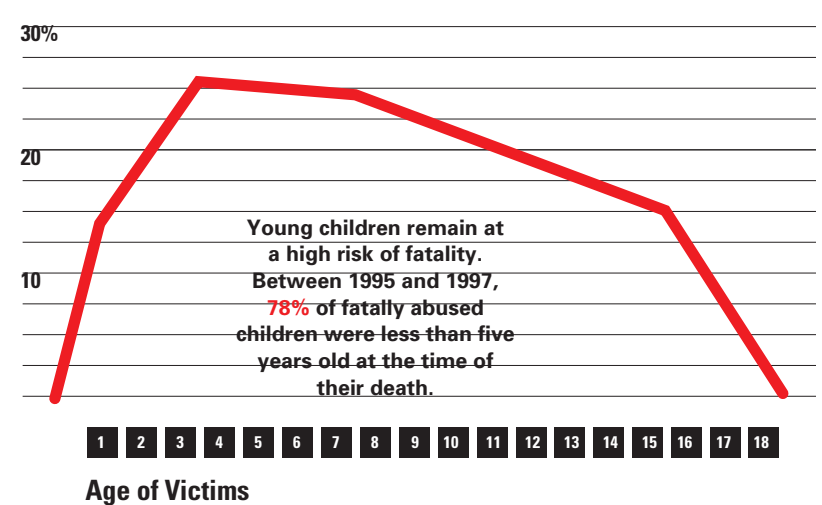
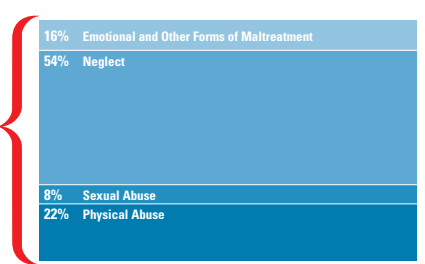
Researchers have long been aware of the link between domestic violence and child abuse. Even if children are witnesses to acts of violence rather than the intended targets, they can be affected in the same way as children who are physically and/or sexually abused. Since domestic violence is a pattern of behavior, not a single event, episodes may become more severe and more frequent over time, resulting in an increased likelihood that the children will eventually become victims.

Domestic violence often includes child abuse. Children may be victimized and threatened as a way of punishing and controlling the victim of domestic violence.

3,000,000⁺
reported cases
or 47 out of every 1,000 U.S. children were reported as victims of child maltreatment in 1997.

Reports of child abuse have increased 41% between 1988 and 1997. Experts attribute much of the increase in reporting to greater public awareness of and willingness to report child maltreatment, as well as changes in how states collect reports of maltreatment.

1,054,000
confirmed cases
or 15 out of every 1,000 U.S. children were abused in 1997.



Based on information from 18 states, reports of abuse in day care, foster care, or other institutional care settings represented about 3% of all confirmed cases of child maltreatment in 1997.



Children from families with annual an income below \$15,000 were 22 times more likely to experience maltreatment compared to children from families with an annual income above \$30,000.

● The Violence Against Women Act: Breaking the Cycle of Violence. Executive Summary. Violence Against Women Office. Dept. of Justice. U.S. www.usdoj.gov/vawo/cycle.htm
The Violence Against Women Act is landmark legislation—combining tough law enforcement strategies with important safeguards for victims of domestic violence and sexual assault.

□ **Domestic Violence**
Recent surveys indicate that increased public awareness about domestic violence has encouraged women to come forward. Surveys indicate that approximately 30% of women

have faced some form of abuse. Reported perpetrators of child abuse are equally divided among men and women, but the majority of perpetrators of domestic violence are men.

□ **Child Fatalities**
Using 1996 statistics provided by children protective service (CPS) agencies, it is estimated that more than three children die each day as a result of child abuse or neglect.

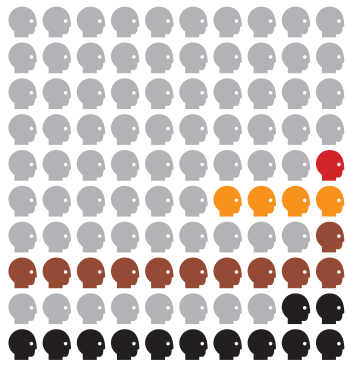
41%
of these deaths are children known to CPS agencies as current or prior cases.

● Extreme Child Poverty Rises Sharply in 1997. Children's Defense Fund. www.childrensdefense.org/publications/extremepoverty.html
An examination of recent welfare reforms and their impact on children in poverty.

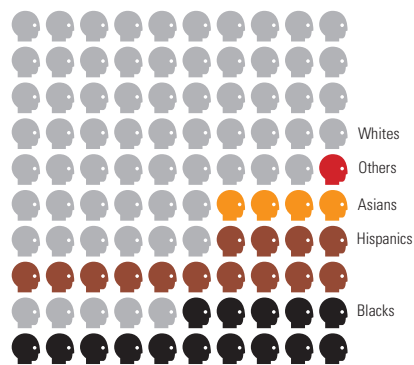
Ethnically Diverse

Teens are more ethnically diverse than the overall U.S. population. The percent of Hispanic teens, African American teens and Asian teens are all above the national average.

% U.S. Population



% Teenage Population



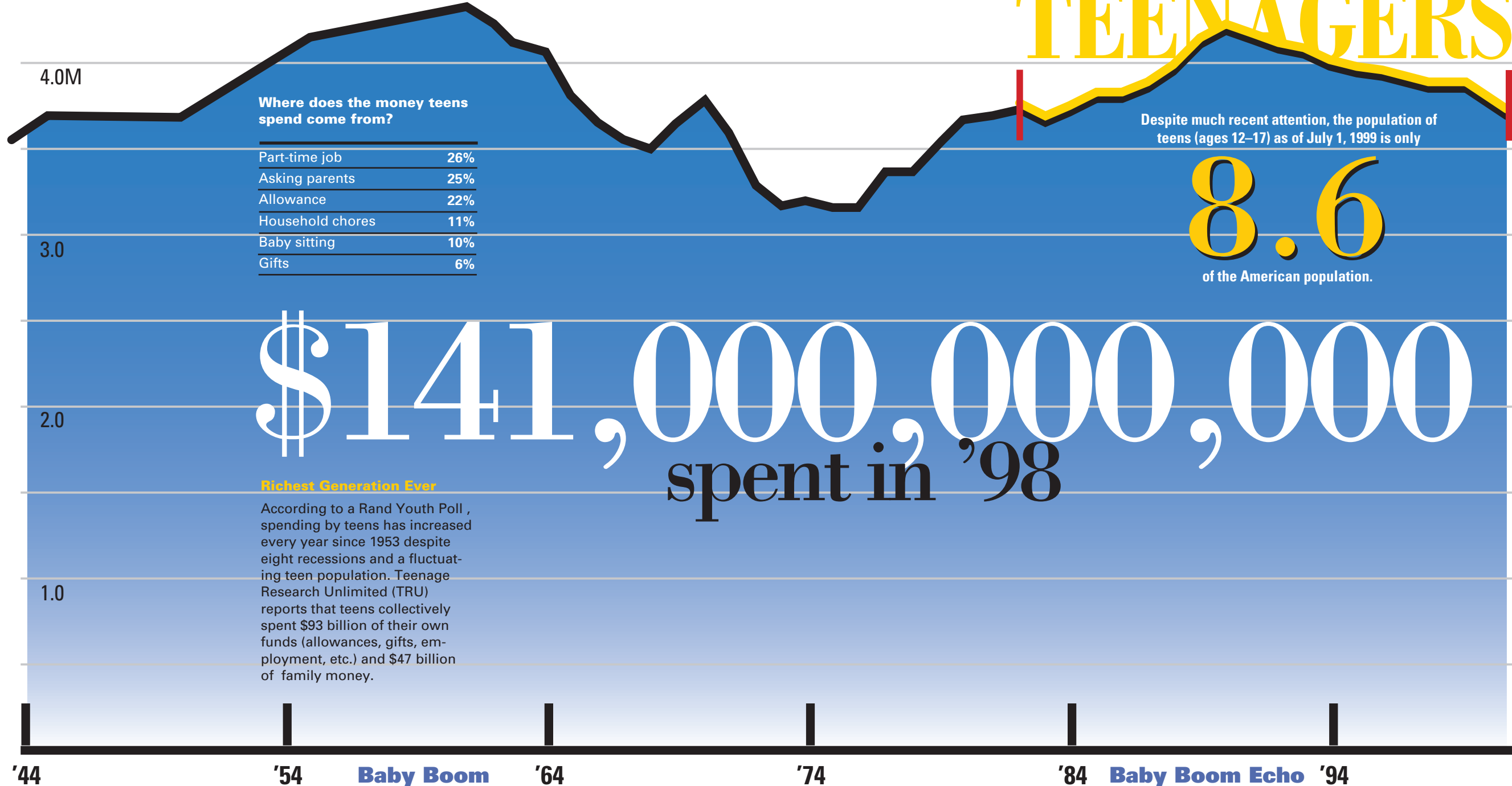
Teens have the highest percentage of Internet users, with 89.2% having already been online. According to *Newsweek*, 77% of all teens would rather look something up on the Internet than in a book. At present, more male teens use the Internet than female teens. On average, teens surf the Internet 5.1 hours per week primarily at home, at school, and at their friends' homes.

Baby Boom Echo

What characterizes this generation of teens?



Number of Births



Where does the money teens spend come from?

Part-time job	26%
Asking parents	25%
Allowance	22%
Household chores	11%
Baby sitting	10%
Gifts	6%

\$141,000,000,000
 spent in '98

Richest Generation Ever

According to a Rand Youth Poll, spending by teens has increased every year since 1953 despite eight recessions and a fluctuating teen population. Teenage Research Unlimited (TRU) reports that teens collectively spent \$93 billion of their own funds (allowances, gifts, employment, etc.) and \$47 billion of family money.

□ During the school year 39% of all teens between 15 and 17 work an average of 18 hours each week. During summertime, 59% of teens work either full-time or part-time.

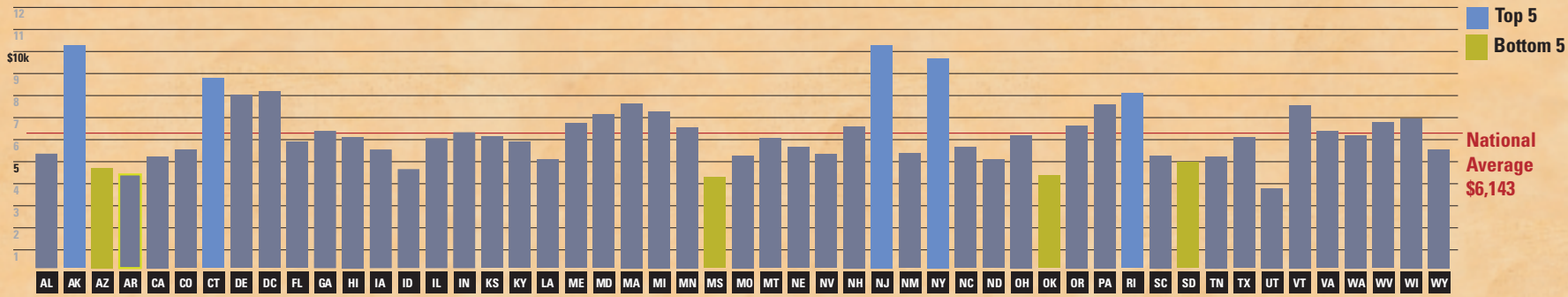
□ By the time they graduate from high school 80% of all teens will have had at least one job (usually part-time).

□ Today teens spend average of 51 minutes a day doing homework, down from 70 minutes a decade ago.

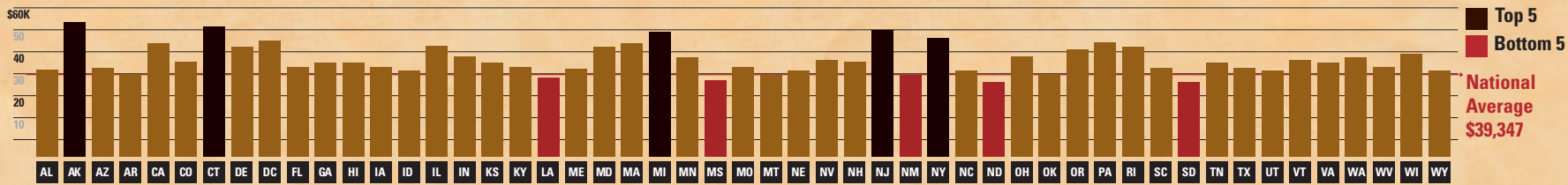
□ By the time they enter college, 40% of teens will have their own vehicle.

□ Over 10% of all high school students have a credit card (co-signed by a parent), and 55% of all teens have a telephone calling card.

Average spending per pupil in public elementary and secondary school, 1997 (\$ Thousands)

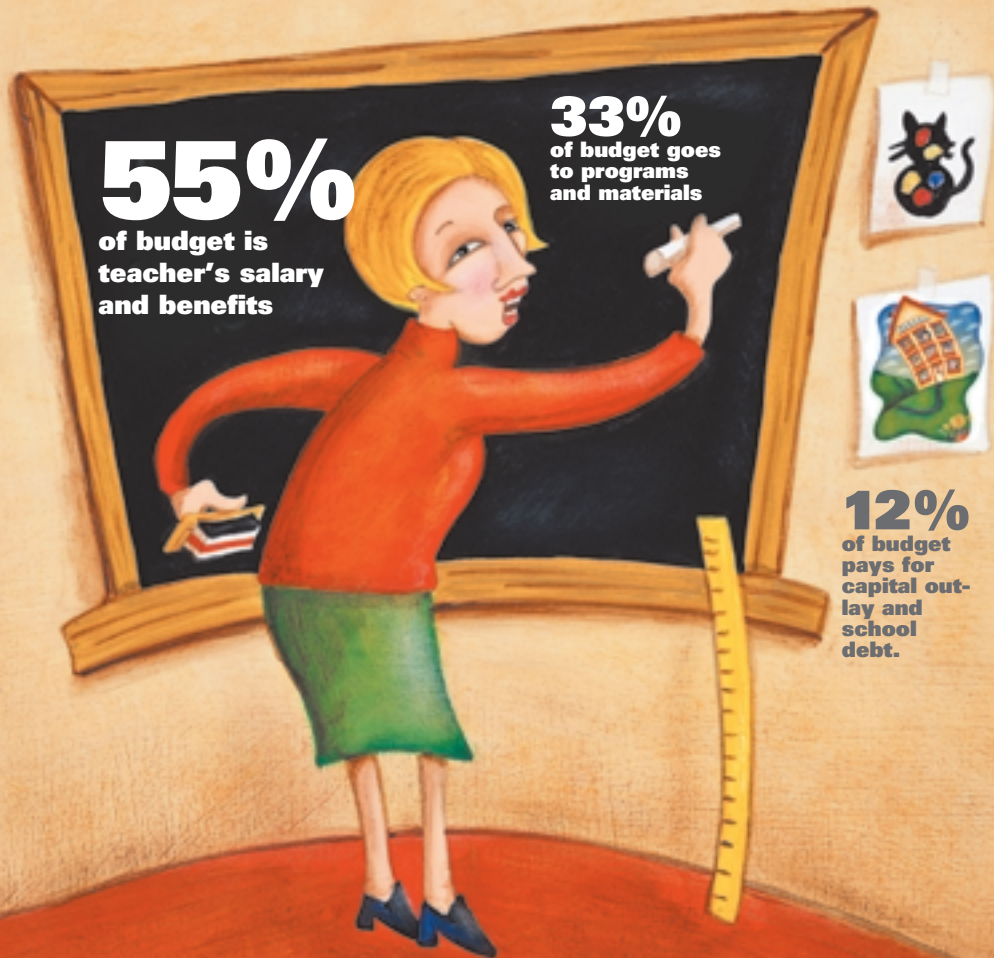


Average salaries of public-school teachers, 1996-97



Classroom Cost

How is this money spent?

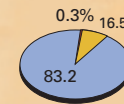


12% of budget pays for capital outlay and school debt.

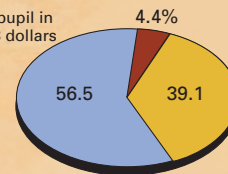
Sources of Revenue

As school revenues climb, the burden shifts toward State governments.

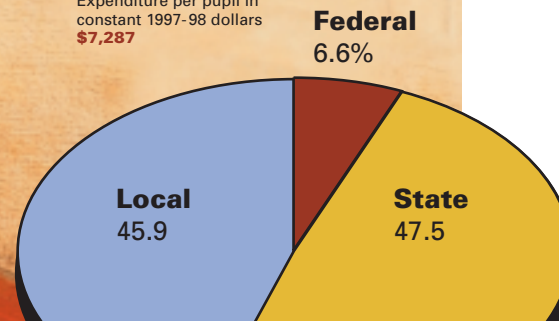
1919-1920
distribution of revenues
\$1,036,151
Expenditure per pupil in constant 1997-98 dollars
\$543



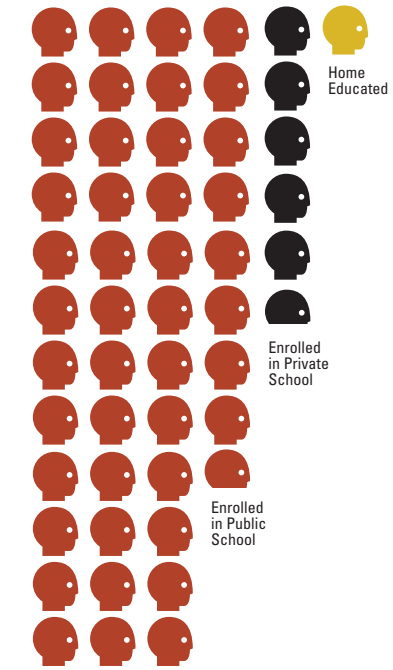
1959-1960
distribution of revenues
\$15,613,255
Expenditure per pupil in constant 1997-98 dollars
\$2,593



1995-1996
distribution of revenues
\$293,610,849
Expenditure per pupil in constant 1997-98 dollars
\$7,287



One out of 50 children is educated at home



K-12 Schools

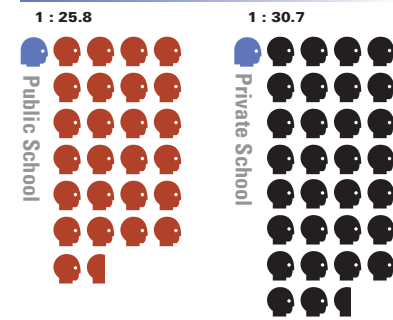
Who attends school? Who completes high school? And what are the costs associated with it?



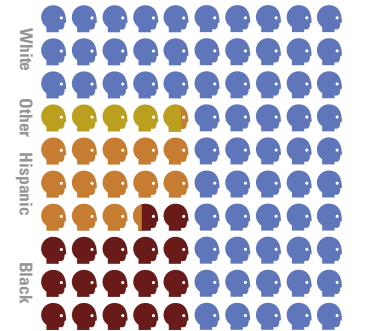
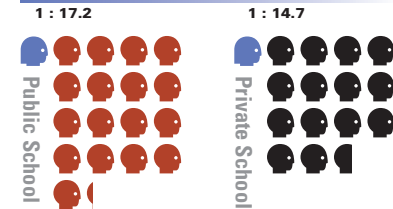
Just 50 years ago, the number of high school graduates among 17-year-olds was only 59%. In recent decades, graduation increased dramatically. For the 1989-90 school year, 74.2% graduated – a total of 2,587,000 students. Vermont ranks the highest with 89%, and South Carolina ranks the lowest with 54.4%.

Private schools saw largest gain in pupil-teacher ratio

1960



1990



35.1% of the population in elementary and secondary school is made up of minorities—blacks, hispanics, and others.

● Dept. of Education. U.S. www.ed.gov
The lead agency in the U.S. federal government dealing with education policies and programs.

□ Teachers' salaries rose 19% from 1980 to 1997. Virtually all of this increase occurred during the mid-80s. Since 1991, the average teacher's salary actually fell slightly, after adjusting for inflation.

□ The number of minority students increased 5% between 1986 and 1996. Hispanics account for 3.5% of the increase, while Blacks account for less than one half of 1%.

7% percentage of **white** high school dropouts among 16- to 24-year-olds. (1996)

13% percentage of **black** high school dropouts among 16- to 24-year-olds. (1996)

29.4% percentage **hispanic** high school dropouts among 16- to 24-year-olds. (1996)

Literacy

What is literacy? And what is its impact?

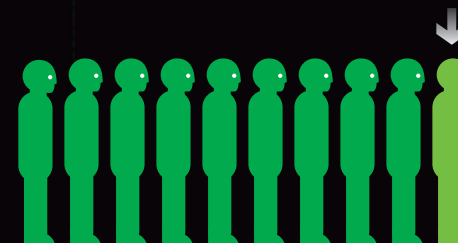


In the past, literacy was considered the ability to read at a very basic level. Today, the world is changing in ways that demand and reward greater knowledge and skills. The global economy, the Internet, NAFTA, and other developments have changed what it means to be literate.

Literacy is defined more broadly to include applying reading, writing, and math skills to obtain and use information and solve problems. Literacy is not something people have or don't have. Rather, it is a range or continuum of skills that help people function in daily life, with individuals falling at different places on that continuum.

\$790M

was spent in 1999 by the federal government on adult education and family literacy — a substantial increase over the previous year when it spent \$484 million. This is in addition to the \$958 million spent by state and local governments.



One out of every ten people of the 40+ million adults with literacy needs is enrolled in a program that assists them in improving their skills.

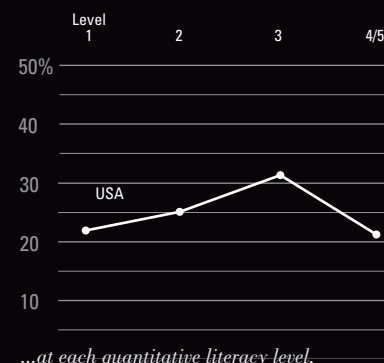
- 1.5M** Adult Basic Education (below 8th grade skill level)
- 0.9M** Adult Secondary Education (8th -12th grade skill level)
- 1.6M** English as a Second Language

20%

of adults read at or below 5th grade level.

Quantitative Literacy

The knowledge and skills required to apply arithmetic operations, either alone or sequentially, to numbers embedded in printed materials such as balancing a checkbook, figuring out a tip, or determining the interest on a loan from an advertisement.

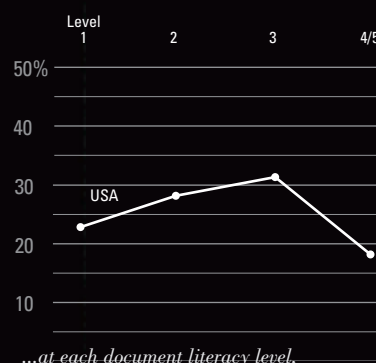


Percentage of adult population...

...at each quantitative literacy level.

Document Literacy

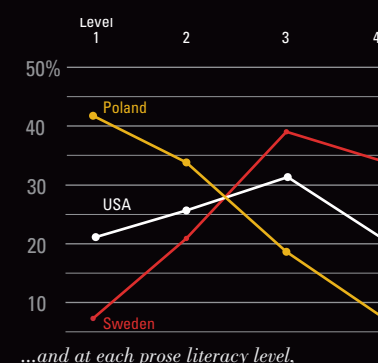
The knowledge and skills required to locate and use information in different formats, such as job applications, payroll forms, transportation schedules, maps, tables, and charts.



...at each document literacy level.

Prose Literacy

The knowledge and skills needed to understand and use information from printed texts, including editorials, news stories, poems, and fiction.



...and at each prose literacy level.

	1	2	3	Level 4/5
Sweden	7.5	20.3	39.7	34.2
Netherlands	10.5	30.1	44.1	15.3
Germany	14.4	34.2	38.0	13.4
Canada	16.6	25.6	35.1	22.7
Australia	17.0	27.1	36.9	18.9
Switzerland (French)	17.6	33.7	38.6	10.0
Belgium (Flanders)	18.4	28.2	39.0	14.3
New Zealand	18.4	27.3	35.0	19.2
Switzerland (German)	19.3	35.7	36.0	8.9
USA	20.7	25.9	32.4	21.1
United Kingdom	21.8	30.3	31.3	16.6
Ireland	22.6	29.8	34.1	13.5
Poland	42.6	34.5	19.8	3.1

● National Center for Education Statistics. Dept. of Education. U.S. nces.ed.gov/ NCES is the primary federal entity for collecting and analyzing data that are related to education in the United States and other nations.

● Educational Resources Information Center. National Library of Education. Dept. of Education. U.S. www.accesseric.org/ A national information system designed to provide users with ready access to an extensive body of education-related literature.

□ Dropouts experience the most unemployment, with a 10% average, compared to an average unemployment rate of 2.5% for those with college degrees.

Mean monthly income

\$452

without a high school diploma

Mean monthly income

\$1,829

with a bachelor's degree

43%

of people with the lowest literacy skills live in poverty. 17% receive food stamps, and 70% have no job or a part-time job.

Affirmative Action

Has affirmative action worked?



Myth: The only way to create a color-blind society is to adopt color-blind policies. Fact: Although this assertion sounds intuitively plausible, the reality is that color-blind policies often put racial minorities at a disadvantage. For instance, all else being equal, color-blind seniority systems tend to protect white workers against job layoffs, because senior employees are usually white. Likewise, color-blind college admissions favor white students because of their earlier educational advantages. Unless pre-existing inequities are corrected or otherwise taken into account, color-blind policies do not eliminate racial injustice – they reinforce it.

Myth: Affirmative action may have been necessary 30 years ago, but the playing field is fairly level today. Fact: Despite the progress that has been made, the playing field is far from level. Women still earn 74 cents for every male dollar. Black people have twice the unemployment rate of white people, half the median family income, and half the proportion of those who attend four years or more of college. In fact, without affirmative action the percentage of black students on many campuses would drop below 2%. This would effectively choke off black people's access to higher education and severely restrict progress toward racial equality.

Myth: Affirmative action is nothing more than an attempt at social engineering by liberal Democrats. Fact: In truth, affirmative action programs have spanned seven different presidential administrations – four Republican and three Democratic. Although the originating document of affirmative action was President Johnson's Executive Order 11246, the policy was significantly expanded in 1969 by President Nixon and then Secretary of Labor George Shultz. President Bush also enthusiastically signed the Civil Rights Act of 1991, which formally endorsed the principle of affirmative action. Thus, despite the current split along party lines, affirmative action has traditionally enjoyed the support of Republicans as well as Democrats.

Myth: If Jewish people and Asian Americans can rapidly advance economically, African Americans should be able to do the same. Fact: This comparison ignores the unique history of discrimination against black people in America. As historian Roger Wilkins has pointed out, blacks have a 375-year history on this continent: 245 of those involving slavery, 100 involving legalized discrimination, and only 30 involving anything else. Jews and Asians, on the other hand, have immigrated to North America – often as doctors, lawyers, professors, entrepreneurs, and so forth. Moreover, European Jews are able to function as part of the white majority. To expect blacks to show the same upward mobility as Jews and Asian Americans is to deny the historical and social reality that black people face.

Myth: You can't cure discrimination with discrimination. Fact: The problem with this myth is that it uses the same word – discrimination – to describe two very different things. Job discrimination is grounded in prejudice and exclusion, whereas affirmative action is an effort to overcome prejudicial treatment through inclusion. The most effective way to cure society of exclusionary practices is to make special efforts at inclusion, which is exactly what affirmative action does. The logic of affirmative action is no different from the logic of treating a nutritional deficiency with vitamin supplements. For a healthy person, high doses of vitamin supplements may be unnecessary or even harmful, but for a person whose system is out of balance, supplements are an efficient way to restore the body's balance.

Myth: The public doesn't support affirmative action anymore. Fact: This myth is based largely on opinion polls that offer an all-or-none choice between affirmative action as it currently exists and no affirmative action at all. When intermediate choices are added, surveys show that most people want to maintain some form of affirmative action. A recent Time/CNN poll found that 80% of the public felt "affirmative action programs for minorities and women should be continued at some level." What the public opposes are quotas, set asides, and "reverse discrimination." For example, when the same poll asked people whether they favored programs "requiring businesses to hire a specific number or quota of minorities and women," 63% opposed such a plan. As these results suggest, most members of the public oppose extreme forms of affirmative action that violate notions of procedural justice – they do not oppose affirmative action itself.

Myth: Support for affirmative action means support for preferential selection procedures that favor unqualified candidates over qualified candidates. Fact: Although affirmative action is sometimes mistakenly equated with this form of preferential treatment, federal regulations explicitly prohibit affirmative action programs in which unqualified or unneeded employees are hired. In fact, most supporters of affirmative action actually oppose this form of preferential selection and instead support a selection process in which a female or minority candidate is chosen from a pool of equally qualified applicants (e.g., students with identical college entrance scores).

Myth: A large percentage of white workers will lose out if affirmative action is continued. Fact: Government statistics don't support this myth. According to the Commerce Department, there are fewer than two million unemployed black civilians and more than 100 million employed white civilians. Even if every unemployed black worker were to displace a white worker, less than two percent of whites would be affected. Furthermore, affirmative action pertains only to job-qualified applicants, so the actual percentage of affected whites would be a fraction of a percent. The main sources of job loss among white workers have to do with factory relocations and labor contracting outside the U.S., computerization and automation, and corporate downsizing.

Myth: Affirmative action tends to undermine the self-esteem of women and racial minorities. Fact: Although affirmative action may have this effect in some cases, interview studies and public opinion surveys suggest that such reactions are rare. For instance, a recent Gallup Poll asked employed blacks and employed white women whether they had ever felt that others questioned their abilities because of affirmative action. Nearly 90% of respondents said no (which is understandable – after all, white men, who have traditionally benefited from preferential hiring, do not feel hampered by self-doubt or a loss of self-esteem). Indeed, in many cases affirmative action may actually raise the self-esteem of women and minorities by providing them with employment and opportunities for advancement. There is also evidence that affirmative action policies increase job satisfaction and organizational commitment among beneficiaries.

Myth: Affirmative action has not succeeded in increasing female and minority representation. Fact: Several studies have documented important gains in racial and gender equality as a direct result of affirmative action. For example, according to a recent report from the Labor Department, affirmative action has helped five million minority members and six million white and minority women move up in the workforce. Likewise, a study sponsored by the Office of Federal Contract Compliance Programs showed that between 1974 and 1980 federal contractors, who were required to adopt affirmative action goals, added black and female officials and managers at twice the rate of noncontractors. There have also been a number of well-publicized cases in which large companies (e.g., AT&T, IBM, Sears Roebuck) increased minority employment as a result of adopting affirmative action policies.

Excerpted from S. Plous. "Ten Myths About Affirmative Action," *Journal of Social Issues*, Winter 1996, Vol.52, Issue 4, pp. 25-31, www.socialpsychology.org/affirm.htm

❑ For every dollar earned by men, women as a whole earn 74 cents, African American women earn 63 cents, and Latina women earn 57 cents.

● Policy.com. Issue of the Week, 2/22/99: Affirmative Action in Focus. www.policy.com/issuewk/1999/0222_58/index.html
Issues and debate about affirmative action.

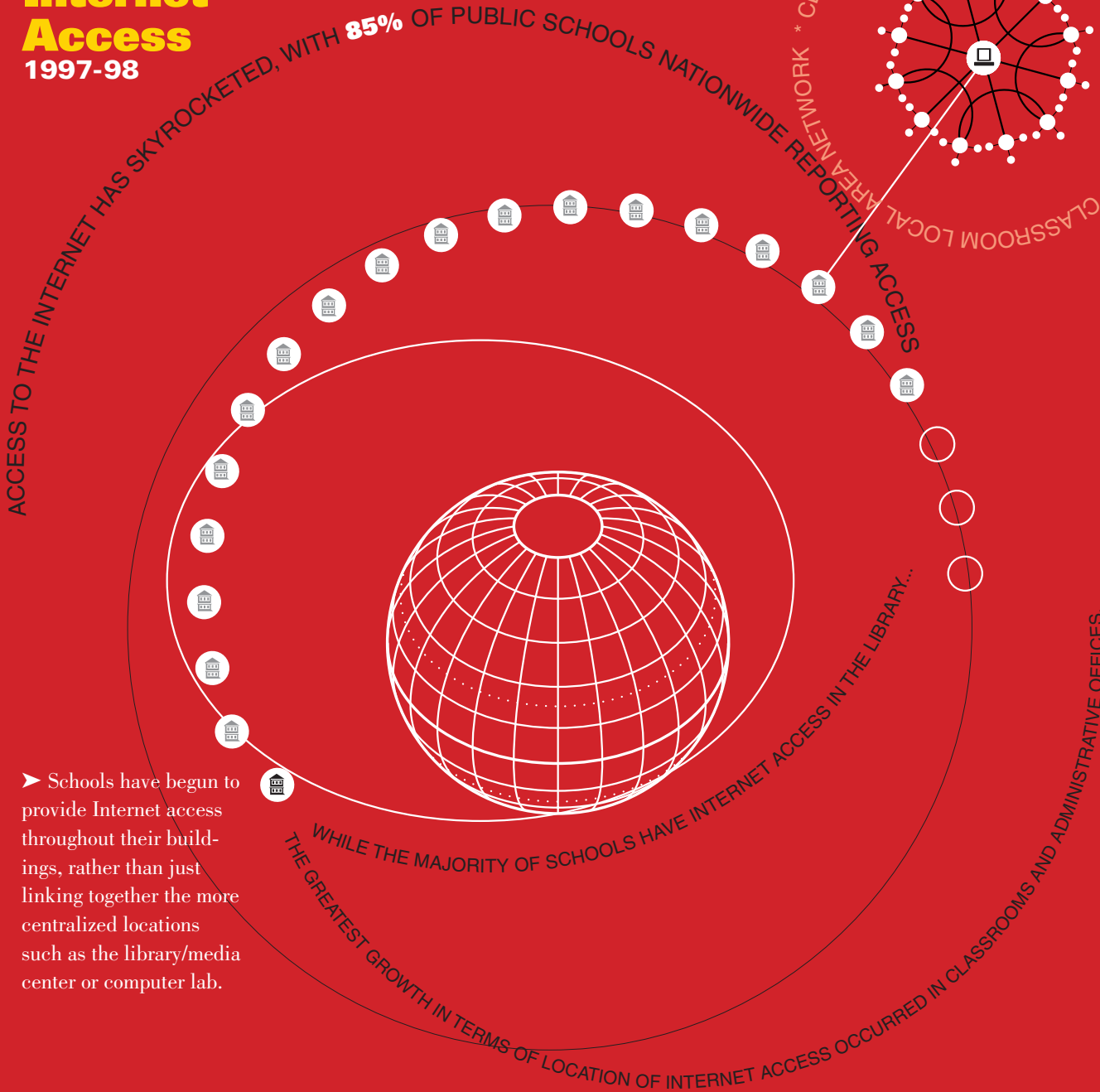
❑ Women and minorities make up two-thirds of the population and 57% of the workforce, yet they account for only 3% of senior management positions at Fortune 1000 industrial corporations.

● Affirmative Action Review: Report to the President. Executive Office of the President. U.S. www.whitehouse.gov/WH/EOP/OP/html/aa/aa-index.html
On March 7, 1995, President Clinton directed that a review be conducted of the Federal government's affirmative action programs. This is the report based on that review.

❑ A Gallup Poll conducted in 1997 found that 67% of those polled, and 65% of whites, support reserving some college openings for black students when not doing so would mean that

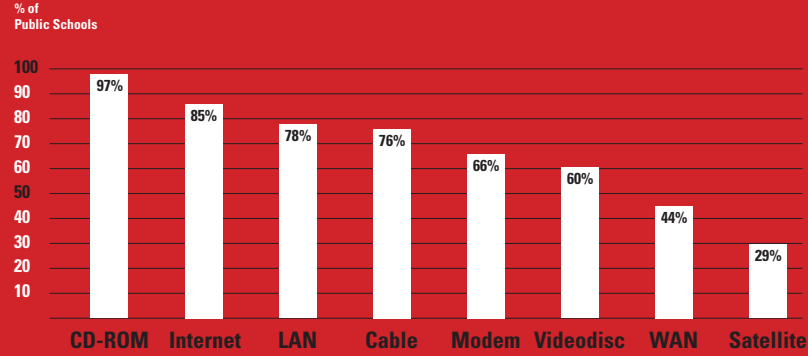
blacks would be badly under-represented on campus. 74% agree that affirmative action means "making equal opportunities for everyone including women and minorities."

Internet Access 1997-98

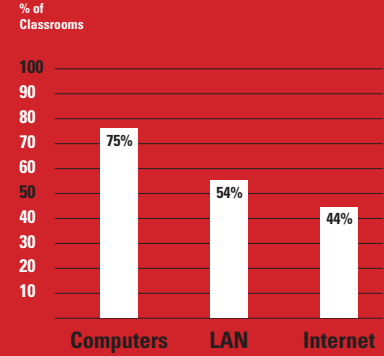


► Schools have begun to provide Internet access throughout their buildings, rather than just linking together the more centralized locations such as the library/media center or computer lab.

Technology penetration in schools



... in classrooms



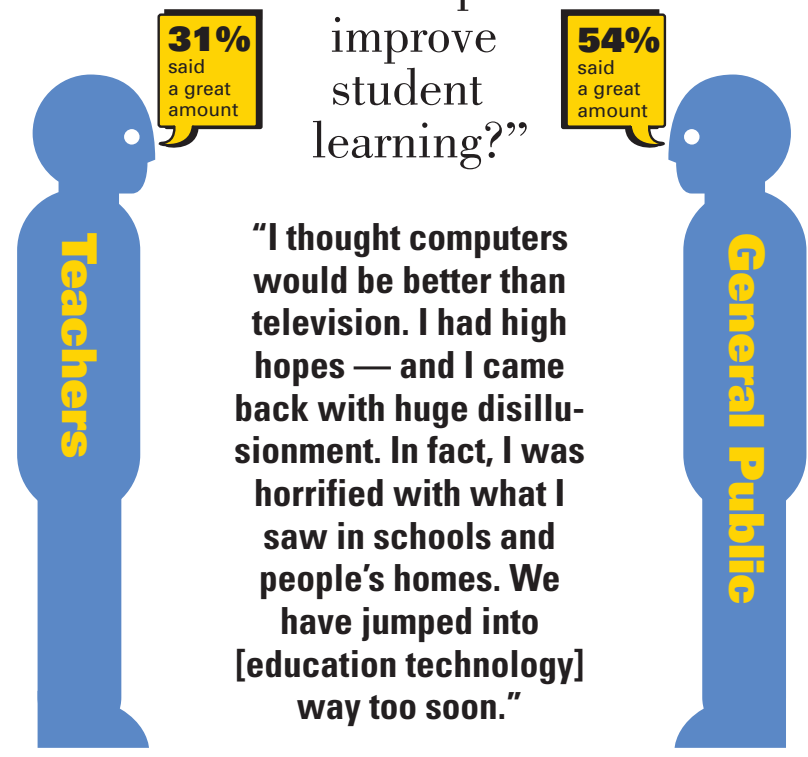
Technology in the Classroom

Who has access? How is it being used? Is it effective?



Computers and Internet connections are fast becoming standard features of the American public school, but many teachers do not make regular use of them for teaching. This problem is created by some school districts that put computers into classrooms without showing teachers how to use them.

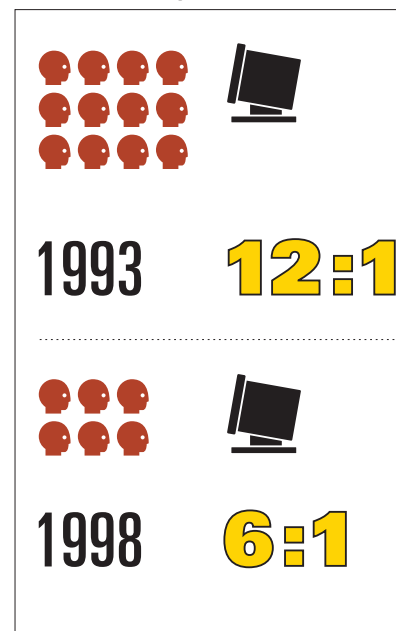
“How much do you think computers have helped improve student learning?”



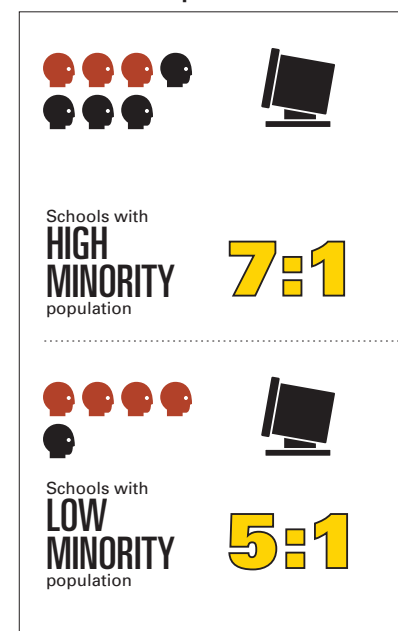
“I thought computers would be better than television. I had high hopes — and I came back with huge disillusionment. In fact, I was horrified with what I saw in schools and people’s homes. We have jumped into [education technology] way too soon.”

— Jane Healy, Educational psychologist and author of *Failure to Connect: How Computers Affect Our Children’s Minds — for Better and Worse*

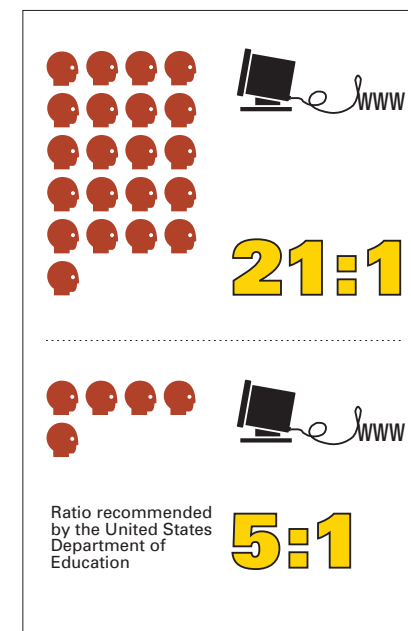
Student to Computer Ratio:



Student to Computer Ratio: 1997



Student to Internet Access Ratio: 1997



● Educational Technology Office. Dept. of Education. U.S. www.ed.gov/Technology/ Agency encourages and supports federal programs designed to improve technology services throughout the American education system.

58%

of schools have access to the Internet from at least one classroom.

70%

of schools have access to the Internet from a library/media center.

81%

of teachers surveyed were either beginners in using technology or at an intermediate level.

7%

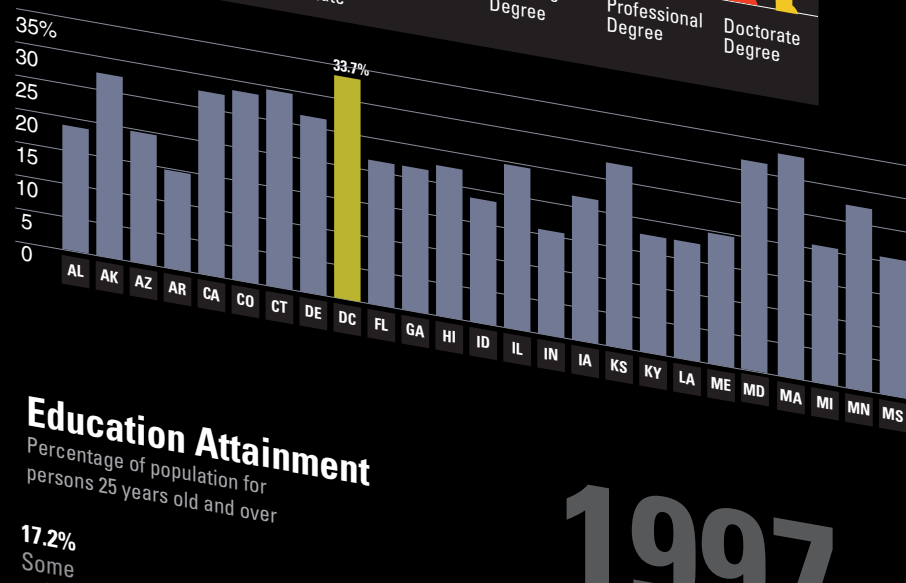
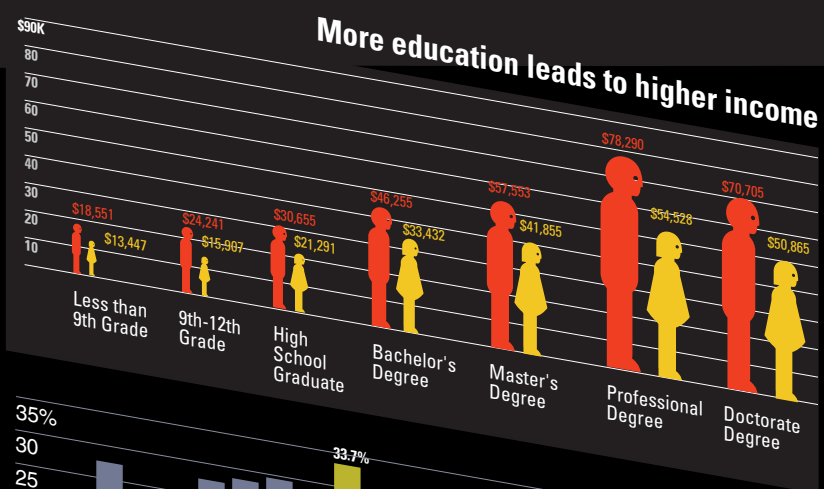
of teachers surveyed were advanced enough in their technology skills that they could integrate technology into their curriculum.

14%

of teachers surveyed use the Internet for “instructional purposes.”

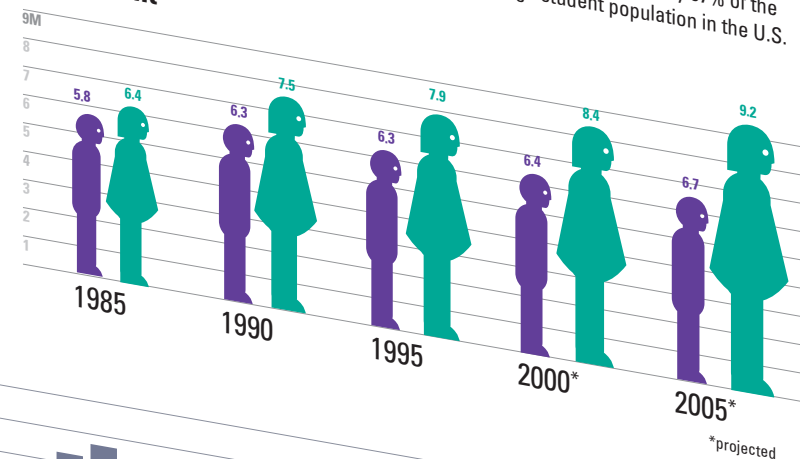
The Cost of Higher Education

Who's educated? And at what cost?



Which state has the highest percentage of residents with a college degree? Which state has the lowest?

Enrollment



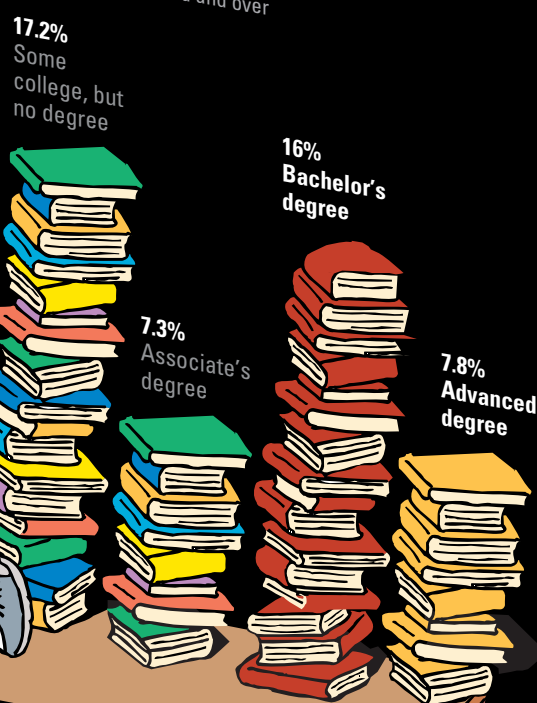
Female Enrollment Increases

In 1985, female students outnumbered male students by 4%. It is estimated that by the year 2005, female student enrollment will reach over nine million, nearly 57% of the total college student population in the U.S.



Education Attainment

Percentage of population for persons 25 years old and over

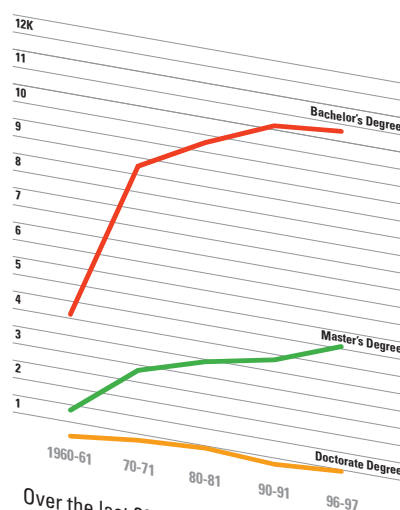


1997

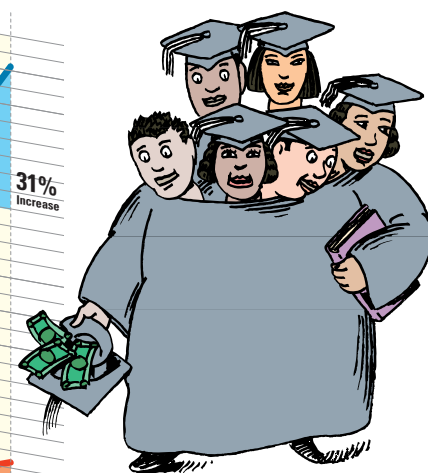
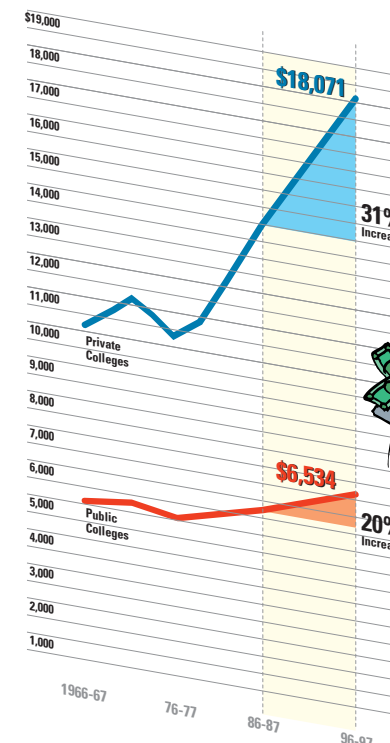
Total Adult Population

Roughly **24%** of the population holds at least a bachelor's degree.

Other	2%
Black	1%
White	21%



Over the last 30 years, the number of bachelor's and master's degrees conferred has increased along with the growth in learning. In 1995-96, women earned the majority of bachelor's and master's degrees, and around two-fifths of doctorate degrees.



For the 1996-97 academic year, annual undergraduate charges for tuition, room, and board were estimated to be \$6,534 at public colleges and \$18,071 at private colleges. In a 10-year period, charges at public colleges increased 20% while those at private colleges increased 31%, after adjusting for inflation.

● National Center for Postsecondary Education, Stanford University. www.stanford.edu/group/ncpe/index.html NCPE's mission is to provide leadership for the transformation and improvement of postsecondary education in its diverse forms—from research universities and comprehensive colleges to community colleges and vocational-technical schools.

□ Nearly half a million foreign students attend U.S. colleges and universities each year. Although U.S. colleges and universities remain the world leaders in attracting foreign students, the United States is

losing its dominance in international education. In the early 1990s, about 40% of all international students studied in the U.S., whereas in 1996-97 the figure dropped to **32%**.

□ After adjusting for inflation and for constant dollars, statistics show that per-student expenditures increased about **16%** throughout the 1980s, but only **7%** between 1988 and 1995.

□ Spending for computer hardware and software by colleges was about \$2.8 billion for the 1997-1998 school year. The average spent per student was **\$149** for public colleges and **\$283** for private colleges.

A research report developed by the NPD Group, a market research firm, measured the daily activities of 3,000 different people each year since 1992. This sampling of 24,000 men and women demonstrated a falloff in younger readers who said they spent at least 30 minutes of the day reading. The percentage is relatively stable for people 55 and older.

The older the age group, the more people are reading. People over 50 are reading an average of an hour a day, nearly double the time of people in their 20s and below.

Even though there are fewer people reading, the amount of time people actually spend reading has decreased only slightly, from 46 minutes a day to 44 minutes.



Young Males 18–34
percent who read at least 30 minutes of books, magazines, newspapers, or computer screens.

36%
1992

22%
1999

□ An increasing number of college graduates now hold jobs traditionally held by workers without college degrees. But this is not an indication that students are making unwise investments

in higher education. On the contrary, the number of people returning to college education has increased over time, even as more graduates take jobs in these other occupations.

● Comprehensive, searchable sources for information about standardized tests, applications, comparative school lists (from private high schools to graduate schools to study-abroad programs), financing, and special needs students.
www.petersons.com
www.collegeboard.org
www.collegeview.com

After declining for several years, the number of degrees conferred in the humanities and the social and behavioral sciences has grown since the mid-1980s. Combined with business management degrees, these three types of degrees constitute half or more of all degrees conferred since 1971.

Over the last two decades, health sciences degrees have doubled while education degrees have decreased by more than one-half during the same period.

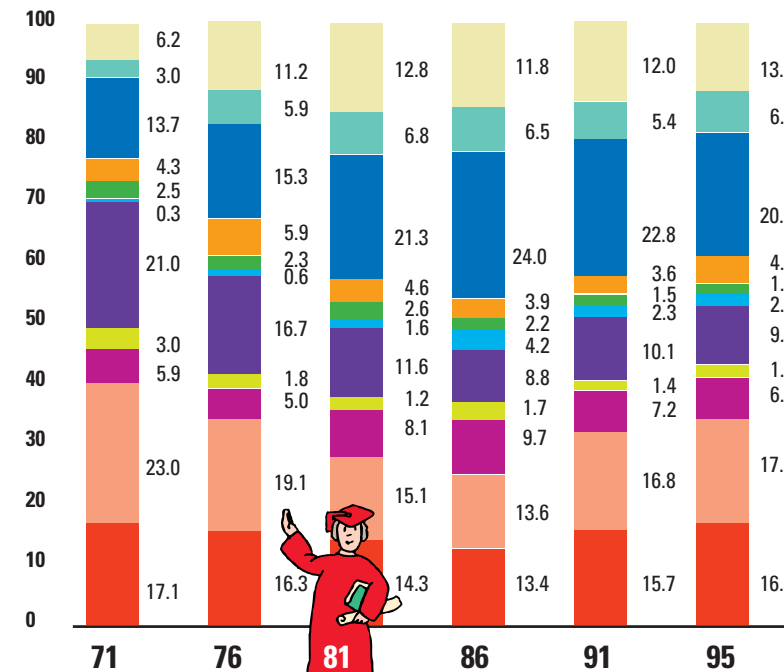
Higher Education

What are people studying?



Changing opportunities within the job market affect the fields in which students choose to major. In turn, the majors that students choose affect the demand for courses and faculty, as well as the supply of new graduates in different fields.

Percentages of the categories of bachelor's degrees conferred



Other technical/professional
Health sciences
Business management
Life sciences
Physical sciences
Computer and Information sciences
Education
Mathematics
Engineering & Engineering Technologies
Social/Behavioral sciences
Humanities



□ According to a study by the U.S. Department of Education, the number of degrees granted in six technology-related areas (engineering, engineering technology, computer sci-

ence, business information systems, mathematics, and physics) fell from 218,820 in 1990 to 207,684 in 1996. In examining a slightly different combination of technology-related degrees, the study

found a drop of between 5 and 8% over the same period. The decrease is a cause for concern since the technology industry's employment growth exceeds the supply of technically skilled workers.

Suicide

What causes suicide? How frequently does it occur? Who's at risk?

Among the nations with a population of more than one million people, 73% of children murdered lived in the U.S. And of those killed by guns, 86% were U.S. children. 54% of the suicides were our children.

No national data on attempted suicides are available; reliable scientific research, however, has found that:

More women than men report a history of attempted suicide, with a gender ratio of about 2:1.

A person commits suicide about every 17 minutes in the U.S., but it is estimated that an attempt is made about once every minute.

In 1996 only 1.3% of total deaths in the U.S. were from suicide. In contrast, 32% were from heart diseases, 23% from cancers, and 7% from stroke.

Over 32,000 people kill themselves every year.

Suicide is a complex behavior. The risk factors for suicide frequently occur in combination. Preventive interventions must be complex and intensive if they are to have lasting effects.

Recognition and appropriate treatment of mental and substance abuse disorders for particular high-risk age, gender, and cultural groups is the most promising way to prevent suicide and suicidal behavior.

Most school-based, information-only suicide prevention programs have not been evaluated for their effectiveness. Research suggests that such programs may actually increase distress in the young people who are most vulnerable.

90% of all suicides were among whites; males account for 75% of all suicides and females 18%.



Suicide among black youths, once uncommon, has increased by two-thirds over the past 15 years.

Suicide is the ninth leading cause of death in the U.S., but it is the third leading cause of death for young people aged 15-24 (after motor vehicle accidents and unintentional injury).

Suicide, like homicide, has come to play a proportionately large role in teenage deaths over the past several decades. Between 1970 and 1990, the suicide death rate for youth ages 15 through 19 nearly doubled. Since 1990, the overall death rate has stabilized. The strongest risk factors for attempted suicide are depression, alcohol or drug disorder, and aggressive or disruptive behaviors.

Nearly 60% of all suicides are committed with a firearm.

□ Depression

Over 60% of all people who commit suicide suffer from major depression. If one includes alcoholics who are depressed, this figure rises to over 75%.

□ Alcohol

Alcoholism is a factor in about 30% of all completed suicides.

□ Firearms

83% of gun-related deaths in homes are the result of a suicide. Death by firearm is the fastest growing method of suicide.

□ Medical Illness

The highest suicide rates are found among those over 50. In over half of those deaths, medical illness plays an important role in the motivation. People with AIDS are 20 times more likely to commit suicide.

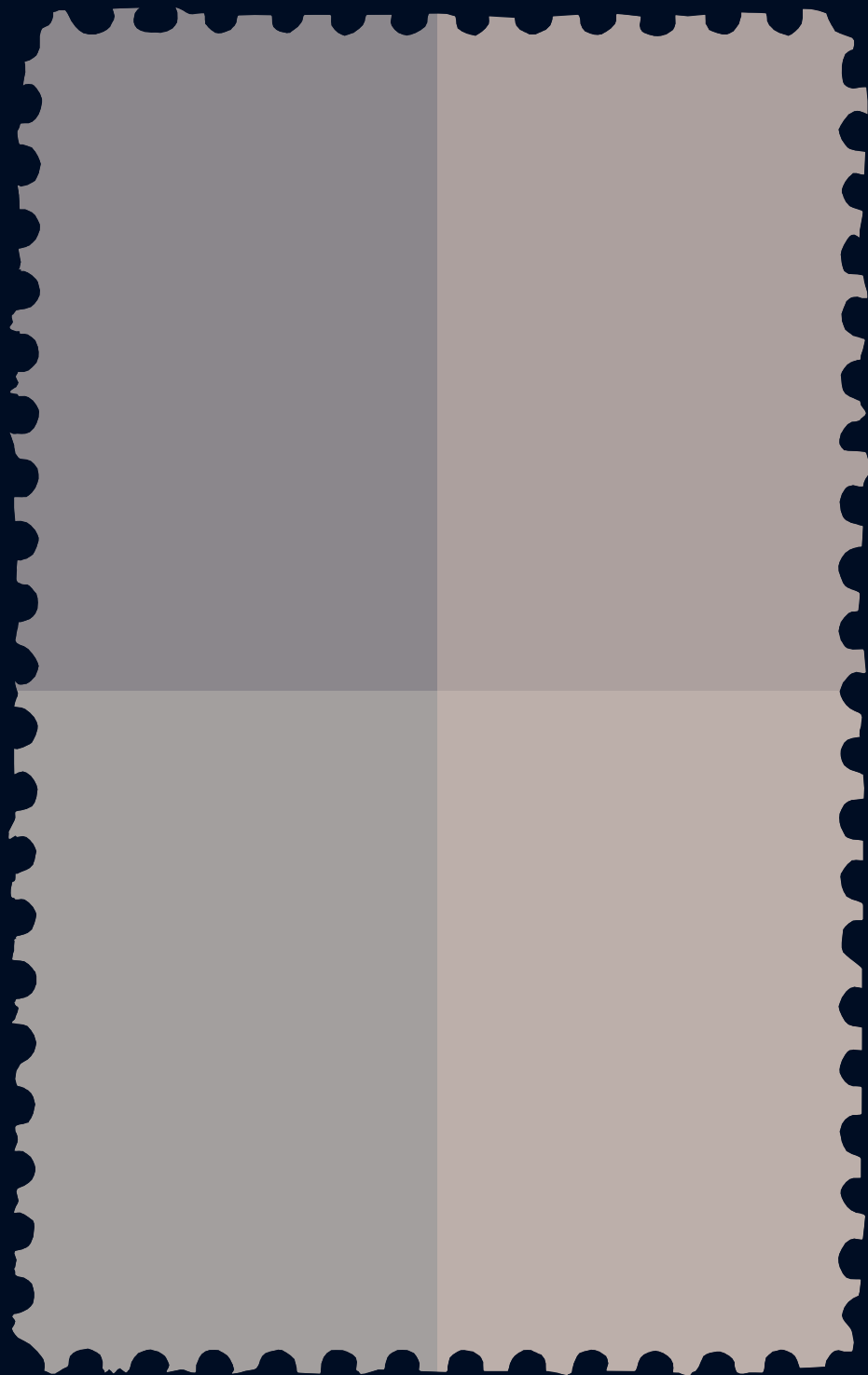


White men over 50 represent 10% of the population, but they are responsible for 33% of suicides.



The suicide rate for women peaks between the ages of 40 and 54, and again after 75.

● Suicide Research Consortium. National Institute of Mental Health. Dept. of Health and Human Services. U.S. www.nimh.nih.gov/research/suicide.htm The Consortium coordinates program development in suicide research across the Institute, identifies gaps in the scientific knowledge base on suicide across the life span.



Flag postage stamp, circa 1960 from the collection of Kit Hinrichs

Reed Agnew / Don Moyer

Age & Race

Who lives here?

Demographic Snapshots

Who are we?

Population Distribution

Where do we live? Where don't we live?

Patterns of Race

Where are densities above and below average?

Age, Sex & Marriage

Where are densities above and below average?

Income, Origin & Education

Where are densities above and below average?

Population Growth Rate

How do births, deaths and migration affect growth?

Distribution of Wealth

How much money do we make?

Becoming President

How do you get to the White House?

The Electoral College

Does your vote count?

Lobbying

What does a lobbyist do? What is a special interest group?

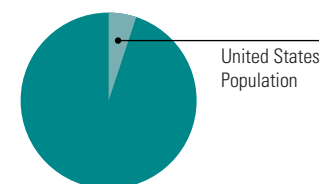
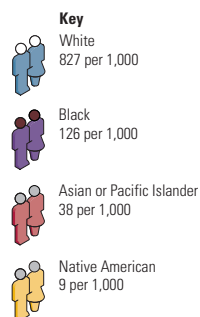
What is a political action committee?

One thousand equals 270 million.

Suppose that the entire population of the United States is represented by just 1,000 people. If those 1,000 people were divided in proportion to the entire population, how would the major demographic categories compare?

This diagram shows 1,000 people representing the U.S. population divided into three major age groups and arranged by race.

Source: U.S. Census Bureau



World population is over six billion. The population of the United States is about four and a half percent of the total world population.

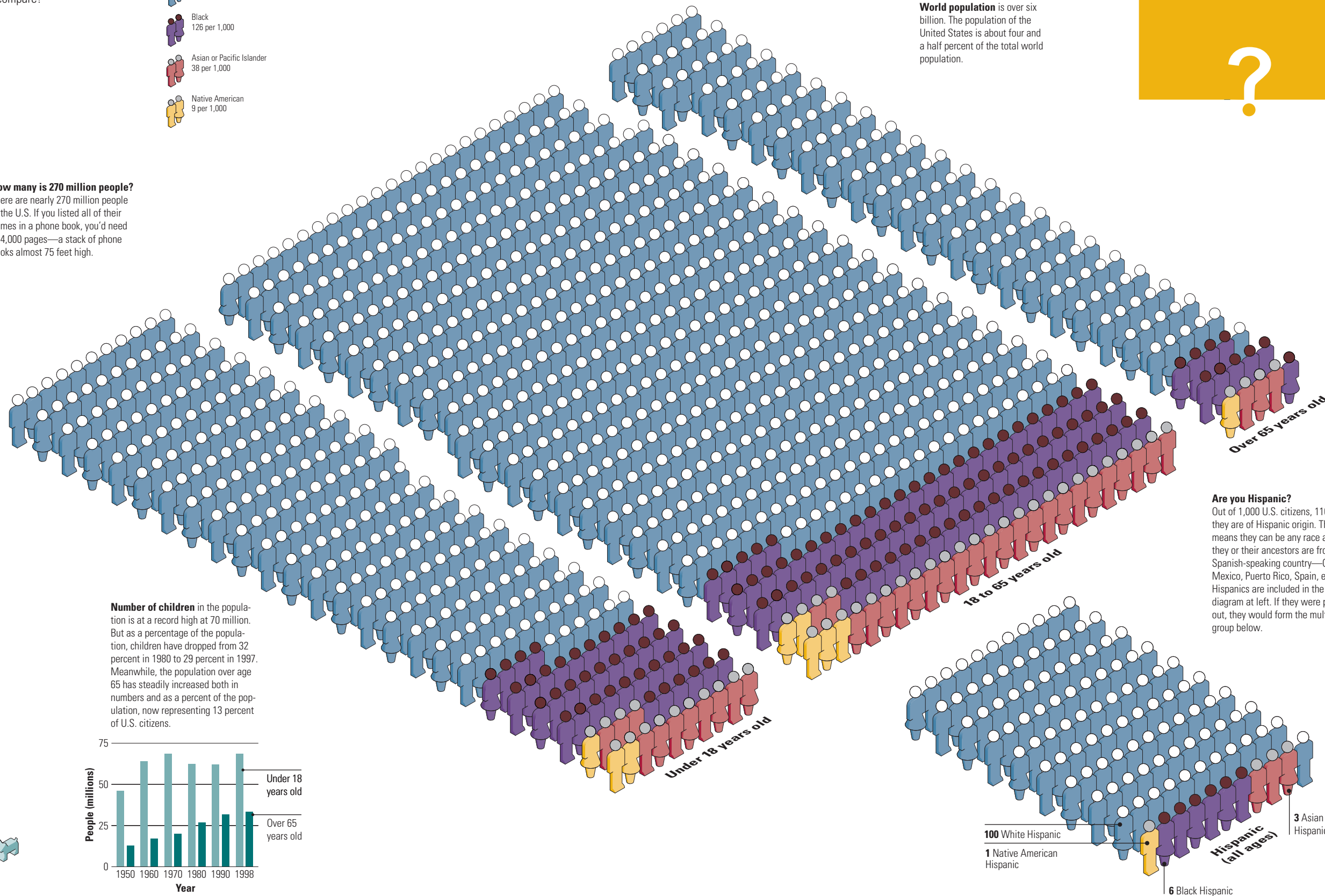
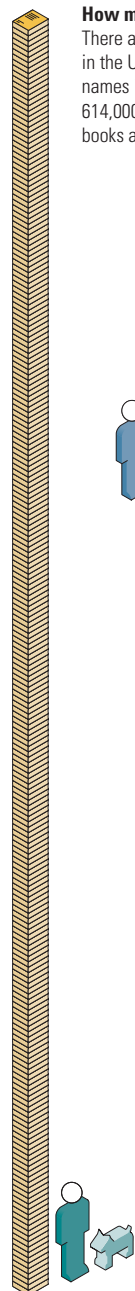
Age & Race

Who lives here?

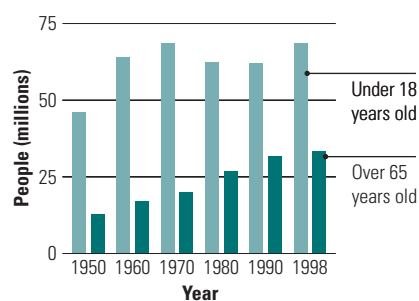


How many is 270 million people?

There are nearly 270 million people in the U.S. If you listed all of their names in a phone book, you'd need 614,000 pages—a stack of phone books almost 75 feet high.



Number of children in the population is at a record high at 70 million. But as a percentage of the population, children have dropped from 32 percent in 1980 to 29 percent in 1997. Meanwhile, the population over age 65 has steadily increased both in numbers and as a percent of the population, now representing 13 percent of U.S. citizens.



Are you Hispanic?

Out of 1,000 U.S. citizens, 110 say they are of Hispanic origin. That means they can be any race and they or their ancestors are from a Spanish-speaking country—Cuba, Mexico, Puerto Rico, Spain, etc. Hispanics are included in the big diagram at left. If they were pulled out, they would form the multiracial group below.

New arrivals.

Less than eight percent of Americans were born outside the U.S.

Deck the halls.

Of the over 192 million households celebrating Christmas, less than 49 percent celebrate with real trees and more than 51 percent celebrate with artificial trees.

Music makers.

More than 20 million Americans play the piano, but only a little more than one million play the saxophone.

Income. Current Population Survey. Census Bureau. U.S. www.census.gov/hhes/www/income.html Census Bureau, on a periodic basis, issues detailed reports that examine all aspects and income in the United States.

Estimates of Population. Census Bureau. U.S. www.census.gov/population/www/estimates/popest.html The Population Estimates Program produces monthly national population estimates by age, sex, race, and Hispanic origin for the United States.

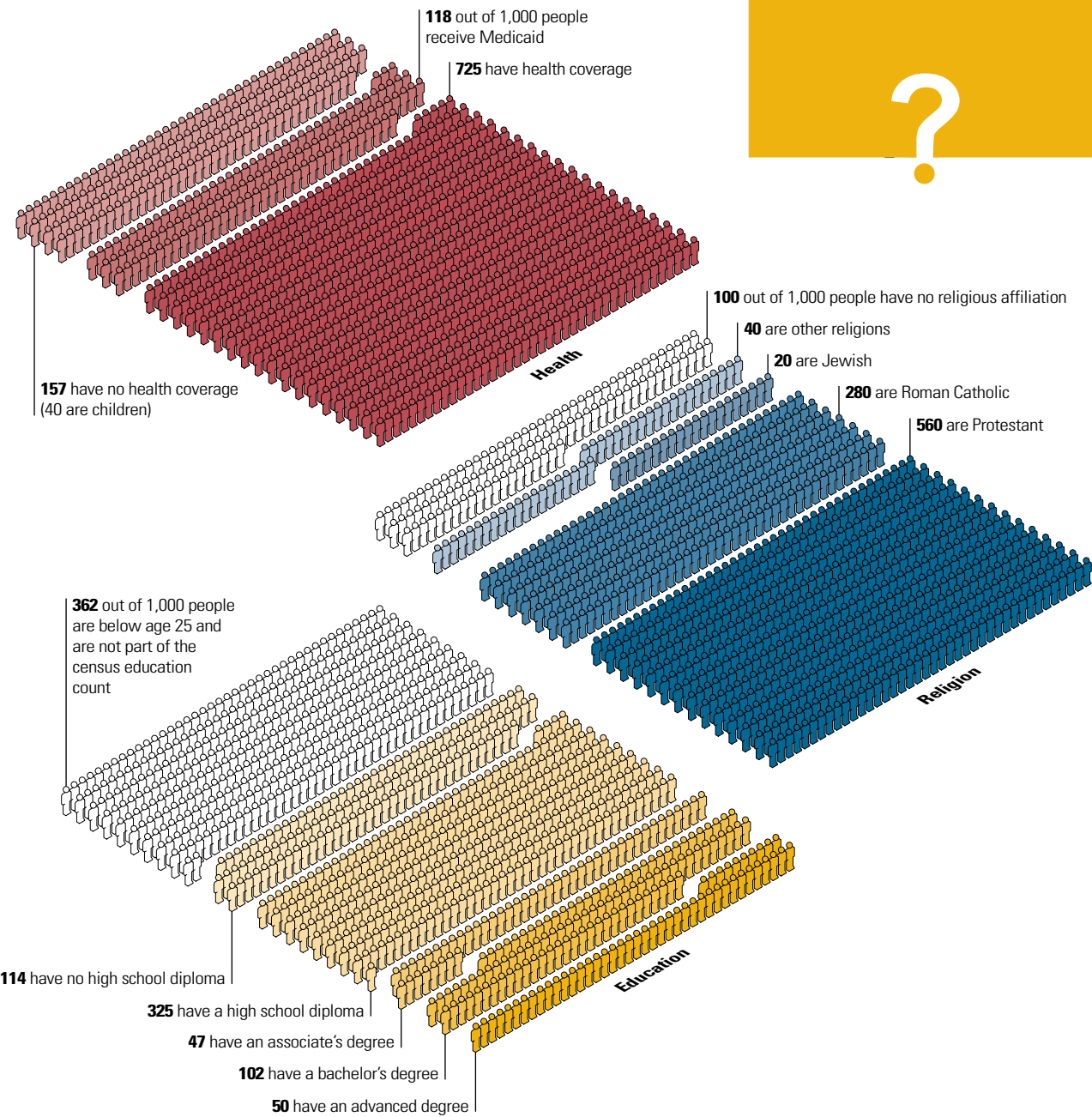
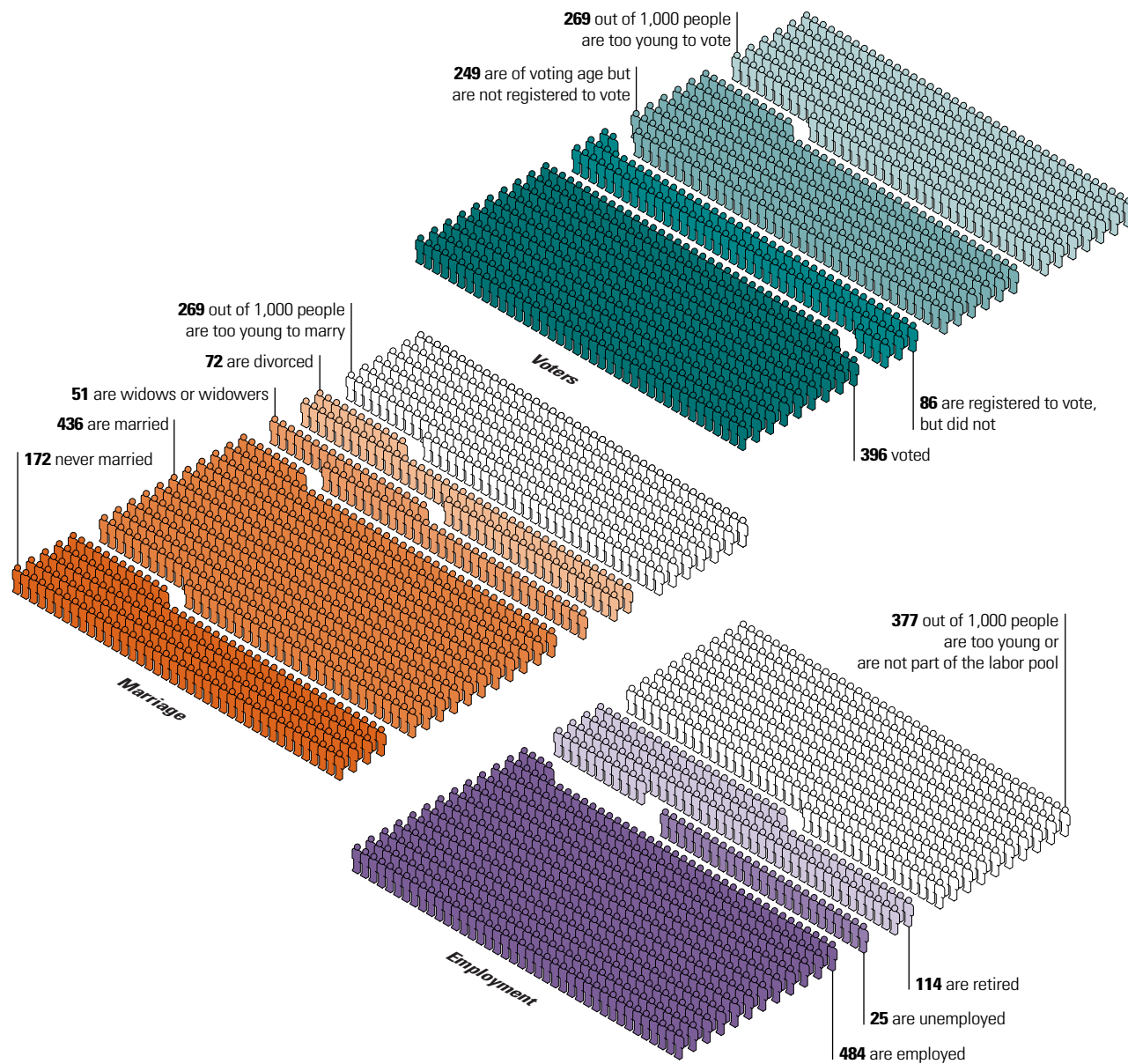
In focus.

Using 1000 people to represent the whole population of the U.S., here are some significant demographic facts.

Source: U.S. Census Bureau

Demographic Snapshots

Who are we?



What do working Americans do?

484 out of every 1,000 Americans are employed. Here is a sampling of some of the jobs that Americans hold.



Home work.

More than 300,000 American kids are being educated at home instead of in public schools.

Locked up.

Less than one percent of Americans are in prison or jail. There are almost 15 times as many men in prison or jail as there are women.

At your service.

More than seven percent of Americans work for the government at some level. This figure does not include military personnel, who account for only one half of one percent of the total U.S. population.

On the road.

Almost 140 million Americans own cars. Nearly 21 million Americans say that they never use seat belts.

Staring at the screen.

More than 35 percent of all American households own a computer. More than 98 percent of all households own a color TV. Almost 30 percent own three or more TVs.

Heavy petting.

More than 27 percent of U.S. households own cats. Most own more than two. More than 31 percent of U.S. households own dogs. Most own more than one.



Population Distribution

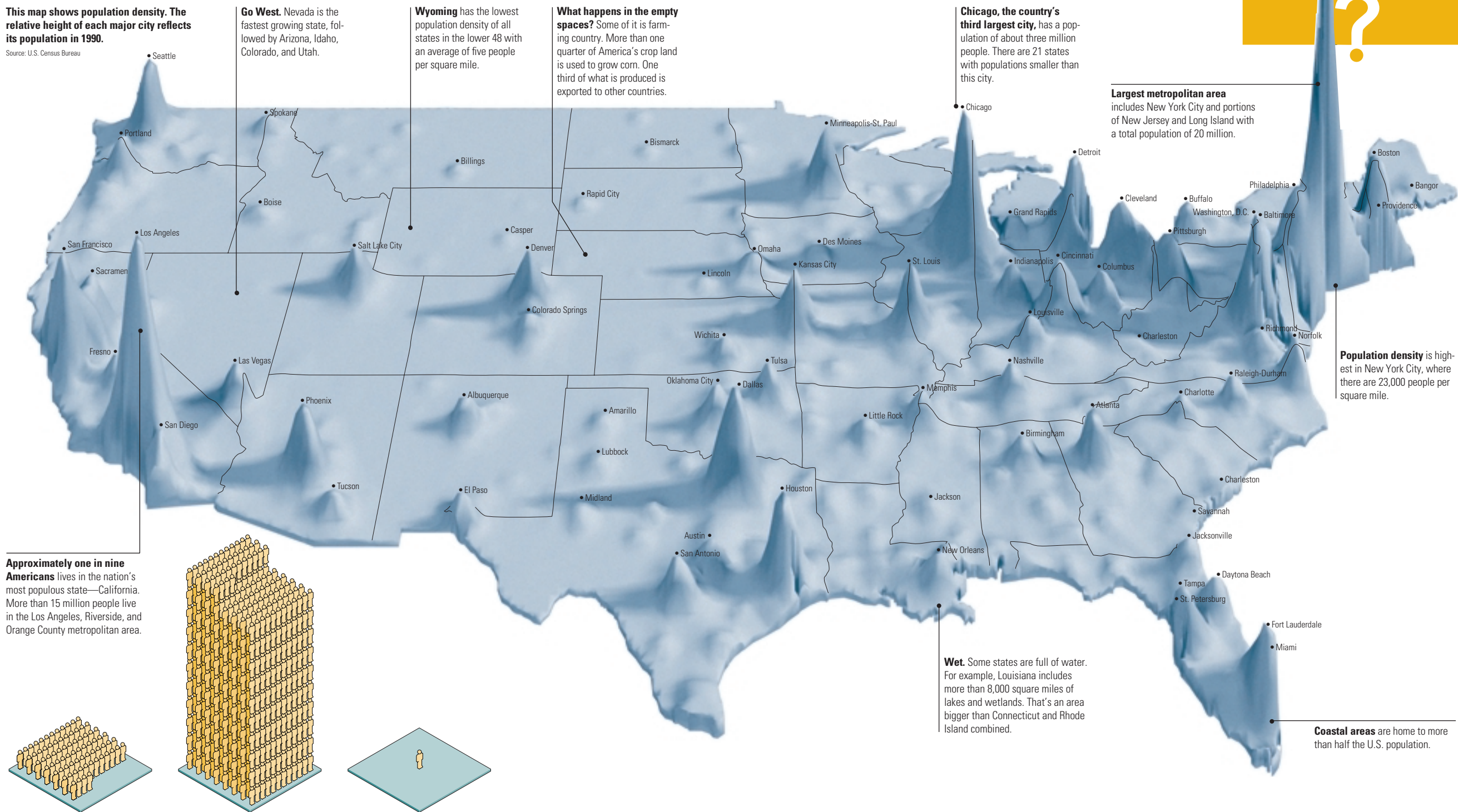
Where do we live?
Where don't we live?



The population of the United States is not distributed evenly. Instead, we tend to bunch up in communities, leaving the spaces in between more sparsely inhabited. Most Americans live in or near cities; today 53 percent live in the 20 largest cities. 75 percent of all Americans live in metropolitan areas.

This map shows population density. The relative height of each major city reflects its population in 1990.

Source: U.S. Census Bureau



Go West. Nevada is the fastest growing state, followed by Arizona, Idaho, Colorado, and Utah.

Wyoming has the lowest population density of all states in the lower 48 with an average of five people per square mile.

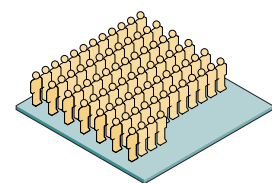
What happens in the empty spaces? Some of it is farming country. More than one quarter of America's crop land is used to grow corn. One third of what is produced is exported to other countries.

Chicago, the country's third largest city, has a population of about three million people. There are 21 states with populations smaller than this city.

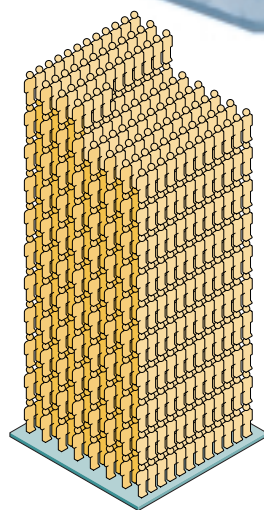
Largest metropolitan area includes New York City and portions of New Jersey and Long Island with a total population of 20 million.

Population density is highest in New York City, where there are 23,000 people per square mile.

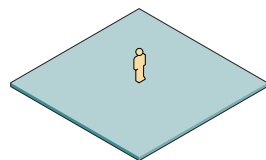
Approximately one in nine Americans lives in the nation's most populous state—California. More than 15 million people live in the Los Angeles, Riverside, and Orange County metropolitan area.



Distributing our population evenly would put an average of 76 people per square mile.



New Jersey is the most densely populated state with an average of more than 1,000 people per square mile.



Alaska is a sparsely populated state with an average of one person per square mile.

Wet. Some states are full of water. For example, Louisiana includes more than 8,000 square miles of lakes and wetlands. That's an area bigger than Connecticut and Rhode Island combined.


Coastal areas are home to more than half the U.S. population.

On the move.

Americans are among the most mobile populations in the industrialized world. In a typical year, one in six Americans moves.

Smaller neighbors.

The population of the United States is about nine times greater than that of Canada and about two and a half times greater than Mexico.

 Construction Statistics, Census Bureau, U.S. blue.census.gov/const/www/index.html Census Bureau, on a monthly basis, tracks the numbers of housing units authorized by permits, started, sold or completed.

Fourth place.

The area of the United States is 3,536,341 square miles, making it the fourth largest country in the world. Canada and China are both slightly larger. Russia is almost twice as large.

Shrinking population.

Several states lost population between the 1980 and 1990 censuses—Iowa, North Dakota, West Virginia, and Wyoming.

Small countries.

Most nations are small and have small populations. More than half of the world's countries have fewer people than the state of Virginia.

Big countries.

The world's 10 most populous countries have two thirds of the world's population.

How was this map created? We couldn't have done it without several computer applications. Using 1990 U.S. Census figures loaded into MapInfo GIS (geographic information system) software, we produced a grayscale image of the U.S. Light tones represented high populations and dark values sparse populations. We then converted this grayscale image into a 3D model inside FormZ. Finally, we cleaned up rough spots in Adobe Photoshop® and overlaid the state boundaries and city labels in Adobe Illustrator®.

Mix is changing.

The racial composition of the population becomes more diverse every year. Immigration and higher birth rates among Blacks, Asians, and Native Americans means that minority groups will increase as a percentage of total population in the coming years.

The largest numbers of Whites can be found in California and the New York City metropolitan area. Of the states, Vermont has the highest percentage of Whites—98.5 percent. Salt Lake City, Utah, is the metropolitan area with the highest percentage—95 percent.

More than half of the Black population resides in the south. The largest numbers of Blacks can be found in New York state and the New York City metropolitan area. Mississippi is the state with the largest percentage of Blacks—51 percent. Memphis, Tennessee, is the metropolitan area with the highest percentage—42 percent.

Asians and Pacific Islanders can be found in the largest numbers in California and the Los Angeles metropolitan area. Hawaii is the state with the largest percentage of Asians—62 percent. Honolulu is the metropolitan area with the highest percentage—64 percent.

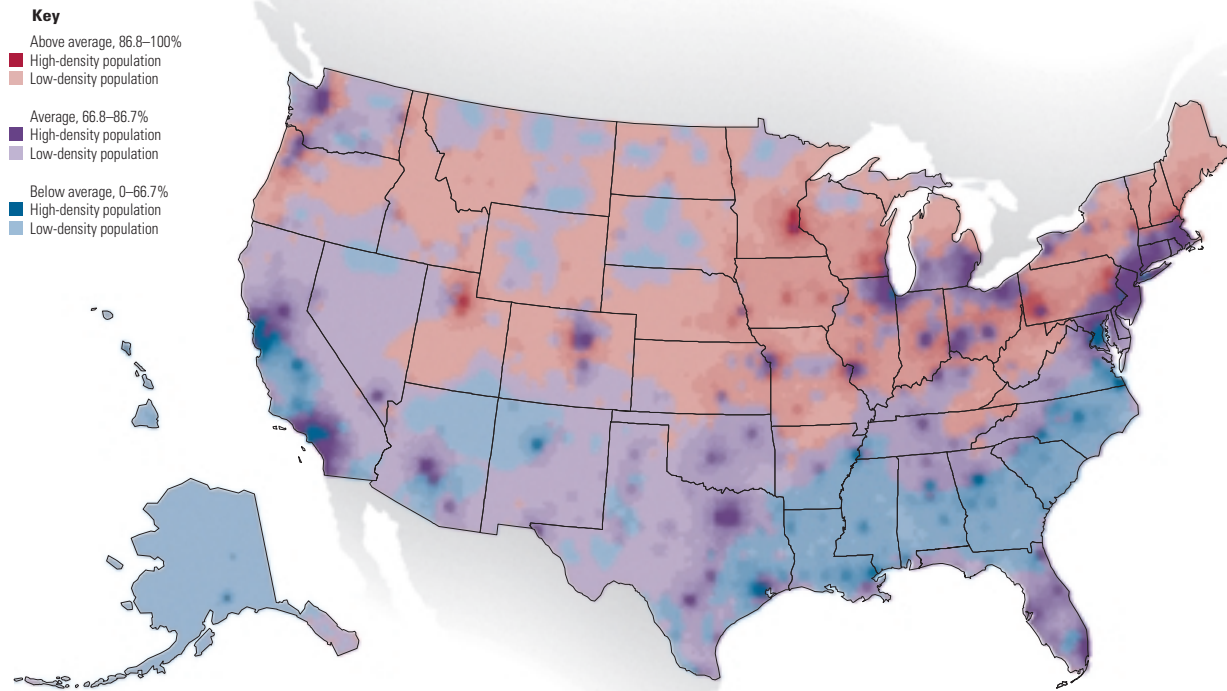
Native Americans can be found in the largest numbers in California and the Los Angeles metropolitan area. Alaska is the state with the largest percentage of this group—16 percent. Tulsa, Oklahoma, is the metropolitan area with the highest percentage—six and a half percent.

Patterns of Race

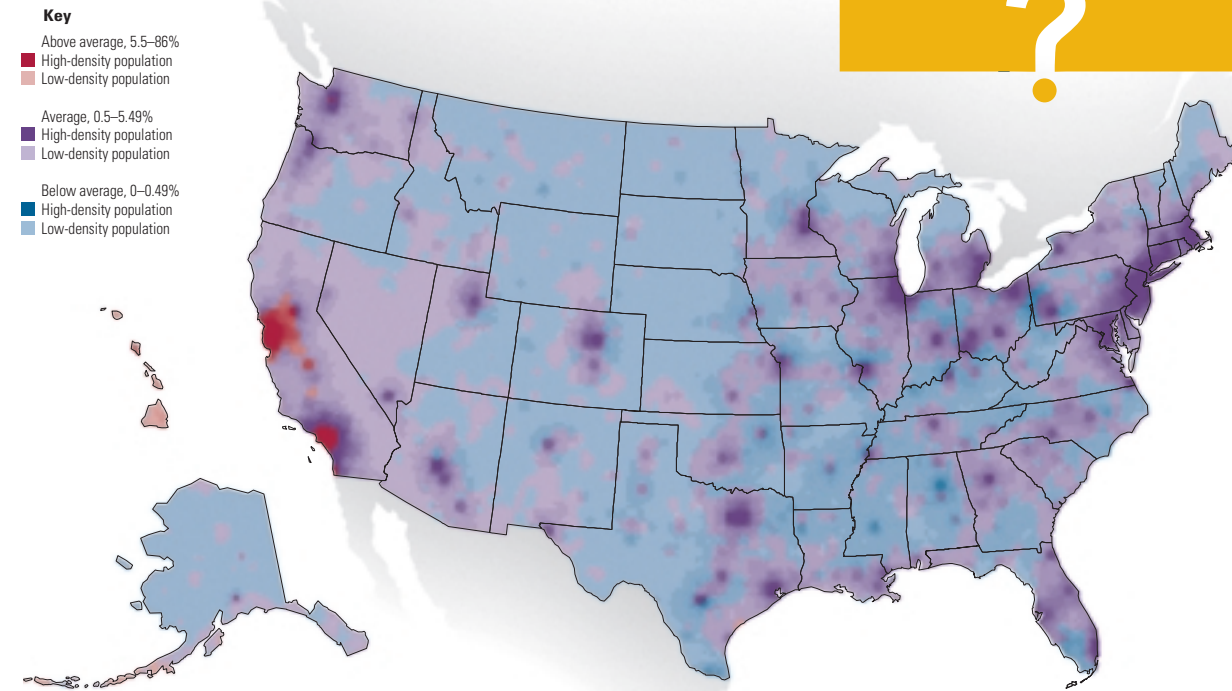
Where are densities above and below average?



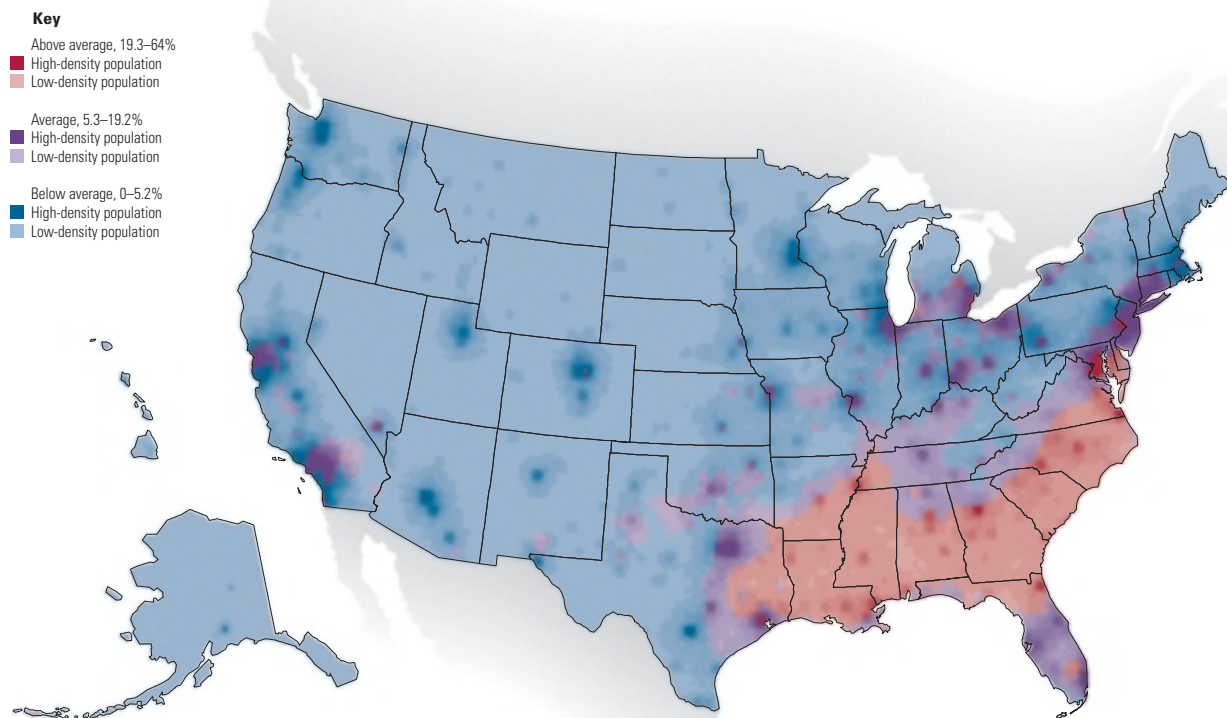
White Americans as a percentage of the population



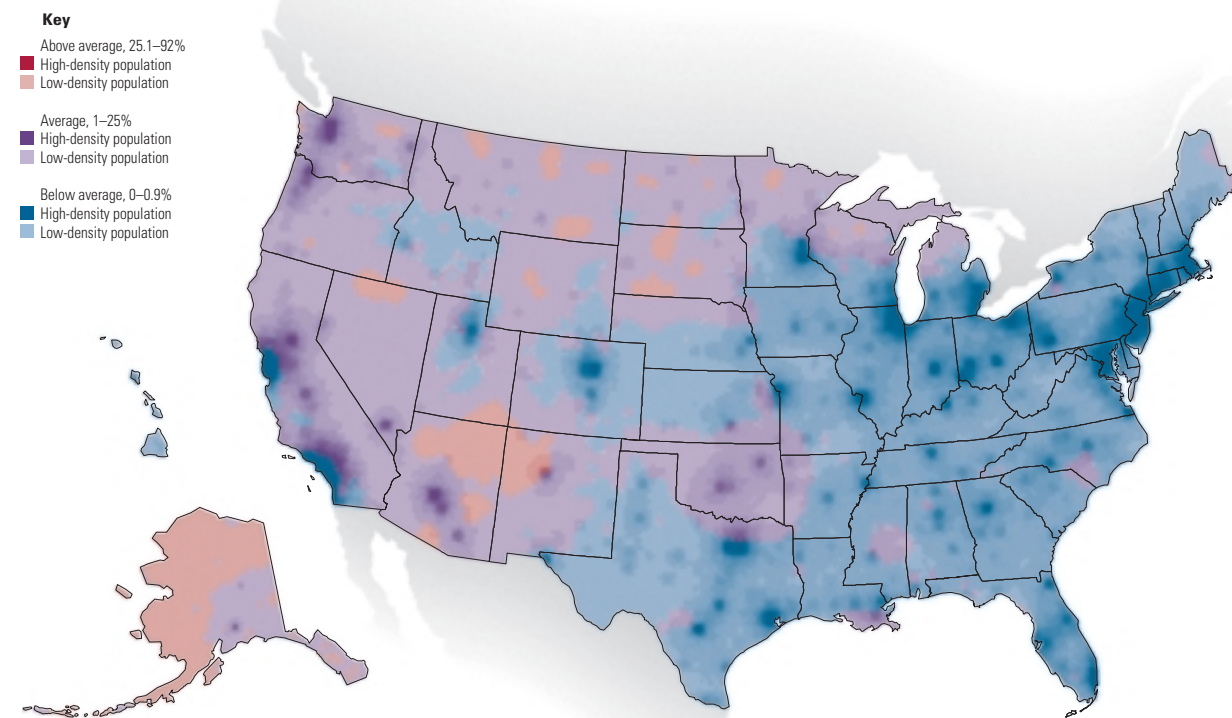
Asian or Pacific Islander Americans as a percentage of the population



Black Americans as a percentage of the population



Native Americans as a percentage of the population



Source: U.S. Census Bureau

More minority households have kids.

Over 40 percent of minority households in 1995 had at least one child under age 18, compared with 32 percent of non-Hispanic White households. This difference arises primarily because a greater share of minorities are in the prime childbearing years, and minorities tend to have higher fertility rates.

Fast track.

Asian Americans are the most rapidly growing race in America due to high birth rates, high life expectancy, and high immigration numbers—33 percent of current immigrants come from Asian countries. According to the U.S. Census Bureau this racial category includes people from countries such as China, India, Iran, Korea, Philippines, Taiwan, Turkey, and Vietnam.

Go East.

Over the last decade, Asian Americans have become less geographically concentrated. In 1860 nearly 100 percent of Asian Americans lived in the western U.S. In 1940 nearly 90 percent lived in the west, compared to 46 percent in 1990.

Alaska natives.

Alaska's Native American population densities are smaller in urban areas. While the total Native American, Eskimo, and Aleut population is almost 16 percent, Anchorage, Alaska, has only six percent.

Different states.

Although there are only 1,937,391 Native Americans in the U.S., ten states had more Native Americans than Black Americans (Alaska, Arizona, Idaho, Montana, New Mexico, North Dakota, Oklahoma, South Dakota, Utah, and Wyoming).

Reservations large and small.

There are 275 Indian reservations in the United States. The largest is the Navajo reservation with some 16 million acres of land in Arizona, New Mexico, and Utah. Many of the smaller reservations are less than 1,000 acres with the smallest less than 100 acres.

Graying of America.

The average age of Americans is now 35 and rising. The fastest growing age group is made up of those 85 years and older.

Not as young as you were.

One in four Americans is 18 or younger. But the percentage of Americans under 18 is decreasing.

Over 65.

The average number of people in the population that are over 65 is about 13 percent and increasing. According to U.S. Census figures for 1990, the 10 counties with the greatest percentage of residents over 65 are all in Florida. All have over 25 percent.

Where are the guys?

The U.S. average is 96 males for every 100 females. Western states tend to have more men than women. Alaska's north slope tops the range with more than 180 men per 100 women.

Married life.

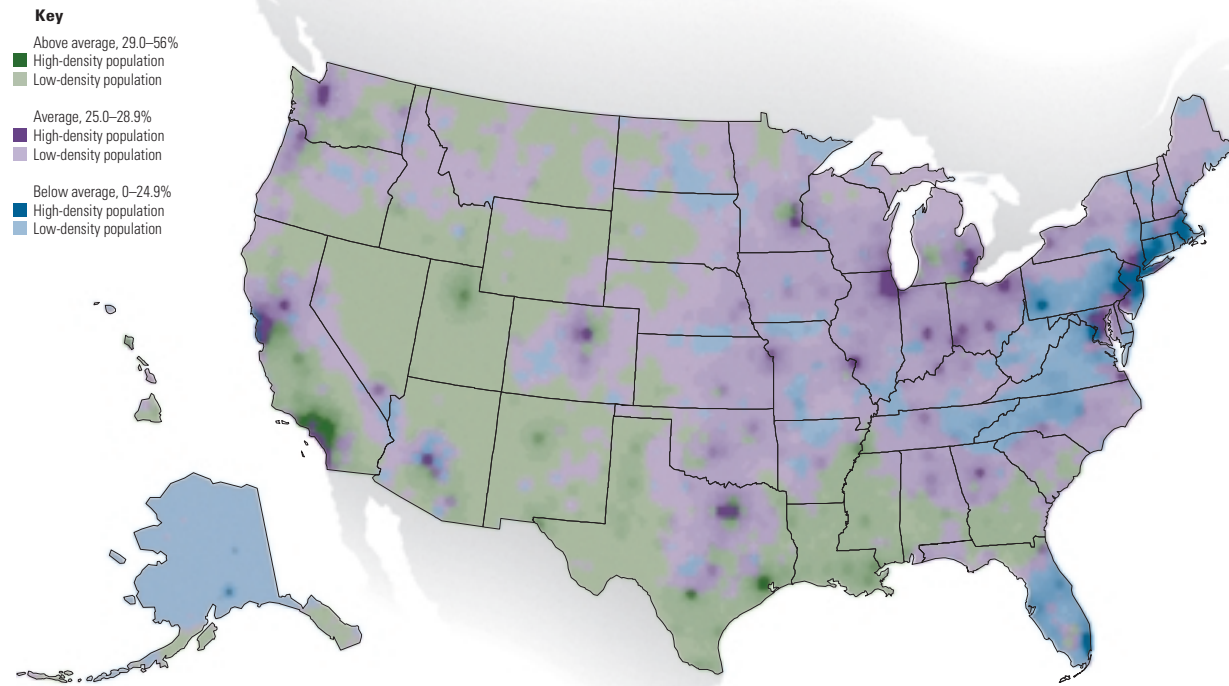
Married Americans make up about half the population. The states with the highest concentrations of married people are Iowa and West Virginia.

Patterns of Age, Sex & Marriage

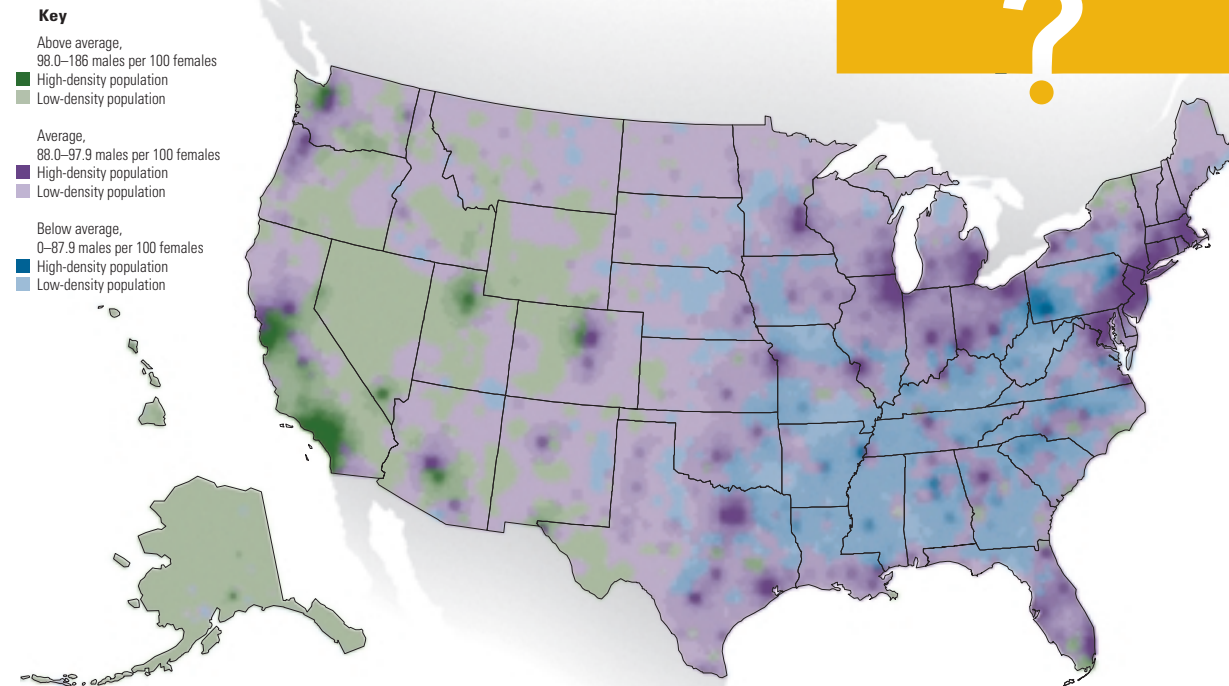
Where are densities above and below average?



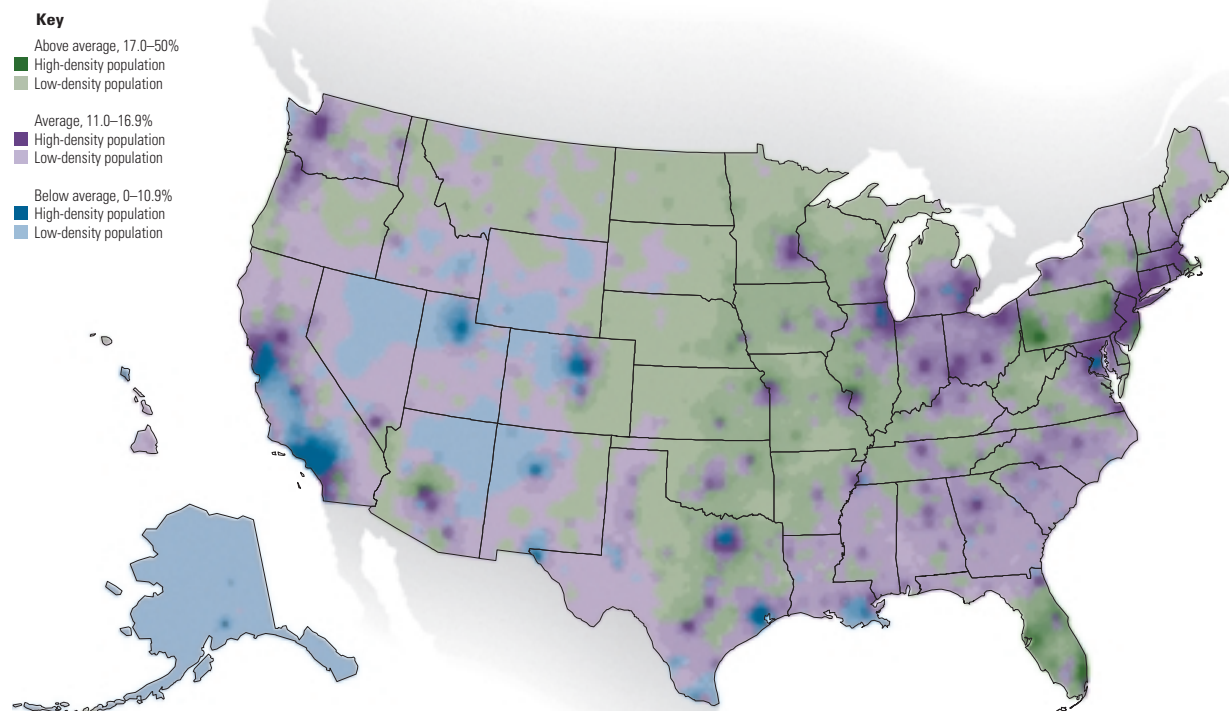
Americans under the age of 18 as a percentage of the population



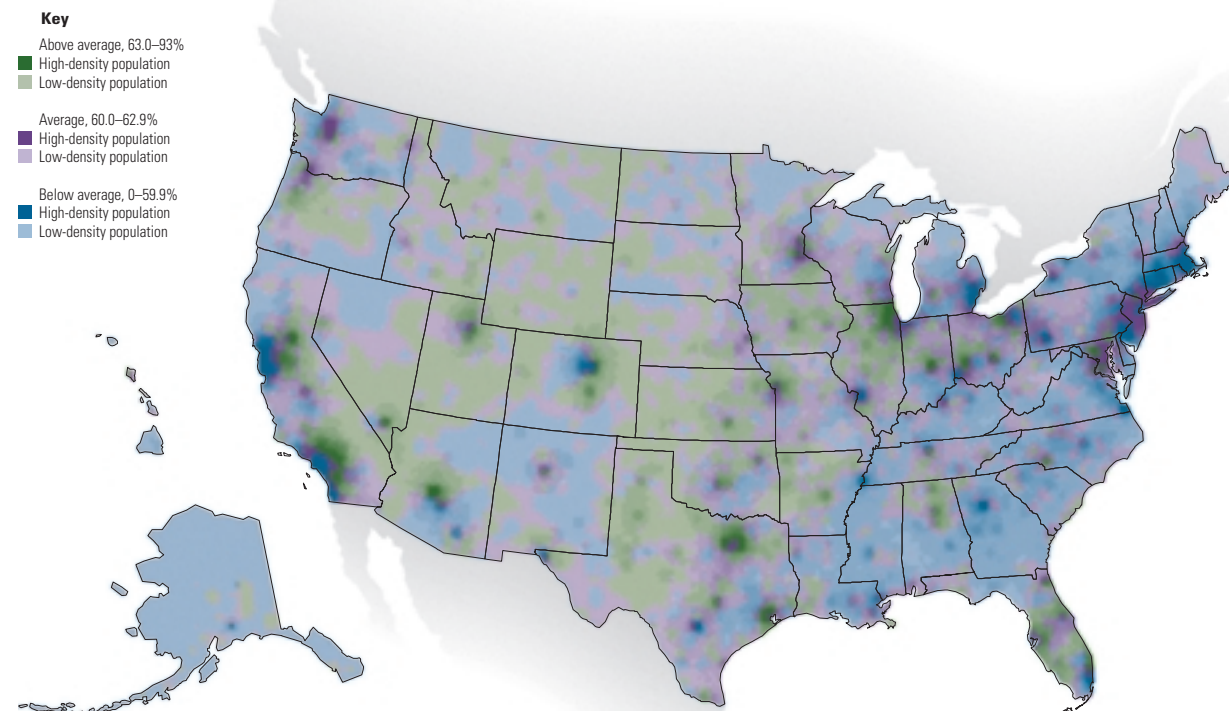
Male to female ratio (number of males per every hundred females)



Americans over the age of 65 as a percentage of the population



Married Americans as a percentage of the population



Source: U.S. Census Bureau

Growing youngsters.

The number of Americans age 17 and younger rose by six percent between 1990 and 1994, from 64 million to 68 million. The child population increased in all but three states and the District of Columbia during the first half of the decade, but growth rates varied widely. Nevada showed the largest gain (a 26 percent increase), while West Virginia had the largest drop (a loss of four percent).

On the move.

Young adults are the most mobile people in our society. About one in three people age 20 to 29 changes his or her address in a given year.

Bible Belt Break Ups.

Behind Nevada, the Bible Belt (Tennessee, Arkansas, Alabama and Oklahoma) is the region with the second highest frequency of divorce—roughly 50 percent above the national average.

Where's Dad?

The percentage of children living with two parents in our society has been declining among all major racial and ethnic groups. In 1996, 68 percent of American children lived with two parents, down from 85 percent in 1970. Twenty-five percent of children live with only their mother; four percent live with only their father; and four percent live with neither of their parents.

Marrying and remarrying.

Marriage has not gone out of style. The United States has the highest marriage rate in the industrialized world. But divorce in the United States is also common. The U.S. divorce rate is nearly twice as high as those in other industrialized countries. Most Americans who divorce eventually remarry, however. Nearly half of all marriages in 1990 were remarriages for one or both partners.

Divorce is up.

The currently divorced population is the fastest growing marital status category. The number of divorced people has more than quadrupled, from four million in 1970 to 18.3 million in 1996. They represented 10 percent of adults age 18 and over in 1996, up from three percent in 1970. The chance of a marriage ending in divorce is about 50 percent.

Waiting to marry.

The median age for first marriages in the United States is at an all-time high. For men, it was 26.7 years of age in 1994; for women, 24.5.

Patterns of Income, Origin & Education

Where are densities above and below average?



Hispanic growth.

The Hispanic population is growing quickly, although not as fast as the Asian American population. Six percent of the population was of Hispanic origin in 1980. In 1997 almost 11 percent of the population was Hispanic.

Hispanic boom.

By 2015, Hispanics are expected to surpass non-Hispanic African Americans as the country's largest minority group. In California and New Mexico, Hispanics are projected to surpass non-Hispanic whites as the largest racial or ethnic group by 2015.

New arrivals.

The U.S. has a higher proportion of immigrants today than at any time since before World War II. In 1990, about 20 million, or eight percent, of us were not born in the United States. The government estimates that there are about five million illegal immigrants in the country.

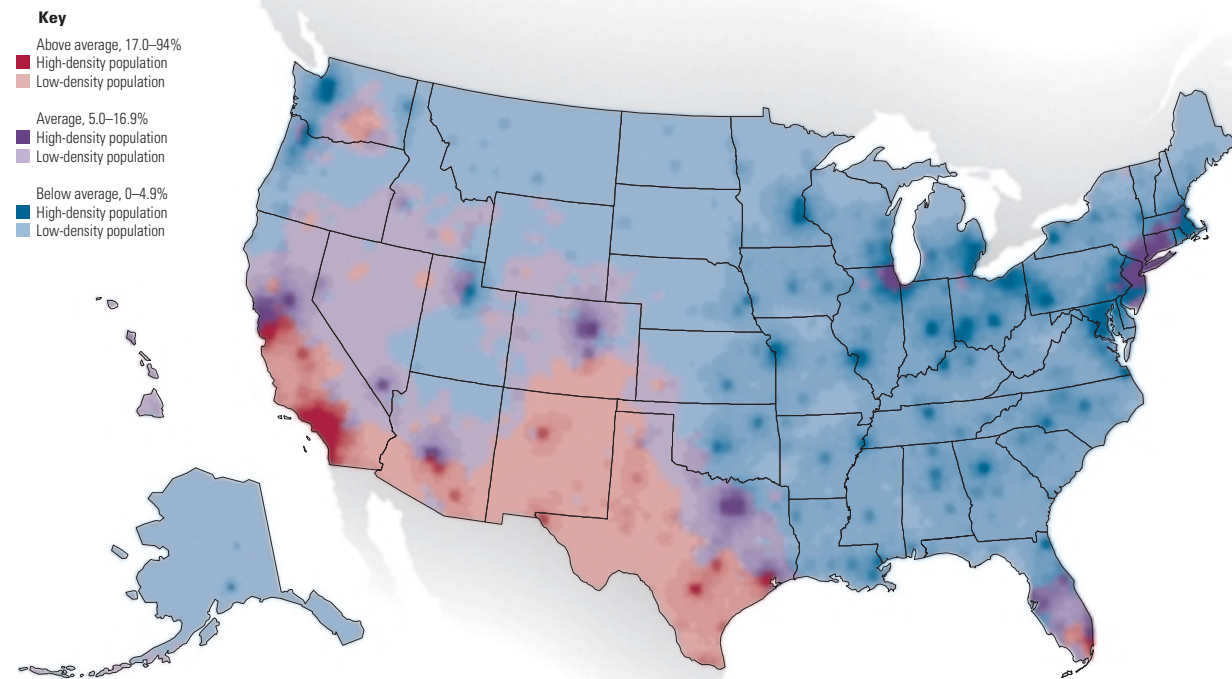
Median income.

The 1997 U.S. median income was \$37,005. The states with the highest median income were Alaska and New Jersey. The states with the lowest percentage of people below the poverty level were Indiana, New Hampshire, and Utah.

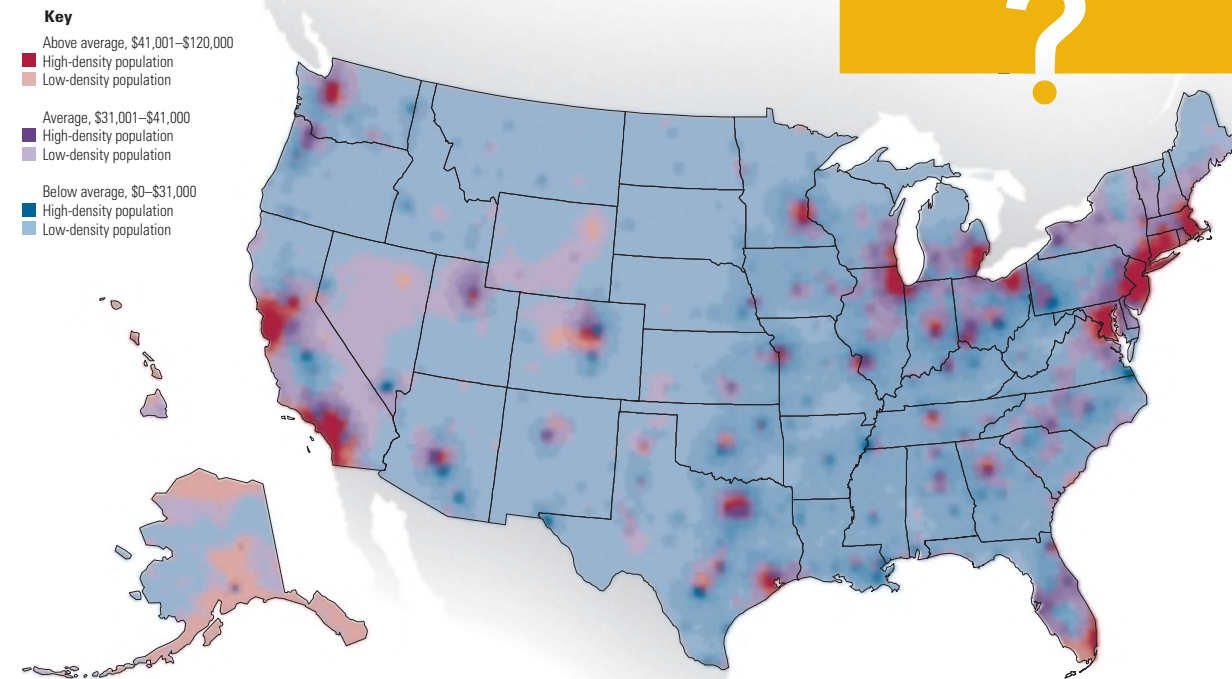
Higher education.

Almost 15 percent of Americans have an advanced degree. In Connecticut and Massachusetts this proportion is nearly 20 percent. Arkansas, Kentucky, Mississippi, and West Virginia are states in which less than 10 percent of the population has an advanced degree.

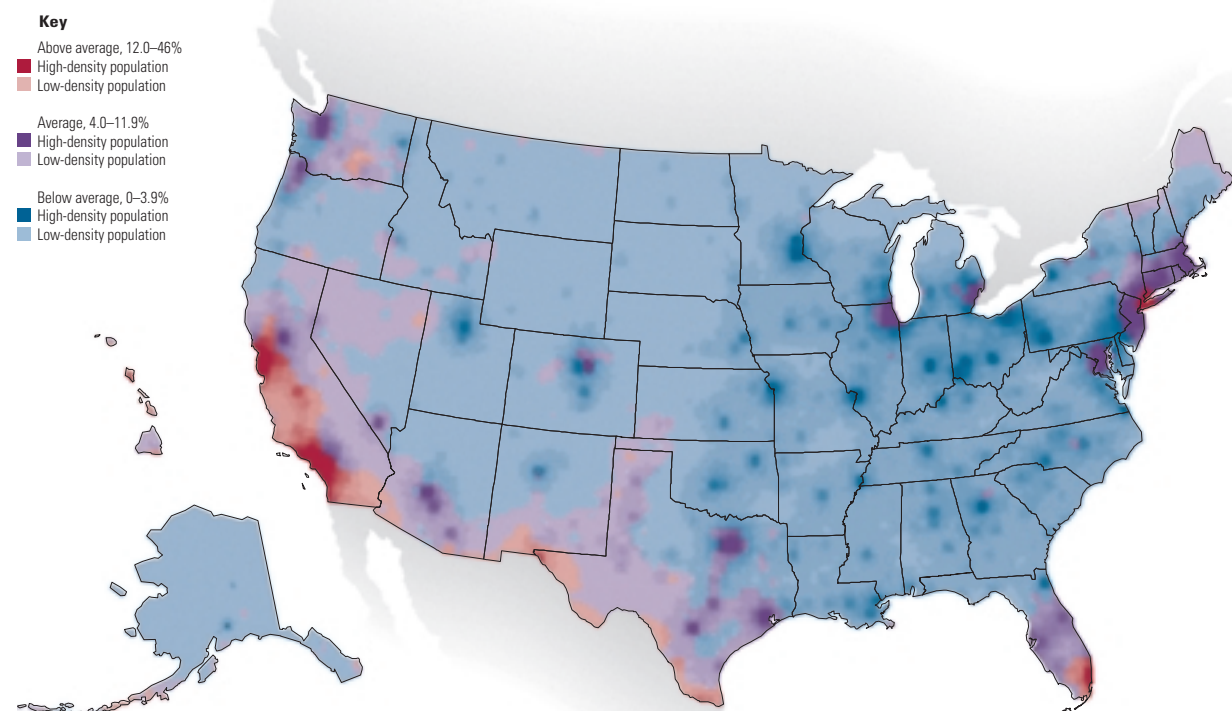
Americans of Hispanic origin as a percentage of the population



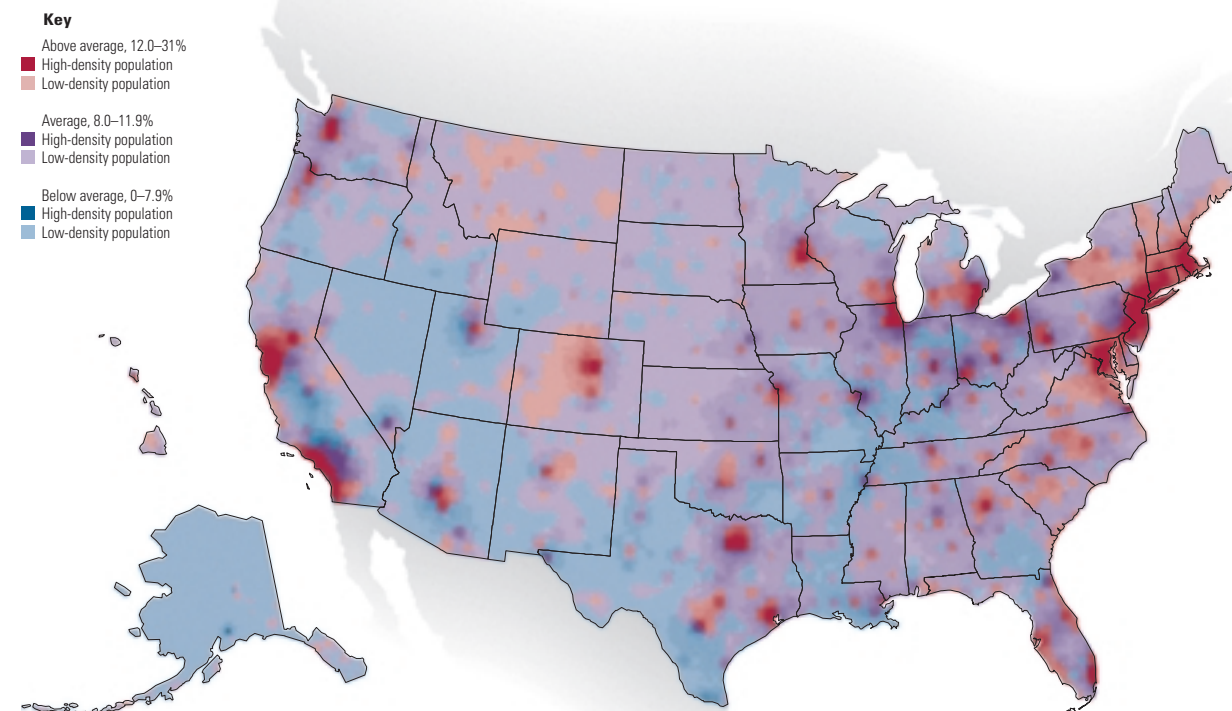
Income per household



Foreign-born Americans as a percentage of the population



Americans with college, graduate, or doctoral degrees as a percentage of the population



Source: U.S. Census Bureau

Who is Hispanic?

Anyone who retains a cultural connection to his or her Spanish-speaking roots is considered Hispanic. This population includes diverse cultures, ethnicities, and nationalities, with links to Spanish settlers, Blacks from the islands, indigenous Indian populations, and mixed races. Spanish-speaking countries in the Caribbean, Central America, and South America all contribute people to the U.S. Hispanic population, but approximately two out of three Hispanics in the U.S. are from Mexico.

Women graduates.

Since 1981, graduating college classes have had more women than men. Typically, almost six out of 10 graduating college students are women.

Working more and making less.

Nearly 60 percent of women 16 years or older were members of the work force in 1996, up from 52 percent in 1980 and up from 36 percent in the mid 1950s. The gap between men's and women's earnings remains broad; on average, women earn about 75 percent of what men earn.

College dropouts.

The number of students seeking a college education is at an all-time high with 15 million enrolling in a typical year. But the number of students who receive degrees has not increased much in the last 15 years. Typically, only two out of three freshmen return for their sophomore year.

Special thanks to Matt Graham of Landbase Systems (412.563.9120) for his coaching on GIS mapping issues and assistance de-gooing the U.S. Census data.

Population Growth Rate

How do births, deaths, and migration affect growth?



Faster some years, slower others.

The U.S. population has increased every year this century, but not grown at a steady or predictable rate.

Who lives, dies, comes, and goes.

Four factors—births, deaths, immigration, and emigration—determine how fast the population grows. For the population to grow, the number of births combined with the number of immigrants must exceed the number of deaths combined with the number of emigrants. The difference between these two amounts in a single year produces the net population growth.

What next?

Nobody knows for sure. U.S. population growth is uncertain, but the Census Bureau makes elaborate estimates that vary based on future scenarios. By changing the rates of the big factors in population growth—fertility rates, migration numbers, and changes in life expectancy, some theories as to how fast the U.S. might grow emerge.

Baby Boom echo started in 1977 when Boomers began having children of their own. These children—called Millennials—added 72 million people to the population, or 20 percent of the total population in 1998. The peak of the Echo Boom was 1990, with four million recorded births. Since then, the number has declined, as Boomers pass childbearing age.

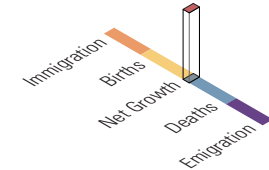
A steady stream.

In 1998 immigration reached its highest point since the beginning of the century. These immigrants came mostly from Latin America and Asia and as a result, the Hispanic and Asian populations are the country's fastest growing.

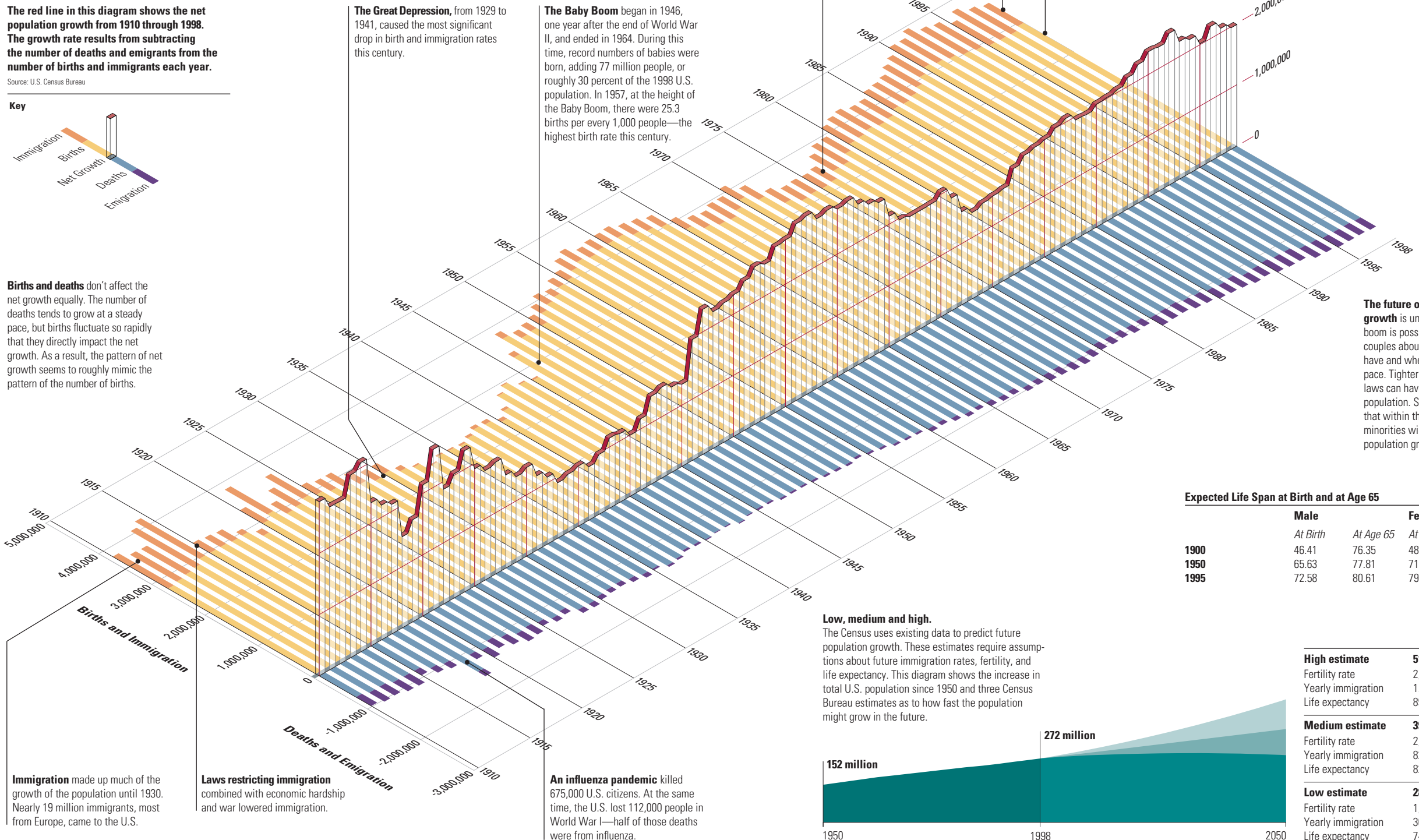
The red line in this diagram shows the net population growth from 1910 through 1998. The growth rate results from subtracting the number of deaths and emigrants from the number of births and immigrants each year.

Source: U.S. Census Bureau

Key



Births and deaths don't affect the net growth equally. The number of deaths tends to grow at a steady pace, but births fluctuate so rapidly that they directly impact the net growth. As a result, the pattern of net growth seems to roughly mimic the pattern of the number of births.



Immigration made up much of the growth of the population until 1930. Nearly 19 million immigrants, most from Europe, came to the U.S.

Laws restricting immigration combined with economic hardship and war lowered immigration.

An influenza pandemic killed 675,000 U.S. citizens. At the same time, the U.S. lost 112,000 people in World War I—half of those deaths were from influenza.

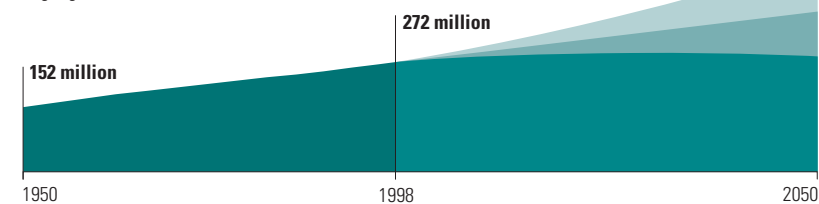
The future of the U.S. population growth is unclear. While another boom is possible, the attitudes of couples about how many children to have and when suggest a slower pace. Tighter or looser immigration laws can have an instant effect on population. Some studies indicate that within the next 50 years, minorities will account for the most population growth.

Expected Life Span at Birth and at Age 65

	Male		Female	
	At Birth	At Age 65	At Birth	At Age 65
1900	46.41	76.35	48.96	77.01
1950	65.63	77.81	71.13	80.06
1995	72.58	80.61	79.04	84.04

Low, medium and high.

The Census uses existing data to predict future population growth. These estimates require assumptions about future immigration rates, fertility, and life expectancy. This diagram shows the increase in total U.S. population since 1950 and three Census Bureau estimates as to how fast the population might grow in the future.



High estimate	519 million
Fertility rate	2,580 births/1,000 women
Yearly immigration	1.37 million people
Life expectancy	89.4 years

Medium estimate	394 million
Fertility rate	2,245 births/1,000 women
Yearly immigration	820,000 people
Life expectancy	82.0 years

Low estimate	283 million
Fertility rate	1,910 births/1,000 women
Yearly immigration	300,000 people
Life expectancy	74.8 years

Old Boomers.

The aging of the Baby Boomers will be one of the most significant demographic forces shaping U.S. society for the next 40 years. Politics will become more focused on saving Social Security and how to deal with the pools of people entering elderly years. Experts say the number of births will reach over four million again by 2005 as the Baby Boomer grandchildren are born.

What is the future of immigration?

Net immigration is projected to be a predominant factor in future population growth. The Census' medium estimate predicts for every 10 immigrants:



Is the population replacing itself?

The U.S. population must produce 2,100 babies for every 1,000 women to maintain the population at its current level. Since 1980, we have averaged 1,900 per 1,000 women, which is slightly below the replacement rate. Experts say unless our birth rate increases or we admit more immigrants, the U.S., along with many other industrialized nations, could gradually start to depopulate.

Every day.

According to the U.S. Census Bureau, on a typical day in the U.S., one baby is born every eight seconds. There is one death every 14 seconds.

What are the leading causes of death?

Of the 2,314,245 people who died in 1997, over half died from either heart disease or cancer.

What is the life expectancy of U.S. citizens?

In 1998, the life expectancy of all U.S. citizens was 76.7 years. In 1900, it was 47.3. When broken down by race and sex, life expectancy varies:

	Both	Men	Women
Total	76.7	73.9	79.4
White	77.3	74.6	79.9
Black	71.5	67.8	75.0

Mortality Data. National Center for Health Statistics. Dept. of Health and Human Services. U.S. www.cdc.gov/nchswww/about/major/dvs/mortdata.htm
Latest statistics and clinical information on the leading causes of death.

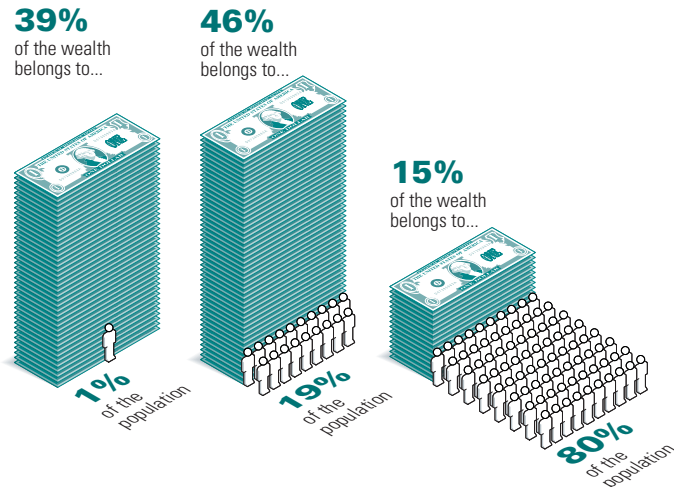
Distribution of Wealth

How much money do we make?



A few people have most of the money.

Twenty percent of the people have 85 percent of the nation's total wealth. The remaining 80 percent share only 15 percent of the total wealth.

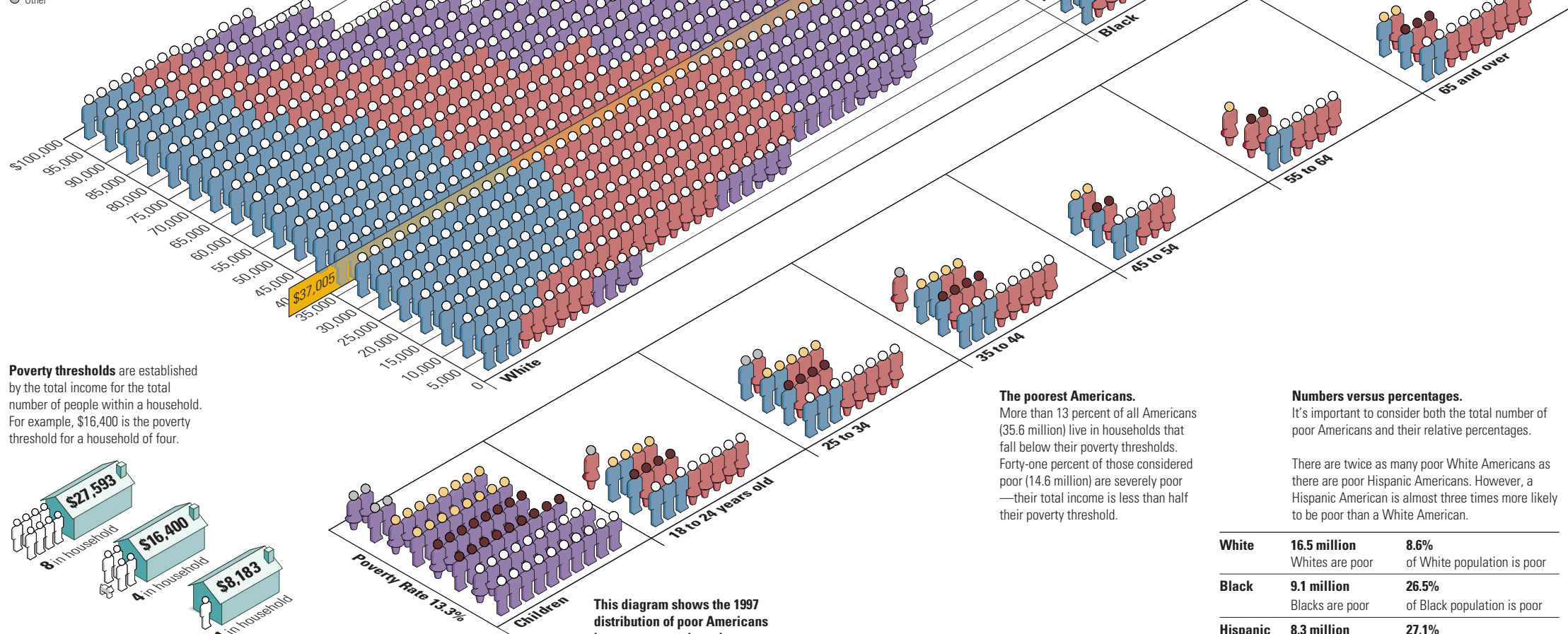


This diagram shows the 1997 distribution of income for Americans in households earning under \$100,000 per year, divided by race and gender. Each figure represents 250,000 people.

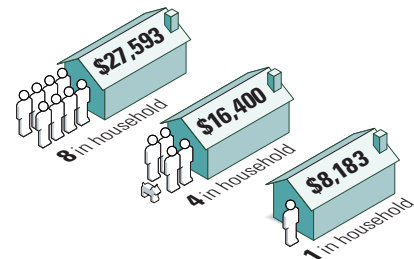
Source: U.S. Census Bureau

Key

- White
- Black
- Hispanic
- Other
- Male
- Female
- Children or Dependents



Poverty thresholds are established by the total income for the total number of people within a household. For example, \$16,400 is the poverty threshold for a household of four.



Where does poverty start?

Poverty thresholds are set by the U.S. Census Bureau and vary by household size and composition. If a household's total income is less than the threshold, the household—everyone in it—is considered poor. How poverty is defined and calculated is an ongoing social and political debate. The current poverty thresholds include money income (before taxes) and exclude capital gains and non-cash benefits, such as public housing, Medicaid, and food stamps.

Children are poor.

Even though children represent only 26 percent of the total population, they make up 40 percent of the poor—and over half of those children are under age six.

The composition of wealth.

The wealth of middle income families is tied up in their homes and savings accounts, while the super rich can have more assets available to invest and leverage their investments to create even greater wealth.

Middle income
Two thirds of the wealth is invested in homes and 17% resides in savings.

Super rich
Over 80% of the wealth resides in investments, stocks, and financial securities.

Real Estate & Businesses	7%	45%
Stocks	7%	37%
Deposits	17%	11%
Homes	69%	7%

This diagram shows the 1997 distribution of poor Americans by age, race, and gender.

The poorest Americans.

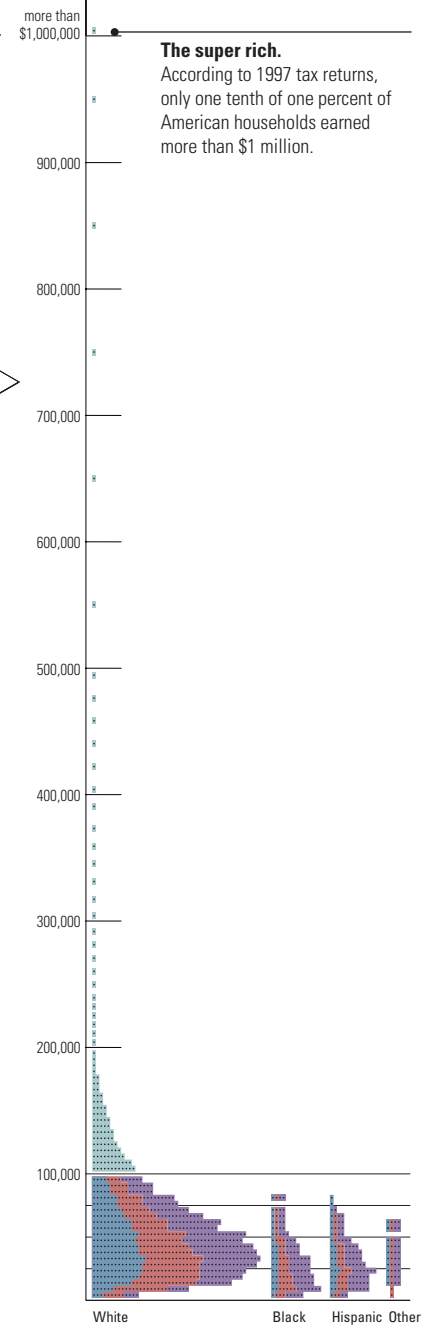
More than 13 percent of all Americans (35.6 million) live in households that fall below their poverty thresholds. Forty-one percent of those considered poor (14.6 million) are severely poor—their total income is less than half their poverty threshold.

Numbers versus percentages.

It's important to consider both the total number of poor Americans and their relative percentages.

There are twice as many poor White Americans as there are poor Hispanic Americans. However, a Hispanic American is almost three times more likely to be poor than a White American.

White	16.5 million	8.6%
Whites are poor		of White population is poor
Black	9.1 million	26.5%
Blacks are poor		of Black population is poor
Hispanic	8.3 million	27.1%
Hispanics are poor		of Hispanic population is poor



Where does poverty start?

Poverty thresholds are set by the U.S. Census Bureau and vary by household size and composition. If a household's total income is less than the threshold, the household—everyone in it—is considered poor. How poverty is defined and calculated is an ongoing social and political debate. The current poverty thresholds include money income (before taxes) and exclude capital gains and non-cash benefits, such as public housing, Medicaid, and food stamps.

Children are poor.

Even though children represent only 26 percent of the total population, they make up 40 percent of the poor—and over half of those children are under age six.

Families matter.

The poverty rate for children under age six living in households with a single female parent is 59.1 percent, more than five times the rate for children in households of married couples (10.6 percent).

What is median income?

Median income is the amount which divides income distribution into two equal groups. Half have income above the median; half have income below the median. The diagram above includes a yellow line to indicate the 1997 median income: \$37,005.

What is mean income?

Mean income is the amount obtained by dividing the total aggregate income of the population by the number of people in the population. The 1997 mean income for households was \$49,692.

The richest American.

Bill Gates, chairman of Microsoft Corporation, is America's richest person—with a 1999 net worth estimated at \$85 billion. To chart Gates's net worth on the diagram above, the diagram would have to grow 46,041 feet tall—almost nine miles high!

One step at a time.

Reaching the White House is a long trip. It may take years. Basically, you've got to convince millions of voters that you know how to run a big, rambunctious country like the United States.

Source: Larry Elowitz, *Introduction to Government*, 1992

This list highlights some of the key steps along the path to the presidency.

1 Raise a few million. To demonstrate that you have broad national appeal, you've got to raise at least \$5,000 from small contributors (contributions of \$250 or less) in at least 20 different states—that's \$100,000 and it's the bare minimum to get started as a candidate. You'll need every penny.

2 Take a stand that will appeal to both the public and people who are active in your political party.

3 Hire some help. Get a handler to make you look good. Professionals are available to help you package yourself so that you'll have maximum appeal. Hire a spin-doctor to package you for the media and help you put the most positive spin on everything that happens. It's vital that you seem credible and attractive to the print and broadcast media. Special consultants can help.

4 Declare your candidacy early enough to become a household name before the first primary. Some candidates now become visible more than 15 months before Election Day.

5 Buy opinion polls to find out what the public thinks of you, your issues, and your opponents. Make changes to increase your appeal.

6 Keep good records. You've got to be able to show where all your campaign contributions came from if you expect to receive matching federal campaign funds. Each candidate must turn in periodic reports to the Federal Election Commission to detail both income and expenditures.

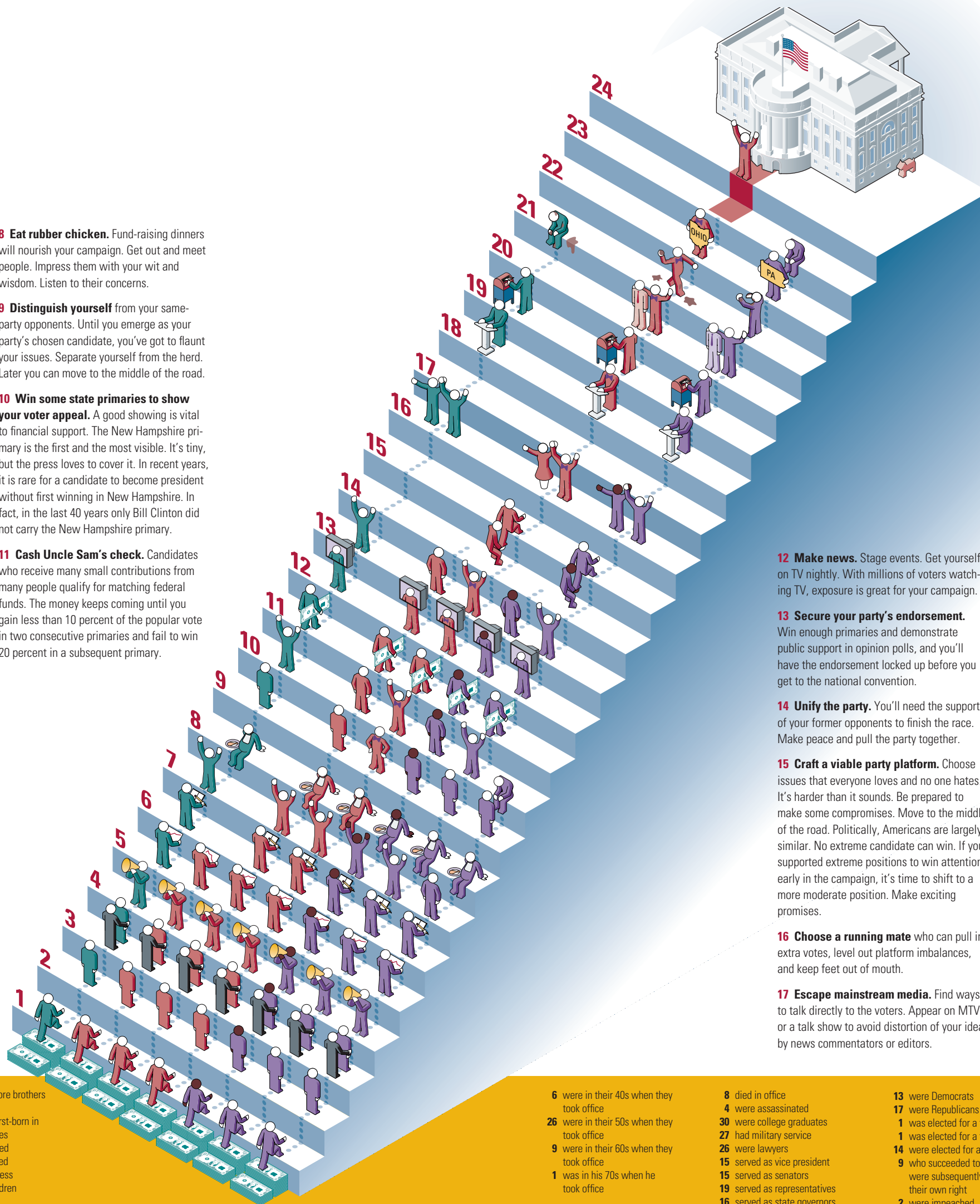
7 Win in a straw poll. Straw polls are trial elections that state parties use for fund-raising and publicity. The results of these elections don't count, but if you make a good showing, you'll get lots of positive publicity. The Iowa caucus is typically the first and most visible straw poll.

8 Eat rubber chicken. Fund-raising dinners will nourish your campaign. Get out and meet people. Impress them with your wit and wisdom. Listen to their concerns.

9 Distinguish yourself from your same-party opponents. Until you emerge as your party's chosen candidate, you've got to flaunt your issues. Separate yourself from the herd. Later you can move to the middle of the road.

10 Win some state primaries to show your voter appeal. A good showing is vital to financial support. The New Hampshire primary is the first and the most visible. It's tiny, but the press loves to cover it. In recent years, it is rare for a candidate to become president without first winning in New Hampshire. In fact, in the last 40 years only Bill Clinton did not carry the New Hampshire primary.

11 Cash Uncle Sam's check. Candidates who receive many small contributions from many people qualify for matching federal funds. The money keeps coming until you gain less than 10 percent of the popular vote in two consecutive primaries and fail to win 20 percent in a subsequent primary.



Presidential Trivia

Of the 42 presidents...

- 19** were born in New York, Ohio, or Virginia
- 21** had fathers who were farmers or planters
- 1** had a father who was president
- 1** had a grandfather who was president

- 18** had 6 or more brothers and sisters
- 13** were the first-born in their families
- 41** were married
- 1** was divorced
- 6** were childless
- 1** had 15 children

- 6** were in their 40s when they took office
- 26** were in their 50s when they took office
- 9** were in their 60s when they took office
- 1** was in his 70s when he took office

- 8** died in office
- 4** were assassinated
- 30** were college graduates
- 27** had military service
- 26** were lawyers
- 15** served as vice president
- 15** served as senators
- 19** served as representatives
- 16** served as state governors

- 13** were Democrats
- 17** were Republicans
- 1** was elected for a fourth term
- 1** was elected for a third term
- 14** were elected for a second term
- 9** who succeeded to the presidency were subsequently elected in their own right
- 2** were impeached
- 1** resigned

● Code of Federal Regulations. Government Printing Office. U.S. www.access.gpo.gov/nara/cfr/ The Code of Federal Regulations (CFR) is a codification of the general and permanent rules published in the Federal Register by the Executive departments and agencies of the Federal Government.

Becoming President

How do you get to the White House?



18 Debate. Demonstrate your ability to think on your feet and show voters that you are fit to be a president.

19 Get out the vote any way you can. Stimulate volunteer efforts. Mailings, phone calls, and ads are expensive. And priceless. Meet the voters face to face. Do it while the cameras are rolling.

20 Return favors. Support your party's local candidates loyally if you expect party support to keep you afloat. Visit the cities and states where local elections are close to give your party's candidates a boost. Help them and they'll help you.

21 Sling mud but wear Teflon. Disparage your opponent's record and values carefully. Negative campaigning can backfire. Be prepared to counter low blows directed your way.

22 Target swing states. Don't waste time in states where you're likely to lose or where you have a strong lead. Go to the undecided states where electoral votes are plentiful and hit hard.

23 Don't stop running until the last vote is cast. Your official presidential campaign ends on Election Day—the Tuesday after the first Monday in November. Don't plan any time off until the race is over.

24 Get to work. The race was the easy part. Now it's time to make good on your promises so that four years from now, you can win the race all over again.

12 Make news. Stage events. Get yourself on TV nightly. With millions of voters watching TV, exposure is great for your campaign.

13 Secure your party's endorsement. Win enough primaries and demonstrate public support in opinion polls, and you'll have the endorsement locked up before you get to the national convention.

14 Unify the party. You'll need the support of your former opponents to finish the race. Make peace and pull the party together.

15 Craft a viable party platform. Choose issues that everyone loves and no one hates. It's harder than it sounds. Be prepared to make some compromises. Move to the middle of the road. Politically, Americans are largely similar. No extreme candidate can win. If you supported extreme positions to win attention early in the campaign, it's time to shift to a more moderate position. Make exciting promises.

16 Choose a running mate who can pull in extra votes, level out platform imbalances, and keep feet out of mouth.

17 Escape mainstream media. Find ways to talk directly to the voters. Appear on MTV or a talk show to avoid distortion of your ideas by news commentators or editors.

The Electoral College

Does your vote count?



Your vote counts—indirectly.

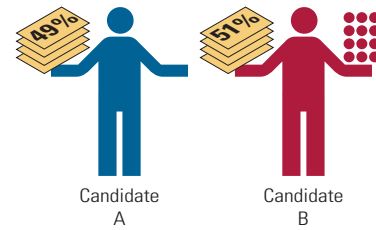
The president and vice president are elected by the states, not directly by your popular vote. When you vote for a presidential candidate, you are really voting for an elector in your home state, who in turn pledges to vote for a presidential and vice-presidential candidate. On election day, there are 51 separate elections (50 states plus the District of Columbia) to determine each state's electors.

The number of electors is fixed at 538.

It will increase only if we add more states to the Union. The number of electors for each state is the same as the number of senators and representatives that state has—a reflection of the state's population. But the electors are not the same people as the members of Congress. Electors are selected for each election year by their respective political parties, usually as a reward for years of faithful service to the party.

Winner takes all.

State contests are winner-take-all. The candidate with a majority of the popular vote gets all the electoral votes in the state. Winning the popular vote by even the slightest margin gives a candidate all the electoral votes for that state.



Power to the states.

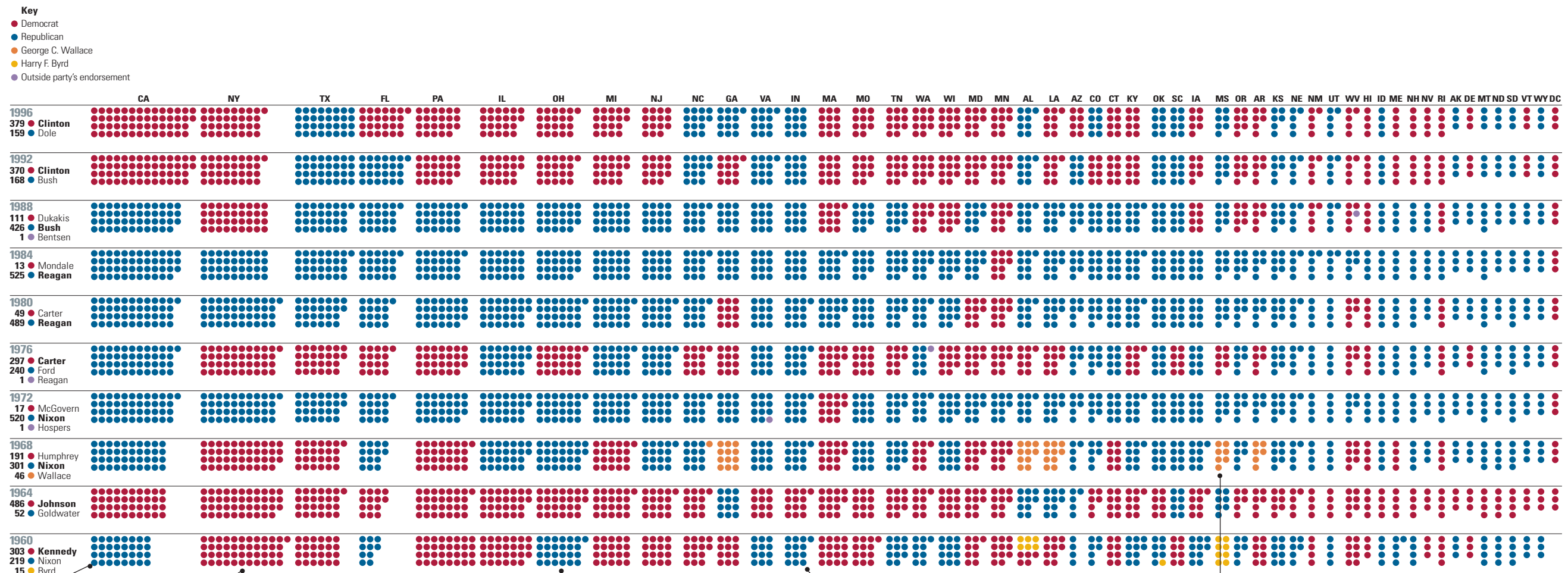
The founding fathers adopted the electoral system to give states an important say in national government and to make sure that not all the power went to the most populated states. The electoral system ensures that voters in states with small populations still have a significant voice. For example, Delaware, a state with a small population, has one elector for each 250,000 residents, but California, the most populous state, has one elector for every 600,000 residents.

Playing the game.

Presidential candidates recognize the nature of the electoral system when they plan their campaigns. They focus on states where the contest is close and pay special attention to states with lots of electoral votes.

This diagram shows how many electors each state has and how they voted in each election since 1960.

Source: Encyclopædia Britannica



Win where it counts most. Winning the 11 most populated states gives a candidate the 270 electoral votes needed to become president, so most candidates work hard to win these states.

The number of electors changes as states gain or lose population. For example, California, Florida, and Texas have grown over the past 40 years, while Illinois, New York, and Pennsylvania have lost electors.

All votes are not equal. Another vote in a state that a candidate has already won isn't worth much. And neither is a vote in a state where a candidate trails and cannot possibly win. The most valuable votes are in states where the race is close and a small gain could tip the balance and give the candidate a majority. This is the reason that candidates invest their time and money in states where the race is close—especially if the state has a lot of electors.

Swing states can go either way in a presidential election. Swing states with many electoral votes attract the most attention from presidential candidates. In recent elections, Michigan, Missouri, New Jersey, New York, Ohio, and Pennsylvania have been significant swing states.

In a rut. Some states tend to support one party or the other in every presidential race. A candidate who thinks an opponent controls a given state will shift resources elsewhere.

Third parties have a hard time breaking into the system. If a party forms around a faction that has split from one of the traditional parties, it tends to divide the vote and hand the election to the opposition. But, third parties can bring innovative ideas to the national agenda. Traditional parties are quick to co-opt popular ideas, neutralizing the threat of an independent party. For example, the initial plan for Social Security was proposed by the Socialist Party but was later adopted by the Democrats in an effort to win the 1932 election.

Independent candidates can make strong showings but seldom have the resources to oppose major parties. The closest anyone has come recently was in 1968, when George Wallace split from the Democratic Party and won 46 electoral votes with his American Independent Party's platform (law and order, opposition to desegregation). In 1992, H. Ross Perot got nearly 20 percent of the popular vote, but because he failed to capture the majority in any state he didn't win a single electoral vote.

Can the outcome of the electoral vote differ from the popular vote? Yes. It's happened twice in our history. But it can't be off by much. Rutherford B. Hayes (1876) and Benjamin Harrison (1888) won enough electoral votes to become president even though their opponents had slightly more popular votes. The electoral system was developed to allow the states to select national leaders. It was not intended to match the popular vote exactly, every time.

Can a rogue elector vote for a candidate other than the one that carried his state? Yes. It has occurred from time to time (look for the purple dots above), but it's never made any difference in an election. Typically, the party appoints an elector who is inclined to honor a pledge.

What happens if no candidate wins the 270 electoral votes needed to become president? With three or more candidates, it is possible that none will have the 270 votes needed to win. In that case, the House of Representatives chooses the president and the Senate chooses the vice president.

Are all states winner-take-all? Not every state. Maine and Nebraska have their own versions of the electoral system, where the electors can split their votes. Occasionally, other states will split their electoral votes, but these splits have never altered the outcome of any election.

Why not change to a system based on popular votes? Changes like this have been proposed, but they've gone nowhere. A purely popular vote would require even more widespread campaigning by candidates and might favor third parties at the expense of the traditional parties. Changes to the electoral system would require a constitutional amendment.

Federal Elections Commission. U.S. www.fec.gov/
In 1975, Congress created the Federal Election Commission (FEC) to administer and enforce the Federal Election Campaign Act (FECA)—the statute that governs the financing of federal elections.

Lobbying

What does a lobbyist do? What is a special interest group? What is a political action committee?



Lobbyists pull a lot of strings.

Lobbyists work for special interest groups. Their goals are to defeat legislation that is undesirable to their clients and to promote legislation that is favorable. They know everything about how the legislative process works and use every trick in the book. Lobbyists make sure legislators at the federal and state levels understand how the special interest group feels about specific laws and highlight the voting power and campaign contributions that the group can offer. They supply information, schmooze, threaten, and funnel campaign contributions.

Twenty to one.

Many lobbyists are part of big Washington firms that work for many different special interest groups at the same time. Estimates in 1998 put the number of active lobbyists at more than 11,000—more than 20 for every member of Congress. Many high-powered lobbyists are former members of Congress who have established contacts and understand how the system works.

What is a special interest group?

Any group of people with a shared interest is a special interest group (SIG). These groups organize and work energetically to influence lawmaking. TSIGs can be organized into six types:

- Economic special interest groups are concerned about legislation that affects their business, trade, or union.
- Civic special interest groups focus on issues they think are right for the country. Consumer advocacy groups and environmental organizations are good examples.
- Governmental special interest groups look out for the interests of states and municipalities.

• Ideological special interest groups exist solely to promote the particular views of their members. The Christian Coalition and Americans for Democratic Action are examples.

- Civil rights special interest groups have been formed by groups that have historically faced legal discrimination or unfair opportunities. Examples include the National Association for the Advancement of Colored People (NAACP) and the National Organization of Women (NOW).
- Single-issue interest groups focus on one concern, for example Mothers Against Drunk Driving (MADD).

What is a political action committee?

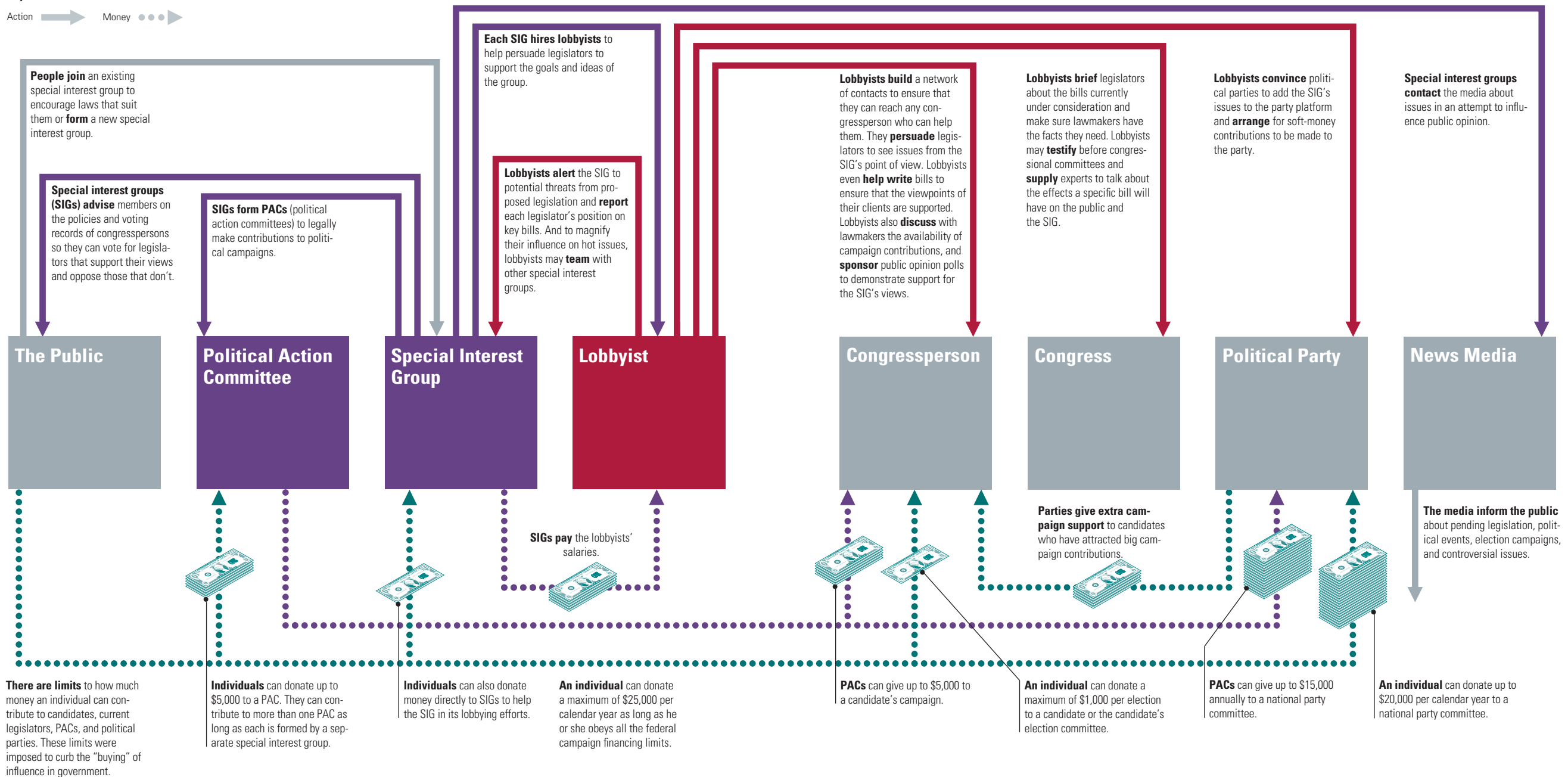
A political action committee (PAC) is created by a SIG to legally raise and distribute money to candidates. A PAC is nothing more than a big bank account. PACs became a major element of political life after 1971, when campaign finance legislation limited the amount of money that an individual can contribute. Each PAC could contribute up to \$5,000 to each candidate for each campaign (an individual can only give \$1,000). To gain influence in government no matter who wins, some PACs contribute to both sides in a close race.

This diagram shows the activities of a lobbyist.

Sources: Federal Election Commission, Center for Responsive Politics

Key

Action → Money ●●●→



The term "lobbyist" comes from the 19th century, when representatives of special interest groups gathered in the lobby of the Willard Hotel in Washington, D.C., to talk to members of Congress.

What makes a person a lobbyist?

A registered lobbyist must spend at least 20 percent of his or her time lobbying, work for a client paying more than \$5,000, have multiple contacts with legislative staff, members of Congress, or high-level executive branch officials, and spend at least \$20,500 over a semiannual period. Though unregistered, many other people also use lobbyist tactics and their own personal clout to influence government.

Fortune's ranking of SIGs with the most clout:

- 1 American Association of Retired Persons
- 2 American Israel Public Affairs Committee
- 3 National Federation of Independent Business
- 4 National Rifle Association of America
- 5 AFL-CIO of America
- 6 Association of Trial Lawyers of America
- 7 Christian Coalition
- 8 Credit Union National Association
- 9 National Right to Life Committee
- 10 American Medical Association

What is the difference between hard money and soft money?

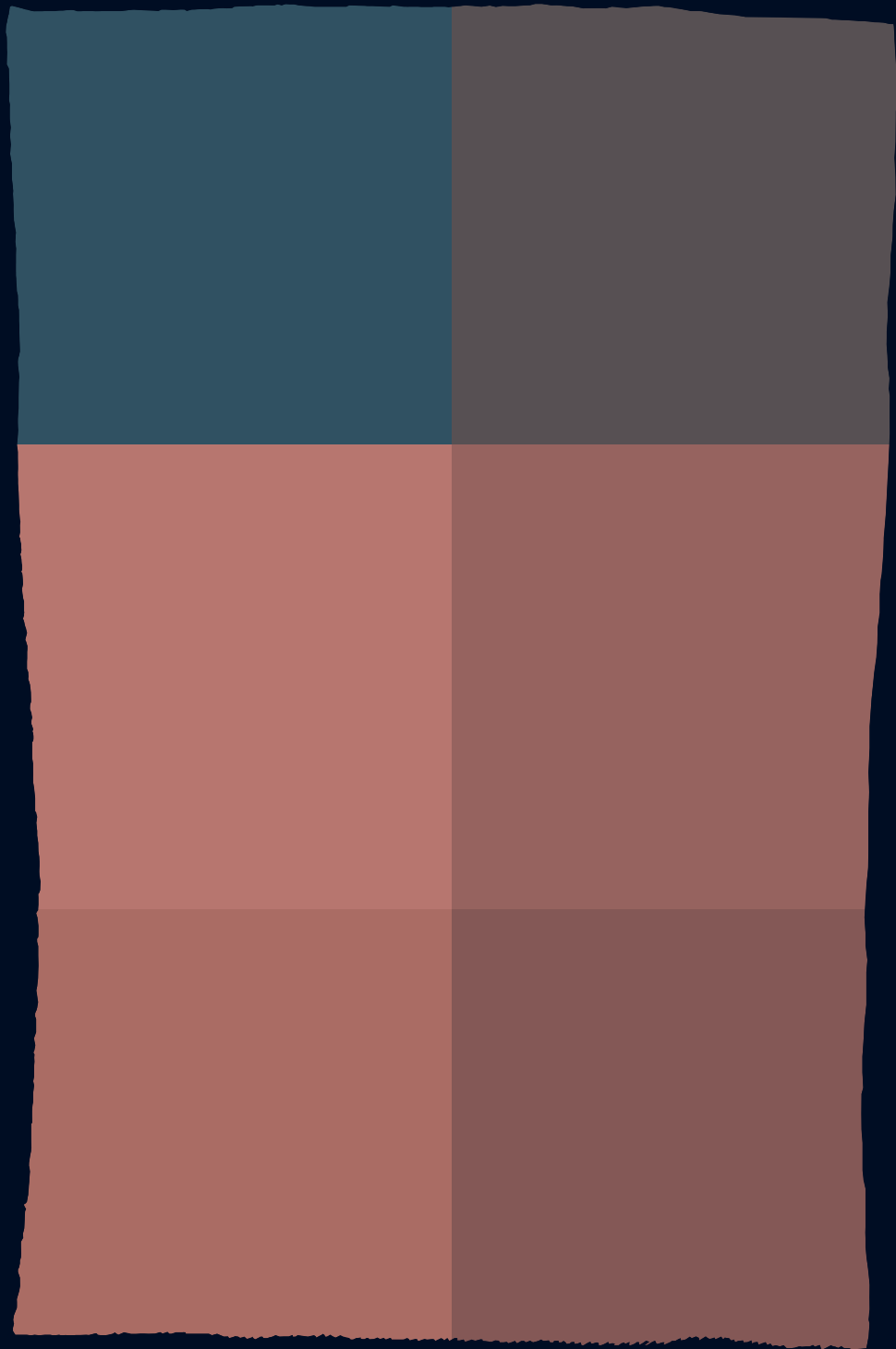
The amount of money that can be given to a candidate legally by an individual or a PAC is limited. That's hard money. It must be declared and reported. But there is a way to throw more money behind a candidate. Soft money gets around the limits imposed on hard money by allowing individuals, corporations, and unions to help a candidate by contributing to the candidate's party.

Do campaign contributions end up in the candidate's pocket?

Not very often. There are too many people watching, inside and outside the party, to get away with it easily. And for most candidates, it is much more important to win than it is to put away a few dollars. Some candidates go deeply in debt to keep their campaign rolling.

Do foreign countries lobby our government?

Yes. In 1998, there were more than 500 active agents. Foreign agents are lobbyists working on behalf of a foreign country, corporation, or industry. Foreign interests can hire a U.S. lobbyist or send one from their country. These lobbyists may be seeking economic or political support, promoting business expansion into their country, or marketing their goods and services to the U.S.



Navaho weaving, circa 1975 from the collection of Kit Hinrichs

Nigel Holmes with **Meredith Bagby**

Federal Income

Where does the government's money come from?

Federal Expenses

Where does the money go?

Federal Debt

How big is our debt?

Social Security

Will the baby boom bankrupt Social Security?

Medicare

Is Medicare in critical condition?

The Economy

Boom or bust?

State Budgets

How do the states spend their money?

Welfare

Who are the poor?

Education

How educated are we?

Crime

How much does crime cost?

Report Card

How do we measure up?

Federal Income

Where does the government's money come from?



Individual income tax
\$899.7 billion

The tax levied on your salary and any other income you have, such as profits made on investments or interest earned on savings. It's a "progressive" tax, which means that the higher your income the greater percentage of it you'll pay to the government. Tax rates range from 15% to 39.6%.

47.8%



Corporate income tax
\$189.4 billion

A tax on corporate income. Rates range from 15% to 38%.

10.1%



Social insurance tax (FICA)
\$636.5 billion

The Social Security and Medicare tax, which is withheld from your salary. The rate is 15%; half is paid by you and half by your employer. The self-employed pay the full 15% of their income themselves.

33.8%



Excise tax
\$69.9 billion

A tax on goods such as tobacco and alcohol.

3.7%



Estate and gift tax
\$27.0 billion

Estate tax is levied on property at the time of death. Gift tax is due on large gifts.



Customs duty
\$18.4 billion

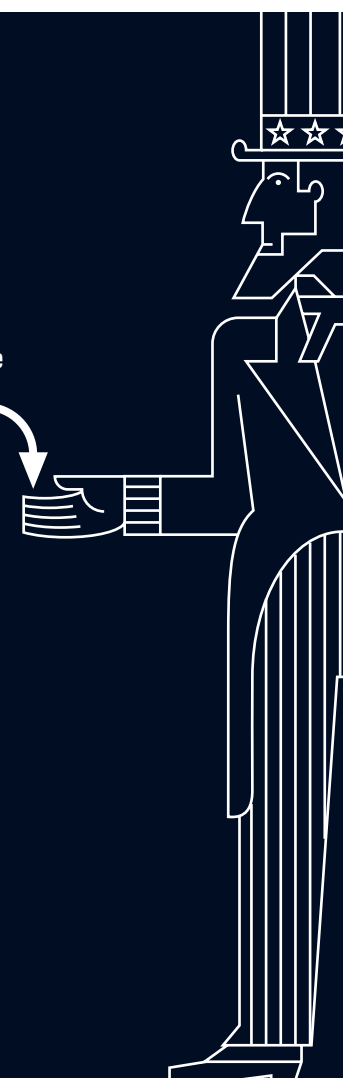
A tax on certain imports coming into the U.S.



Miscellaneous receipts
\$42.1 billion

Money that may be received from holding accounts, or rent from government-owned property. In 2000, this also includes money from tobacco legislation.

The Federal government's total income for 2000 is projected to be **\$1.9 trillion**



Source: 1999 Budget of the United States Government (Office of Management and Budget—OMB)

The weight of the U.S. Budget for fiscal year 2000: 40 pounds

Are U.S. Government statistics accurate? According to the *Economist*, we are pretty accurate. The magazine has consistently ranked the U.S. sixth or lower in statistical quality, compared to other industrialized nations.

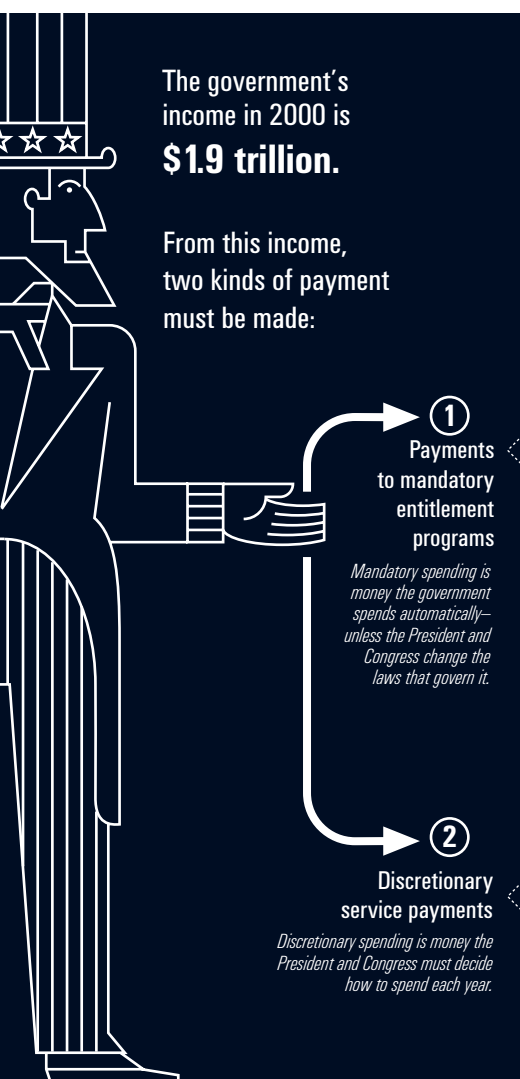
I would like to electrocute everyone who uses the word fair in connection with income tax policies. WILLIAM F. BUCKLEY

Nearly \$4 trillion passes through electronic banking networks every day.

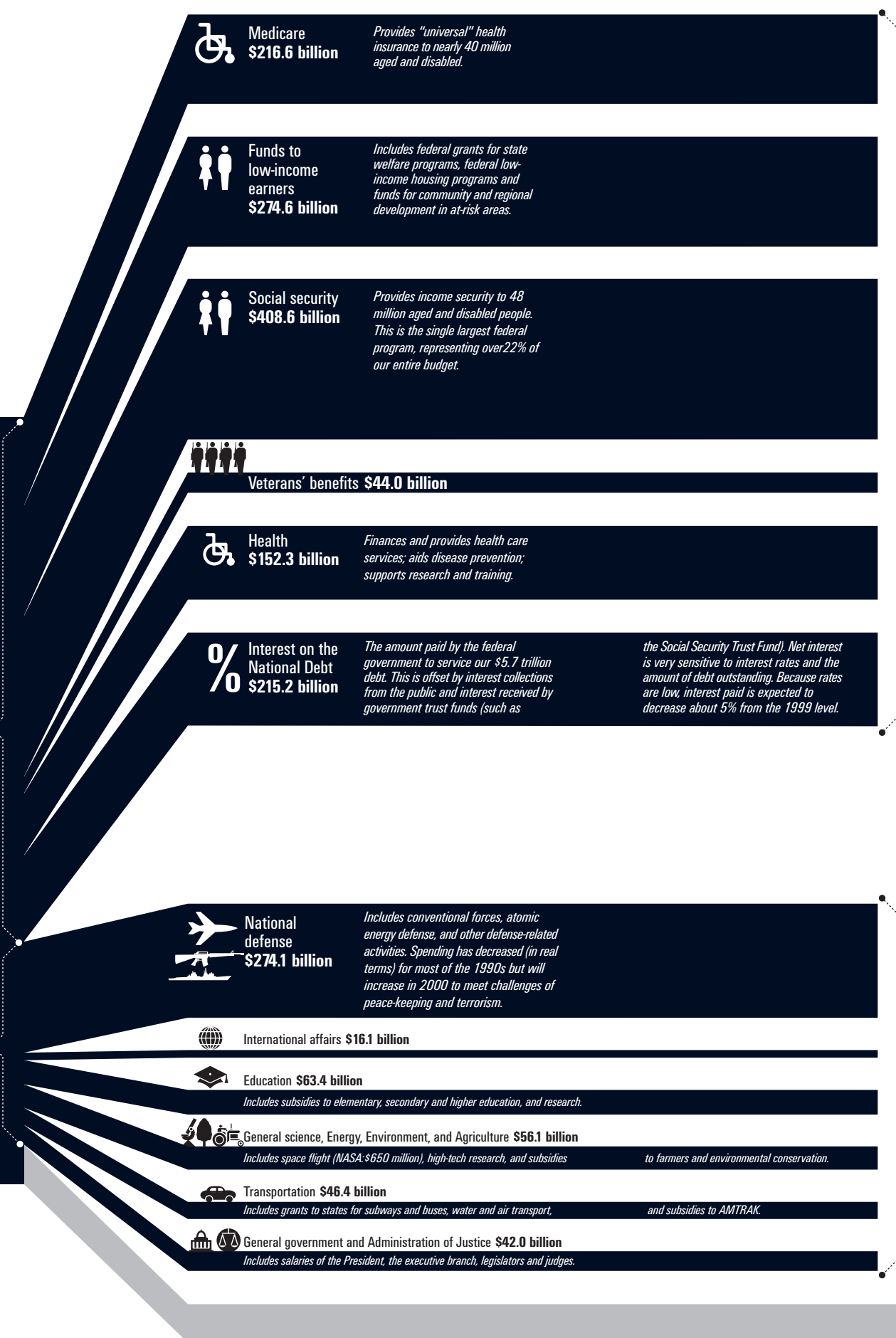
In 1997, the total number of people employed by the U.S. Federal government was 4,261,000.

Federal Expenses

Where does the money go?



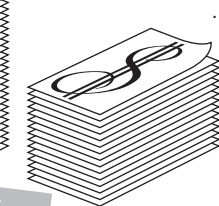
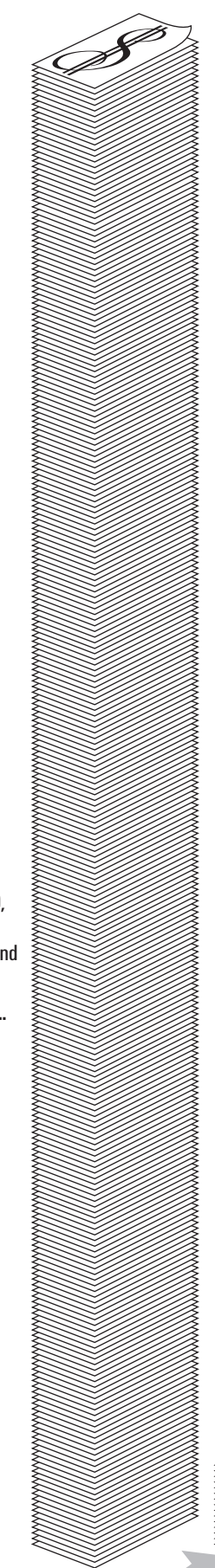
Numbers may not add up due to rounding



Mandatory spending
\$1.3 trillion

Discretionary spending
\$0.5 trillion

So, in 2000, the U.S. will spend **\$1.8 trillion...**



... leaving about **\$115 billion** over what was taken in as taxes. This is the projected surplus.



Source: 1999 Budget of the United States Government (OMB)

From time to time you'll hear the phrases on-budget and off-budget. The law requires that revenues and expenses of two federal programs, Social Security and the Postal Service, be excluded from budget totals—in other words they are categorized as off-budget.

In order to satisfy this legal requirement, the budget displays on-budget, off-budget, and unified totals. The unified budget is the most useful indicator of how much the government must borrow. Usually the deficit is reported from the unified budget. The off-budget deficit looks larger than the on-budget deficit because Social Security is running a surplus.

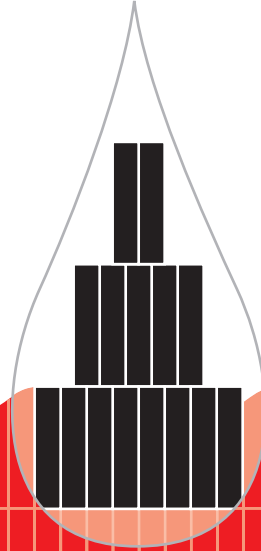
The law sets the first Monday in February as the President's deadline for submitting his proposed budget to Congress for the next fiscal year.

The U.S. government's fiscal year begins on 1 October.

Center on Budget and Policy Priorities, www.cbpp.org
The Center is a nonpartisan research group that analyzes government policies and programs that primarily affect those in the low to moderate income range. Their site contains many timely reports.

Each unit on these pages represents \$10 billion

...let's compare the size of the **\$115 billion surplus...**



Estimates of continued annual surpluses suggest it would be possible to pay off the National Debt by 2015. But no past deficit or surplus estimates have been accurate.

...to the **\$5.7 trillion NATIONAL DEBT**



The **National Debt** is the amount of money the United States has borrowed to finance its annual deficits.

The money is borrowed from two sources:

- 1 U.S. and foreign citizens and institutions, including foreign governments, that invest in Treasury bills and other securities. *This is called The Debt Held by the Public.*
- 2 The U.S. government's own accounts, such as trust funds for the Social Security and Medicare programs, civil service and military retirement plans, unemployment insurance and transportation funds.

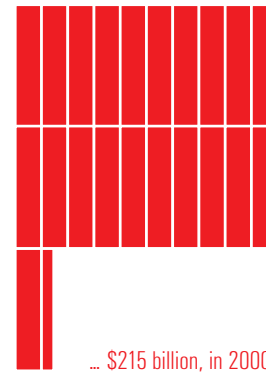
Is the debt dangerous?

Economists argue about whether the debt is bad or good for our economy.

Those who say it's good argue that just like a corporation or a family, America uses debt to grow. Further, we owe most of the debt to ourselves—our own banks, funds and individual investors.

Those who say it's bad argue that there is a real cost of the debt. For instance, each year we pay over \$200 billion just to finance the debt. In 2000, it's our fourth largest federal expense, costing roughly the same amount as the whole Medicare program. In addition, we owe a significant amount of money to foreigners, not to ourselves.

Just the **interest** on our debt...



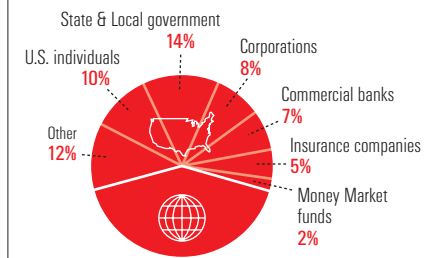
... \$215 billion, in 2000 ...

...could pull all the 14 million children living below the poverty line up to a "middle class" living standard.

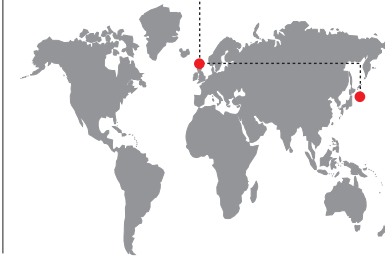


Who really owns America?

Breakdown of the Debt Held by the Public



Americans own just 58%. Foreign investors control the rest. The largest purchaser in 1997 was the U.K. with \$170 billion in net purchases, followed by Japan at \$35 billion.



Federal Debt

How big is our debt?



If the debt was paid down at the rate of a dollar a second, it would take 130,000 years (the time that has passed since Neanderthals lived here.)



Or, look at it this way: each of these units is \$10 billion.



So this represents \$1 billion. There are one thousand million dollars in this little red rectangle.

Sources: 1999 Budget of the United States Government (OMB); Economic Report of the President, February 1999 (Council of Economic Advisors)

What caused the debt in the first place? The U.S. first got into debt in 1790 when it assumed the Revolutionary War debts of the Continental Congress. At the end of 1790, the gross public debt was approximately \$75 million.

Why don't we just print all the money we need to pay off the debt? The immediate effect of printing new money may be lower interest rates. As time goes on, however, the excess money introduced into the economy would lead to higher inflation, and invariably to higher interest rates.

Want to help the country pay off the debt? There is a Treasury account called **Gifts for the Reduction of the Public Debt** for voluntary donations. Send your money to **Bureau of the Public Debt**, Department G., Washington D.C. 20239-0601. Donations are deductible from taxable income for the year of the donation, subject to any limitations on charitable contributions.

● Congressional Budget Office. Congress. U.S. www.cbo.gov This office supplies Congress with nonpartisan economic analysis of programs and budgets necessary for decision-making. Find reports, budget projections, testimony, and more at their official site.

● Financial Reports and the Financial Condition of the Federal Government. Financial Management Service. Dept. of the Treasury. U.S. www.fms.treas.gov/conditn.html Find daily and monthly treasury statements, the federal budget, the annual report of the government and various reports on the financial status of the United States government including receipts, expenditures, budget deficits, and the gold report.

The big problem with Social Security is the aging of our society.

The program operates as a pay-as-you-go system, where the earnings of **current workers** pay for the benefits of **current retirees**. By the time the 77 million baby boomers (those born between WWII and 1964) reach retirement, there will be just over two workers to pay for retired persons. The ratio was fifteen to one when the program started 60+ years ago.

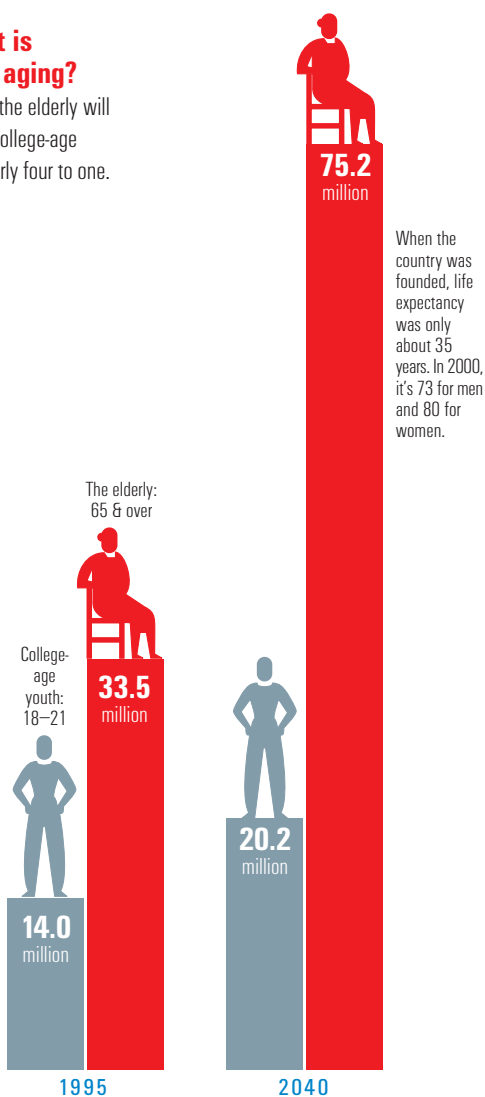


The Social Security Trust Fund

In 1983, Congress chose to hike SS payroll taxes long before extra cash was needed to pay for the boomers' benefits. Thus boomers were "prefunding" a portion of their own future retirement benefits. However, Congress soon found ways to borrow from these surplus funds to pay for deficits in other programs—including other senior programs such as Medicare.

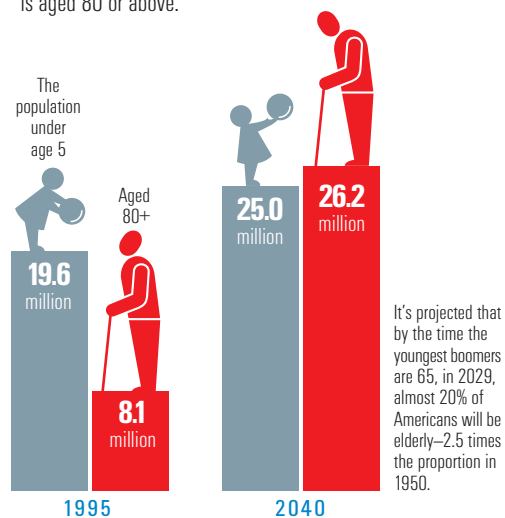
How fast is America aging?

In 40 years, the elderly will outnumber college-age youth by nearly four to one.



Really young vs. really old

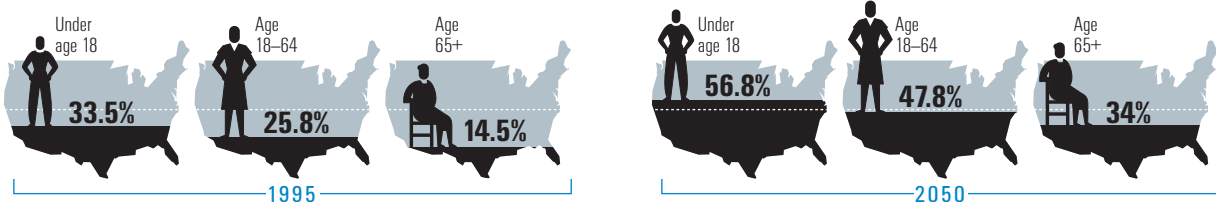
The most rapidly growing group of Americans is aged 80 or above.



The "minority" share of America's population is rising.

Some suggest we may be inflaming ethnic tension as a more ethnic workforce is asked to pay for the retirement of an older, whiter population.

Hispanics and non-whites, as a % of the total population



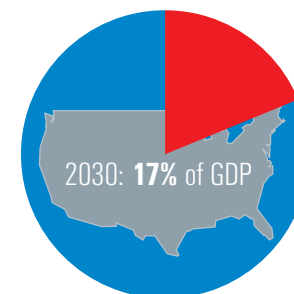
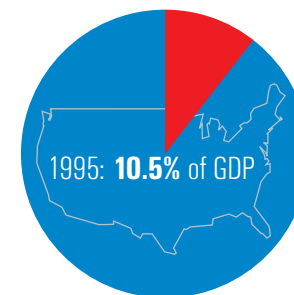
How much do we spend on the elderly?

The federal budget dispenses nearly ten times as much in benefits to each senior citizen as it does to each child.

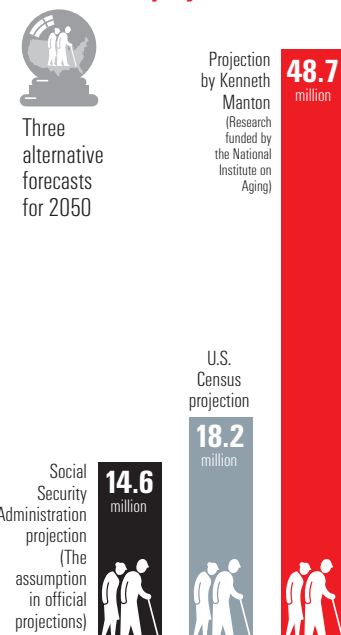


Public spending on pensions and health benefits rises as the nation goes gray ...

Spending as a % of GDP



... and the number of those aged 85+ could far exceed the official projection



Social Security

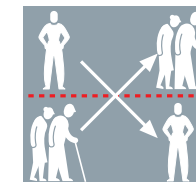
Will the baby boom bankrupt Social Security?



Social Security provides monthly benefits to 48 million retired and disabled workers, and to their eligible spouses, children and dependents.

Often called our most popular social program, Social Security is the major source of income (providing at least 50% of total income) for 66% of beneficiaries, and is the only source of income for 18%. Overall, more than two-fifths of the aged are kept out of poverty by Social Security.

The economic status of the elderly as a group has improved remarkably during the past three decades.



The poverty rate of the elderly has fallen to less than half of what it was in the 1970s. At the time, the elderly were twice as likely to live in poverty than others. Today the situation is exactly reversed: at 11%, the elderly poverty rate is just half of the 22% poverty rate for children under 18.

Sources: U.S. Bureau of the Census; Congressional Budget Office; OMB; Current Population survey; Social Security Administration; Peter G. Peterson, Gray Dawn (How the Coming Age Wave Will Transform America—and the World)

In an Americans Discuss Social Security survey, 72% said their opinions about changing social security are very strong or somewhat strong. 63% said their understanding of the Social Security debate is only fair or poor.

Race options on the Census Bureau's form for the 2000 census: White; Black African American or Negro; Asian Indian; Chinese; Filipino; Japanese; Korean; Vietnamese; other Asian; Native Hawaiian; Guamanian or Chamorro; Samoan; other Pacific Islander; some other race. You are allowed to check more than one option. A separate question deals with Spanish/Hispanic/Latino origins.

● Social Security Online. Social Security Administration. U.S. www.ssa.gov
The official web site of the Social Security Administration provides a plethora of information about social security, benefits, statistics, policy and research data, as well as the chance to conduct some business with the agency online.

● Policy.com Issue of the Week, 6/1/98: Social Security. www.policy.com/issuweek/98/0601/index.html
Policy.com's Issue of the Week examines the Social Security system and reform issues facing this program.

In addition to facing the same demographic problems of Social Security, Medicare

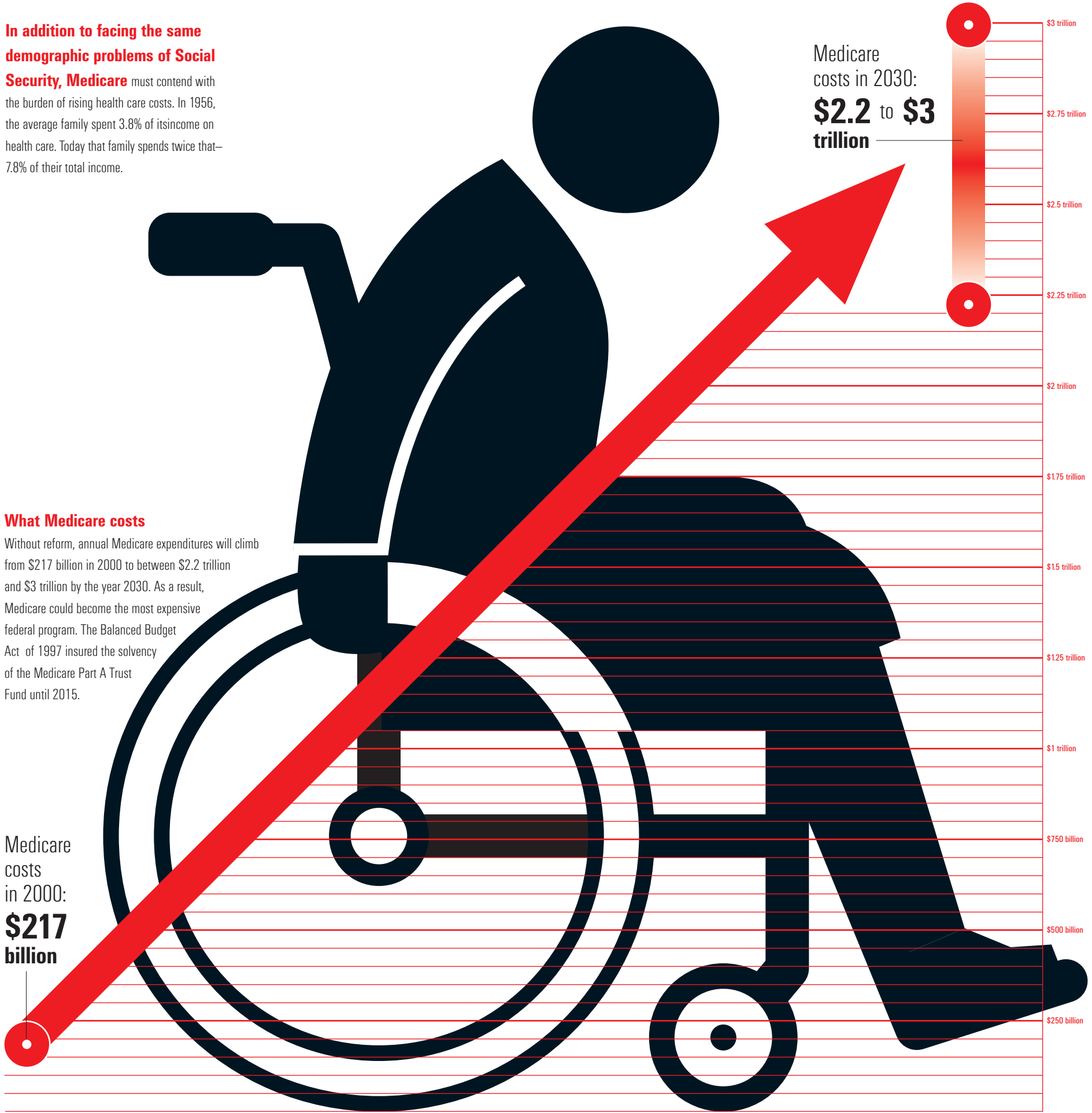
must contend with the burden of rising health care costs. In 1956, the average family spent 3.8% of its income on health care. Today that family spends twice that—7.8% of their total income.

What Medicare costs

Without reform, annual Medicare expenditures will climb from \$217 billion in 2000 to between \$2.2 trillion and \$3 trillion by the year 2030. As a result, Medicare could become the most expensive federal program. The Balanced Budget Act of 1997 insured the solvency of the Medicare Part A Trust Fund until 2015.

Medicare costs in 2000: **\$217 billion**

Medicare costs in 2030: **\$2.2 to \$3 trillion**



The two parts of Medicare

Since July of 1966, the federal Medicare program has provided two coordinated healthcare plans for the elderly.

Part A is a hospital insurance plan which covers hospital and related services. When politicians talk about Medicare going bankrupt they are referring to Part A of Medicare. It has been running deficits since 1996, and is expected to go bankrupt in 2015.

Part B is a voluntary, supplementary medical insurance program, partially financed by monthly premiums paid by participants. This covers the cost of physicians and related medical services.

As the Medicare system faces financial crisis, the cost borne by beneficiaries rises. Today, beneficiaries pay nearly 30% of their healthcare costs from their own pockets— averaging almost \$3,000 per person—to pay for premiums, services, and products not covered by Medicare.

Medicare

Is Medicare in critical condition?



Healthcare costs in general have risen faster than inflation over the past two decades, and the consumers' share, shown here, has more than quadrupled.



Reasons for the rise include:

- Increased lifespan
- Availability of complex, expensive procedures
- Lack of information for consumers
- Inefficient incentives for patients and doctors

Sources: National Bipartisan Commission on the future of Medicare; U.S. Healthcare Financing Administration; U.S. Bureau of the Census

The government has mailed handbooks explaining healthcare to 39 million beneficiaries of Medicare. It has also set up a toll-free telephone number, 800-633-4227, and an Internet site, www.medicare.gov. The Healthcare Financing Administration calls their effort the biggest peacetime education program the Federal government has ever undertaken.

● Health Care Financing Administration. Dept. of Health and Human Services. U.S. www.hcfa.gov Find reports, data, laws and regulations about Medicare, Medicaid, and child health insurance programs from the web site of the federal agency that administers these programs.

● Medicare: The Official Government Site for Medicare Information. Health Care Financing Administration. Dept. of Health and Human Services. U.S. www.medicare.gov Medicare, administered by HCFA, provides health insurance to Americans over 65 with certain disabilities and is the largest health insurance program in the United States. The HCFA web site contains reports, current and proposed health plans, contacts, and tips on how to avoid fraud.

The Economy

Boom or bust?



While the gap between the rich and the poor is glaring, inequalities are less severe between the sexes, and narrowing among racial groups. Women have made progress, with earnings reaching 75% of men's, up from 69% in 1986. Blacks earn 63% and Hispanics earn 68% of whites' earnings based on median household incomes.



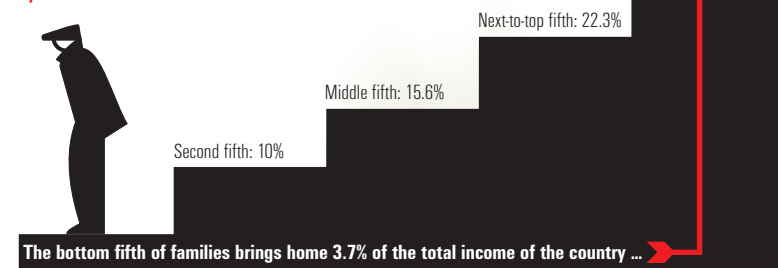
... compared to the top one-fifth of families, which brings home 48.4% of the total income of the country.

X Or are there signs of weakness in the U.S. economy?

Income inequality

There is no doubt that the 1990s have seen significant income growth. But not everyone has seen their income grow at the same rate. Top-earning households claim a huge portion of U.S. household income. In 2000, the country is experiencing the widest gap between the rich and the poor since the Census Bureau began keeping track of those statistics in 1947.

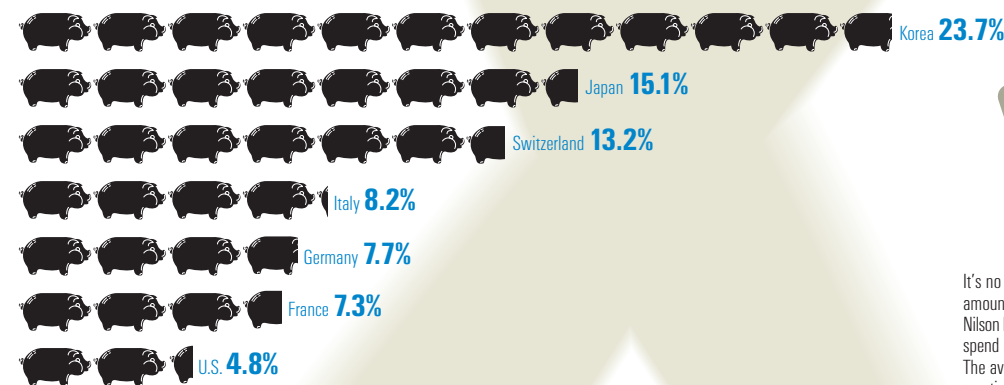
% share of aggregate family income, by fifths



Low savings rates

Economists have long been telling us that our savings rate, both public and private, is significantly lower than that of other industrialized countries. The overall American savings rate is just 4.8%, less than one fourth of Korea's rate, and well below the industrial average.

Savings as a % of GDP



It's no surprise that Americans have huge amounts of personal debt. According to the Nilson Report, the average amount individuals spend using credit cards is \$9,000 per year. The average amount of debt outstanding at any time is \$4,300 per person.

Trade imbalance

Throughout the 1980s and 1990s, America had a negative trade balance with the rest of the world. That means that what we have bought from abroad has far exceeded what we have sold.

Imports



Exports



1998 trade imbalance \$246.9 billion

We finance our purchasing by selling off our assets, such as U.S. treasuries, equity and real estate. Throughout the 90s, the U.S. topped the list of destinations of foreign investment. Japan, the U.K., the Netherlands and Germany are the largest buyers of U.S. assets, having purchased over \$400 billion in assets in 1997.

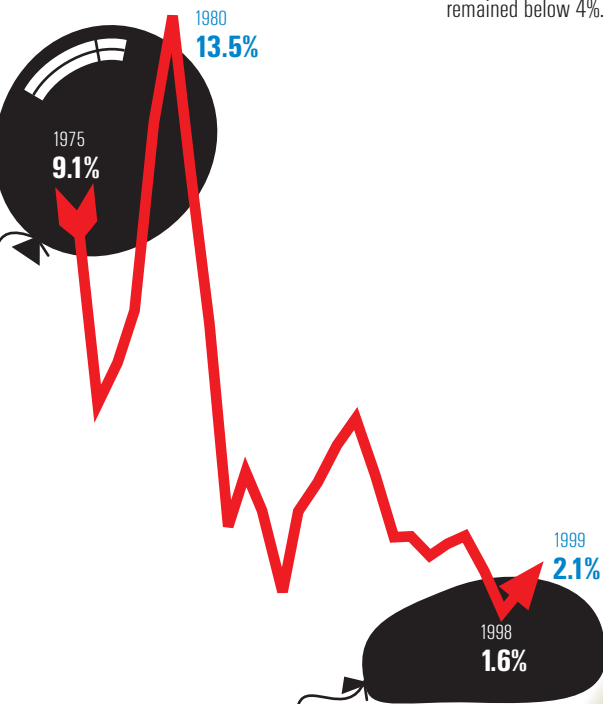


✓ Is the economy strong?

The economic expansion that began as the Persian Gulf War ended has become the longest peacetime expansion in the 20th century. Clinton boasted: "America's economy is the healthiest in a generation and the strongest in the world." America seemed unshaken by the financial tremors felt throughout Asia, Latin America, and much of Europe throughout the late 1990s.

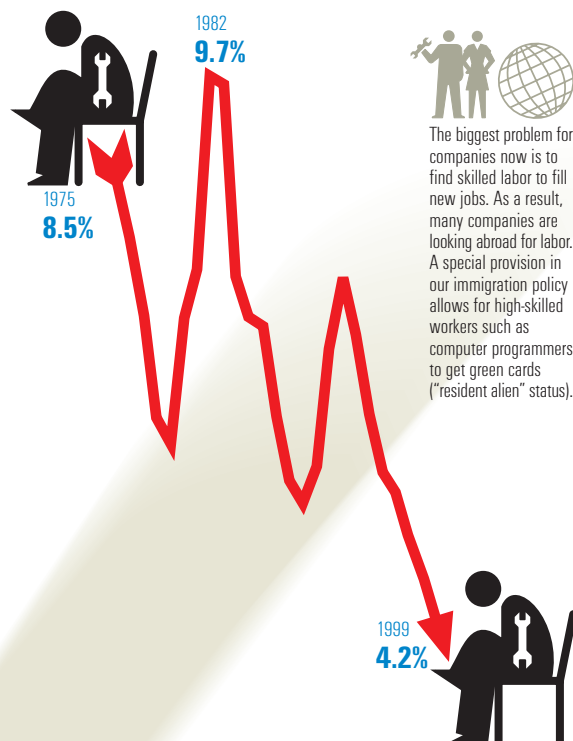
Low inflation

One of the most welcome aspects of the country's economic expansion has been low inflation. Despite tight labor markets for much of the late 1990s, the Consumer Price Index (CPI), the most widely used measure of inflation, has remained below 4%.



Low unemployment

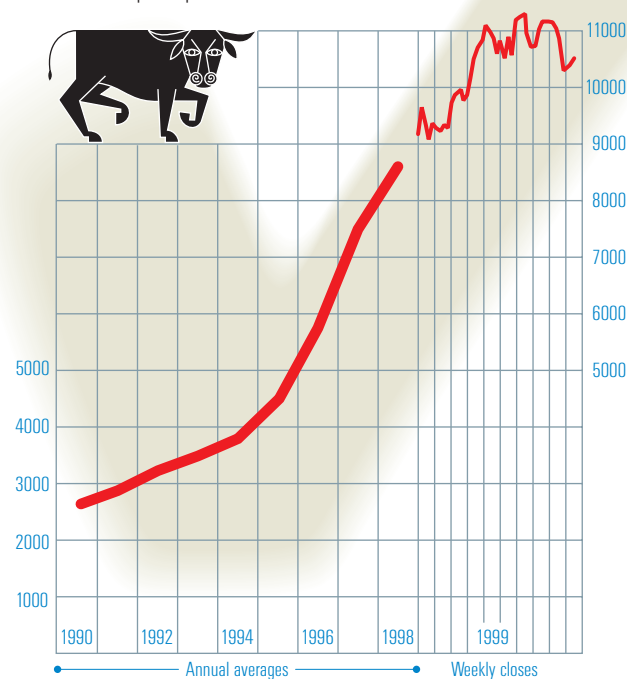
The unemployment rate has sunk far below the level that most economists thought possible without giving rise to inflation.



The biggest problem for companies now is to find skilled labor to fill new jobs. As a result, many companies are looking abroad for labor. A special provision in our immigration policy allows for high-skilled workers such as computer programmers to get green cards ("resident alien" status).

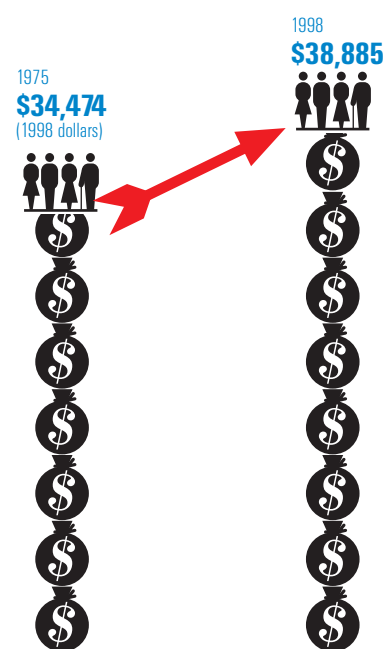
A soaring stock market

Nowhere can one see the "good times roll" better than in the stock market of the 1990s. The value of the Dow Jones Industrial Average has more than quadrupled since 1990.



Income growth

The booming economy of the 1990s has meant real income gains for many Americans. Median household income has risen 13% over the last 25 years.



Sources: The Council of Economic Advisors; Bureau of Labor Statistics; U.S. Bureau of the Census; U.S. Bureau of Economic Analysis

Foreign assets held in the U.S. currently total \$5.5 trillion. U.S. assets held abroad total \$4.3 trillion, leaving the U.S. in a negative investment position of \$1.2 trillion.

While inflation in the U.S. seems to stay low, other countries' rates are sky high. Russia had 88% inflation in 1999, though it was expected to fall to 23% in 2000. Turkey's rate was 60% in 1999, with a forecast of 38% for 2000. At the other end of the scale, Japan, Argentina, China and Hong Kong had slight deflation in 1999. Except for Japan, consumer prices in those nations were expected to rise in 2000.

Economic Indicators. Council of Economic Advisors. Congress. U.S. www.access.gpo.gov/congress/cong002.html Browse individual issues from 1998 to the present or search the 1995 database for data on employment and wages, income and spending, federal finance, consumer and producer price indexes, business activity, and money and banking.

State Budgets

How do the states spend their money?



Total spending in billions

Colors show the proportion of the total budget that goes to individual categories

States' budgets: what they spend

In 1997, states spent about \$800 billion dollars—that's 40% as much as the Federal government spent. The majority of the money went to two main areas: Education (K–12, and higher education) 32%, and Medicaid, 20%. Welfare accounted for a relatively small portion of states' budgets, at 3.1%.

Where the money comes from

States collect taxes from a variety of sources: corporate tax, sales tax, and in most states, personal income tax. Altogether states take in over \$500 billion in taxes each year. The rest of the money that states receive comes from federal grants.

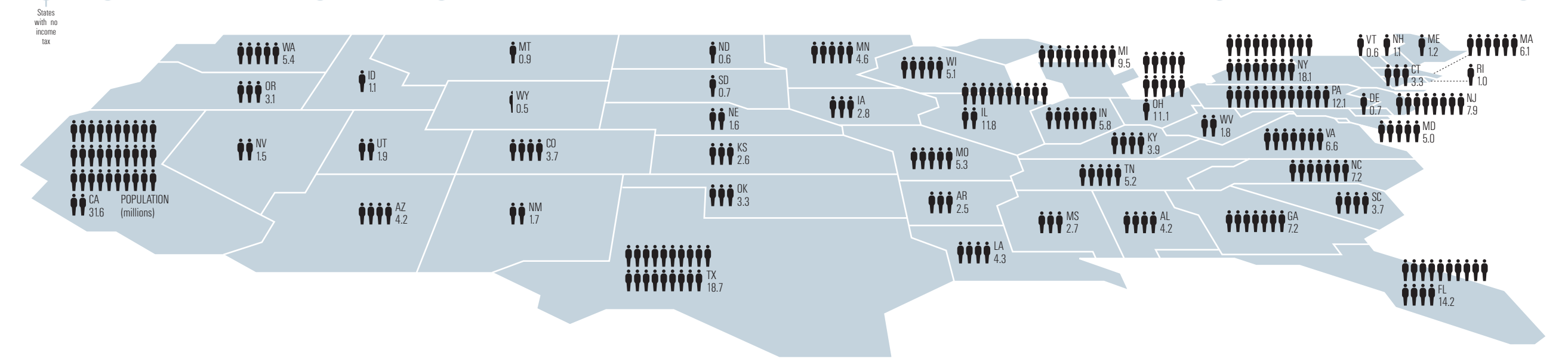
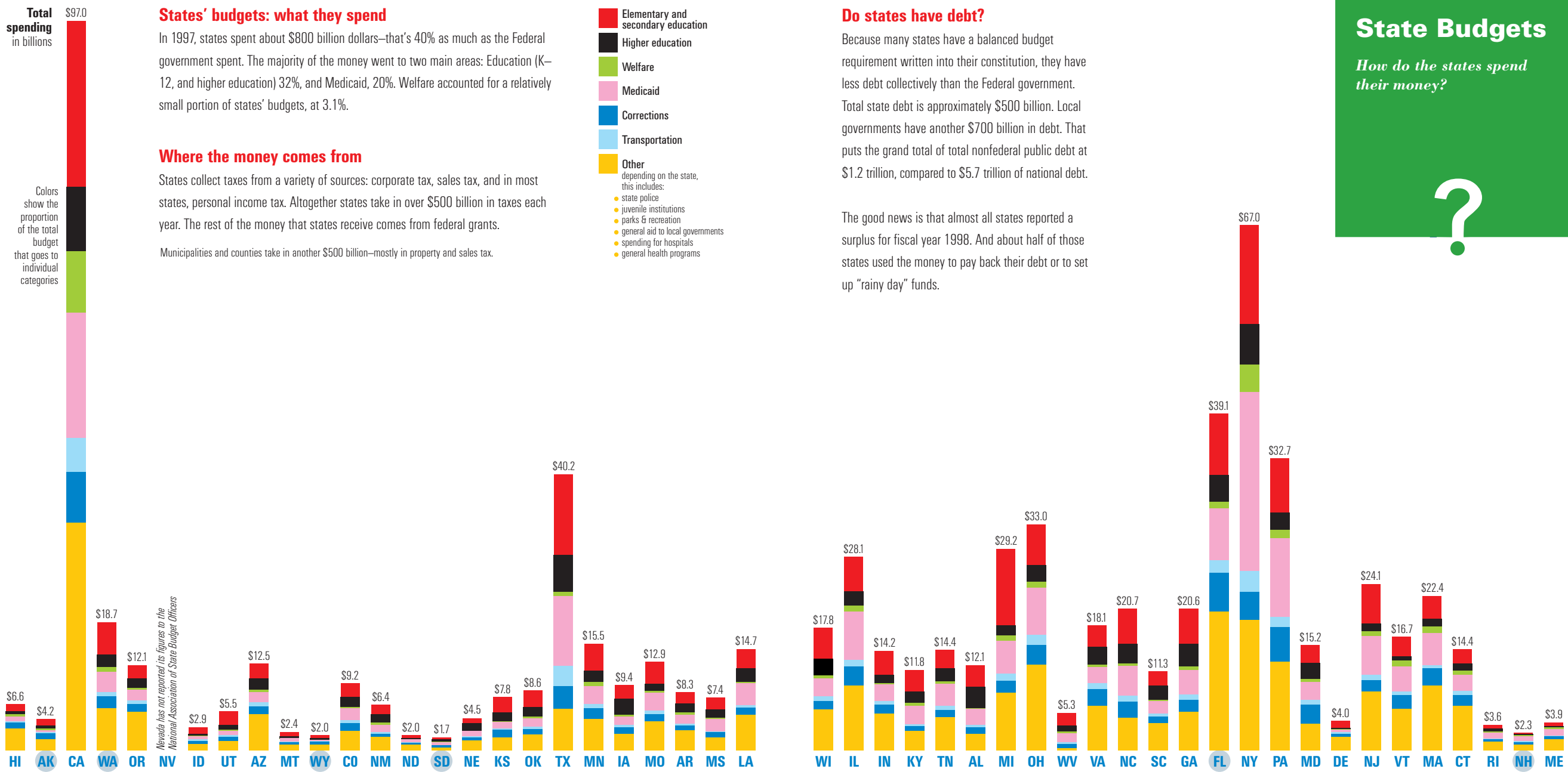
Municipalities and counties take in another \$500 billion—mostly in property and sales tax.

- Elementary and secondary education
- Higher education
- Welfare
- Medicaid
- Corrections
- Transportation
- Other
 - depending on the state, this includes:
 - state police
 - juvenile institutions
 - parks & recreation
 - general aid to local governments
 - spending for hospitals
 - general health programs

Do states have debt?

Because many states have a balanced budget requirement written into their constitution, they have less debt collectively than the Federal government. Total state debt is approximately \$500 billion. Local governments have another \$700 billion in debt. That puts the grand total of total nonfederal public debt at \$1.2 trillion, compared to \$5.7 trillion of national debt.

The good news is that almost all states reported a surplus for fiscal year 1998. And about half of those states used the money to pay back their debt or to set up "rainy day" funds.



Sources: National Association of State Budget Officers; National Governors Association; U.S. Bureau of the Census

Top seven Governor's salaries (1998-99): New York \$130,000; Illinois \$126,590; Michigan \$124,195; Washington \$121,000; Maryland \$120,000; California \$114,286.

The top Mayors get more: best-paid is Richard M. Daley of Chicago (\$170,000), second is Rudy Giuliani of New York (\$165,000) (1997 figures).

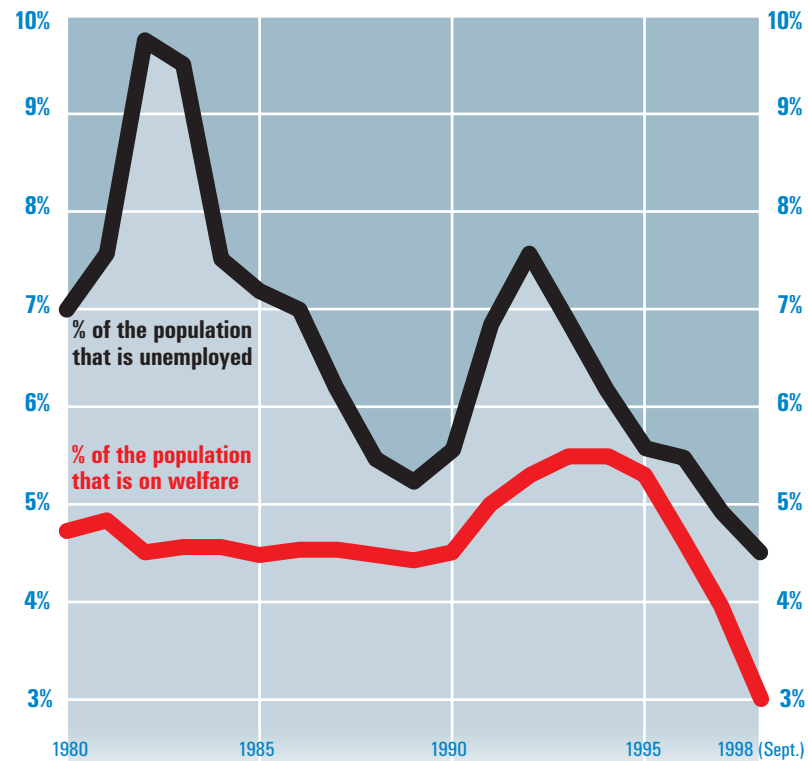
There are a total of 87,453 local governments in the U.S. These include: County, Municipal, Township, School District, and Special District governments.

National Conference of State Legislatures, Budgets—State. www.ncsl.org/programs/fiscal/budissus.htm NCSL is a network to foster communication and cooperation among state legislatures by sharing information on state issues. The budget page from their web site provides the capital budgets and budget conditions for all the states, describes the budget process, and more.

Where did welfare go?

The Personal Responsibility and Work Opportunity Reconciliation Act of 1996 replaced the 60-year old federally-run welfare program. Under the new system, states have broad authority to implement their own welfare programs, following strict federal guidelines. They emphasize work as a condition for receiving benefits and limit the amount of time that recipients can stay on welfare.

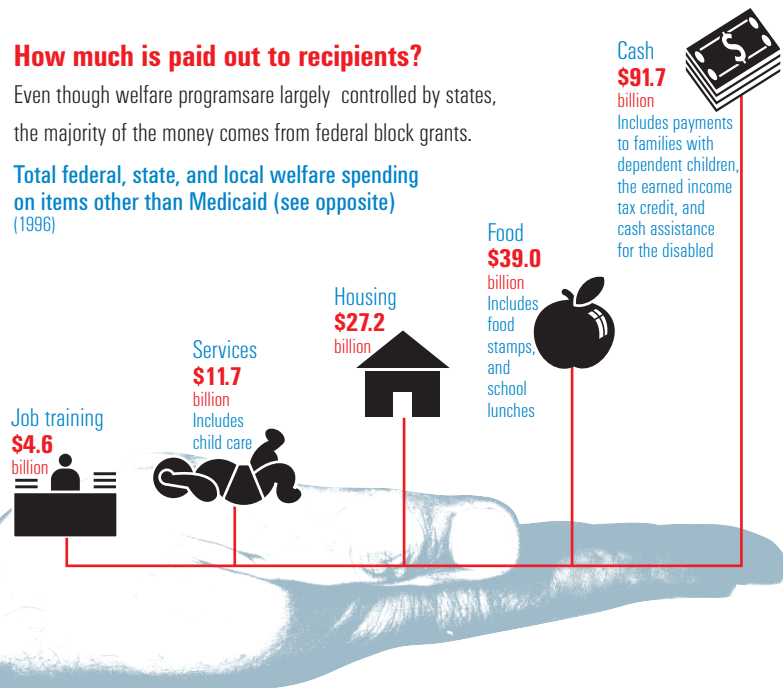
Welfare case loads have decreased in nearly every state, dropping on aggregate 27% since 1996. In eight states, case loads have declined by more than 40% in the past year. This decline is due in large part to a strong economy and record low unemployment.



How much is paid out to recipients?

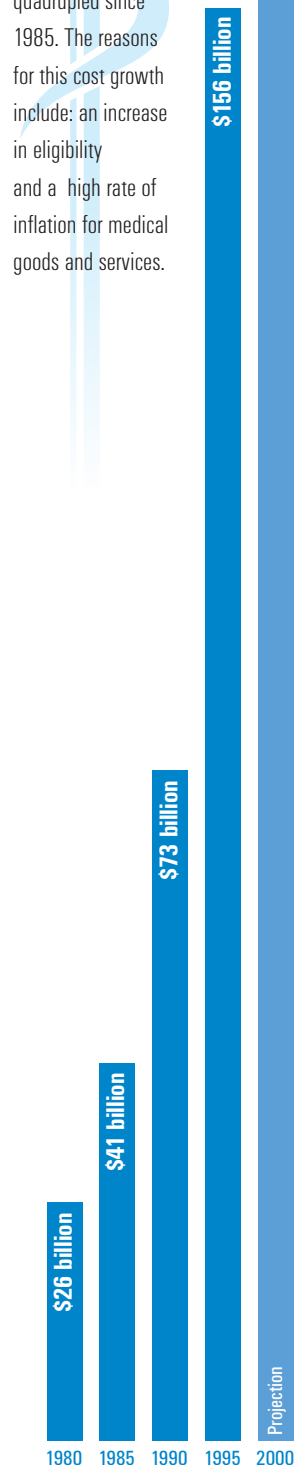
Even though welfare programs are largely controlled by states, the majority of the money comes from federal block grants.

Total federal, state, and local welfare spending on items other than Medicaid (see opposite) (1996)



How much is spent on Medicaid?

Medicaid is medical care for the poor. Medicaid is mandated by the Federal government and administered by the states. It represents 20% of state budgets, and its cost has more than quadrupled since 1985. The reasons for this cost growth include: an increase in eligibility and a high rate of inflation for medical goods and services.



The projection assumes a federal share of 57%.

Defining poverty

The Census Bureau divides us into three broad income groups: **the rich** (households with an income of more than \$100,000), **the middle class** (\$25,000 to \$100,000), and **the poor and near poor** (less than \$25,000).

What's the median income?

... half the households in the U.S. earn more ...

Median income: \$38,885

... half the households in the U.S. earn less

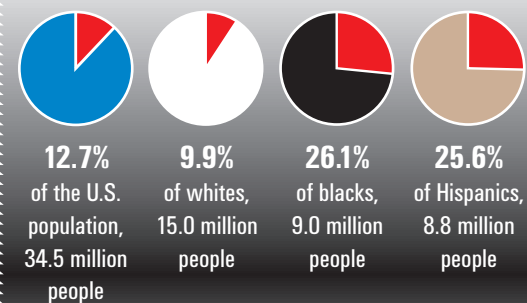
Household income is used rather than family income, because it is more comprehensive. It includes singles living alone and nonfamily members living together.

The median family income was \$46,737 in 1998.

The poverty line: \$16,655

(family of four, annual income, 1998)

Here's how many are living below it:



The Census Bureau proposes raising the poverty line to \$19,500. That would leave 46 million Americans (17%) living beneath it.

Welfare

Who are the poor?

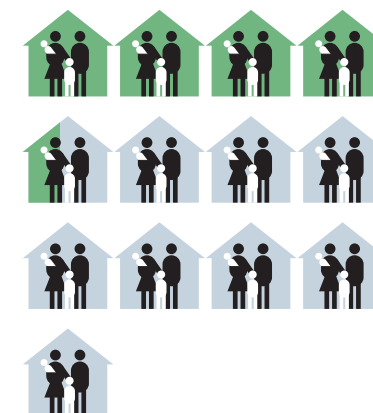


But more than 30% of poor households get no help

Despite the variety of federal and state programs available, many low-income households do not actually receive any form of public assistance.

Why? The reasons include: lack of information, language barriers, and the stigma attached to welfare.

Of the 13 million poor households in the U.S., only 4.4 million receive any cash benefits



Sources: Library of Congress, Congressional Research Service; U.S. Bureau of the Census; Bureau of Labor Statistics

In 1980, the CEO of a large U.S. company could expect an income 40 times that of the workers in the factory. By 1990, that had risen to 85 times the amount.

In 1930, Babe Ruth made \$80,000. When asked why he made more than President Hoover, Ruth said, I had a better year than he did.

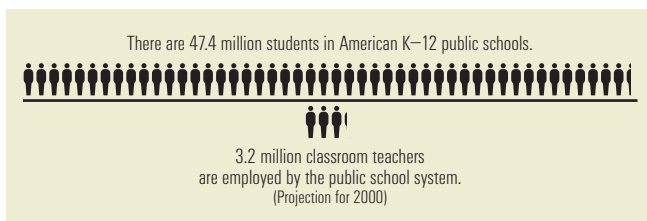
President Clinton gets \$200,000, plus an expense allowance of \$50,000 and a travel allowance of \$100,000

1988's highest-paid executive was Disney Chairman Michael Eisner, who made \$40.1 million—2,395 times as much as an average worker. 1998's highest-paid executive was Disney Chairman Michael Eisner, who made \$575.6 million—25,052 times as much as an average worker.

Policy.com Issues Library: Welfare and Housing, Welfare to Work. www.policy.com/issues/issue304.html Policy.com is a nonpartisan policy news and information service that highlights research, opinions, and events relating to public policy issues. In the Welfare to Work Issues Library, summaries of and links to the works of various organizations, research institutes, government agencies, and think tanks are provided for this reform initiative.

Federal, state and local governments spend nearly \$400 billion every year to run our primary and secondary education system.

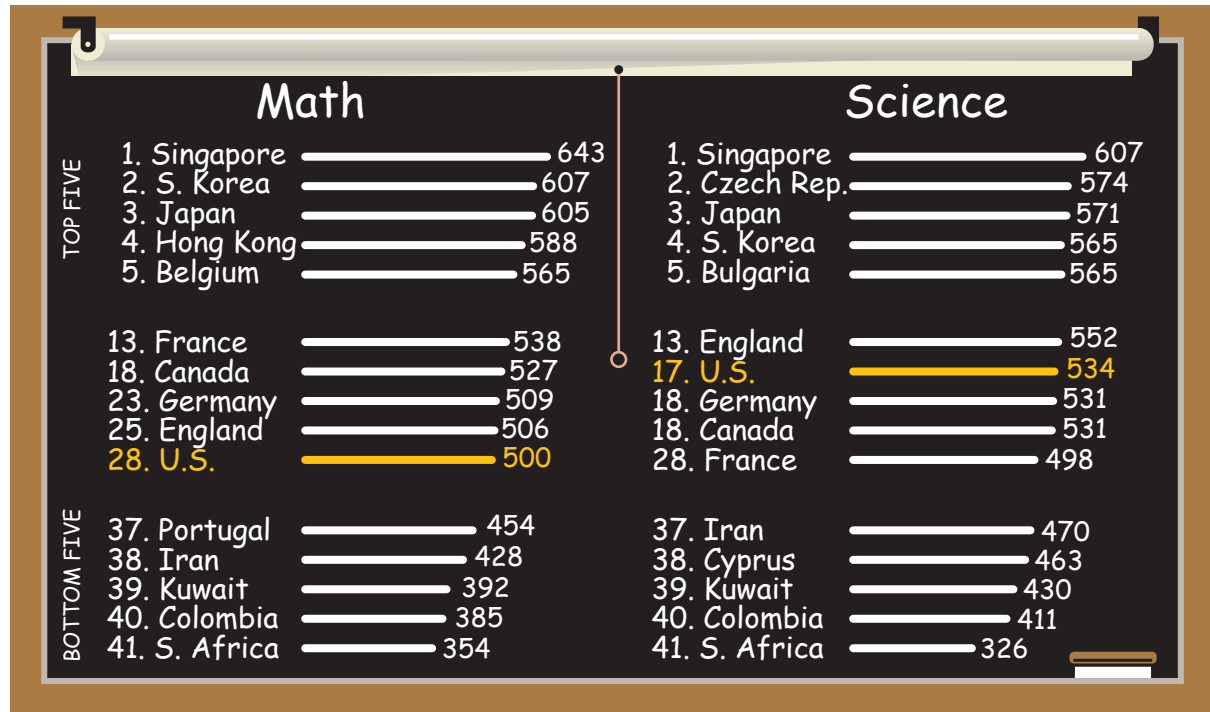
This accounts for nearly 8% of the GDP, and equals \$6,000 per public school student per year—the most any country spends on education, any way you measure it.



But we don't get the best results.

Despite the fact that the U.S. spends more on education (on a gross and per capita basis) than any other country, the most recent report from the National Assessment of Educational Progress shows that we rank 28th (out of 41 countries) for student achievement in math, and 17th in science.

Scoring was on a scale of 200 to 800 points

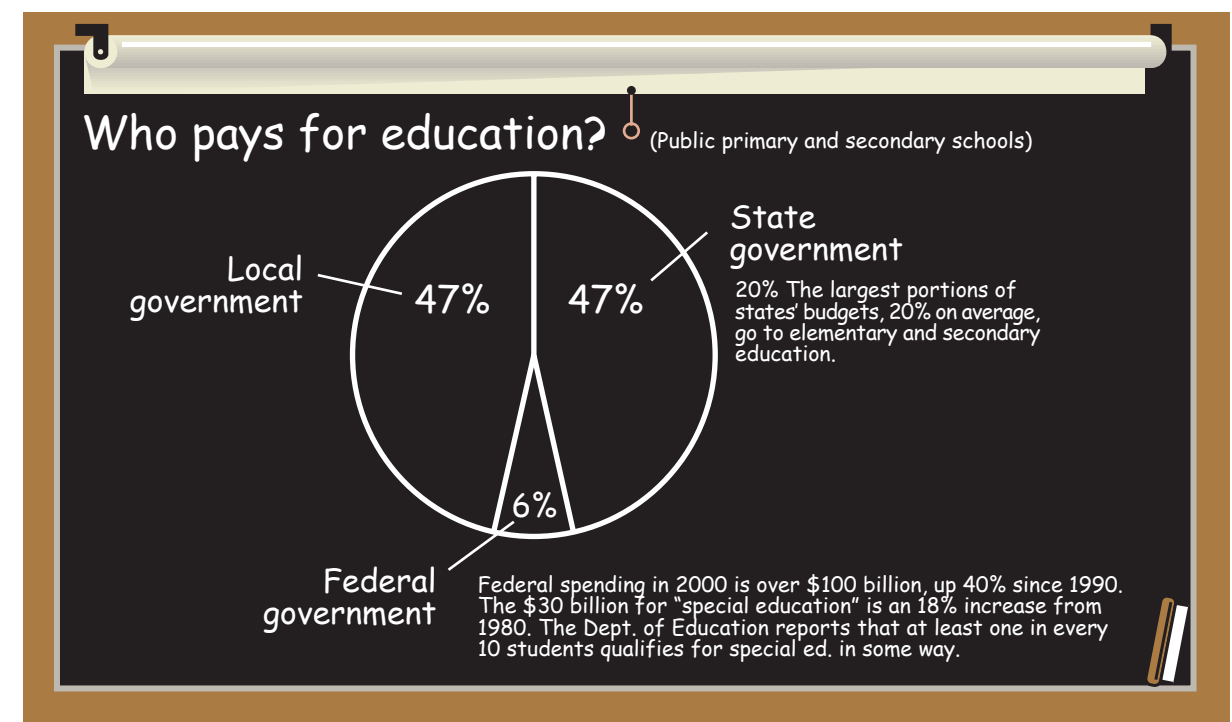
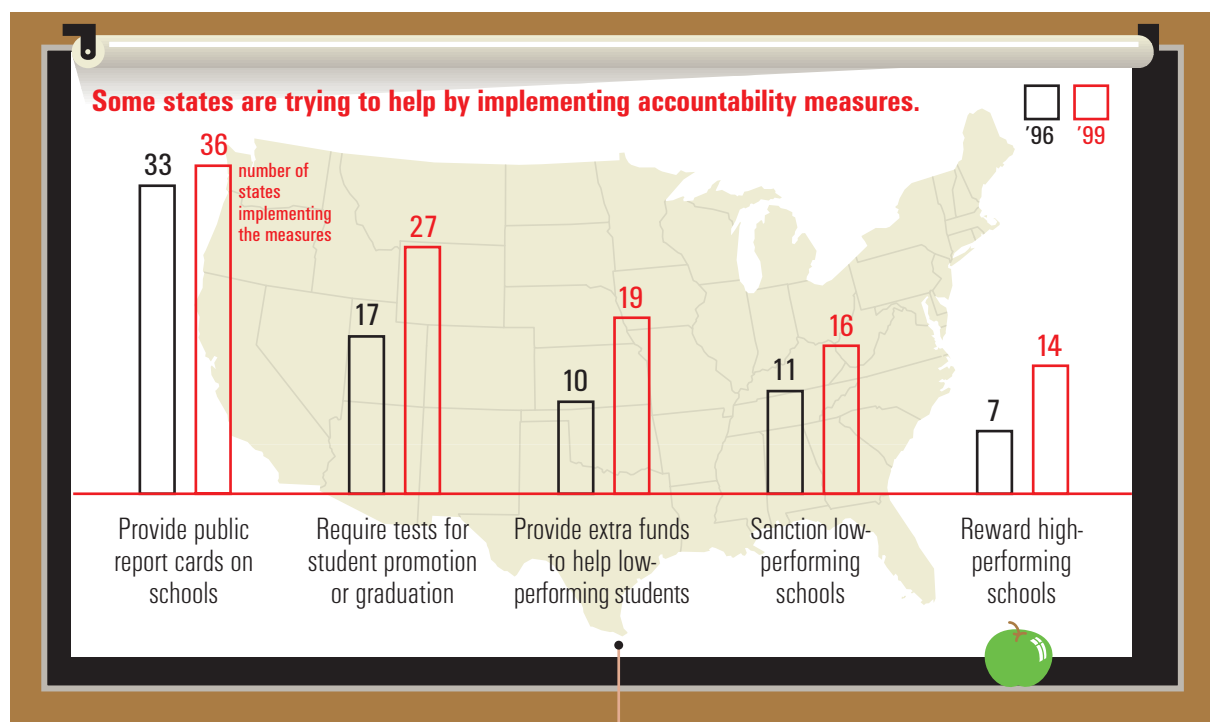
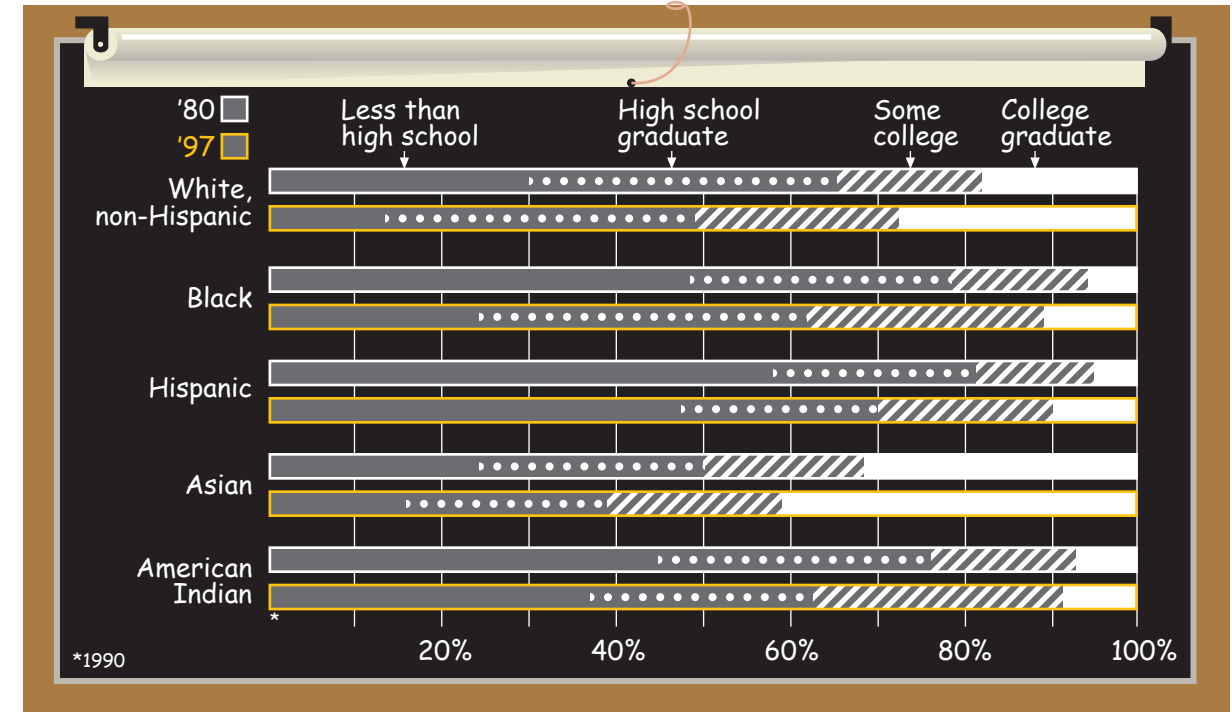


Education is the most important determinant of economic status.

Young adults with college degrees earn over 70% more than those without, and those with high school diplomas earn 30% more than those without. Between 1980 and 1997, the earnings of those with at least undergraduate degrees rose significantly faster than the earnings of those who had completed only high school.



The educational attainment of adults 25 and over



Sources: U.S. Department of Education; The National Assessment of Educational Progress Tests

America spends \$240 billion on colleges and universities. The College Board calculated the average cost of tuition and fees at private four-year colleges in the fall of 1999 to be \$15,380, an increase of \$8671 from the previous school year. The average public college cost is \$3,356 (\$109 more than the previous year.)

Accounting, tax, and consulting firm KPMG LLP conducted a 1999 on-line poll, asking college students what events they predicted would occur in their lifetime. According to the students, a visit from extraterrestrials is twice as likely as another Great Depression.

Crime

How much does crime cost?



What are your chances of going to jail?

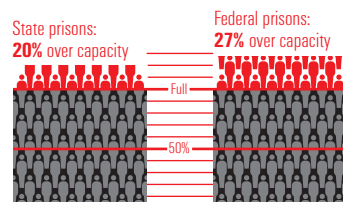
There are over 1.3 million prisoners in America today, representing an annual average growth rate of 6% since 1990.

If recent incarceration rates continue, an estimated **5% of all Americans** will spend time in prison during their lifetime.

For **black males**, the chance of going to jail is **28%**



Meanwhile, the prison system is overflowing ...



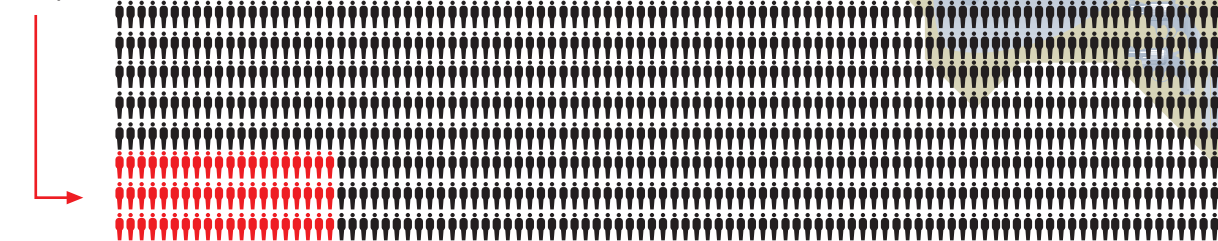
\$60,000

is what it costs to keep one prisoner in jail for a year (that's ten times the cost of educating a child for a year)

Capital punishment

34 states and the federal prison system currently hold over 3,000 prisoners on death row.

According to trends, about 2% of these can expect to be executed within the next year.



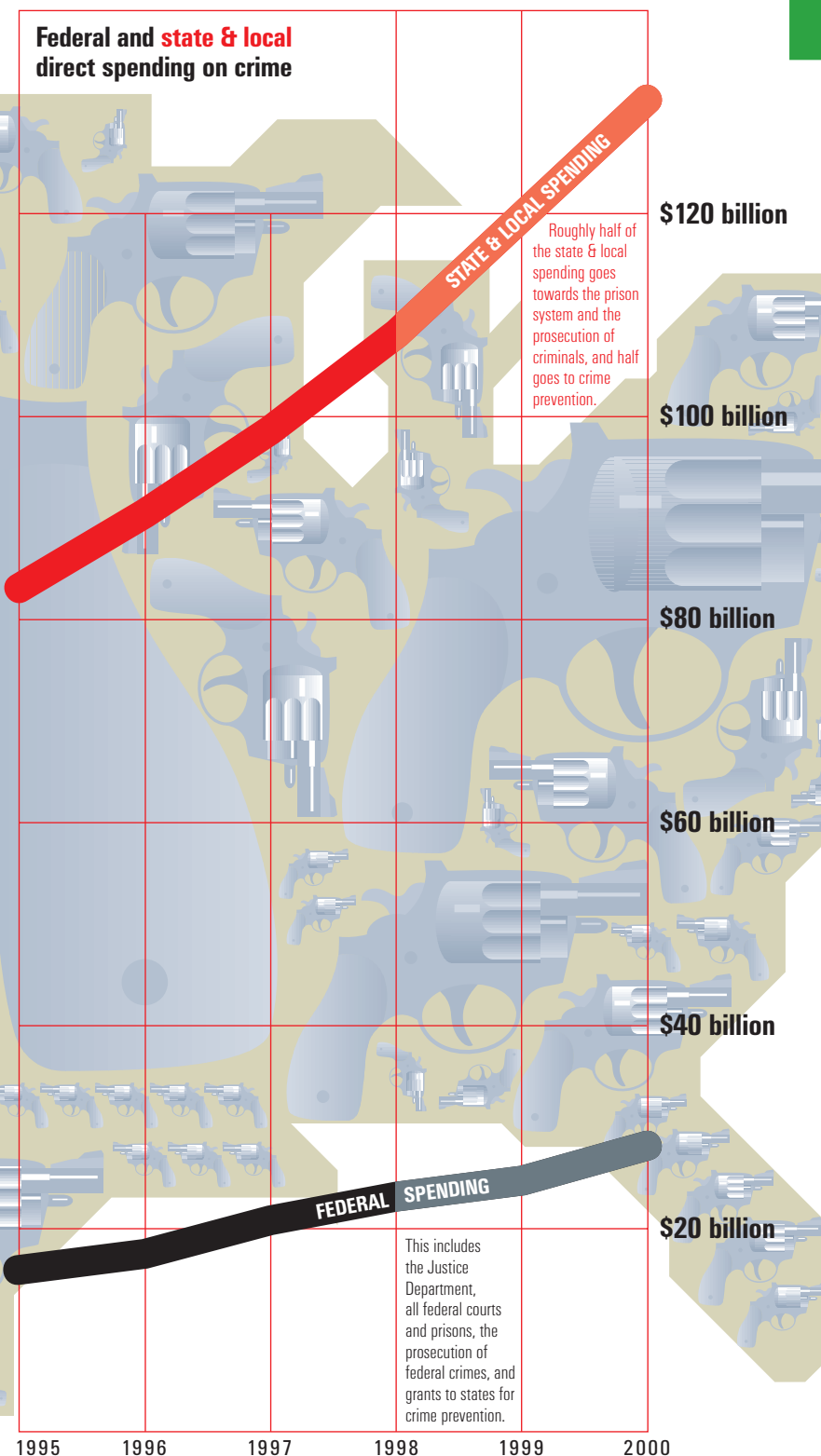
The Good News

Violent crime (which includes murder and rape) has declined for the past five years.

The Bad News

Juvenile crime is still very high—60% above the 1980 level. Juveniles account for about 20% of all arrests and 20% of violent crime arrests.

Federal, state, and local governments together spend more than \$150 billion on fighting and preventing crime. That represents an increase of over 100% from 1985, and is the equivalent of spending \$550 on crime annually for every resident. Generally, state and local governments pick up 85% of the cost. The Federal government covers the rest.



Sources: U.S. Federal Bureau of Investigation; National Association of State Budget Officers

Consumer goods worth \$15.5 billion are stolen each year. That's \$155 per household.

Of the U.S.'s 15,848 murders in 1996, 10,744 (68%) were by gun.

There is no death penalty in: Alaska, D.C., Hawaii, Iowa, Maine, Massachusetts, Michigan, Minnesota, North Dakota, Rhode Island, Vermont, West Virginia, Wisconsin. Hanging is one of the methods of execution in New Hampshire, Montana and Washington, and the firing squad one of the methods in Utah.

America's Report card

As a kid, receiving your report card could be a harrowing experience. It was tough to get measured against other kids.

How does the U.S. compare to other countries and what kind of grades should we get as an economy and as a society?

For a benchmark we chose a series of variables—some measure the robustness of our economy and others measure our quality of life. We compared ourselves to other industrialized countries, as represented by the Organization for Economic Cooperation and Development (OECD).

Then we gave the U.S. a “grade” in each category. If the U.S. was in the top 20% we got an “A.” If we fell in the lowest 20%, we got an “F.” If we were average, a “C.” Yes, this is a normal grade distribution (you remember those from college) with no grade inflation!

Report Card

How do we measure up?



	O.E.C.D.*	U.S.	U.S. grade
% Change in GDP (1990-1998) <small>Economic growth is usually measured by the average annual change in gross domestic product</small>	2.1%	3.0%	B
Per Capita GDP <small>A general measure of wealth: the gross domestic product per person</small>	\$22,091	\$30,514	A
Unemployment Rate <small>The percentage of people unemployed and looking for work</small>	6.7%	4.9%	B
Ratio of Economic Inequality <small>Measured by the <i>Gini Coefficient</i>, which is a way of showing the distribution of wealth. Higher gini coefficient numbers indicate a higher level of inequality between the rich and the poor</small>	27.2	34.4	F
Federal debt as % GDP <small>A way of measuring our fiscal health: how much we produce each year compared with how much debt the government has racked up.</small>	62%	67%	D
Trade Balance as % GDP <small>The difference between exports and imports as a percentage of the gross domestic product</small>	1.2%	-1.4%	F
Net National Savings as % GDP <small>The total savings, public and private, compared to the GDP</small>	8.0%	4.8%	D
Average Life Expectancy <small>The average life expectancy (both men and women) is an indicator of overall health</small>	77 years	76 years	D
Healthcare Resources <small>Number of doctors per 1,000 of the population. A good indicator of the health resources available</small>	2.8	2.6	D
R&D <small>A measure of how much of the GDP is devoted to research and development—both in the private and public sectors</small>	1.6%	2.6%	A
Graduation Rates <small>The percentage of the population that has graduated from high school and higher</small>	61.1%	85.7%	A
Education: Test Scores <small>The average percentage of correct answers in the National Assessment of Educational Progress Tests</small>	72.3%	70.5%	D
High Tech Market Share <small>A measure of how much market share a country controls in high tech industries. Here the US is at the top of the list</small>	2.2%	25.2%	A
Air Quality <small>Emissions of sulphur oxides, nitrogen oxides and carbon dioxide</small>	172 pounds per capita	348 pounds per capita	F
Municipal Waste <small>The annual amount of waste</small>	1,036 pounds per capita	1,588 pounds per capita	F
Overall U.S. grade			C-

* Represents the O.E.C.D. median.

The negative number here indicates that we are consuming more exports than we are selling.

The US has a relatively low personal and public savings rate, which shows that we aren't stashing away much for a rainy day.

Even though the U.S. spends a lot on healthcare (14% of our GDP), we have lower than average life expectancy among industrialized countries.

In addition, the U.S. has the highest percentage college graduates (25%).

We are rewarded for a growing, rich economy but penalized by our economic inequality and our lack of attention to education, health, and the environment.

Source: Organization for Economic Cooperation and Development

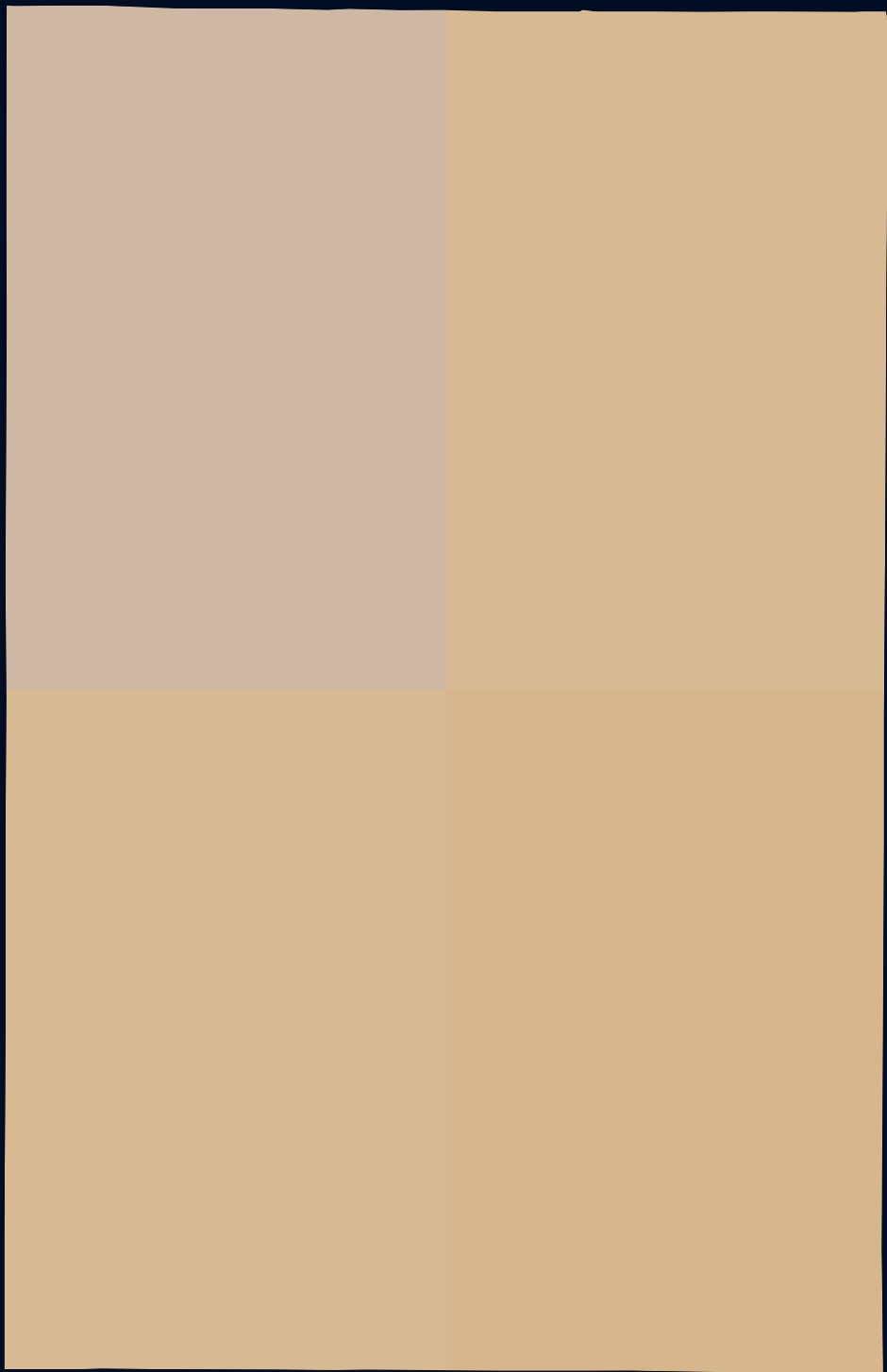
● Budget Documents. Office of Management and Budget. Executive Office of the President. U.S. www.access.gpo.gov/usbudget Contains the U.S. budgets from fiscal year 1996 to present as well as a searchable database of supporting and related documents such as historical tables, mid-session reviews and analytical perspectives.

● Office of Management and Budget. Executive Office of the President. U.S. www.whitehouse.gov/OMB Find financial management policies, government-wide performance plans, Y2K reports, and the information and regulatory policies for the government.

● State Government Finance Data by State. Census Bureau. Dept. of Commerce. U.S. www.census.gov/govs/www/state.html Annual revenue, expenditure, indebtedness, and cash/securities data for state governments collected by the Census Bureau.

● Governments Division: Federal, State and Local Governments. Census Bureau. Dept. of Commerce. U.S. www.census.gov/govs/www/index.html The annual financial data of various levels of government, from county to federal, may be found at this site. Most data is available from 1992 and may vary between types/levels of government.

● The Public Debt Online. Bureau of the Public Debt. Dept. of the Treasury. U.S. www.publicdebt.treas.gov/opd/opd.htm The Bureau of Public Debt is responsible for borrowing the money needed to operate the Federal Government and account for its debt. Their web site, The Public Debt Online provides a daily tabulation of the federal debt to the penny. Monthly statements, interest rates, and gift contribution



Brass and zinc flag, circa 1986 from the collection of Kit Hinrichs

Nigel Holmes

The Big Seven

Who are the Big Seven? Who owns whom?

Media Players

Who's really in control?

Television

Who's watching TV? How are the networks doing?

Newspapers

*How many newspapers are there?
Will they survive the electronic age?*

Magazines

*Which magazines sell the most advertising?
Which have the largest circulation?*

Advertising

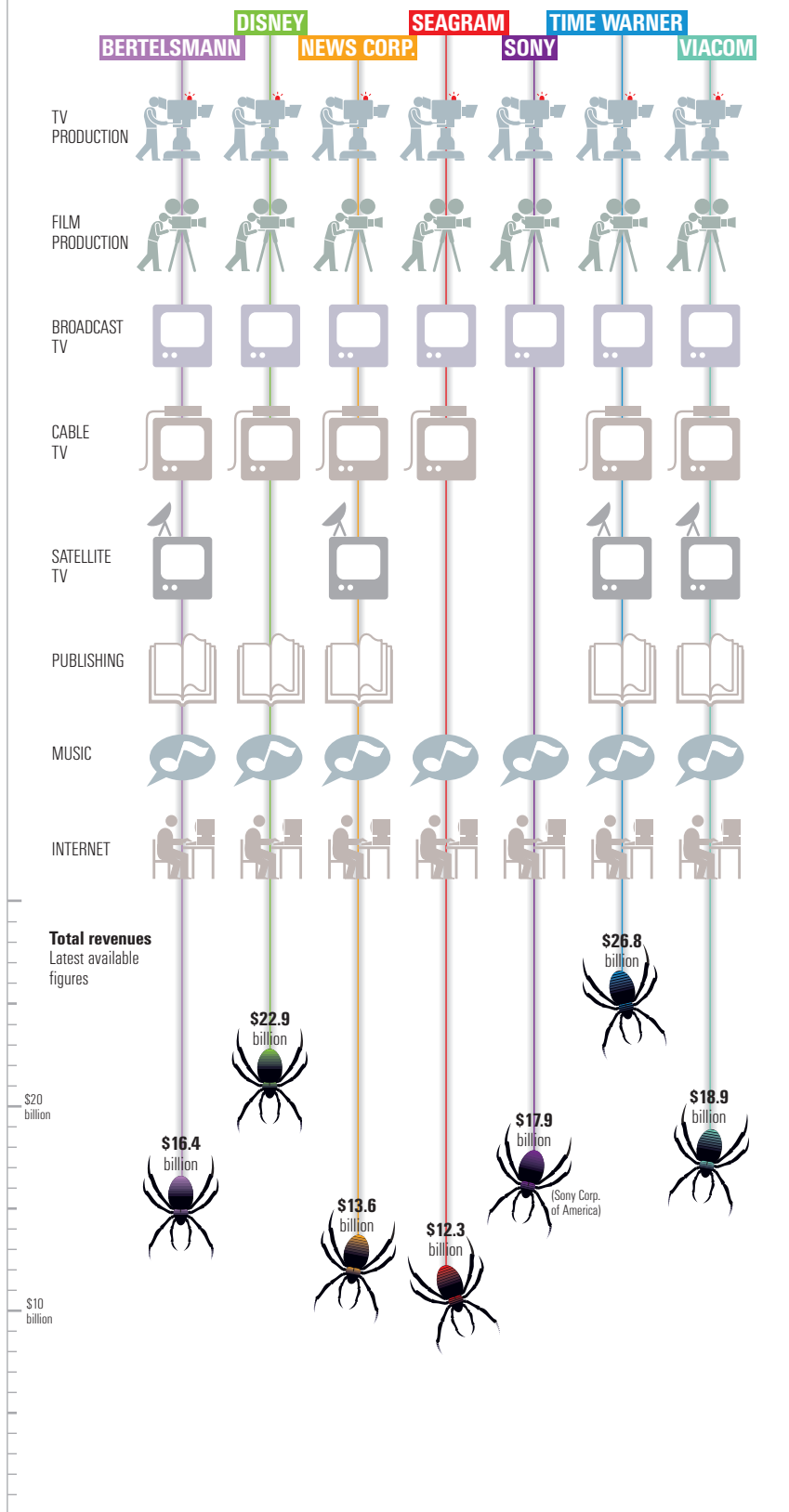
*How much is spent on advertising?
Who are the biggest spenders?*

First things first: media organizations

The seven companies on these two pages generate most of what we see on TV or at the movies, and what we read.

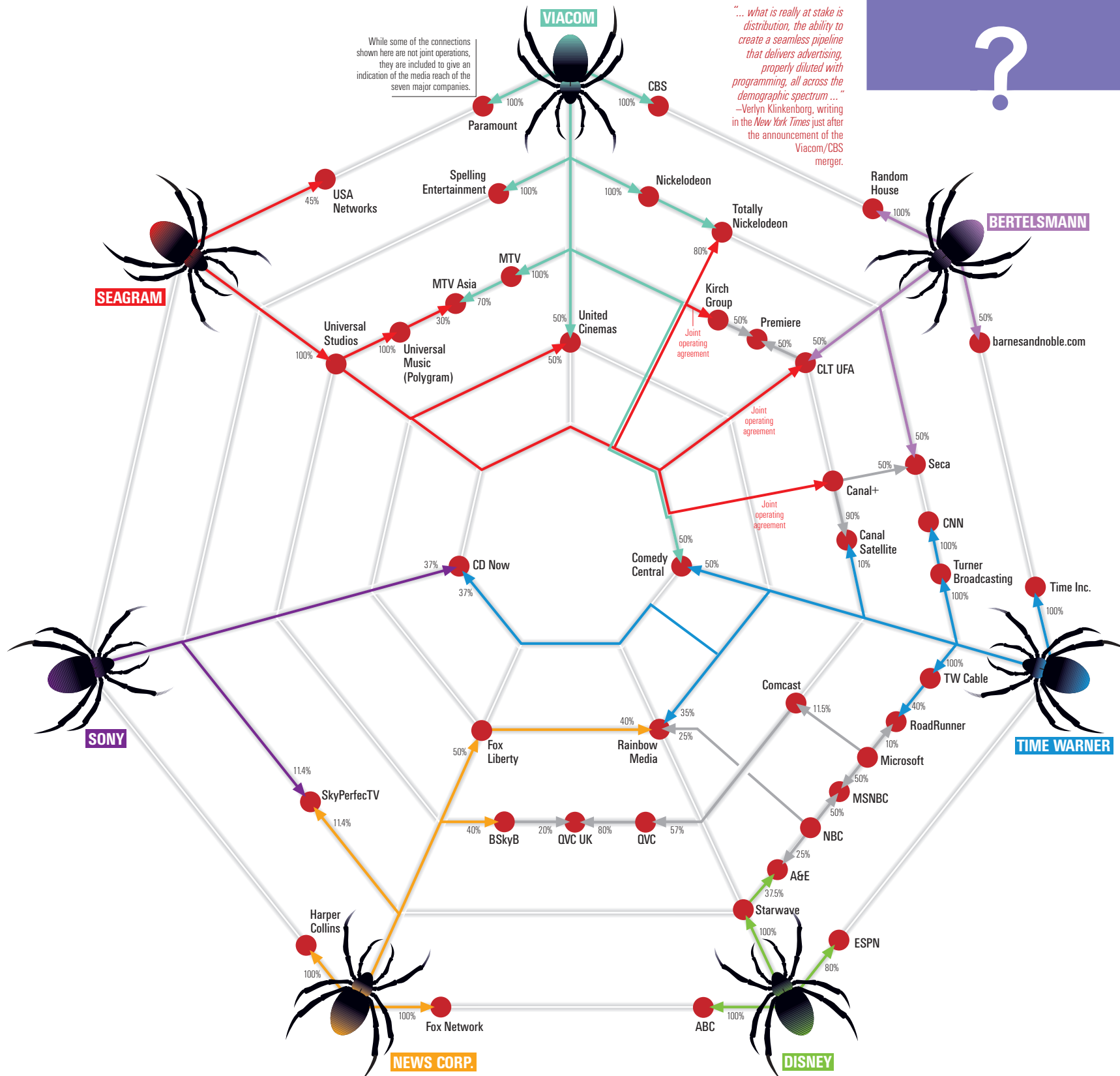
And if it seems as though they are competing for our attention ...

The chart below shows that the Big Seven are competitors in almost all the major areas of content production.



... they are also collaborating with each other.

The big media companies often jointly own media-related organizations and have working agreements with other companies in the media field.



The Big Seven

Who are the Big Seven?
Who owns whom?



Sources: Individual companies' Annual Reports; *The Economist*; *The New York Times*; *Time*

The Federal Communications Commission has strict regulations that could force the newly formed Viacom-CBS media giant to sell some of its local stations. One of the F.C.C. rules is that any single company cannot have TV coverage of more than 35% of the country. The new Viacom would have about 44%.

In 1998, there were 2,393 country music radio stations (both AM and FM) in the U.S. Way behind in second place after country was adult contemporary music with 1,562 stations, news and talk radio with 1,356 stations, and religion with 1,075 stations.

But increasingly, power in U.S. media belongs to companies that are not considered part of the traditional media establishment. They fall into two broad categories:

companies that provide the technical means to publish or broadcast, and financial organizations that provide venture capital for start-ups, or actively finance mergers and acquisitions.

The companies in this diagram are the top 100 chosen by *New Media* magazine for their influence in the converging fields of media, communications and computers. As you can see, the center of this whirling universe is the internet.

While financial clout and market reach are important, *New Media* weighed these two questions before publishing their list:

1. Which companies should we be paying attention to?

2. Which companies are potential partners or competitors?

Media Players

Who's really in control?



KEY

New Media ranking
 1 Microsoft
 revenue, in millions → \$17,217/\$6,940 ← net income, in millions (4/1/98-3/1/99)
 (4/1/98-3/1/99)
 ● wholly owned subsidiaries and private or multiple-ownership companies

- Software
- Internet services
- Computer technology
- E-commerce
- Communications Services & Technology
- Financial Services
- Entertainment
- Print
- TV carriers
- TV programming
- Agencies

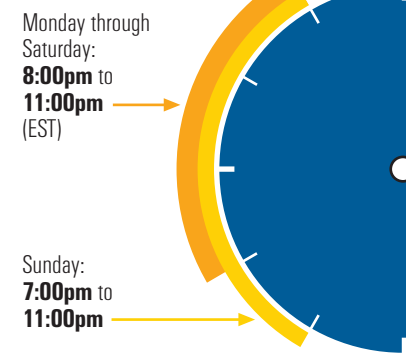
Source: *New Media Magazine*

The U.S. has 65 million cable subscribers. The next most wired nations are Germany (17 million), The Netherlands (6 million), Belgium (4.5 million) and Britain (3 million)

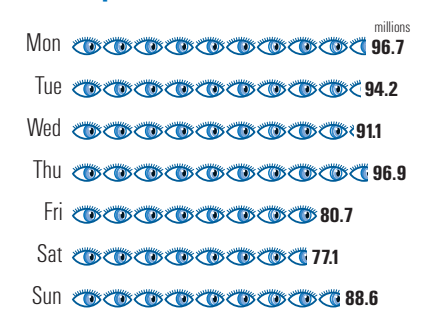
How many hours a week do we watch TV?



Primetime ...



... and primetime viewers

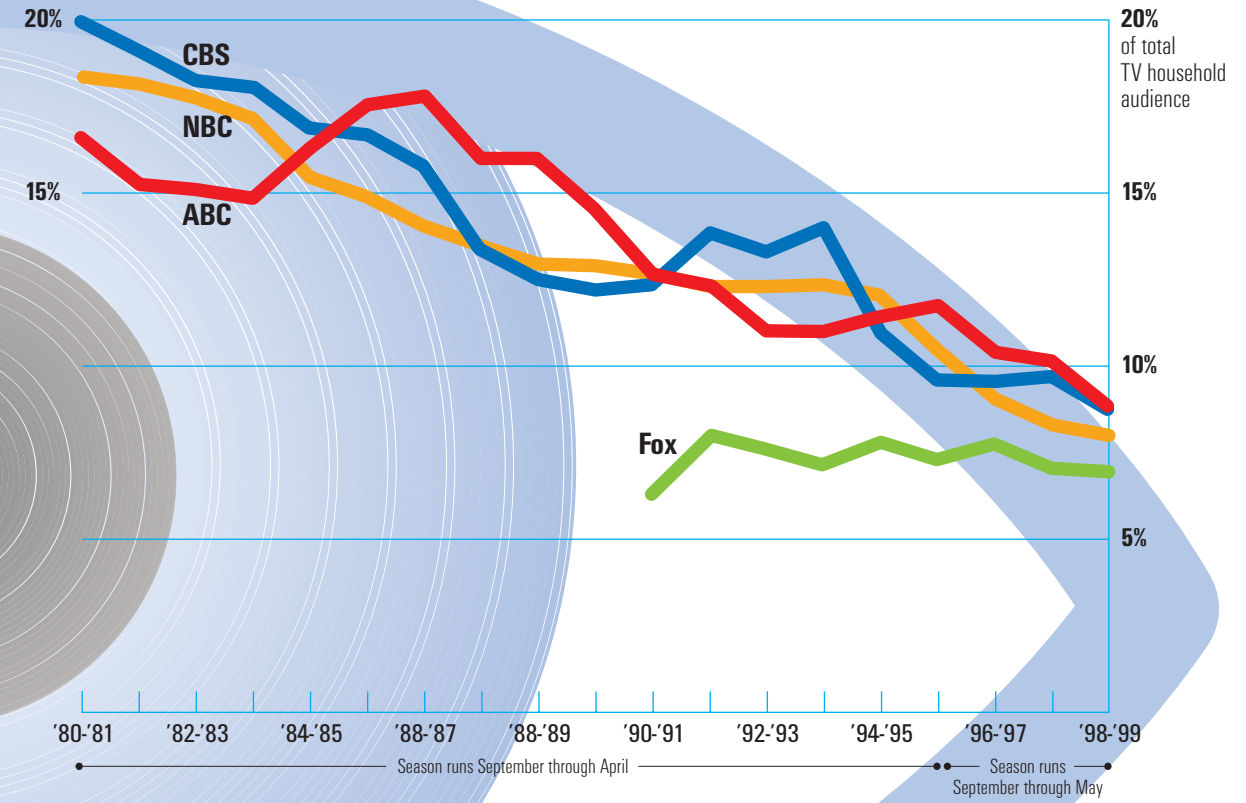


Television

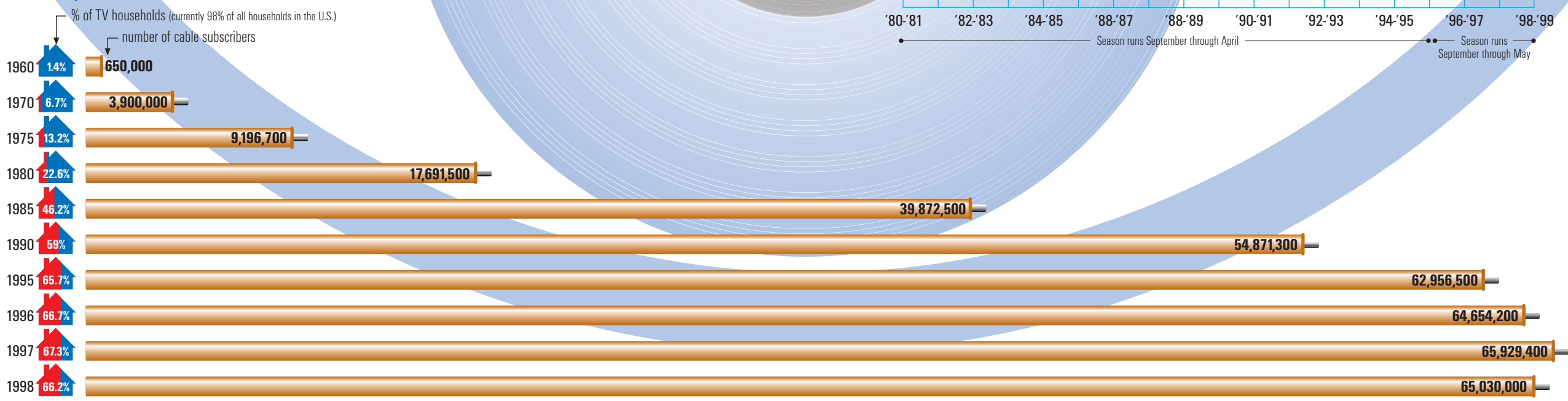
Who's watching TV?
How are the networks doing?



The networks' share of primetime viewers continues to drop.



How many households have basic cable?



Sources: Time Almanac; World Almanac; Wall Street Journal Almanac; The New York Times

Rating points: rating is the percentage of all homes with televisions, whether or not they are in use. One rating point is 1,008,000 households.

Share is the percentage of homes with televisions in use. So if Friends has a 17.8 rating and 30 share, that means that 17,942,400 people watched it, and that number was 30% of the viewing audience at the time.

Nielsen Media Research Inc. is the largest TV audience measuring company in the U.S. In 1999, VNU, the Dutch publisher of Billboard magazine made a deal to buy Nielsen for \$2.5 billion. TV network executives think that Nielsen has consistently under-reported viewers. The networks experimented with a different way of counting viewers, called Smart (Systems for Measuring and Reporting Television), and then abandoned it.

In September 1999, TN Media reported that 11.8% of TV-watching households were African-American and that four of the six U.S. TV networks (ABC 14%, CBS 18%, UPN 45% and WB 23%) over-represent African-Americans in their primetime programming. Fox (7%) and NBC (8%) were the only two networks that fell below. Source: Jack Myers, The Myers Report

While 66% of adults have watched part of a TV infomercial, only 12% of viewers have watched one in its entirety.



UNDERSTANDING TODAY

INSIDE: People overwhelmed by tsunami of information

LATEST

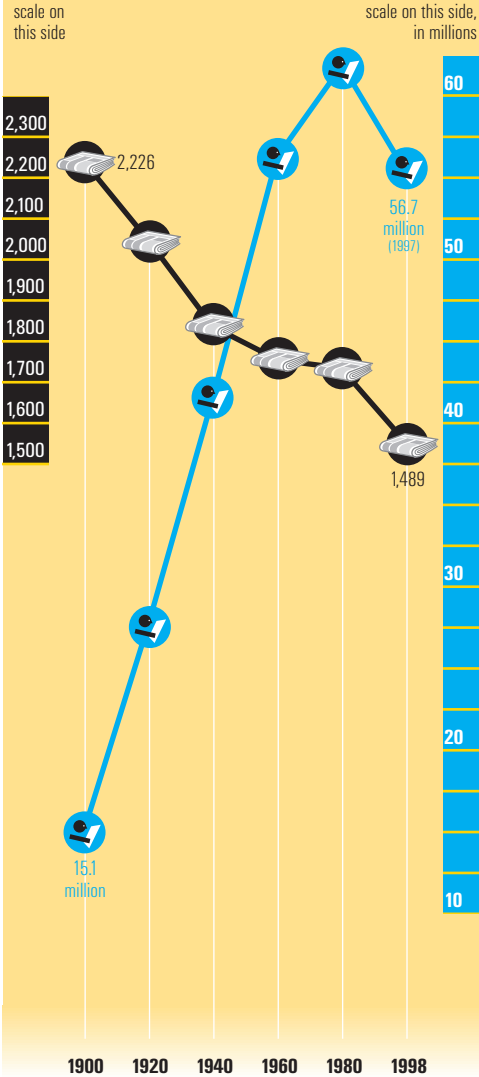
40% 2.5 TRILLION 2000-2008

1998 2000

1998-2000

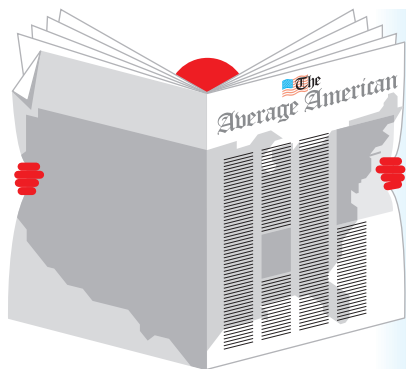
100,000,000,000,000

How many daily newspapers are there in the U.S?



What's their total circulation?

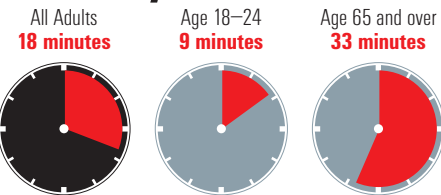
59% read a daily paper



Who are these people?

- 52% are female
 - 44% are age 18-34
 - 33% are age 35-49
 - 23% are age 50+
 - 55% are married
 - 46% have kids at home
 - 58% own their home
- their average income is \$37,700

...but only for 18 minutes



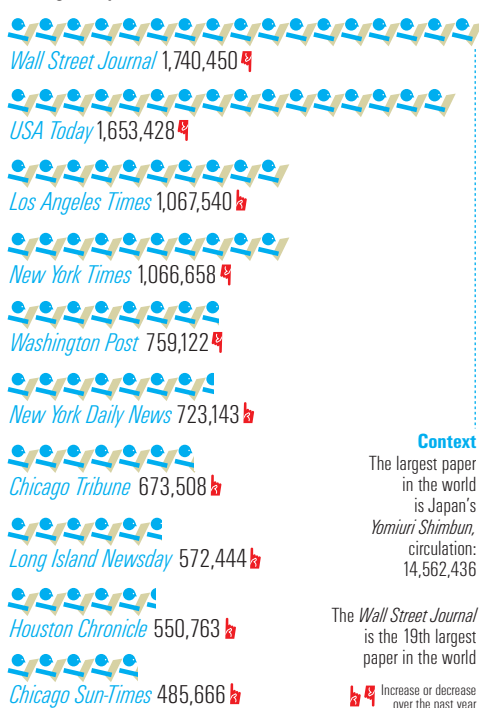
Q: How much newsprint do we throw away every day in the U.S.?

A: 34,000 tons

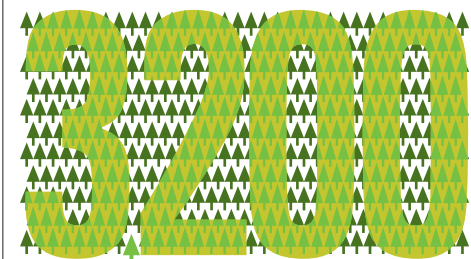


The 10 Biggest papers

Average daily circulation, for six months ended 8/30/98



FACT TODAY: How many trees does it take to print the Sunday edition of the *New York Times*?



Sources: National Association of Newspapers; *USA Today*; *World Almanac*; *Time Almanac*; Editor & Publisher; American Forest and Paper Association; *The Economist*; the quote is from Paul Zwillenberg, who runs the online operations of Britain's Associated Newspapers

One of the companies advising the *Los Angeles Times* on its redesign, light-heartedly proposed at a 1999 meeting that more attention should be paid to the smell of the paper. After passing around boxes of shredded newspaper, one participant thought that the LA Times smelled a little sour. The designers then proposed some alternative scents: laundry detergent, hand lotion, citrus, coffee and doughnuts. The coffee smell and doughnut smell were the winners. (Source: *The New York Times*)

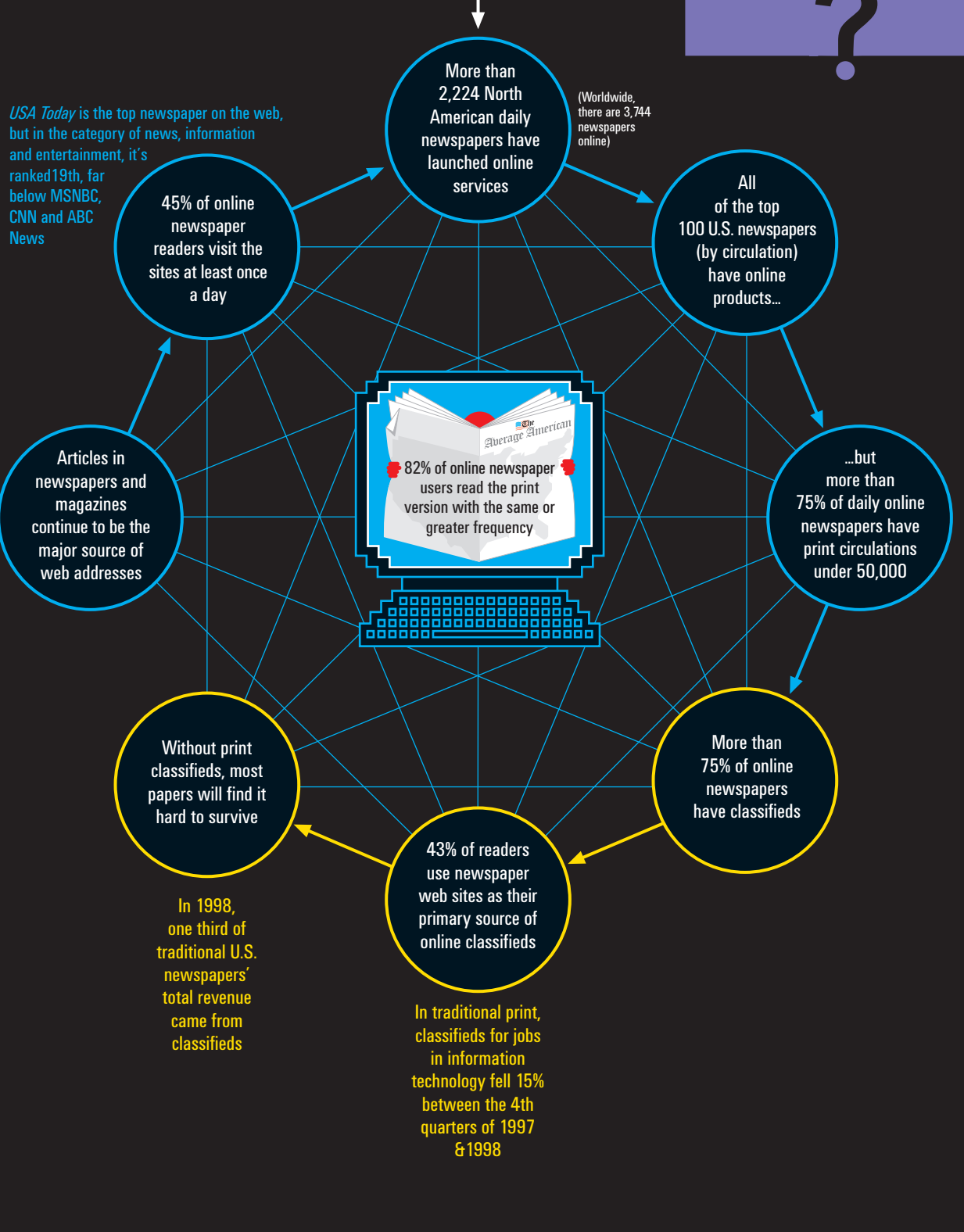
Freedom of the press? *Freedom House* annually surveys press freedom in the world. Their latest findings show that *Germany*, *Canada* and the *U.S.* come out as having the freest press (based on the country's laws, political and economic influences, and administrative decisions on the content of news media). At the other end of the scale are *China* and *Indonesia*. More than four out of ten people in the world live in countries where the press is not free.

"The trouble with newspapers is that they are a mile wide and an inch deep. Websites that work best are an inch wide and a mile deep."

Newspapers

How many newspapers are there? Will they survive the electronic age?

The challenge of the internet is forcing newspapers to reinvent themselves for the web, especially in the area of classified advertising



Magazines

Which magazines sell the most advertising? Which have the largest circulations?

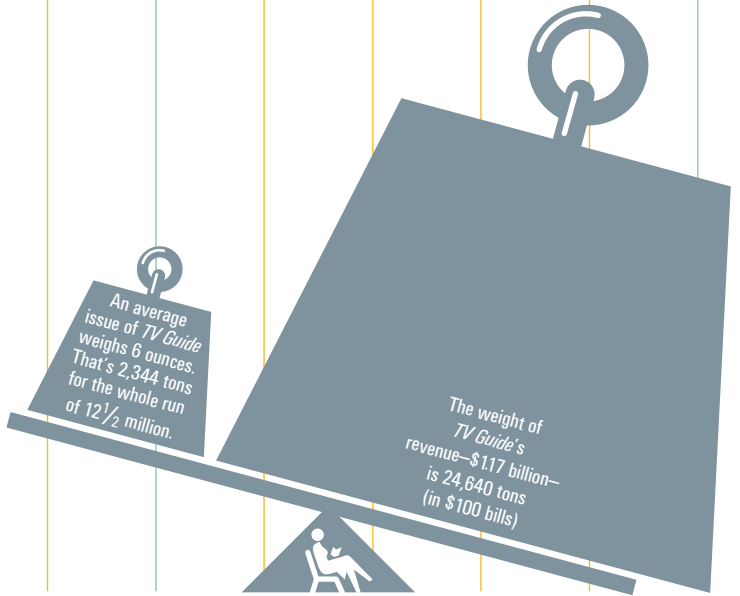
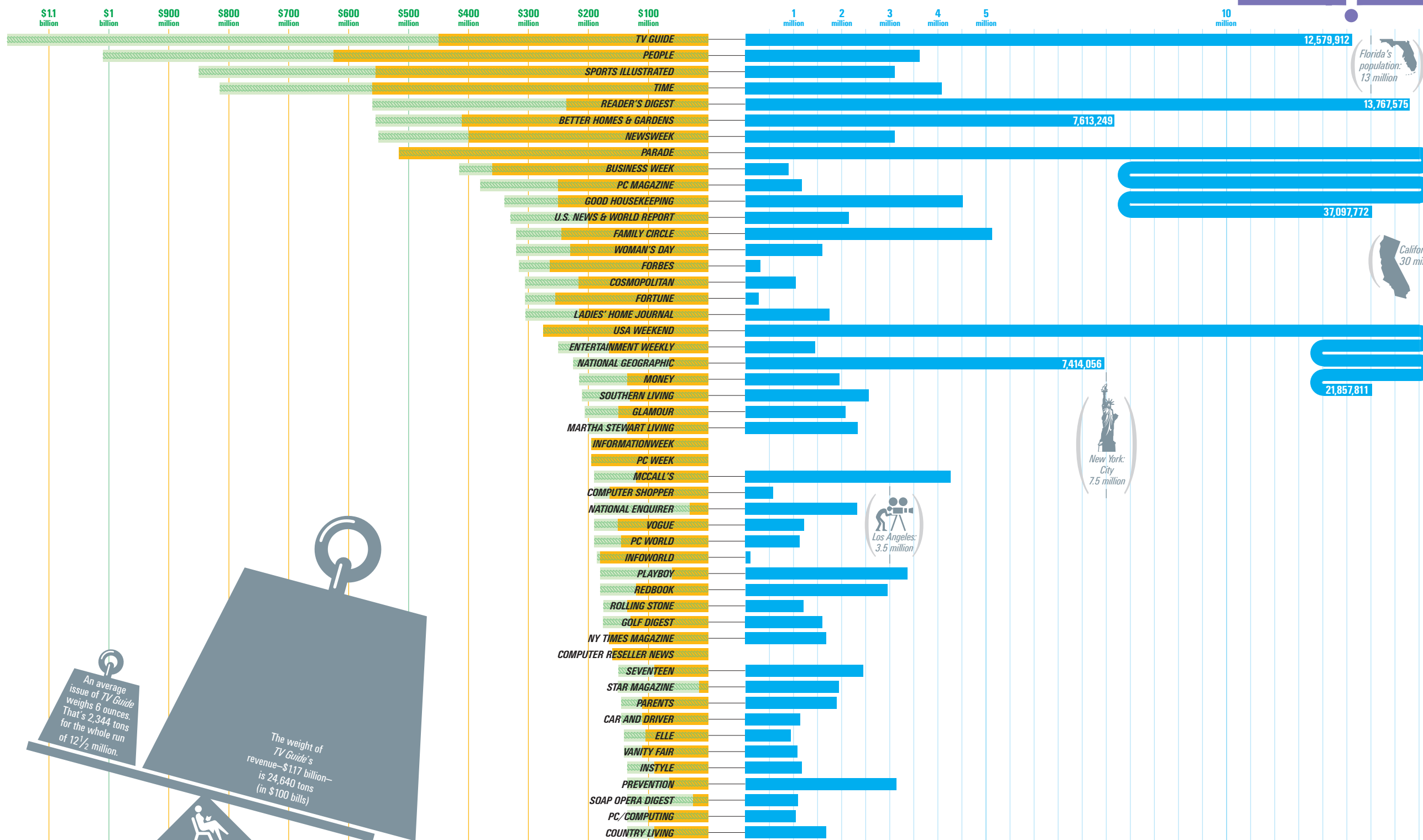


The top 50 magazines in 1998, by revenue ...

█ = total (subscriptions, newsstand sales, and advertising) █ = just advertising



... and by circulation



Sources: World Almanac; Time Almanac; Advertising Age; The Washington Post

How many readers are there? Some magazines publish their readership, as opposed to how many copies they sell (the circulation). In the celebrity gossip field, People magazine claims 35 million readers from a circulation of 3.7 million. So just over 9 people read each copy of People magazine. Entertainment Weekly claims 7.7 million readers, from a 1.5 million circulation, meaning that five people read each copy. US magazine claims 3.8 million readers, from a circulation of 1 million.

Note: Modern Maturity had a circulation of 20.5 million in 1998, but its total revenue was \$112 million making it number 58 in the Ad Age ranking.

Amount spent on advertising in America

Over 60% of all advertising dollars are spent on newspapers, direct mail and broadcast TV.

Newspapers
\$43.9 billion

Direct mail
\$39.6 billion

Broadcast TV
\$39.2 billion

These are the biggest spenders

GM
\$2.2 billion

Procter & Gamble
\$1.7 billion

Philip Morris
\$1.3 billion

Chrysler
\$1.3 billion

Ford
\$1 billion

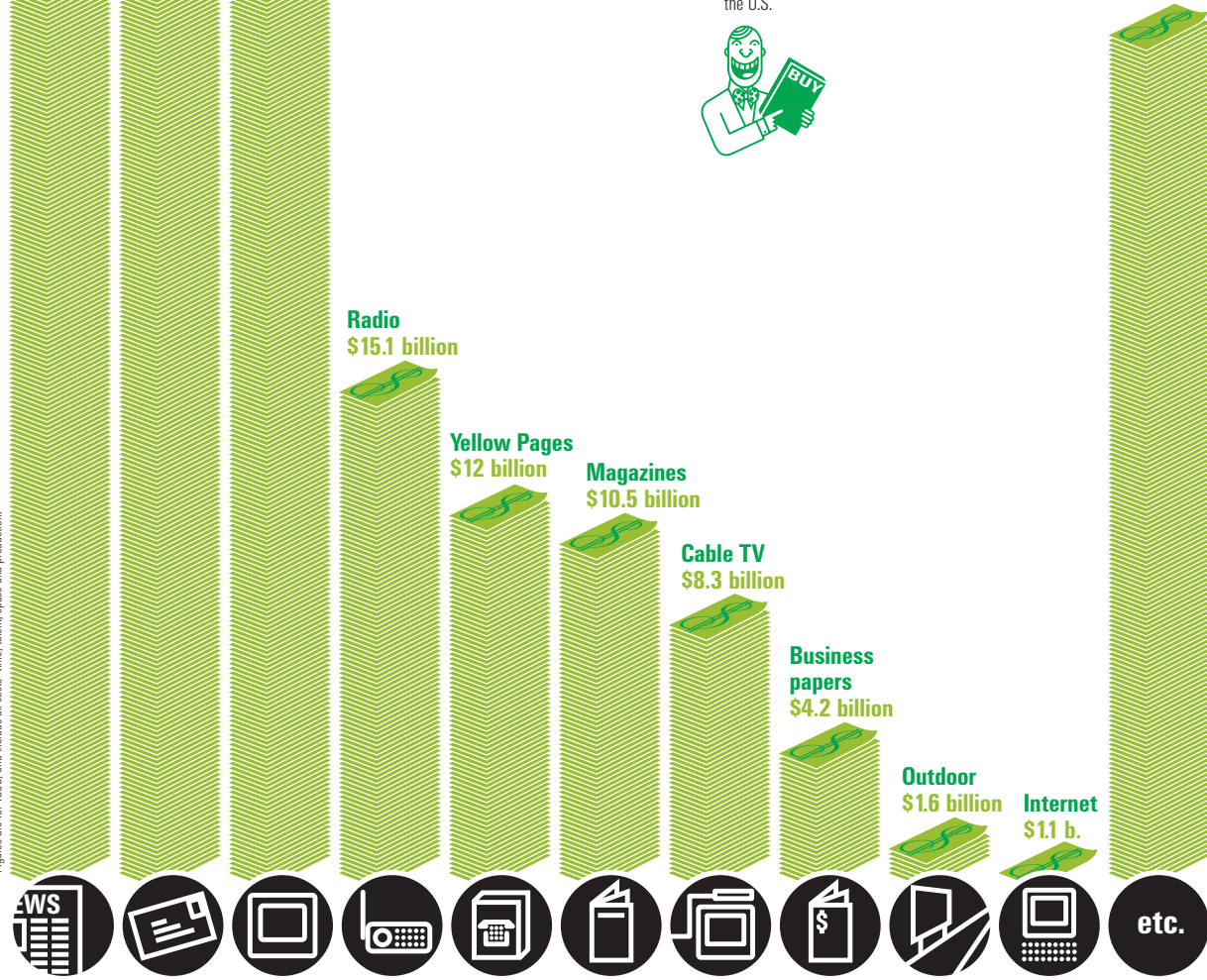
Starting on July 1, 2000, P&G will pay its agencies based on sales objectives—a radical change from the traditional method of paying a commission on the amount spent to buy time on TV, or space in magazines, newspapers and other media.

There are about 13,000 advertising agencies in the U.S.



Miscellaneous
(includes weeklies, shoppers, pennysavers, and cinema ads)
\$25.8 billion

Figures are for 1998, and include all costs—time, talent, space and production.



Sources: National Association of Newspapers; McCann-Erickson Inc.; *World Almanac*; *The New York Times*

The number of advertisements/promotions (and minutes) on prime-time network programming in 1998: ABC 127 ads (47 minutes); CBS 128 ads (49 minutes); NBC 141 ads (49 minutes).

Currently, the networks average 15 minutes, 44 seconds of non-program material per hour. Grant Tinker remembers that it was 6 minutes to the hour when he was producing the *Mary Tyler Moore Show*.

TIBOR KALMAN

Tibor Kalman immigrated to New York in 1957. In 1971, he became interested in graphic design through a job doing window displays for the NYU Student Book Exchange. Leonard Riggio, who owned the store, later bought Barnes & Noble and made Tibor its first creative director. There he designed the store's first shopping bag, which is still used today.

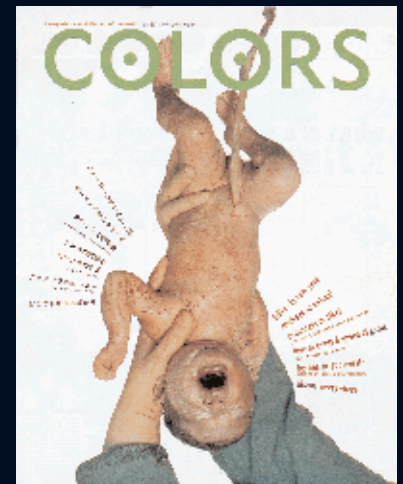
One of his most memorable positions came in 1994 when he took a break from M&Co., a company he founded in 1980, to become the first editor-in-chief of Benetton's *Colors*, a magazine focused on sociocultural issues. He returned to New York and M&Co. in 1997. During these last years as he battled cancer he directed work on his monograph *Tibor Kalman: Perverse Optimist* and designed Tiborocity a retrospective which opened at the SFMOMA in July 1999.

Tibor Kalman was an original member of the UNDERSTANDING team. This book honors his talent, his sharp edges, his passion and our friendship.

RSW



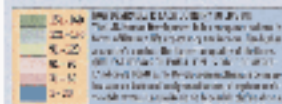
Spreads on the following pages are from these issues of *Colors Magazine*.



The richest 20 percent of the world's population has 82.7 percent of the world's assets.

here's where the money lives

The most universal expression of racism isn't violence; it's the systematic denial of economic opportunities to people of color. The poorest 20 percent of the world's population gets only 0.2 percent of the money loaned by commercial banks. Without access to credit, the poor stay poor... and powerless.



USA Le PIB américain, de 12,950 milliards de dollars en 2014, est le plus élevé au monde. Le pays est le plus riche en termes de PIB par habitant, avec 49,000 dollars par habitant en 2014.

USA Le PIB américain, de 12,950 milliards de dollars en 2014, est le plus élevé au monde. Le pays est le plus riche en termes de PIB par habitant, avec 49,000 dollars par habitant en 2014.

Mexico Le PIB mexicain, de 1,200 milliards de dollars en 2014, est le plus élevé d'Amérique latine. Le pays est le plus riche en termes de PIB par habitant, avec 4,500 dollars par habitant en 2014.

Brazil Le PIB brésilien, de 1,800 milliards de dollars en 2014, est le plus élevé d'Amérique du Sud. Le pays est le plus riche en termes de PIB par habitant, avec 6,000 dollars par habitant en 2014.

World Bank Le PIB mondial, de 75,000 milliards de dollars en 2014, est le plus élevé au monde. Le monde est le plus riche en termes de PIB par habitant, avec 11,000 dollars par habitant en 2014.

Banque Mondiale Le PIB mondial, de 75,000 milliards de dollars en 2014, est le plus élevé au monde. Le monde est le plus riche en termes de PIB par habitant, avec 11,000 dollars par habitant en 2014.

Switzerland Le PIB suisse, de 70,000 milliards de dollars en 2014, est le plus élevé d'Europe. Le pays est le plus riche en termes de PIB par habitant, avec 45,000 dollars par habitant en 2014.

United Kingdom Le PIB britannique, de 25,000 milliards de dollars en 2014, est le plus élevé d'Europe de l'ouest. Le pays est le plus riche en termes de PIB par habitant, avec 40,000 dollars par habitant en 2014.

Japan Le PIB japonais, de 5,000 milliards de dollars en 2014, est le plus élevé d'Asie. Le pays est le plus riche en termes de PIB par habitant, avec 40,000 dollars par habitant en 2014.

Philippines Le PIB philippin, de 250 milliards de dollars en 2014, est le plus élevé d'Asie du Sud-Est. Le pays est le plus riche en termes de PIB par habitant, avec 2,500 dollars par habitant en 2014.

South Korea Le PIB sud-coréen, de 1,500 milliards de dollars en 2014, est le plus élevé d'Asie de l'Est. Le pays est le plus riche en termes de PIB par habitant, avec 15,000 dollars par habitant en 2014.

India Le PIB indien, de 1,800 milliards de dollars en 2014, est le plus élevé d'Asie du Sud. Le pays est le plus riche en termes de PIB par habitant, avec 1,800 dollars par habitant en 2014.

China Le PIB chinois, de 10,000 milliards de dollars en 2014, est le plus élevé d'Asie de l'Est. Le pays est le plus riche en termes de PIB par habitant, avec 7,500 dollars par habitant en 2014.

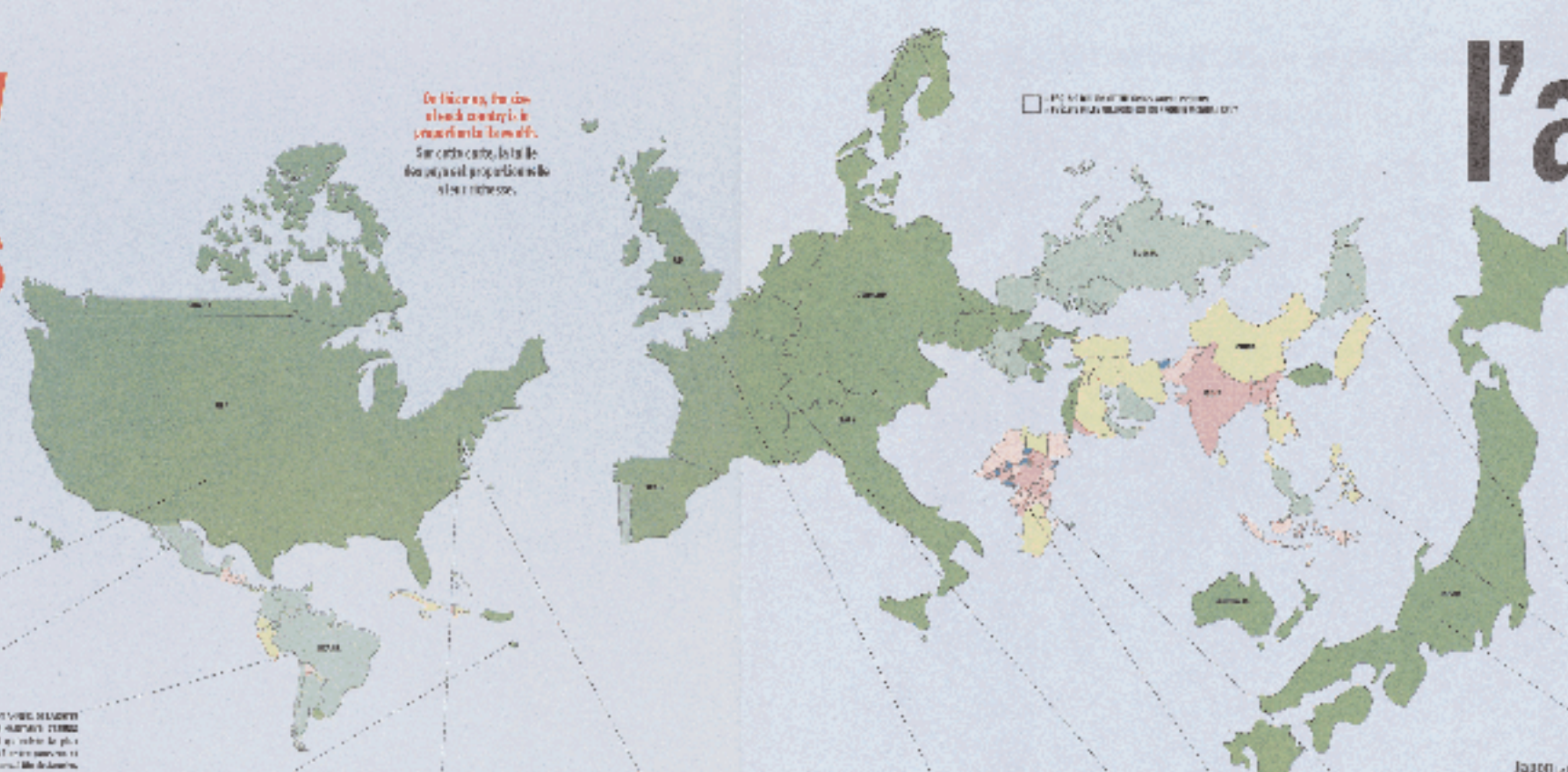
France Le PIB français, de 2,500 milliards de dollars en 2014, est le plus élevé d'Europe de l'ouest. Le pays est le plus riche en termes de PIB par habitant, avec 38,000 dollars par habitant en 2014.

Germany Le PIB allemand, de 3,500 milliards de dollars en 2014, est le plus élevé d'Europe de l'ouest. Le pays est le plus riche en termes de PIB par habitant, avec 45,000 dollars par habitant en 2014.

Les plus riches 20% de la population mondiale possèdent 82,7% de l'argent du monde.

voici où vit l'argent

La manifestation de racisme la plus répandue n'est pas la violence, mais la marginalisation économique des gens de couleur. Les plus pauvres 20 pour cent de la population mondiale n'obtiennent que 0.2 pour cent de l'argent prêté par les banques commerciales. Sans facilités de crédit, les pauvres restent pauvres... et sans pouvoir.



De gauche, les couleurs indiquent le niveau de développement du pays. Sur cette carte, la taille des pays est proportionnelle à leur richesse.

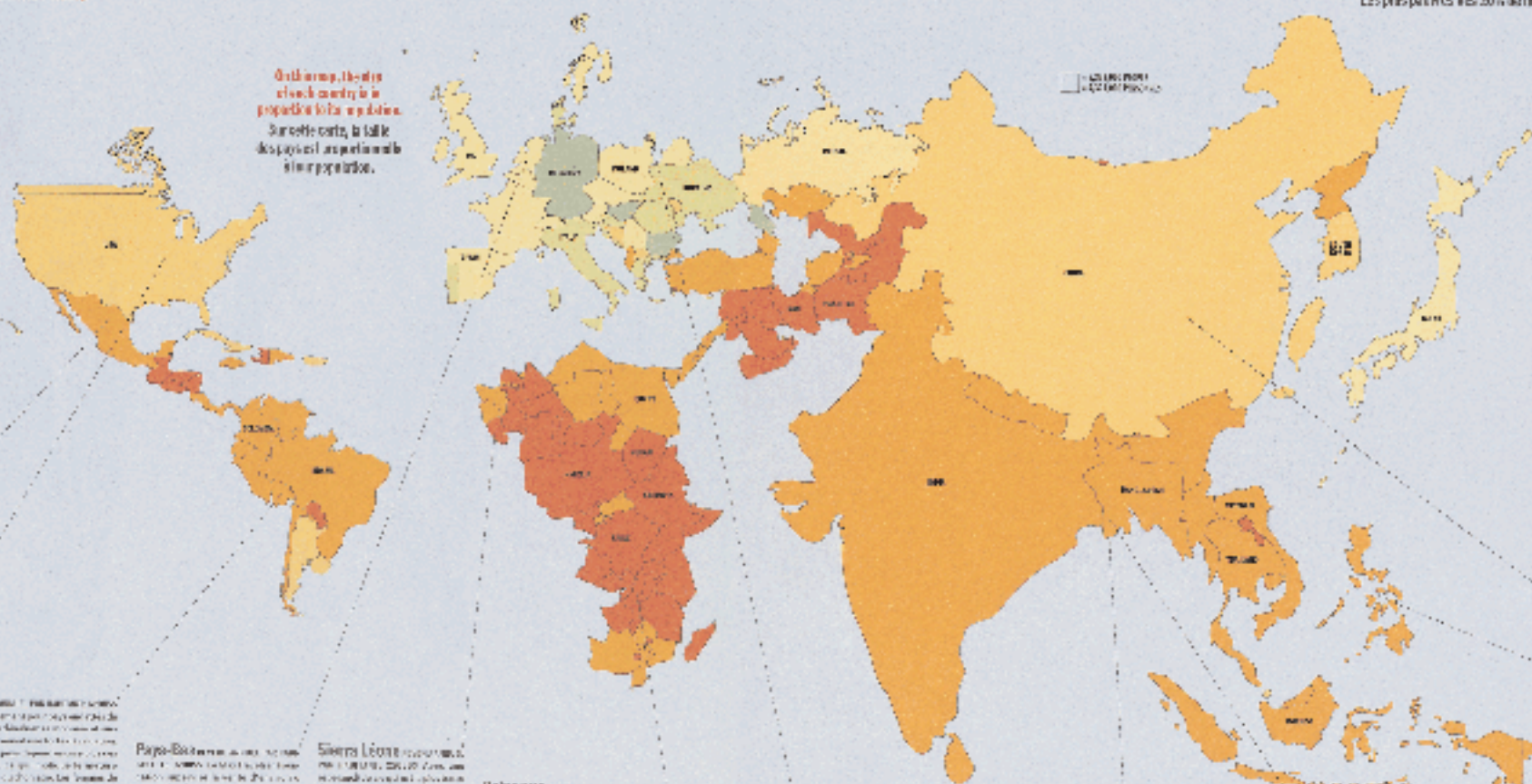
PIB par habitant en dollars américains en 2014. Source: Banque Mondiale, Indicateurs du Développement.

The poorest 20 percent of the world's population saves 1.4 percent of the world's income.

Les plus pauvres des 20% de la population mondiale se partagent 1,4% de l'argent du monde.

here's where the people live

In this issue of **COLORS**, we've outlined the physical differences between the earth's peoples. But to be honest, we don't think racism has anything to do with skin, hair or eyes. Those features just provide easy targets. Racism is about money and power.



On this map, the color of each country is a population density indicator. Darker colors, in other words, indicate a higher population density.

USA The United States is the most densely populated country in the world, with a population of 250 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

China China is the most populous country in the world, with a population of 1.2 billion. It is also the most developed country in the world, with a high standard of living and a high level of education.

India India is the second most populous country in the world, with a population of 800 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

Japan Japan is the third most populous country in the world, with a population of 125 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

Germany Germany is the fourth most populous country in the world, with a population of 80 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

France France is the fifth most populous country in the world, with a population of 60 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

UK The United Kingdom is the sixth most populous country in the world, with a population of 55 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

Canada Canada is the seventh most populous country in the world, with a population of 30 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

Australia Australia is the eighth most populous country in the world, with a population of 20 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

South Africa South Africa is the ninth most populous country in the world, with a population of 40 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

Brazil Brazil is the tenth most populous country in the world, with a population of 150 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

Argentina Argentina is the eleventh most populous country in the world, with a population of 35 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

Spain Spain is the twelfth most populous country in the world, with a population of 45 million. It is also the most developed country in the world, with a high standard of living and a high level of education.

West West is the most developed country in the world, with a high standard of living and a high level of education.

USA The United States is the most developed country in the world, with a high standard of living and a high level of education.

China China is the most developed country in the world, with a high standard of living and a high level of education.

India India is the most developed country in the world, with a high standard of living and a high level of education.

Japan Japan is the most developed country in the world, with a high standard of living and a high level of education.

Germany Germany is the most developed country in the world, with a high standard of living and a high level of education.

France France is the most developed country in the world, with a high standard of living and a high level of education.

UK The United Kingdom is the most developed country in the world, with a high standard of living and a high level of education.

Canada Canada is the most developed country in the world, with a high standard of living and a high level of education.

Australia Australia is the most developed country in the world, with a high standard of living and a high level of education.

South Africa South Africa is the most developed country in the world, with a high standard of living and a high level of education.

Brazil Brazil is the most developed country in the world, with a high standard of living and a high level of education.

Argentina Argentina is the most developed country in the world, with a high standard of living and a high level of education.

voici où vivent les gens

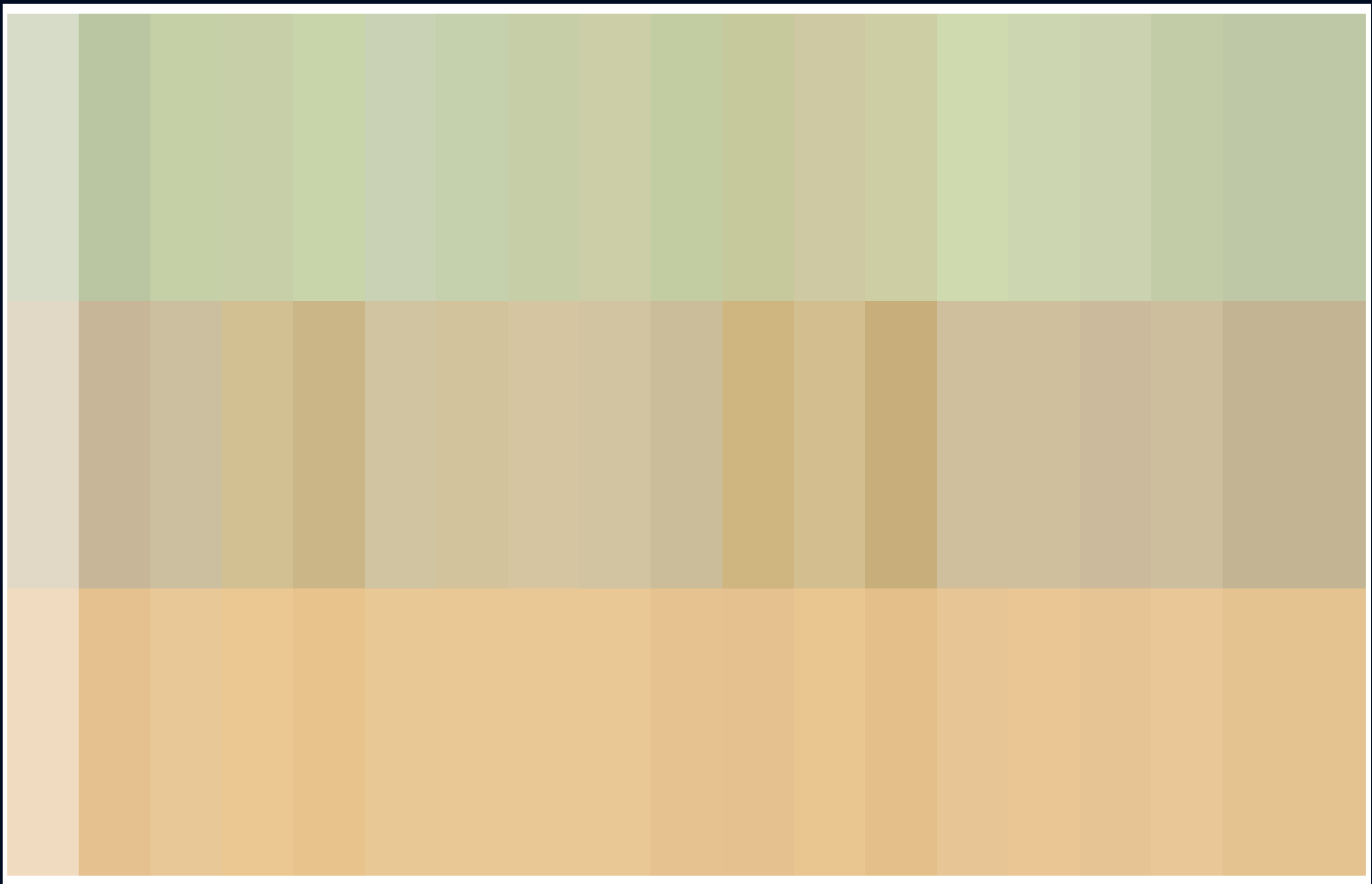
Dans ce numéro de **COLORS**, on a souligné les différences physiques entre les peuples. Mais soyons honnêtes, le racisme n'a rien à voir avec la peau, les cheveux ou les yeux, qui sont des cibles trop faciles. Le racisme, c'est une histoire d'argent et de pouvoir.

China China is the most developed country in the world, with a high standard of living and a high level of education.

Philippines The Philippines is the most developed country in the world, with a high standard of living and a high level of education.

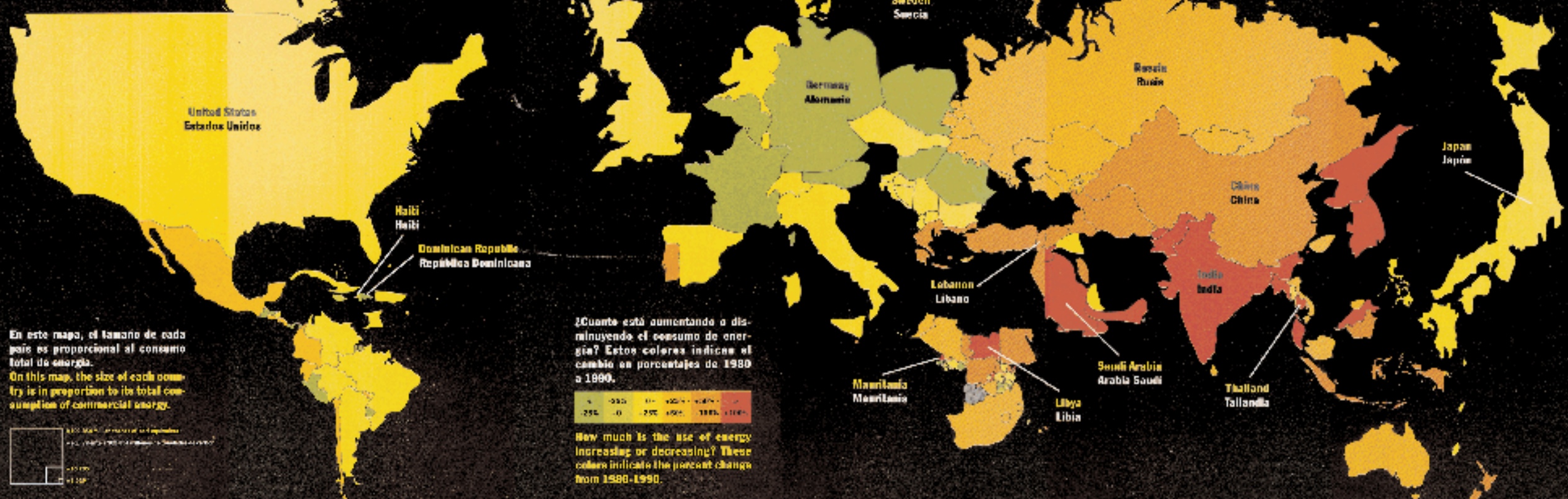
China China is the most developed country in the world, with a high standard of living and a high level of education.

Philippines The Philippines is the most developed country in the world, with a high standard of living and a high level of education.



**(energy)
(energía)**

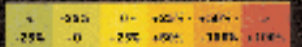
**What you use depends on where you live.
Lo que consumes depende de donde vives.**



En este mapa, el tamaño de cada país es proporcional al consumo total de energía.
On this map, the size of each country is in proportion to its total consumption of commercial energy.



¿Cuanto está aumentando o disminuyendo el consumo de energía? Estos colores indican el cambio en porcentajes de 1980 a 1990.



How much is the use of energy increasing or decreasing? These colors indicate the percent change from 1980-1990.

The world would be different if the countries got bigger when they used more energy. Developing countries would likely be to stay on the map, divided by those with the most power. Africa, the countries are related according to each state's total energy use. No superpower state large industrialized nation have all the power. The colors above the map of each nation's energy use. Development patterns show that the situation, but the total use for most of these countries is so low that they barely show on the map.

Country	Per capita use of commercial energy (kg of oil equivalent)	% Increase in consumption (1980-1990)
WORLD	1092	+19.7
AFRICA	689	+44
Algeria	1492	+45.8
Angola	90	+13.0
Benin	88	+35.1
Burundi	20	+44.7

Cameroon	244	+15.1	Senegal	141	+15.1	Dominican Republic	399	0
Cape Verde	98	+15.8	Seychelles	1145	+75.2	Ecuador	247	+33.8
Central African Republic	38	+31	Sierra Leone	74	+12	Greenland	6691	0
Chad	10	-2	Somalia	52	+103.7	Grenada	632	+141.7
Congo	278	+218.2	Sudan	24	+6.4	Guadeloupe	1431	+93.3
Côte d'Ivoire	189	+19.2	Togo	48	+19.3	Haiti	188	+13.3
Egypt	735	+84.3	Tunisia	831	+61.9	Iceland	51	+3.1
Equatorial Guinea	53	+100	Uganda	28	+29.5	Honduras	179	-3.1
Ethiopia	28	+60	United Rep. of Tanzania	26	+12	Jamaica	881	+1.4
Ghana	715	+20.8	Western Sahara	522	+20.8	Martinique	1798	+83.8
Ghana	81	+6.7	Zaire	66	+19.8	Mexico	1752	+33.2
Guinea	85	+6.9	Zambia	201	+9.2	Montserrat	788	+106.8
Kenya	111	+17	Zimbabwe	650	+37	Nicaragua	231	+2.8
Libya	88	74.5			Panama	413	+6.2	
					Puerto Rico	3121	+6.1	
			NORTH AMERICA	6956	+9.2	Trinidad and Tobago	8352	+17.3
			Aruba	3817	+58.8	United States	9958	46
			Bahamas	3690	35.8	U.S. Virgin Islands	1737	-67.4
			Barbados	1689	+54.7			
			Belize	652	+34.1			
			Bermuda	4888	+87.9	SOUTH AMERICA	1833	+26.4
			British Virgin Islands	1799	+31.7	Argentina	1821	+20.7
			Cuba	10225	+1.2	Bolivia	351	+13.2
			Curaçao	6990	+33.4	Brazil	788	+24.8
			Greenland	6790	+33.4	Chile	1245	+4.5
			Guatemala	587	+37.3	Colombia	771	+25.6
			Honduras	1685	+18.2	Costa Rica	384	+37.9
			Paraguay	384	+37.9			

French Guiana	2171	+46	Laos People's Dem. Rep.	55	+35.5	Dalmeida	1415	0
Guinea	217	65.9	Lebanon	1523	+63.1	El Salvador	834	+10.4
Hong Kong	228	25.1	Malaysia	1886	+33.4	Cuba and Slovak Reps.	3594	+2.9
Peru	471	4.3	Maldives	299	+27	Denmark	1663	+18.3
Uruguay	78	-16.4	Mongolia	1780	+46.6	Finland	5712	+14.7
Venezuela	2341	-12.3	Myanmar	60	+24.2	France (inc. Monaco)	3945	6.4
			Nepal	20	+43.0	Germany	4374	-5.1
ASIA	913	87.3	Oman	1665	+69.6	Indonesia	593	+6.7
Algeria (excl.)	223	+127.2	Pakistan	275	+104.5	Greece	3042	+61.1
Bahrain	12295	+83.8	Philippines	301	+17.1	Hungary	8883	-15.2
Bangladesh	78	+113.0	Qatar	3160	+64.9	Ireland	6287	+29
Bhutan	5	+600	Saudi Arabia	2395	+250.7	Italy	3663	+16.7
Canada	85	+84.6	Singapore	5529	+26.3	Italy	3663	+16.7
Cairo	312	+87.1	Sri Lanka	758	+36.3	Luxembourg	12952	+0.5
Cyprus	2524	+45.2	Syrian Arab. Rep.	194	+58.4	Netherlands	7219	+6.8
Hong Kong	177	+89.1	Thailand	718	+120.3	Norway	6912	+10.1
India	317	+93.2	Turkey	1634	+66.8	Poland	3713	+16.2
Indonesia	307	+52.2	United Arab Emirates	2183	+223.1	Portugal	1880	+2.4
Iran (Islamic Rep. of)	4973	+97.2	Former USSR	6693	+58.1	Romania	3291	+15.7
Iraq	874	+52.3	Vietnam	141	+99.2	Saudi	2528	+12.6
Israel	2191	+66.2	Yemen	131	+184.1	Sweden	4726	9.8
Japan	6748	+19.2			Sweden	4726	9.8	
Lebanon	1082	+113.2			Switzerland	2911	+6.7	
North Korea	2759	+62.7			S. Uzbekistan	4988	+1.4	
South Korea	3416	+109.7			Uzbekistan	4988	+1.4	
Sri Lanka	7009	+19						

Australia	7533	+29	Costa Rica	Percentage
New Zealand	4946	+6.7	de aumento	
Poland (inc. Germany)	292	+25.3	de energía	
			del consumo	
			de energía	
			de 1980-1990	

TED CONFERENCES

TED Conferences was conceived in 1984 with an observation about the nature of late 20th Century communications: Three primary communications-driven businesses/professional areas in our society were merging, converging & evolving together in ways undreamed of just a few short years before. These three core disciplines all facilitated the development of new ways of seeing & learning. New ways of transforming information, conveying ideas & seeing new patterns. New ways of understanding our environment, our society & ourselves. **TED** stands for the triad of these subject areas (**T**echnology, **E**ntertainment & **D**esign) that were reshaping the context of our world when these conferences began & which continue to do so today.

TE
DX our fourteenth conference (the tenth in the numerical series), focused on a celebration of **UNDERSTANDING**—what we understand, how we understand, the choices of what is made understandable & what is made available. At the core were presentations by America's leading Information Architects showing us how they make data, ideas, statistics & demographics understandable in relation to some basic questions about this key moment in American life.

<http://www.understandingusa.com>

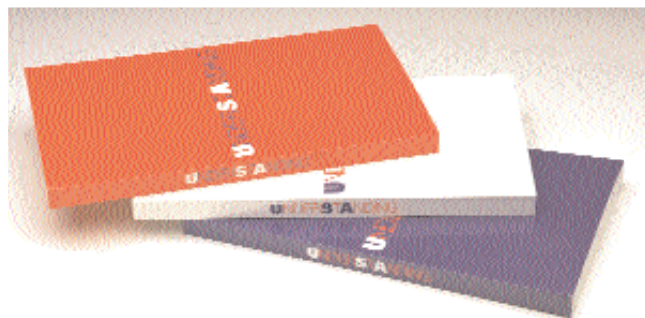
This brings me to a most important part of the creation of this book **UNDERSTANDING**. This is the launching in March 2000 of the web site <http://www.understandingusa.com>. This site will not only enable the downloading of any or all of the content, but in addition, the opportunity to use hotlinks to other web pages that have been vetted & described by the federal librarians (see the acknowledgements). This wonderful group of knowledge navigators will also bring many additional books & articles to our attention. America Online, Intel & Ask Jeeves are also lending their support to this effort.

News networks, politicians, as well as professional organizations & schools of journalism, communication & design that have common purposes with **UNDERSTANDING** might take this book as a wake up call to begin what they should have been doing all along.

AFTERWORD

There are a number of obvious journeys to take after this book. Many of these journeys, in the form of other books, can be described simply—understanding Asia, Europe, each U.S. state, the Americas or the World. Other avenues would have nothing to do with location, but with time—annual updates in print & continuous updates on the web.

Other possible projects include an **UNDERSTANDING JR.**, as well as the development of hundreds of public service spots for television & courses of study based on each & every spread in the book.



<http://www.ted.com>

Nancye Green / Michael Donovan

Moore's Law

Where do we begin?

Information Technology

*What is 1001001100111010001101001111101001010011
01100000110101001001001100111?*

The Internet

What does it look like?

E-Commerce

How far and how fast? What's all the fuss?

Computer Crime

What should we fear?

Internet Users

Who's online? What are they doing?

Employment

Who's on the next shift?

Information Anxiety

How much is too much?

Information Overload

How do we feel about it?

MOORE'S LAW

states that the speed and performance of computer chips doubles every 18 to 24 months, thereby expanding computational power in exponential leaps. Computers are about one hundred million times more powerful than they were a half century ago, yet their prices are *decreasing*.

“If the automobile industry had made as much progress [as the computer industry] in the past fifty years, a car today would cost a hundredth of a cent and go faster than the speed of light.”

KURZWEIL, RAY, *THE AGE OF SPIRITUAL MACHINES*, 1999.

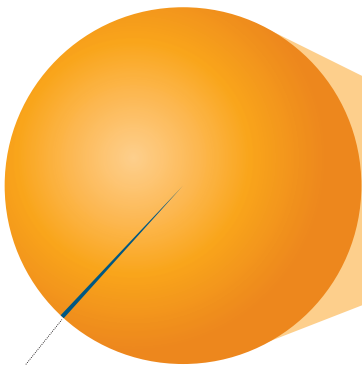
Moore's Law

Where do we begin?



1998
LAPTOP:
Two Hundred Million CPS

A Pentium® II Processor ran a typical laptop in 1998. It was approximately the size of a dime. **Memory (in RAM) possessed by a typical laptop: approximately 60 MB.**



Two Hundred Million CPS (Laptop)

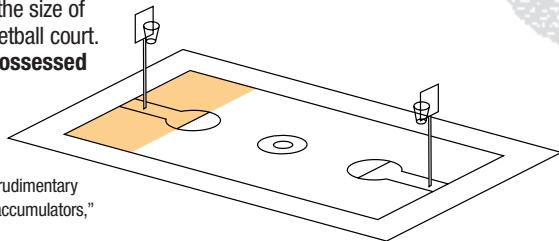
There are **one hundred thousand dots** shown here. Each dot alone represents **two hundred billion CPS**, of which five thousand (the speed of ENIAC) would be

one forty-millionth of a dot (not visible to the naked eye)!

1946
ENIAC:
Five Thousand CPS

This computer conducted mathematical calculations and occupied 1,000 square feet—approximately the size of one quarter of a basketball court.

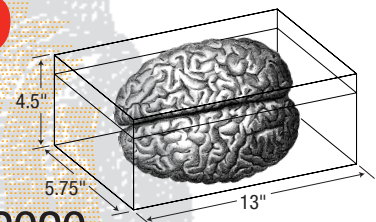
Memory (in RAM) possessed by ENIAC: 0 MB*



* Although ENIAC possessed rudimentary storage capacity in its 20 “accumulators,” it had no RAM.

20,000,000,000,000,000 CPS

THE COMPUTING POWER OF THE HUMAN BRAIN = 20 MILLION BILLION CALCULATIONS PER SECOND



2020
MASSIVELY PARALLEL NEURAL NET COMPUTER:
Twenty Million Billion CPS

By the year 2020, experts predict that the density of computer circuits will have increased such that the raw processing power of a human brain will fit into a shoe-box. **Memory (in RAM) possessed by the brain: approximately 1 million billion MB.**

However, even Gordon Moore, author of Moore's Law, believes that the development trend **cannot be sustained and will reach “finite limits” in “several years.”**

WWW.CNET.NEWS.COM.

UNLESS OTHERWISE NOTED, SOURCES FOR THIS PAGE ARE: KURZWEIL, RAY, *THE AGE OF SPIRITUAL MACHINES*, 1999; PORT, KURTIS, “MACHINES WILL BE SMARTER THAN WE ARE,” *BUSINESS WEEK*, AUG. 30, 1999; WWW.LIBRARY.UPENN.EDU; AND WWW.INTEL.COM/INTEL/MUSEUM/25ANNIV.

Glossary

CPS
abbreviation for calculations per second

ENIAC
abbreviation for Electrical Numerical Integrator and Computer

MB
abbreviation for megabyte

MEGABYTE
a unit of computer memory or disk storage space

RAM
abbreviation for Random Access Memory

RANDOM ACCESS MEMORY
the primary working memory in a computer, used for the temporary storage of programs and data, in which data can be accessed directly and modified

Encarta World English Dictionary, St. Martin's Press, 1999.

Merriam Webster's Collegiate Dictionary, Tenth Edition, Merriam-Webster, Inc., 1997.

Facts

Your personal computer will be able to simulate the brain power of the entire U.S. population by 2048.

Ray Kurzweil, *The Age of Spiritual Machines*, 1999. Page 105

An average electronic toothbrush has 3,000 lines of computer code.

Hafner, Katie, “Honey, I Programmed the Blanket,” *The New York Times*, May 27, 1999.

Note

Because technology evolves so quickly, our attempts to understand it are constantly challenged. Data and analyses, studies and even predictions, are often eclipsed before they reach publication. Therefore, our explanation of information technology is not a snapshot of a specific moment, but rather a perspective of what has happened and a glimpse of what might await.

IT (INFORMATION TECHNOLOGY)

is a term that is broadly applied to the use of computer, electronics, and telecommunications equipment for processing and distributing information in digital form. This distribution ranges from worldwide networking of industries to individualized services, including cable TV and e-mail.

Information Technology

What is 1001001100111
01000110100111110100
10100110110000011010
1001001001100111?



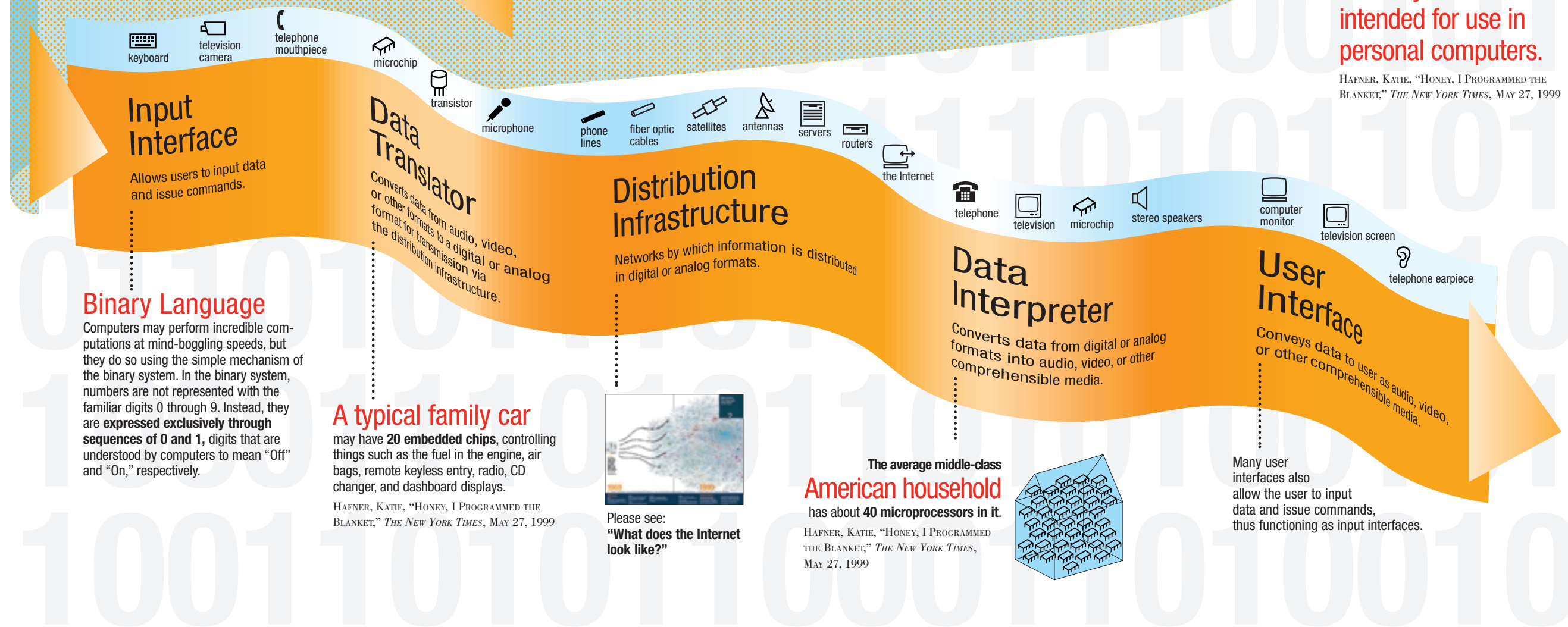
in "Information Technology" in ASCII character code.

Tom Starnes, an analyst at Dataquest, notes that 4.8 billion embedded processors were sold in 1998, and only 2.5% were intended for use in personal computers.

HAFNER, KATIE, "HONEY, I PROGRAMMED THE BLANKET," *THE NEW YORK TIMES*, MAY 27, 1999

The Information Route

Information technology is often defined by the networks of systems and hardware through which it operates.



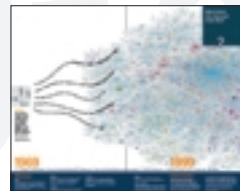
Binary Language

Computers may perform incredible computations at mind-boggling speeds, but they do so using the simple mechanism of the binary system. In the binary system, numbers are not represented with the familiar digits 0 through 9. Instead, they are expressed exclusively through sequences of 0 and 1, digits that are understood by computers to mean "Off" and "On," respectively.

A typical family car

may have 20 embedded chips, controlling things such as the fuel in the engine, air bags, remote keyless entry, radio, CD changer, and dashboard displays.

HAFNER, KATIE, "HONEY, I PROGRAMMED THE BLANKET," *THE NEW YORK TIMES*, MAY 27, 1999

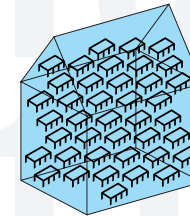


Please see: "What does the Internet look like?"

The average middle-class American household

has about 40 microprocessors in it.

HAFNER, KATIE, "HONEY, I PROGRAMMED THE BLANKET," *THE NEW YORK TIMES*, MAY 27, 1999



Glossary

ANALOG
relating to a system or device that represents data variation by a measurable physical quality

DIGITAL
representing a varying physical quantity by means of signals that are interpreted as numbers (usually in the binary system)

FIBER OPTICS
the technology of transmitting information through thin, flexible, glass or plastic tubes (optical fibers) using modulated light waves

MICROCHIP
a tiny complex of electronic components and their connections that is contained in or on a small, flat piece of material (usually silicon)

MICROPROCESSOR
the central processing unit, consisting of an integrated circuit and a single chip, that performs the basic operations in a microcomputer

ROUTER
a computer-switching program that transfers incoming messages to outgoing pathways via the most efficient route possible

SERVER
the computer in a network that stores application programs and data files that are accessed by other computers in the network

TRANSISTOR
a small electronic device that is used to control the flow of electricity in electronic devices and is frequently incorporated into microchips

Encarta World English Dictionary, St. Martin's Press, 1999.

Merriam Webster's Collegiate Dictionary, Tenth Edition, Merriam-Webster, Inc., 1997.

Note

While "free" thought and an informed populace are the underpinnings of democracy, information itself is a valued commodity—as much so as a patented invention or copyrighted performance. Ironically, our own attempts to illustrate the value of IT were complicated by the fact that information about information can be proprietary and therefore costly.



ARPANET

The world's first computer network, created by linking four computers across California and Utah. This original, four-node ARPANET evolved into our modern-day, billion-site Internet.

COMPUTER MUSEUM
HISTORY CENTER, 1999

Increase in number of domain names from **26,000 in 1993** to **5,000,000 in 1999**¹
Online usage statistics for October 24, 1999 **17.6 million total users**²
Average number of times a user visits the Internet per week **6**³
Average time a user spends on the Internet per week **29:19 minutes**³
Number of U.S. households joining the Internet each hour **760**⁴

1969

1999

1. U.S. DEPARTMENT OF COMMERCE/NETCRAFT 2. HOT OFF THE NET (NIELSEN/NETRATINGS) ©1999 NETRATINGS, INC. 3. HOT OFF THE NET (NIELSEN/NETRATINGS FOR THE WEEK ENDING OCT. 17, 1999) ©1999 NETRATINGS, INC. 4. *THE INDUSTRY STANDARD*, MARCH 29, 1999, CITING NIELSEN MEDIA RESEARCH

Glossary

ARPA
abbreviation for the Advanced Research Projects Agency, a group established by the Department of Defense in 1957 in order to promote science and technology during the Cold War

DOMAIN
The sequence of words, phrases, abbreviations, or characters that identifies a specific computer or network on the Internet and serves as its address

INTERNET
a network that links computer systems all over the world by satellite and telephone, connecting users with service networks such as e-mail and the World Wide Web

NETWORK
a system of two or more computers, terminals, or communications devices linked by wires, cables, or a telecommunications system in order to exchange information

ONLINE
attached to or available through a central computer or computer network

URL
abbreviation for Uniform Resource Locator; an address identifying the location of a file on the Internet

WORLD WIDE WEB
a large set of linked documents and other files, located on computers connected through the Internet, that is used to access, manipulate, and download data and programs

Encarta World English Dictionary, St. Martin's Press, 1999.

Information:

About the Internet map (above)
This image shows the potential path of an e-mail message originating in the United States and traveling through each of the world's 95,300 registered networks. The lines branch at each network or switch along the way.

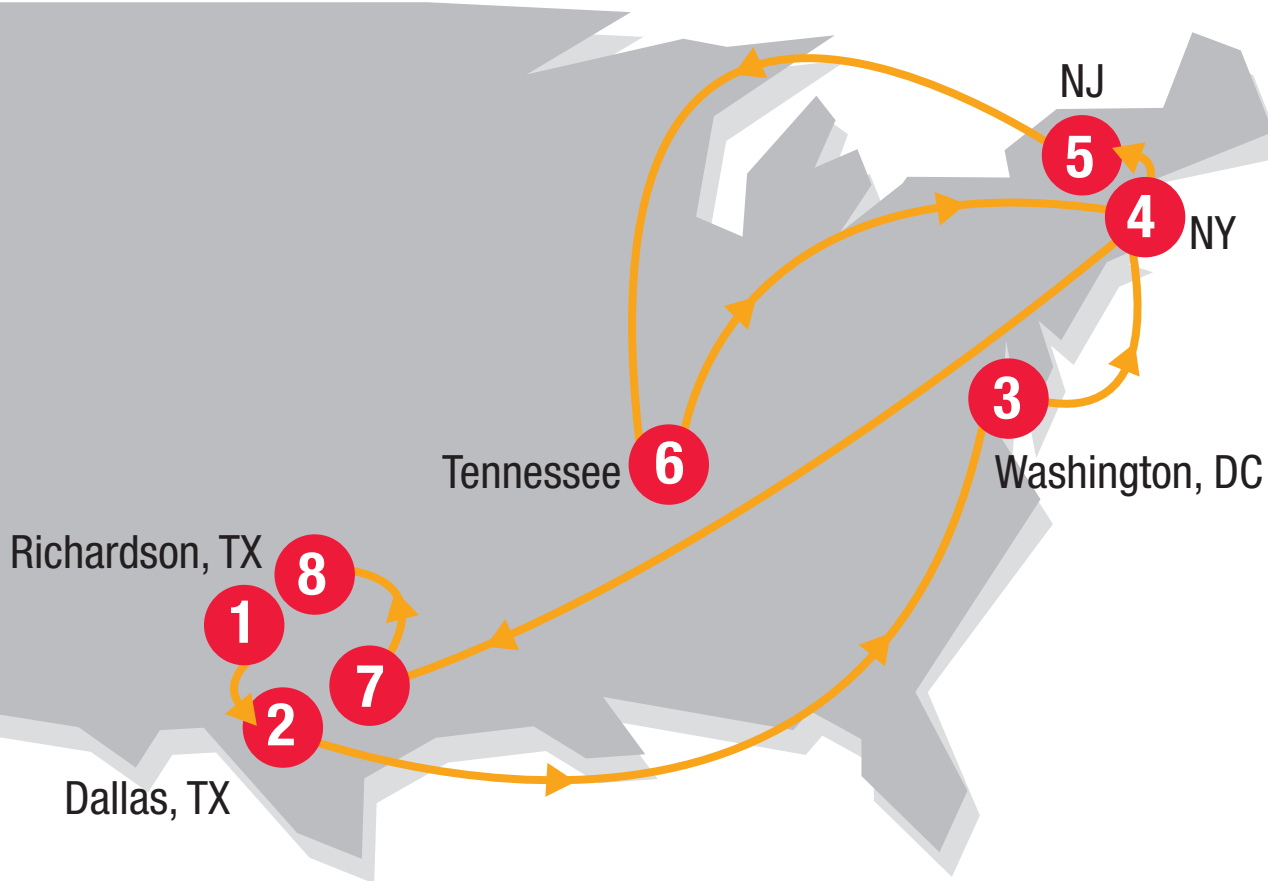
It was made by recording the shortest path taken by test messages sent on May 3, 1999, from a computer in Murray Hill, New Jersey, to each of the 95,300 registered networks, and then graphed using special software to plot each route.

©Lucent Technologies and TeleGeography Inc, 1999.
www.peacockmaps.com

From browsing online...

5,187.1 miles ...

Richardson-Dallas	16.5 miles
Dallas-Washington, D.C.	1548.6 miles
Washington, D.C.-New York	233.9 miles
New York-New Jersey	24.8 miles
New Jersey-Tennessee	893.8 miles
Tennessee-New York	904.1 miles
New York-Dallas	1548.6 miles
Dallas-Richardson	16.5 miles
TOTAL	5187.1 miles



- 1** Dialing from a home computer via modem to access the Internet
- 2** Connecting with the ISP and navigating to a Website featuring an online bookstore; selecting a book
- 3** Channeling through the network hub in Washington, D.C.
- 4** To New York City, where the Website is hosted
- 5** Searching for the title in a warehouse; being diverted to another city for additional searching
- 6** Finding the book; being returned to the Website in New York City
- 7** Relaying information through the ISP again
- 8** Displaying results on the home computer

...to buying online

During 1998, sales of books online rose 300% to an estimated

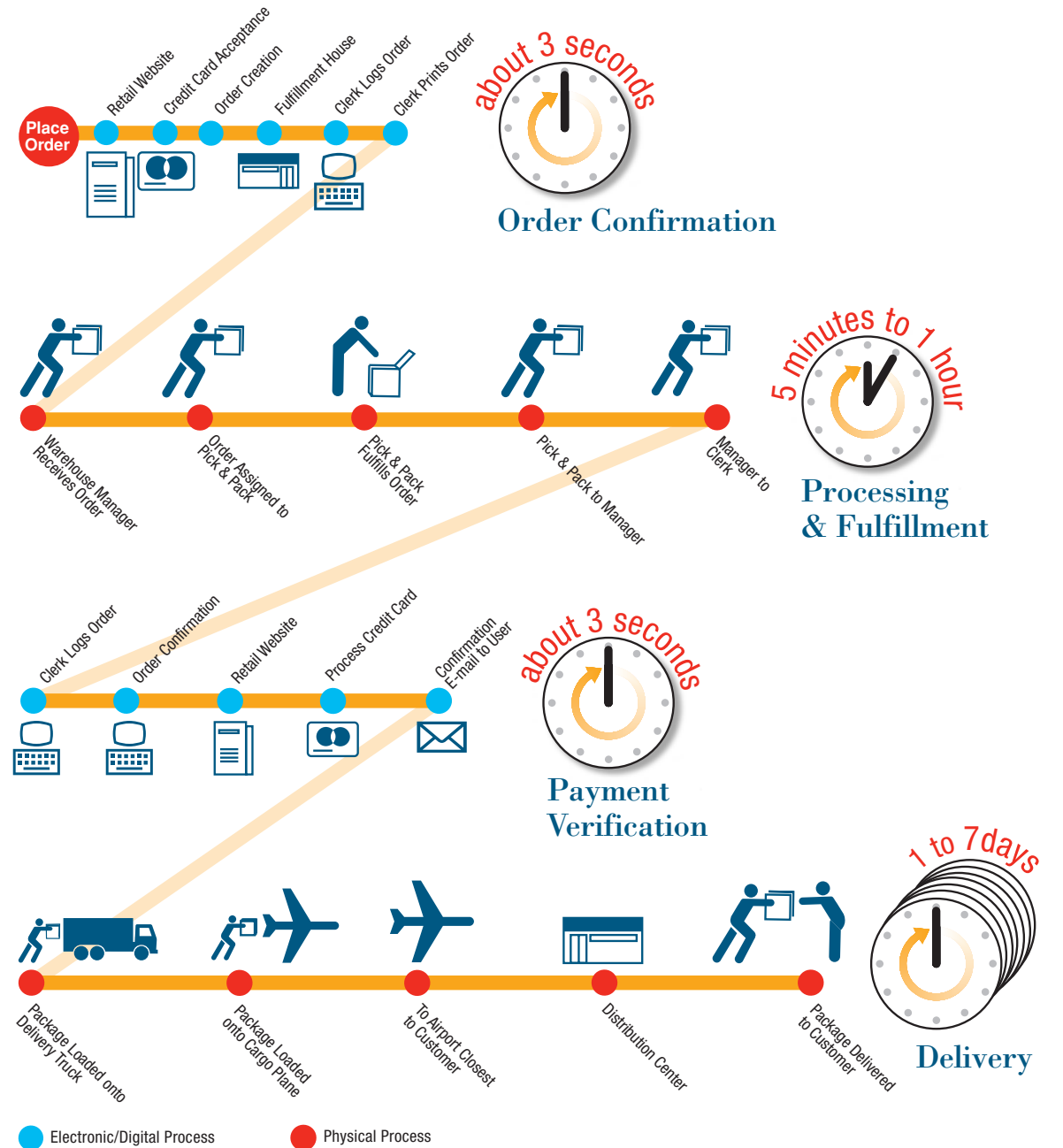
\$650 million

from \$150 million in 1997.

"BOOK INDUSTRY TRENDS 1999: COVERING THE YEARS 1993-2003," THE STATISTICAL SERVICE CENTER, 1999.

E-Commerce

How far and how fast?



Glossary

HTML
an abbreviation for HyperText Markup Language

HYPertext MARKUP LANGUAGE
the notations used to indicate formatting and programming instructions for the World Wide Web

ISP
abbreviation for Internet Service Provider

INTERNET SERVICE PROVIDER
a business that provides access to the Internet, usually for a monthly fee

MODEM
an electronic device that converts computer information into telephone signals (and vice versa), allowing the computers to exchange information via telephone lines

NETWORK
a system of two or more computers, terminals, or communications devices linked by wires, cables, or a telecommunication system in order to exchange information

NETWORK HUB
a computer that serves as a centralized routing mechanism for data conveyed through a system of computers, terminals, or communications devices

WEBSITE
a group of related Web pages

WEB PAGE
a computer file written in HTML that contains text, graphics files, and sound files and is accessible via the World Wide Web

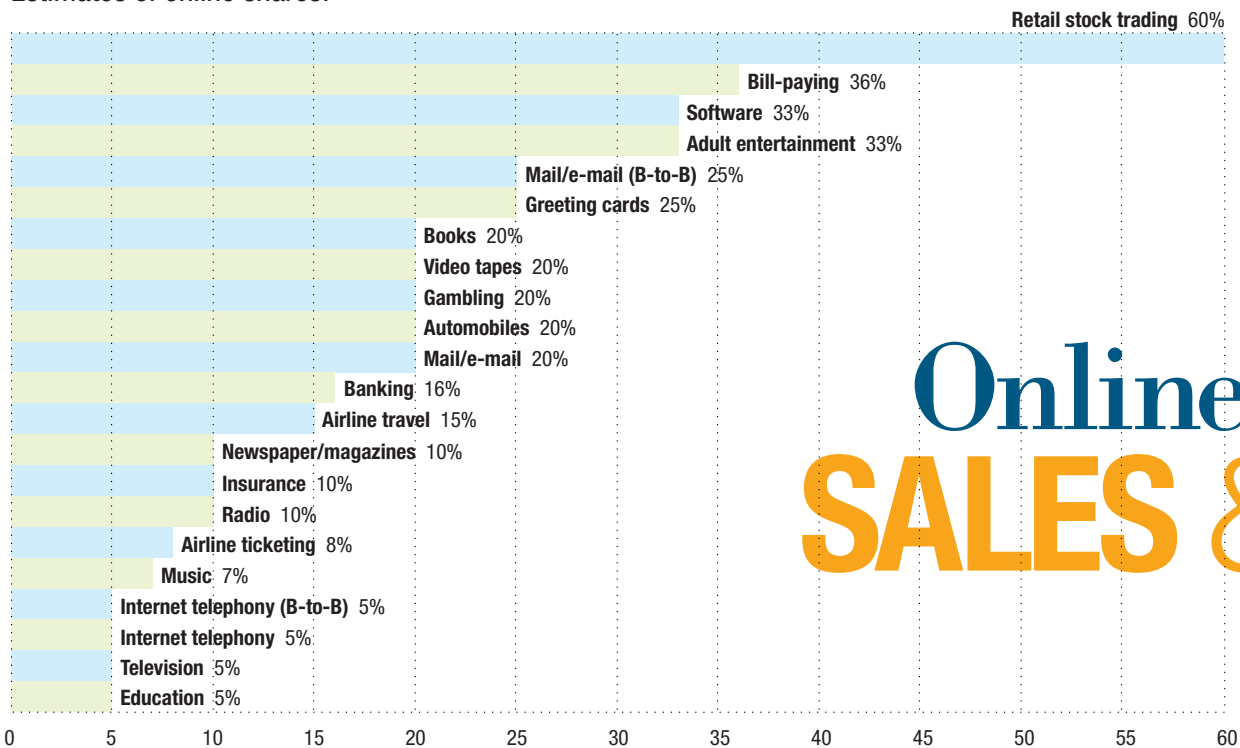
Encarta World English Dictionary St. Martin's Press, 1999.

● Government Electronic Commerce Policy. U.S. www.ecommerce.gov/
Designed to introduce and explain the wide variety of policy initiatives in place to foster the spread of electronic commerce.

● Understanding the Digital Economy. www.digitaleconomy.gov/
Based on a conference held by the U.S. Department of Commerce, the site reviews recent research on implications of the digital economy and examines the agenda for future research needs.

IMPACT OF E-COMMERCE BY INDUSTRY, 2000-2005

Estimates of online shares.



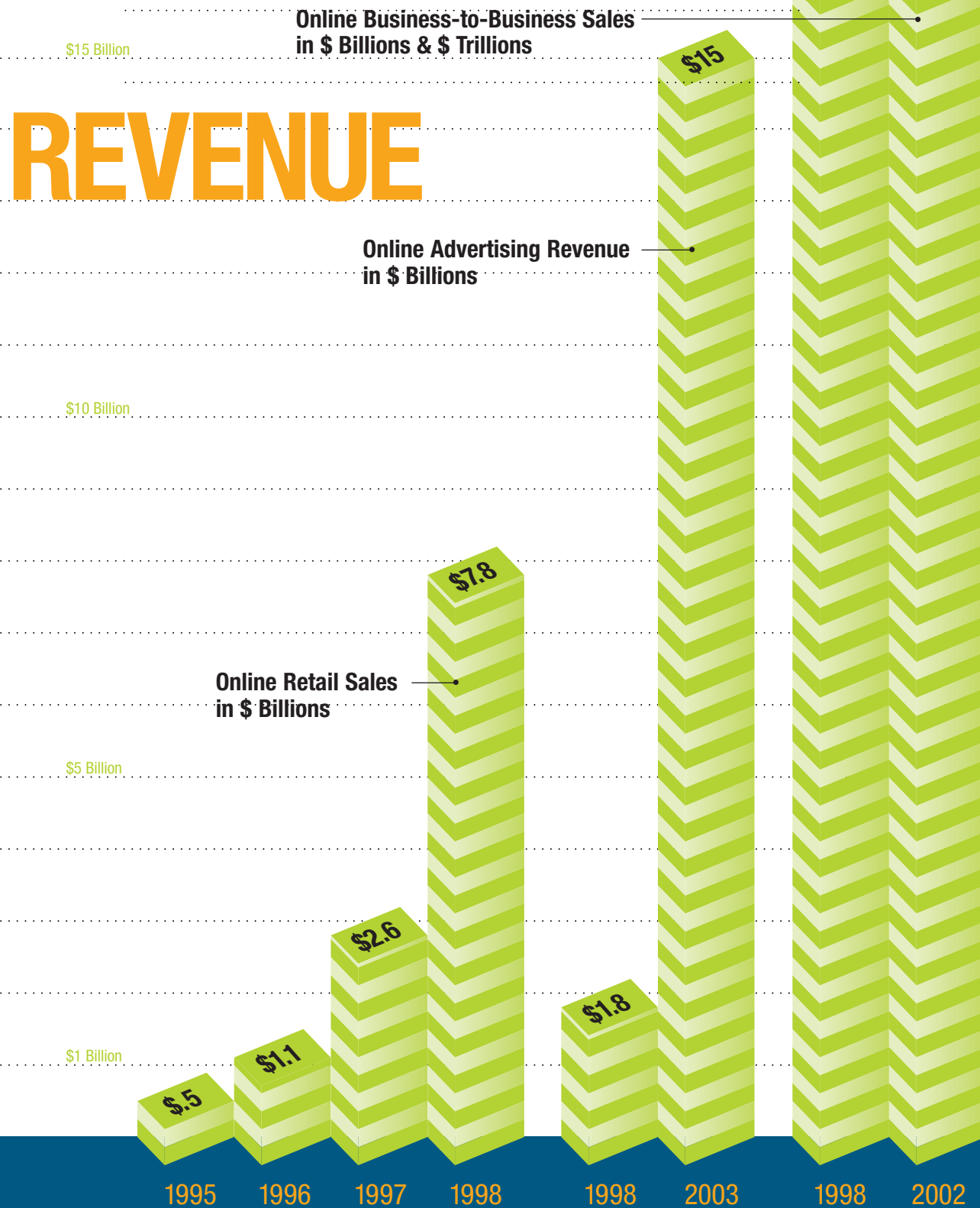
© OECD. ALL RIGHTS RESERVED.

Online SALES & REVENUE

E-commerce is transforming American business—both the way we do it and the means we use to measure it. The bulls and bears of the market now depend on the mouse.

E-Commerce

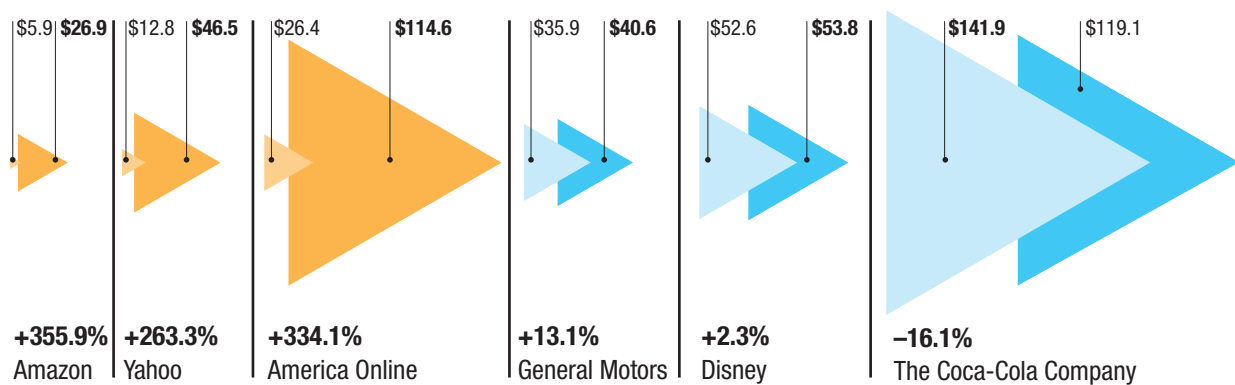
What's all the fuss?



THE EMERGING DIGITAL ECONOMY II (6/22/99), U.S. DEPARTMENT OF COMMERCE

The market value for the Forbes 500 increased by 27% from 1997 to 1998. The typical company rose by 10% in value, though Internet companies such as Dell Computer and Amazon.com enjoyed much greater wealth creation, with increases of 164.1% and 1,030%, respectively.

FORBES, "MARKET VALUE," APRIL 19, 1999



MARKET VALUE: E-COMPANIES COMPARED TO TRADITIONAL COMPANIES

\$ Billions, from Sept. 1998 to Sept. 1999

STANDARD AND POOR'S COMPUSTAT, 1999

Glossary

E-COMMERCE
abbreviation for electronic commerce

ELECTRONIC COMMERCE
business transactions that take place via the Internet

INTERNET
a network that links computer systems all over the world by satellite and telephone, connecting users with service networks such as e-mail and the World Wide Web

BENCHMARK
a standard against which something can be measured or assessed

B-T-O-B
abbreviation for business-to-business

BUSINESS-TO-BUSINESS
describing communications, transactions, or other interactions between businesses

ONLINE
attached to or available through a central computer or computer network

TELEPHONY
the science, technology, or system of communication by telephone

WEB MEDIA PROPERTY
a company that specializes in the development, formatting, and publishing of online information

GENERAL SOURCE: ENCYCARTA WORLD ENGLISH DICTIONARY, ST. MARTIN'S PRESS, 1999

SPECIFIC SOURCE: INVESTOR RELATIONS, JUNE 1998

Computer Crime

What should we fear?



SABOTAGE

During the Gulf War, Dutch hackers stole information about U.S. troop movements from U.S. Defense Department computers and tried to sell it to the Iraqis, who thought it was a hoax and turned it down.

WWW.CNN.COM/TECH/SPECIALS/HACKERS

THEFT

Hacker Kevin Mitnick is allegedly responsible for intruding into the networks of Sun Microsystems, Motorola, Fujitsu, Novell, Colorado Supernet, Netcom, Nokia, and the Well.

Kevin also reputedly stole proprietary source codes for operating systems or cellular phones from half a dozen companies. Included in his escapades was the pilfering of the Netcom customer credit card database, which contained information about almost 20,000 card accounts.

WWW.AVIARY-MAG.COM

SMUT

The Federal Trade Commission won a federal injunction against an international porn ring that cloned 25 million Web pages and "hijacked" unsuspecting visitors to its smut sites. In another incident, a gang calling itself gH, or Global Hell, defaced the White House Website with a picture of flowered panties.

WWW.ZDNET.CO.UK/NEWS/1999/NEWS

RECKLESS ENDANGERMENT

Using his personal computer and modem, a juvenile hacked into the NYNEX (now Bell Atlantic) telephone system that serviced the Worcester, Massachusetts, area. The hacker shut down telephone service to 600 customers in the local community.

The resulting disruption affected all local police and fire 911 services, as well as the ability of incoming aircraft to activate the runway lights at the Worcester airport. Telephone service was out at the airport tower for six hours.

NIPC CYBER THREAT ASSESSMENT, OCT 1999.

CRIMINALS

MOTIVES

There are no "typical" computer-related crimes and no "typical" motives for committing such crimes, but common motives include:

THE AMERICAN CRIMINAL LAW REVIEW, SUMMER 1999.

EXHIBITING TECHNICAL EXPERTISE

HIGHLIGHTING WEAKNESSES IN COMPUTER SECURITY SYSTEMS

PUNISHMENT OR RETALIATION

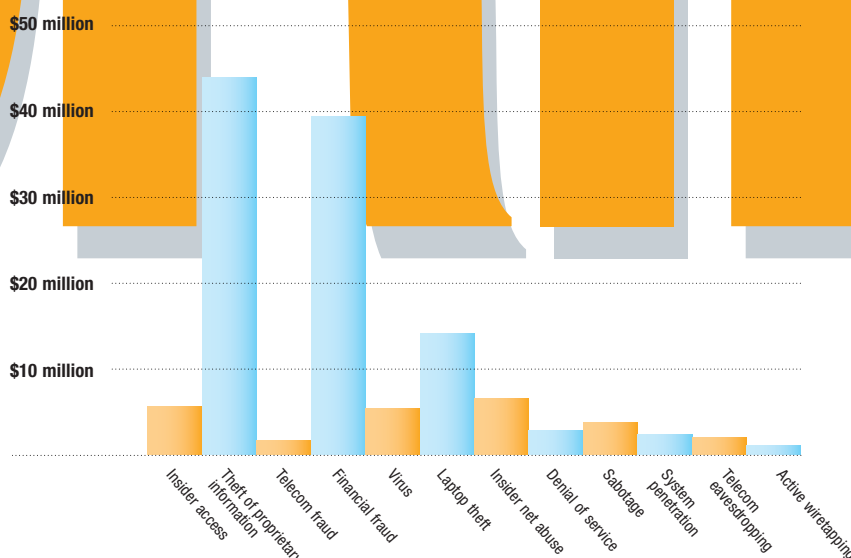
ASSERTING A BELIEF IN OPEN ACCESS TO COMPUTER SYSTEMS

COMPUTER VOYEURISM

SABOTAGE

DIVERSITY OF THE CRIME: DOLLAR AMOUNT OF ANNUAL LOSSES BY TYPE

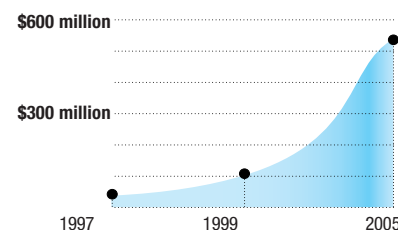
This chart shows the relative costs of these computer crimes. It is based on a representative survey of over 520 U.S. corporations, government agencies, financial institutions, and universities, of which 163 could quantify their losses for 1999.



1999 CSI/FBI SURVEY ©1999 COMPUTER SECURITY INSTITUTE, ALL RIGHTS RESERVED

THE GROWING INTRUSION-DETECTION MARKET

The market for intrusion-detection products is growing. According to International Data Corp., the market has grown from about \$20 million in 1997 to about \$100 million in 1999 and is projected to hit \$528 million by 2005.



"GETTING THE DROP ON NETWORK INTRUDERS," WWW.CNN.COM, OCT. 11, 1999.

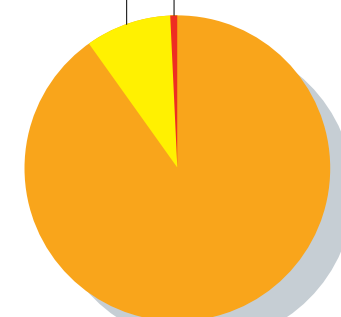
There are approximately

100,000 hackers worldwide.

WHO ARE THE HACKERS?

Potential professional hackers for hire (corporate spies) **9.9%**

World-class cybercriminals **.1%**



Amateurs (cyberjoyriders) **90%**

IBM GLOBAL SECURITY ANALYSIS LAB, YORKTOWN HEIGHTS, NY

Glossary

BIOMETRICS

a system that automatically recognizes a person by identifying distinguishing traits
www.biometrics.org/html/introduction.html

DENIAL OF SERVICE

illegal use of computer-related technology that prevents another individual from accessing financial, telecommunications, other services

ENCRYPTION

the use of a key to convert computer data or messages into something incomprehensible, such that it can only be reconverted by an authorized recipient holding a matching key

FIREWALLS

a piece of computer software intended to prevent unauthorized access to system software or data

HACK

to use computer expertise to gain entry and explore the computer system of another for the purpose of understanding how it works or stealing data

HACKER

a person who uses computers to gain restricted information secretly and illicitly by circumventing the established security protocols

SYSTEM PENETRATION

actively entering or passing through the established security protocols of a computer or network without the required authorization

VIRUS

a computer program that produces copies of itself and inserts them into other programs, usually damaging software or destroying data

Encarta World English Dictionary, St. Martin's Press, 1999.

Merriam Webster's Collegiate Dictionary, Tenth Edition, Merriam-Webster, Inc., 1997.

Computer Crime and Intellectual Property Section, Dept. of Justice. U.S. www.usdoj.gov/criminal/cybercrime/ The CCIPS is responsible for implementing the Justice Department's Computer Crime Initiative, a comprehensive program designed to address the growing global computer crime problem.

Americans are **getting in line to get online** —at home and at work, with friends and from school, when shopping and while watching TV.

By **gender**, online Americans are . . .

Men	52 %
Women	48 %

¹

By **age**, online Americans are . . .

Under 30	30 %
30-49	50 %
50-64	15 %
65+	4 %

²

American college freshmen who use the Internet to do research or homework

83 %

American college freshmen who e-mail

66 %

³



There are **7** new people on the Internet every second.⁴

Although fewer **seniors** than young adults are currently online, it is the seniors who are spending more time online. Users 55 and older **spend more time online** than their younger 18-24-year-old counterparts.⁵

36% of American college students have **created their own Websites** or home pages.⁶

In fact, the Internet reached as many Americans in its first six years as the telephone did in its first four decades.⁷

36% of online users say they go online for news at least once a week. The favorite news topics include . . .

Weather	64 %	International	47 %
Technology	59 %	Health	46 %
Entertainment	58 %	Science	43 %
Business	58 %	Politics	43 %
Sports	47 %	Local News	42 %

⁸



49% of online users believe that **Internet news** is actually **more accurate** than traditional news sources.¹⁰

Internet Users

Who's online?



Percent of America's **racial groups** online:

White, Non-Hispanic	38 %
Black, Non-Hispanic	19 %
Native American Indian/Eskimo	30 %
Asian Pacific Islander	36 %
Hispanic	17 %

⁹



A **child** in a low-income **white** family is **3 times** as likely to have Internet access as a child in a comparable **black** family.¹¹

Glossary

CHAT ROOM

a facility in a computer network (such as the Internet) in which participants exchange comments or information in real time

E-MAIL

a communication system for transmitting data from one computer to another, using a telephone connection and modems; a message sent via this system

HOME PAGE

the opening page on a Website; also, somebody's personal Website

HYPertext MARKUP LANGUAGE

the notations used to indicate formatting and programming instructions for the World Wide Web

HTML

an abbreviation for HyperText Markup Language

INTERNET

a network that links computer systems all over the world by satellite and telephone, connecting users with service networks such as e-mail and the World Wide Web

ISP

abbreviation for Internet Service Provider

INTERNET SERVICE PROVIDER

a business that provides access to the Internet, usually for a monthly fee

ONLINE

attached to or available through a central computer or computer network

REAL TIME

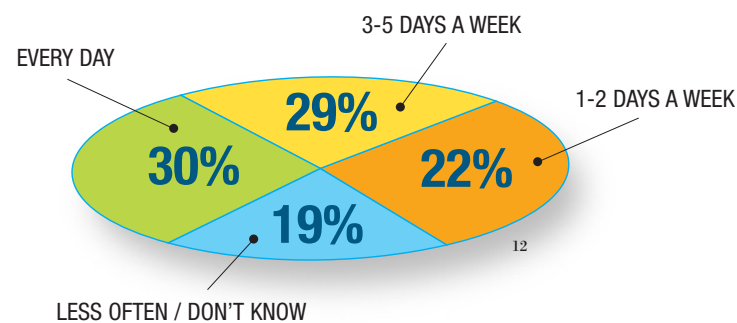
the ability of certain computer systems to process, update, and respond to data as soon as it is received

SURF

to go on the Internet or watch television for recreation, frequently changing the site or channel

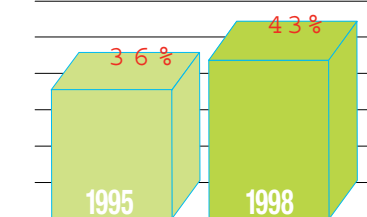


Of American Internet users, the percent who go online . . .

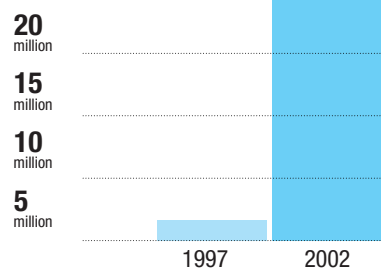


Percent of all Americans who . . .

. . . own a computer



Number of American kids ages 2 to 12 online

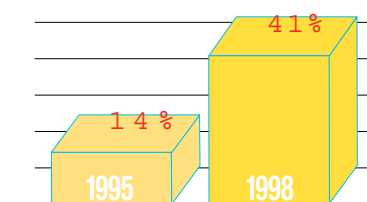


American single-parent households with Internet access 15%

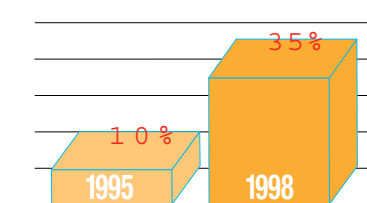
American dual-parent households with Internet access 39%

15

. . . use the Internet



. . . use e-mail¹³



Favorite online activities of kids, ages 7-14

	Boys	Girls	Total
Gather information	66%	69%	
Play games	44%	56%	
Creative activities	49%	57%	

23% of American parents worry what their kids might see on the Internet. **35%** of American parents worry what their kids might see on TV.¹⁷

Employees are using their Internet access to surf for sports news, stock trading, job hunting.²¹

40% of the users who went online during 1998 never attended college—twice the number from the previous year.²²

However, **urban** households in all parts of the country have **higher usage** rates than **rural** households of similar income, education, and racial identification.²³

Glossary

WEBSITE
a group of related Web pages

WEB PAGE
a computer file written in HTML that contains text, graphics files, and sound files and is accessible via the World Wide Web

Encarta World English Dictionary St. Martin's Press, 1999.

1, 2, 3, 10, 12, 13, 17, 18, 19, 22. The Pew Research Center for the People and the Press, Jan. 1999.

3. The New York Times, Jan. 25, 1999.

4. www.internetindicators.com/facts.html

5. American Demographics, website 6/98.

6. www.channelseven.com/adinsight/market-insight/archive/1998/199809

7. W. Michael Cox, Federal Reserve Bank of

SHIFTING FROM...

SHIFTING TO...

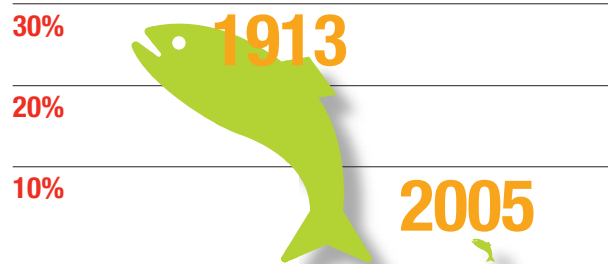
Employment

Who's on the next shift?

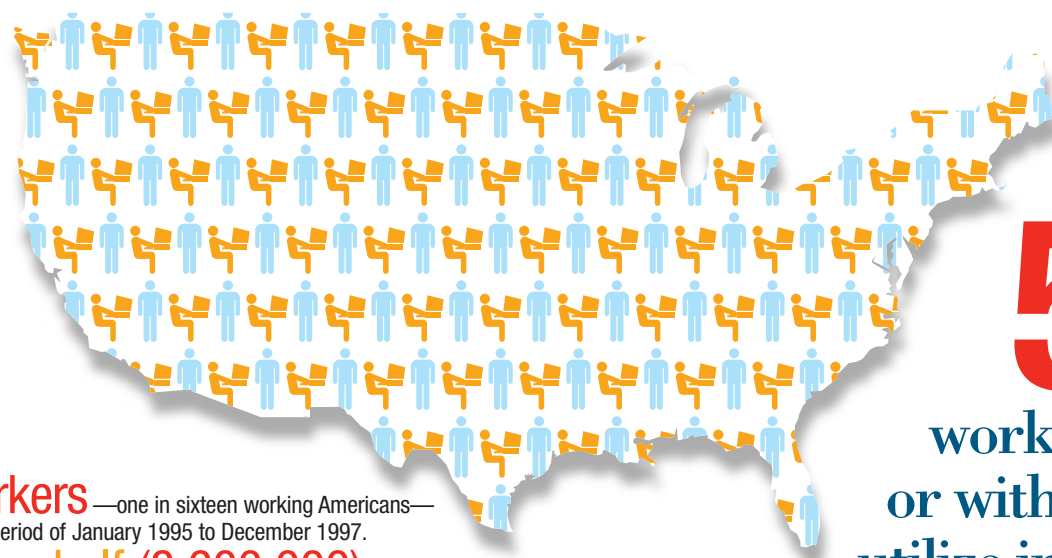


FARMING/FISHING/FORESTRY

The farming, fishing, and forestry industries employed 28% of the entire American workforce in 1913. By 2005, they will employ only 2.5%.



BUREAU OF LABOR STATISTICS



“By 2006, **50%** of all American workers will be employed in IT positions or within industries that intensively utilize information technology, products, and services.”

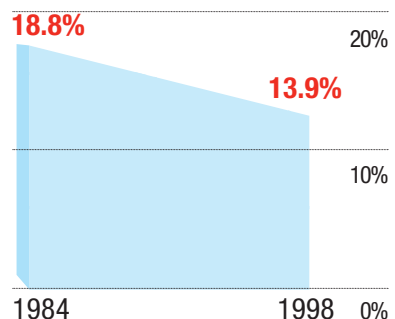
U.S. DEPARTMENT OF COMMERCE, “THE EMERGING DIGITAL ECONOMY II,” JUNE 1999

8,000,000 workers—one in sixteen working Americans—became displaced during the period of January 1995 to December 1997.

A little less than half (**3,600,000**) were long-tenured workers who had been with their employers for three or more years.

BUREAU OF LABOR STATISTICS, 1998

U.S. UNION MEMBERSHIP AS PERCENTAGE OF LABOR FORCE

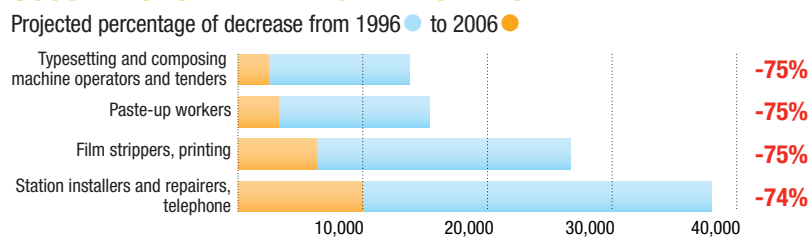


John Sweeney, president of the A.F.L.-C.I.O. (American Federation of Labor and Congress of Industrial Organizations), notes that the fastest-growing industries—such as finance, child-care, retail trade, and airlines—added 26 million new jobs to the economy from 1984 through 1997, but produced very few new union members.

The A.F.L.-C.I.O. cites that only 1 out of every 20 of those new workers joined a union.

The New York Times, Oct. 13, 1999

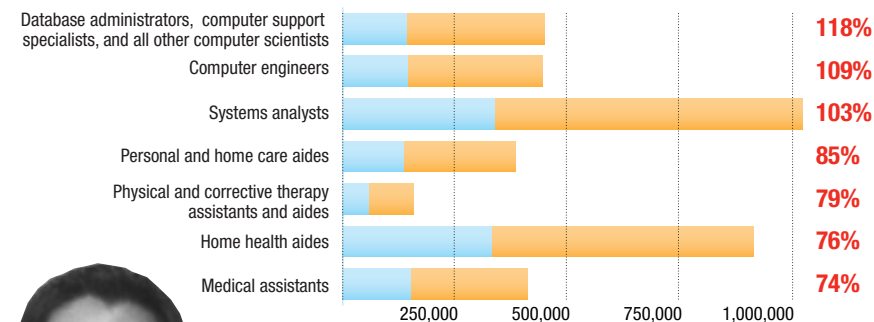
OCCUPATIONS WITH THE GREATEST DECLINE



MONTHLY LABOR REVIEW, NOV. 1997

FASTEST-GROWING OCCUPATIONS

Projected percentage of increase from 1996 to 2006. Of the seven fastest-growing occupations, three are “high-tech” and four are “hands-on”.



MONTHLY LABOR REVIEW, NOV. 1997

MEAN ANNUAL WAGES BY OCCUPATION 1997

Musicians \$36,190

Kindergarten Teachers \$34,150

Registered Nurses \$41,400

BUREAU OF LABOR STATISTICS

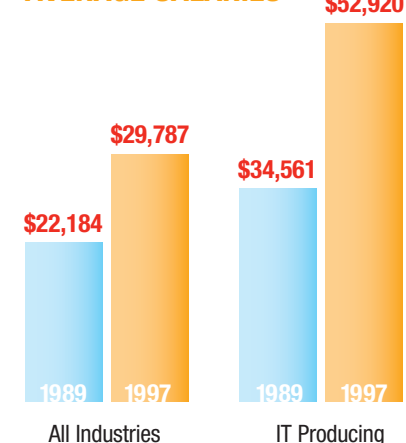
Computer Systems Managers \$68,600

Systems Analysts \$51,400

Computer Support Specialists \$39,000

U.S. DEPARTMENT OF COMMERCE, “THE EMERGING DIGITAL ECONOMY II,” JUNE 1999

AVERAGE SALARIES



U.S. DEPARTMENT OF COMMERCE, “THE EMERGING DIGITAL ECONOMY II,” JUNE 1999

Glossary

CHIEF INFORMATION OFFICER (CIO) the highest-ranking IT professional within a company or corporation, responsible for the overall management of all technology-related decisions

DATABASE a systematically arranged collection of computer data, structured so that it can be automatically retrieved or manipulated

DATABASE ADMINISTRATOR person responsible for maintaining the structure and integrity of a database by coordinating changes, upgrades, maintenance, and testing!

DISPLACED WORKERS people who have lost or left their jobs because their employers closed or moved, lacked sufficient work, or abolished their position or shift²

IT PROFESSIONAL a person who designs, produces, or utilizes information technology

IT PRODUCING devoted to the design and/or creation of information technology

SYSTEM ANALYST person who determines which functions and requirements are necessary for new or existing information systems or technology to perform specific tasks¹

SYSTEM ARCHITECT person responsible for conceptualizing and designing the ways in which computer hardware, software, and peripherals interact in order to perform necessary functions

WEBMASTER somebody who creates, organizes, or updates the information content of a Website

General Source: Encarta World English Dictionary, St. Martin's Press, 1999

Specific Source: ¹Bureau of Labor Statistics ²Bureau of Labor Statistics

6 interruptions



every hour!

GRIMSLEY, KIRSTEN DOWNEY, "MESSAGE OVERLOAD TAKING TOLL ON WORKERS," *The Washington Post*, May 20, 1998.

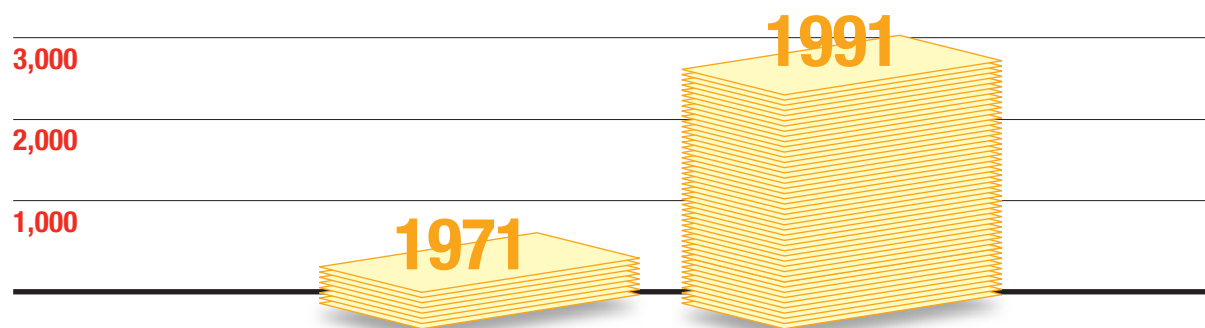
AVERAGE NUMBER OF MESSAGES RECEIVED IN A DAY BY THE TYPICAL U.S. OFFICE WORKER:

Phone Calls		52
E-mail		36
Voice Mail		23
Postal Mail		18
Inter-office		18
Fax		14
Post-it™		13
Pager		8
Cell Phone		4
Express Mail™		3

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INCREASE IN THE NUMBER OF DAILY ADVERTISING MESSAGES, 1971 TO 1991

Americans were exposed to **six times more advertising messages** by the end of this 20-year period.



SHENK, DAVID, "WHY YOU FEEL THE WAY YOU DO," *Inc. Boston*, Jan. 1999.

STRESS

Stress is a common phenomenon in our Information Age. It contributes to cardiovascular disease, depression, and gastro-intestinal disorders. The National Mental Health Association reports that **75% to 90% of all visits to physicians are stress-related.**

NMHA, 1997.

Job stress is estimated to cost U.S. industry **\$200 billion to \$300 billion annually** in absenteeism, diminished productivity, employee turnover, accidents, worker's compensation, and direct medical, legal, and insurance fees.

FISCHER, AARON, "IS YOUR CAREER KILLING YOU?" *Data Communications*, Feb. 1998.

Information Anxiety

How much is too much?



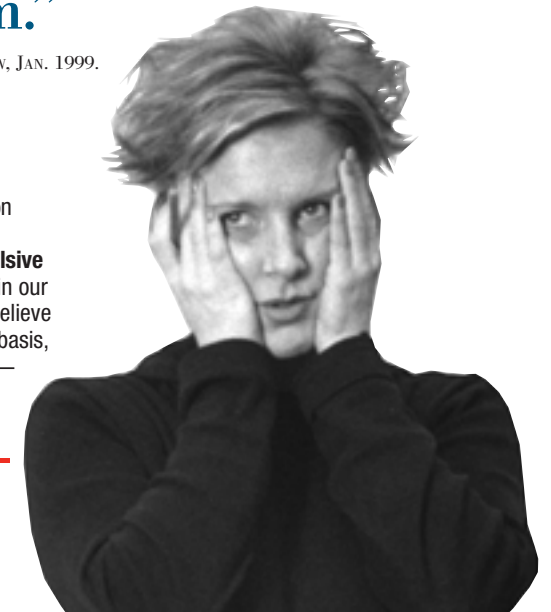
“information overload has replaced information scarcity as an important new emotional, social, and political problem.”

SHENK, DAVID, "WHY YOU FEEL THE WAY YOU DO," *Inc. Boston*, Jan. 1999.

A.D.D.

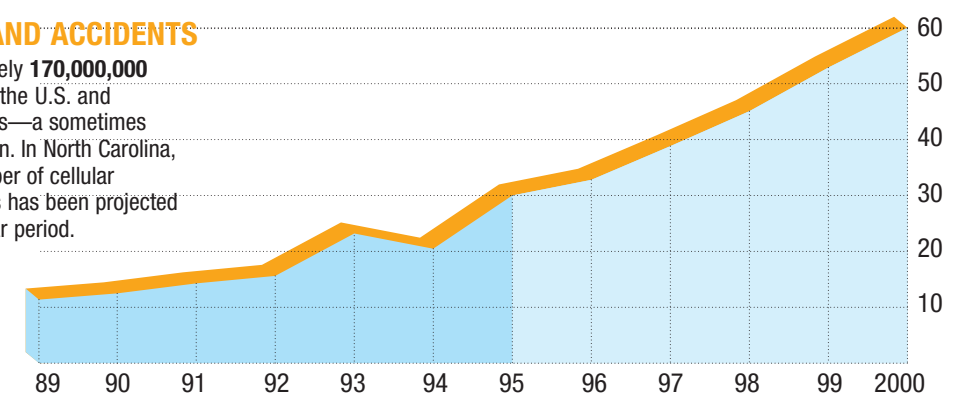
The defining characteristics of Attention Deficit Disorder (**inattention, inability to concentrate, hyperactive or impulsive behavior**) are increasingly prevalent in our society. Although some researchers believe that A.D.D. has a purely biochemical basis, others—such as Dr. Theodore Gross—believe that A.D.D. can be influenced by environmental factors such as our **current "information explosion."**

"WHY YOU FEEL THE WAY YOU DO"



CELL PHONES AND ACCIDENTS

There are approximately **170,000,000** automobile drivers in the U.S. and **80 million** cell phones—a sometimes dangerous combination. In North Carolina, for example, the number of cellular phone-related crashes has been projected to double in a five-year period.



North Carolina Cellular Phone-Related Automobile Accidents Per Year, as projected from 1995
NHTSA, U.S. DEPARTMENT OF TRANSPORTATION, Nov. 1997.

Glossary

DIGITAL
processing, operating on, storing, transmitting, representing, or displaying data in the form of numerical digits, as in a digital computer

EXPRESS MAIL™
a trademark for the overnight delivery service of the United States Postal Service

INFORMATION AGE
a common name for the current period of human history, characterized by the widespread use of electronics to access information, particularly with respect to computers and the Internet

PAGER
a small electronic message-receiving device, often with a small screen, that beeps, flashes, or vibrates to let the user know that somebody is trying to contact him or her

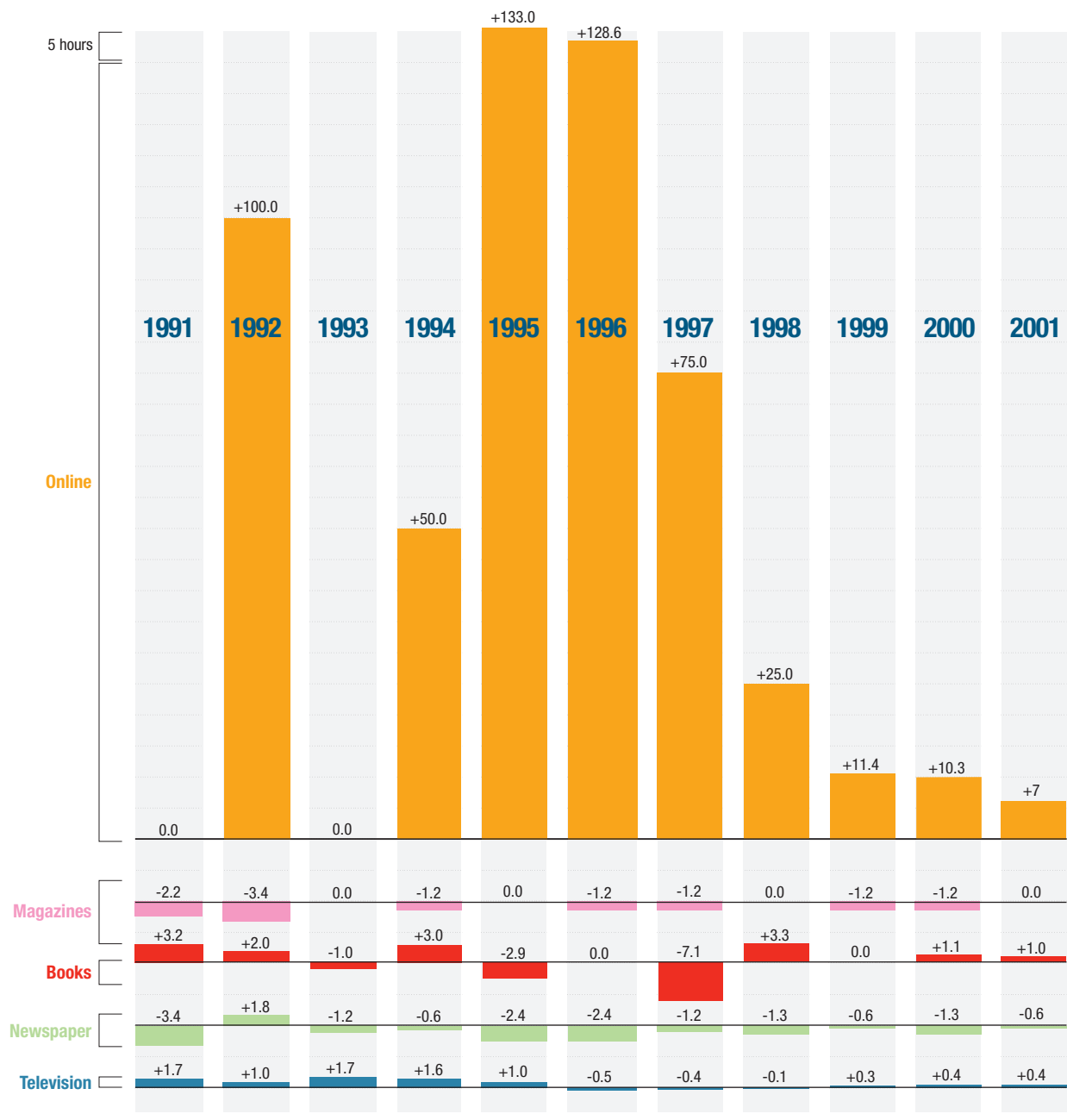
Encarta World English Dictionary, St. Martin's Press, 1999.

AMERICANS WHO SAY THESE TECHNOLOGICAL INNOVATIONS AND INFORMATION TECHNOLOGY DEVICES HAVE MADE LIFE ...

Difference	Better	Worse	No
Radio	96%	1%	3%
Computer	87%	8%	5%
E-Mail	71%	9%	20%
Internet	69%	18%	12%
Cell Phone	66%	22%	12%
Cable TV	62%	21%	17%

THE INSTITUTE FOR THE FUTURE WITH THE GALLUP ORGANIZATION FOR PITNEY BOWES, INC.

CHANGES IN HOURS PER PERSON PER YEAR USING CONSUMER MEDIA



U.S. CENSUS BUREAU, THE OFFICIAL STATISTICS™ STATISTICAL ABSTRACT OF THE UNITED STATES: 1998 SEP. 25, 1998

41% of Americans believe our greatest achievements of the 20th century have been in science and technology, followed by medical advances.

THE PEW RESEARCH CENTER, "TECHNOLOGY TRIUMPHS, MORALITY FALTERS" 1999

Information Overload

How do we feel about it?



AS OF JULY 1999, HOME PC USE HAS SURPASSED

1,000,000,000 HOURS

PER WEEK, AND 53% OF THAT TIME IS BEING SPENT ONLINE.

INTERNET.COM'S CYBER ATLAS, CYBERATLAS.INTERNET.COM/BIG-PICTURE/TRAFFIC-PATTERNS/0,1323,5931,00.HTML

Online time is significant and growing...

PERCENT OF TIME PER WEEK SPENT ON VARIOUS MEDIA, 1998.



40% of adults enjoy using a PC at home, compared to 60% of kids ages 4-11.

Online time in 2003 24%
10.2 hrs

Online 17%
7.1 hrs.

TV 37%

15.6 hrs

Magazines 7%
3.1 hrs.

Newspapers 9%
4 hrs.

Radio 30%

12.6 hrs.

JUPITER AND JUPITER ANALYSIS ©1999 JUPITER COMMUNICATIONS

MTV NETWORKS LEISURE TIME STUDY

Glossary

CELL PHONE

wireless telephone that operates via cellular technology

CELLULAR

in telecommunications, refers to the arrangement of radio communications

into small areas, or cells, each utilizing a separate transmitter

E-MAIL

a communication system for transmitting data from one computer to another, using a telephone connection and modems; a message sent via this system

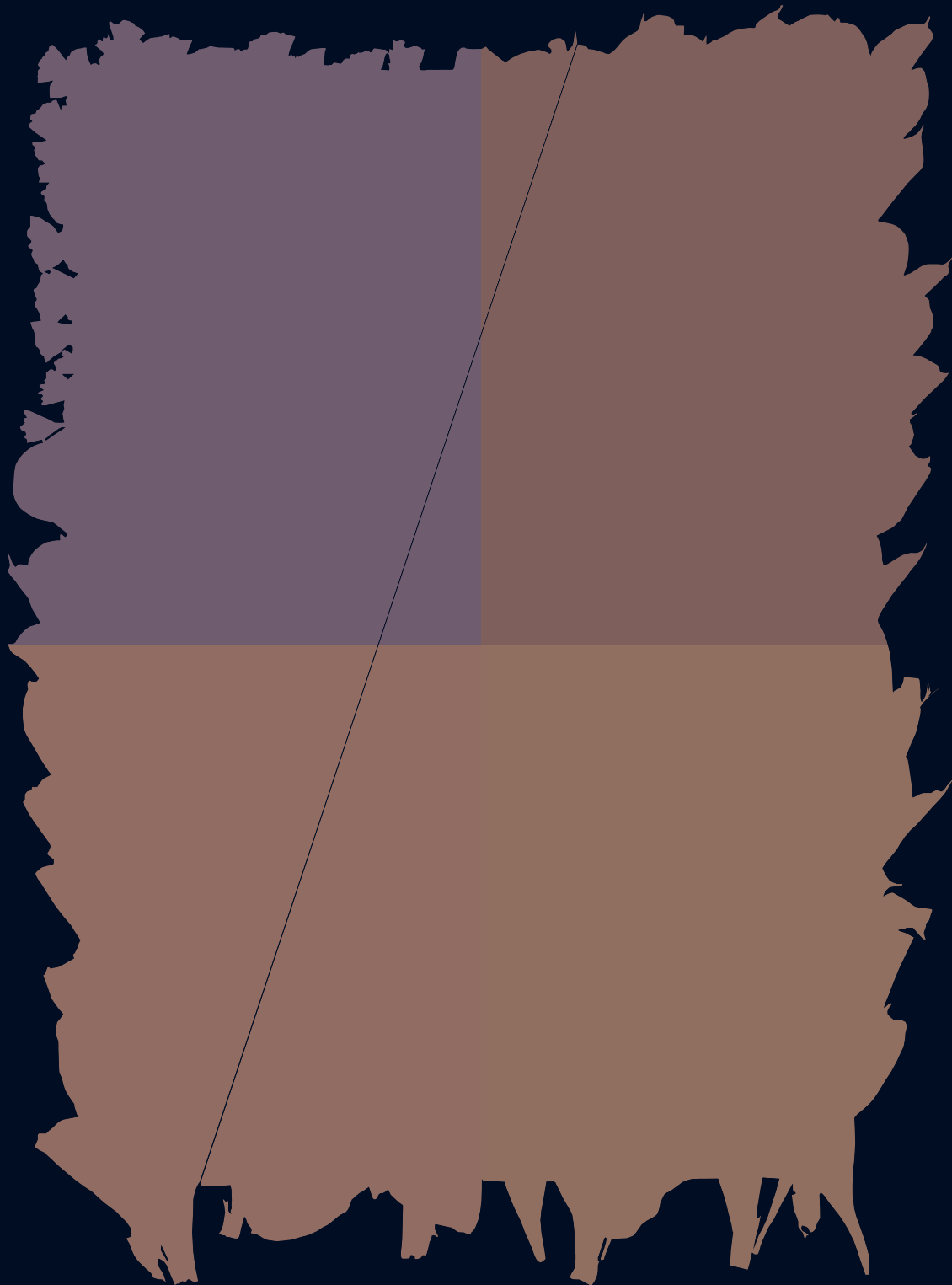
PC

abbreviation for personal computer

PERSONAL COMPUTER

a computer with its own operating system and a wide selection of software, used by an individual

Encarta World English Dictionary, St. Martin's Press, 1999.



Dried flower flag, circa 1986 created by Amy Hoffman Selfe

Tom Wood

Life in America

Is the quality of life better or worse than it was fifty years ago?

American Family

Is the quality of life for your family better or worse than it was fifty years ago?

American Society

Is the quality of life for others better or worse than it was fifty years ago?

Social Issues

Have social issues and trends had an impact on your life?

American Technology

Have inventions and technology had an influence on your life?

American Achievement

What are America's greatest achievements?

American Failure

What are America's greatest failures?

American Ingenuity

What factors contribute to America's success?

Collective Memory

What world events are most memorable to Americans? What world events are most memorable to Americans old enough to remember?

Historical Context

How well do Americans remember history?



What's life in the United States like today? Is it better than it was 50 years ago? Has it stayed the same or gotten worse?

Here are **10 questions** and **answers** from a recent survey, conducted by the **Pew Research Center** under the direction of Andrew Kohut, that explore some of the topics concerning the past century in America. There are no conclusions, just reactions that show how the average American generally feels about the quality of his, her or someone else's life.

For a number of social, economic, political and technological reasons, Americans think that life is generally getting better.

When asked if life is better now for them and their families, Americans responded.



When asked if life was better for Americans overall, they responded with quite a different answer.



American Family

Is the quality of life for your family better or worse than it was fifty years ago?

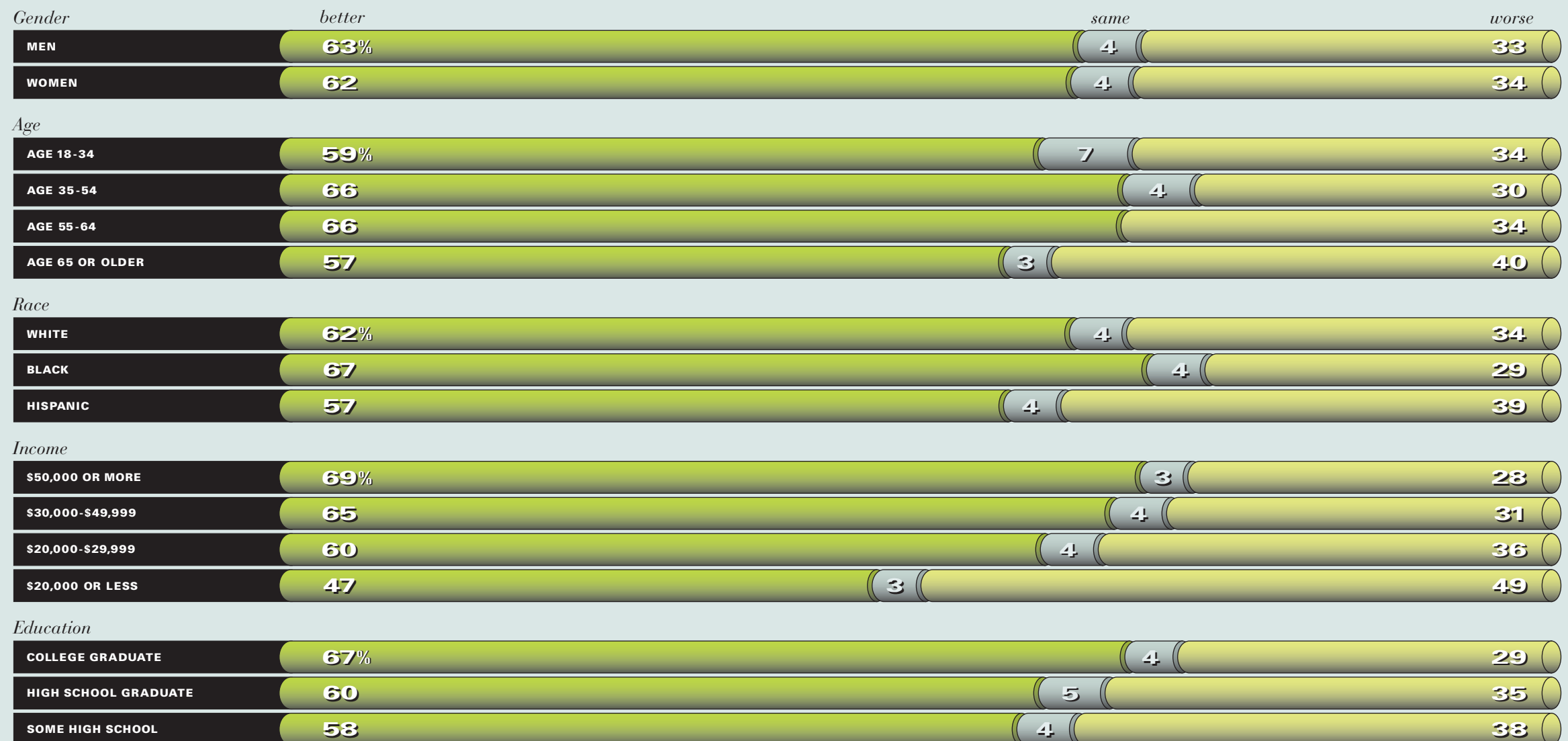


Americans generally see the Twentieth Century as a time of significant economic, social and technological progress. As individuals, as families and as members of various demographic groups, nearly two-thirds of Americans surveyed—men and women, whites and blacks, young and old—say that their lives are better today than were the lives of their families fifty years ago.

Family

How Americans view the quality of life for their families today.

overall survey results



Depression Generation
born in 1929 or before

World War II Generation
born before 1933

Swing Generation
born 1933-1945

Baby Boom Generation
born 1946-1964

Generation X
born 1965-1976

Generation Y
born 1977-2000

THE GOOD
40% of those who see their lives as better cite prosperity, higher pay and financial security as reasons for improvement. This is true of all major demographic groups.

THE BAD
16% of Americans say the pace of life is to blame for life being worse in America.

THE UGLY
Americans who say their lives are worse today blame the breakdown of family values, moral decay, crime and drugs in equal numbers as the primary reasons.

INCOME
The perception that life is better today is especially strong among the wealthy and well educated. Almost 70% of people with incomes of more than \$50,000 and a similar number

of those with college degrees hold this view. Americans with incomes of less than \$20,000 are the rare group who say their lives are no better than they were fifty years ago.

YOUTH
Children don't necessarily want more time with their parents, but they would like their parents to make more money, according to a recent study.

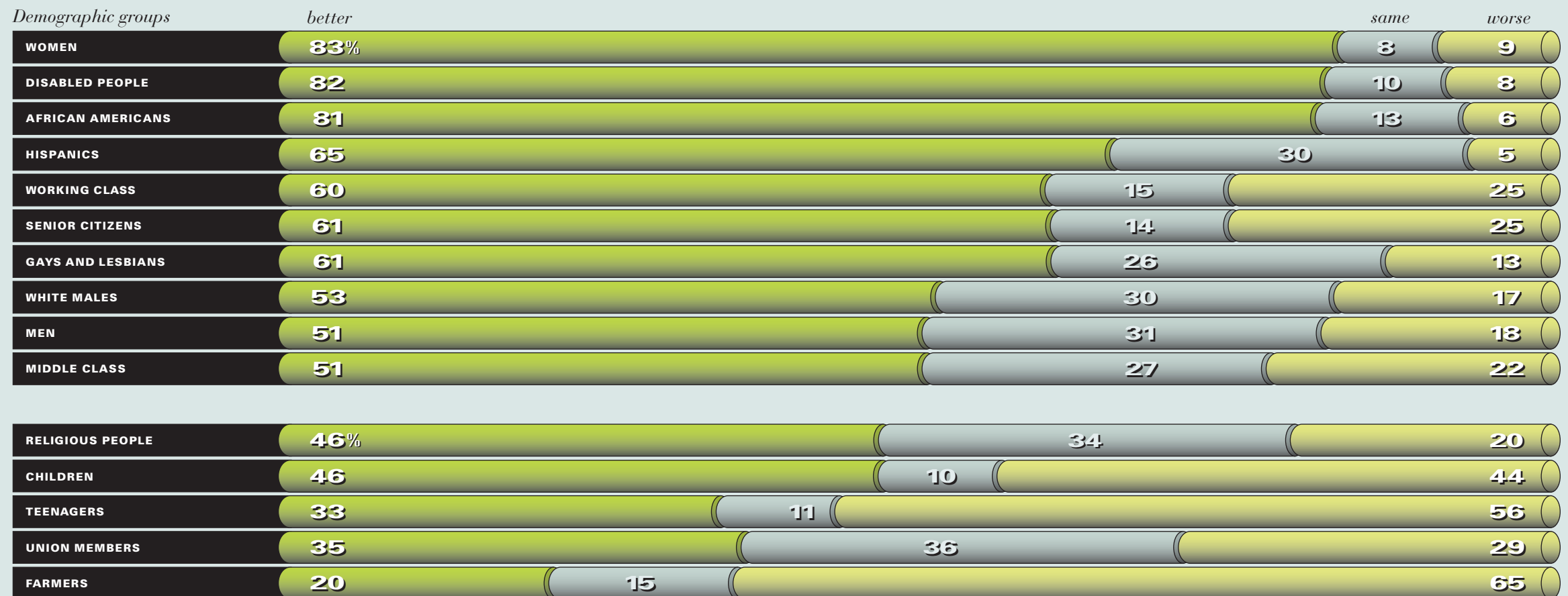


Although a majority of Americans say that their lives are better today than they were fifty years ago, a parallel story is not nearly as optimistic. Misgivings about America today are focused on the declining moral climate, with people from all walks of life looking skeptically at how the country has changed culturally and spiritually.

Others

How Americans view the quality of life for other groups.

overall survey results



WOMEN AT WORK

In 1955, 36% of women were in the work force, compared to 60% today. In 1955, 85% of men were in the work force, compared to 75% today.

AFRICAN AMERICANS

68% of blacks say their lives are better today than fifty years ago, compared to 83% of whites who feel the lives of blacks have improved.

MINORITY BUSINESS

The number of minority businesses has increased substantially. There are 46% more black-owned firms, 76% more Hispanic and 56% more Asian-owned companies.

UNION MEMBERS

Union membership accounted for 16% of the work force in 1990 with over 6.5 million members.

SENIORS

81% of seniors are more likely to say that their lives have improved as compared to 57% of the younger generation.

YOUTH

56% of the public say the lives of teenagers are worse today, and 44% view children's lives as difficult. Parents with children have a particularly dim view of their future.

FARMERS

65% of Americans say that farmers' lives are worse today than they were fifty years ago. Only 20% of Americans say farmers' lives are better today.

FARMS

In 1950 there were more than 5.5 million farms with an average of 213 acres. Currently there are 2 million farms with an average of 471 acres.

RELIGION

The Moral Majority, founded in 1990, was the first evangelical group to become active politically, advocating conservative moral and political positions.

USA. FYI

The work week in 1973 was 40.6 hours, and the average time spent on leisure was 26.2 hours. Today the work week averages 51 hours with 19.5 hours of leisure time.



Social trends of the past decade get mixed reviews. Two societal shifts of the late Twentieth Century—the civil rights movement and women in the workplace—are woven into our cultural identity and viewed favorably by nearly everyone. The benefits of other changes, such as the growth of suburbs, spending habits and even popular music, are more ambiguous to the public, and few recent trends are seen as improvements by a clear majority of Americans.

Trends

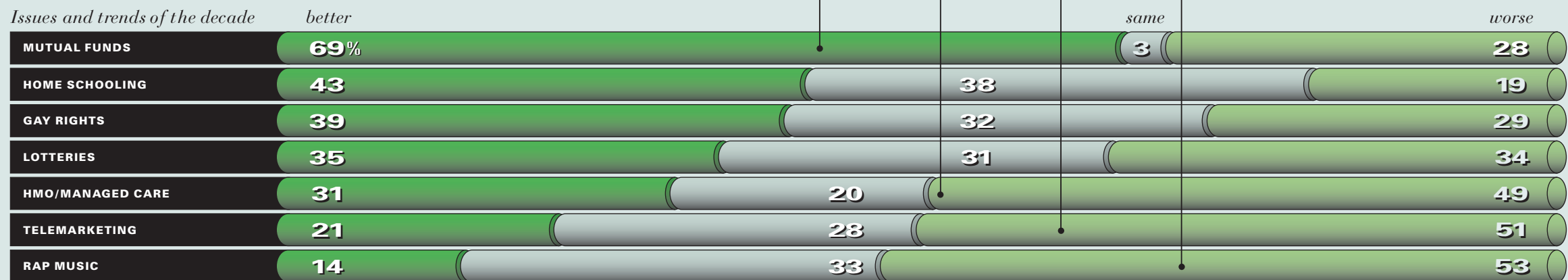
How social issues and trends impact American life.

overall survey results

DEMOGRAPHIC GROUP RESULTS

Positive response to social trends and issues

\$75,000 or more	82%	\$75,000 or more	20%	Blacks	36%	Blacks	26%
\$20,000-29,999	53%	\$20,000-29,999	40%	Whites	18%	Whites	12%
College Graduate	78%	College Graduate	22%	Age 18-34	27%	Age 18-34	24%
High School	52%	High School	44%	Age 65+	15%	Age 65+	6%



MUTUAL FUNDS
Americans say mutual funds have been a change for the better, but a range of other developments fail to get positive ratings from even a majority of the public.

RAP MUSIC
Americans have a mixed opinion of rap music. 26% of blacks say it is a change for the better; 47% of blacks say rap is actually worse, and 55% of whites agree.

CIVIL RIGHTS
Blacks are no more likely than whites to say the civil rights movement has been a change for the better.

THE OFFICE
87% of women say women in the workplace has been a change for the better; 78% of men agree.

SUBURBIA
63% of those who live in the suburbs say the growth of these areas has been a good thing, compared to 53% of those living in cities and 42% of those in rural areas.

HOME SCHOOLING
Home schooling has become more popular with over 300,000 students educated at home, most for religious reasons.

SCHOOL COSTS
The average annual expenditure per student in public schools was \$260 in 1950, \$955 in 1970 and \$5,532 in 1990.

GAY RIGHTS
45% of Democrats say that the gay rights movement made things better, compared to 31% of Republicans.

USA. FYI
According to a recent study, the fastest growing professions are homemaker, computer science, special education and sales representatives.

Have inventions and technology had an influence on your life?



Science and technology are seen as catalysts for the century's economic prosperity. Americans celebrate the inventions and conveniences of the Twentieth Century and point to advancements in these fields as principal reasons for improvements in their families' well-being. Inventions ranging from the automobile to birth control pills to the Internet are credited with improving the quality of life in America.

Technology

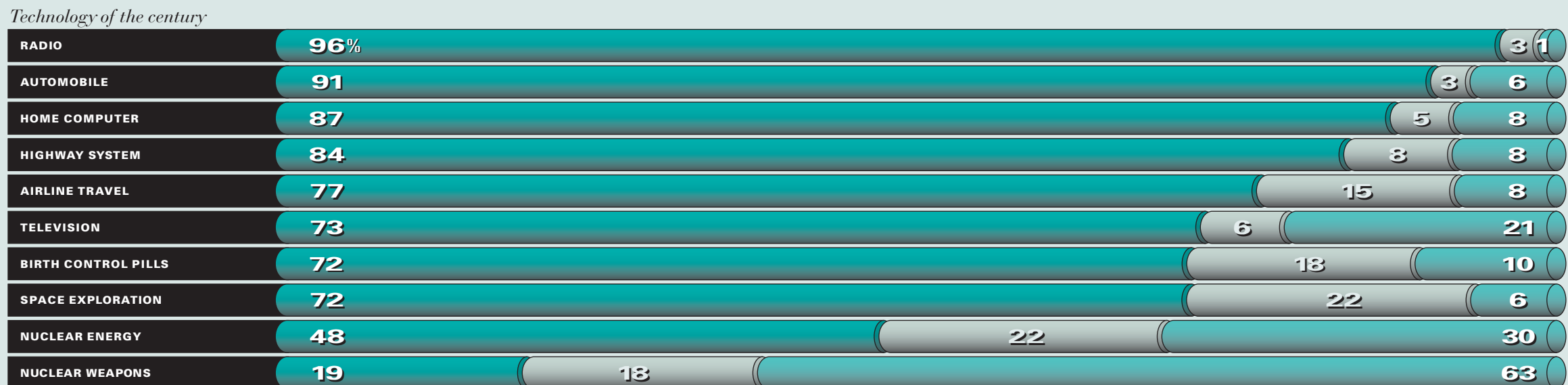
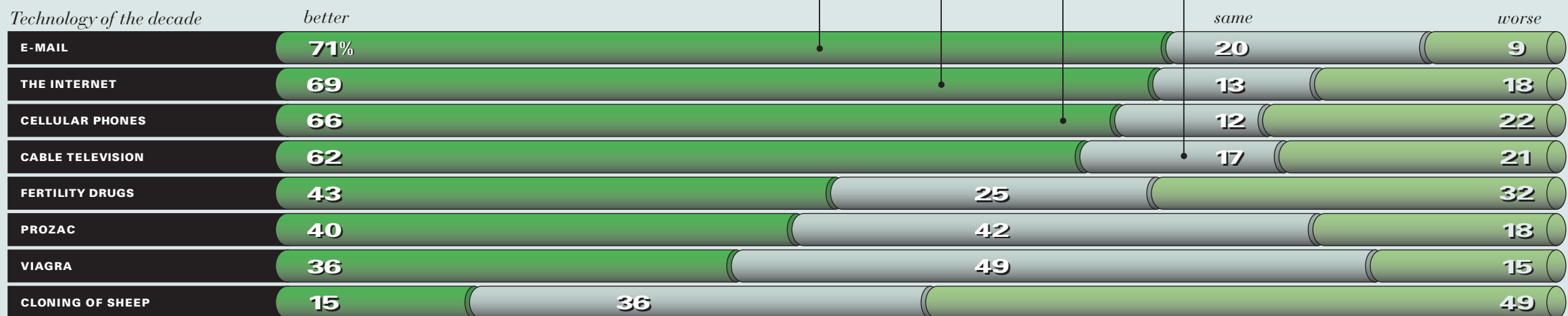
How technology impacts American life.

DEMOGRAPHIC GROUP RESULTS

Positive response to technology having an impact

\$75,000 or more	86%	\$75,000 or more	81%	Men	65%	\$75,000 or more	73%
\$20,000 or less	57%	\$20,000 or less	56%	Women	68%	\$20,000 or less	53%
18-34 years	82%	18-34 years	76%	18-34 years	72%	18-34 years	58%
65+ years	47%	65+ years	51%	65+ years	57%	55+ years	67%
College Graduate	78%	College Graduate	81%	Blacks	77%	East Coast	69%
High School	64%	High School	59%	Whites	65%	West Coast	55%

overall survey results



NEW TECHNOLOGY
Americans express the greatest enthusiasm for communications technologies, such as e-mail, the Internet and cellular phones.

INTERNET
75% of those under the age of fifty say the Internet is a change for the better, compared to 51% of those 65 years and older.

DEVELOPMENTS
1954 RCA produces first color television set.
1967 Public broadcasting established.
1978 Cell phone first developed by Bell Labs.
1992 The Internet is introduced to the public.

TELEVISION
74% of the American households have more than one television; 74% have cable and 84% have VCRs.

TELEVISION VIEWING
Average weekly television viewing time per household in 1970 was 42 hours. It was 46 hours in 1980, 48.5 in 1990 and 50.5 today.

MEDICINE
Prozac, Viagra and fertility drugs get mixed reviews by the public, who are uneasy about recent breakthroughs in pharmacology and biotechnology.

CLONING
49% of Americans see the cloning of sheep as a change for the worse. 62% of women say it is a change for the worse, compared to just 36% of men.

SCIENCE
The public does not embrace all scientific advances. Just 48% say nuclear energy is a change for the better, and nuclear weapons are viewed as a step forward by only 19%.

USA. FYI
In 1997 there were 48,000 Americans admitted to hospital emergency rooms with skateboard-related injuries, 33% more than the previous year.

USA. FYI
Of all cable channels, ESPN and CNN are tied for having the largest number of subscribers, 71 million.

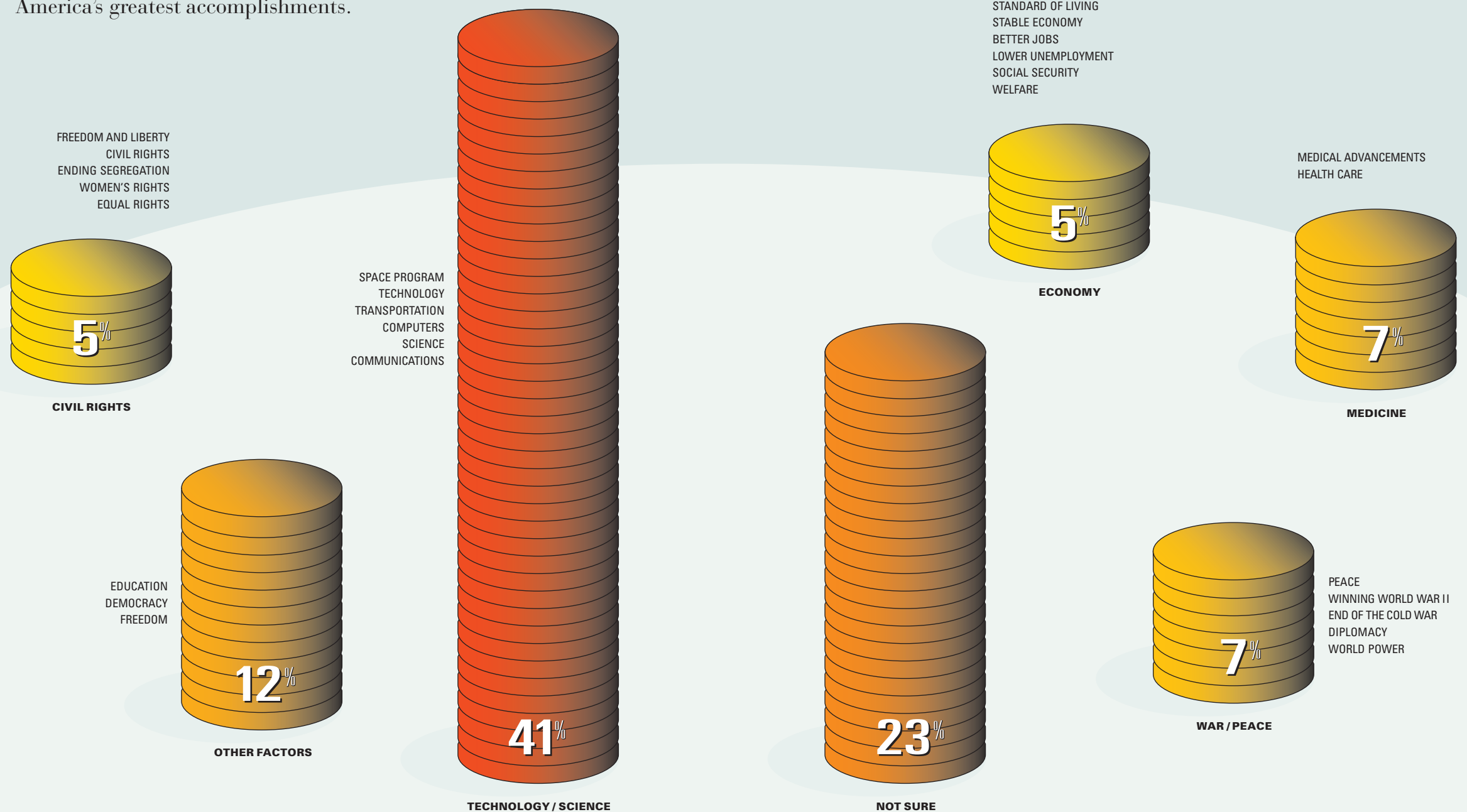


Americans name the country's strong economy, social programs, advances in science, medicine and the space program in particular as America's greatest achievements. But nothing comes close to technological progress when evaluating America's greatest achievements—not winning the World Wars or the Cold War, not the civil rights movement and not even the Social Security System that lifted so many out of poverty.

Achievements

America's greatest accomplishments.

overall survey results



TECHNOLOGY
Over 40% cite technological advances and specifically the space program as America's most outstanding accomplishments.

SPACE PROGRAM
1958 NASA established to conduct research and space exploration.
1961 First American space voyage.
1981 The first space shuttle *Columbia* completes mission.

MIGHTY MOUSE
1955 IBM introduces first business computer.
1956 Computer language introduced.
1975 Development of first personal computer.
1981 First portable computer produced.

WAR / PEACE
International and social policies are considered by many as America's greatest achievements of the century. Victories in World War II and the Cold War are cited by only 7% of the public.

ECONOMY
In 1956 the Dow Jones Industrial average index hit 500 points. In 1972 it reached 1,000 points, 2,000 in 1987, 5,000 in 1995, and in 1999 it broke 10,000 points.

CIVIL RIGHTS
Advances in civil rights and programs that lifted so many out of poverty, such as Social Security and welfare, are ranked as significant American achievements.

1960 Civil Rights Act is authorized by Congress.
1972 Equal Rights Amendment approved.
1981 Sandra Day O'Connor is the first woman appointed to the Supreme Court.

MEDICINE
1964 Medicare Act is passed, establishing government-run health care for senior citizens and the poor.

1953 First open heart surgery is performed.
1966 First artificial heart implant.
1967 First human heart transplant performed.

USA. FYI
M&Ms were created for the United States military in 1940.

American Failure

What are America's greatest failures?

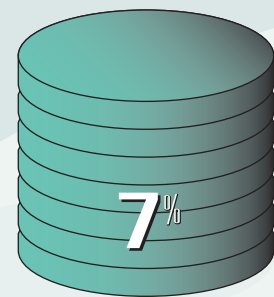


When they were asked to name the nation's greatest failures of the Twentieth Century, Americans were split almost equally between war, morality and politics. The use of force tops the list of disappointments, followed by war, a decline in moral values and problems with politics and government.

Failures

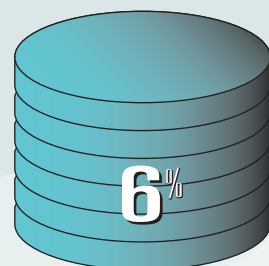
America's greatest failures.

overall survey results



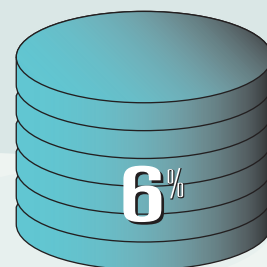
POLICY ISSUES

WELFARE
GOVERNMENT DEPENDENCY
HEALTH CARE
INSURANCE
LEGALIZED ABORTION
EDUCATION
SOCIAL SECURITY



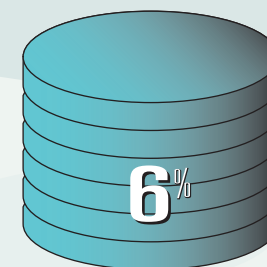
RICH / POOR

POVERTY
IMBALANCE OF WEALTH
CARE FOR THE POOR/ELDERLY
HOMELESS



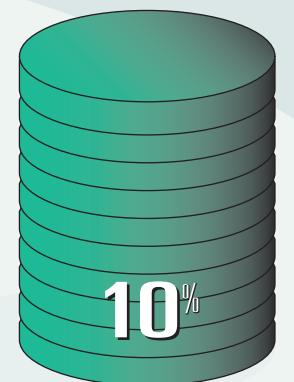
CIVIL RIGHTS

RACE RELATIONS
CIVIL RIGHTS
WOMEN'S RIGHTS
EQUAL RIGHTS



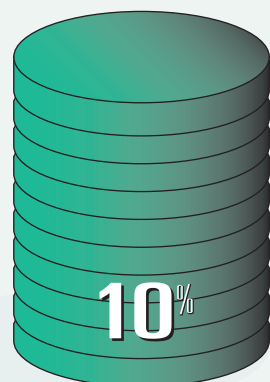
JUSTICE SYSTEM

CRIME
VIOLENCE
INEFFECTIVE JUSTICE SYSTEM
WAR ON DRUGS
PRISON SYSTEM



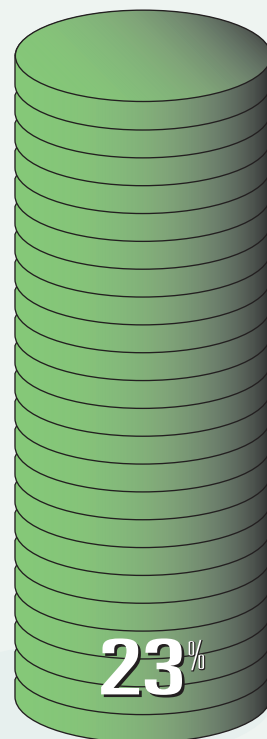
GOVERNMENT

GOVERNMENT CORRUPTION
DISTRUST OF GOVERNMENT
LACK OF MORALS
GOVERNMENT TOO LARGE
ETHICS AND SCANDALS
BUDGET AND DEFICIT
TAXES



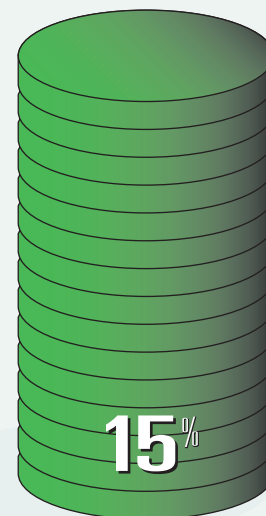
OTHER FACTORS

ENVIRONMENT
NATURAL RESOURCES
POLLUTION
LACK OF FAMILY SUPPORT



NOT SURE

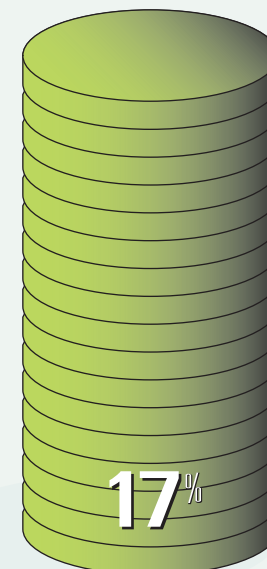
23%



MORALS

15%

MORAL DECLINE
LACK OF VALUES
FAMILY BREAKDOWN
LACK OF ETHICS
LACK OF RELIGION



WAR

17%

VIETNAM
INVOLVEMENT IN WARS
WORLD POLICING
FOREIGN POLICY
WORLD INFLUENCE
USE OF POWER

WAR

25% of men cite war as the nation's greatest calamity; 10% of women agree. Conversely, 18% of women think that moral breakdown is the greatest failure; 10% of men agree.

VIETNAM

Twenty-four years after the fall of Saigon, Vietnam still haunts Americans. It is the most often mentioned national failure and the government's greatest mistake of the century.

50,000 conscientious objectors are believed to have left the country during the Vietnam conflict. 250,000 never registered for the draft, and 110,000 burned their draft cards in protest.

POLICY ISSUES

Americans feel certain policy areas, such as welfare, health care or education, are the government's greatest failures; paradoxically, these are some of the

same issues that were cited as the greatest achievements of the Twentieth Century.

CIVIL RIGHTS

Blacks place the treatment of minorities and intolerance at the top of their list of America's failures. 21% of blacks hold this view, compared to just 6% of whites.

MORALITY

Nearly the same number of Americans describe Clinton's lack of ethics and the Vietnam War as the nation's most significant failures.

ETHICS

Watergate, considered the most significant political scandal in American history, led to the resignation of Richard Nixon, the only president to resign.

ENVIRONMENT

Established in 1973, the Environmental Protection Agency was created to monitor the nation's environmental health.

USA. FYI

College expenses hit a record high in 1990 with an Ivy League education costing more than \$20,000 a year. It is expected to cost at least \$35,000 in the year 2000.



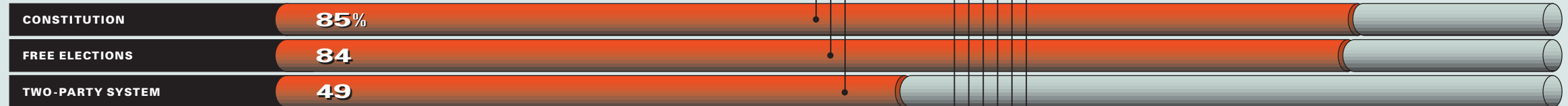
Americans are nearly unanimous in crediting the country's social and political system for its achievements, despite today's cynicism for the government and the news media. The Constitution, free elections and the free enterprise system are viewed as the major reasons for America's success, and the country's natural resources, cultural diversity and character of the people are also cited as key factors.

Ingenuity

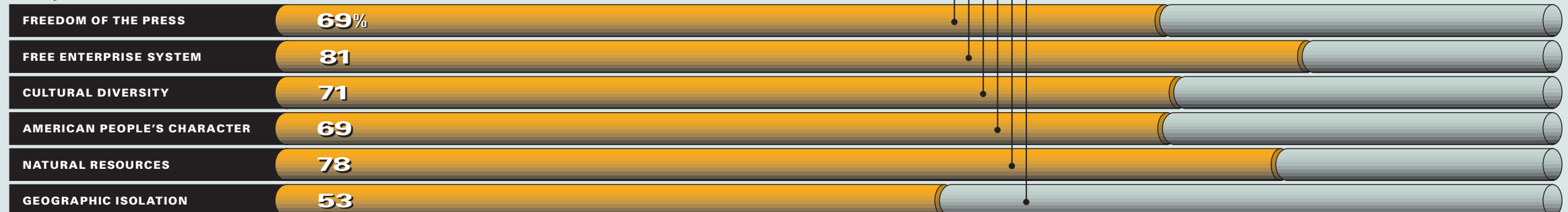
Factors that contribute to America's success.

overall survey results

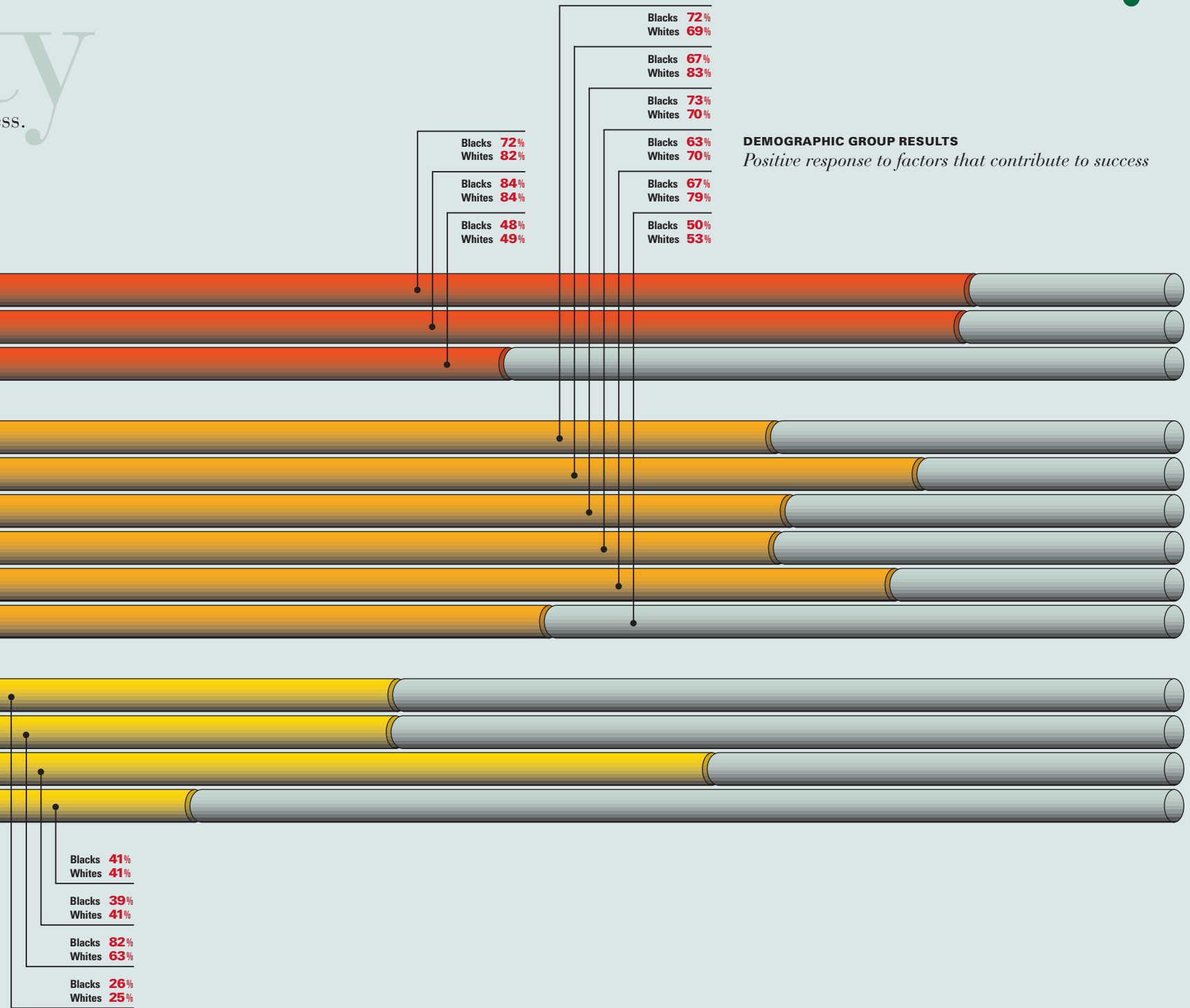
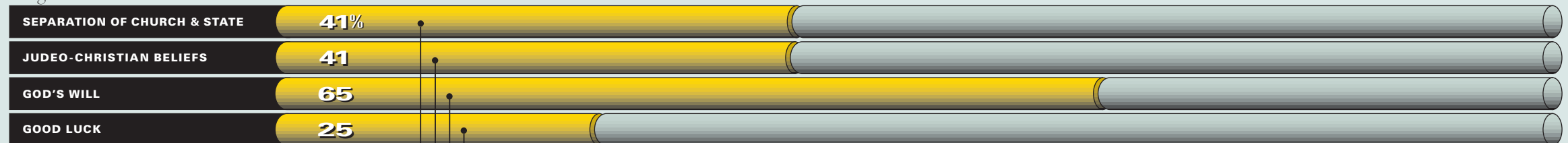
Government



Society



Religion



FREE ENTERPRISE
One of the greatest differences between demographic groups is their evaluation of the free enterprise system. **85%** of men label free enterprise

as a major reason for America's success, compared to **77%** of women. **84%** of 35 and older and **74%** of 18-34 years agree, compared to **83%** of whites and **66%** of blacks.

MONEY
The total amount of United States currency in circulation totals \$450,612,505,753. In 1998 there were 189 billionaires in the United States.

IMMIGRATION
Immigration has been a major factor in the growth of the United States. The number of arrivals surged around the turn of the century and, in the last decade, has risen sharply.

From 1991 to 1996 alone, over 6 million people entered this country. Today there are 5 million people living in the United States illegally.

IN GOD WE TRUST
91% of black women credit God's will as a key factor in America's success, and **69%** of white women agree. **72%** of black men and **57%** of white men also think this is true.

PARTY SYSTEM
Seniors citizens are enthusiastic about the importance of the two-party system and geographic isolation, prominent theories of an earlier era.

MALL MANIA
In 1964 there were 7,600 shopping centers with a total of \$78 billion in sales. Today there are 43,000 malls with more than \$1 trillion in sales annually.

USA. FYI
The United States is the leading exporter of wheat and corn and is second only to Thailand in exporting rice.

USA. FYI
The United States government's annual budget for 1999 was \$1.7 trillion, compared to \$68 billion in 1955.

Collective Memory

What world events are most memorable to Americans?



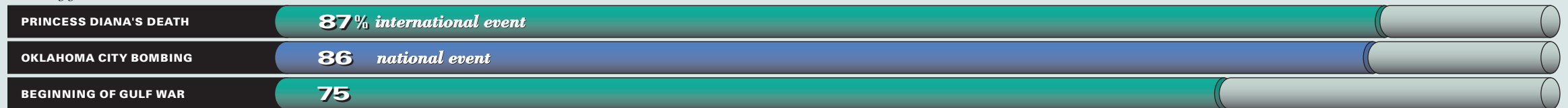
Memories that are shared by a majority of Americans are largely of recent events with little historical significance. An example of this would be the death of Princess Diana. These common memories, however, are central to America's cultural identity, and it is in cultural terms that Americans reflect on the various decades of the century.

Memory

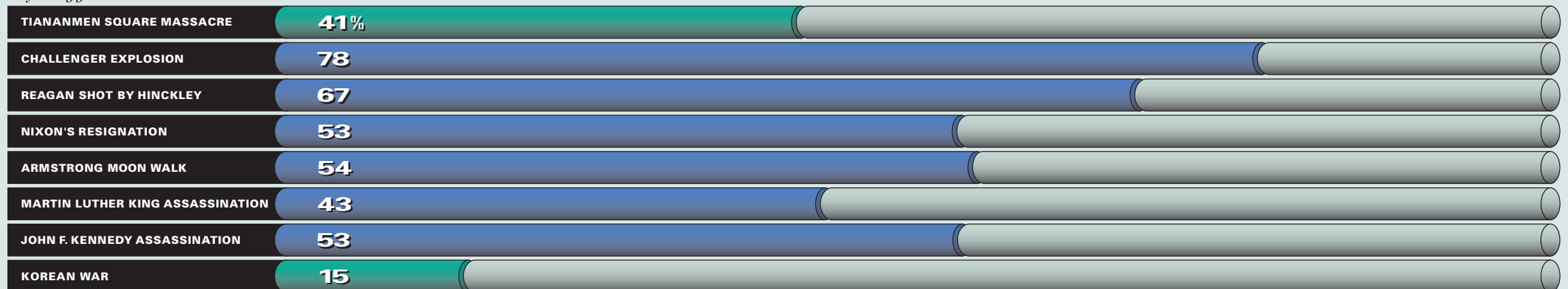
Events specifically recalled by all Americans.

overall survey results

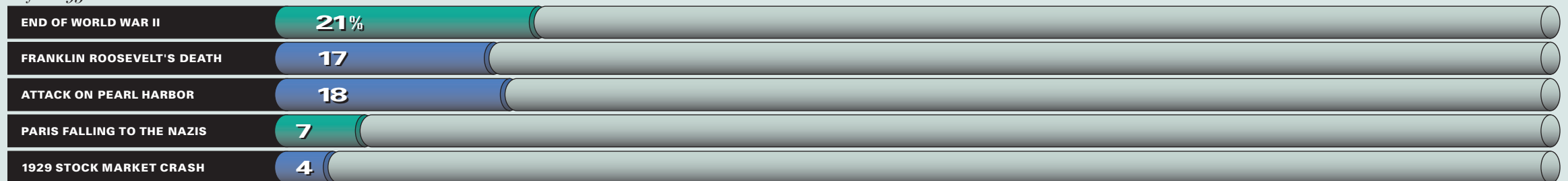
Since 1990



Before 1990



Before 1950



REMEMBERING

The power of the Pearl Harbor and JFK's death are striking given that Princess Diana's fatal car accident and the terrorist blast in Oklahoma City are events of this decade.

The lives and deaths of other American leaders remain vivid in the minds of most who are old enough to remember, though less compelling than the death of Kennedy.

The public remembers John Hinckley's attack on Ronald Reagan, Franklin Roosevelt's death, Richard Nixon's resignation, and the assassination of Martin Luther King.

SPACE PROGRAM

Triumphs and tragedies of the space program are remembered with equal strength. 80% remember where they were in 1969 when Armstrong walked on

the moon. 82% of the adults surveyed remember what they were doing when they heard about the Challenger explosion in 1986.

SPIRIT OF ST. LOUIS

Charles Lindbergh completes the first non-stop transatlantic flight from New York to Paris in 1927.

USA. FYI

Mickey Mouse is introduced in 1928 in the Walt Disney animated film *Steamboat Willie*.

USA. FYI

Americans are more aware of national events than world events, and studies have found that men follow international news more closely than women.

Collective Memory

What world events are most memorable to Americans old enough to remember?



Events and people that shaped the nation's history in the Twentieth Century, such as the stock market crash, the Great Depression, Franklin Roosevelt's death and World War II, are remembered personally by very few Americans today. The country is generally united in its recollections of more recent events.

Memory

Events specifically recalled by Americans old enough to remember.

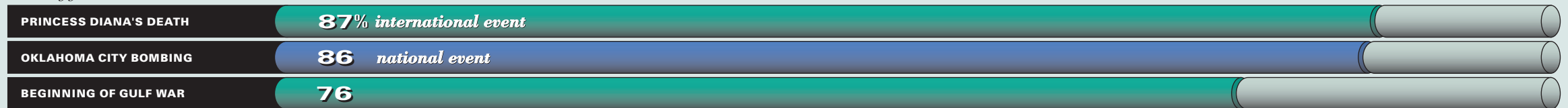
DEMOGRAPHIC GROUP RESULTS

How well different age groups remember specific

Age 18-34	Age 35-54	Age 55-64	Age 65
Oklahoma City.....85%	Oklahoma City.....88%	JFK Assassination.....98%	JFK Assassination.....93%
Challenger Disaster.....81%	JFK Assassination.....86%	Moon Walk.....89%	Pearl Harbor.....91%
Gulf War.....74%	Challenger Disaster.....86%	Oklahoma City.....87%	World War II Ends.....89%
Reagan Shot.....61%	Moon Walk.....80%	Challenger Disaster.....83%	Moon Walk.....87%
Berlin Wall.....55%	Gulf War.....75%	MLK Assassination.....82%	FDR Death.....85%

overall survey results

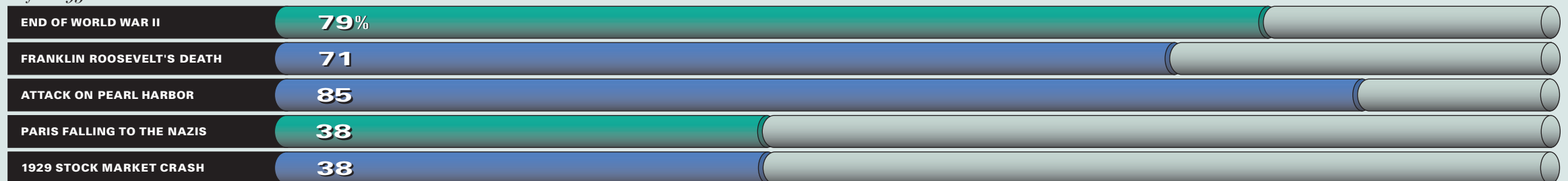
Since 1990



Before 1990



Before 1950



AGE 18 TO 34

This generation can remember when they heard about the bombing in Oklahoma City (85%), the Challenger disaster (81%) and the Gulf War (74%). The attempt on

the life of Ronald Reagan (61%) is remembered by only slightly more than those who recall the fall of the Berlin Wall (55%).

AGE 35 TO 54

Oklahoma City (88%) is remembered as clearly as the death of John F. Kennedy (86%), even though some in this age group were not born when Kennedy was shot. Many remember

hearing about the Challenger explosion (86%) and the Moon Walk (80%). Most recall learning of Hinckley's attempt on Reagan's life (80%) and the Gulf War (75%).

AGE 55 TO 64

Almost everyone in this generation remembers exactly when they heard about the assassination of Kennedy (98%). Other events of the late 1960s and early 1970s are especially memorable for this generation, such as

learning of Armstrong's historic Moon Walk (89%) and the death of Martin Luther King (82%). The Oklahoma City bombing (87%) and the Challenger disaster (83%) are also strong memories.

AGE 65 AND OLDER

For senior citizens, memories of the past several decades pale in comparison to events from their younger years. Most seniors remember hearing about Kennedy's assassination (93%),

the attack on Pearl Harbor (91%) and the end of World War II (89%). Equal numbers recall hearing about the Moon Walk (87%) and Franklin Roosevelt's death (85%).

USA. FYI

Theodore Roosevelt was the youngest president at the age of 42. Ronald Reagan was the oldest at 69.

Historical Context

How well do Americans remember history?



Americans do well when it comes to placing major national events in chronological order. Typically, older Americans follow the news more closely and are generally more knowledgeable about politics and history than younger adults. Those who experience a particular event during their early adulthood are best able to put it in historical context.

History

How well Americans know world events.

World War II or Korean War

78% know that World War II came before the Korean War.

94% of the World War and the Depression generations can correctly identify the historical sequence of many major political and social events of the Twentieth Century.

Panama Canal or Interstate Highways

70% of the public's knowledge extends beyond American wars, scandals and politics.

83% of the World War and the Depression generations know that construction of the Panama Canal began before the Interstate Highway System.

DEMOGRAPHIC GROUP RESULTS

How well different age groups know their history

NATO or Berlin Wall

This question stumped the public with only 24% responding correctly.

37% of the Silent Generation was especially knowledgeable about the Cold War and can place the NATO alliance before the Berlin Wall. This group were young adults when one or both of these events occurred.

Brown v. Board of Education or Roe v. Wade

72% of the population knew the 1954 Brown v. Board of Education anti-segregation decision occurred before the 1973 Roe v. Wade ruling that legalized abortion.

80% of Generation X is especially clear on the political clashes over affirmative action and abortion rights.

Cuban Missile Crisis or Nixon in China

63% of Americans got this right.

74% of Baby Boomers remember the timing of President Richard Nixon's 1972 visit to China with clarity and correctly place it after the 1962 Cuban missile crisis.

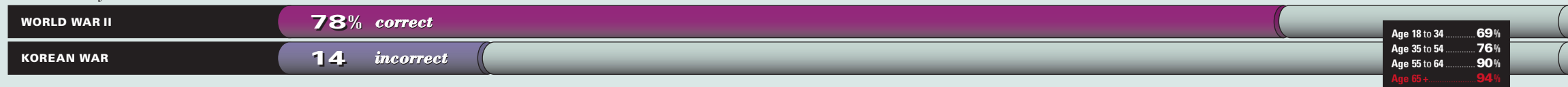
Watergate or Iran-Contra

74% of Americans know this one.

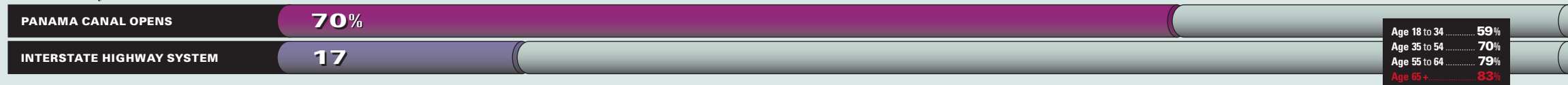
80% of Baby Boomers know that Watergate, one of the defining events of their young adulthood, came before Iran-Contra. No other generation scored as well as this group.

overall survey results

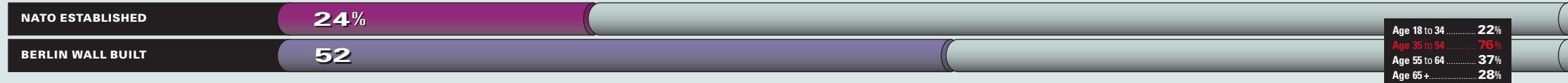
Which came first?



Which came first?



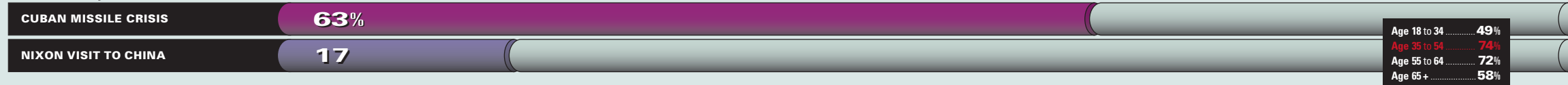
Which came first?



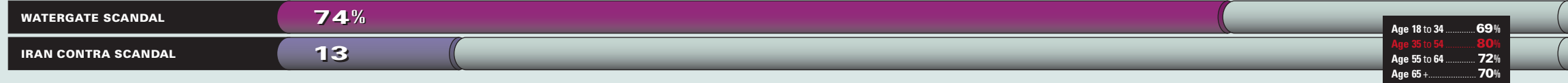
Which came first?



Which came first?



Which came first?



1900
This period is thought of as a time of optimism. The Model T is introduced, the Food and Drug Administration is established and 60% of Americans are living in rural areas.

1910
The Panama Canal is completed, the Sixteenth Amendment permits income tax. America, having vowed not to interfere in the domestic affairs of other nations, enters World War I.

1920
Almost one-third of Americans see this period of time as swinging and carefree. Economic descriptions include references to both the boom and bust of these years.

1930
The harsh economic conditions of the time painted a clear picture in the public's mind. The Great Depression and economy top all other references.

1940
This decade is dominated by World War II, which is mentioned by over one-third of the public. Many refer to economic rebuilding, and coming out of the Depression.

1950
Most think of rock and roll music, Elvis, cars, great fun and general prosperity. Those who actually lived during this era focused more on progress, peace and modernization.

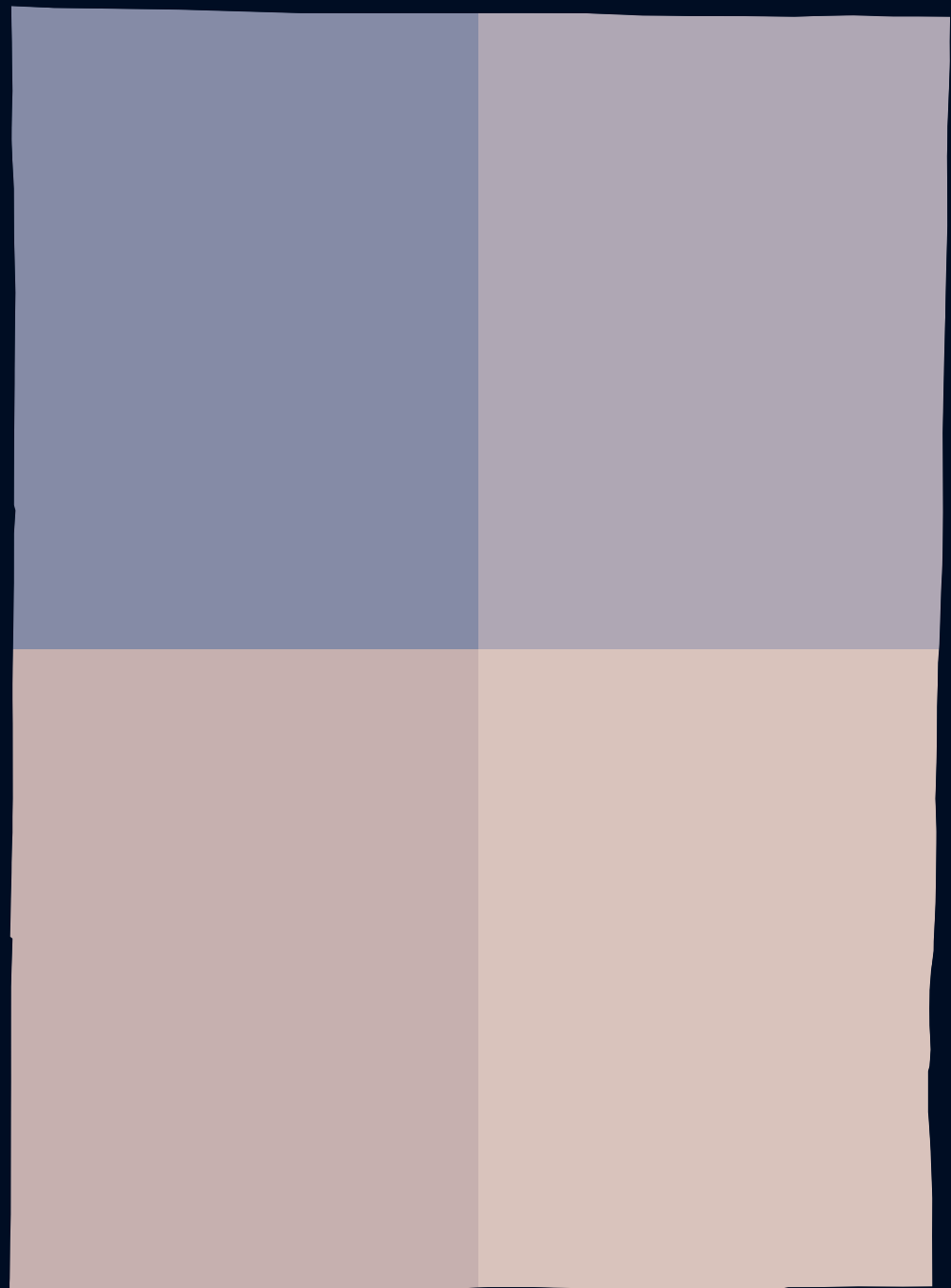
1960
Terms such as hippies, flower children, drugs, music and free love are used. Significant numbers also spoke of civil and political unrest and characterize this decade as a troubled and turbulent time.

1970
The Vietnam War, Watergate, Nixon's resignation and legalized abortion are crowded out by references to disco, drugs, John Travolta and a sense of fun.

1980
References include music and culture, materialism, greed and economics. Politics takes a back seat to cultural memories; only 2% mention Ronald Reagan or Reaganomics.

1990
High-tech, fast-paced, stress and progress top the list to describe this final decade. The Gulf War conflict was not cited. Young Elvis was named the most popular United States commemorative stamp.

USA FYI
In 2019 space travel will enter a new era when NASA launches a manned mission to the planet Mars.



Silk quilt flag, circa 1910 from the collection of Kit Hinrichs

Ramana Rao

Consumption & Consequences

How are we using the Earth? What does it mean for our future well being?

Energy

What are our sources of energy? How has this changed since 1900?

Water

Where do we get fresh water? How do we use it?

Food

*How did food production keep pace with population growth?
How much of what kinds of proteins do we consume?*

Materials

*How has material production grown in the last few decades?
How does the U.S. compare to the rest of the world?*

Land Use / Degradation

How is the Earth's land used by humans? How much of the Earth's forest remains? How extensive is land degradation?

Pollution

*What are the main types and sources of pollution?
How extensive is air, water, and atmospheric pollution?*

Biodiversity

*How many species of what types of animals and plants are there?
What are the causes of extinction and how does the current rate compare to the past?*

Climatic Change

*How has global temperature changed in recent times?
What climate changes and consequences could be triggered?*

Links & Resources

How are the topics connected? Where can I find more information?

Organizations

What governmental and research organizations provide information and data? What organizations focus on environmental issues?

Consumption & Consequences

*How are we using the Earth?
What does it mean for our future well being?*



To live, humans like all other species of life, consume resources from the environment and thereby alter it. Many times in the history of human civilizations, humans, ever-adaptable, ever-inventive, amassed in thriving populations. They ratcheted up their consumption to levels of marked impact on their ecosystem. As this impact crossed a threshold, consequences threatened the future of that civilization. This in turn propelled a need for action. In some cases, action was in time. In others, it was not. In the past, the impact on the planet and consequences to humans were first local and then regional. Now the region is the entire planet and the civilization is all of humanity. Our impact is global: no place on Earth is free of the marks of human civilization.

1
CONSUMPTION: We have animal needs: food, water, shelter, as well as humans needs—understanding, entertainment, challenge. As our numbers and affluence increase and as the power and variety of our technology magnifies, so does our consumption and impact on the planet.

2
IMPACTS ON EARTH: We are changing the face of the earth. Our economy moves natural and artificial materials in massive flows of trade. We return by-products of our consumption to the earth's waters and air which circulate these elements globally. We are swamping the capacities of earth's ecosystems to absorb.

4
HUMAN ACTION: Our problems are global, so we cannot adapt locally or regionally. We must balance the needs of the industrial and developing worlds. We can fail to adapt because we do not see what is happening or because we do not act accordingly. The earth will survive. The question is about us.

3
CONSEQUENCES: As all places are degraded, as natural resources are exhausted, as material flows surpass ecosystem capacities, as even the climate changes, we face prospects of cataclysmic human conflicts, serious threats to our health, degradation of our lives, destructive natural disasters, and devastation of other forms of life.

How can we see what is right in each side and use our attention productively?

When we hear the debate we see what is wrong in each side and dismiss the topic!

Cornucopians seeing the upsides of consumption celebrate human ingenuity and the ability of economies to drive attention to the right problems. As price goes up, more of many resources can be found. And when not, other ways of meeting the same need or fulfilling the same want can be found. We are clever!

CONSUMPTION

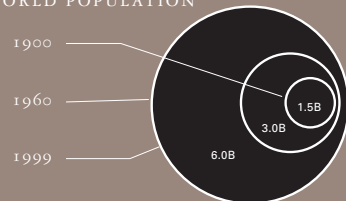
Catastrophists seeing the downsides of consequences warn of human hubris and the devastation that narrow economic models are inflicting on the earth and on human future. History is full of examples of human societies that destroyed themselves by patterns of overconsumption. The sky is falling!

CONSEQUENCES

Human impact on Earth is a function of population, affluence, and technology: more people, richer consumption, more varied assault, the greater the impact.

During the next decade, India and China will each add about ten times as many people as the U.S. will. The stress on the natural world by new Americans may exceed that by new Indians and Chinese combined.

WORLD POPULATION



Population growth is currently at about 80 million people per year. This is adding a New York each month, a Mexico each year, and an India each decade.

The hunter-gatherer consumed 2,500 calories each day, all of it food. The modern human consumes 31,000 calories, most of it as fossil fuel. An American consumes 6 times this amount.

Human domination of nature is evident in many indicators of how much of the world's resources are used:

- >40% of world's "primary productivity," annual production of the plants consumed
- >40% of all land has been transformed
- >65% of ocean fisheries past their limits
- >50% of accessible freshwater is used

Species are going extinct at a rate estimated by scientists to be hundreds or even thousands times the "background" rate.

Only one-fifth of the world's original forests cover remains in large tracts of relatively undisturbed forest.

2 billion hectares of land have been degraded by humans, 15% of all land.

CO₂ levels in the atmosphere are the highest they have been in 160,000 years.

The 14 warmest years since 1866 have occurred since 1980.

1998 storm-related weather damage was almost 50% above the record of 1996, and more than the total for all of the 1980s.



Energy

What are our sources of energy? How has this changed since 1900?

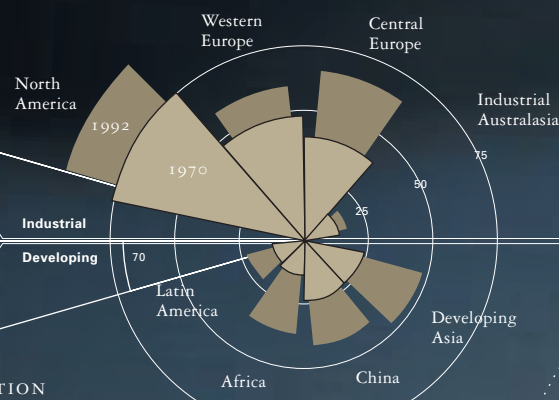


Without energy nothing would move. Modern civilization has been powered by the harnessing of fossil fuels. First the harnessing of coal in the 18th and 19th centuries, and then oil in the 20th century. Annual flows of oil have grown by a factor of almost 175 since the century's beginning, and after adjusting for inflation, are sold for about 10 percent less.

The burning of fossil fuels is strongly implicated in global warming. It is likely we will transition from fossil fuels to renewable energies in the coming century. Past energy transitions—from biomass to coal, coal to oil, oil to natural gas, direct use of fuel to electricity—have all brought tremendous benefits to society.

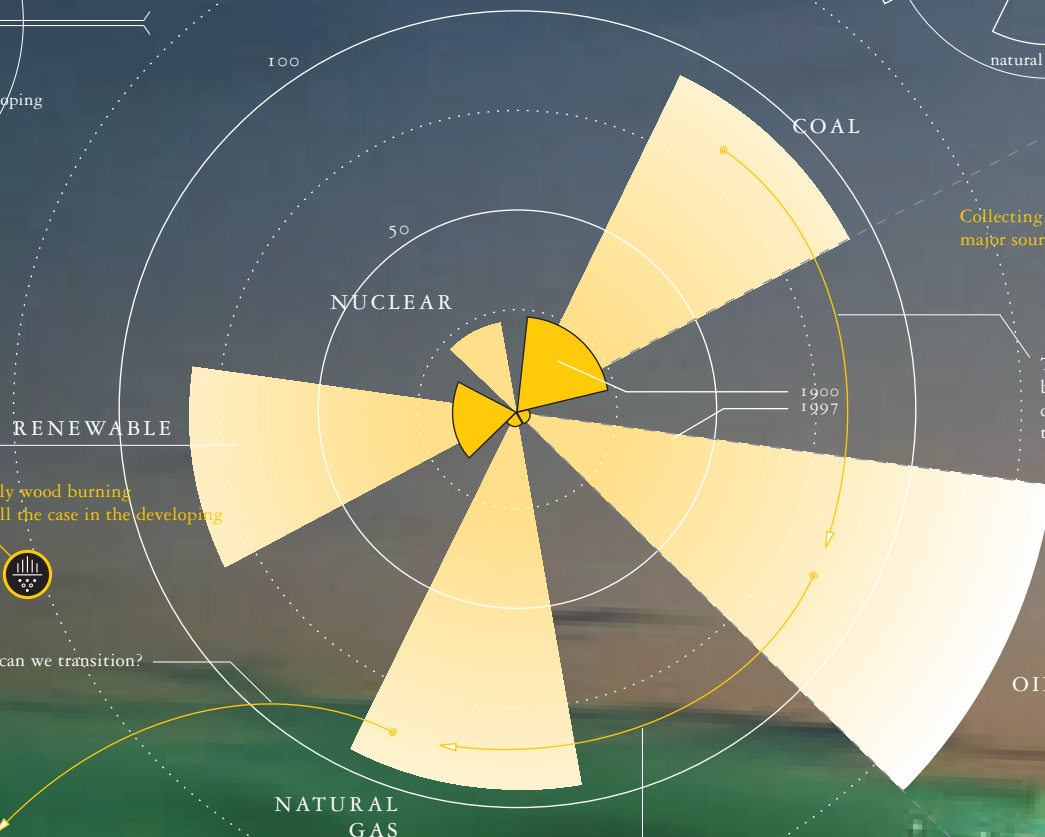
In the U.S., efficiency gains of past 25 years have been absorbed by escalating consumption from the use of SUVs, larger homes, and energy-hungry appliances.

ENERGY USE BY REGION [exajoules]

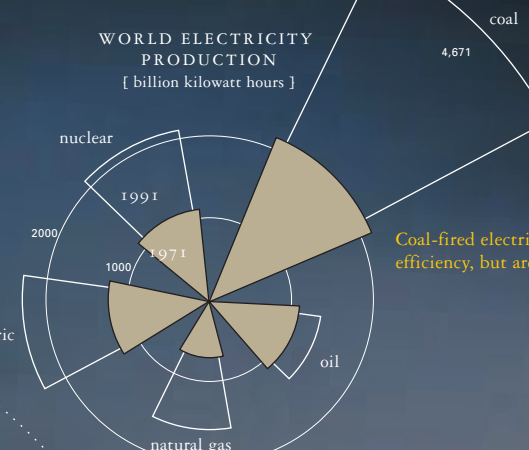


WORLD ENERGY USE 1900 VS. 1997 [exajoules]

Total world energy consumption has grown by a factor of over 10 in the 20th century.



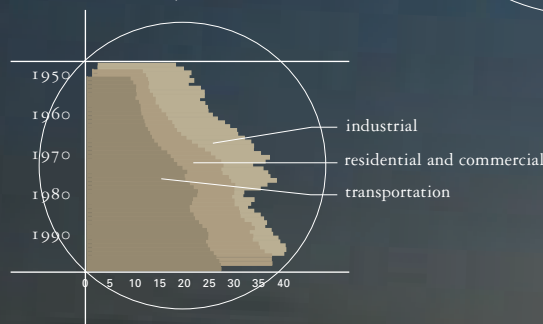
WORLD ELECTRICITY PRODUCTION [billion kilowatt hours]



Coal-fired electricity plants have steadily gained efficiency, but are still only 50% efficient.

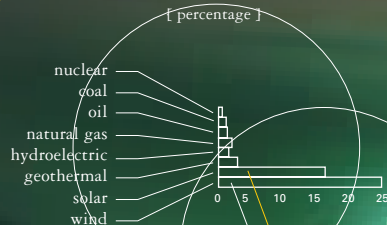
Does it make sense to generate electricity centrally?

U.S. ENERGY CONSUMPTION [exajoules]



What energy options do we have for the future? Fuel cells to turn hydrogen and oxygen into electricity & water? Redeploy natural gas infrastructure to transport hydrogen? Zero net energy buildings with passive solar & tight design?

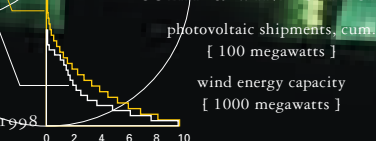
ANNUAL GROWTH RATE OF ENERGY SOURCES [percentage]



Renewable was mostly wood burning in 1900, which is still the case in the developing world today.

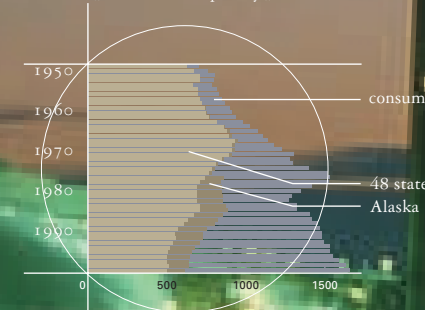
How fast can we transition?

SOLAR & WIND CAPACITY



Solar and wind energies are "normal" commodities like food in that they are more evenly distributed. Most countries have ample access to one or the other of these sources.

U.S. CRUDE OIL PRODUCTION & CONSUMPTION [million barrels per day]



Burning of fossil fuels (coal, oil, natural gas) is the primary source of global carbon emission.

The transition from coal to oil was smooth because of the overall superiority of oil: it is cleaner, more flexible, easier to store and transport, and has a higher energy density.

The transition from oil to natural gas is more limited by particular use. While natural gas is cleaner, it is more costly to transport and store, and has lower energy density.

U.S. dependence on foreign oil is a key factor in U.S. foreign policy and international affairs in general.

We will never run out of oil. Finite supplies is an empty slogan. As the demand grows as if by a miracle of coincidence reserves will stay just a step ahead of demand. Just consider how the global reserve, in number of years of current production, has continued to grow to now well over 40 years.

CORNUCOPIAN

Based on a standard forecasting tool, oil production will peak in 2010-2020. But more important than bounded supplies is the consequences of burning fossil fuels. They are the major source of atmospheric carbon. The full costs of burning fossil fuels should be taken into account. We must convert immediately.

CATASTROPHIST

Energy is the capacity to perform work. Scientist measure it in joules, which is the amount of energy used by a tiny burning candle or a hummingbird's flight in a second. An exajoule is a billion billion joules.

A kilowatt-hour, equivalent to 3,600,000 joules, is another common unit of energy.

People lacking modern fuels or electricity: 2 Billion

Power is the ability to produce energy over time so it is measured in joules/second called watts. Human power is 50-90 watts, the typical range of incandescent bulbs.

Percentage of energy consumed by richest fifth of world: 58 by poorest fifth of world: 4 by the U.S.: 25

Additional people lacking modern amenities such as refrigeration, hot water: 2 Billion

Ratio of United States to Europe's per capita energy consumption: 2

The entire global Internet requires less electricity than New York City uses.

Fossil Energy Online. Dept. of Energy. U.S. www.fe.doe.gov Federal reports and programs dealing with coal, oil, and natural gas.

In 1997, BP Chairman John Browne announced that his company takes global warming seriously and would step up investments in solar energy.

SOURCES: VACLAV SMIL'S ENERGIES, VACLAV SMIL'S COMMUNICATIONS, WORLDWATCH INSTITUTE'S STATE OF THE WORLD 1999 & VITAL SIGNS 1999

"We've embarked on the beginning of the last days of the age of oil." — Mike Bowlin, Chairman/CEO, ARCO

DATA: WORLDWATCH INSTITUTE'S DATA DISKS, US DEPT. OF ENERGY'S ENERGY INFORMATION ADMINISTRATION

Water

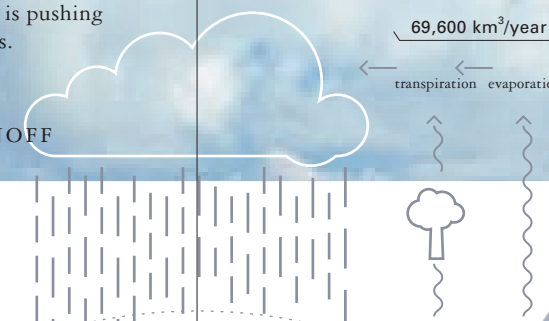
Where do we get fresh water? How do we use it?

Unlike other resources, fresh water has no substitute for most of its uses. Though we live on a planet where there is "water, water, everywhere," a very small portion is available as fresh water at the right time and the right place. A global water cycle of evaporation from the oceans and precipitation to the land provides us with our renewable supplies. The capacity of this vast solar-powered water pump is fully consumed in many places. Increasing population and consumption is pushing more and more countries into occasional or constant states of water crisis.



GLOBAL RUNOFF [km³/year]

69,600 km³/year
transpiration evaporation



UNCAPTURED FLOODWATER 20,426 km³/year

Water doesn't fall all at the right time...

What combinations of technology and changes of consumption patterns would decrease chances of cataclysmic water shortages?

DAMS 1950 1999
40,000

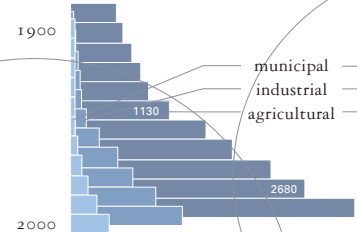
Dams and channelization remain the two most pervasive threats to freshwater ecosystems. Aquatic ecosystems are particularly rich in abundance and diversity of life.

Climatic change could have large and unpredictable impacts on the hydrological cycle!

Water scarcity implies food scarcity!

70% of water consumed worldwide is used for agriculture and 85% in Asia. Irrigation is a major factor in agricultural productivity.

WATER WITHDRAWAL [km³/year]



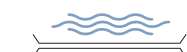
IRRIGATED LAND [millions of hectares]



Underground water tables, called aquifers, are being pumped unsustainably to meet irrigation demands.

Total of 160 km³/year

net depletion of aquifers



N. Africa
U.S.
China
India
104 km³

INSTREAM USES

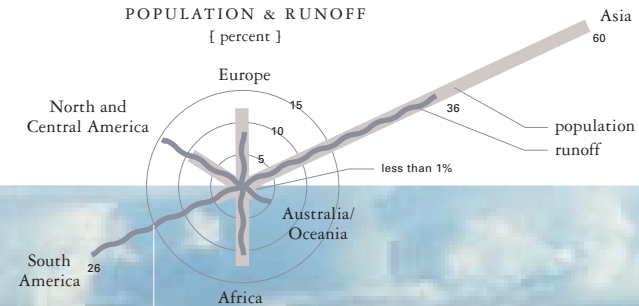
includes maintenance of aquatic life and fisheries, navigation, the dilution of pollutants, recreational use, and the generation of hydroelectric power.

REMAINING RUNOFF

REMOTE FLOW

... nor does water fall all at the right place, where the people are.
Transporting water directly is not feasible, but transporting grain is, and one ton of grain equals 1000 tons of water.

GLOBAL POPULATION & RUNOFF [percent]



15% of global runoff is drained to the Amazon.

Who owns the water that flows in a river?

Many mighty rivers are completely appropriated for human use. Possibilities of increased water conflicts arise with population and consumption growth.

The Colorado, shared by seven states and Mexico, rarely ever reaches the ocean.

The Nile releases very little water into the Mediterranean. Populations of three countries along it is projected to grow 250 percent in the next half-century.

The mighty Ganges barely makes it to the sea in the dry season.

The Yangtze, first dry in 72 for 15 days, has since run dry for part of each year. In 97 it failed to reach the sea for seven months.

Pollution of water can eliminate it from the available supply. Water scarcity leads to further degradation of the available water.

All uses of water are currently extremely wasteful. If the price of water is allowed to rise, the price of water will be greatly reduced. We will develop new technologies for using water more efficiently. We will also devise new means of capturing water and maybe generating water from clearly abundant supplies like the oceans.

We are using over half of available sustainable supplies of fresh water. To meet water needs, we are over-withdrawing from aquifers on every continent. As we deplete these underground sources, irrigation will have to be cut back. Thus, water shortage will lead to major food famines in the developing world.

Fresh water supplies are measured by volume in units of cubic kilometers, which is the volume of a cube, one kilometer on each side. A kilometer is 1000 meters. A meter is a yard and 3 inches.

A cubic kilometer would cover all of Manhattan to a height of 18 meters, roughly the height of a spacious 4 story building.

Amount of water used daily by each person in the U.S.: 100 gallons

Percentage of irrigation water which never reaches crops but is lost to evaporation or runoff: 60-75

Percentage of irrigated area in which salination reduces crop yields: 10

Number of rivers that cross national borders: 200

Riverways altered in 1900: ~900
Riverways altered in 1999: ~500,000

Annual "recharge" rate of Ogallala aquifer, extending from Texas to South Dakota and from Colorado to Kansas, as percent of annual withdrawal: 25-40 percent

Environment, Bureau of Oceans and International Environmental and Scientific Affairs. Dept. of State. U.S. www.state.gov/www/global/oies/envir.html OIES is the Department of State's focal point for foreign policy formulation and implementation in global environment, science, and technology issues.

Number of people who lack safe drinking water worldwide: 1 Billion

Number of people living in countries facing absolute water scarcity by 2025: 1 Billion

The World Bank estimates that the costs for tapping new supplies of water will be 2-3 times that of existing supplies.

SOURCES: S.POSTEL ET AL. IN *SCIENCE*, VOL. 271, STATE OF THE WORLD AND VITAL SIGNS 1999, INTERNATIONAL RIVERS NETWORK, INTERNATIONAL WATER MGMT. INSTITUTE, WORLD RESOURCES INSTITUTE

DATA: WORLDWATCH INSTITUTE 99 DATA DISKS, WORLDWATCH MAGAZINE, 12(6)

Food

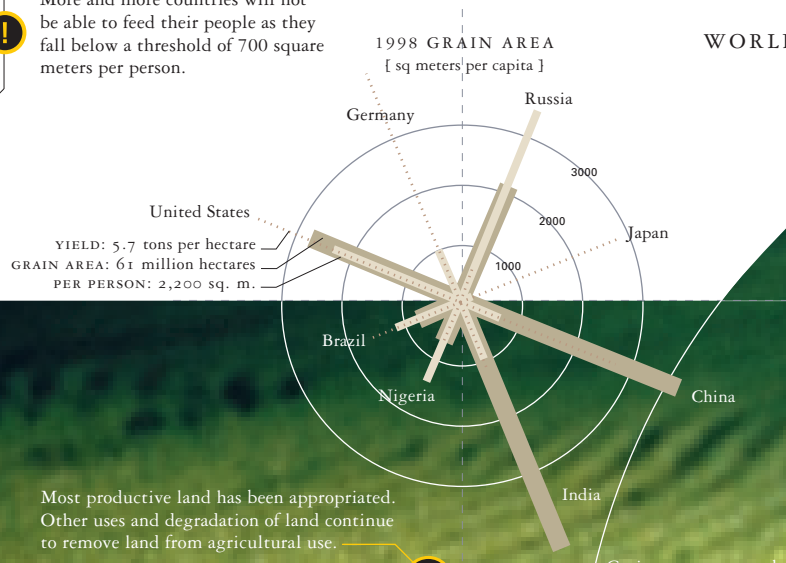
How did food production keep pace with population growth? How much of what kinds of proteins do we consume?



One of the greatest technological achievements of the last fifty years is that food production has outpaced population growth. Historically, food production was increased by expanding cropland. Since mid-century, cropland expansion has not kept pace with population: grain area per person has fallen by a half. Yet, food production has increased because the yield from agricultural lands has increased dramatically. This feat was achieved primarily through the increased use of three technologies: irrigation, higher-yielding crop varieties, and fertilizers.

The gains from these past advances are diminishing rapidly. The increasing yield, which grew 2.1 percent per year from 1950 to 1990, has dropped to 1.1 percent per year in the 1990s. 1984 was the peak year for grain production per person. Meanwhile, increased affluence is driving increasing production of various protein sources, many of which are bumping up against their own limits.

More and more countries will not be able to feed their people as they fall below a threshold of 700 square meters per person.



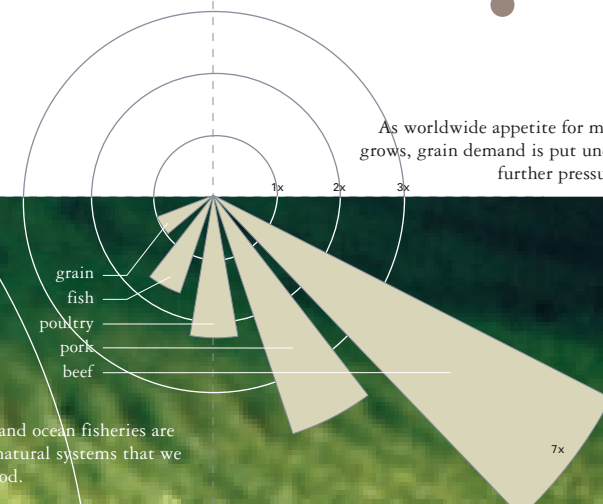
WORLD PRODUCTION FACTORS

Most productive land has been appropriated. Other uses and degradation of land continue to remove land from agricultural use.

Grain per person peaked in 1984 at 342 kg/person.

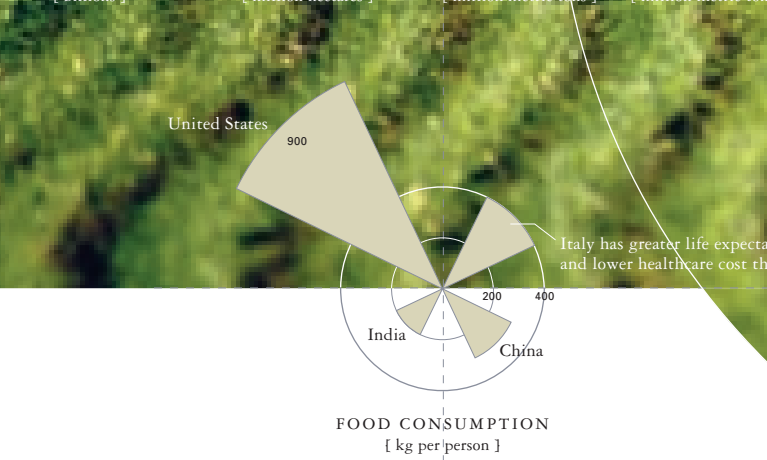
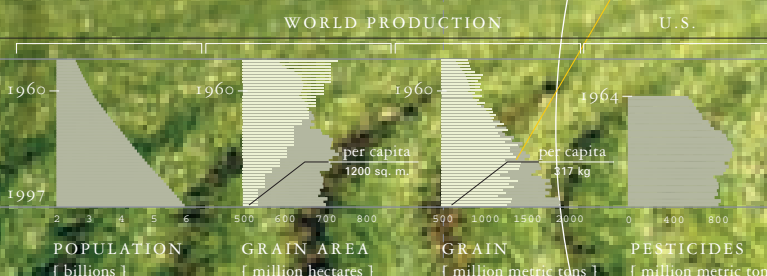
Domesticated wheat converted 20% of photosynthate into seed. Modern wheat varieties convert over 50%. Physiological limit of 60% may not be achievable

TONS OF GRAIN NEEDED TO PRODUCE A TON OF MEAT

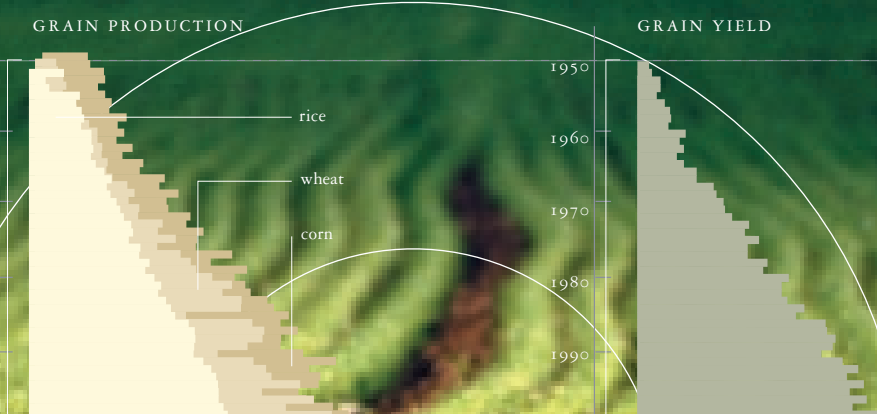


Range lands and ocean fisheries are the two key natural systems that we exploit for food.

As worldwide appetite for meat grows, grain demand is put under further pressure.

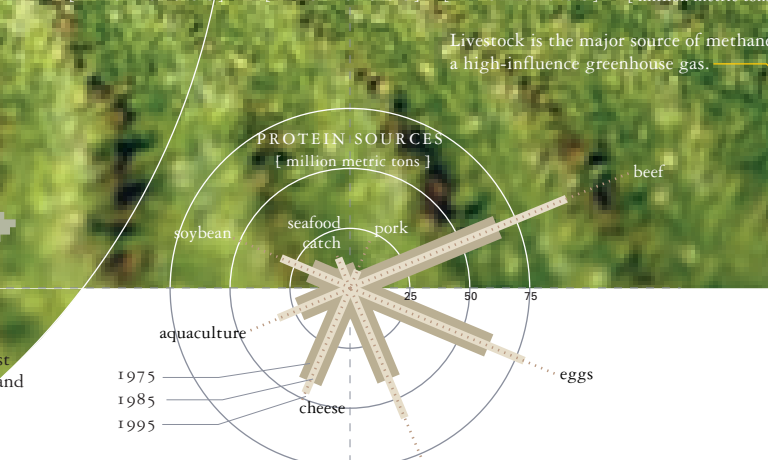
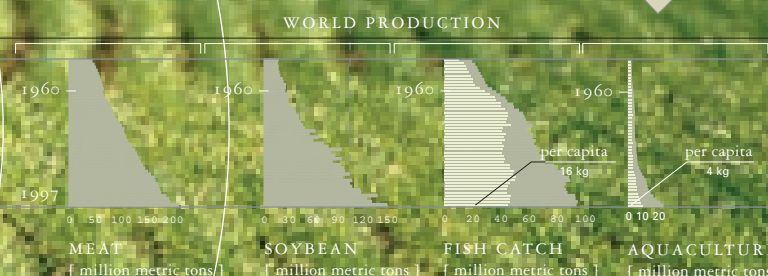


What pressures are created by uneven consumption in different countries? Are we insulated?



17% of irrigated agricultural lands produce 40% of the world's food.

Use of fertilizer is leveling off in most places as the gains from it diminish and water pollution costs are considered.



Livestock is the major source of methane, a high-influence greenhouse gas.

Can we balance our diets at the same time as we ease the load on food production?

The cheaper-than-ever price of food is the key indicator of our success. Since 1970, they have claimed that we are running out of technology. Breeding, fertilizers, and other established techniques continue to produce gains, and we haven't even begun to realize the potential of aquaculture and bioengineered crops.

CORNUCOPIAN

The links between food and water and between affluence and consumption of meat increase chances of major famines and conflicts. As aquifers deplete, India faces prospects of massive drop in irrigated land. And as China diverts water to industry and consumes more meat, they alone could absorb entire world grain shipments.

CATASTROPHIST

Small Farms @ USDA. Dept. of Agriculture. U.S. www.usda.gov/oce/smallfarm/sfhome.htm This site is intended to provide small farmers with a one-stop internet location that serves as a gateway to information about USDA programs specifically designed to assist small farmers.

Percentage of world's food provided by rice, corn, and wheat: 80
Current grain stockpiles have shrunk to less than 2 months supply.
The U.S. has the most hungry people of any industrial nation at 26 million. Brazil has the most of any Latin American nation at 10 million.

Number of people hungry or under-nourished: 841 million
Number of people overweight: 600 million
Number of overweight people in the U.S.: 97 million
Number of children that die daily from malnutrition: 19,000
Percentage of children under five in South Asia stunted by malnutrition: >60

Number of insect species genetically resistant to pesticides: 550
Species of diseases: 230
Species of weeds: 220
Bioengineered "transgenic" crops are being used to combat pests. The area planted in transgenic crops grew 15 times between 96 and 98 to 28 million hectares, about an eighth of the area planted in wheat.

Increase in meat consumption in last population doubling: 4 times
Percentage of all grain fed to livestock: 40
Number of 15 major oceanic fisheries in decline because of overfishing: 11
Number of disputes between countries over ocean fisheries in 1997: >100

SOURCES: STATE OF THE WORLD 1999, VITAL SIGNS 1999, L. BROWN ET AL. BEYOND MALTHUS, WORLD RESOURCES INSTITUTE'S WORLD RESOURCE 1998-99
DATA: WORLDWATCH INSTITUTE'S DATA DISK., U.S. EPA, U.S. DEPT. OF AGRICULTURE, U.N. FOOD & AGRICULTURE ORGANIZATION

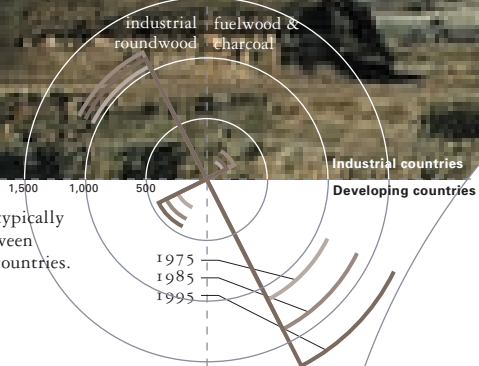
Materials

How has material production grown in the last few decades? How does the U.S. compare to the rest of the world?



The world and the United States consume ever-increasing amounts of raw materials of all forms. It has been estimated that the global, human-generated flow of materials is twice as high as natural flows. Mining alone strips more of the surface of the Earth each year than the natural erosion caused by rivers. Beyond the sheer amount of consumption is its increasing complexity. At the beginning of the century, we used 20 or so of the naturally-occurring elements from the periodic table. Now we use all 92 as they exist in the raw materials arranged by nature. Moreover, we are mastering increasingly sophisticated technologies that allow us to synthesize myriad new "raw materials," almost all of which never occur in nature.

1995 ROUNDWOOD PRODUCTION [million cubic meters]



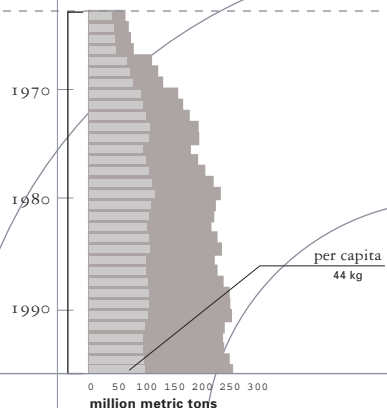
Consumption patterns are typically quite different in kind between industrial and developing countries.

How can we balance needs of the industrial and developing worlds?

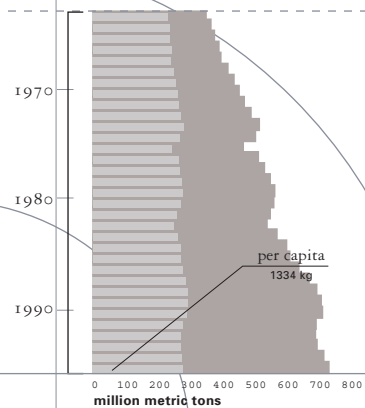
The developing world continues to depend heavily on burning wood.

WORLD MATERIALS PRODUCTION [multiples of metric tons]

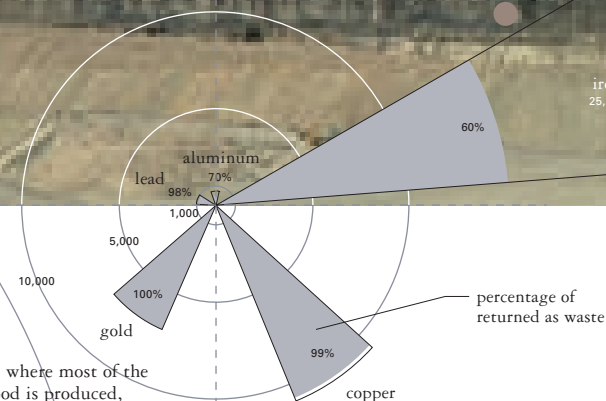
FOSSIL FUEL SYNTHETICS



FOREST PRODUCTS



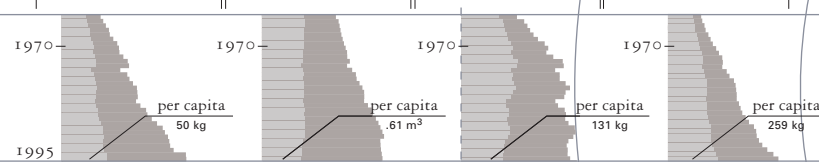
WORLD ORE REMOVED [million metric tons]



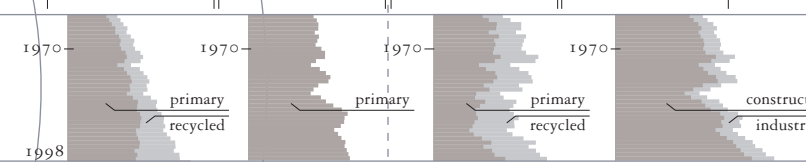
In industrial countries, where most of the world's commercial wood is produced, timber harvest is the primary cause of forest degradation.

The United States consumes almost one third of the materials produced globally.

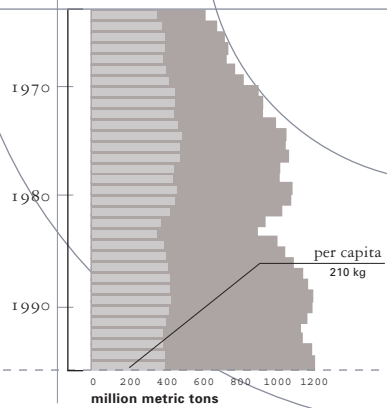
WORLD PRODUCTION



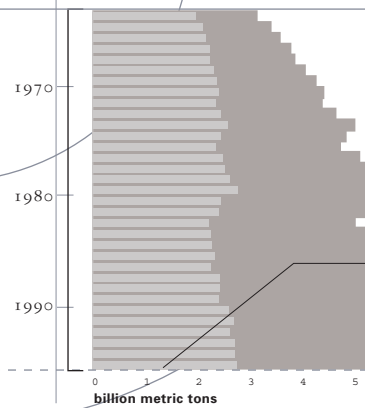
UNITED STATES PRODUCTION



METALS



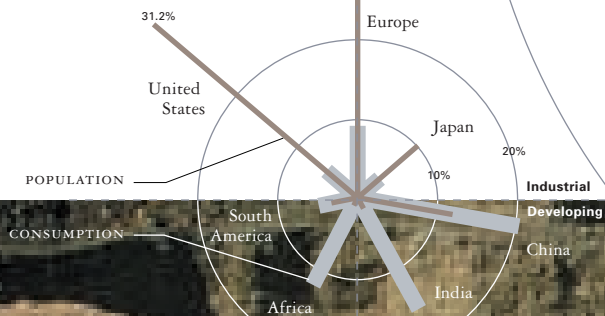
MINERALS



PAPER [million metric tons], ROUNDWOOD [million cubic meters], STEEL [million metric tons], CEMENT [billion metric tons]

PAPER [million metric tons], WOOD [million metric tons], METAL [million metric tons], MINERALS [billions metric tons]

1995 PAPER USE & POPULATION [percent of world total]

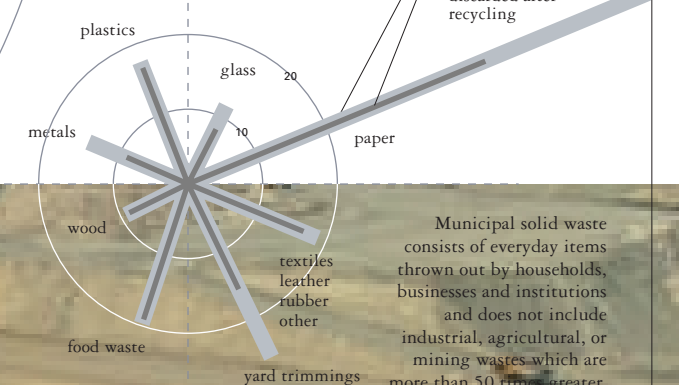


The US has 5% of population, but as with paper uses many times its share of almost every raw material.

Toxic chemicals are used to separate metal from ore. Tailings, the toxic by-product, are often dumped directly into lakes and rivers.

Minerals including crushed stone, sand, and gravel are used directly and in asphalt, cement, glass, paint and other materials for construction, agriculture, and industry.

1996 U.S. MUNICIPAL SOLID WASTE [million metric tons]



Municipal solid waste consists of everyday items thrown out by households, businesses and institutions and does not include industrial, agricultural, or mining wastes which are more than 50 times greater.

What matters to us the most?

The desire to want for more is an essential part of our nature. It is the prime mover of capital markets which are in turn the engine that provides more for all of humanity. Affluence for more people will itself be the catalyst that will motivate and enable humankind to consume in ways that limit consequences.

WHAT WE WANT

WHAT WE NEED

Come on, do we need all of this stuff? The opportunity to dematerialize our economies is before us and necessary if we are to be fair to the developing world. Shedding our attachment to things and focusing instead on what we need, we might be remembered in a 100 years as the most durable civilization in history.

Materials are typically measured by weight in units of metric tons. A metric ton is 1000 kilograms which is about 2200 lbs, or about 10% more than a U.S. ton.

Materials are also often measured by volume, as in the case of roundwood, using the unit of cubic meters, which is about 1/3 more than a cubic yard. A cord of wood is 3.6 cubic meters.

Percentage of Americans who believe that "most of us buy and consume far more than we need": 82

Per-capita U.S. usage of materials excluding food and energy: >100 kg

Increase in materials usage if entire world lived at same intensiveness as Americans: 7 times

Number of chemical compounds developed since 1930: 100,000

Number of automobiles worldwide: 500 million

Percentage of cars consumed by industrial nations: 87
Percentage of people: 20

Mining requires removing both ore and "overburden", the earth that covers the ore. Amount of overburden and ore removed to produce one ton of copper: 220 tons

Waste generated in production of 2 gold wedding rings: 6 tons

Length of rivers and streams in the U.S. polluted by mining: 19,000 kilometers

The U.S. EPA lists 40,000 "Superfund" hazardous waste sites. Cleaning up just 1400 priority sites will cost \$31B. It will cost \$32-72 billion to clean up toxic damages at thousands of abandoned mines:

Municipal solid waste generated by each American annually: 1600 lbs
Amount of paper: 600 lbs

SOURCES: STATE OF THE WORLD 1999, CONSUMPTION OF MATERIALS IN THE UNITED STATES 1900-1995, GRECIA MATOS, USGS

DATA: WORLDWATCH INSTITUTE'S DATA DISK, U.S. ENVIRONMENTAL PROTECTION AGENCY, CARBON DIOXIDE INFORMATION ANALYSIS CENTER

Land Use / Degradation

How is the Earth's land used by humans? How much of the Earth's forest remains? How extensive is land degradation?



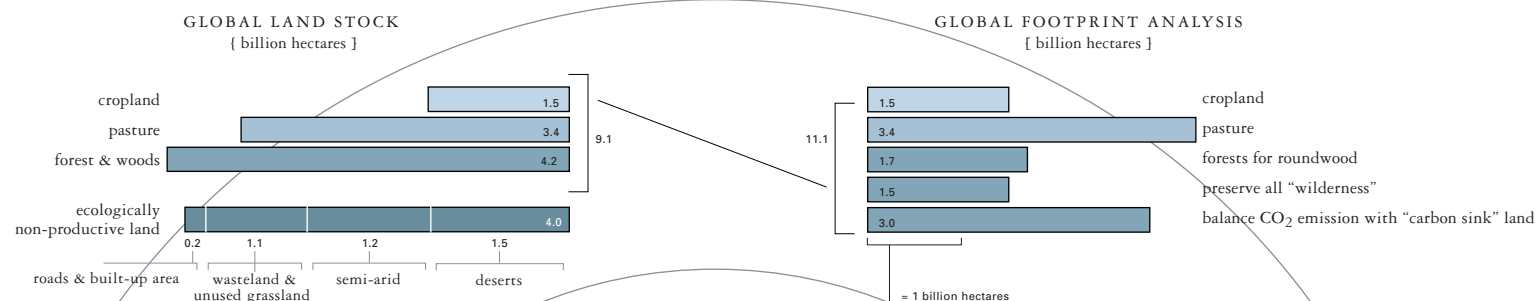
What tools can we use to weigh the impacts of consumption options?



Of the 51 billion hectares of the surface area of the Earth, 13.1 billion hectares are not covered by ice or fresh water. This fixed stock of land must meet all our agricultural, industrial, municipal, materials, and recreational needs, as well as provide all ecosystem services needed by all life on the planet. Desertification, plant and soil deterioration, erosion, salinization from excessive irrigation, and other forms of land degradation reveal a ongoing pattern of overdraw of land stock.

A key notion is the carrying capacity: how many people can be supported by a given amount of land indefinitely. A related notion of ecological footprint inverts this notion asking how much land is needed to supply the materials and absorb the wastes of a given population. Either way, with the population at 6 billion people, consuming by current patterns and technologies, it appears we have surpassed the capacity of available land.

What mechanisms for balancing local and global interests are most effective?

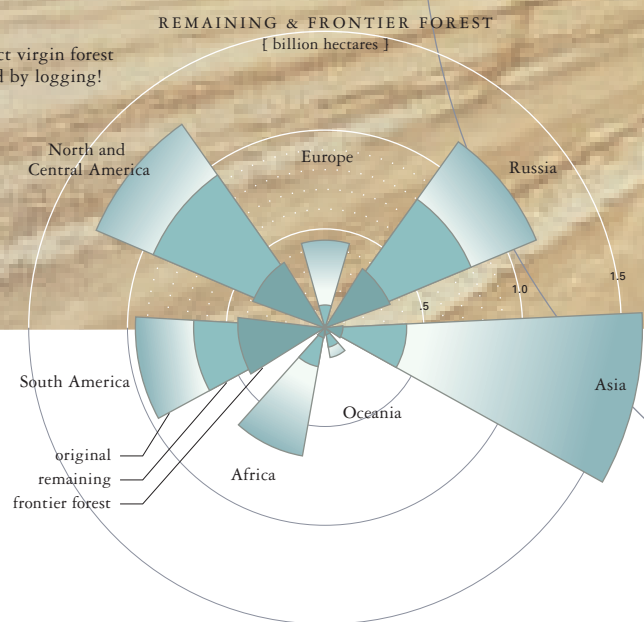


Almost half of our original forest cover is gone, much of it destroyed within the past three decades. Today, just 40 percent of this remains as frontier forests, large tracts of relatively undisturbed forest. Healthy forests provide vital ecosystem services including erosion control, provision of water across rainy and dry seasons, and regulation of rainfall.

In industrial countries, where most of world's commercial wood is produced, logging is the primary cause of deforestation. In developing nations, land clearing for agriculture and grazing are also major factors.

Desertification is the degradation of arid, semiarid and dry subhumid lands as a result of excessive use by humans. It is a process that involves a continuum of change from slight to very severe degradation of plant and soil resources. A common misconception is that desertification is directly related to the spread of deserts, but rather usually results from excessive use of arid land. Another misconception is that droughts are responsible. Though they can increase the likelihood of desertification, well-managed land will recover from droughts.

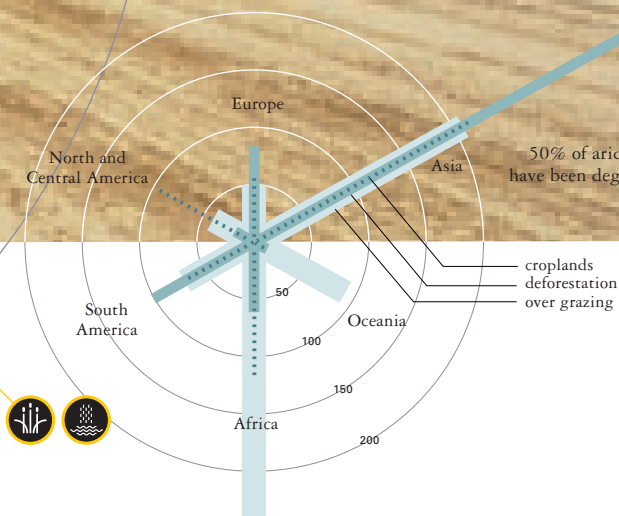
70% of intact virgin forest is threatened by logging!



In many parts of the world, single species timber plantations replace old-growth forest—eroding species diversity, introducing toxic insecticides, and displacing local people. Tropical forests are home to more than 50% of all species.

Overgrazing and woodcutting are primary causes of desertification in rangelands. Acceleration of water and wind erosion are primary causes in rain-fed croplands. Improper water management leading to salinization is the primary cause for deterioration of irrigated lands.

LAND DEGRADATION BY CAUSE [million hectares]



50% of arid lands have been degraded!

The poor are the victims, not the culprits. Much of the depletion and contamination of resources has resulted from satisfying the consumption demands of industrial nations. Changing consumption habits there should be the priority in curbing the rate of environmental degradation.

DEVELOPING

INDUSTRIAL

Rapid population growth is a major driving force behind rain forest destruction, soil erosion, overgrazing, and salinization of irrigated fields. Continuing on the current development path will actually hit the less fortunate the hardest. We must move toward more environmentally sound models.

A hectare is 100 meters by 100 meters, and is roughly two and one half acres.

Between 1980 and 1995 alone, at least 200 million hectares of forest were lost—an area larger than Mexico.

In 1998, heavy rains brought record-setting floods to many deforested regions in India, Bangladesh, Mexico, and China.

Percentage of world's remaining frontier forest housed by Russia, Canada, and Brazil: 70

Percentage of remaining frontier forest threatened by human activity: 39

Percentage of frontier forest falling entirely within the temperate zone (e.g. most of the U.S. and Europe): 3

Percentage of frontier forest in the inhospitable northern zones, boreal regions, within Canada, Russia, and Alaska: 50

Percentage of frontier forest outside of boreal regions that is threatened: 75

Top 150 non-wood forest products, such as rattan, cork, nuts, oils, and medicinals, are worth more than \$11B a year.

Percentage of all land that is dryland: 41
Percentage degraded: 25

Percentage of land that is dryland in Africa: 66
Percentage degraded: 73

Percentage of land that is dryland in North America: 33
Percentage degraded: 74

Rate that arable land in the drylands is being degraded: 10 million hectares/year

An "ecological footprint" analysis of North America, which accounts for materials and energy usage and waste generation, shows that the world would need to be 3 times as big to support the current population at same level of consumption as North Americans.

SOURCES: OUR ECOLOGICAL FOOTPRINT, WACKERNAGEL & REES, WORLD RESOURCES INSTITUTE'S FRONTIER FOREST INITIATIVE, STATE OF THE WORLD 1999

DATA: WORLDWATCH INSTITUTE'S DATA DISK, U.N. FOOD & AGRICULTURE ORGANIZATION (FAO)

Pollution

What are the main types and sources of pollution? How extensive is air, water, and atmospheric pollution?



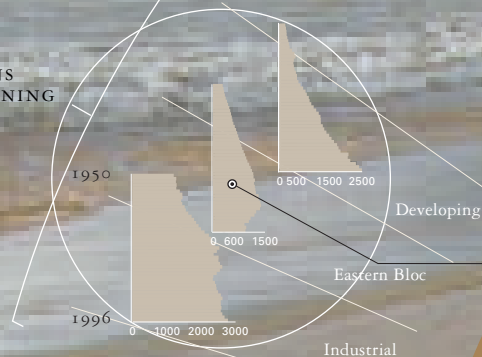
Sulfur and nitrogen produced by burning fossil fuels can lead to acid rain. Many industrial countries have significantly reduced



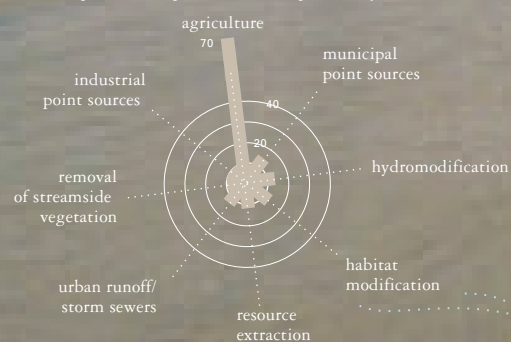
All biological and economic activities by their very nature absorb resources from and return wastes to the environment. When wastes alter the ongoing functioning of natural processes and produce undesirable environmental or health effects, they are characterized as pollution. Anything can be a pollutant if too much of it is introduced into a given setting. Not just modern human materials, so-called non-biodegradables like plastics, synthetic organic chemicals, and radioactive compounds, but also natural compounds essential to life like fixed nitrogen, plant nutrients, carbon dioxide, and even soil. At current population levels and with rapidly expanding demand for food, water, materials, and energy, human activity is producing a broad range and variety of pollution. Locally to globally, pollution is pervasively impacting ecosystems, human health and quality of life, and the workings of the plan-

Per-capita carbon emission in industrial countries! Absolute carbon emission in developing countries!

CARBON EMISSIONS FROM FOSSIL FUEL BURNING [million tons]

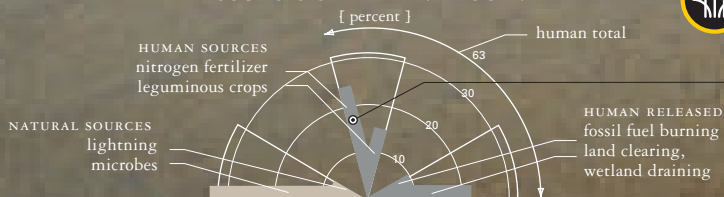


U.S. RIVER POLLUTION SOURCES [percent of impaired river miles polluted by]



Nitrogen must first be TMfixed before plants & animals can use it. Excess fixed nitrogen is a major river pollutant that threatens human health and upsets

SOURCES OF FIXED NITROGEN [percent]



How can economic losses from downstream consequence be assigned to their source?

ECONOMIC LOSSES FROM RED TIDES

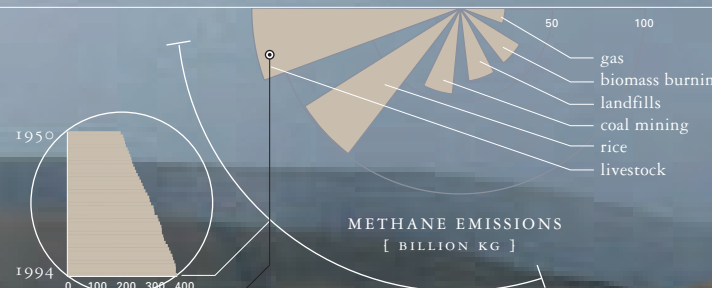


Richer is cleaner. Anything that retards economic growth generally also retards environmental cleanup and consigns millions to short and brutish lives. Greater economic and technological progress are not part of the problem, but rather the necessary preconditions of the solution.

GROWTH

BALANCE

We must adapt how we meet our present needs so that by-products are managed in ways that maintain sustainable processes. Natural living ecosystems provide us a compelling model: they dispose of wastes and replenish nutrients by



Atmospheric methane levels have almost doubled since the early 1800s and now account for about 20%

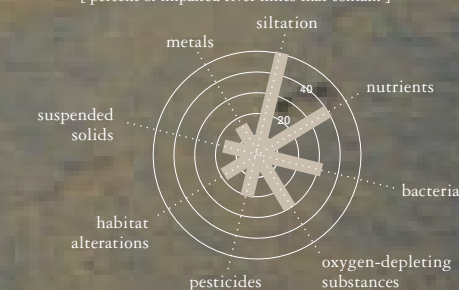


SULFUR FROM FOSSIL FUELS [million tons]



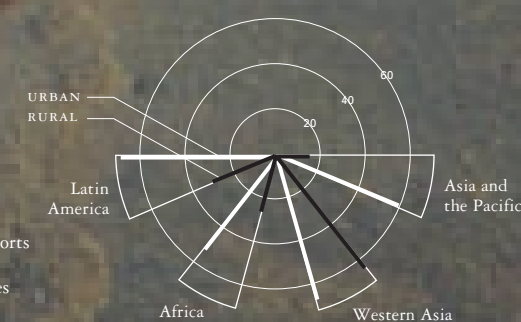
NITROGEN FROM FOSSIL FUELS [million tons]

U.S. RIVER POLLUTANTS [percent of impaired river miles that contain]



A 1996 survey by covering 20% of all rivers and streams in the lower 48 states determined that 36% of river miles were impaired by at least one pollutant.

ACCESS TO SANITATION IN DEVELOPING WORLD [percent]



The World Health Organization reports that half of people in developing countries suffer

"No ecosystem on Earth's surface is free of pervasive human influence."
— Vitousek et al. in *Science*

"It's not that we're running out of stuff. What we're running out of is what the scientists call 'sinks', places to put the by-products of our large appetites."
— Bill McKibben in *Atlantic Monthly*

In a 1991 waste survey of more than 100 nations, 90% that responded agreed that uncontrolled dumping of industrial wastes is a problem, 66% that hazardous industrial waste is disposed of at uncontrolled sites, and nearly 25% that they dumped industrial waste directly into oceans.

More than 20,000 rivers, lakes and estuaries across the U.S. are polluted.

The U.S. with 5% of the world's population is responsible for 20% of carbon emission.

85-90 percent of pesticides used in agriculturally and municipally never reach their targets.

The "Dead Zone" in the Gulf of Mexico caused by nutrient runoff is eleven times the size of Lake Ontario.

● Linkages—A multimedia resource for environment and development policy makers. International Institute for Sustainable Development. www.iisd.ca/
The Earth Negotiations Bulletin provides balanced, objective and informative summaries of environment and development negotiations.

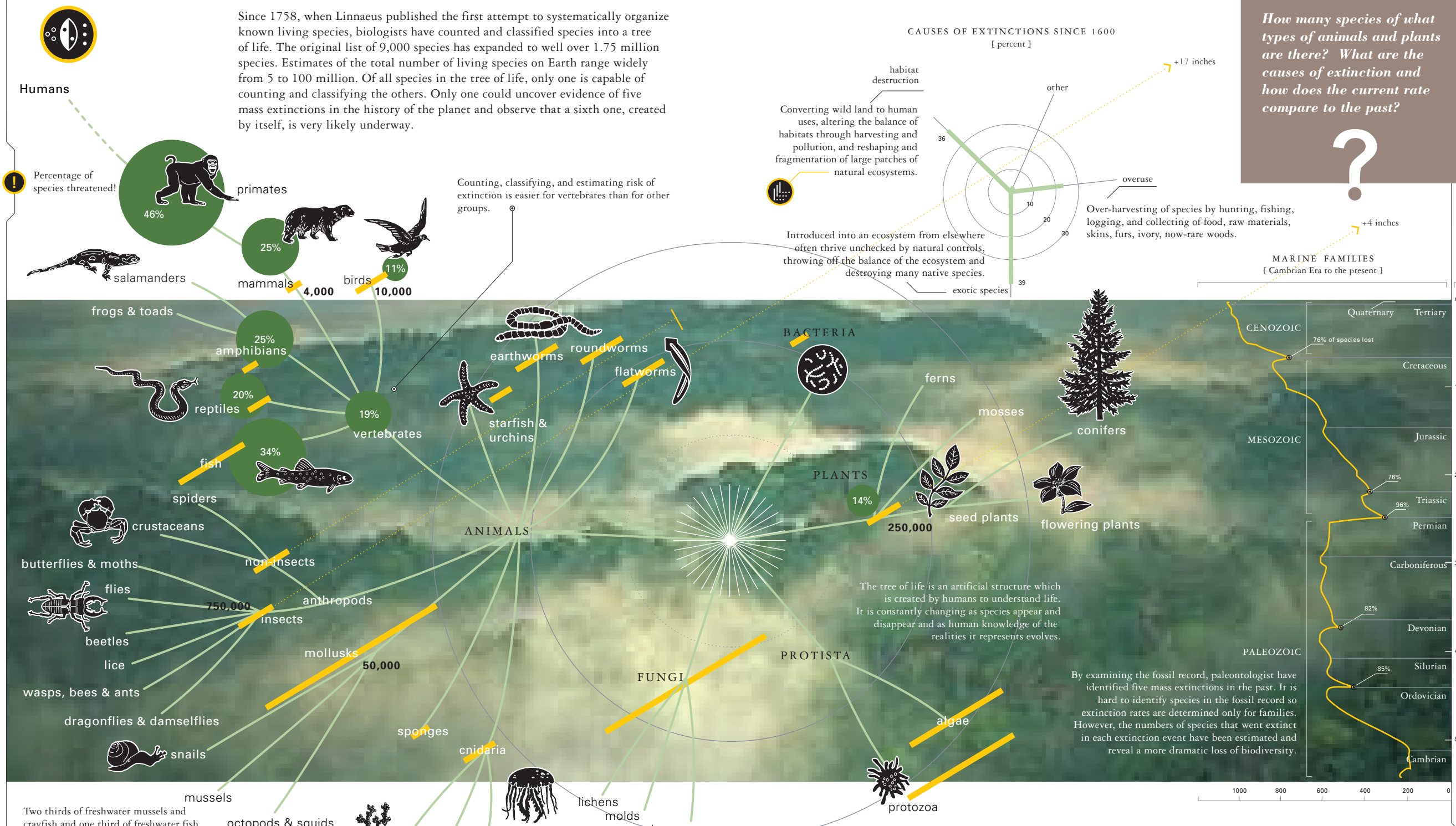
● Concerned Citizens. Environmental Protection Agency. U.S. www.epa.gov/epahome/citizen.htm
Designed for citizens to become familiar with environmental issues and potential environmental and human health risks caused by pollution. Learn how to protect the environment.

SOURCES: ENVIRONMENTAL SCIENCE, B. NEBEL AND R. WRIGHT, 7TH ED., 2000, STATE OF THE WORLD 1999.

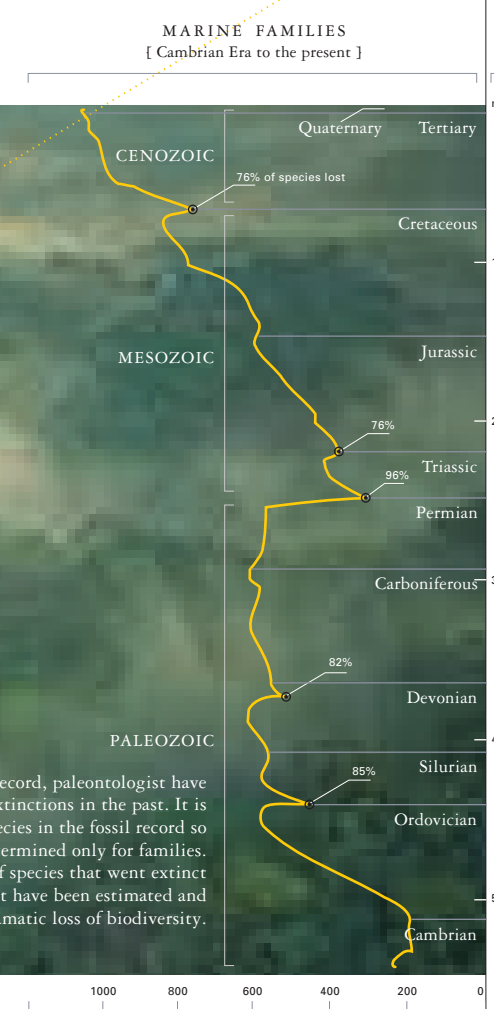
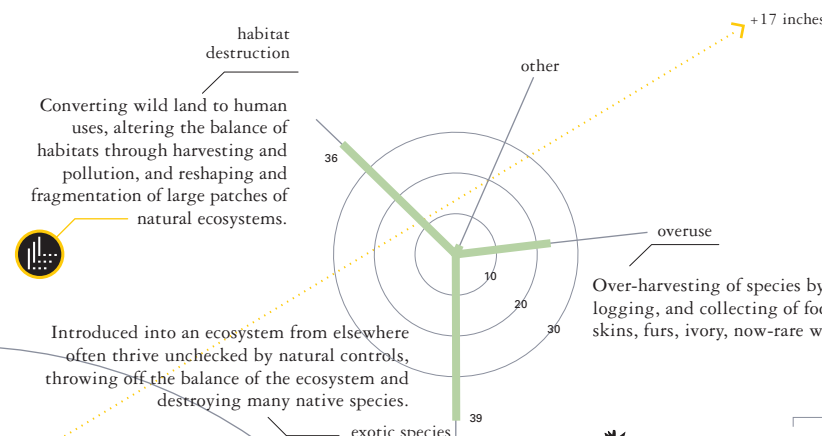
DATA: WORLDWATCH INSTITUTE'S DATA DISK, CARBON DIOXIDE INFORMATION ANALYSIS CENTER, U.S. ENVIRONMENTAL PROTECTION AGENCY, VITAL SIGNS 1998

Biodiversity

How many species of what types of animals and plants are there? What are the causes of extinction and how does the current rate compare to the past?



CAUSES OF EXTINCTIONS SINCE 1600 [percent]



BIODIVERSITY IN THE TREE OF LIFE [number of described species & percent at risk]

Means number, variety, and variability of living organisms and the ecosystems that contain them. Counting species is a very common method for measuring biodiversity.

How can we effectively plant the effort to preserve biodiversity in the workings of our civilization?

Since 1758, when Linnaeus published the first attempt to systematically organize known living species, biologists have counted and classified species into a tree of life. The original list of 9,000 species has expanded to well over 1.75 million species. Estimates of the total number of living species on Earth range widely from 5 to 100 million. Of all species in the tree of life, only one is capable of counting and classifying the others. Only one could uncover evidence of five mass extinctions in the history of the planet and observe that a sixth one, created by itself, is very likely underway.

Humans

Percentage of species threatened!

46% primates

25% mammals

11% birds

Counting, classifying, and estimating risk of extinction is easier for vertebrates than for other groups.

vertebrates

19%

34% fish

25% amphibians

20% reptiles

non-insects

750,000 insects

50,000 mollusks

Two thirds of freshwater mussels and crayfish and one third of freshwater fish and amphibians are threatened.

How can we balance the local and immediate benefits of consuming other species with the global and long-term benefits of preserving them?

Over half of the world's coral reefs are threatened by overuse, coastal development, and pollution. Reefs are often compared with rainforests in biodiversity.

Biodiversity is instrumental in providing us with a whole host of ecosystem goods and services including driving the global cycle of elements in the biosphere. We need other species for food, materials, and pharmaceuticals. They also provide a rich source of ingenious solutions to problems of survival, health, and engineering.

UTILITARIAN

DEONTOLOGICAL

Life has intrinsic value and has no greater value in one form than in another. We alone carry the ability to make moral judgments and thus responsibility toward other species. The diversity of life is an image of great beauty and deep truths that can lift us to new heights on our quest for cultural and spiritual enlightenment.

Man did not weave the Web of Life, but is merely a strand in it. Whatever he does to the Web, he does to himself.
— Chief Seattle, over a hundred years ago

The fate of animals is of greater importance to me than the fear of appearing ridiculous; it is indissolubly connected with the fate of men.
— Emile Zola, 1840–1902

An estimated 99 percent of all species that ever lived are extinct. Yet there may be more species now than ever before.

Recovery from past mass extinction events took millions of years.

Vulnerable ecosystems in 24 “hot spots,” representing 2% of the earth’s surface, hold over 50% of all terrestrial species.

Hawaii has the most endangered species (297), followed by California (252), Florida (100), and Alabama (96).

Under 10% of the original old-growth forest of the U.S. Pacific Northwest remains.

About 40% of all prescriptions in the U.S. are either based on or synthesized from plant, animal, or microbiotic compounds.

The World Wide Fund for Nature (WWF) publishes the Living Planet Index (LPI), an indicator of the state of Earth’s natural ecosystem. The LPI is based on measures of forest cover and fresh water and marine species. The LPI declined 30 percent from 1970 to 1995.

A “cascade effect” can be triggered by the loss of “keystone” species in an ecosystems.

“We are in the midst of one of the greatest extinction spasms of geological history.”
— E.O. Wilson

In 1998, the majority of biologists polled in the U.S. agreed that the world is in the midst of a mass extinction. The majority thought 20% of all species will become extinct within 30 years, while a third of scientists predicted a 50% extinction rate.

SOURCES: CONSERVATION AND BIODIVERSITY, ANDREW DOBSON, WORLD RESOURCE INSTITUTE’S BIODIVERSITY PROGRAMME, NATIONAL GEOGRAPHIC, FEB 1999

DATA: IUCN RED LISTS, UC BERKELEY’S MUSEUM OF PALEONTOLOGY, UNIVERSITY OF ARIZONA TREE OF LIFE PROJECT.



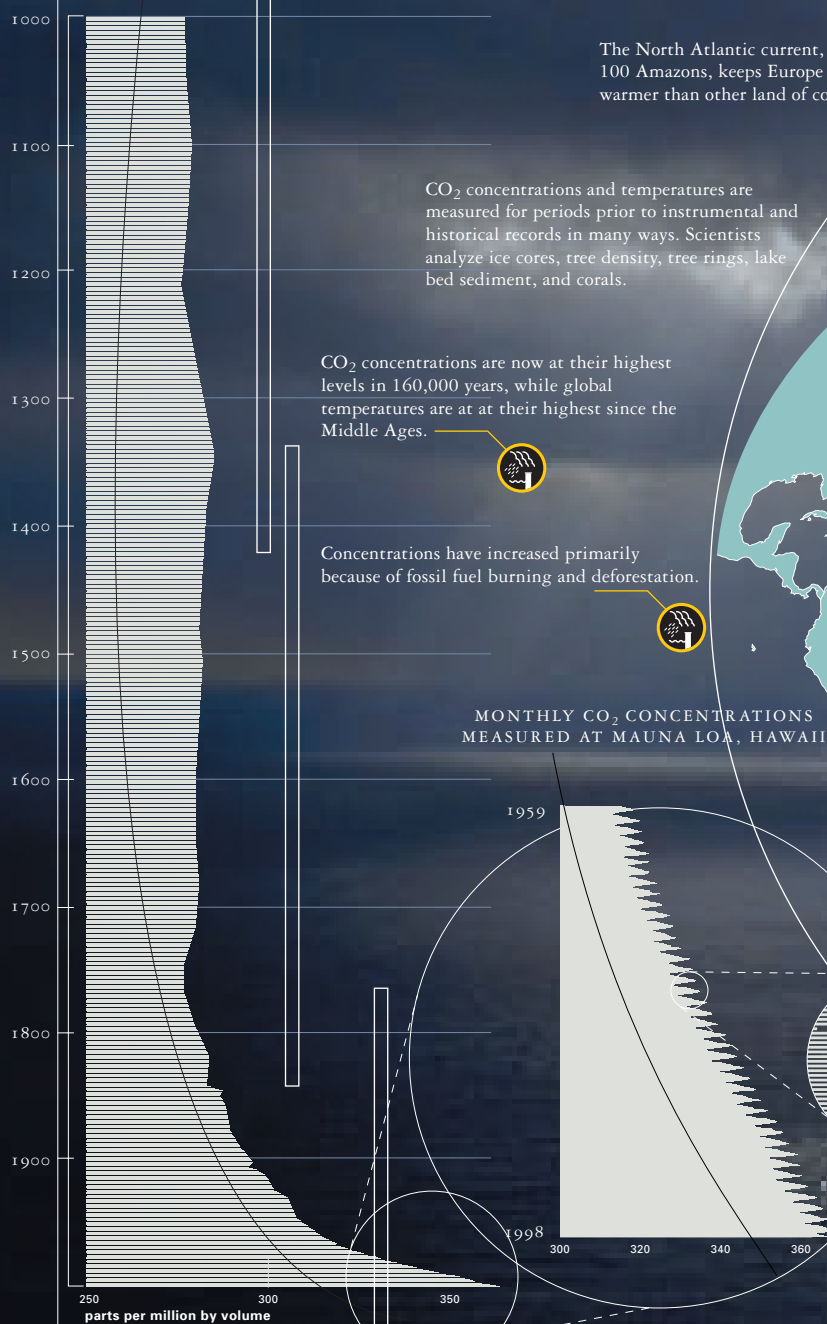
Climate is the essential foundation of all systems on the earth. A rapid change of climate would have widespread and devastating effects on human civilization, as well as all life and the natural world. Human activity, particularly carbon dioxide emission, is strongly implicated in a global warming trend which may in turn upset the global climate. The atmosphere, oceans, and land form a giant weather machine, fueled by the Sun and shaped by the rotation of the Earth. The oceans play a central role as the major source of water for the hydrological cycle as well as for their innate capacity to absorb heat. Furthermore, the giant ocean conveyor belt which moves heat in huge masses of warm water plays an enormous role in global climate. The conveyor completes a cycle over a period of 1000 years.

The conveyor is driven by the flow of warm salty water to the North Atlantic. There, cold dry Arctic winds cool the water and evaporates water from the surface, making it saltier and denser. It drops down 4000 meters and flows back to the tip of Africa and the Indian and Pacific oceans. More rainfall or melting ice in the North Atlantic, as predicted for global warming, could introduce more fresh water. This could disrupt the "flushing" effect of falling dense, salty water and halt the flow of warm waters to the far north. A failure of the conveyor like this could trigger a climate flip-flop, leading to the next ice age.

*How has global temperature changed in recent times?
What climate changes and consequences could be triggered?*

! The Earth's climate has done abrupt flip-flops often!

ATMOSPHERIC CONCENTRATIONS OF CARBON DIOXIDE (CO₂)



The North Atlantic current, with the flow of 100 Amazons, keeps Europe 9-18 degrees Fahrenheit warmer than other land of comparable latitudes.

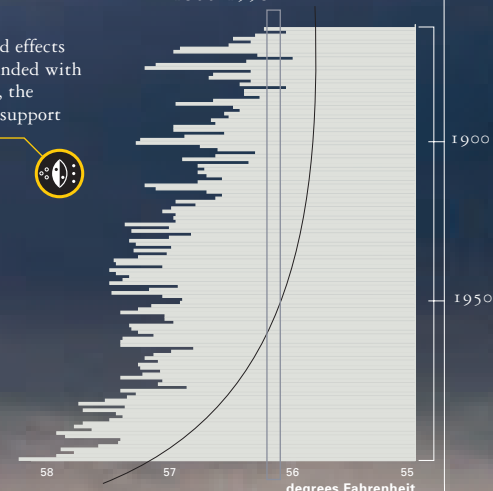
Many documented trends confirm projected consequences of global warming including receding glaciers, rising sea levels, dying coral reefs, and migrating plants and animals.



A global temperature shift would have profound effects on natural ecosystems, especially when compounded with pollution and habitat destruction. For example, the present sites of many nature preserves may not support the species for which they were established.

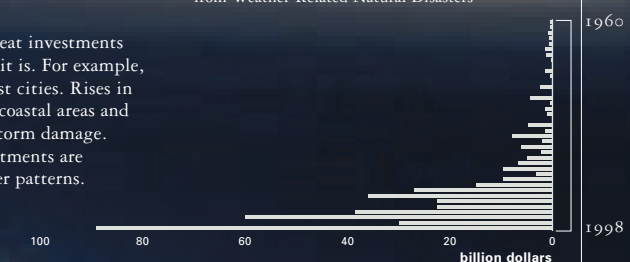
? Are we investing enough in understanding the global weather machine?

GLOBAL AVERAGE TEMPERATURE 1866-1998



! Both Economy and Ecology are highly weather-dependent!

ECONOMIC LOSSES from Weather-Related Natural Disasters



Human society has made great investments aligned with the climate as it is. For example, half of all people live in coast cities. Rises in sea level would flood many coastal areas and make them more prone to storm damage. Similarly, agricultural investments are aligned with current weather patterns.

The record heat of 1998 unleashed widespread natural disasters: droughts in 45 countries; massive fires in tropical and subtropical forest from Mexico to Indonesia, which blackened 3,500 square km; floods in China and Bangladesh, which dislodged 80 million people; severe storms and epidemics in Africa and all the Americas including Hurricane Mitch, which killed 18,000 people in Central America; and heat waves in the U.S., India, and Southern Europe.

Scientist still disagree on how climate works and what may lead to what. Meanwhile, proposed corrective environmental policies would have minuscule impact, while risking global economic growth. Since wealthier is healthier, ill-conceived policies may themselves have the exact opposite of their intended effect.

CAUTIONARY

PRECAUTIONARY

Where there are threats of serious or irreversible damage, lack of scientific certainty should not be used as a reason for postponing cost-effective measures to prevent environmental degradations. Employing these measures is like taking insurance: we must avoid highly costly even if uncertain outcomes.

"The balance of evidence suggests that there is a discernible human influence on global climate."
— U.N. Panel of Scientists in 1995

Global average temperature has risen about 1 degree Fahrenheit since 1860. Future warming is predicted to be 2 to 6 degrees by 2100 compared to 5 to 9 degrees since the depth of the last ice age.

Stabilizing atmospheric CO₂ concentrations at safe levels will require a 60–80 percent cut in carbon emissions.

The climate seems to have been remarkably stable since the last ice age ended 10,000 years ago. As far as scientists can tell, global temperature varied by less than one degree since the dawn of civilization.

! Global Warming. Union of Concerned Scientists. www.ucsusa.org/warming/index
The Union of Concerned Scientists works to ensure that all people have clean air and energy, as well as safe and sufficient food.

Mount Everest rises to 29,035 feet, seven feet higher than the altitude recognized for 45 years. Source: Bradford Washburn, 89, Millennium Expedition to Mount Everest.

Mean sea level has risen by 4 to 10 inches over the last 100 years. Models project that sea levels will rise another 6 to 40 inches by 2100 with a best estimate of 25 inches. Two Pacific Island atolls have been totally submerged.

Butterflies in Europe are migrating 20–150 miles north. They are very delicate creatures, our canaries in a coal mine.

! Endangered Species Home Page. Fish and Wildlife Service. Dept. of Interior. U.S. www.fws.gov/r9endspp/endspp
Protecting endangered and threatened species and restoring them to a secure status in the wild is the primary objective of the endangered species program. Includes reports and other data.

SOURCES: THE GREAT CLIMATE FLIP-FLOP, WILLIAM CALVIN, ATLANTIC MONTHLY, JANUARY 1998, BERNARD NEBEL & RICHARD WRIGHT, ENVIRONMENTAL SCIENCE, 2000

DATA: WORLDWATCH INSTITUTE'S DATA DISK, C. KEELING, T. WHORF, SCRIPP'S MAUNA LOA OBSERVATORY IN HAWAII

Links & Resources

How are the topics connected? Where can I find more information?



Bernard Nebel & Richard Wright, *Environmental Science*, 2000

Andrew Goudie, *The Human Impact on the Natural Environment*, 1994

Vaclav Smil, *Cycles of Life*, 1997

Worldwatch Institute, *State of the World 1999*, 1999

Michael Brower & Warren Leon, *The Consumer's Guide to Effective Environmental Choices*, 1999

Ronald Bailey, editor, *The True State of the Planet*, 1995

Paul Ehrlich & Anne Ehrlich, *Betrayal of Science and Reason*, 1996

Julian Simon, *Ultimate Resources 2*, 1998

Ed Ayres, *God's Last Offer*, 1999

Lester Brown, Gary Gardner, & Brian Halweil, *Beyond Malthus*, 1999

Herman Daly, *Beyond Growth*, 1996

Bill McKibben, A Special Moment in History, *Atlantic Monthly*, May 1988

Peter Vitousek, et al., Human Domination of Earth's Ecosystems, *Science* 277

Vaclav Smil, Nature's Services, *Human Follies, Population and Development Review*, June 99

Mark Sagoff, Do We Consume Too Much?, *Atlantic Monthly*, June 1997

Atlantic Monthly environmental articles, www.theatlantic.com/politics/enviro/viron.htm

Worldwatch Institute's Vital Signs and Data Disks yearly series, www.worldwatch.org

World Resource Institute, World Resources biennial series, www.wri.org

WWF's Living Planet Report, www.panda.org/livingplanet/lpr99/

Policy.com, list of environmental sites, www.policy.com/community/hytopic/issuecatorg14.html

Rocky Mountain Institute, www.rmi.org

Union of Concerned Scientists, www.ucsusa.org

Organizations

What governmental and research organizations provide information and data? What organizations focus on environmental issues?



Photography: Corbis—Craig Aurness, CRD Photo, Michael Cuthbert, Robert Landau, Jim Richardson; Graphis Stock—Gary Faye, Gildo Nicolo Spandoni, Adam Woolfitt; Swan Stock—Peter Goin.

Advisors: Daniel Russell, Vaclav Smil, Kevin Mullet, Hector Moll-Carillo.

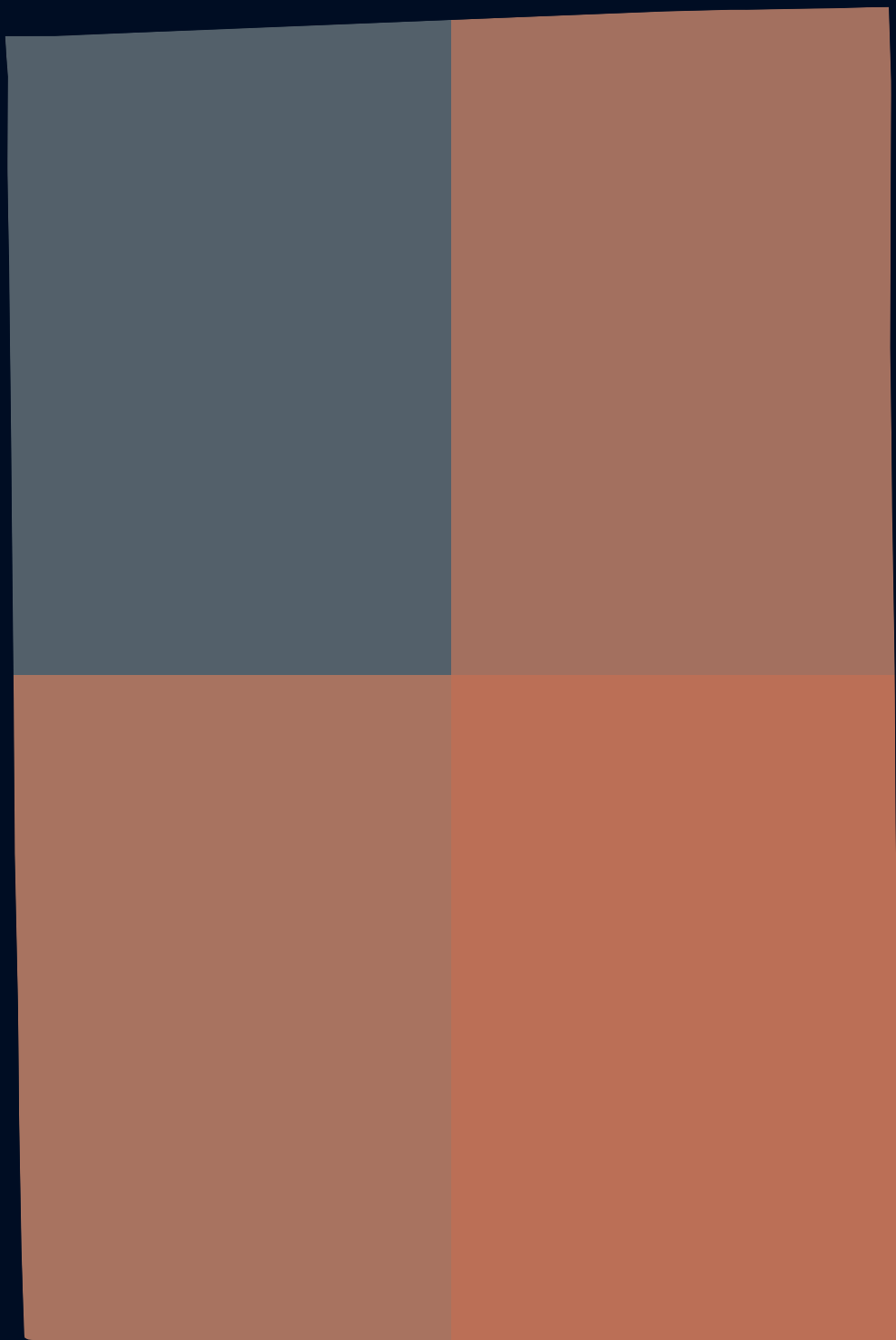
● Center for Environmental Information and Statistics. Environmental Protection Agency. U.S. www.epa.gov/ceis CEIS is the U.S. Environmental Protection Agency's (EPA) new one-stop source of data and information on environmental quality, status and trends.

● EPA Global Warming Site. Environmental Protection Agency. U.S. www.epa.gov/globalwarming The U.S. Global Change Research Program (USGCRP) coordinates the world's most extensive research effort on climate change.

● Natural Hazards. Dept. of Interior. U.S. www.doi.gov/nathaz/index.html Page outlines information, descriptions, programs and policies involving such natural hazards as wildfires, earthquakes, floods, etc.

● National Biological Information Infrastructure. U.S. www.nbi.gov/ The NBII is an electronic gateway to biological data and information maintained by federal, state, and local government agencies; private sector organizations; and other partners around the nation and the world.

● President's Council on Sustainable Development. U.S. www.whitehouse.gov/PCSD PCSD has advised President Clinton on sustainable development and develops bold, new approaches to achieve economic, environmental, and equity goals.



July 4th stick flag, circa 1920 from the collection of Kit Hinrichs

Hani Rashid / Lise Anne Couture

Sex & Sexuality

Who is sexually active? What forms of birth control are being used?

Stock Market

How many Americans invest in stocks? What kinds of stock do they prefer?

Transportation

How do Americans get around?

Space Program

How much is spent on America's space program?

Cities

*What are the average earnings in America's biggest cities?
What are the growth rates of these cities?*

Race

*What percentage of Americans is represented by each race?
How is each race doing in terms of employment?*

Marriage & Divorce

*What percentage of Americans is married? Divorced?
How does our divorce rate compare to that of other countries?*

Families

How big is the average American family? Who is supporting these families?

American Demographics

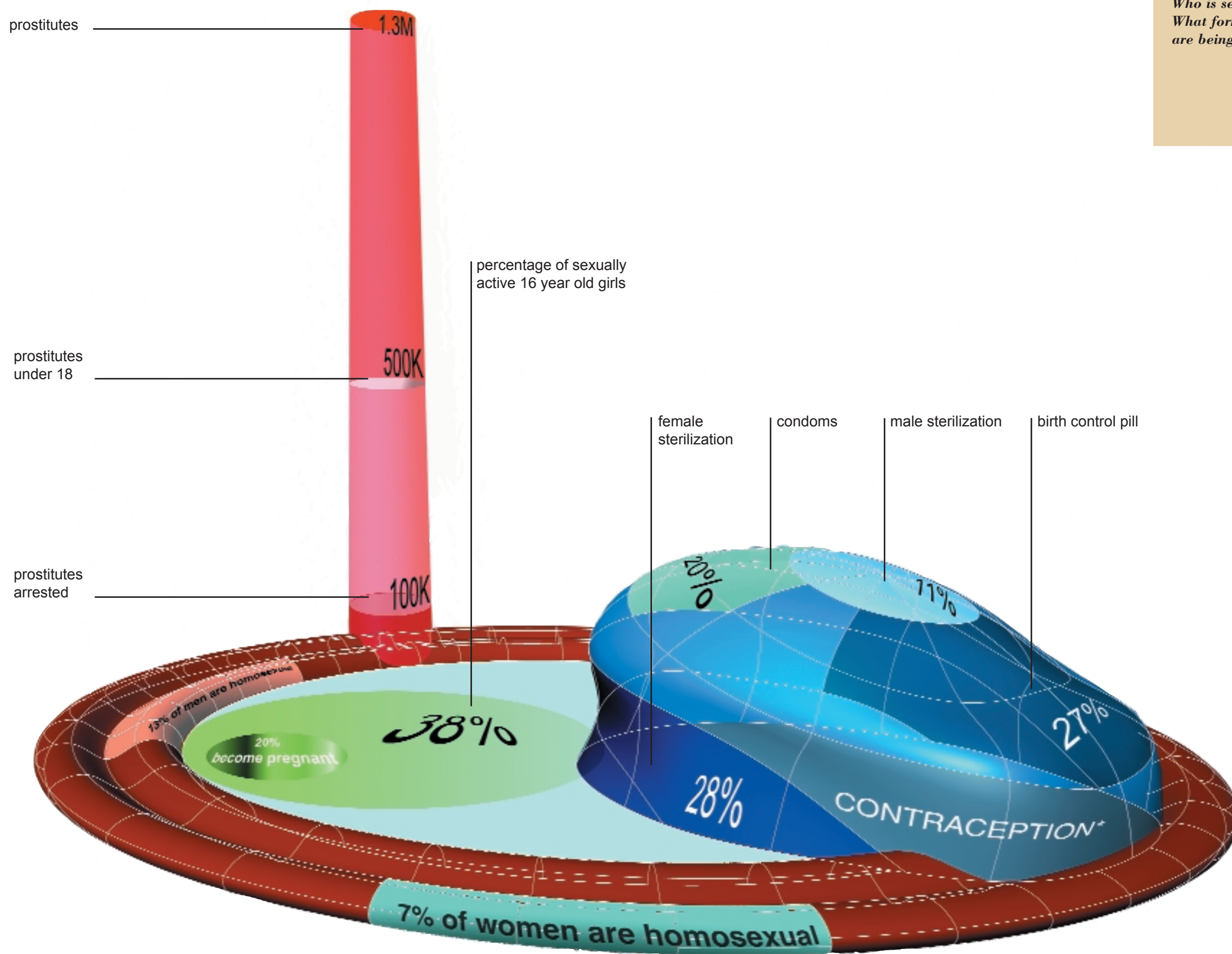
How do our characteristics relate?

Datascaping USA

How can we better understand America's characteristics?

Sex & Sexuality

Who is sexually active?
What forms of birth control are being used?



Sexual activity

On average American adults have 1.49 sexual partners each year.

The average American has sex 59.6 times annually.

Married people age 18-29 have the most sex (111.4 times a year) .

Teen sex

65% of female teenagers and 68% of male teenagers in the U.S. are sexually active.

25% of sexually active teens acquired an STD in 1997.

Diseases

Each year 12 million cases of sexually transmitted diseases are reported.

Every year 31,130 Americans die of HIV/AIDS.

Pregnancy

Nearly half of the 6.3 million pregnancies in the United States each year are unintended.

13% of all U.S. births are to teens, 78% of these are not planned.

Fertility

In 1940, the average number of sperm per human male ejaculation was 100 million. In 1990, it was 50 million.

Each year 4.5 million couples experience infertility.

*methods of contraception

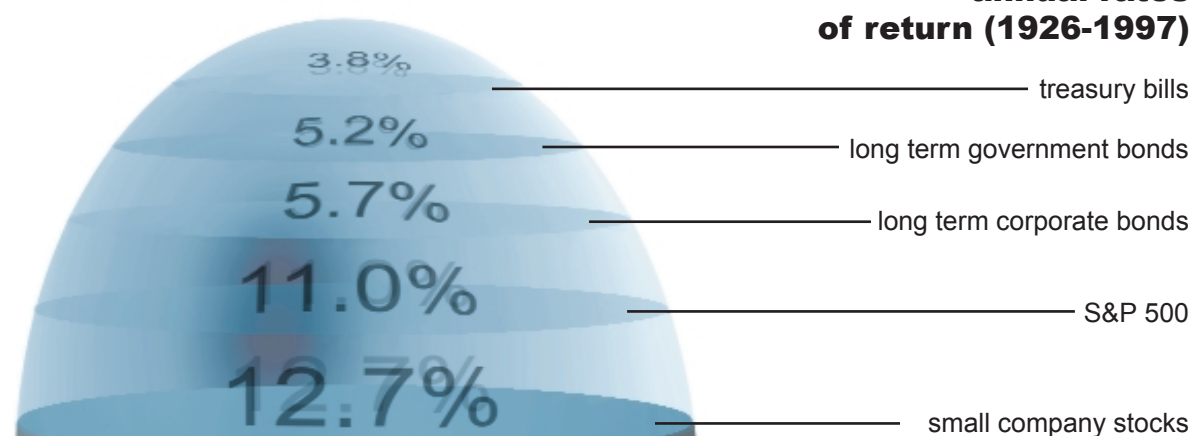
Statistics for contraception represent use by fertile and sexually active women who are 15 to 44 years old. This equals 69% of the female population.

Stock Market

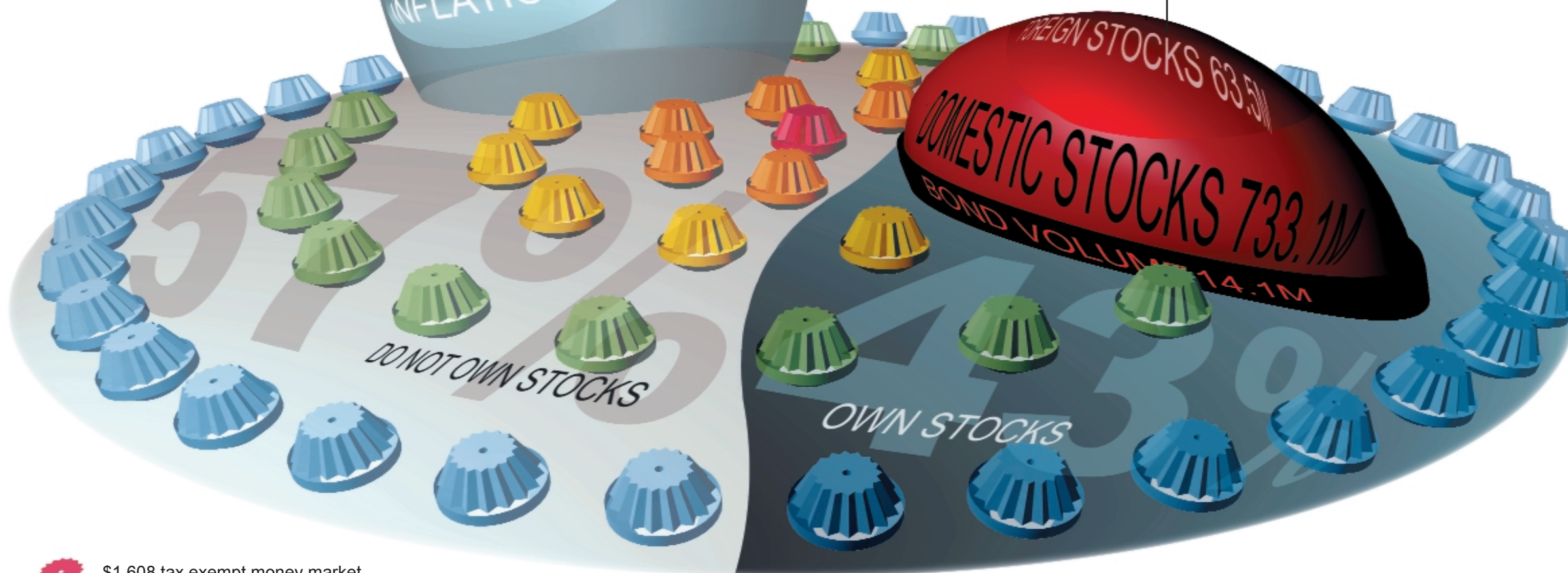
How many Americans invest in stocks? What kinds of stock do they prefer?








annual rates of return (1926-1997)



NYSE volume daily average



-  \$1,608 tax exempt money market
 -  \$8,981 taxable money market
 -  \$10,315 bond & income
 -  \$23,993 equity funds
 -  \$44,897 mutual funds
- total annual amount (in \$100M) of assets invested in funds

Investment club members

65.3% are women, 34.7% are men.
46% hold an undergraduate college degree.
86% have a family income of \$35K or more.

The most popular stocks with investment clubs:

Number of clubs with stock	
Pepsi Co. Inc.	11,338
Intel Corp.	11,019
Motorola, Inc.	9,863
Tricon Global	9,168
Merck & Co. Inc.	8,687

The price for a seat on the NYSE

1997
high price: \$ 1,750,000
low price: \$ 1,175,000
1965
high price: \$ 250,000 (+700%)
low price: \$ 190,000 (+620%)

Profile of stock owners

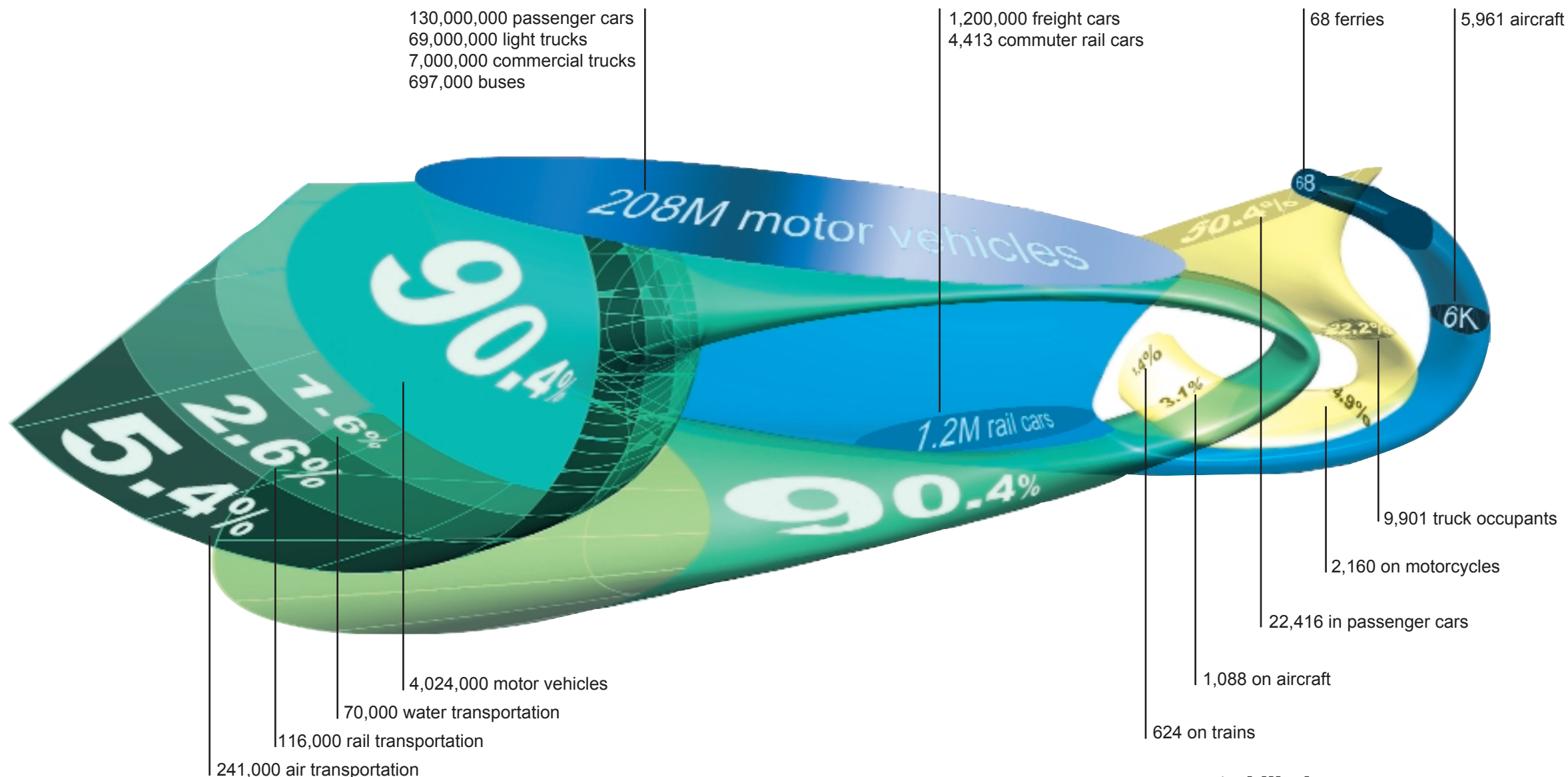
60% of Americans who own mutual funds have holdings in excess of \$10,000.
59% of Americans with individual stocks have holdings in excess of \$10,000.

Almost half of stockholders have household incomes between \$30,000 and \$75,000.
20% of stock owners are retired.
85% of stockholders are white.



- persons employed in transportation occupations
- number and type of vehicles
- occupants killed in vehicle accidents

number and type of vehicles



persons employed in transportation occupations

occupants killed in vehicle accidents

Fuel consumption for transportation purposes

fuel	gallons
Total	148,298,767,000
Gasoline	120,125,000,000
Diesel	27,825,950,000
Replacement fuel	3,711,500,000
Alternative fuels	321,389,000

States with highest number of motor vehicles

California has the highest number of motor vehicles by more than double the number in the next highest state (CA -15,398,720, FL - 7,285,563).

Motor vehicles per household

In 1969 the average household had one car. In 1995 the average household had two cars, and 19% of all households owned three or more cars.

Transportation Expenditure

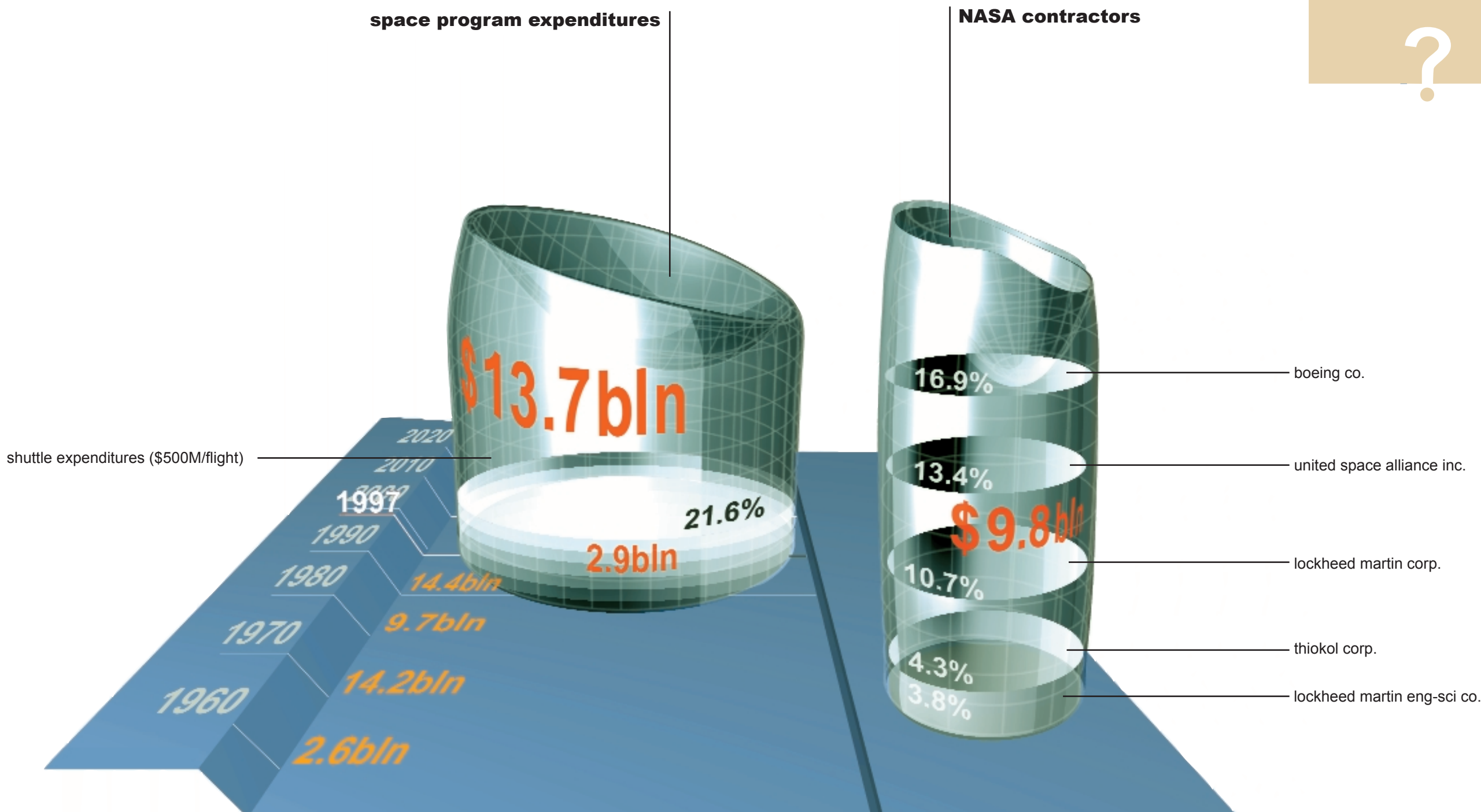
\$847 billion or 11% of the Gross Domestic Product was spent on transportation in 1996.

Length of public roads in the U.S.

Category	Miles	Percentage
Interstate highways	46,036 miles	1%
National highway system	112,467 miles	3%
Other	3,760,947 miles	96%

Space Program

How much is spent on America's space program?



Successful space launches

U.S.	1124
Soviet Union / CIS	2548
Japan	52
European Space Agency	96
China	49
France	10
India	8
Israel	3

Tax dollars at work

The NASA budget of \$13.7 billion is 0.825% of the total \$1.653 trillion in federal budget.

NASA employs 17,913 civil servants.

Public opinion

44% of Americans say they would travel in space given the chance.

44% of registered voters believe in intelligent life on other planets.

57% of Americans believe that space exploration impacts daily life.

Future

The anticipated bill for a manned international space station is \$35 billion to \$45 billion.

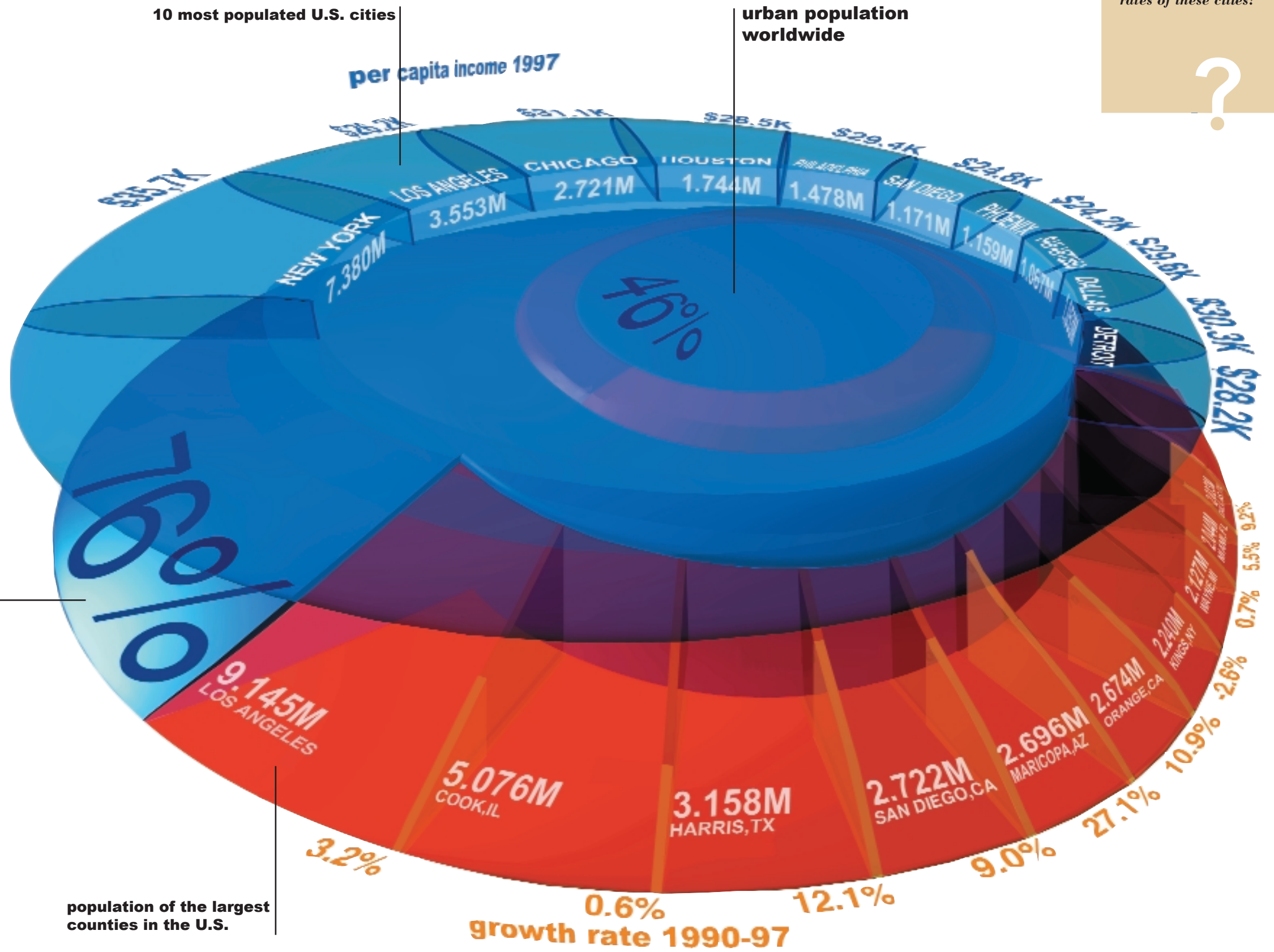
Space tourism

It costs \$4,000 per pound to lift a payload into orbit. An optimistic assumption of \$200 per pound would price a ticket into space at no less than \$50,000.

National Aeronautics and Space Administration, U.S.
www.nasa.gov/NASA_homepage.html/
 Principal federal agency committed to spreading the unique knowledge that flows from its aeronautics and space research.

Cities

What are the average earnings in America's biggest cities? What are the growth rates of these cities?



Highest cost of living index

City	Index
San Francisco	134.8
New York	122.4
Boston	121.4
Washington	113.7
Chicago	111.1
Los Angeles	110.8

Metropolitan area job growth

City	Growth Rate
Sarasota, FL	8.44%
McAllen-Mission, TX	6.74%
Phoenix, AZ	5.92%
Dallas, TX	5.91%
Seattle, WA	5.51%
Raleigh-Durham, NC	5.49%
Orlando, FL	5.39%

Density of the U.S. urban population:

There are 29.5 people per square kilometer in the U.S.

Mesquite, Nevada, a suburb of Las Vegas, is America's fastest-growing city. From 1990-1998, Mesquite's population increased by 441.2%.

Distribution of housing units

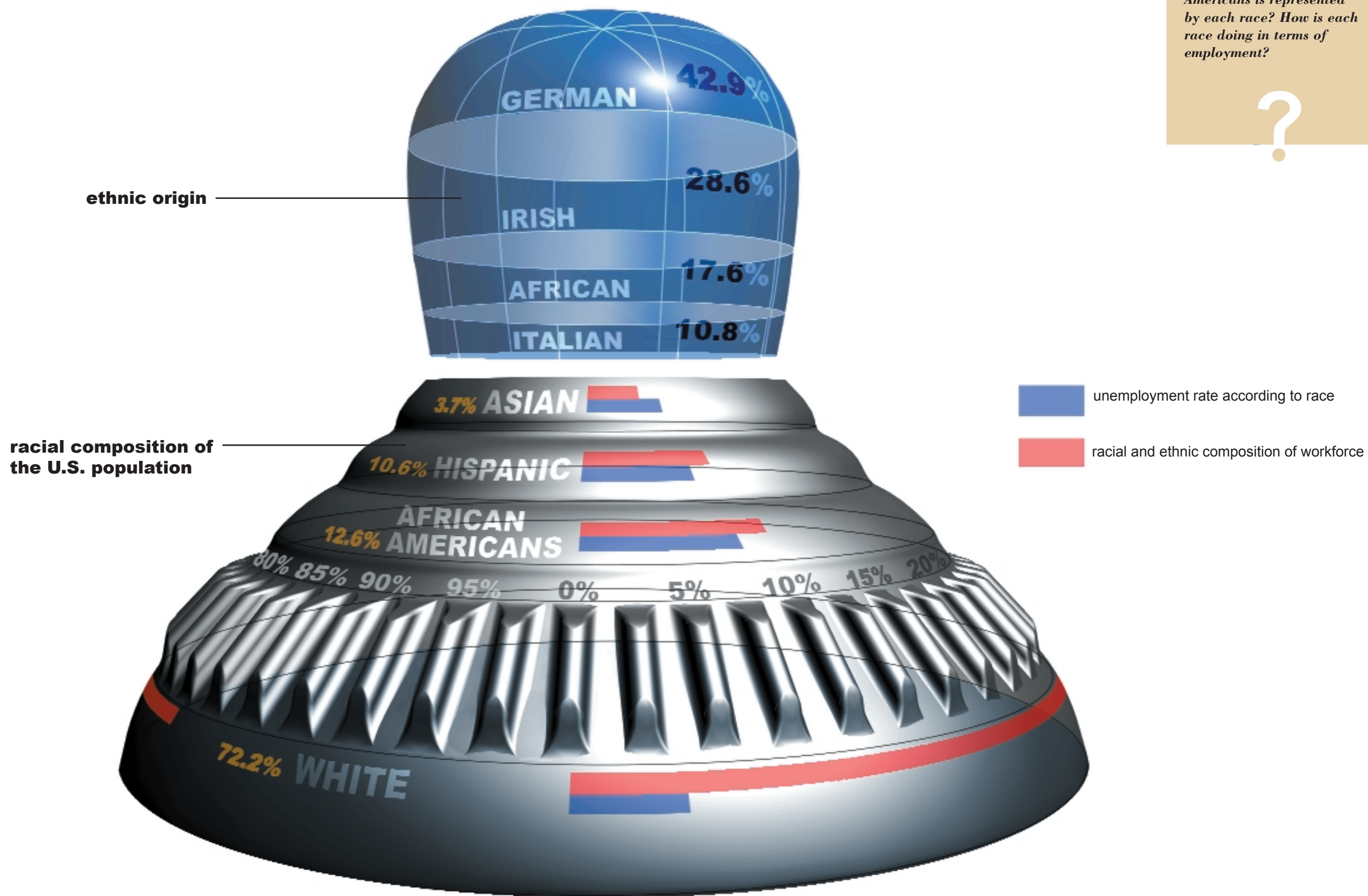
32% in central cities
24% in non-metropolitan areas
44% in suburbs

National Urban Institute
www.urbaninstitute.org/
The Urban Institute investigates social and economic problems confronting the nation and analyzes efforts to solve these problems.

Urban Land Institute
www.uli.org
ULI research is geared to assist in solving the land use issues of our society.

Race

What percentage of Americans is represented by each race? How is each race doing in terms of employment?



Average income

\$37,005 is the median household income in the U.S.

Whites earn \$38,972 on average, African Americans earn \$25,050, and Hispanics earn \$26,628.

Technology

Among families earning \$15,000 to \$35,000 per year, more than 32% of whites own computers, but only 19% of blacks and Hispanics in this income range have computers at home.

Business ownership

Minorities own 12.5% of U.S. business.


Home ownership

71.7% of white families own their own homes compared to 46% of black families and 43% of Hispanic families.

808,163 people in America live on reservations.

Infant mortality rates

blacks	14.6
Hispanics	6.3
whites	6.3 per 1000 live births

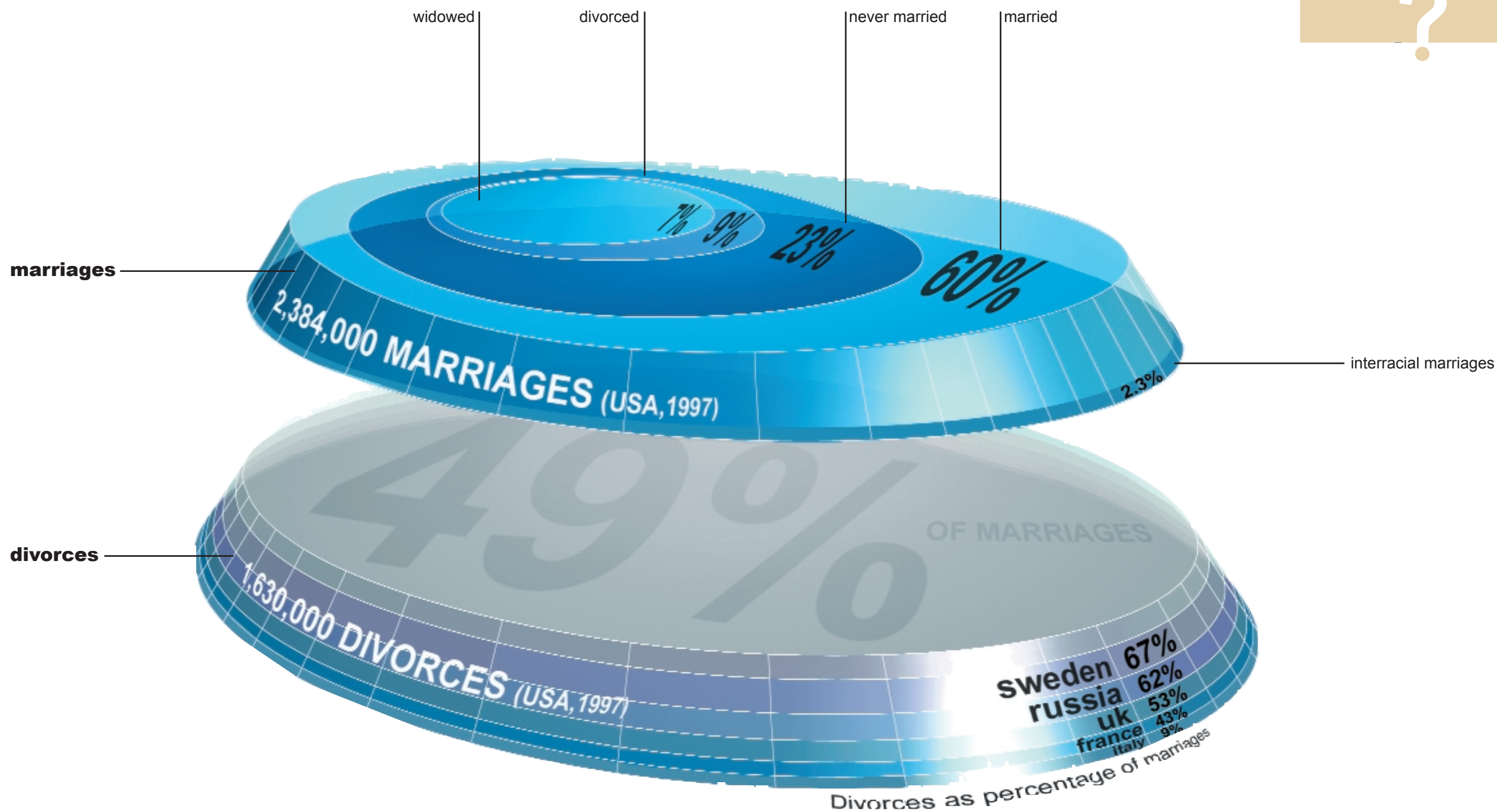
 Institute on Race & Poverty, University of Minnesota Law School.
www.lumn.edu/irp/
Addresses the underlying causes of the problems created at the intersection of racial segregation and poverty.

Marriage & Divorce

What percentage of Americans is married? Divorced? How does our divorce rate compare to that of other countries?



marital status



Median age of men and women when married for the first time:

1976:	men	23.8 years
	women	21.3 years
1996:	men	27.1 years
	women	24.8 years

Divorced population:

The number of divorced people has more than quadrupled from 1970 with 4.3 million to 18.3 million in 1996.

Unmarried couple households:

Age of couples	Percentage
Under 25	20%
25-44 yrs	60%
45-64 yrs	15%
65 and over	5%

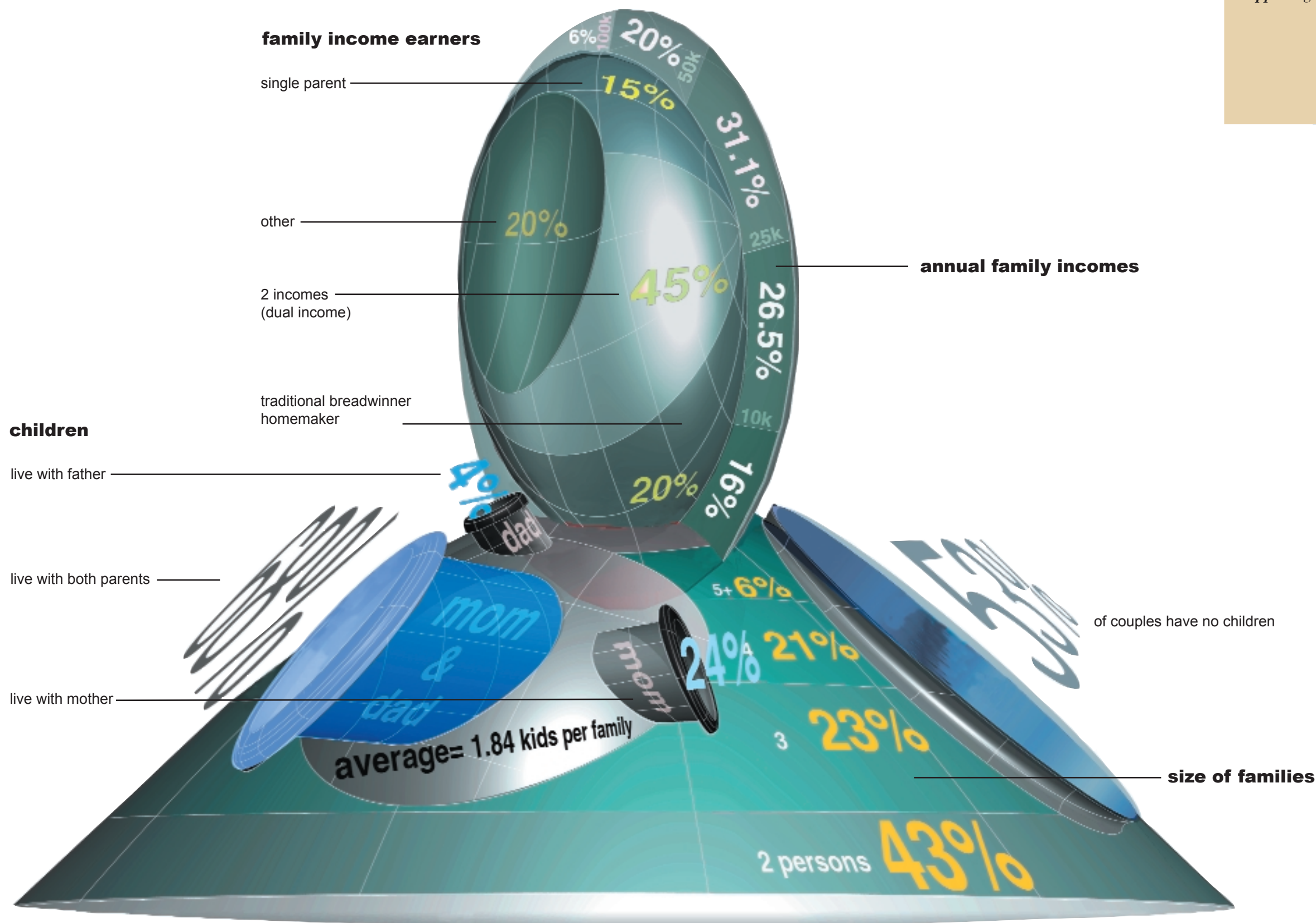
Never married adults:

In 1996 44.9 million adults had never been married, more than twice the number in 1970 (21.4M).

Policy.com. Issue of the Week. 6/21/99: Marriage: the State of the Union www.policy.com/issuweek/1999/0621_78/index.html
A commercial news service offering policy information and news reports.

Families

How big is the average American family? Who is supporting these families?



Poverty thresholds

Size of family	1997 income
1 person	\$ 8,183
2 persons	\$10,473
3 persons	\$12,802
4 persons	\$16,400
5 persons	\$19,380
6 persons	\$21,886

Financial assistance

4,564,000 Americans receive unemployment compensation.
4,932,000 Americans receive educational assistance.

Single mothers

From 1980 to 1997 the population of American single mothers rose by 60% to 10 million.

Child abuse

In 1997 126,095 incidents of sexual abuse of children were recorded.
In 1997 244,903 incidents of physical abuse were recorded.

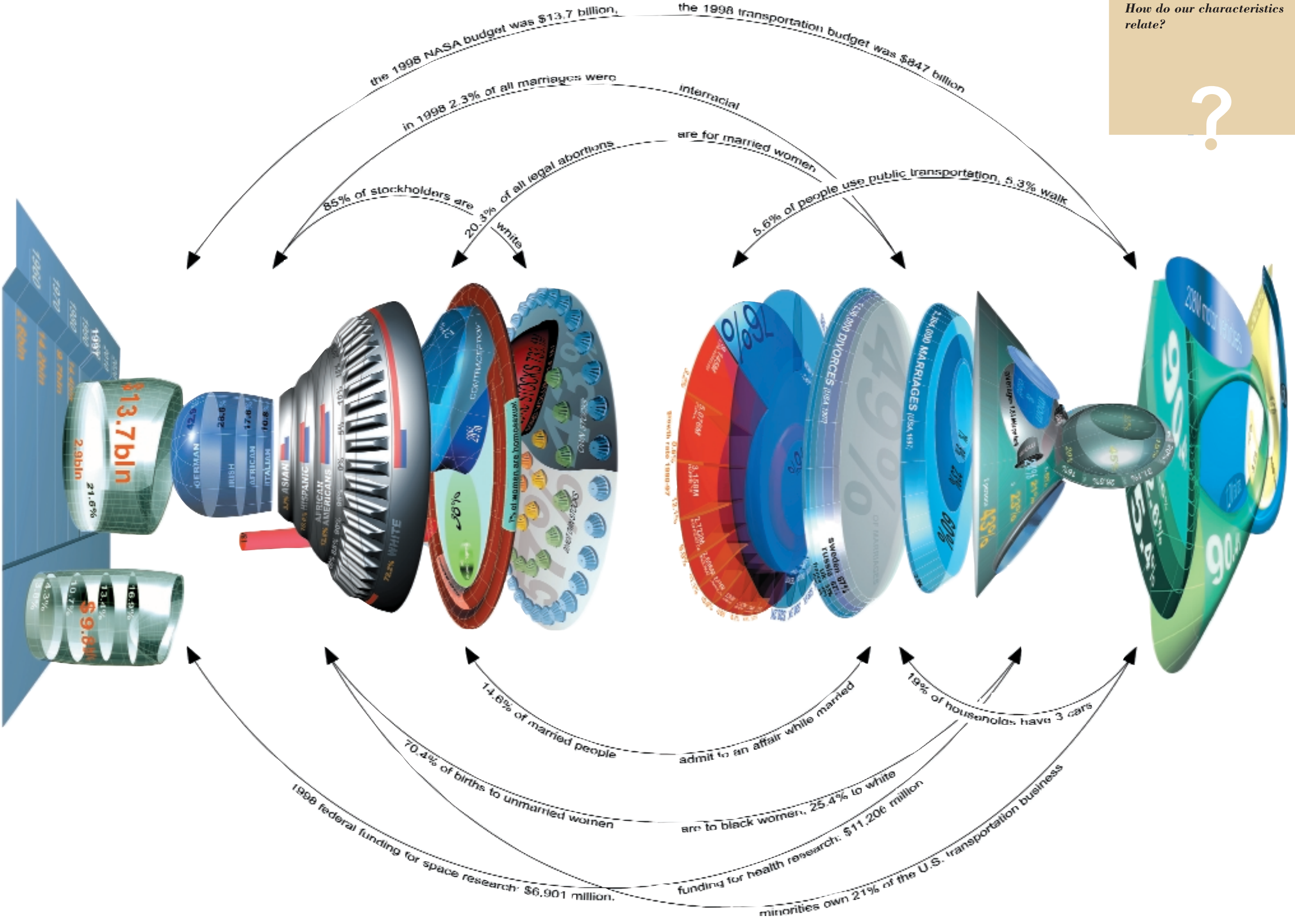
Preschool child care

Care in child's home	33%
Care in a relative's home	15.4%
Daycare center	21.6%
Nursery or Preschool	7.8%
With mother at work	5.5%

The average number of children per family is 1.84.

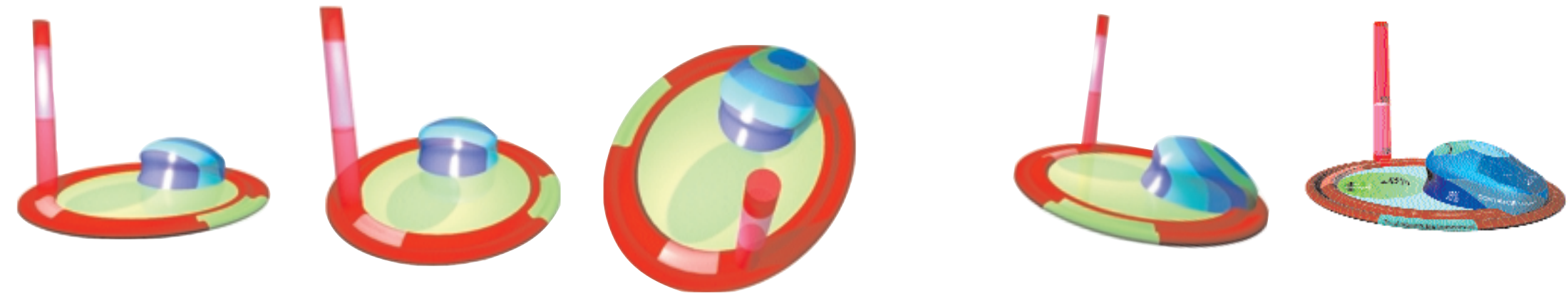
American Demographics

How do our characteristics relate?



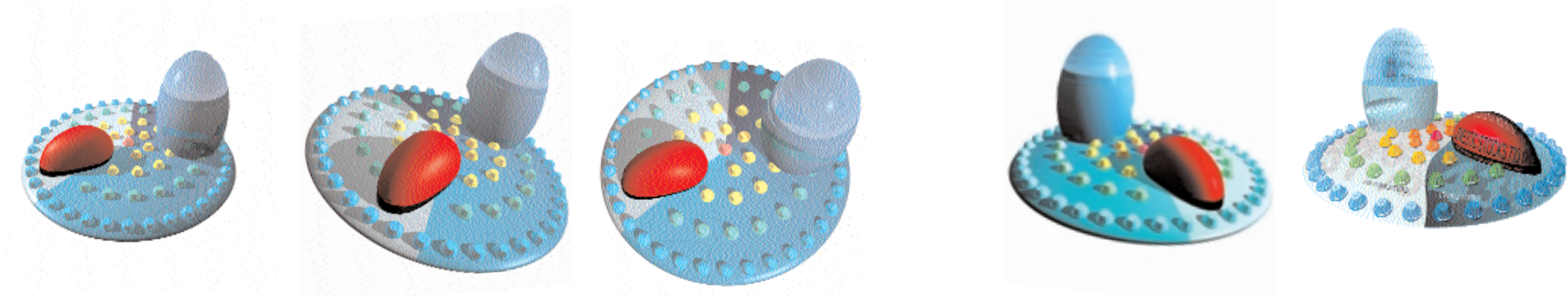
Datascaping USA

How can we better understand America's characteristics?



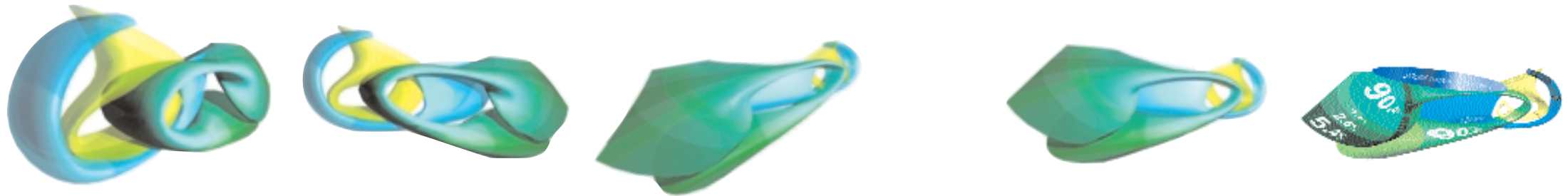
Sex and Sexuality

1,300,000 prostitutes 500,000 arrested under eighteen 100,000 38% of 16 year old girls are sexually active 20% of these become pregnant 13% of men and 7% of women are homosexual



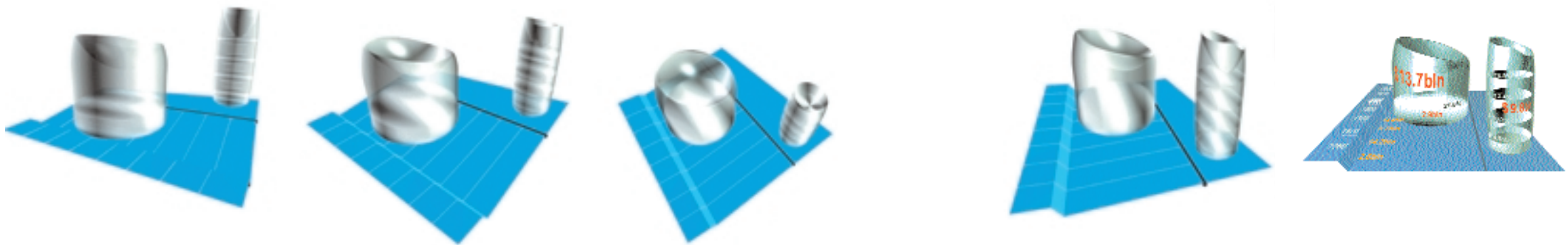
Stock Market

43% of Americans own stock annual rate of return for S&P 500 1926-97 11% for small company stocks 12.7% inflation averaged 3.1% NYSE daily average stock volume \$796.6M for bonds 14.1M



Transportation

over 208 million motor vehicles in the US including 130 million passenger cars over 22,000 automobile occupants killed annually 241,000 persons employed in air transportation occupations



Space Program

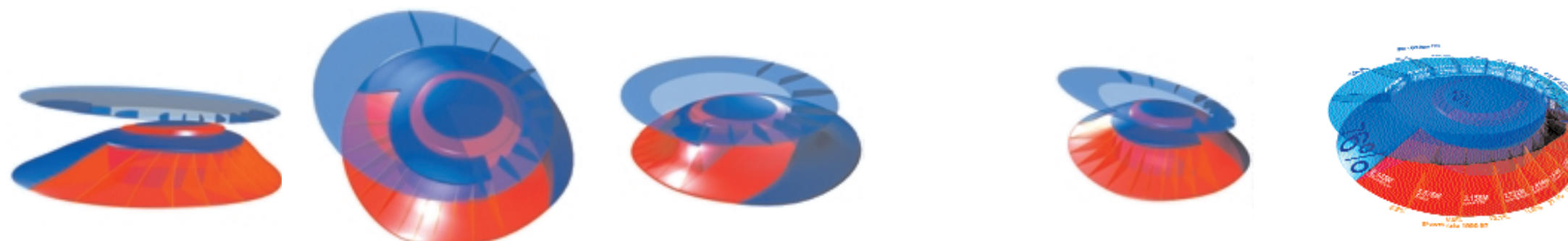
the overall NASA budget is \$13.7 billion independent contractors receive \$9.8 billion NASA spends \$2.9 billion annually on space shuttle flights which cost an average of \$500 million per flight

The eight models contained on these pages created by Asymptote, exist as Virtual Reality Markup Language (VRML) models that are accessible and operable on the Internet. The models can be found at the **TEDx** website www.understandingusa.com. Each three dimensional model can be manipulated and adjusted according to certain criteria allowing for different readings and means of understandings. The adjustability and transformative aspects of these data entities allow for each subject to be analyzed and scrutinized from different viewpoints. These are different 'vantage' points one can assume in order to reference information in a variety of ways. *Timelining*, for example allows for certain adjustments of the data to be made where one can reverse or fast forward a timeline to see how the datascape alters and transforms. By choosing one element in the data model and adjusting it according to some criteria, other items that are related can also be re-configured and adjusted accordingly. Here various correlations can be made on data that might otherwise be missed or misconstrued. This new method of reading, recording and gathering information creates a much richer and deeper understanding of information in contrast to conventional graphing and charting systems.

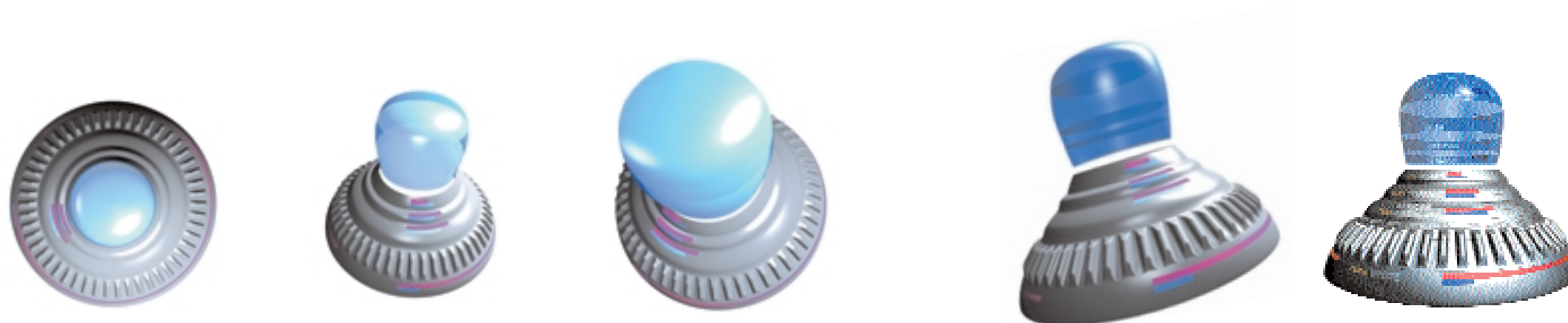
The datascapes consist of three main components that allow them to be interactive entities for eventual porting over the web. They were initially modeled as rudimentary wireframes in Maya software and kept 'lightweight'

Datascaping USA

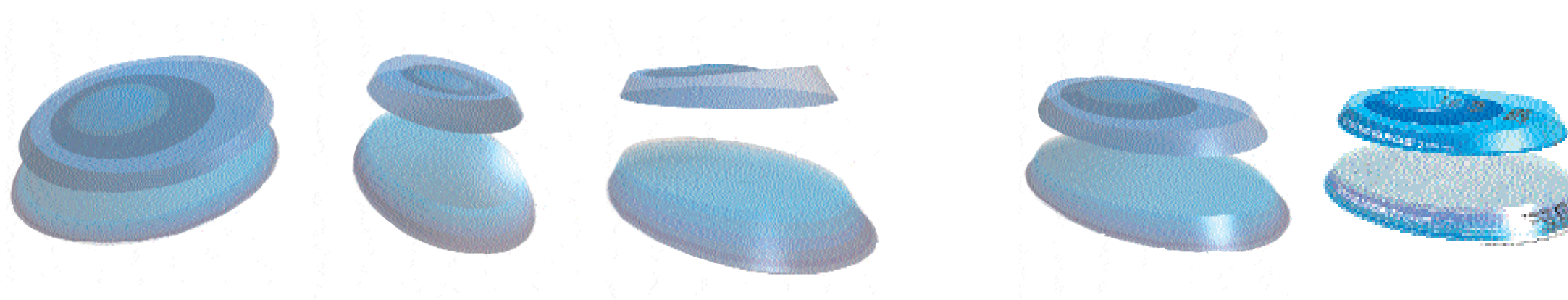
How can we better understand America's characteristics?



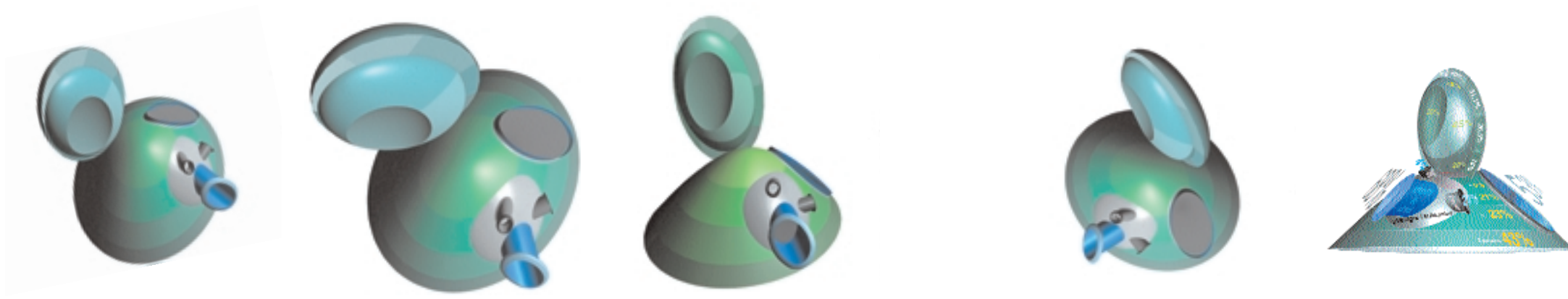
Cities 76% of the American population lives in urban areas the urban population worldwide is 46% New York is the largest city with 7,380,000 inhabitants the largest county is Los Angeles with 9,145,000



Race ethnic origin: 42.9% German 28.6% Irish 17.6% African 10.8% Italian racial composition: 72.2% White 12.6% African American 10.6% Hispanic 3.7% Asian unemployment: Black 10% Hispanic 7.7% White 4.2%



Marriages and Divorces 23% of American adults have never married 60% are married 9% are divorced the number of divorces annually equals 49% of marriages in 1997 there were 1,630,000 divorces



Families 6% of families have 5 or more persons 45% of families have dual incomes 53% of couples do not have children under 18 years of age 68% of children live with both parents 24% live with only the mother

in order to allow them to be efficiently read despite the bandwidth restrictions of the Internet as the technology exists today.

After the design refinement in Maya and the exporting of the models as VRML 2.0, the wireframes are re-configured and the design continues in Cosmo Worlds, software produced by Silicon Graphics. At this juncture the models are attributed with various features including animation, interactive components and motion sensors. The models are also texture mapped in Cosmo Worlds in order to give them tectonic characteristics including lighting and shading. The moving texture maps are key framed animations that are placed on the wireframes and give the datascares their 'live' feedback capability when accessed and manipulated over the Internet.

The models are completely updatable and resident in a virtual real estate that can be infinitely transformed. This capability for the models to be updated continuously implies that these data entities could be 'current' indefinitely. Also, as a certain period of time elapses and new data is incorporated, these entities become valuable as mnemonic containers of information. They are effectively a living record of all of the past data inputs. A record of data captured through time (from various points of view) would form a very significant means to understanding junctures, milestones, thresholds and correlations over time.



Cigar fan, circa 1950 from the collection of Kit Hinrichs